

June 12, 2020

Project Plan for the Project Plan Amendment of Tax Incremental District No. 15 In Order to Share Increment With Tax Incremental District No. 18

CITY OF LA CROSSE, WISCONSIN

Organizational Joint Review Board Meeting Held: Scheduled for: June 29, 2020

Public Hearing Held: Scheduled for: June 29, 2020

Consideration for Approval by Plan Commission: Scheduled for: June 29, 2020

Consideration for Adoption by Common Council: Scheduled for: July 9, 2020

Consideration for Approval by the Joint Review Board: Scheduled for: TBD





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SECTION 1:

Executive Summary

Description of District

Type of District, Size and Location

Tax Incremental District ("TID") No. 15 (The "TID" or "Donor District" or "District") is an existing mixed-use district, created by a resolution of the City of La Crosse ("City") Common Council adopted on August 8, 2013 (the "Creation Resolution").

Type of District, Size and Location

Tax Incremental District ("TID") No. 18 (The "Recipient District") is to be created as a blighted area district commonly referred to as "Riverpoint District" and shall be created by a resolution of the Common Council on July 9, 2020.

Amendments

The Donor District was previously amended in 2019, whereby a resolution was adopted to amend the list of projects to be undertaken.

The Donor District was previously amended in 2019, whereby a resolution was adopted to allow the sharing of excess increment with TID No. 12.

Purpose of this Amendment

Allow for the Donor District to share surplus increments with the Recipient District under the provisions of Wisconsin Statutes Section 66.1105(6)(f)2. The Riverpoint area is the site of a major redevelopment project that is expected to unfold in the near future. TID 18 may not immediately generate sufficient increment to bear the totality of anticipated preliminary and infrastructure improvement costs of the City's redevelopment efforts, as tax increment revenue will only materialize a number of years after construction occurs. Any value increment expected from this redevelopment will only be realized in the future, presenting a mismatch between current need and available resources. The sharing of increment by various TID's, including TID 15, will allow the City to fully realize its vision for redevelopment and mitigate risks to the City's financial profile.

Estimated Total Project Expenditures.

The additional project costs to be incurred under this amendment are limited to the sharing of surplus increment with the Recipient District. It is expected that the Donor District will generate approximately \$11,000,000 in increment that can be shared with the Recipient District during the eligible sharing period.

Economic Development

Authorizing the Donor District to share increments with the Recipient District will provide additional resources needed to assist the Recipient District in accomplishing the redevelopment goals set forth in its Project Plan. Without this assistance, it is unlikely this will happen, or will happen within the timeframe, or at the levels projected. The application of the Donor District's surplus increment, as permitted by Wisconsin Statutes, promotes the overall economic development of the City to the benefit of all overlapping taxing jurisdictions.

Expected Termination of District

The Donor District has a maximum statutory life of 20 years, and must close not later than August 8, 2033, resulting in a final collection of increment in budget year 2034. Considering only existing

increment value and assuming no additional projects are undertaken the anticipated total cumulative revenues will exceed total liabilities by the year 2033, enabling the District to close one year earlier than its maximum life. Based on the Economic Feasibility Study located in Section 10 of this Plan, amendment of the District would not result in a shift in the projected District closure year of 2033.

Summary of Findings

As required by Wisconsin Statutes Section.66.1105, and as documented in this Project Plan Amendment and the exhibits contained and referenced herein, the following findings are made:

