

Meeting Agenda - Final

Redevelopment Authority

Thursday Juno 23, 2022	4:00 PM	City Hall
Thursday, June 23, 2022	4.00 FW	City Hall Council Chambers

The meeting is open for in-person attendance and will also be conducted through video conferencing. The meeting can be viewed by clicking this link (or typing the URL in your web browser address bar): https://stream.lifesizecloud.com/extension/11133164/bf25392a-c72c-47c8-a792-6c8e0df79e09

If you wish to speak on an agenda item, arrive early to sign up before the meeting begins. If attending virtually and you wish to speak, contact the Department of Planning, Development and Assessment at the email or phone number below so we can provide you with the necessary information to join in.

Members of the public who would like to provide written comments on any agenda may do so by emailing tranea@cityoflacrosse.org, using a drop box outside of City Hall or mailing the Department of Planning, Development and Assessment, 400 La Crosse Street, La Crosse WI 54601. Questions, call 608-789-7512.

Call to Order

Roll Call

Approval of Minutes from the May 26, 2022 meeting.

Agenda Items:

1	<u>22-0606</u>	Merge Presentation and Review of Plans.
		Attachments: 2022.01.21 LCM - Pullback Merge.pdf
2	<u>22-0838</u>	Review of Long Term Stormwater Maintenance Updated Agreement.
		Attachments: RPD - Long-Term Maint Agreement.pdf
3	<u>22-0839</u>	Update from SEH on Geotechnical Reports and Plat.
		Attachments: Preliminary Plat and Topographic Map.pdf
4	<u>22-0840</u>	Consideration and possible action on mowing contract with Nicholas J's Lawn Care LLC.
		Attachments: 2022 Mowing Services With RDA Agreement River Point.pdf
5	<u>22-0841</u>	June 2022- Monthly update from WiRED Properties on River Point District.
		Attachments: June 2022 WiRED Update.pdf

6 <u>22-0842</u> June 2022- Monthly Financials.

Attachments: June 2022 Financials.pdf

7 <u>22-0843</u> Consideration and possible action on contract with Vendi through 2022.

Attachments: RDA Vendi Proposed SOW 2022 signed.pdf

(Note: The Committee and/or Council may convene in closed session pursuant to Wis. Stat. 19.85(1)(e) to formulate & update negotiation strategies and parameters. Following such closed session, the Committees and/or Council may reconvene in open session.)

8 <u>22-0844</u> Consideration and possible action on deliverables for contract with WiRED through 2022.

Attachments: RDA Wired Development Second Extension signed.pdf

(Note: The Committee and/or Council may convene in closed session pursuant to Wis. Stat. 19.85(1)(e) to formulate & update negotiation strategies and parameters. Following such closed session, the Committees and/or Council may reconvene in open session.)

Adjournment

Notice is further given that members of other governmental bodies may be present at the above scheduled meeting to gather information about a subject over which they have decision-making responsibility.

NOTICE TO PERSONS WITH A DISABILITY

Requests from persons with a disability who need assistance to participate in this meeting should call the City Clerk's office at (608) 789-7510 or send an email to ADAcityclerk@cityoflacrosse.org, with as much advance notice as possible.

Redevelopment Authority Members:

Adam Hatfield, Andrea Richmond, Edward Przytarski, Gus Fimple, John Kovari, Karen Dunn, & Michael Sigman.

City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0606

Agenda Date: 5/26/2022

Version: 1

Status: Referred

File Type: Review

In Control: Redevelopment Authority

Agenda Number: 1



La Crosse Mixed-Use RDA PRESENTATION // RIVER POINT DISTRICT





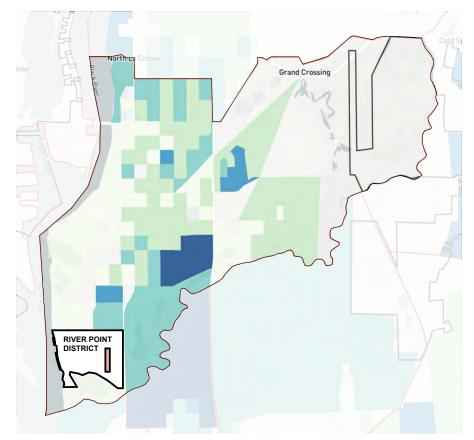
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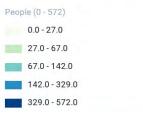


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LA CROSSE MIXED-USE SOCIOECONOMIC DATA



POPULATION

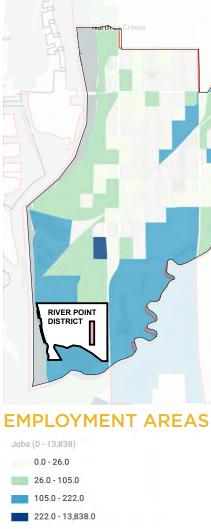


The location of the population indicates that currently there is not high density in the surrounding area. The introduction of the master plan development will change this metric.

