



08/28/2019 09:49
johnsonb

CITY OF LA CROSSE
NEXT YEAR / CURRENT YEAR BUDGET ANALYSIS

P 1
bgnyrpts

DRAFT

PROJECTION: 2020 2020 OPERATING BUDGET

FOR PERIOD 99

ACCOUNTS FOR:

LA CROSSE CENTER		2018 ACTUAL	2019 ORIG BUD	2019 REVISED BUD	2019 ACTUAL	2019 PROJECTION	2020 EXECUTIVE	PCT CHANGE
1014904	LACROSSE CENTER-REVENUE							
1014904	463501 ADVERTISNG	16,900.00	16,900.00	16,900.00	20,000.00	20,000.00	20,000.00	18.3%
1014904	467802 ATMFEES REV	.00	.00	.00	802.12	.00	.00	.0%
1014904	467803 LIQUOR FND	458,565.05	425,000.00	425,000.00	410,000.00	500,000.00	375,000.00	-11.8%
1014904	467806 MISC	13,494.00	10,000.00	10,000.00	3,644.34	7,000.00	10,000.00	.0%
1014904	467808 BANQT COMM	135,572.72	115,000.00	115,000.00	78,290.21	105,000.00	110,000.00	-4.3%
1014904	467815 RENTAL	427,728.89	400,000.00	400,000.00	303,958.40	400,000.00	350,000.00	-12.5%
1014904	467822 GRATUITIES	29,292.77	16,000.00	16,000.00	13,689.58	16,000.00	16,000.00	.0%
1014904	474019 REBATES	11,650.18	.00	.00	3,139.30	5,000.00	.00	.0%
1014904	481000 INVESTMENT	7,891.98	.00	.00	2,266.14	5,000.00	.00	.0%
1014904	489007 RMTX LAX C	535,500.00	535,500.00	535,500.00	439,620.20	535,500.00	423,088.00	-21.0%
1014904	492102 TR F LXCSP	867,547.98	854,340.00	854,340.00	.00	712,540.81	1,052,240.00	23.2%
1014904	492201 TSFR F LCC	.00	.00	.00	17,600.00	.00	.00	.0%
TOTAL LACROSSE CENTER-REVENUE		2,504,143.57	2,372,740.00	2,372,740.00	1,293,010.29	2,306,040.81	2,356,328.00	-.7%



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PROJECTION: 2020 2020 OPERATING BUDGET

FOR PERIOD 99

ACCOUNTS FOR:

