

La Crosse Center 1 Income Statement
For the Three Months Ending March 31, 2017

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 16,900.00	2.70	\$ 16,900.00	1.05
LIQUOR FUND	60,000.00	9.57	90,000.00	5.59
CONVENTION SERVICES	65,474.78	10.45	154,817.49	9.61
MISCELLANEOUS	600.00	0.10	995.99	0.06
BANQUET COMMISSIONS	21,435.55	3.42	37,819.23	2.35
RENTAL	61,900.00	9.88	178,081.72	11.05
AUDITORIUM PRODUCTIONS	258,779.98	41.29	761,162.25	47.25
CONCESSION STANDS	34,026.28	5.43	155,264.17	9.64
CATERING REVENUES	49,754.94	7.94	62,461.58	3.88
CATERING-GRATUITIES	13,217.11	2.11	15,738.84	0.98
NOVELTIES	2,040.76	0.33	8,557.55	0.53
SERVICE FEE - HOUSE PORTION	0.00	0.00	1,340.41	0.08
INVESTMENT INCOME	93.26	0.01	233.28	0.01
TRANSFER FROM ROOM TAX	42,500.00	6.78	127,500.00	7.91
Total Revenues	626,722.66	100.00	1,610,872.51	100.00
Expenses				
SALARIES - CENTER	79,056.59	12.61	208,417.55	12.94
SALARIES - CONCESS	24,483.23	3.91	74,364.83	4.62
SALARIES - PROD	19,326.73	3.08	62,488.60	3.88
HEALTH INSURANCE-CENTER	23,526.69	3.75	70,580.07	4.38
LIFE INSURANCE-CENTER	273.52	0.04	1,091.32	0.07
RETIREMENT-CENTER	2,210.88	0.35	12,283.62	0.76
SOCIAL SECURITY-CENTER	8,382.11	1.34	24,863.28	1.54
UNEMPLOYMENT COMP-CENTER	1,254.04	0.20	2,582.07	0.16
PROMOTION & ADVERTISING	1,916.19	0.31	7,226.29	0.45
TELEPHONE EXPENSE	528.33	0.08	814.23	0.05
ELECTRICITY	20,616.72	3.29	64,934.47	4.03
WATER	0.00	0.00	20,391.69	1.27
NATURAL GAS	6,843.13	1.09	31,654.15	1.97
SEWER	0.00	0.00	1,368.48	0.08
STORM WATER	0.00	0.00	1,064.92	0.07
GARBAGE SERVICES	2,300.98	0.37	7,982.69	0.50
OTHER CONTRACTUAL SERVICES	4,248.69	0.68	8,978.04	0.56
LAUNDRY SERVICES-CONCESS	809.03	0.13	2,813.57	0.17
OFFICE SUPPLIES-CENTER	82.79	0.01	289.88	0.02
OFFICE SUPPLIES-CONCESS	11,031.26	1.76	15,632.59	0.97
POSTAGE-CENTER	358.14	0.06	539.44	0.03
DEPT SUPPLIES	8,482.45	1.35	19,120.02	1.19
FOOD	21,553.53	3.44	54,727.70	3.40
EVENT ADVERTISING	16,395.00	2.62	26,988.43	1.68
ENTERTAINMENT TAX	0.00	0.00	3,900.00	0.24
NURSE/EMT	158.48	0.03	1,545.18	0.10
PROMOTER EXPENSE	219,069.87	34.95	589,074.85	36.57
OUTSIDE CATERING EXPENSE	0.00	0.00	5,559.38	0.35
SECURITY	3,183.42	0.51	10,014.82	0.62
REP & MTC SUPP-VEHICLE	148.01	0.02	583.74	0.04
REP & MTC SUPP-OTHER-CENTER	4,783.52	0.76	17,773.65	1.10
MISCELLANEOUS EXPENSE-CENTER	14.00	0.00	94.95	0.01
W/C INSURANCE	2,940.67	0.47	10,880.28	0.68
FIRE INSURANCE	0.00	0.00	30,077.22	1.87
LIQUOR LIABILITY INS	3,034.38	0.48	13,639.26	0.85
LIABILITY INSURANCE	719.75	0.11	6,752.34	0.42
Total Expenses	487,732.13	77.82	1,411,093.60	87.60