Grand Crossing RIVER POINT DISTRICT **DWELLING UNITS**

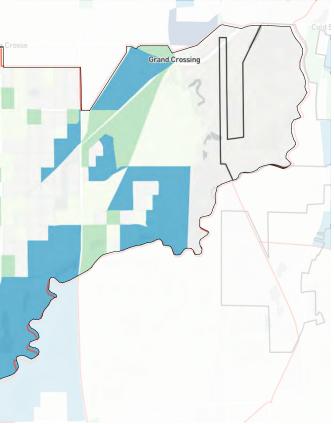


The dwelling units of the surrounding area illustrate that where people work and where people live are two separate areas.



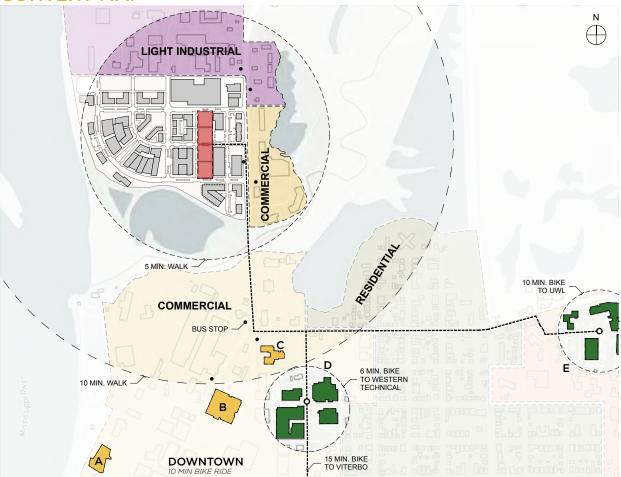
The employment areas of the areas are focused around the major employers, like the Mayo Clinic. The employment areas around the site are currently primarily light industrial.





LA CROSSE MIXED-USE WALKABILITY

CONTEXT MAP



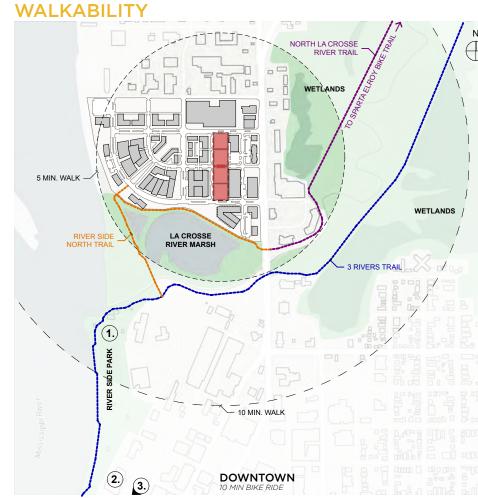
DRIVING DISTANCE TO MAJOR EMPLOYERS

Gunderson Health System	10 MIN.
Mayo Clinic	15 MIN.
Trane Supply Center	10 MIN.
Kwik Trip Distribution Center	10 MIN.

O LANDMARKS

- A. La Crosse Center
- B. La Crosse Court House

- C. La Crosse Court House C. La Crosse City Hall D. Western Technical College E. University of Wisconsin La Crosse





"Herons of La Crosse"

"A Simpler Time"

"The La Crosse Players"



