

## PROPOSAL (10-7-14 Reprint)

January 26, 2015

Tom Zielke

La Crosse Center Multi-Purpose Arena

300 Harborview Plaza

La Crosse, WI 54601

Via E-Mail: [tzielke@lacrossecenter.com](mailto:tzielke@lacrossecenter.com)

**Subject: La Crosse Center**

Attention: Mr. Zielke

We are pleased to offer our proposal for the following:

Pipe #	Set Number - Description	H	W	Final Selection	Final Selection Line Item Price
	All Drapes Listed Bellow will need	----->		IFR Fabric / 100% Fullness Box Pleats / Top Webbing Gromments 12" on Center / Bottom Chain Hem lined 5" / SL & SR Flat Hem 2"	
1	Proscenium Valance	19'	64'	IFR Velour 25 oz Prestige Navy Blue	\$ 7,687.72
1	Proscenium Legs / 2 pcs	27'	9'	IFR Velour 25 oz Prestige Navy Blue	\$ 2,903.14
2	House Draw / 2 pcs	28'	30'	IFR Velour 25 oz Prestige Navy Blue	\$ 11,192.69
2	Tormentor / 2 pcs	28'	12'	IFR Velour 32 oz Imperial Black	\$ 4,823.28
3	Tri - Batten Border	7'	50'	IFR Velour 32 oz Imperial Black	\$ 3,209.31
6	1st Traveler / 2pcs	30'	26'	IFR Velour 32 oz Imperial Black	\$ 12,101.54
9	Tri - Batten Border	7'	50'	IFR Velour 32 oz Imperial Black	\$ 3,209.31
13	2nd Traveler / 2 pcs	30'	26'	IFR Velour 32 oz Imperial Black	\$ 12,101.54
17	Tri - Batten Border	7'	50'	IFR Velour 32 oz Imperial Black	\$ 3,209.31
18	3rd Traveler / 2 pcs	30'	26'	IFR Velour 32 oz Imperial Black	\$ 12,101.54

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22	Back Traveler / 2 pcs	30'	26'	IFR Velour 32 oz Imperial Black	\$ 12,101.54
26	S,R, on Stage Side Masking / 3 pcs	30'	10'	IFR Velour 25 oz Prestige Navy Blue	\$ 5,380.68
27	S,L, on Side Stage Masking / 3 pcs	30'	10'	IFR Velour 25 oz Prestige Navy Blue	\$ 5,380.68
28	S,R, Side Masking / 3 pcs	44'	14'	IFR Velour 25 oz Prestige Navy Blue	\$ 11,024.31
29	S,L, Side Masking / 3 pcs	44'	14'	IFR Velour 25 oz Prestige Navy Blue	\$ 11,024.31
30	S,R Seating Side Masking / 1 pcs	44'	3'	IFR Velour 25 oz Prestige Navy Blue	\$ 846.15
31	S,L Seating Side Masking / 1 pcs	44'	3'	IFR Velour 25 oz Prestige Navy Blue	\$ 846.15
30	S,R Seating Side Masking / 2 pcs	35'	14'	IFR Velour 25 oz Prestige Navy Blue	\$ 5,951.00
31	S,L Seating Side Masking / 2 pcs	35'	14'	IFR Velour 25 oz Prestige Navy Blue	\$ 5,951.00
	Screen Top and Bottom / 4 pcs	17'	14'	IFR Velour 25 oz Prestige Navy Blue	\$ 6,011.20
	Stage Skirting 4' to 6' at 8" increments/ 18 pcs	6'	8'	IFR Velour 25 oz Prestige Navy Blue / Velcro Strips, Bottom to First 14" next two 16" adjusting in 4' / 4'8" / 5' 4" and 6' increments	\$ 5,978.16
	44 Bushel Drape Hampers/ 6 pcs	36"	6' L x 3' W	Heavy Weight Canvas 44 Bushel includes 4" Polyurethane on casters	\$ 10,755.66

Total Line Item Pricing	\$ 153,790.22
Total w/ discount if full order purchased	\$ 138,539.00

The SECOA proposal **includes**:

- Equipment provided per specifications.
- Freight to jobsite

The SECOA proposal **excludes**:

- Any applicable Taxes.
- The costs of a Performance and Payment Bond. If one is required, contact SECOA for current bond rate.



- The installation of electrical conduit where required, the pulling of feed and load conductors and electrical terminations or any work requiring a licensed electrician.

If you have any questions regarding our proposal or pricing, please feel free to contact me at (800) 328-5519. We look forward to the opportunity to work with your firm on this project.

Respectfully Submitted,

*Jeff Jones*  
*Vice President of Business Development*

Attachments:

<b>Addenda Acknowledged: N/A</b>
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Contractor's License: N/A

***THIS PROPOSAL IS IN EFFECT FOR 15 DAYS FROM THE ABOVE DATE.***  
***SECOA reserves the right to review the terms and conditions of the Contract Agreement prior to accepting the award of the scope of work as described in this proposal.***