La Crosse Center 1 Income Statement
For the Three Months Ending March 31, 2017

	Current Month		Year to Date	
Net Income	\$ 138,990.53	22.18	\$ 199,778.91	12.40

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
MARCH 2016 VS MARCH 2017

	MARCH	MARCH	MARCH	MARCH	
	2016	2017	YEAR TO	YEAR TO	DIFFERENCE
			DATE 2016	DATE 2017	
REVENUES					
ADVERTISING	8,450.00	16,900.00	8,450.00	16,900.00	8,450.00
LIQUOR FUND	50,000.00	60,000.00	75,000.00	90,000.00	15,000.00
CONVENTION SERVICES	18,894.62	65,474.78	103,147.64	154,817.49	51,669.85
MISCELLANEOUS	376.00	600.00	5,939.00	995.99	<4,943.01>
BANQUET COMMISSIONS	7,459.25	21,435.55	24,161.95	37,819.23	13,657.28
RENTAL	36,990.68	61,900.00	136,702.68	178,081.72	41,379.04
AUDITORIUM PRODUCTIONS	75,337.96	258,779.98	579,800.01	761,162.25	181,362.24
CONCESSION STANDS	29,492.16	34,026.28	142,709.52	155,264.17	12,554.65
CATERING REVENUES	5,681.00	49,754.94	20,570.26	62,461.58	41,891.32
CATERING-GRATUITIES	1,382.36	13,217.11	3,000.15	15,738.84	12,738.69
NOVELTIES	0.00	2,040.76	5,945.40	8,557.55	2,612.15
SERVICE FEE - HOUSE PORTION	186.88	0.00	2,125.00	1,340.41	<784.59>
INVESTMENT INCOME	215.67	93.26	414.84	233.28	<181.56>
TRANSFER FROM ROOM TAX	30,000.00	42,500.00	117,247.14	127,500.00	10,252.86
TOTAL REVENUES	264,466.58	626,722.66	1,225,213.59	1,610,872.51	385,658.92

	MARCH 2016	MARCH 2017	MARCH YEAR TO DATE 2016	MARCH YEAR TO DATE 2017	DIFFERENCE
EXPENSES					
SALARIES - CENTER	67,695.72	79,056.59	193,589.35	208,417.55	14,828.20
SALARIES - CONCESS	16,714.74	24,483.23	63,252.63	74,364.83	11,112.20
SALARIES - PROD	10,318.97	19,326.73	52,969.53	62,488.60	9,519.07
HEALTH INSURANCE-CENTER	24,169.41	23,526.69	72,508.23	70,580.07	<1,928.16>
LIFE INSURANCE-CENTER	257.80	273.52	1,024.26	1,091.32	67.06
RETIREMENT-CENTER	1,917.57	2,210.88	10,561.93	12,283.62	1,721.69
SOCIAL SECURITY-CENTER	4,962.26	8,382.11	20,083.05	24,863.28	4,780.23
UNEMPLOYMENT COMP-CENTER	1,366.00	1,254.04	1,366.00	2,582.07	1,216.07
ROOM TAX AUDIT	0.00	0.00	0.00	0.00	0.00
PROMOTION & ADVERTISING	5,045.00	1,916.19	5,787.00	7,226.29	1,439.29
TELEPHONE EXPENSE	156.17	528.33	475.92	814.23	338.31
ELECTRICITY	22,750.90	20,616.72	66,407.16	64,934.47	<1,472.69>
WATER	0.00	0.00	1,248.40	20,391.69	19,143.29
NATURAL GAS	6,005.16	6,843.13	30,336.13	31,654.15	1,318.02
SEWER	0.00	0.00	1,368.48	1,368.48	0.00
STORM SEWER	0.00	0.00	1,064.92	1,064.92	0.00
GARBAGE SERVICES	1,645.96	2,300.98	4,956.66	7,982.69	3,026.03
OTHER CONTRACTUAL SERVICES	8,268.29	4,248.69	14,690.71	8,978.04	<5,712.67>
LAUNDRY SERVICES-CONCESS	2,038.25	809.03	4,457.72	2,813.57	<1,644.15>
OFFICE SUPPLIES-CENTER	172.75	82.79	434.15	289.88	<144.27>
OFFICE SUPPLIES-CONCESS	1,704.24	11,031.26	11,906.88	15,632.59	3,725.71
POSTAGE-CENTER	35.08	358.14	119.33	539.44	420.11
DEPT SUPPLIES	4,502.73	8,482.45	18,482.96	19,120.02	637.06
FOOD	4,236.04	21,553.53	37,309.17	54,727.70	17,418.53
EVENT ADVERTISING	0.00	16,395.00	32,261.37	26,988.43	<5,272.94>
ENTERTAINMENT TAX	0.00	0.00	2,975.00	3,900.00	925.00
NURSE/EMT	237.72	158.48	960.79	1,545.18	584.39
PROMOTER EXPENSE	39,040.41	219,069.87	460,810.55	589,074.85	128,264.30
OUTSIDE CATERING EXPENSE	0.00	0.00	0.00	5,559.38	5,559.38
SECURITY	0.00	3,183.42	4,301.29	10,014.82	5,713.53
REP & MTC SUPP-VEHICLE	233.34	148.01	769.42	583.74	<185.68>
REP & MTC SUPP-OTHER-CENTER	548.81	4,783.52	5,242.97	17,773.65	12,530.68
TRAVEL EXPENSES	0.00	0.00	0.00	0.00	0.00
EXPENSE ACCOUNTS	0.00	0.00	0.00	0.00	0.00
MISCELLANEOUS EXPENSE-CENTER	0.00	14.00	625.32	94.95	<530.37>
W/C INSURANCE	3,326.59	2,940.67	12,111.44	10,880.28	<1,231.16>
FIRE INSURANCE	0.00	0.00	25,336.37	30,077.22	4,740.85
LIABILITY INSURANCE	996.04	3,034.38	7,679.40	13,639.26	5,959.86
LIQUOR LIABILITY	0.00	719.75	8,339.91	6,752.34	<1,587.57>
TOTAL EXPENSES	228,345.95	487,732.13	1,175,814.40	1,411,093.60	235,279.20
NET INCOME (LOSS)	36,120.63	138,990.53	49,399.19	199,778.91	150,379.72