- 1. That "but for" amendment of the Donor District's Project Plan, the remaining (re)development projected to occur in the Recipient District: 1) would not occur; or 2) would not occur in the manner, at the values, or within the timeframe desired by the City. In making this determination, the City has considered the following information:
 - Current and projected tax increment collections for the Recipient District will likely be insufficient to pay for project costs already incurred and/or the additional projects that need to be completed in that District to achieve the objectives of its Project Plan.
 - In order to cover the increased expenses, in Recipient District, and to meet its goals, it is likely that revenue sharing from the Donor District will be necessary. Therefore, the City expects that "but for" this revenue sharing, the planned development in the Recipient District will not be fully realized.
 - That "but for" amendment of the Donor District's Project Plan, the economic development objectives of the Recipient District's Project Plan will not be achieved. In evaluating the appropriateness of the proposed amendment, the Joint Review Board must consider "whether the development expected in the tax incremental district would occur without the use of tax incremental financing," customarily referred to as the "but for" test. Since the purpose of this amendment is solely to allow for the sharing of the Donor District's increment with the Recipient District, this test cannot be applied in the conventional way. The Joint Review Board has previously concluded, in the case of both the Donor District and the Recipient District, that the "but for" test was met. As demonstrated in the Economic Feasibility section of this Project Plan Amendment, the Recipient District is not likely to recover its Project Costs without the receipt of shared increment from the Donor District. This would create a significant financial burden for City taxpayers, and since all taxing jurisdictions will ultimately share in the benefit of the redevelopment projects and increased tax base, it is appropriate for all taxing jurisdictions to continue to share in the costs to implement them. Accordingly, the City finds that it is reasonable to conclude the "but for" test continues to be satisfied. Finding Required by Wisconsin Statutes Section 66.1105(4m)(c)1.a.
- 2. The economic benefits of amending the Donor District, as measured by increased employment, business and personal income, and property value, are sufficient to compensate for the cost of the improvements. Approval of the ability to share increment with the Recipient District is necessary to enable that district to realize the economic benefits projected in its Project Plan. Since the Donor District is generating sufficient increment to pay for its Project Costs and has surplus increment available to pay for some of the Project Costs of the Recipient District, the economic benefits that have already been generated are more than sufficient to compensate for the cost of improvements in the Donor and Recipient Districts.
- 3. The benefits of the proposal outweigh the anticipated tax increments to be paid by the owners of property in the overlying taxing jurisdictions.

- Given that it is likely that the Recipient District will not achieve all of the objectives of its Project Plan or in the same manner without the ability to share in the surplus increments of the Donor District (see finding # 1), and since the District is expected to generate additional economic benefits that are more than sufficient to compensate for the additional cost of the improvements (see Finding #2), the City reasonably concludes that the overall additional benefits of the District outweigh the anticipated tax increments to be paid by the owners of property in the overlying taxing jurisdictions. It is further concluded that since the "but for" test is satisfied, there would, in fact, be no foregone tax increments to be paid in the event the Project Plan is not amended. Finding Required by Wisconsin Statutes Section 66.1105(4m)(c)1.c.
- 4. The boundaries of the District are not being amended. At the time of creation, and any subsequent additions of territory, not less than 50%, by area, of the real property within the District, as amended, is a blighted area within the meaning of Wisconsin Statutes Section 66.1105(2)(ae)1.
- 5. Based upon the findings as stated above, and the original findings as stated in the Creation Resolution and in any subsequent resolutions amending the boundaries of the District, the District remains declared a blighted area district based on the identification and classification of the property included within the District.
- 6. The Project Costs of the District relate directly to promoting the elimination of blight consistent with the purpose for which the District was created.
- 7. There are no additional improvements as a result of this amendment.
- 8. The City estimates that less than 35% of the territory within the District will be devoted to retail business at the end of the District's maximum expenditure period, pursuant to Wisconsin Statutes Section 66.1105(5)(b).
- 9. The Project Plan for the District, as amended, is feasible, and is in conformity with the Master Plan of the City.

SECTION 2:

Type and General Description of District

The District was created under the authority provided by Wisconsin Statutes Section 66.1105 on August 8, 2013 by resolution of the Common Council. The District's valuation date, for purposes of establishing base value, was January 1, 2013.

The existing District is a "Mixed Use District" based upon a finding that at least 50%, by area, of the real property within the District was suitable for a combination of industrial, commercial and residential uses within the meaning of Wisconsin Statutes Section 66.1105(2)(cm). Since this amendment does not add any territory to the District, the District remains in compliance with this provision. The District also remains in compliance with the prohibition that no more than 35% of the area of the District be allocated for newly-platted residential development.

