

La Crosse Center 1 Income Statement
For the Nine Months Ending September 30, 2020

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 0.00	0.00	\$ 15,000.00	1.59
ATM MACHINE	0.00	0.00	794.02	0.08
LIQUOR FUND	0.00	0.00	115,000.00	12.17
CONVENTION SERVICES	0.00	0.00	86,182.64	9.12
MISCELLANEOUS	55.00	0.19	12,566.77	1.33
BANQUET COMMISSIONS	0.00	0.00	17,675.88	1.87
RENTAL	450.00	1.58	123,350.00	13.06
AUDITORIUM PRODUCTIONS	(381.89)	(1.34)	270,972.96	28.68
CONCESSION STANDS	0.00	0.00	117,477.86	12.44
CATERING REVENUES	0.00	0.00	18,162.84	1.92
CATERING-GRATUITIES	0.00	0.00	(3,011.39)	(0.32)
NOVELTIES	0.00	0.00	3,440.03	0.36
SERVICE FEE - HOUSE PORTION	0.00	0.00	7,086.77	0.75
PCARD REBATE	577.18	2.03	2,359.73	0.25
INVESTMENT INCOME	129.79	0.46	715.10	0.08
COVID CARES GRANT	0.00	0.00	196.12	0.02
TRANSFER FROM ROOM TAX	27,566.88	97.08	156,758.78	16.59
Total Revenues	28,396.96	100.00	944,728.11	100.00
Expenses				
SALARIES - CENTER	33,412.03	117.66	409,899.16	43.39
SALARIES - CONCESS	6,226.29	21.93	91,428.30	9.68
SALARIES - PROD	4,436.57	15.62	40,507.83	4.29
LTE - CENTER	0.00	0.00	21,260.17	2.25
LTE - CONCESS	0.00	0.00	39,090.81	4.14
LTE - PROD	0.00	0.00	32,164.04	3.40
TEMP LABOR - CENTER	0.00	0.00	9,558.00	1.01
HEALTH INSURANCE-CENTER	17,880.49	62.97	160,924.41	17.03
LIFE INSURANCE-CENTER	0.00	0.00	2,262.95	0.24
RETIREMENT-CENTER	3,524.22	12.41	41,004.57	4.34
SOCIAL SECURITY-CENTER	3,923.58	13.82	50,387.05	5.33
UNEMPLOYMENT COMP-CENTER	20,596.67	72.53	74,073.88	7.84
RECRUITMENT	0.00	0.00	384.00	0.04
PROMOTION & ADVERTISING	199.88	0.70	5,462.09	0.58
TELEPHONE EXPENSE	0.00	0.00	2,183.61	0.23
CONCESS TELEPHONE EXPENSE	35.00	0.12	455.00	0.05
ELECTRICITY	18,036.01	63.51	158,286.21	16.75
WATER	0.00	0.00	3,222.53	0.34
NATURAL GAS	7,516.42	26.47	61,874.53	6.55
SEWER	0.00	0.00	2,966.76	0.31
STORM WATER	0.00	0.00	3,194.76	0.34
GARBAGE SERVICES	0.00	0.00	18,638.56	1.97
OTHER CONTRACTUAL SERVICES	1,873.38	6.60	63,789.90	6.75
LAUNDRY SERVICES-CONCESS	0.00	0.00	5,253.72	0.56
OFFICE SUPPLIES-CENTER	133.57	0.47	394.77	0.04
OFFICE SUPPLIES-CONCESS	0.00	0.00	20,757.32	2.20
POSTAGE-CENTER	2.68	0.01	176.45	0.02
DEPT SUPPLIES	511.76	1.80	29,003.24	3.07
FOOD	0.00	0.00	36,393.91	3.85
EVENT ADVERTISING	0.00	0.00	18,026.55	1.91
ENTERTAINMENT TAX	0.00	0.00	480.00	0.05
NURSE/EMT	0.00	0.00	416.01	0.04
PROMOTER EXPENSE	1,124.68	3.96	187,013.44	19.80
SECURITY	0.00	0.00	486.00	0.05
REP & MTC SUPP-VEHICLE	0.00	0.00	863.68	0.09
REP & MTC SUPP-OTHER-CENTER	967.60	3.41	25,655.40	2.72

La Crosse Center 1 Income Statement
For the Nine Months Ending September 30, 2020

