RIVER POINT DISTRICT | Progress Report: September 2022

SUMMARY

The team has completed the Master Plan for River Point District and is actively engaged with developers regarding an exclusive right to negotiate purchase and use of specific parcels. Infrastructure design is underway, with construction anticipated to start in 2021 with delivery to developers anticipated in 2022. First deliveries of completed developments are anticipated in 2023.

PROJECT MILESTONES

- Master Plan completed 10/2019
- MUPDD adopted
- Right to Negotiate document completed
- Phase 1 Civil design completed 2021
- Phase 1 Infrastructure start 2021
- First delivery to developers 2022
- Phase 2 Civil Design completed Q1/2022
- Phase 2 Infrastructure start Q1/2022
- First development deliveries Q1-Q2/2023
- Listing of the assets with CBRE
- RCLCO prepared a market research report

CONSTRAINTS/OPPORTUNITIES

- Geotechnical Requirements extraordinary construction costs of \$15 - \$25 psf
- SEH is handling the creation of the stormwater district
- Infrastructure delivery timing
- COVID-19's impact remains significant on hospitality, retail, and office developments

TARGETED ACTIVITY

- Talked to a local attorney about C Block interest
 - His/her multifamily development client has interest and (s)he's going to follow up with me next week
- F Street is going forward with their plans
- Red Earth is here getting comments on their design
- I'm (still) actively talking to a hotel developer and a retail developer for Lot 8 and/or Lot 9
- · Condominium Association memo

| PARCEL INFORMATION | | | | | | | | | | |
|--------------------|-----------------|----------------|-------------------|--------------|--------|----------------|----|-------------|----|-------------|
| Zones | Assigned | Square Footage | Proposed Use | Approx Units | Levels | Pessimistic | | Realistic | | Optimistic |
| A1 | No | 17,000 | Retail | | 1 | \$ 1,932,640 | \$ | 3,142,776 | \$ | 3,771,331 |
| A2 | No | 3,600 | Retail | | 1 | 409,265 | | 665,529 | | 798,635 |
| A3 | No | 44,000 | Hotel | 100 | 4 | 4,024,242 | | 9,959,057 | | 11,950,868 |
| A4 | | | Parking Structure | | 3 | | | | | |
| A5 | No | 50,000 | Office | | 2 | 6,233,345 | | 6,665,456 | | 7,998,547 |
| A6 | Yes | 10,000 | Retail | | 1 | 1,136,847 | | 1,848,692 | | 2,218,430 |
| A7 | Yes | 6,000 | Retail | | 1 | 682,108 | | 1,109,215 | | 1,331,058 |
| B1 | Potential | 55,100 | Multifamily | 55 | 3 | 6,856,580 | | 8,019,562 | | 9,623,474 |
| B2 | Potential | 58,200 | Multifamily | 58 | 3 | 7,242,341 | | 8,456,992 | | 10,148,391 |
| B3 | 3rd Party Owned | 60,000 | Multifamily | 60 | 3 | 7,466,331 | | 8,748,613 | | 10,498,335 |
| C1 | Potential | 50,000 | Multifamily | 50 | 3 | 6,221,942 | | 7,290,511 | | 8,748,613 |
| C2 | Potential | 29,440 | Townhomes | 16 | 3 | 2,666,228 | | 4,486,017 | | 5,383,220 |
| D1 | Potential | 92,500 | Senior Housing | 93 | 3 | 7,962,520 | | 7,962,520 | | 9,555,024 |
| E1 | No | 23,920 | Townhomes | 13 | 2 | 2,166,311 | | 3,644,889 | | 4,373,867 |
| E2 | No | 23,920 | Townhomes | 13 | 2 | 2,166,311 | | 3,644,889 | | 4,373,867 |
| F1 | Potential | 42,500 | Multifamily | 43 | 3 | 5,288,651 | | 6,269,839 | | 7,523,807 |
| F2 | Potential | 44,450 | Multifamily | 44 | 4 | 5,531,307 | | 6,415,649 | | 7,698,779 |
| F3 | Potential | 55,000 | Residential Tower | 55 | 6 | 3,480,906 | | 8,019,562 | | 9,623,474 |
| F4 | Potential | 132,000 | Residential Tower | 132 | 11 | 8,354,174 | | 19,246,948 | | 23,096,338 |
| G1 | Potential | 60,000 | Multifamily | 60 | 3 | 7,466,331 | | 8,748,613 | | 10,498,335 |
| G2 | Potential | 48,000 | Office | | 3 | 5,984,012 | | 6,398,837 | | 7,678,605 |
| G3 | Potential | 48,000 | Office | | 3 | 5,984,012 | | 6,398,837 | | 7,678,605 |
| H1 | No | 65,000 | Mixed-Use | 65 | 3 | 4,113,798 | | 9,477,664 | | 11,373,197 |
| H2 | No | 65,000 | Multifamily | 65 | 3 | 8,088,525 | | 9,477,664 | | 11,373,197 |
| K1 | No | 13,000 | Commercial | | 1 | 1,477,901 | | 2,403,299 | | 2,883,959 |
| K2 | No | 7,000 | Commercial | | 1 | 795,793 | | 1,294,084 | | 1,552,901 |
| K3 | No | 7,000 | Commercial | | 1 | 795,793 | | 1,294,084 | | 1,552,901 |
| K4 | Yes | 12,000 | P3 | | 11 | 1,364,216 | | 2,218,430 | | 2,662,116 |
| TOTAL | | 1,122,630 | | 922 | | \$ 115,892,428 | \$ | 163,308,229 | \$ | 195,969,875 |
| TOTAL UNDER CON | ISIDERATION | 775,190 | | 666 | | \$ 65,459,662 | \$ | 91,581,376 | \$ | 109,897,651 |
| TOTAL ONDER CON | IOID EIGHT IOI | 110,100 | | | | Ψ 00,700,002 | Ψ | 01,001,070 | Ψ | 100,00 |

