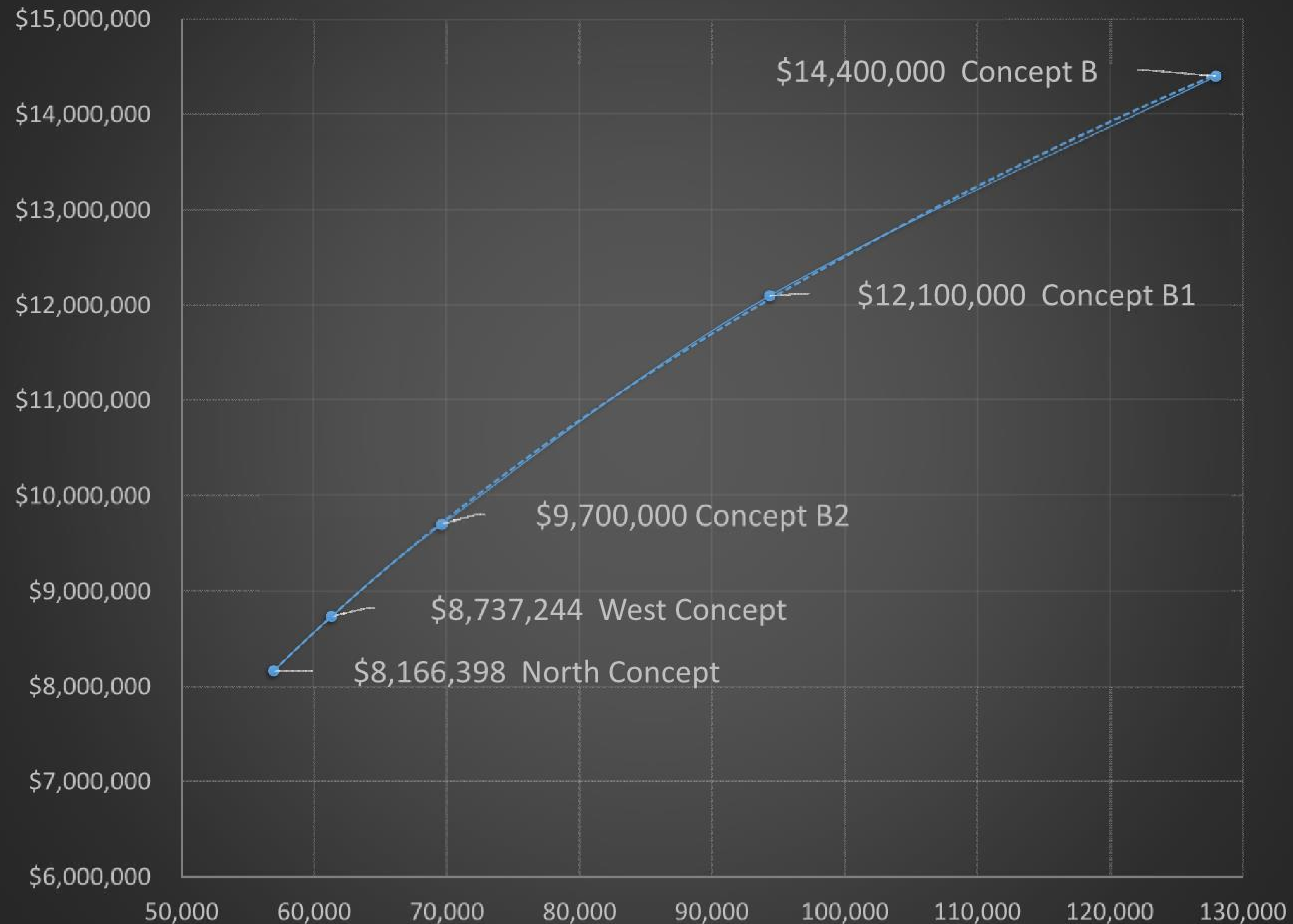


## Additional Annual Economic Impact



# GENERAL OBJECTIVES OF SCHEMATIC DESIGN PHASE

<input type="checkbox"/>	Drawings and other documents indicating the scale and relationships of Project components in conformance with program
<input type="checkbox"/>	Building areas and volumes demarcated
<input type="checkbox"/>	Project images / renderings clearly depicting design intent
<input type="checkbox"/>	Representative plan element(s) graphically complete
<input type="checkbox"/>	Structural grid and representative exterior modules fixed
<input type="checkbox"/>	Small scale building elevations graphically complete for typical areas
<input type="checkbox"/>	Representative wall section graphically developed at a larger scale
<input type="checkbox"/>	Structural and MEP/FP systems defined
<input type="checkbox"/>	Project performance criteria established
<input type="checkbox"/>	Schematic Design estimate of the cost of the work

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# DELIVERABLES FOR SCHEMATIC DESIGN PHASE

Drawings	
<input type="checkbox"/>	In general drawings indicate the scale and relationship of Project components
<input type="checkbox"/>	All plans have spaces generally defined
<input type="checkbox"/>	Representative area plans generally graphically fixed
<input type="checkbox"/>	Full building elevations generally graphically fixed for typical areas
<input type="checkbox"/>	Representative wall sections drawn
<input type="checkbox"/>	Typical floor elevator and stair plans with preliminary sections
<input type="checkbox"/>	Representative area partition types defined
<input type="checkbox"/>	Preliminary civil and landscape drawings
<input type="checkbox"/>	Structural plans, foundation defined, columns sized and located, lateral design defined
<input type="checkbox"/>	MEP/FP systems defined, major mechanical spaces fixed in plans, representative plan area coordinated, initial riser diagrams

