			Pricing				
	Item	Priority	Convergence	Kraus- Anderson	Deferred Maintenance Overall Estimated Cost	Allocated Deferred Maintenance Budget for Project	
	New Design Options/Items						
Item 1	Loading Dock, Exit Corridor	- NP	\$570 <b>,</b> 000	\$1,467,968		\$0	
Item 2	Loading Dock, Exit Corridor			\$2,911,911		\$0	
Item 3a	Restrooms, Concessions, Corrdior	NP	\$500,000	\$563,896		\$0	
Item 3b	Storage			\$650,696		\$0	
Item 4	Lobby Expansion, Business Center		\$4,430,000	\$1,807,714		\$0	
Item 5	Lobby Expansion, Restrooms, Concessions, Business Cen	2		\$6,150,686		\$0	
Item 6	Lobby Expansion, Restrooms, Concessions/Retail, Busin	1		\$7,202,635		\$0	
Item 7	Lobby Expansion, Restrooms, Concessions/Retail, Busin	1		\$7,712,773		\$0	
Item 8	Restrooms, Concessions/Retail	1	\$1,640,000	\$812,112		\$0	
Item 9	Meeting Room, Admin/Security Offices, Restrooms	1/NP	\$2,220,000	\$1,523,220		\$0	
Item 10	Admin/Security Offices, Restrooms	I/IVE		\$1,039,462		\$0	
Item 11	Ballroom, Meeting Rooms, Kitch, BOH, Restrooms, Balco		\$22,120,000	\$20,038,894		\$0	
Item 12	Ballroom, Meeting Rooms, Kitch, BOH, Restrooms, Balco			\$26,584,258		\$0	
Item 13	Ballroom, Meeting Rooms, Kitch, BOH, Restrooms, Balco	1/NP		\$35,713,207		\$0	
Item 14	Ballroom, Meeting Rooms, Kitch, BOH, Restrooms, Balco			\$40,925,897		\$0	
Item 15	Ballroom, Meeting Rooms, Kitch, BOH, Restrooms, Balco			\$38,622,485		\$0	
Item 16	Arena Seating		\$800,000	\$1,077,391		\$0	
Item 17	Arena Seating			\$1,066,793		\$0	
Item 18	Arena Seating			\$1,916,473		\$0	
Item 19	Arena Seating	1		\$1,901,900		\$0	
Item 20	Arena Seating			\$1,907,861		\$0	
Item 21	Arena Seating			\$1,907,861		\$0	
Item 22	Arena Seating			\$1,984,696		\$0	
Item 23	Relocate Arena Stage West (roof structure reinforceme	ent TE	BD)	\$256,740		\$0	
	Deferred Maintenance Items						
Item 24	General Accessibility			\$523,031	\$523 <b>,</b> 031	\$150,000	
Item 25	Pavement Conditions			\$152,432	\$152 <b>,</b> 432	\$0	
Item 26	Drainage Conditions			\$120,764	\$120 <b>,</b> 764	\$50,000	
Item 27	Landscape			\$19,255	\$19 <b>,</b> 255	\$19,255	
Item 28	Site Elements & Materials			\$232,350	\$232,350	\$0	
Item 29	Public Streets			n/a		\$0	

			Pricing			
	Item	Priority	Convergence	Kraus- Anderson	Deferred Maintenance Overall Estimated Cost	Allocated Deferred Maintenance Budget for Project
Item 30	Parking (Bicycles)			\$15,404	\$15,404	\$0
Item 31	Exterior Walls			\$596,920	\$596 <b>,</b> 920	\$0
Item 32	Exterior Misc. : 1978 Building			\$105,905	\$105 <b>,</b> 905	\$0
Item 33	Exterior Openings	1	\$390 <b>,</b> 000	\$262,517	\$262 <b>,</b> 517	\$102 <b>,</b> 000
Item 34	Roofing	1	\$2,840,000	\$5,257,078	\$5 <b>,</b> 257 <b>,</b> 078	\$1,657,078
Item 35	Interior Doors			\$738,127	\$738 <b>,</b> 127	\$146 <b>,</b> 127
Item 36	Interior Building Conditions : South Exihibition Hall	•		\$182,927	\$182 <b>,</b> 927	\$20 <b>,</b> 927
Item 37	Interior Building Conditions : Arena			\$109,114	\$109,114	\$0