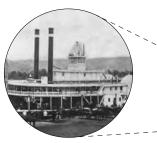




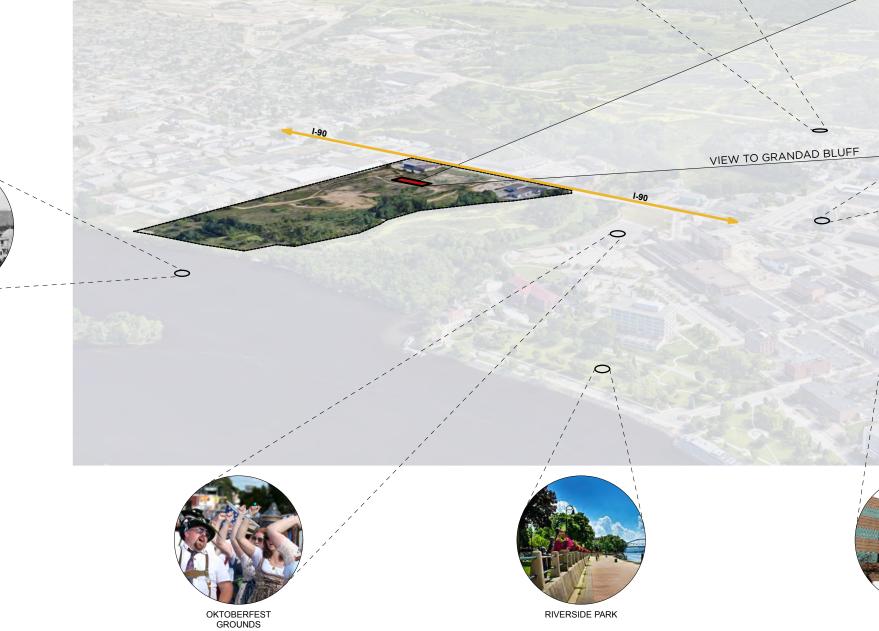
LA CROSSE MIXED-USE LANDMARKS





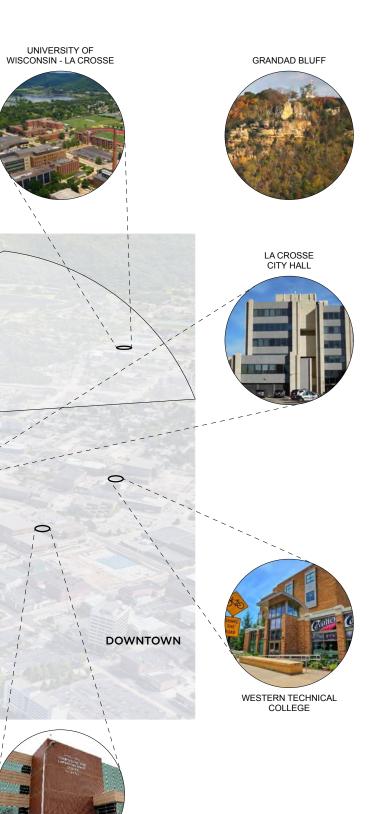


HISTORIC WAR EAGLE SHIPWRECK









0

LA CROSSE COURT HOUSE

03

LA CROSSE MIXED-USE RIVER POINT DISTRICT MASTER PLAN INFO.



GREEN SPACE

The green spaces of the master plan help to guide the pedestrian towards the main public plaza.

The site interacts with the green space along the South Western edge and maintains views of the green space along the Southern and Western facades.

The project will interact with the views and pedestrian streetscape that is informed by the master plan green spaces.

3.0 INFRASTRUCTURE DESIGN



3.0 INFRASTRUCTURE DESIGN

3.1.5 Pedestrian & Bicycle Network Links	The primary pedestrian network should include:	Pedestrian & Parking Frontages
The overall master plan for Riverside North is designed to maximize and encourage pedestrian travel through the development, reducing the need for automobile use. Strong pedestrian	 Prioritization of the pedestrian experience by implementing pedestrian friendly design elements 	Peuestrain fruitage along parking role should be designed with landscaping, decorative fences, garden walls, lighting, and/or buildings to reinforce the street edges and provide visual screening. Parking areas should
connections and circulation patterns are critical to the success of the development.	 Connection of key pedestrian destinations such as plazas, parks, and entertainment/ commercial amenities 	incorporate clear pedestrian pathways that connect to the rest of the site. As future parking requirements evolve over time, these parking areas
Infrastructure must be planned with	commercial amenities	should be designed to adapt into more
the pedestrian level experience as the priority. Pedestrian routes should be	 Vehicular traffic calming at intersections to give 	pedestrian friendly, walkable streets.
direct, simple, safe, and numerous. Streets shall have sidewalks on both	pedestrians a safe experience	Trees and landscaping should be located along the edges of walkways,
sides with integrated landscaped terraces.	 Avoidance of long pedestrian gaps in excess of 75' that 	most importantly at any large open areas. Walkways should be buffered
Multi-purpose, public trails will be constructed along the western side of	provide no positive pedestrian experiences or activities	from driving lanes and parking with landscaping. Walkways are encouraged to have decorative pavement and
the development from the Northern limits of the site to the Southern limits	 Parking areas shall be designed to have minimal impact on 	should have pedestrian scale lighting.
and potentially beyond. Connecting into existing public trails, new trails	pedestrian movements and views	Proposed development sites with different peak user times should use
will connect and lead from the public amenity spaces to the river. As shown in Figure 3.1.5.2. it is planned to have	 All proposed plans should include pedestrian access points 	a shared parking model to reduce the amount of parking required for each separate use.
numerous pedestrian access points into the Riverside North site.	and walkways	seperate use.





