

La Crosse Center 1 Income Statement
For the Eleven Months Ending November 30, 2018

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 0.00	0.00	\$ 16,900.00	0.42
LIQUOR FUND	65,000.00	12.18	399,000.00	9.86
CONVENTION SERVICES	17,291.75	3.24	465,830.65	11.51
MISCELLANEOUS	6,650.00	1.25	13,452.78	0.33
BANQUET COMMISSIONS	11,045.07	2.07	132,073.65	3.26
RENTAL	28,050.00	5.26	417,428.89	10.32
AUDITORIUM PRODUCTIONS	287,307.88	53.86	1,429,163.14	35.33
CONCESSION STANDS	43,309.36	8.12	309,389.42	7.65
CATERING REVENUES	21,403.73	4.01	262,077.47	6.48
CATERING-GRATUITIES	2,629.55	0.49	57,902.39	1.43
NOVELTIES	225.00	0.04	17,222.64	0.43
SERVICE FEE - HOUSE PORTION	4,866.72	0.91	24,235.88	0.60
PCARD REBATE	0.00	0.00	4,375.77	0.11
INVESTMENT INCOME	1,050.53	0.20	5,783.45	0.14
TRANSFER FROM ROOM TAX	44,625.00	8.37	490,875.00	12.13
Total Revenues	533,454.59	100.00	4,045,711.13	100.00
Expenses				
SALARIES - CENTER	79,912.01	14.98	785,548.59	19.42
SALARIES - CONCESS	33,381.45	6.26	287,418.17	7.10
SALARIES - PROD	19,618.38	3.68	150,467.02	3.72
HEALTH INSURANCE-CENTER	21,566.13	4.04	237,227.45	5.86
LIFE INSURANCE-CENTER	262.38	0.05	3,274.57	0.08
RETIREMENT-CENTER	5,905.66	1.11	58,574.83	1.45
SOCIAL SECURITY-CENTER	9,457.94	1.77	84,718.47	2.09
UNEMPLOYMENT COMP-CENTER	0.00	0.00	335.96	0.01
ROOM TAX AUDIT	0.00	0.00	1,900.00	0.05
RECRUITMENT	85.00	0.02	364.00	0.01
PROMOTION & ADVERTISING	324.00	0.06	19,523.53	0.48
TELEPHONE EXPENSE	327.47	0.06	3,876.02	0.10
ELECTRICITY	23,351.62	4.38	282,494.41	6.98
WATER	0.00	0.00	4,620.65	0.11
NATURAL GAS	10,393.48	1.95	100,434.78	2.48
SEWER	0.00	0.00	4,675.08	0.12
STORM WATER	0.00	0.00	4,259.68	0.11
GARBAGE SERVICES	5,017.91	0.94	27,768.32	0.69
OTHER CONTRACTUAL SERVICES	949.13	0.18	73,216.78	1.81
LAUNDRY SERVICES-CONCESS	3,015.97	0.57	21,784.25	0.54
OFFICE SUPPLIES-CENTER	573.06	0.11	2,816.84	0.07
OFFICE SUPPLIES-CONCESS	5,821.18	1.09	70,114.38	1.73
POSTAGE-CENTER	45.59	0.01	821.57	0.02
DEPT SUPPLIES	4,636.01	0.87	87,833.34	2.17
FOOD	13,200.44	2.47	149,061.40	3.68
EVENT ADVERTISING	24,108.50	4.52	58,251.01	1.44
ENTERTAINMENT TAX	2,700.00	0.51	8,617.69	0.21
NURSE/EMT	712.72	0.13	2,693.72	0.07
PROMOTER EXPENSE	171,354.92	32.12	942,798.68	23.30
OUTSIDE CATERING EXPENSE	0.00	0.00	6,249.00	0.15
SECURITY	218.69	0.04	9,691.07	0.24
REP & MTC SUPP-VEHICLE	2,391.43	0.45	5,069.39	0.13
REP & MTC SUPP-OTHER-CENTER	9,578.98	1.80	92,509.47	2.29
TRAVEL EXPENSES	0.00	0.00	4,232.32	0.10
MISCELLANEOUS EXPENSE-CENTER	113.90	0.02	2,143.85	0.05
W/C INSURANCE	2,977.67	0.56	34,967.00	0.86
FIRE INSURANCE	0.00	0.00	30,719.87	0.76
LIABILITY INSURANCE	717.00	0.13	13,575.06	0.34

La Crosse Center 1 Income Statement
For the Eleven Months Ending November 30, 2018

	Current Month		Year to Date	
LIQUOR LIABILITY	0.00	0.00	9,415.23	0.23
Total Expenses	452,718.62	84.87	3,684,063.45	91.06
Net Income	\$ 80,735.97	15.13	\$ 361,647.68	8.94

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
NOVEMBER 2017 VS NOVEMBER 2018