	Current Month		Year to Date	
TRAVEL EXPENSES	0.00	0.00	1,602.45	0.17
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	1,278.13	0.14
W/C INSURANCE	2,437.92	8.59	24,640.71	2.61
FIRE INSURANCE	0.00	0.00	34,774.33	3.68
LIQUOR LIABILITY INS	0.00	0.00	15,732.22	1.67
LIABILITY INSURANCE	723.42	2.55	13,581.36	1.44
ATM FEES	0.00	0.00	43.00	0.00
COVID SUPPLIES	2,508.09	8.83	13,696.96	1.45
REPAYMENT - JOHNSON CONTROLS	2,833.33	9.98	25,499.97	2.70
Total Expenses	128,903.59	453.93	1,748,788.74	185.11
Net Income	\$ (100,506.63)	(353.93)	\$ (804,060.63)	(85.11)

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
SEPTEMBER 2019 VS SEPTEMBER 2020

	SEPTEMBER 2019	SEPTEMBER 2020	SEPTEMBER YEAR TO DATE 2019	SEPTEMBER YEAR TO DATE 2020	DIFFERENCE
REVENUES					
ADVERTISING	0.00	0.00	20,000.00	15,000.00	<5,000.00>
ATM FUND	18.08	0.00	820.20	794.02	
LIQUOR FUND	20,000.00	0.00	450,000.00	115,000.00	<335,000.00>
CONVENTION SERVICES	22,862.50	0.00	334,231.09	86,182.64	<248,048.45>
MISCELLANEOUS	470.14	55.00	4,114.48	12,566.77	8,452.29
BANQUET COMMISSIONS	9,691.44	0.00	88,951.67	17,675.88	<71,275.79>
RENTAL	15,225.00	450.00	313,183.40	123,350.00	<189,833.40>
AUDITORIUM PRODUCTIONS	63,903.48	<381.89>	922,089.26	270,972.96	<651,116.30>
CONCESSION STANDS	4,368.25	0.00	274,861.41	117,477.86	<157,383.55>
CATERING REVENUES	4,568.25	0.00	157,922.13	18,162.84	<139,759.29>
CATERING-GRATUITIES	3,790.20	0.00	34,182.81	<3,011.39>	<37,194.20>
NOVELTIES	0.00	0.00	15,969.27	3,440.03	<12,529.24>
SERVICE FEE - HOUSE PORTION	0.00	0.00	14,827.03	7,086.77	<7,740.26>
PCARD REBATE	0.00	577.18	5,377.53	2,359.73	<3,017.80>
INVESTMENT INCOME	0.00	129.79	3,500.63	715.10	<2,785.53>
COVID CARES GRANT	0.00	0.00	0.00	196.12	196.12
TRANSFER FROM ROOM TAX	44,625.00	27,566.88	401,625.00	156,758.78	<244,866.22>
TRANSFER FROM ROOM TAX-TOURISM	0.00	0.00	0.00	0.00	0.00
TOTAL REVENUES	189,522.34	28,396.96	3,041,655.91	944,728.11	<2,096,927.80>

