

La Crosse Center 1 Income Statement
For the Nine Months Ending September 30, 2018

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 0.00	0.00	\$ 16,900.00	0.52
LIQUOR FUND	25,000.00	8.64	318,000.00	9.82
CONVENTION SERVICES	46,311.25	16.00	373,188.48	11.52
MISCELLANEOUS	1,010.00	0.35	5,692.03	0.18
BANQUET COMMISSIONS	15,333.06	5.30	107,505.03	3.32
RENTAL	12,775.00	4.41	352,053.89	10.87
AUDITORIUM PRODUCTIONS	68,567.40	23.70	1,108,905.18	34.24
CONCESSION STANDS	2,602.31	0.90	263,499.00	8.14
CATERING REVENUES	57,940.90	20.02	202,497.39	6.25
CATERING-GRATUITIES	13,849.48	4.79	45,670.83	1.41
NOVELTIES	0.00	0.00	16,997.64	0.52
SERVICE FEE - HOUSE PORTION	1,205.18	0.42	17,699.63	0.55
PCARD REBATE	0.00	0.00	4,375.77	0.14
INVESTMENT INCOME	150.91	0.05	3,990.70	0.12
TRANSFER FROM ROOM TAX	44,625.00	15.42	401,625.00	12.40
Total Revenues	289,370.49	100.00	3,238,600.57	100.00
Expenses				
SALARIES - CENTER	65,296.32	22.56	636,018.85	19.64
SALARIES - CONCESS	23,004.77	7.95	232,729.91	7.19
SALARIES - PROD	11,022.92	3.81	120,733.29	3.73
HEALTH INSURANCE-CENTER	21,566.13	7.45	194,095.19	5.99
LIFE INSURANCE-CENTER	270.90	0.09	2,745.55	0.08
RETIREMENT-CENTER	7,975.77	2.76	47,006.32	1.45
SOCIAL SECURITY-CENTER	7,331.66	2.53	67,999.41	2.10
UNEMPLOYMENT COMP-CENTER	6.00	0.00	334.21	0.01
ROOM TAX AUDIT	0.00	0.00	1,836.56	0.06
RECRUITMENT	67.00	0.02	264.00	0.01
PROMOTION & ADVERTISING	866.00	0.30	18,891.53	0.58
TELEPHONE EXPENSE	606.55	0.21	3,264.02	0.10
ELECTRICITY	26,001.37	8.99	228,210.34	7.05
WATER	0.00	0.00	3,558.08	0.11
NATURAL GAS	6,105.44	2.11	79,603.36	2.46
SEWER	0.00	0.00	3,654.36	0.11
STORM WATER	0.00	0.00	3,194.76	0.10
GARBAGE SERVICES	857.31	0.30	19,665.68	0.61
OTHER CONTRACTUAL SERVICES	4,522.09	1.56	65,739.16	2.03
LAUNDRY SERVICES-CONCESS	1,005.69	0.35	16,567.15	0.51
OFFICE SUPPLIES-CENTER	406.80	0.14	1,571.76	0.05
OFFICE SUPPLIES-CONCESS	7,203.47	2.49	49,285.80	1.52
POSTAGE-CENTER	34.23	0.01	722.00	0.02
DEPT SUPPLIES	4,087.57	1.41	68,284.70	2.11
FOOD	10,425.54	3.60	118,574.15	3.66
EVENT ADVERTISING	0.00	0.00	34,081.08	1.05
ENTERTAINMENT TAX	0.00	0.00	5,917.69	0.18
NURSE/EMT	0.00	0.00	1,981.00	0.06
PROMOTER EXPENSE	65,251.29	22.55	771,040.17	23.81
OUTSIDE CATERING EXPENSE	1,295.00	0.45	6,249.00	0.19
SECURITY	1,364.00	0.47	9,472.38	0.29
REP & MTC SUPP-VEHICLE	263.32	0.09	2,260.72	0.07
REP & MTC SUPP-OTHER-CENTER	20,273.16	7.01	71,553.46	2.21
TRAVEL EXPENSES	0.00	0.00	4,185.99	0.13
MISCELLANEOUS EXPENSE-CENTER	128.00	0.04	2,029.95	0.06
W/C INSURANCE	2,977.67	1.03	29,011.66	0.90
FIRE INSURANCE	0.00	0.00	30,719.87	0.95
LIABILITY INSURANCE	717.00	0.25	12,141.06	0.37

La Crosse Center 1 Income Statement
For the Nine Months Ending September 30, 2018

LIQUOR LIABILITY	Current Month 0.00	0.00	Year to Date 9,415.23	0.29
Total Expenses	290,932.97	100.54	2,974,609.40	91.85
Net Income	\$ (1,562.48)	(0.54)	\$ 263,991.17	8.15

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
SEPTEMBER 2017 VS SEPTEMBER 2018

