

La Crosse Center 1 Income Statement
For the Seven Months Ending July 31, 2019

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 0.00	0.00	\$ 20,000.00	0.73
ATM MACHINE	802.12	0.81	802.12	0.03
LIQUOR FUND	20,000.00	20.32	410,000.00	15.00
CONVENTION SERVICES	9,225.49	9.37	300,522.50	11.00
MISCELLANEOUS	102.25	0.10	3,344.34	0.12
BANQUET COMMISSIONS	1,881.80	1.91	66,015.26	2.42
RENTAL	19,550.00	19.86	283,008.40	10.35
AUDITORIUM PRODUCTIONS	(6,065.19)	(6.16)	853,556.60	31.23
CONCESSION STANDS	0.00	0.00	267,517.95	9.79
CATERING REVENUES	3,752.00	3.81	151,737.13	5.55
CATERING-GRATUITIES	(422.76)	(0.43)	29,203.16	1.07
NOVELTIES	0.00	0.00	15,969.27	0.58
SERVICE FEE - HOUSE PORTION	1,836.31	1.87	13,689.58	0.50
PCARD REBATE	3,139.30	3.19	3,139.30	0.11
INVESTMENT INCOME	0.00	0.00	2,266.14	0.08
TRANSFER FROM ROOM TAX	44,625.00	45.34	312,375.00	11.43
Total Revenues	98,426.32	100.00	2,733,146.75	100.00
Expenses				
SALARIES - CENTER	64,094.56	65.12	463,517.88	16.96
SALARIES - CONCESS	17,526.99	17.81	198,007.64	7.24
SALARIES - PROD	11,773.21	11.96	99,668.57	3.65
HEALTH INSURANCE-CENTER	21,566.13	21.91	150,962.91	5.52
LIFE INSURANCE-CENTER	248.08	0.25	1,887.90	0.07
RETIREMENT-CENTER	5,403.77	5.49	36,330.72	1.33
SOCIAL SECURITY-CENTER	6,801.23	6.91	54,670.48	2.00
UNEMPLOYMENT COMP-CENTER	1,129.38	1.15	4,115.43	0.15
ROOM TAX AUDIT	0.00	0.00	1,085.24	0.04
RECRUITMENT	597.00	0.61	3,841.25	0.14
PROMOTION & ADVERTISING	1,395.30	1.42	37,911.82	1.39
TELEPHONE EXPENSE	657.21	0.67	2,155.74	0.08
ELECTRICITY	31,784.26	32.29	174,183.24	6.37
WATER	1,291.33	1.31	4,108.84	0.15
NATURAL GAS	5,324.10	5.41	49,892.65	1.83
SEWER	1,386.12	1.41	4,542.66	0.17
STORM WATER	1,064.92	1.08	3,194.76	0.12
GARBAGE SERVICES	3,392.21	3.45	24,782.58	0.91
OTHER CONTRACTUAL SERVICES	6,454.57	6.56	72,293.68	2.65
LAUNDRY SERVICES-CONCESS	1,476.12	1.50	14,950.31	0.55
OFFICE SUPPLIES-CENTER	170.23	0.17	2,334.55	0.09
OFFICE SUPPLIES-CONCESS	2,612.83	2.65	53,896.33	1.97
POSTAGE-CENTER	76.60	0.08	538.09	0.02
DEPT SUPPLIES	5,727.45	5.82	70,659.35	2.59
FOOD	400.97	0.41	122,840.87	4.49
EVENT ADVERTISING	1,147.50	1.17	40,234.10	1.47
ENTERTAINMENT TAX	0.00	0.00	4,319.12	0.16
NURSE/EMT	0.00	0.00	1,773.00	0.06
PROMOTER EXPENSE	(39,235.08)	(39.86)	496,016.17	18.15
OUTSIDE CATERING EXPENSE	0.00	0.00	3,491.00	0.13
SECURITY	423.65	0.43	18,845.32	0.69
REP & MTC SUPP-VEHICLE	197.07	0.20	1,736.84	0.06
REP & MTC SUPP-OTHER-CENTER	6,484.81	6.59	55,036.03	2.01
TRAVEL EXPENSES	0.00	0.00	734.00	0.03
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	648.99	0.02
W/C INSURANCE	1,553.95	1.58	19,419.91	0.71
FIRE INSURANCE	14,910.57	15.15	30,610.59	1.12

La Crosse Center 1 Income Statement
For the Seven Months Ending July 31, 2019

	Current Month		Year to Date	
LIABILITY INSURANCE	6,858.49	6.97	11,160.49	0.41
LIQUOR LIABILITY	0.00	0.00	10,416.39	0.38
Total Expenses	184,695.53	187.65	2,346,815.44	85.86
Net Income	\$ (86,269.21)	(87.65) \$	386,331.31	14.14