	SEPTEMBER 2019	SEPTEMBER 2020	SEPTEMBER YEAR TO DATE 2019	SEPTEMBER YEAR TO DATE 2020	DIFFERENCE
EXPENSES					
SALARIES - CENTER	61,068.57	33,412.03	589,698.59	409,899.16	<179,799.43>
SALARIES - CONCESS	19,363.51	6,226.29	232,479.31	91,428.30	<141,051.01>
SALARIES - PROD	11,781.74	4,436.57	114,670.03	40,507.83	<74,162.20>
LTE - CENTER	0.00	0.00	0.00	21,260.17	21,260.17
LTE - CONCESS	0.00	0.00	0.00	39,090.81	39,090.81
LTE - PROD	0.00	0.00	0.00	32,164.04	32,164.04
TEMP LABOR	0.00	0.00	0.00	9,558.00	9,558.00
HEALTH INSURANCE-CENTER	21,566.13	17,880.49	194,095.17	160,924.41	<33,170.76>
LIFE INSURANCE-CENTER	243.72	0.00	2,384.06	2,262.95	<121.11>
RETIREMENT-CENTER	7,935.57	3,524.22	46,112.09	41,004.57	<5,107.52>
SOCIAL SECURITY-CENTER	6,888.15	3,923.58	67,486.15	50,387.05	<17,099.10>
UNEMPLOYMENT COMP-CENTER	68.62	20,596.67	4,985.48	74,073.88	69,088.40
ROOM TAX AUDIT	798.29	0.00	1,883.53	0.00	<1,883.53>
RECRUITMENT	35.00	0.00	4,692.25	384.00	<4,308.25>
PROMOTION & ADVERTISING	5,831.00	199.88	52,015.82	5,462.09	<46,553.73>
TELEPHONE EXPENSE	284.15	0.00	2,659.27	2,183.61	<475.66>
CONCESS TELEPHONE EXPENSE	0.00	35.00	0.00	455.00	455.00
ELECTRICITY	22,607.25	18,036.01	221,196.06	158,286.21	<62,909.85>
WATER	0.00	0.00	4,108.84	3,222.53	<886.31>
NATURAL GAS	55.82	7,516.42	53,036.89	61,874.53	8,837.64
SEWER	0.00	0.00	4,542.66	2,966.76	<1,575.90>
STORM WATER	0.00	0.00	3,194.76	3,194.76	0.00
GARBAGE SERVICES	1,130.05	0.00	27,416.60	18,638.56	<8,778.04>
OTHER CONTRACTUAL SERVICES	6,824.66	1,873.38	83,959.56	63,789.90	<20,169.66>
LAUNDRY SERVICES-CONCESS	948.52	0.00	17,188.21	5,253.72	<11,934.49>
OFFICE SUPPLIES-CENTER	44.20	133.57	2,796.76	394.77	<2,401.99>
OFFICE SUPPLIES-CONCESS	44,674.00	0.00	100,886.83	20,757.32	<80,129.51>
POSTAGE-CENTER	28.27	2.68	596.05	176.45	<419.60>
DEPT SUPPLIES	3,544.10	511.76	79,559.28	29,003.24	<50,556.04>
FOOD	3,655.48	0.00	126,844.29	36,393.91	<90,450.38>
EVENT ADVERTISING	0.00	0.00	40,234.10	18,026.55	<22,207.55>
ENTERTAINMENT TAX	0.00	0.00	4,319.12	480.00	<3,839.12>
NURSE/EMT	0.00	0.00	1,773.00	416.01	<1,356.99>
PROMOTER EXPENSE	49,572.01	1,124.68	547,090.67	187,013.44	<360,077.23>
OUTSIDE CATERING EXPENSE	0.00	0.00	3,491.00	0.00	<3,491.00>
SECURITY	0.00	0.00	18,845.32	486.00	<18,359.32>
REP & MTC SUPP-VEHICLE	309.99	0.00	2,166.82	863.68	<1,303.14>
REP & MTC SUPP-OTHER-CENTER	1,298.10	967.60	58,476.72	25,655.40	<32,821.32>
TRAVEL EXPENSES	0.00	0.00	1,844.65	1,602.45	<242.20>
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	688.99	1,278.13	589.14
W/C INSURANCE	2,437.92	2,437.92	24,295.75	24,640.71	344.96
FIRE INSURANCE	0.00	0.00	30,610.59	34,774.33	4,163.74
LIABILITY INSURANCE	723.42	723.42	12,607.33	13,581.36	974.03
LIQUOR LIABILITY	0.00	0.00	10,416.39	15,732.22	5,315.83
ATM FEES	0.00	0.00	0.00	43.00	43.00
COVID SUPPLIES	0.00	2,508.09	0.00	13,696.96	13,696.96
REPAYMENT - JOHNSON CONTROLS	0.00	2,833.33	0.00	25,499.97	25,499.97
ATM FEES	10.17	0.00	10.17	0.00	<10.17>
BAD DEBT EXPENSE - GENERAL	0.00	0.00	1,126.99	0.00	<1,126.99>
BAD DEBT EXPENSE - CONCESSIONS	0.00	0.00	50.00	0.00	<50.00>
BAD DEBT EXPENSE - PRODUCTIONS	0.00	0.00	470.00	0.00	<470.00>
TOTAL EXPENSES	273,728.41	128,903.59	2,797,006.15	1,748,788.74	<1,048,217.41>
NET INCOME (LOSS)	<84,206.07>	<100,506.63>	244,649.76	<804,060.63>	<1,048,710.39>