Item 38	Interior Building Conditions : Equipment Access Mezza	1	\$120 <b>,</b> 000	\$1,546,859	\$1,546,859	\$449 <b>,</b> 295
Item 39	Interior Building Conditions : Additional Items & Considerations			\$39,795	\$39 <b>,</b> 795	\$0
Item 40	Interior Finish Conditions : General Conditions			\$372,273	\$372,273	\$179 <b>,</b> 718
Item 41	Interior Finish Conditions : North Hall	1/2	\$900,000	\$1,289,729	\$1,289,729	\$500,000
Item 42	Interior Finish Conditions : Arena	NP	\$450,000	\$2,724,011	\$2,724,011	\$1,597,566
Item 43	Interior Finish Conditions : South Hall			\$188,704	\$188,704	\$0
Item 44	Accessibility Conditions			\$254,173	\$254,173	\$100,000
Item 45	Plumbing Conditions			\$103,338	\$103,338	\$82 <b>,</b> 670
Item 46	Mechanical Conditions	NP	\$100,000	\$1,388,539	\$1,388,539	\$1,025,032
Item 47	General HVAC Updates Needed	1	\$560 <b>,</b> 000	\$814,507	\$814,507	\$474 <b>,</b> 968
Item 48	Technology Considerations : Incoming Services	1	\$280,000	\$1,194,765	\$1,194,765	\$1,194,765
Item 49	Technology Considerations : AV	1	\$1,160,000	\$3,006,630	\$3,006,630	\$2,506,630
Item 50	Electrical Considerations	1/NP	\$1,610,000	\$5,869,270	\$5,869,270	\$3,327,750
Item 51	Conveying Equipment	1	\$500,000	\$481,387	\$481,387	\$281 <b>,</b> 387
Item 52	Exterior Signage	2	\$420,000	\$174,583	\$174 <b>,</b> 583	\$0
Item 53	Furniture for New Spaces - FFE			n/a		\$0
Item 54	Replace All Existing Furniture w/ New Furniture - FFE	1		\$585,694	\$585 <b>,</b> 694	\$0
Item 55	Site Furnishings			\$25,674		\$0
Item 56	New Signage & Wayfinding Throughout	NP	\$50,000	tbd		\$0
Item 57	Upgrade Landscape/Hardscape			\$148,704	\$148,704	\$148,704
Item 58	Upgraded Building Finishes	1	\$4,260,000	\$3,602,045		\$0
Item 59	Arena Telescoping Seating	1	\$540,000	\$1,260,272	\$1,260,272	\$0
Item 60	Scoreboard - Wall Mounted	ИБ	\$1,550,000	\$70,603	\$70 <b>,</b> 603	\$0
Item 61	Scoreboard - Ceiling Hung	- NP	γ1, J30, 000	\$218,229	\$218,229	\$0

			Pricing			
	Item	Priority	Convergence	Kraus- Anderson	Deferred Maintenance Overall Estimated Cost	Allocated Deferred Maintenance Budget for Project
Item 62	Seating Bowl	NP	\$50,000	\$128,370	\$128,370	\$64,185
	Low Priority Items					
Item 63	North Building Operable Partitions			n/a		\$0
Item 64	Renovate all Kitchens			n/a		\$0
Item 65	AV Upgrade to 16:9	1	\$200,000	n/a		\$0
Item 66	Exterior Signage Large LED	2	\$1,120,000	n/a		\$0
Item 67	Parking Structure Façade Enhancements	2	\$1,250,000	n/a		\$0
Item 68	Parking Structure Large LED	2	\$2 <b>,</b> 730 <b>,</b> 000	n/a		\$0
Item 69	South Hall new telescopic Seating	NP	\$450 <b>,</b> 000	n/a		\$0
Item 70	Box Office expand to 6 windows	NP	\$60 <b>,</b> 000	n/a		\$0
Item 71	North Building Flexible Theater	NP	\$6,500,000	n/a		\$0
Item 72	North Building Show Power Upgrade	NP	\$100 <b>,</b> 000	n/a		\$0
Item 73	LEED Certification	2		n/a		\$0
Item 74	Replace Theatrical Rigging Equipment			\$962,775	\$962 <b>,</b> 775	\$762 <b>,</b> 775
Item 75	Solar Panels on New Roof	2	\$250 <b>,</b> 000	\$3,206,124		\$0
	Total				\$31,139,034	\$14,840,832
	Scenario Totals		-			_