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
JULY 2018 VS JULY 2019

	JULY 2018	JULY 2019	YEAR TO DATE 2018	YEAR TO DATE 2019	DIFFERENCE
REVENUES					
ADVERTISING	0.00	0.00	16,900.00	20,000.00	3,100.00
ATM FUND	0.00	802.12	0.00	802.12	
LIQUOR FUND	15,000.00	20,000.00	270,000.00	410,000.00	140,000.00
CONVENTION SERVICES	2,041.79	9,225.49	296,517.98	300,522.50	4,004.52
MISCELLANEOUS	998.46	102.25	4,182.03	3,344.34	<837.69>
BANQUET COMMISSIONS	4,053.19	1,881.80	69,928.53	66,015.26	<3,913.27>
RENTAL	15,025.00	19,550.00	315,553.89	283,008.40	<32,545.49>
AUDITORIUM PRODUCTIONS	17,854.82	<6,065.19>	1,028,397.98	853,556.60	<174,841.38>
CONCESSION STANDS	0.00	0.00	260,896.69	267,517.95	6,621.26
CATERING REVENUES	1,162.50	3,752.00	142,408.99	151,737.13	9,328.14
CATERING-GRATUITIES	766.84	<422.76>	28,214.42	29,203.16	988.74
NOVELTIES	0.00	0.00	16,997.64	15,969.27	<1,028.37>
SERVICE FEE - HOUSE PORTION	1,280.96	1,836.31	15,173.93	13,689.58	<1,484.35>
PCARD REBATE	0.00	3,139.30	2,472.94	3,139.30	666.36
INVESTMENT INCOME	0.00	0.00	2,583.79	2,266.14	<317.65>
TRANSFER FROM ROOM TAX	44,625.00	44,625.00	312,375.00	312,375.00	0.00
TOTAL REVENUES	102,808.56	98,426.32	2,782,603.81	2,733,146.75	<49,457.06>

	JULY 2018	JULY 2019	YEAR TO DATE 2018	YEAR TO DATE 2019	DIFFERENCE
EXPENSES					
SALARIES - CENTER	67,414.95	64,094.56	501,757.17	463,517.88	<38,239.29>
SALARIES - CONCESS	16,216.23	17,526.99	193,981.23	198,007.64	4,026.41
SALARIES - PROD	8,129.48	11,773.21	101,966.05	99,668.57	<2,297.48>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	164,686.83	150,962.91	<13,723.92>
LIFE INSURANCE-CENTER	270.90	248.08	2,203.75	1,887.90	<315.85>
RETIREMENT-CENTER	5,001.33	5,403.77	36,458.15	36,330.72	<127.43>
SOCIAL SECURITY-CENTER	3,962.16	6,801.23	53,857.16	54,670.48	813.32
UNEMPLOYMENT COMP-CENTER	12.61	1,129.38	323.70	4,115.43	3,791.73
ROOM TAX AUDIT	0.00	0.00	1,168.72	1,085.24	<83.48>
RECRUITMENT	75.00	597.00	197.00	3,841.25	3,644.25
PROMOTION & ADVERTISING	3,388.00	1,395.30	17,508.53	37,911.82	20,403.29
TELEPHONE EXPENSE	335.72	657.21	2,188.12	2,155.74	<32.38>
ELECTRICITY	28,198.27	31,784.26	174,808.99	174,183.24	<625.75>
WATER	1,350.62	1,291.33	3,558.08	4,108.84	550.76
NATURAL GAS	6,466.71	5,324.10	68,923.80	49,892.65	<19,031.15>
SEWER	1,483.14	1,386.12	3,654.36	4,542.66	888.30
STORM SEWER	1,064.92	1,064.92	3,194.76	3,194.76	0.00
GARBAGE SERVICES	1,158.06	3,392.21	17,958.32	24,782.58	6,824.26
OTHER CONTRACTUAL SERVICES	4,062.05	6,454.57	48,713.38	72,293.68	23,580.30
LAUNDRY SERVICES-CONCESS	1,573.88	1,476.12	13,657.45	14,950.31	1,292.86
OFFICE SUPPLIES-CENTER	75.20	170.23	1,117.08	2,334.55	1,217.47
OFFICE SUPPLIES-CONCESS	2,579.92	2,612.83	41,041.55	53,896.33	12,854.78
POSTAGE-CENTER	20.62	76.60	609.90	538.09	<71.81>
DEPT SUPPLIES	4,353.01	5,727.45	58,440.43	70,659.35	12,218.92
FOOD	388.42	400.97	105,458.32	122,840.87	17,382.55
EVENT ADVERTISING	3,877.06	1,147.50	34,081.08	40,234.10	6,153.02
ENTERTAINMENT TAX	0.00	0.00	5,917.69	4,319.12	<1,598.57>
NURSE/EMT	0.00	0.00	1,981.00	1,773.00	<208.00>
PROMOTER EXPENSE	669.09	<39,235.08>	705,638.13	496,016.17	<209,621.96>
OUTSIDE CATERING EXPENSE	0.00	0.00	4,954.00	3,491.00	<1,463.00>
SECURITY	0.00	423.65	8,108.38	18,845.32	10,736.94
REP & MTC SUPP-VEHICLE	497.92	197.07	1,796.15	1,736.84	<59.31>
REP & MTC SUPP-OTHER-CENTER	12,994.80	6,484.81	41,943.49	55,036.03	13,092.54
TRAVEL EXPENSES	0.00	0.00	3,017.69	734.00	<2,283.69>
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	1,901.95	648.99	<1,252.96>
W/C INSURANCE	2,977.67	1,553.95	23,056.32	19,419.91	<3,636.41>
FIRE INSURANCE	0.00	14,910.57	30,719.87	30,610.59	<109.28>
LIABILITY INSURANCE	717.00	6,858.49	10,707.06	11,160.49	453.43
LIQUOR LIABILITY	0.00	0.00	9,415.23	10,416.39	1,001.16
TOTAL EXPENSES	202,841.43	184,695.53	2,500,670.87	2,346,815.44	<153,855.43>
NET INCOME (LOSS)	<100,032.87>	<86,269.21>	281,932.94	386,331.31	104,398.37