

La Crosse Center 1 Income Statement
For the Five Months Ending May 31, 2019

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 0.00	0.00	\$ 20,000.00	0.84
LIQUOR FUND	135,000.00	23.95	385,000.00	16.14
CONVENTION SERVICES	24,366.78	4.32	255,349.51	10.70
MISCELLANEOUS	1,199.19	0.21	2,842.09	0.12
BANQUET COMMISSIONS	5,002.05	0.89	53,523.91	2.24
RENTAL	28,375.00	5.03	232,659.40	9.75
AUDITORIUM PRODUCTIONS	201,190.64	35.69	754,873.53	31.65
CONCESSION STANDS	80,298.58	14.25	266,139.28	11.16
CATERING REVENUES	31,645.30	5.61	136,554.38	5.72
CATERING-GRATUITIES	7,230.44	1.28	30,593.68	1.28
NOVELTIES	3,343.50	0.59	15,031.42	0.63
SERVICE FEE - HOUSE PORTION	748.82	0.13	7,653.06	0.32
INVESTMENT INCOME	662.32	0.12	2,081.95	0.09
TRANSFER FROM ROOM TAX	44,625.00	7.92	223,125.00	9.35
Total Revenues	563,687.62	100.00	2,385,427.21	100.00
Expenses				
SALARIES - CENTER	69,846.20	12.39	338,729.41	14.20
SALARIES - CONCESS	33,890.58	6.01	153,283.69	6.43
SALARIES - PROD	16,979.61	3.01	79,528.01	3.33
HEALTH INSURANCE-CENTER	21,566.13	3.83	107,830.65	4.52
LIFE INSURANCE-CENTER	238.21	0.04	1,362.23	0.06
RETIREMENT-CENTER	4,792.52	0.85	25,570.41	1.07
SOCIAL SECURITY-CENTER	8,381.14	1.49	40,932.17	1.72
UNEMPLOYMENT COMP-CENTER	692.84	0.12	1,186.35	0.05
RECRUITMENT	1,008.72	0.18	3,179.25	0.13
PROMOTION & ADVERTISING	10,739.66	1.91	35,209.32	1.48
TELEPHONE EXPENSE	381.31	0.07	1,303.88	0.05
ELECTRICITY	24,875.07	4.41	110,219.28	4.62
WATER	0.00	0.00	2,817.51	0.12
NATURAL GAS	2,879.77	0.51	38,380.54	1.61
SEWER	0.00	0.00	3,156.54	0.13
STORM WATER	0.00	0.00	2,129.84	0.09
GARBAGE SERVICES	2,386.87	0.42	15,202.69	0.64
OTHER CONTRACTUAL SERVICES	8,281.95	1.47	60,651.38	2.54
LAUNDRY SERVICES-CONCESS	3,188.63	0.57	12,362.44	0.52
OFFICE SUPPLIES-CENTER	658.47	0.12	1,915.94	0.08
OFFICE SUPPLIES-CONCESS	3,631.30	0.64	43,436.93	1.82
POSTAGE-CENTER	33.96	0.01	433.34	0.02
DEPT SUPPLIES	9,867.78	1.75	51,186.20	2.15
FOOD	27,492.86	4.88	118,450.63	4.97
EVENT ADVERTISING	13,438.14	2.38	38,836.60	1.63
ENTERTAINMENT TAX	3,816.09	0.68	4,296.09	0.18
NURSE/EMT	287.25	0.05	1,773.00	0.07
PROMOTER EXPENSE	106,184.75	18.84	415,924.97	17.44
OUTSIDE CATERING EXPENSE	3,491.00	0.62	3,491.00	0.15
SECURITY	8,595.50	1.52	16,824.17	0.71
REP & MTC SUPP-VEHICLE	178.96	0.03	1,052.97	0.04
REP & MTC SUPP-OTHER-CENTER	12,238.75	2.17	31,971.06	1.34
TRAVEL EXPENSES	734.00	0.13	734.00	0.03
MISCELLANEOUS EXPENSE-CENTER	635.00	0.11	648.99	0.03
W/C INSURANCE	2,977.66	0.53	14,888.30	0.62
FIRE INSURANCE	2,616.67	0.46	13,083.35	0.55
LIABILITY INSURANCE	717.00	0.13	3,585.00	0.15
LIQUOR LIABILITY	0.00	0.00	10,416.39	0.44

La Crosse Center 1 Income Statement
For the Five Months Ending May 31, 2019

	Current Month		Year to Date	
Total Expenses	407,724.35	72.33	1,805,984.52	75.71
Net Income	\$ 155,963.27	27.67	\$ 579,442.69	24.29