	NOVEMBER 2017	NOVEMBER 2018	NOVEMBER YEAR TO DATE 2017	NOVEMBER YEAR TO DATE 2018	DIFFERENCE
REVENUES					
ADVERTISING	0.00	0.00	16,900.00	16,900.00	0.00
LIQUOR FUND	45,000.00	65,000.00	420,000.00	399,000.00	<21,000.00>
CONVENTION SERVICES	13,739.89	17,291.75	443,844.99	465,830.65	21,985.66
MISCELLANEOUS	1,026.89	6,650.00	17,002.41	13,452.78	<3,549.63>
BANQUET COMMISSIONS	9,517.06	11,045.07	125,885.86	132,073.65	6,187.79
RENTAL	32,545.26	28,050.00	413,760.32	417,428.89	3,668.57
AUDITORIUM PRODUCTIONS	274,755.97	287,307.88	1,316,584.70	1,429,163.14	112,578.44
CONCESSION STANDS	47,499.53	43,309.36	306,388.68	309,389.42	3,000.74
CATERING REVENUES	26,213.90	21,403.73	220,649.55	262,077.47	41,427.92
CATERING-GRATUITIES	6,514.78	2,629.55	42,327.18	57,902.39	15,575.21
NOVELTIES	477.95	225.00	9,035.50	17,222.64	8,187.14
SERVICE FEE - HOUSE PORTION	1,967.42	4,866.72	16,031.90	24,235.88	8,203.98
PCARD REBATE	1,228.48	0.00	4,686.55	4,375.77	<310.78>
INVESTMENT INCOME	639.12	1,050.53	2,160.90	5,783.45	3,622.55
TRANSFER FROM ROOM TAX	42,500.00	44,625.00	467,500.00	490,875.00	23,375.00
TOTAL REVENUES	503,626.25	533,454.59	3,822,758.54	4,045,711.13	222,952.59

	NOVEMBER 2017	NOVEMBER 2018	NOVEMBER YEAR TO DATE 2017	NOVEMBER YEAR TO DATE 2018	DIFFERENCE
EXPENSES					
SALARIES - CENTER	66,476.27	79,912.01	729,357.78	785,548.59	56,190.81
SALARIES - CONCESS	26,239.74	33,381.45	255,859.04	287,418.17	31,559.13
SALARIES - PROD	26,885.94	19,618.38	165,397.63	150,467.02	<14,930.61>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	258,793.59	237,227.45	<21,566.14>
LIFE INSURANCE-CENTER	286.25	262.38	3,569.61	3,274.57	<295.04>
RETIREMENT-CENTER	5,950.00	5,905.66	59,301.46	58,574.83	<726.63>
SOCIAL SECURITY-CENTER	8,610.47	9,457.94	82,564.98	84,718.47	2,153.49
UNEMPLOYMENT COMP-CENTER	0.00	0.00	3,338.51	335.96	<3,002.55>
ROOM TAX AUDIT	0.00	0.00	1,900.00	1,900.00	0.00
RECRUITMENT	0.00	85.00	0.00	364.00	364.00
PROMOTION & ADVERTISING	1,494.00	324.00	24,971.78	19,523.53	<5,448.25>
TELEPHONE EXPENSE	353.44	327.47	3,352.07	3,876.02	523.95
ELECTRICITY	23,711.98	23,351.62	258,506.01	282,494.41	23,988.40
WATER	0.00	0.00	23,960.13	4,620.65	<19,339.48>
NATURAL GAS	8,734.24	10,393.48	71,425.40	100,434.78	29,009.38
SEWER	0.00	0.00	5,065.68	4,675.08	<390.60>
STORM SEWER	0.00	0.00	4,259.68	4,259.68	0.00
GARBAGE SERVICES	5,784.20	5,017.91	25,075.37	27,768.32	2,692.95
OTHER CONTRACTUAL SERVICES	5,960.01	949.13	63,101.81	73,216.78	10,114.97
LAUNDRY SERVICES-CONCESS	1,799.93	3,015.97	18,356.43	21,784.25	3,427.82
OFFICE SUPPLIES-CENTER	860.07	573.06	3,004.74	2,816.84	<187.90>
OFFICE SUPPLIES-CONCESS	9,407.87	5,821.18	43,059.16	70,114.38	27,055.22
POSTAGE-CENTER	29.48	45.59	886.72	821.57	<65.15>
DEPT SUPPLIES	8,965.15	4,636.01	74,906.99	87,833.34	12,926.35
FOOD	20,364.09	13,200.44	145,668.38	149,061.40	3,393.02
EVENT ADVERTISING	19,120.25	24,108.50	50,255.43	58,251.01	7,995.58
ENTERTAINMENT TAX	935.33	2,700.00	4,835.33	8,617.69	3,782.36
NURSE/EMT	574.49	712.72	2,466.35	2,693.72	227.37
PROMOTER EXPENSE	151,144.20	171,354.92	932,529.88	942,798.68	10,268.80
OUTSIDE CATERING EXPENSE	2,896.00	0.00	8,455.38	6,249.00	<2,206.38>
SECURITY	1,304.81	218.69	11,806.60	9,691.07	<2,115.53>
REP & MTC SUPP-VEHICLE	527.94	2,391.43	3,692.50	5,069.39	1,376.89
REP & MTC SUPP-OTHER-CENTER	14,083.00	9,578.98	80,723.98	92,509.47	11,785.49
TRAVEL EXPENSES	0.00	0.00	4,875.15	4,232.32	<642.83>
MISCELLANEOUS EXPENSE-CENTER	301.75	113.90	1,299.78	2,143.85	844.07
W/C INSURANCE	2,940.67	2,977.67	34,405.64	34,967.00	561.36
FIRE INSURANCE	0.00	0.00	30,077.22	30,719.87	642.65
LIABILITY INSURANCE	719.75	717.00	12,510.34	13,575.06	1,064.72
LIQUOR LIABILITY	0.00	0.00	13,639.26	9,415.23	<4,224.03>
BAD DEBT - GENERAL	0.00	0.00	900.00	0.00	<900.00>
BAD DEBT - CONCESSION	0.00	0.00	1,313.64	0.00	<1,313.64>
BAD DEBT - PRODUCTION	0.00	0.00	130.00	0.00	<130.00>
TOTAL EXPENSES	439,988.01	452,718.62	3,519,599.43	3,684,063.45	164,464.02
NET INCOME (LOSS)	63,638.24	80,735.97	303,159.11	361,647.68	58,488.57