

La Crosse Center 1 Income Statement
For the Two Months Ending February 28, 2019

	Current Month		Year to Date	
Revenues				
LIQUOR FUND	\$ 75,000.00	13.20	\$ 100,000.00	11.94
CONVENTION SERVICES	60,364.30	10.62	93,070.46	11.11
MISCELLANEOUS	0.00	0.00	700.00	0.08
BANQUET COMMISSIONS	13,181.55	2.32	15,198.21	1.81
RENTAL	65,384.40	11.50	104,984.40	12.54
AUDITORIUM PRODUCTIONS	201,660.21	35.48	299,745.87	35.79
CONCESSION STANDS	90,282.52	15.89	110,685.96	13.22
CATERING REVENUES	12,587.75	2.21	16,490.25	1.97
CATERING-GRATUITIES	2,061.99	0.36	3,185.09	0.38
NOVELTIES	2,214.00	0.39	3,043.28	0.36
SERVICE FEE - HOUSE PORTION	683.81	0.12	683.81	0.08
INVESTMENT INCOME	272.38	0.05	408.44	0.05
TRANSFER FROM ROOM TAX	44,625.00	7.85	89,250.00	10.66
Total Revenues	568,317.91	100.00	837,445.77	100.00
Expenses				
SALARIES - CENTER	57,521.81	10.12	124,156.88	14.83
SALARIES - CONCESS	27,208.78	4.79	54,419.68	6.50
SALARIES - PROD	14,399.59	2.53	28,592.28	3.41
HEALTH INSURANCE-CENTER	21,566.13	3.79	43,132.26	5.15
LIFE INSURANCE-CENTER	136.62	0.02	696.60	0.08
RETIREMENT-CENTER	6,892.03	1.21	8,687.53	1.04
SOCIAL SECURITY-CENTER	7,456.29	1.31	15,604.02	1.86
UNEMPLOYMENT COMP-CENTER	280.97	0.05	316.06	0.04
RECRUITMENT	1,078.00	0.19	1,099.00	0.13
PROMOTION & ADVERTISING	917.85	0.16	11,389.35	1.36
TELEPHONE EXPENSE	314.28	0.06	414.28	0.05
ELECTRICITY	22,090.89	3.89	39,761.71	4.75
WATER	0.00	0.00	1,360.63	0.16
NATURAL GAS	12,552.17	2.21	22,938.37	2.74
SEWER	0.00	0.00	1,499.52	0.18
STORM WATER	0.00	0.00	1,064.92	0.13
GARBAGE SERVICES	3,368.40	0.59	4,358.31	0.52
OTHER CONTRACTUAL SERVICES	6,793.24	1.20	30,523.94	3.64
LAUNDRY SERVICES-CONCESS	2,167.74	0.38	4,114.33	0.49
OFFICE SUPPLIES-CENTER	198.72	0.03	327.23	0.04
OFFICE SUPPLIES-CONCESS	2,489.33	0.44	10,886.24	1.30
POSTAGE-CENTER	0.00	0.00	36.67	0.00
DEPT SUPPLIES	5,609.14	0.99	7,134.30	0.85
FOOD	27,750.62	4.88	41,934.26	5.01
EVENT ADVERTISING	14,096.93	2.48	14,446.93	1.73
ENTERTAINMENT TAX	0.00	0.00	480.00	0.06
NURSE/EMT	554.68	0.10	891.45	0.11
PROMOTER EXPENSE	147,288.15	25.92	248,348.04	29.66
SECURITY	945.00	0.17	2,218.50	0.26
REP & MTC SUPP-VEHICLE	314.93	0.06	576.51	0.07
REP & MTC SUPP-OTHER-CENTER	3,537.48	0.62	5,475.71	0.65
MISCELLANEOUS EXPENSE-CENTER	(42.96)	(0.01)	(42.96)	(0.01)
W/C INSURANCE	2,977.67	0.52	5,955.30	0.71
FIRE INSURANCE	2,616.67	0.46	5,233.34	0.62
LIABILITY INSURANCE	717.00	0.13	1,434.00	0.17
LIQUOR LIABILITY	9,753.07	1.72	9,753.07	1.16
Total Expenses	403,551.22	71.01	749,218.26	89.46
Net Income	\$ 164,766.69	28.99	\$ 88,227.51	10.54

La Crosse Center 1 Income Statement
For the Two Months Ending February 28, 2019

Current Month

Year to Date

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
FEBRUARY 2018 VS FEBRUARY 2019