Outline Specifications	
<input type="checkbox"/>	General statement of purpose of Schematic Design Package
<input type="checkbox"/>	Project description
<input type="checkbox"/>	Outline Specifications including general description of systems and finishes sufficient to meet the General Objectives of Phase
<input type="checkbox"/>	Project performance criteria established
<input type="checkbox"/>	Attachments and additional information as project requires



## La Crosse Center Expansion

### Conceptual Opinion of Probable Cost

12/27/2018

<b>Base Build Costs</b>		North Concept Low Cost North Concept High Cost		West Concept Low Cost West Concept High Cost	
Expansion & Renovation Area		\$26,700,000	\$30,100,000	\$30,600,000	\$34,400,000
<b>Sub-Total</b>		<b>\$26,700,000</b>	<b>\$30,100,000</b>	<b>\$30,600,000</b>	<b>\$34,400,000</b>
<b>Deferred Maintenance</b>					
Deferred Maintenance		\$8,000,000	\$8,000,000	\$8,000,000	\$8,000,000
<b>Sub-Total</b>		<b>\$8,000,000</b>	<b>\$8,000,000</b>	<b>\$8,000,000</b>	<b>\$8,000,000</b>
<b>Bolt-ons</b>					
Connector					
Balcony					
Additional North Hall Space					
Bigger Lobby					
Fully Glazed Atrium					
<b>Sub-Total</b>		<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Construction Costs</b>		<b>\$34,700,000.00</b>	<b>\$38,100,000.00</b>	<b>\$38,600,000.00</b>	<b>\$42,400,000.00</b>
<b>Soft Costs</b>					
Radisson Center Purchase		\$2,000,000.00	\$2,000,000.00	\$2,000,000.00	\$2,000,000.00
<b>Sub-Total</b>		<b>\$2,000,000.00</b>	<b>\$2,000,000.00</b>	<b>\$2,000,000.00</b>	<b>\$2,000,000.00</b>
<b>Total Costs</b>		<b>\$36,700,000.00</b>	<b>\$40,100,000.00</b>	<b>\$40,600,000.00</b>	<b>\$44,400,000.00</b>

The amounts stated herein are our best estimate of probable construction costs based on current information. Because costs are influenced by market conditions, changes in project scope, and other factors beyond our control, we cannot ensure that actual construction costs will equal this cost opinion.