

| Enplanements (excluding charters) | | | | | | | | | | | | | |
|-----------------------------------|---------|----------|-------|-------|-------|-------|-------|--------|-----------|---------|----------|----------|--------|
| | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
| 2016 | 6,701 | 6,323 | 7,403 | 7,118 | 7,829 | 8,037 | 7,920 | 8,441 | 7,125 | 7,858 | 6,838 | 6,297 | 87,890 |
| 2017 | 6,070 | 6,375 | 7,536 | 7,410 | 7,518 | 7,977 | 7,627 | 8,717 | 7,000 | 7,522 | 7,159 | 6,786 | 87,697 |
| 2018 | 6,781 | 6,655 | 8,029 | 7,972 | 8,402 | 8,708 | 8,143 | 9,424 | 8,133 | 8,719 | 7,809 | 7,599 | 96,374 |
| 2019 | 6,139 | 5,056 | 7,844 | 7,242 | 8,870 | 8,935 | 9,345 | | | | | | 63,509 |
| | 12% | 4% | 7% | 8% | 12% | 9% | 7% | 8% | 16% | 16% | 9% | 12% | |

| Load Factors (excluding charters) * | | | | | | | | | | | | | |
|-------------------------------------|---------|----------|--------|--------|--------|--------|--------|--------|-----------|---------|----------|----------|--------|
| | January | February | March | April | May | June | July | August | September | October | November | December | Avg |
| 2016 | 77.72% | 76.38% | 77.36% | 77.37% | 80.91% | 82.31% | 84.94% | 88.70% | 88.82% | 83.05% | 82.95% | 82.62% | 81.93% |
| 2017 | 85.78% | 85.69% | 89.40% | 87.49% | 85.24% | 80.98% | 77.43% | 86.56% | 80.68% | 81.18% | 84.46% | 72.45% | 83.11% |
| 2018 | 76.71% | 79.80% | 78.95% | 84.45% | 85.82% | 82.07% | 74.50% | 82.59% | 80.21% | 84.98% | 85.72% | 82.06% | 81.49% |
| 2019 | 87.70% | 89.01% | 83.27% | 83.76% | 79.98% | 75.91% | 74.95% | | | | | | 80.91% |
| | -11% | -7% | -12% | -3% | 1% | 1% | -4% | -5% | -1% | 5% | 1% | 13% | |

| Available Seats (excluding charters) | | | | | | | | | | | | | |
|--------------------------------------|---------|----------|--------|-------|--------|--------|--------|--------|-----------|---------|----------|----------|---------|
| | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
| 2016 | 8,622 | 8,278 | 9,570 | 9,200 | 9,676 | 9,764 | 9,324 | 9,516 | 8,022 | 9,462 | 8,244 | 7,622 | 107,300 |
| 2017 | 7,076 | 7,440 | 8,430 | 8,470 | 8,820 | 9,850 | 9,850 | 10,070 | 8,676 | 9,266 | 8,476 | 9,366 | 105,790 |
| 2018 | 8,840 | 8,340 | 10,170 | 9,440 | 9,790 | 10,610 | 10,930 | 11,410 | 10,140 | 10,260 | 9,110 | 9,260 | 118,300 |
| 2019 | 7,000 | 5,680 | 9,420 | 8,646 | 11,090 | 11,770 | 12,468 | | | | | | 78,490 |
| | 25% | 12% | 21% | 11% | 11% | 8% | 11% | 13% | 17% | 11% | 7% | -1% | |

| Tower Counts | | | | | | | | | | | | | |
|--------------|---------|----------|-------|-------|-------|-------|-------|--------|-----------|---------|----------|----------|--------|
| | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
| 2016 | 1,382 | 1,651 | 1,831 | 1,418 | 1,817 | 1,813 | 2,145 | 1,737 | 1,542 | 1,777 | 1,336 | 836 | 19,285 |
| 2017 | 707 | 1,122 | 1,163 | 1,322 | 1,755 | 1,954 | 2,023 | 1,995 | 1,846 | 1,811 | 1,563 | 1,129 | 18,390 |
| 2018 | 1,244 | 1,201 | 1,695 | 1,368 | 1,496 | 1,628 | 2,027 | 2,012 | 1,956 | 2,235 | 1,259 | 1,281 | 19,402 |
| 2019 | 1,221 | 855 | | 1,464 | 1,721 | 2,121 | 2,643 | | | | | | 10,025 |
| | 76% | 7% | 46% | 3% | -15% | -17% | 0% | 1% | 6% | 23% | -19% | 13% | |

| Monthly Gross Receipts | | | |
|------------------------|--------------|--------------|-----------------------|
| | December | | |
| | July 2018 | July 2019 | Same Month YOY Change |
| Car Rentals | \$478,795.79 | \$543,149.88 | 13% |
| Colgan Sales | \$223,208.09 | \$281,708.47 | 26% |
| Fuel Sales (Gallons) | 91,036 | 125,999 | 38% |
| Restaurant/Shop Sales | \$40,013.45 | \$45,550.32 | 14% |
| **Parking Revenue | \$43,473.22 | \$52,488.15 | 21% |

* - Note: Load factors are estimated due to diversions/maintenance flight

** Note - These numbers are the same as you received in last month's packet as the wrong numbers were entered. June 2018: \$45,405.69 June 2019: \$63,020.85