LA CROSSE CENTER		2018 ACTUAL	2019 ORIG BUD	2019 REVISED BUD	2019 ACTUAL	2019 PROJECTION	2020 EXECUTIVE	PCT CHANGE
1014905	LACROSSE CENTER-EXPENSE							
1014905	511100 SALARIES	853,268.19	1,055,916.00	1,055,916.00	482,250.75	900,000.00	888,193.00	-15.9%
1014905	511101 LTE SAL	.00	.00	.00	.00	.00	180,000.00	.0%
1014905	511200 OVERTIME	1,694.98	.00	.00	849.46	.00	.00	.0%
1014905	513000 BNFTS BDGT	.00	392,623.81	392,623.81	.00	392,623.81	392,735.00	.0%
1014905	513100 HEALTH INS	258,793.58	.00	.00	258,793.56	.00	.00	.0%
1014905	513200 LIFE INS	3,274.57	.00	.00	2,140.34	.00	.00	.0%
1014905	513300 WRS	65,627.70	.00	.00	36,744.80	.00	.00	.0%
1014905	513400 FICA	91,973.21	.00	.00	56,167.29	.00	.00	.0%
1014905	513600 UNEMPLMNT	335.96	.00	.00	4,916.86	.00	.00	.0%
1014905	521201 RM TX AUDT	1,900.00	2,000.00	2,000.00	1,900.00	2,000.00	2,000.00	.0%
1014905	521500 RECRUITMNT	2,899.59	.00	.00	4,657.25	7,000.00	6,000.00	.0%
1014905	521600 PROM & ADV	30,515.03	60,000.00	60,000.00	46,184.82	70,000.00	54,000.00	-10.0%
1014905	522100 TELEPHONE	4,723.31	4,000.00	4,000.00	2,375.12	4,000.00	5,000.00	25.0%
1014905	522200 ELECTRICIT	299,935.41	303,000.00	303,000.00	174,183.24	303,000.00	223,000.00	-26.4%
1014905	522300 WATER	4,620.65	7,500.00	7,500.00	4,108.84	6,000.00	7,500.00	.0%
1014905	522400 NATRL GAS	108,663.66	103,000.00	103,000.00	49,892.65	103,000.00	103,000.00	.0%
1014905	522500 SEWER	4,675.08	7,500.00	7,500.00	4,542.66	7,000.00	8,500.00	13.3%
1014905	522550 STORM WTR	4,259.68	5,000.00	5,000.00	3,194.76	4,300.00	5,000.00	.0%
1014905	522700 GBGE SVCES	28,766.63	23,000.00	23,000.00	26,286.55	31,000.00	31,000.00	34.8%
1014905	529000 OTH CON SV	75,627.60	90,000.00	90,000.00	85,807.90	130,000.00	130,000.00	44.4%
1014905	531100 OFFICE SUP	3,080.08	5,000.00	5,000.00	2,768.71	5,000.00	5,000.00	.0%
1014905	531200 POSTAGE	821.57	1,500.00	1,500.00	567.78	1,500.00	1,500.00	.0%
1014905	533500 DEPT SUPPL	96,313.63	90,000.00	90,000.00	76,013.12	125,000.00	90,000.00	.0%
1014905	534500 R/MTC VEHI	5,171.92	4,000.00	4,000.00	1,768.00	4,000.00	4,000.00	.0%
1014905	534900 R/MTC OTHR	112,369.22	110,000.00	110,000.00	57,178.62	110,000.00	110,000.00	.0%
1014905	536000 TRAVEL	4,232.32	7,000.00	7,000.00	1,844.65	3,000.00	7,000.00	.0%
1014905	539000 MISC	2,400.80	5,000.00	5,000.00	731.95	3,000.00	5,000.00	.0%
1014905	551005 WC INS	37,944.67	39,000.00	39,000.00	31,609.51	39,000.00	39,000.00	.0%
1014905	551011 FIRE INS	30,719.87	31,400.00	31,400.00	30,610.59	31,400.00	31,400.00	.0%
1014905	551013 LIQ LIAB	9,415.23	12,500.00	12,500.00	10,416.39	10,416.00	12,500.00	.0%
1014905	551016 LIABLT IN	14,292.06	13,800.00	13,800.00	14,777.59	13,800.00	15,000.00	8.7%
1014905	592200 TRSR T SRF	344,860.31	.00	.00	.00	.00	.00	.0%
1014905	599900 PRIOR EXPE	.00	.00	.00	-42.96	.00	.00	.0%
TOTAL LACROSSE CENTER-EXPENS		2,503,176.51	2,372,739.81	2,372,739.81	1,473,240.80	2,306,039.81	2,356,328.00	-.7%
TOTAL LA CROSSE CENTER		5,007,320.08	4,745,479.81	4,745,479.81	2,766,251.09	4,612,080.62	4,712,656.00	-.7%
TOTAL REVENUE		2,504,143.57	2,372,740.00	2,372,740.00	1,293,010.29	2,306,040.81	2,356,328.00	-.7%
TOTAL EXPENSE		2,503,176.51	2,372,739.81	2,372,739.81	1,473,240.80	2,306,039.81	2,356,328.00	-.7%
GRAND TOTAL		5,007,320.08	4,745,479.81	4,745,479.81	2,766,251.09	4,612,080.62	4,712,656.00	-.7%