Wisconsin Statutes Section 66.1105(4)(h)2. provides authority for a City to amend the boundaries of an existing Tax Increment District for purposes of adding and/or subtracting territory up to a total of four times during the life of the District. The boundaries of the Donor District have not previously been

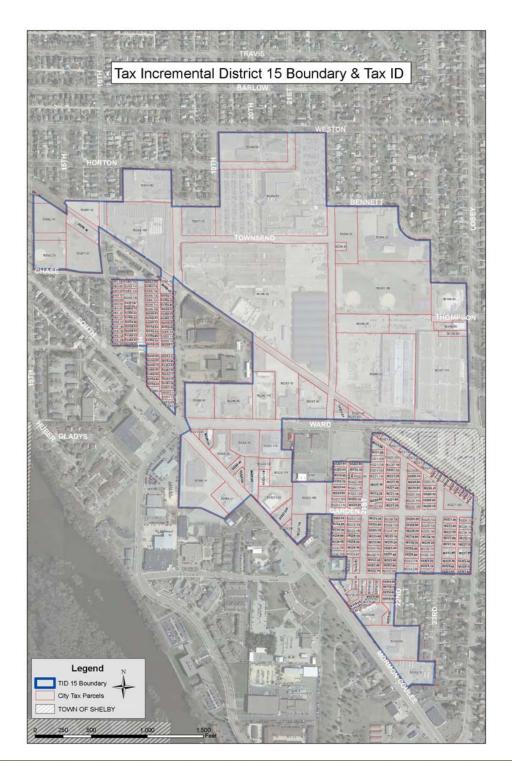
amended. Since this amendment does not involve the addition or subtraction of territory from the District, it is not counted against the number of available boundary amendments.

This Project Plan Amendment supplements and does not supersede or replace any component of the original Project Plan, or any component of previously adopted Project Plan Amendments, unless specifically stated. All components of the original Project Plan, and its previously adopted Project Plan Amendments, remain in effect.

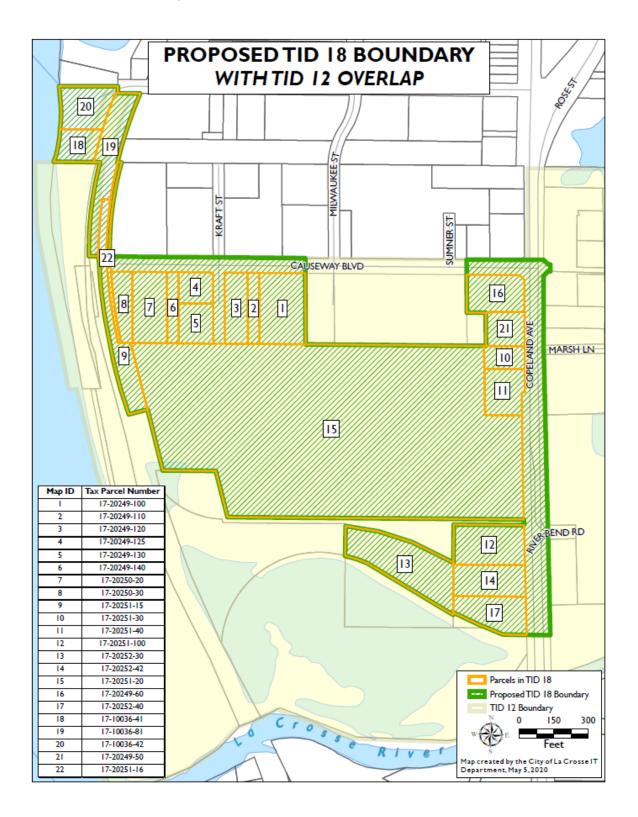
A map depicting the current boundaries of the District is found in Section 3 of this Plan. Based upon the findings stated above, the original findings stated in the Creation Resolution, and the findings contained in any subsequent resolution adding territory to the District, the District remains a mixed-use district based on the identification and classification of the property included within the District.

