

## AVIATION BOARD BACKGROUND LETTER

**Aviation Board Meeting Date:** November 15, 2021

**To:** Chair Richmond and Aviation Board Members

**Cc:** Mitch Reynolds, Mayor

**From:** Ian Turner, Director of the La Crosse Regional Airport

**Subject:** 21-1601 – Resolution approving a 2022-2024 Scheduled Airline Operating Agreement and Terminal Building Lease with SkyWest Airlines, Inc.

### Summary:

This resolution approves an operating agreement and terminal lease with SkyWest Airlines, Inc. The airline operates as Delta Airlines out of the La Crosse Regional Airport. The term of the agreement is from January 1, 2022 to December 31, 2024.

### Previous Action:

SkyWest Airlines previous agreement was approved by Resolution 17-1380.

### Background:

SkyWest Airlines, Inc., currently operates under a Schedule Airline Operating Agreement and Terminal Building that expires on December 31, 2021. This agreement allows our service to Minneapolis/St. Paul International Airport and Detroit Metropolitan Airport to exist.

Airport staff began negotiations on a renewal agreement in August. Over the course of the next two months, this agreement was reached. In addition to the initial term, two one-year extensions exist. SkyWest Airlines, Inc., signed the included agreement at the beginning of November.

### Financial Implications:

The anticipated revenue for Budget Year 2022 totals \$236,900. Most other revenue generated at the La Crosse Regional Airport is dependent on the continuation of airline activity.

### Stakeholder Process:

This item is presented to the Aviation Board. It will go to the Common Council Standing Committee and the Common Council for final approval.



**Alternatives:**

No ideal alternatives exist.

**Staff Recommendation:**

It is the recommendation of staff to approve the resolution.

**Attachments:**

Scheduled Airline Operating Agreement and Terminal Building Lease - SkyWest