	SEPTEMBER 2017	SEPTEMBER 2018	SEPTEMBER YEAR TO DATE 2017	SEPTEMBER YEAR TO DATE 2018	DIFFERENCE
REVENUES					
ADVERTISING	0.00	0.00	16,900.00	16,900.00	0.00
LIQUOR FUND	30,000.00	25,000.00	365,000.00	318,000.00	<47,000.00>
CONVENTION SERVICES	43,794.50	46,311.25	365,003.35	373,188.48	8,185.13
MISCELLANEOUS	1,805.00	1,010.00	14,639.82	5,692.03	<8,947.79>
BANQUET COMMISSIONS	10,510.46	15,333.06	101,553.94	107,505.03	5,951.09
RENTAL	24,881.99	12,775.00	347,015.06	352,053.89	5,038.83
AUDITORIUM PRODUCTIONS	77,936.73	68,567.40	1,021,296.40	1,108,905.18	87,608.78
CONCESSION STANDS	4,588.61	2,602.31	256,660.53	263,499.00	6,838.47
CATERING REVENUES	28,766.54	57,940.90	163,379.72	202,497.39	39,117.67
CATERING-GRATUITIES	5,534.36	13,849.48	30,288.92	45,670.83	15,381.91
NOVELTIES	0.00	0.00	8,557.55	16,997.64	8,440.09
SERVICE FEE - HOUSE PORTION	608.60	1,205.18	12,723.67	17,699.63	4,975.96
PCARD REBATE	0.00	0.00	3,458.07	4,375.77	917.70
INVESTMENT INCOME	282.89	150.91	1,460.87	3,990.70	2,529.83
TRANSFER FROM ROOM TAX	42,500.00	44,625.00	382,500.00	401,625.00	19,125.00
TOTAL REVENUES	271,209.68	289,370.49	3,090,437.90	3,238,600.57	148,162.67

	SEPTEMBER 2017	SEPTEMBER 2018	SEPTEMBER YEAR TO DATE 2017	SEPTEMBER YEAR TO DATE 2018	DIFFERENCE
EXPENSES					
SALARIES - CENTER	59,012.60	65,296.32	598,308.44	636,018.85	37,710.41
SALARIES - CONCESS	18,980.36	23,004.77	209,428.49	232,729.91	23,301.42
SALARIES - PROD	10,748.80	11,022.92	127,572.20	120,733.29	<6,838.91>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	211,740.21	194,095.19	<17,645.02>
LIFE INSURANCE-CENTER	336.61	270.90	3,008.55	2,745.55	<263.00>
RETIREMENT-CENTER	7,198.23	7,975.77	47,446.38	47,006.32	<440.06>
SOCIAL SECURITY-CENTER	9,473.25	7,331.66	67,152.39	67,999.41	847.02
UNEMPLOYMENT COMP-CENTER	0.00	6.00	3,338.51	334.21	<3,004.30>
ROOM TAX AUDIT	667.84	0.00	1,736.38	1,836.56	100.18
RECRUITMENT	0.00	67.00	0.00	264.00	264.00
PROMOTION & ADVERTISING	2,241.28	866.00	23,278.76	18,891.53	<4,387.23>
TELEPHONE EXPENSE	375.34	606.55	2,722.91	3,264.02	541.11
ELECTRICITY	22,130.92	26,001.37	214,169.22	228,210.34	14,041.12
WATER	0.00	0.00	23,116.80	3,558.08	<19,558.72>
NATURAL GAS	11,340.14	6,105.44	60,024.65	79,603.36	19,578.71
SEWER	0.00	0.00	4,373.82	3,654.36	<719.46>
STORM WATER	0.00	0.00	3,194.76	3,194.76	0.00
GARBAGE SERVICES	721.02	857.31	17,888.29	19,665.68	1,777.39
OTHER CONTRACTUAL SERVICES	13,853.52	4,522.09	53,282.19	65,739.16	12,456.97
LAUNDRY SERVICES-CONCESS	1,059.63	1,005.69	14,395.46	16,567.15	2,171.69
OFFICE SUPPLIES-CENTER	517.63	406.80	1,634.04	1,571.76	<62.28>
OFFICE SUPPLIES-CONCESS	2,957.43	7,203.47	31,283.79	49,285.80	18,002.01
POSTAGE-CENTER	40.62	34.23	807.78	722.00	<85.78>
DEPT SUPPLIES	2,792.30	4,087.57	61,889.65	68,284.70	6,395.05
FOOD	7,134.22	10,425.54	118,200.50	118,574.15	373.65
EVENT ADVERTISING	0.00	0.00	31,135.18	34,081.08	2,945.90
ENTERTAINMENT TAX	0.00	0.00	3,900.00	5,917.69	2,017.69
NURSE/EMT	0.00	0.00	1,693.76	1,981.00	287.24
PROMOTER EXPENSE	70,092.75	65,251.29	774,365.16	771,040.17	<3,324.99>
OUTSIDE CATERING EXPENSE	0.00	1,295.00	5,559.38	6,249.00	689.62
SECURITY	0.00	1,364.00	10,501.79	9,472.38	<1,029.41>
REP & MTC SUPP-VEHICLE	170.58	263.32	2,090.42	2,260.72	170.30
REP & MTC SUPP-OTHER-CENTER	9,024.74	20,273.16	54,874.48	71,553.46	16,678.98
TRAVEL EXPENSES	0.00	0.00	4,847.40	4,185.99	<661.41>
MISCELLANEOUS EXPENSE-CENTER	301.88	128.00	984.03	2,029.95	1,045.92
W/C INSURANCE	2,940.67	2,977.67	28,524.30	29,011.66	487.36
FIRE INSURANCE	0.00	0.00	30,077.22	30,719.87	642.65
LIABILITY INSURANCE	719.75	717.00	11,070.84	12,141.06	1,070.22
LIQUOR LIABILITY	0.00	0.00	13,639.26	9,415.23	<4,224.03>
BAD DEBT EXPENSE - GENERAL	0.00	0.00	900.00	0.00	<900.00>
BAD DEBT EXPENSE - CONCESSIONS	0.00	0.00	1,313.64	0.00	<1,313.64>
BAD DEBT EXPENSE - PRODUCTIONS	0.00	0.00	130.00	0.00	<130.00>
TOTAL EXPENSES	278,358.80	290,932.97	2,875,601.03	2,974,609.40	99,008.37
NET INCOME (LOSS)	<7,149.12>	<1,562.48>	214,836.87	263,991.17	49,154.30