** END OF REPORT - Generated by Johnson, Bobbi **

La Crosse Center 1 Income Statement
For the Seven Months Ending July 31, 2019

	Current Month		Year to Date	
Revenues	\$		\$	
ADVERTISING	0.00	0.00	20,000.00	0.73
ATM MACHINE	802.12	0.81	802.12	0.03
LIQUOR FUND	20,000.00	20.32	410,000.00	15.00
CONVENTION SERVICES	9,225.49	9.37	300,522.50	11.00
MISCELLANEOUS	102.25	0.10	3,344.34	0.12
BANQUET COMMISSIONS	1,881.80	1.91	66,015.26	2.42
RENTAL	19,550.00	19.86	283,008.40	10.35
AUDITORIUM PRODUCTIONS	(6,065.19)	(6.16)	853,556.60	31.23
CONCESSION STANDS	0.00	0.00	267,517.95	9.79
CATERING REVENUES	3,752.00	3.81	151,737.13	5.55
CATERING-GRATUITIES	(422.76)	(0.43)	29,203.16	1.07
NOVELTIES	0.00	0.00	15,969.27	0.58
SERVICE FEE - HOUSE PORTION	1,836.31	1.87	13,689.58	0.50
PCARD REBATE	3,139.30	3.19	3,139.30	0.11
INVESTMENT INCOME	0.00	0.00	2,266.14	0.08
TRANSFER FROM ROOM TAX	44,625.00	45.34	312,375.00	11.43
Total Revenues	98,426.32	100.00	2,733,146.75	100.00
Expenses				
SALARIES - CENTER	64,094.56	65.12	463,517.88	16.96
SALARIES - CONCESS	17,526.99	17.81	198,007.64	7.24
SALARIES - PROD	11,773.21	11.96	99,668.57	3.65
HEALTH INSURANCE-CENTER	21,566.13	21.91	150,962.91	5.52
LIFE INSURANCE-CENTER	248.08	0.25	1,887.90	0.07
RETIREMENT-CENTER	5,403.77	5.49	36,330.72	1.33
SOCIAL SECURITY-CENTER	6,801.23	6.91	54,670.48	2.00
UNEMPLOYMENT COMP-CENTER	1,129.38	1.15	4,115.43	0.15
ROOM TAX AUDIT	0.00	0.00	1,085.24	0.04
RECRUITMENT	597.00	0.61	3,841.25	0.14
PROMOTION & ADVERTISING	1,395.30	1.42	37,911.82	1.39
TELEPHONE EXPENSE	657.21	0.67	2,155.74	0.08
ELECTRICITY	31,784.26	32.29	174,183.24	6.37
WATER	1,291.33	1.31	4,108.84	0.15
NATURAL GAS	5,324.10	5.41	49,892.65	1.83
SEWER	1,386.12	1.41	4,542.66	0.17
STORM WATER	1,064.92	1.08	3,194.76	0.12
GARBAGE SERVICES	3,392.21	3.45	24,782.58	0.91
OTHER CONTRACTUAL SERVICES	6,454.57	6.56	72,293.68	2.65
LAUNDRY SERVICES-CONCESS	1,476.12	1.50	14,950.31	0.55
OFFICE SUPPLIES-CENTER	170.23	0.17	2,334.55	0.09
OFFICE SUPPLIES-CONCESS	2,612.83	2.65	53,896.33	1.97
POSTAGE-CENTER	76.60	0.08	538.09	0.02
DEPT SUPPLIES	5,727.45	5.82	70,659.35	2.59
FOOD	400.97	0.41	122,840.87	4.49
EVENT ADVERTISING	1,147.50	1.17	40,234.10	1.47
ENTERTAINMENT TAX	0.00	0.00	4,319.12	0.16
NURSE/EMT	0.00	0.00	1,773.00	0.06
PROMOTER EXPENSE	(39,235.08)	(39.86)	496,016.17	18.15
OUTSIDE CATERING EXPENSE	0.00	0.00	3,491.00	0.13
SECURITY	423.65	0.43	18,845.32	0.69
REP & MTC SUPP-VEHICLE	197.07	0.20	1,736.84	0.06
REP & MTC SUPP-OTHER-CENTER	6,484.81	6.59	55,036.03	2.01
TRAVEL EXPENSES	0.00	0.00	734.00	0.03
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	648.99	0.02
W/C INSURANCE	1,553.95	1.58	19,419.91	0.71
FIRE INSURANCE	14,910.57	15.15	30,610.59	1.12

La Crosse Center 1 Income Statement
For the Seven Months Ending July 31, 2019

	Current Month		Year to Date	
LIABILITY INSURANCE	6,858.49	6.97	11,160.49	0.41
LIQUOR LIABILITY	0.00	0.00	10,416.39	0.38
Total Expenses	184,695.53	187.65	2,346,815.44	85.86
Net Income	\$ (86,269.21)	(87.65)	\$ 386,331.31	14.14

LA CROSSE CENTER

FINANCIAL STATEMENT COMPARISON

JULY 2018 VS JULY 2019

REVENUES	YEAR TO		YEAR TO		DIFFERENCE
	JULY 2018	JULY 2019	DATE 2018	DATE 2019	
ADVERTISING	0.00	0.00	16,900.00	20,000.00	3,100.00
ATM FUND	0.00	802.12	0.00	802.12	
LIQUOR FUND	15,000.00	20,000.00	270,000.00	410,000.00	140,000.00
CONVENTION SERVICES	2,041.79	9,225.49	296,517.98	300,522.50	4,004.52
MISCELLANEOUS	998.46	102.25	4,182.03	3,344.34	<837.69>
BANQUET COMMISSIONS	4,053.19	1,881.80	69,928.53	66,015.26	<3,913.27>
RENTAL	15,025.00	19,550.00	315,553.89	283,008.40	<32,545.49>
AUDITORIUM PRODUCTIONS	17,854.82	<6,065.19>	1,028,397.98	853,556.60	<174,841.38>
CONCESSION STANDS	0.00	0.00	260,896.69	267,517.95	6,621.26
CATERING REVENUES	1,162.50	3,752.00	142,408.99	151,737.13	9,328.14
CATERING-GRATUITIES	766.84	<422.76>	28,214.42	29,203.16	988.74
NOVELTIES	0.00	0.00	16,997.64	15,969.27	<1,028.37>
SERVICE FEE - HOUSE PORTION	1,280.96	1,836.31	15,173.93	13,689.58	<1,484.35>
PCARD REBATE	0.00	3,139.30	2,472.94	3,139.30	666.36
INVESTMENT INCOME	0.00	0.00	2,583.79	2,266.14	<317.65>
TRANSFER FROM ROOM TAX	44,625.00	44,625.00	312,375.00	312,375.00	0.00
TOTAL REVENUES	102,808.56	98,426.32	2,782,603.81	2,733,146.75	<49,457.06>

