

La Crosse Center 1 Income Statement
For the Ten Months Ending October 31, 2018

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 0.00	0.00	\$ 16,900.00	0.48
LIQUOR FUND	16,000.00	5.85	334,000.00	9.51
CONVENTION SERVICES	75,350.42	27.53	448,538.90	12.77
MISCELLANEOUS	1,110.75	0.41	6,802.78	0.19
BANQUET COMMISSIONS	13,523.55	4.94	121,028.58	3.45
RENTAL	37,325.00	13.64	389,378.89	11.09
AUDITORIUM PRODUCTIONS	32,950.08	12.04	1,141,855.26	32.51
CONCESSION STANDS	1,375.88	0.50	266,080.06	7.58
CATERING REVENUES	38,176.35	13.95	240,673.74	6.85
CATERING-GRATUITIES	10,807.19	3.95	55,272.84	1.57
NOVELTIES	0.00	0.00	16,997.64	0.48
SERVICE FEE - HOUSE PORTION	1,669.53	0.61	19,369.16	0.55
PCARD REBATE	0.00	0.00	4,375.77	0.12
INVESTMENT INCOME	742.22	0.27	4,732.92	0.13
TRANSFER FROM ROOM TAX	44,625.00	16.31	446,250.00	12.71
Total Revenues	273,655.97	100.00	3,512,256.54	100.00
Expenses				
SALARIES - CENTER	69,617.73	25.44	705,636.58	20.09
SALARIES - CONCESS	21,306.81	7.79	254,036.72	7.23
SALARIES - PROD	10,115.35	3.70	130,848.64	3.73
HEALTH INSURANCE-CENTER	21,566.13	7.88	215,661.32	6.14
LIFE INSURANCE-CENTER	266.64	0.10	3,012.19	0.09
RETIREMENT-CENTER	5,662.85	2.07	52,669.17	1.50
SOCIAL SECURITY-CENTER	7,261.12	2.65	75,260.53	2.14
UNEMPLOYMENT COMP-CENTER	1.75	0.00	335.96	0.01
ROOM TAX AUDIT	63.44	0.02	1,900.00	0.05
RECRUITMENT	15.00	0.01	279.00	0.01
PROMOTION & ADVERTISING	308.00	0.11	19,199.53	0.55
TELEPHONE EXPENSE	284.53	0.10	3,548.55	0.10
ELECTRICITY	30,932.45	11.30	259,142.79	7.38
WATER	1,062.57	0.39	4,620.65	0.13
NATURAL GAS	10,437.94	3.81	90,041.30	2.56
SEWER	1,020.72	0.37	4,675.08	0.13
STORM WATER	1,064.92	0.39	4,259.68	0.12
GARBAGE SERVICES	3,084.73	1.13	22,750.41	0.65
OTHER CONTRACTUAL SERVICES	6,528.49	2.39	72,267.65	2.06
LAUNDRY SERVICES-CONCESS	2,201.13	0.80	18,768.28	0.53
OFFICE SUPPLIES-CENTER	672.02	0.25	2,243.78	0.06
OFFICE SUPPLIES-CONCESS	15,007.40	5.48	64,293.20	1.83
POSTAGE-CENTER	53.98	0.02	775.98	0.02
DEPT SUPPLIES	14,912.63	5.45	83,197.33	2.37
FOOD	17,286.81	6.32	135,860.96	3.87
EVENT ADVERTISING	61.43	0.02	34,142.51	0.97
ENTERTAINMENT TAX	0.00	0.00	5,917.69	0.17
NURSE/EMT	0.00	0.00	1,981.00	0.06
PROMOTER EXPENSE	403.59	0.15	771,443.76	21.96
OUTSIDE CATERING EXPENSE	0.00	0.00	6,249.00	0.18
SECURITY	0.00	0.00	9,472.38	0.27
REP & MTC SUPP-VEHICLE	417.24	0.15	2,677.96	0.08
REP & MTC SUPP-OTHER-CENTER	11,377.03	4.16	82,930.49	2.36
TRAVEL EXPENSES	46.33	0.02	4,232.32	0.12
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	2,029.95	0.06
W/C INSURANCE	2,977.67	1.09	31,989.33	0.91
FIRE INSURANCE	0.00	0.00	30,719.87	0.87
LIABILITY INSURANCE	717.00	0.26	12,858.06	0.37

La Crosse Center 1 Income Statement
For the Ten Months Ending October 31, 2018

	Current Month		Year to Date	
LIQUOR LIABILITY	<u>0.00</u>	0.00	<u>9,415.23</u>	0.27
Total Expenses	<u>256,735.43</u>	93.82	<u>3,231,344.83</u>	92.00
Net Income	\$ <u>16,920.54</u>	6.18	\$ <u>280,911.71</u>	8.00

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
OCTOBER 2017 VS OCTOBER 2018