SECTION 3: Maps of Current Districts Boundary

TID 15 MAP FROM 2013 CREATION



TID 18 Proposed Boundary



SECTION 4:

Map Showing Existing Uses and Conditions

There will be no change to District boundaries, nor any changes to the existing uses and conditions within the District as a result of this amendment. A copy of this map can be found in the Original and/or Amended Project Plan Documents.

SECTION 5:

Equalized Value Test

No additional territory will be added to the District. Demonstration of compliance with the equalized value test is not required for this Amendment.

SECTION 6:

Statement of Kind, Number and Location of Proposed Public Works and Other Projects

This amendment provides the authority for the Donor District to allocate surplus increments with the Recipient District. No other additional project costs are involved, and the statement of kind, number and location of proposed public works and other projects as documented in the Original and/or Amended Project Plan Documents remains in effect.

SECTION 7:

Map Showing Proposed Improvements and Uses

There will be no change to District boundaries, nor any changes to the proposed improvements or uses within the District as a result of this amendment. A copy of this map can be found in the Original and/or Amended Project Plan Documents.

SECTION 8:

Detailed List of Updated Project Costs

This amendment provides the authority for the Donor District to allocate surplus increments with the Recipient District. No other additional project costs are involved, and the statement of kind, number and location of proposed public works and other projects as documented in the Original and/or Amended Project Plan Documents remains in effect.

SECTION 9:

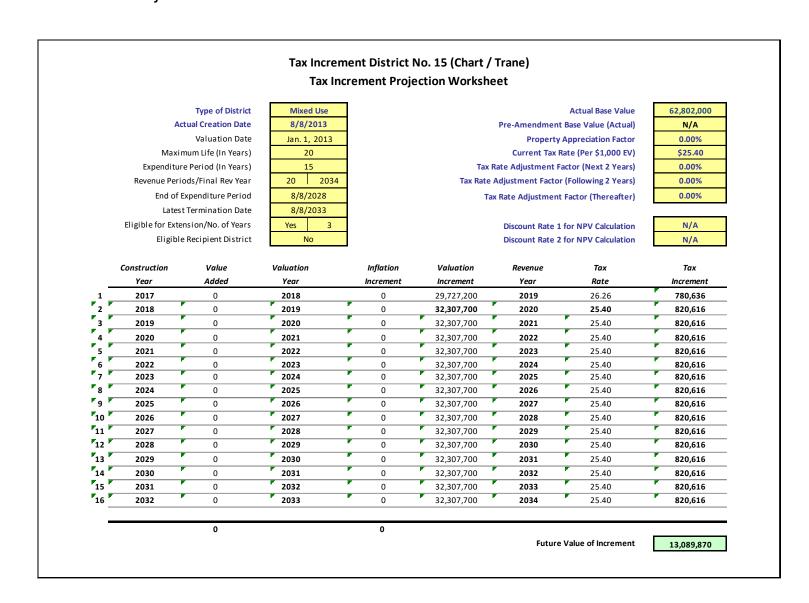
Economic Feasibility Study, Financing Methods, and the Time When Costs or Monetary Obligations Related are to be Incurred

This Project Plan Amendment allows the Donor District to allocate positive tax increments to the Recipient District. The authority for this Amendment is Wisconsin Statutes Section 66.1105(6)(f) which provides for the allocation of increments providing that the following are true:

- The Donor District, the positive tax increments of which are to be allocated, and the Recipient District have the same overlying taxing jurisdictions.
- The allocation of tax increments is approved by the Joint Review Board.
- The Donor District is able to demonstrate, based on the positive tax increments that are currently generated, that it has sufficient revenues to pay for all Project Costs that have been incurred under the Project Plan for that District and sufficient surplus revenues to pay for some of the eligible costs of the Recipient District.
- The Recipient District was created upon a finding that not less than 50 percent, by area, of the real property within the District is blighted.

