Dale Berg 121 4<sup>th</sup> Street South La Crosse, WI 54601 (608) 785-2827

In order to preserve the historic beauty of downtown La Crosse, I am combining and renovating the front of three downtown La Crosse buildings to their historic 1911 design. In addition to renovating the exterior of the buildings, we will be adding a new back tenant's entrance including the addition of a new elevator servicing all 3 buildings. Two of the buildings will have 3 luxury apartments on the second floor with the larger of the 3 buildings housing 3,600 feet of office space on each floor. All 3 buildings will have retail space on the first floor. In addition to helping to beautify and preserve downtown La Crosse's historical beauty, the improvements will serve to help meet some of the needs of La Crosse's growing downtown.

The time table for these renovations and improvements is as follows:

- · Start January 2018
- Completion 18 to 24 months (Mid 2019 to Early 2020)

The terms of the loan sought are as follows:

- · Term 20 years @ 2% fixed interest rate
- \$200,000 per tax parcel totaling \$600,000