



Paul's Heating & Air Conditioning Inc.  
 1241 Oak Forest Dr, Onalaska, WI, 54650,  
 United States  
 (608) 784-0751 www.paulsheating.com

Estimate 46352283  
 Job 46241173  
 Estimate Date 4/17/2024  
 Customer PO

**Billing Address**  
 City of La Crosse  
 400 La Crosse Street  
 La Crosse, WI 54601 USA

**Job Address**  
 La Crosse Fire Department - Station  
 #1  
 726 5th Avenue South  
 La Crosse, WI 54601 USA

**Estimate Details**

**Replace Water to Air Heat Pump Systems:**

NOTE #1: This proposal does not include labor for disassembly and reassembly of the ceiling grid around each unit. La Crosse Fire Department has agreed to take care of this part of the project and removal of the grid expected to be completed before our arrival on site. Additional charges may apply if our technicians need to be removing more ceiling grid.

NOTE #2: La Crosse Fire Department has expressed interest in changing the filter location in a number of units. The per unit cost including materials and labor of installing a new return filter grille is \$984.00. This per unit cost would be added to this bid after we confirm how many returns are being changed.

**THIS PROPOSAL TO INCLUDE LABOR AND MATERIALS TO DO THE FOLLOWING:**

- Removal and disposal of existing heat pump systems, including the iWave air purifiers mounted in the current systems.
- Remove OEM Trane controls system and dispose of.
- Install new 24V wi-fi thermostats.
- Replace HP-2 through HP-15, with the exception of HP-12. Total quantity is 13 units.
- Reconnect to existing electrical supply
- Reconnect to existing air supply and return ducts
- Reconnect to existing water supply and return lines. Flexible braided hose connections will be replaced.
- Replace balancing valves on water return lines.
- Reconnect to existing drain lines, we will make every effort to pitch them for faster draining.
- Local Permit
- Clean up workspace when complete.

Service #	Description	Quantity	Your Price	Your Total
GEN-110 (W)	Trane Water to Air Heat Pump System Replacement	1.00	\$88,223.00	\$88,223.00
	HP-2 GEHE01811-ORLD1			
	HP-3 GEHE03031-ORLD1			
	HP-4 GEHG009A1-OLRD1			
	HP-5 GEHE03531-ORLD1			
	HP-6 GEHE03031-ORLD1			
	HP-7 GEHE03031-ORLD1			
	HP-8 GEHE03511-OBLD1			
	HP-9 GEHE01511-OBLD1			
	HP-10 GEHE01811-ORLD1			
	HP-11 GEHE01811-ORLD1			
	HP-13 GEHG042B1-OLRD1			
	HP-14 GEHE03031-ORLD1			
	HP-15 GEHG009A1-OLRD1			
	<i>Warranty: 1-Year Parts, 1-Year Labor</i>			
CHR-0.50.0075 (W)	Replace Thermostats	15.00	\$252.00	\$3,780.00
	Pro-Stat Mini Wi-Fi Thermostat			
GEN-110 (W)	Replace Supply Hoses, Return Hoses, and Balancing Valve	1.00	\$5,023.00	\$5,023.00
DIS-100 (W)	Cash/Check Payment 4% Discount	1.00	-\$3,726.00	-\$3,726.00
	<ul style="list-style-type: none"> <li>• available to customers who pay by cash or check for new equipment</li> <li>• payment must be received within <u>30</u> days or discount will not apply</li> </ul>			

**Sub-Total** \$93,300.00  
**LAX 0.5%** \$0.00  
**WI 5%** \$0.00

**Total** \$93,300.00

Thank you for choosing Paul's Heating and Air Conditioning!

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We propose to provide all labor and materials to complete the above scope of work upon acceptance of this estimate.

This proposal may be withdrawn if not accepted within 30 days.