	FEBRUARY 2018	FEBRUARY 2019	FEBRUARY 2018	FEBRUARY 2019	DIFFERENCE
REVENUES					
ADVERTISING	0.00	0.00	0.00	0.00	0.00
LIQUOR FUND	10,000.00	75,000.00	10,000.00	100,000.00	90,000.00
CONVENTION SERVICES	55,211.75	60,364.30	93,925.19	93,070.46	<854.73>
MISCELLANEOUS	1,190.00	0.00	2,041.91	700.00	<1,341.91>
BANQUET COMMISSIONS	11,437.00	13,181.55	15,152.23	15,198.21	45.98
RENTAL	61,374.00	65,384.40	127,379.37	104,984.40	<22,394.97>
AUDITORIUM PRODUCTIONS	263,852.10	201,660.21	341,436.55	299,745.87	<41,690.68>
CONCESSION STANDS	91,827.35	90,282.52	124,608.61	110,685.96	<13,922.65>
CATERING REVENUES	9,764.25	12,587.75	14,756.77	16,490.25	1,733.48
CATERING-GRATUITIES	1,405.69	2,061.99	240.44	3,185.09	2,944.65
NOVELTIES	2,821.40	2,214.00	3,131.40	3,043.28	<88.12>
SERVICE FEE - HOUSE PORTION	615.96	683.81	3,306.86	683.81	<2,623.05>
INVESTMENT INCOME	313.87	272.38	423.06	408.44	<14.62>
TRANSFER FROM ROOM TAX	44,625.00	44,625.00	89,250.00	89,250.00	0.00
TOTAL REVENUES	554,438.37	568,317.91	825,652.39	837,445.77	11,793.38

	FEBRUARY 2018	FEBRUARY 2019	FEBRUARY 2018	FEBRUARY 2019	DIFFERENCE
EXPENSES					
SALARIES - CENTER	70,352.34	57,521.81	139,131.14	124,156.88	<14,974.26>
SALARIES - CONCESS	33,961.90	27,208.78	57,459.32	54,419.68	<3,039.64>
SALARIES - PROD	24,289.41	14,399.59	38,239.10	28,592.28	<9,646.82>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	47,053.38	43,132.26	<3,921.12>
LIFE INSURANCE-CENTER	283.28	136.62	847.34	696.60	<150.74>
RETIREMENT-CENTER	4,540.06	6,892.03	10,494.32	8,687.53	<1,806.79>
SOCIAL SECURITY-CENTER	9,596.16	7,456.29	16,997.79	15,604.02	<1,393.77>
UNEMPLOYMENT COMP-CENTER	150.50	280.97	150.50	316.06	165.56
ROOM TAX AUDIT	0.00	0.00	0.00	0.00	0.00
RECRUITMENT	0.00	1,078.00	0.00	1,099.00	1,099.00
PROMOTION & ADVERTISING	0.00	917.85	4,760.00	11,389.35	6,629.35
TELEPHONE EXPENSE	277.58	314.28	277.58	414.28	136.70
ELECTRICITY	25,031.60	22,090.89	48,022.61	39,761.71	<8,260.90>
WATER	0.00	0.00	1,033.17	1,360.63	327.46
NATURAL GAS	16,935.55	12,552.17	36,412.35	22,938.37	<13,473.98>
SEWER	0.00	0.00	976.62	1,499.52	522.90
STORM WATER	0.00	0.00	1,064.92	1,064.92	0.00
GARBAGE SERVICES	2,897.92	3,368.40	2,897.92	4,358.31	1,460.39
OTHER CONTRACTUAL SERVICES	4,210.08	6,793.24	7,661.76	30,523.94	22,862.18
LAUNDRY SERVICES-CONCESS	2,087.66	2,167.74	3,044.29	4,114.33	1,070.04
OFFICE SUPPLIES-CENTER	493.52	198.72	660.01	327.23	<332.78>
OFFICE SUPPLIES-CONCESS	9,084.62	2,489.33	12,270.20	10,886.24	<1,383.96>
POSTAGE-CENTER	75.82	0.00	96.66	36.67	<59.99>
DEPT SUPPLIES	11,078.42	5,609.14	16,895.06	7,134.30	<9,760.76>
FOOD	31,073.62	27,750.62	43,172.57	41,934.26	<1,238.31>
EVENT ADVERTISING	1,008.00	14,096.93	1,008.00	14,446.93	13,438.93
ENTERTAINMENT TAX	0.00	0.00	480.00	480.00	0.00
EMT	792.40	554.68	1,228.22	891.45	<336.77>
PROMOTER EXPENSE	174,506.15	147,288.15	233,980.53	248,348.04	14,367.51
OUTSIDE CATERING EXPENSE	0.00	0.00	0.00	0.00	0.00
SECURITY	0.00	945.00	0.00	2,218.50	2,218.50
REP & MTC SUPP-VEHICLE	393.13	314.93	497.05	576.51	79.46
REP & MTC SUPP-OTHER-CENTER	12,696.43	3,537.48	13,594.71	5,475.71	<8,119.00>
TRAVEL EXPENSES	393.30	0.00	393.30	0.00	<393.30>
MISCELLANEOUS EXPENSE-CENTER	191.00	<42.96>	566.00	<42.96>	<608.96>
W/C INSURANCE	5,190.34	2,977.67	8,167.97	5,955.30	<2,212.67>
FIRE INSURANCE	30,719.87	2,616.67	30,719.87	5,233.34	<25,486.53>
LIABILITY INSURANCE	6,405.06	717.00	7,122.06	1,434.00	<5,688.06>
LIQUOR LIABILITY	0.00	9,753.07	10,911.82	9,753.07	<1,158.75>
TOTAL EXPENSES	502,242.41	403,551.22	798,288.14	749,218.26	<49,069.88>
NET INCOME (LOSS)	52,195.96	164,766.69	27,364.25	88,227.51	60,863.26