The Exhibits following this section demonstrate that the Donor District is generating sufficient tax increments to pay for its Project Costs, and that surplus increments remain that can be allocated to pay some of the Project Costs of the Recipient District. Accordingly, the statutory criteria under which this amendment can be approved are met.

Increment Revenue Projections



Cash Flow - TID 15

As of Dec. 31, 2018:

Tax Increment District No. 15 (Chart / Trane)
Cash Flow Pro Forma

Cash and Investments: \$1,989,424 (A)
Future Debt Service Requirements: \$0 (B)

Advances from Other Funds (General Fund): \$0 (C)

	Revenues					Expenditures						Balances				
Year	Tax Increments	Exempt Computer Aids	Min. Tax Payment Chart	Min. Tax Payment Trane	Other Revenue	Total Revenues (D)	Debt Service Transfers	DA Payments Chart	DA Payments Trane	Other Exp. #1	Admin	Total Expenses (E)	Annual (F) (D - E)	Cumulative (G)	Future Debt Service (H)	Year
2019	780,636	0				780,636			249,939		500	250,439	530,197	2,519,621	0	2019
2020	820,616	0				820,616			249,939		500	250,439	570,177	3,089,798	0	2020
2021	820,616	0				820,616			249,939		500	250,439	570,177	3,659,974	0	2021
2022	820,616	0				820,616			249,939		500	250,439	570,177	4,230,151	0	2022
2023	820,616	0				820,616			249,939		500	250,439	570,177	4,800,327	0	2023
2024	820,616	0				820,616			249,939		500	250,439	570,177	5,370,504	0	2024
2025	820,616	0				820,616			249,939		500	250,439	570,177	5,940,680	0	2025
2026	820,616	0				820,616			249,939		500	250,439	570,177	6,510,857	0	2026
2027	820,616	0				820,616			249,939		500	250,439	570,177	7,081,033	0	2027
2028	820,616	0				820,616			249,939		500	250,439	570,177	7,651,210	0	2028
2029	820,616	0				820,616			249,939		500	250,439	570,177	8,221,386	0	2029
2030	820,616	0				820,616			249,939		500	250,439	570,177	8,791,563	0	2030
2031	820,616	0				820,616			249,939		500	250,439	570,177	9,361,739	0	2031
2032	820,616	0				820,616			249,939		500	250,439	570,177	9,931,916	0	2032
2033	820,616	0				820,616			249,939		500	250,439	570,177	10,502,092	0	2033
2034	820,616	0				820,616					500	500	820,116	11,322,208	0	2034
L	10.000.055			_		10.000.055	_			_						/ I
Total	13,089,870	0	0	0	0	13,089,870	0	0	3,749,086	0	8,000	3,757,086				

NOTES:

Final Balance (G - C): 11,322,208

- 1. City development agreement with Chart calls for distribution of 85% of tax increment not to exceed a cumulative amount of \$1,500,000 payments are estimated
- 2. City development agreement with Trane calls for distribution of 90% of tax increment not to exceed a cumulative amount of \$5,500,000 payments are estimated
- 3. Debt Service Transfers reduce Future Debt Service Requirements

 Available cash and annual surplus balances are available for sharing with the Recipient District upon adoption of the amendment by the City Council and approval by the Joint Review Board