	OCTOBER 2017	OCTOBER 2018	OCTOBER YEAR TO DATE 2017	OCTOBER YEAR TO DATE 2018	DIFFERENCE
REVENUES					
ADVERTISING	0.00	0.00	16,900.00	16,900.00	0.00
LIQUOR FUND	10,000.00	16,000.00	375,000.00	334,000.00	<41,000.00>
CONVENTION SERVICES	65,101.75	75,350.42	430,105.10	448,538.90	18,433.80
MISCELLANEOUS	1,335.70	1,110.75	15,975.52	6,802.78	<9,172.74>
BANQUET COMMISSIONS	14,814.86	13,523.55	116,368.80	121,028.58	4,659.78
RENTAL	34,200.00	37,325.00	381,215.06	389,378.89	8,163.83
AUDITORIUM PRODUCTIONS	20,532.33	32,950.08	1,041,828.73	1,141,855.26	100,026.53
CONCESSION STANDS	2,228.62	1,375.88	258,889.15	266,080.06	7,190.91
CATERING REVENUES	31,055.93	38,176.35	194,435.65	240,673.74	46,238.09
CATERING-GRATUITIES	5,523.48	10,807.19	35,812.40	55,272.84	19,460.44
NOVELTIES	0.00	0.00	8,557.55	16,997.64	8,440.09
SERVICE FEE - HOUSE PORTION	1,340.81	1,669.53	14,064.48	19,369.16	5,304.68
PCARD REBATE	0.00	0.00	3,458.07	4,375.77	917.70
INVESTMENT INCOME	60.91	742.22	1,521.78	4,732.92	3,211.14
TRANSFER FROM ROOM TAX	42,500.00	44,625.00	425,000.00	446,250.00	21,250.00
TOTAL REVENUES	228,694.39	273,655.97	3,319,132.29	3,512,256.54	193,124.25

	OCTOBER 2017	OCTOBER 2018	OCTOBER YEAR TO DATE 2017	OCTOBER YEAR TO DATE 2018	DIFFERENCE
EXPENSES					
SALARIES - CENTER	64,573.07	69,617.73	662,881.51	705,636.58	42,755.07
SALARIES - CONCESS	20,190.81	21,306.81	229,619.30	254,036.72	24,417.42
SALARIES - PROD	10,939.49	10,115.35	138,511.69	130,848.64	<7,663.05>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	235,266.90	215,661.32	<19,605.58>
LIFE INSURANCE-CENTER	274.81	266.64	3,283.36	3,012.19	<271.17>
RETIREMENT-CENTER	5,905.08	5,662.85	53,351.46	52,669.17	<682.29>
SOCIAL SECURITY-CENTER	6,802.12	7,261.12	73,954.51	75,260.53	1,306.02
UNEMPLOYMENT COMP-CENTER	0.00	1.75	3,338.51	335.96	<3,002.55>
ROOM TAX AUDIT	163.62	63.44	1,900.00	1,900.00	0.00
RECRUITMENT	0.00	15.00	0.00	279.00	279.00
PROMOTION & ADVERTISING	199.02	308.00	23,477.78	19,199.53	<4,278.25>
TELEPHONE EXPENSE	275.72	284.53	2,998.63	3,548.55	549.92
ELECTRICITY	20,624.81	30,932.45	234,794.03	259,142.79	24,348.76
WATER	843.33	1,062.57	23,960.13	4,620.65	<19,339.48>
NATURAL GAS	2,666.51	10,437.94	62,691.16	90,041.30	27,350.14
SEWER	691.86	1,020.72	5,065.68	4,675.08	<390.60>
STORM SEWER	1,064.92	1,064.92	4,259.68	4,259.68	0.00
GARBAGE SERVICES	1,402.88	3,084.73	19,291.17	22,750.41	3,459.24
OTHER CONTRACTUAL SERVICES	3,859.61	6,528.49	57,141.80	72,267.65	15,125.85
LAUNDRY SERVICES-CONCESS	2,161.04	2,201.13	16,556.50	18,768.28	2,211.78
OFFICE SUPPLIES-CENTER	510.63	672.02	2,144.67	2,243.78	99.11
OFFICE SUPPLIES-CONCESS	2,367.50	15,007.40	33,651.29	64,293.20	30,641.91
POSTAGE-CENTER	49.46	53.98	857.24	775.98	<81.26>
DEPT SUPPLIES	4,052.19	14,912.63	65,941.84	83,197.33	17,255.49
FOOD	7,103.79	17,286.81	125,304.29	135,860.96	10,556.67
EVENT ADVERTISING	0.00	61.43	31,135.18	34,142.51	3,007.33
ENTERTAINMENT TAX	0.00	0.00	3,900.00	5,917.69	2,017.69
NURSE/EMT	198.10	0.00	1,891.86	1,981.00	89.14
PROMOTER EXPENSE	7,020.52	403.59	781,385.68	771,443.76	<9,941.92>
OUTSIDE CATERING EXPENSE	0.00	0.00	5,559.38	6,249.00	689.62
SECURITY	0.00	0.00	10,501.79	9,472.38	<1,029.41>
REP & MTC SUPP-VEHICLE	1,074.14	417.24	3,164.56	2,677.96	<486.60>
REP & MTC SUPP-OTHER-CENTER	11,766.50	11,377.03	66,640.98	82,930.49	16,289.51
TRAVEL EXPENSES	27.75	46.33	4,875.15	4,232.32	<642.83>
MISCELLANEOUS EXPENSE-CENTER	14.00	0.00	998.03	2,029.95	1,031.92
W/C INSURANCE	2,940.67	2,977.67	31,464.97	31,989.33	524.36
FIRE INSURANCE	0.00	0.00	30,077.22	30,719.87	642.65
LIABILITY INSURANCE	719.75	717.00	11,790.59	12,858.06	1,067.47
LIQUOR LIABILITY	0.00	0.00	13,639.26	9,415.23	<4,224.03>
BAD DEBT EXPENSE - GENERAL	0.00	0.00	900.00	0.00	<900.00>
BAD DEBT EXPENSE - CONCESSIONS	0.00	0.00	1,313.64	0.00	<1,313.64>
BAD DEBT EXPENSE - PRODUCTIONS	0.00	0.00	130.00	0.00	<130.00>
TOTAL EXPENSES	204,010.39	256,735.43	3,079,611.42	3,231,344.83	151,733.41
NET INCOME (LOSS)	24,684.00	16,920.54	239,520.87	280,911.71	41,390.84