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
MAY 2018 VS MAY 2019

			MAY YEAR TO DATE	MAY YEAR TO DATE 2019	DIFFERENCE
	MAY 2018	MAY 2019	2018	2019	
REVENUES					
ADVERTISING	0.00	0.00	16,900.00	20,000.00	3,100.00
LIQUOR FUND	90,000.00	135,000.00	225,000.00	385,000.00	160,000.00
CONVENTION SERVICES	39,366.48	24,366.78	269,238.48	255,349.51	<13,888.97>
MISCELLANEOUS	242.50	1,199.19	2,508.57	2,842.09	333.52
BANQUET COMMISSIONS	11,914.34	5,002.05	57,316.64	53,523.91	<3,792.73>
RENTAL	29,950.00	28,375.00	276,078.89	232,659.40	<43,419.49>
AUDITORIUM PRODUCTIONS	279,300.87	201,190.64	877,955.56	754,873.53	<123,082.03>
CONCESSION STANDS	26,899.70	80,298.58	257,163.95	266,139.28	8,975.33
CATERING REVENUES	17,168.50	31,645.30	117,532.49	136,554.38	19,021.89
CATERING-GRATUITIES	3,642.51	7,230.44	22,923.21	30,593.68	7,670.47
NOVELTIES	7,685.00	3,343.50	16,441.67	15,031.42	<1,410.25>
SERVICE FEE - HOUSE PORTION	4,227.54	748.82	12,198.14	7,653.06	<4,545.08>
PCARD REBATE	2,472.94	0.00	2,472.94	0.00	<2,472.94>
INVESTMENT INCOME	650.27	662.32	1,955.39	2,081.95	126.56
TRANSFER FROM ROOM TAX	44,625.00	44,625.00	223,125.00	223,125.00	0.00
TOTAL REVENUES	558,145.65	563,687.62	2,378,810.93	2,385,427.21	6,616.28

	MAY YEAR				
	MAY 2018	MAY 2019	TO DATE 2018	TO DATE 2019	DIFFERENCE
EXPENSES					
SALARIES - CENTER	73,998.60	69,846.20	366,000.62	338,729.41	<27,271.21>
SALARIES - CONCESS	27,768.68	33,890.58	158,413.25	153,283.69	<5,129.56>
SALARIES - PROD	13,658.19	16,979.61	81,667.96	79,528.01	<2,139.95>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	117,633.45	107,830.65	<9,802.80>
LIFE INSURANCE-CENTER	253.61	238.21	1,682.70	1,362.23	<320.47>
RETIREMENT-CENTER	5,662.00	4,792.52	25,887.29	25,570.41	<316.88>
SOCIAL SECURITY-CENTER	7,879.09	8,381.14	42,752.85	40,932.17	<1,820.68>
UNEMPLOYMENT COMP-CENTER	101.91	692.84	252.41	1,186.35	933.94
ROOM TAX AUDIT	1,168.72	0.00	1,168.72	0.00	<1,168.72>
RECRUITMENT	108.00	1,008.72	108.00	3,179.25	3,071.25
PROMOTION & ADVERTISING	1,548.99	10,739.66	12,759.71	35,209.32	22,449.61
TELEPHONE EXPENSE	332.17	381.31	1,404.87	1,303.88	<100.99>
ELECTRICITY	25,595.16	24,875.07	120,835.49	110,219.28	<10,616.21>
WATER	0.00	0.00	2,207.46	2,817.51	610.05
NATURAL GAS	5,335.86	2,879.77	58,324.38	38,380.54	<19,943.84>
SEWER	0.00	0.00	2,171.22	3,156.54	985.32
STORM WATER	0.00	0.00	2,129.84	2,129.84	0.00
GARBAGE SERVICES	4,268.10	2,386.87	12,830.14	15,202.69	2,372.55
OTHER CONTRACTUAL SERVICES	5,079.74	8,281.95	37,994.78	60,651.38	22,656.60
LAUNDRY SERVICES-CONCESS	1,991.35	3,188.63	9,218.63	12,362.44	3,143.81
OFFICE SUPPLIES-CENTER	187.52	658.47	983.47	1,915.94	932.47
OFFICE SUPPLIES-CONCESS	8,689.94	3,631.30	36,747.36	43,436.93	6,689.57
POSTAGE-CENTER	26.61	33.96	545.25	433.34	<111.91>
DEPT SUPPLIES	8,029.83	9,867.78	46,572.07	51,186.20	4,614.13
FOOD	19,579.60	27,492.86	99,096.87	118,450.63	19,353.76
EVENT ADVERTISING	2,962.25	13,438.14	30,204.02	38,836.60	8,632.58
ENTERTAINMENT TAX	2,350.00	3,816.09	2,830.00	4,296.09	1,466.09
NURSE/EMT	178.29	287.25	1,842.33	1,773.00	<69.33>
PROMOTER EXPENSE	187,442.89	106,184.75	610,814.72	415,924.97	<194,889.75>
OUTSIDE CATERING EXPENSE	4,085.00	3,491.00	4,085.00	3,491.00	<594.00>
SECURITY	5,597.38	8,595.50	8,108.38	16,824.17	8,715.79
REP & MTC SUPP-VEHICLE	79.25	178.96	814.21	1,052.97	238.76
REP & MTC SUPP-OTHER-CENTER	6,018.96	12,238.75	23,360.50	31,971.06	8,610.56
TRAVEL EXPENSES	1,640.95	734.00	2,154.25	734.00	<1,420.25>
MISCELLANEOUS EXPENSE-CENTER	771.00	635.00	1,901.95	648.99	<1,252.96>
W/C INSURANCE	2,977.67	2,977.66	17,100.98	14,888.30	<2,212.68>
FIRE INSURANCE	0.00	2,616.67	30,719.87	13,083.35	<17,636.52>
LIABILITY INSURANCE	717.00	717.00	9,273.06	3,585.00	<5,688.06>
LIQUOR LIABILITY	0.00	0.00	9,415.23	10,416.39	1,001.16
TOTAL EXPENSES	449,611.00	407,724.35	1,992,013.29	1,805,984.52	<186,028.77>
NET INCOME (LOSS)	108,534.65	155,963.27	386,797.64	579,442.69	192,645.05