Cash Flow - TID 18

City of La Crosse, Wisconsin Tax Increment District # 18 Cash Flow Projection RDA Lease Revenue Bond RDA Lease Revenue Bond RDA Lease Revenue Bond 9.840.000 Year Interest 7.285.000 6.870.000 Earnings/ Donor TID Total Dated Date: 06/01/21 Dated Date: Develop. Total Principal Principal Est. Rate Interest Principal Incentives Acquisition penditures Cumulative Outstanding Revenues 20,000 20,000 2021 5,000 5,000 (25,000) 7,285,000 2021 (5.000) 2022 500,000 150,000 650,000 140.000 3.50% 382.463 100.000 5.000 627,463 22.538 (2.463)14,015,000 2022 2023 1,130,000 1,130,000 270,000 3.50% 250,075 115,000 3.75% 386,438 100,000 5,000 1,126,513 3,488 1,025 23,470,000 2023 2024 421,250 1,300,000 150,000 1,871,250 280.000 3.50% 240,625 250,000 3.75% 253,313 145,000 4.00% 590,400 100,000 5,000 1,864,338 6,913 7,938 22,795,000 2024 2025 725,463 1,400,000 2,125,463 290,000 3.50% 230,825 260,000 3.75% 243,938 350,000 4.00% 387,800 100,000 250,000 5,000 2,117,563 7,900 15,838 21,895,000 2025 515,000 75,000 1,871,967 300,000 3.50% 220,675 270,000 3.75% 234,188 365,000 4.00% 373,800 100,000 5,000 1,868,663 3,305 19,142 20,960,000 2027 1.608.787 510,000 2.118.787 310.000 210.175 380.000 4.00% 250,000 2,118,438 349 19.491 19.990.000 2027 3.50% 280.000 3.75% 224.063 359.200 100.000 5.000 2028 1,846,125 75,000 1,921,125 320,000 3.50% 199,325 290,000 3.75% 213,563 395,000 4.00% 344,000 100,000 5,000 1,866,888 54,237 73,729 18,985,000 2028 2029 2,264,586 2,264,586 335,000 3.50% 188,125 300,000 3.75% 202,688 410,000 4.00% 328,200 100,000 250,000 5,000 2,119,013 145,573 219,302 17,940,000 2029 2030 2.519.732 2.519.732 3.50% 176,400 425.000 4.00% 100,000 1.864.638 655.094 874.396 345,000 310,000 3.75% 191,438 311.800 5.000 16,860,000 2030 2031 2.736.179 2,736,179 355,000 3.50% 164,325 325,000 3.75% 179,813 445,000 4.00% 294,800 100,000 250,000 5,000 2,118,938 617,242 1,491,638 15,735,000 2031 3,050,041 3,050,041 335,000 100,000 370,000 3.50% 151,900 3.75% 167,625 460,000 4.00% 277,000 5,000 1,866,525 1,183,516 2,675,154 14,570,000 2033 3,238,041 3.238.041 138.950 100,000 5.000 1.872.613 13.355.000 2033 385,000 3.50% 350.000 3.75% 155.063 480.000 4.00% 258,600 1.365.429 4.040.583 2034 3,427,922 3,427,922 395,000 3.50% 125,475 360,000 141,938 500,000 4.00% 100,000 5,000 1,866,813 1,561,109 5,601,692 2034 3.75% 239,400 12,100,000 2035 3,462,201 3,462,201 410,000 111,650 3.75% 4.00% 219,400 100,000 5,000 1,869,488 1,592,713 7,194,405 3.50% 375,000 128,438 520,000 10,795,000 2035 2036 3,496,823 3.496.823 425,000 3.50% 97.300 390,000 3.75% 114.375 540,000 4.00% 198,600 100.000 5.000 1.870.275 1.626.548 8.820.953 9.440.000 2036 2037 3,531,791 3,531,791 440,000 3.50% 82,425 405,000 3.75% 99,750 560,000 4.00% 177,000 100,000 5,000 1,869,175 1,662,616 10,483,569 8,035,000 2037 2038 3,567,109 3,567,109 455,000 3.50% 67,025 420,000 3.75% 84,563 4.00% 100,000 5,000 1,871,188 1,695,922 12,179,491 6,575,000 2038 585.000 154,600 2039 3,602,780 3,602,780 470,000 3.50% 51.100 435,000 3 75% 68,813 605,000 4 00% 131,200 100.000 5.000 1,866,113 1.736,668 13,916,158 5,065,000 2039 2040 3,638,808 3,638,808 485,000 3.50% 34,650 450,000 3.75% 52,500 630,000 4.00% 107,000 100,000 5,000 1,864,150 1,774,658 15,690,816 2041 3,675,196 3,675,196 505,000 3.50% 17,675 465,000 3.75% 35,625 655,000 4.00% 81.800 100,000 5,000 1,865,100 1.875.000 1.810.096 17.500.912 2041 2042 1.243.788 3.711.948 3.711.948 485 000 3 75% 18.188 680 000 4 00% 55 600 5.000 2 468 160 19 969 073 710,000 2042 2043 3,749,067 3,749,067 710,000 4.00% 28,400 5,000 743,400 3,005,667 22,974,740 2043 2044 3,786,558 3,786,558 3,781,558 26,756,299 2044 5,000 5,000 2045 3,824,424 3,824,424 5,000 5,000 3,819,424 30,575,722 2045 2046 3,862,668 3,862,668 5,000 5,000 3,857,668 34,433,390 2046 2047 3,901,295 3,901,295 5,000 5,000 3,896,295 38,329,685 2047 2048 5.000 5.000 3,935,308 2048 3,940,308 3,940,308 42.264.993 74,871,068 3,141,163 6,870,000 9,840,000 5,355,000 450,000 0 80,676,068 7,285,000 3,196,313 4,918,600 2,000,000 1,000,000 160,000 38,411,075 Total Total