	YEAR TO				
	JULY 2018	JULY 2019	DATE 2018	DATE 2019	DIFFERENCE
EXPENSES					
SALARIES - CENTER	67,414.95	64,094.56	501,757.17	463,517.88	<38,239.29>
SALARIES - CONCESS	16,216.23	17,526.99	193,981.23	198,007.64	4,026.41
SALARIES - PROD	8,129.48	11,773.21	101,966.05	99,668.57	<2,297.48>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	164,686.83	150,962.91	<13,723.92>
LIFE INSURANCE-CENTER	270.90	248.08	2,203.75	1,887.90	<315.85>
RETIREMENT-CENTER	5,001.33	5,403.77	36,458.15	36,330.72	<127.43>
SOCIAL SECURITY-CENTER	3,962.16	6,801.23	53,857.16	54,670.48	813.32
UNEMPLOYMENT COMP-CENTER	12.61	1,129.38	323.70	4,115.43	3,791.73
ROOM TAX AUDIT	0.00	0.00	1,168.72	1,085.24	<83.48>
RECRUITMENT	75.00	597.00	197.00	3,841.25	3,644.25
PROMOTION & ADVERTISING	3,388.00	1,395.30	17,508.53	37,911.82	20,403.29
TELEPHONE EXPENSE	335.72	657.21	2,188.12	2,155.74	<32.38>
ELECTRICITY	28,198.27	31,784.26	174,808.99	174,183.24	<625.75>
WATER	1,350.62	1,291.33	3,558.08	4,108.84	550.76
NATURAL GAS	6,466.71	5,324.10	68,923.80	49,892.65	<19,031.15>
SEWER	1,483.14	1,386.12	3,654.36	4,542.66	888.30
STORM SEWER	1,064.92	1,064.92	3,194.76	3,194.76	0.00
GARBAGE SERVICES	1,158.06	3,392.21	17,958.32	24,782.58	6,824.26
OTHER CONTRACTUAL SERVICES	4,062.05	6,454.57	48,713.38	72,293.68	23,580.30
LAUNDRY SERVICES-CONCESS	1,573.88	1,476.12	13,657.45	14,950.31	1,292.86
OFFICE SUPPLIES-CENTER	75.20	170.23	1,117.08	2,334.55	1,217.47
OFFICE SUPPLIES-CONCESS	2,579.92	2,612.83	41,041.55	53,896.33	12,854.78
POSTAGE-CENTER	20.62	76.60	609.90	538.09	<71.81>
DEPT SUPPLIES	4,353.01	5,727.45	58,440.43	70,659.35	12,218.92
FOOD	388.42	400.97	105,458.32	122,840.87	17,382.55
EVENT ADVERTISING	3,877.06	1,147.50	34,081.08	40,234.10	6,153.02
ENTERTAINMENT TAX	0.00	0.00	5,917.69	4,319.12	<1,598.57>
NURSE/EMT	0.00	0.00	1,981.00	1,773.00	<208.00>
PROMOTER EXPENSE	669.09	<39,235.08>	705,638.13	496,016.17	<209,621.96>
OUTSIDE CATERING EXPENSE	0.00	0.00	4,954.00	3,491.00	<1,463.00>
SECURITY	0.00	423.65	8,108.38	18,845.32	10,736.94
REP & MTC SUPP-VEHICLE	497.92	197.07	1,796.15	1,736.84	<59.31>
REP & MTC SUPP-OTHER-CENTER	12,994.80	6,484.81	41,943.49	55,036.03	13,092.54
TRAVEL EXPENSES	0.00	0.00	3,017.69	734.00	<2,283.69>
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	1,901.95	648.99	<1,252.96>
W/C INSURANCE	2,977.67	1,553.95	23,056.32	19,419.91	<3,636.41>
FIRE INSURANCE	0.00	14,910.57	30,719.87	30,610.59	<109.28>
LIABILITY INSURANCE	717.00	6,858.49	10,707.06	11,160.49	453.43
LIQUOR LIABILITY	0.00	0.00	9,415.23	10,416.39	1,001.16
TOTAL EXPENSES	202,841.43	184,695.53	2,500,670.87	2,346,815.44	<153,855.43>
NET INCOME (LOSS)	<100,032.87>	<86,269.21>	281,932.94	386,331.31	104,398.37