Notes:

Donor TID revenues are estimated based on projected annual deficits. Revenue can be shared from any eligible donor TID.

Projected TID Closure

SECTION 10: Annexed Property

No territory will be added or subtracted from the District as a result of this amendment.

SECTION 11:

Proposed Zoning Ordinance Changes

The City does not anticipate the need to change any of its zoning ordinances in conjunction with the implementation of this Project Plan amendment.

SECTION 12:

Proposed Changes in Master Plan, Map, Building Codes and City of La Crosse Ordinances

It is expected that this Plan will be complementary to the City 's Master Plan. There are no proposed changes to the Master Plan, map, building codes or other City ordinances for the implementation of this Plan.

SECTION 13: Relocation

It is not anticipated there will be a need to relocate persons or businesses in conjunction with this Plan. In the event relocation or the acquisition of property by eminent domain becomes necessary at some time during the implementation period, the City will follow applicable Wisconsin Statutes chapter 32.

SECTION 14:

Orderly Development and/or Redevelopment of the City of La Crosse

This Project Plan Amendment will have no impact on the viability of the original District Project Plan as it relates to the orderly development and/or redevelopment of the City.

SECTION 15:

List of Estimated Non-Project Costs

Non-Project Costs are public works projects that only partly benefit the District or are not eligible to be paid with tax increments, or costs not eligible to be paid with tax incremental finance funds.

Examples would include:

A public improvement made within the District that also benefits property outside the District. That portion of the total Project Costs allocable to properties outside of the District would be a non-project cost.

A public improvement made outside the District that only partially benefits property within the District. That portion of the total Project Costs allocable to properties outside of the District would be a non-project cost.

Projects undertaken within the District as part of the implementation of this Project Plan, the costs of which are paid fully or in part by impact fees, grants, special assessments, or revenues other than tax increments.

The City does not expect to incur any non-project costs in the implementation of this Project Plan.

SECTION 16:

Opinion of Attorney for the City of La Crosse Advising Whether the Plan is Complete and Complies with Wisconsin Statutes 66.1105

June 14, 2020

SAMPLE

Mayor Tim Kabat City of La Crosse 400 La Crosse Street La Crosse, Wisconsin 54601

RE: City of La Crosse, Wisconsin Tax Incremental District No. 20

Dear Mayor:

As City Attorney for the City of La Crosse, I have reviewed the Project Plan and, in my opinion, have determined that it is complete and complies with Wisconsin Statutes Section 66.1105(4)(f).

Sincerely,

Attorney Stephen Matty City of La Crosse