WALKABILITY

Bike specific lanes are intended along the Western facade.

By combining this with a lively streetscape, walkup units for each building becomes a desirable way of interacting with the ground plane.

3.0 INFRASTRUCTURE DESIGN

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3.1.1 Street Design Webcard circulation match as risk designed efficiently is maintaily operate, and be supportive of the major economic, environmental, and community goats of Neurside North. An internal vehicle and shared bicycle circulation pattern is facilitated by a hierarchy of publicityrivate roads within the development. This internal system is intended to allow vehicles and bicyclost connect to the development site, connect to the anning the traffic budien of Cooleming the traffic budien of Cooleming the traffic budien of Cooleming the traffic budien of Cooleming the system is cooleming the cooleming the traffic budien of Cooleming the traffic budien of Cooleming the traffic budien of Cooleming the Cooleming the cooleming the cooleming the traffic budien of Cooleming the cooleming the cooleming the cooleming the traffic budien of Cooleming the cooleming the cooleming the coo	regulations shall remain in effect unders otherwise modified by the Fina Commission as a part of the approval of detailed site and building plans with recommendations by the City Engineering Staff. The projects street sections are designed to include typical utans designed to include typical utans parking, required ROW infrancture, and automobility of the true whole. These elements support true by fort, bypica, and motor whole.	Interactions are to be designed with a corner radiu of 15°, and primary interactions are to be designed with a corner radiu of 23°-0°. Where internal streets meet the new bandwards, curb extensions should be inside to reduce crossing distances and croset paralle parking some, and croset paralle parking some, be used to milenise driveway carb costs along streetspas and enhances welikebility with an emphasis on predestion asteps
The provisions of Chapter 44-Traffic and Vehicles of the Municipal Code pertaining to vehicular roadway	At street intersections, corner radii will be sized to support traffic calming measures. Secondary street	The road types planned for Riverside North are illustrated in Figure 3.1.1.1 and 3.1.1.2.











RIVERSIDE NORTH

RIVERSIDE NORTH





MIXED USE STREET EDGES

The ground plane and how a building interacts with it is vitally important to a successful building.

The master plan document articulates several great examples of street edges that the site can utilize.

STREETSCAPES With a primary access point to the entire master plan along the Souther facade of the site, it enables the building to become a "gateway" to

the master plan as a whole.

By being a gateway to the development, the buildings can help set the tone for the future buildings of the master plan.

LA CROSSE MIXED-USE DRIVERS + CONCEPT

DRIVER 1 // Urban Living Future

La Crosse is a unique living environment largely comprised of historic downtown buildings and older homes. The opportunity of the site is to integrate the present natural context immediately connected to downtown with housing and mixed-uses in a new and modern vision for urban living continuing the draw of people to the city. The peaceful nature of this site today is a beautiful context to live in and enjoy.

DRIVER 2 // First Vertical

As the first project vertical in the Riverpoint District, the challenge is to set the bar high for the character of a complex and vibrant neighborhood within a single building and site design. Healthy, active lifestyles will be reinforced in the built environment an activated public realm (including street scape entries and "third spaces"), facilitation of outdoor recreation and individual living spaces immediately connected to the environment.

DRIVER 3 // Gateway + Node

Future activation of nodes within the district is critical for natural pedestrian way finding and creating internal urban scale. From the entry point of the district, the phase 1 building will also create the first gateway experience within the street approach. Progressing through these urban spaces will tell the story of district as it will continue to unfold as continued development takes place.

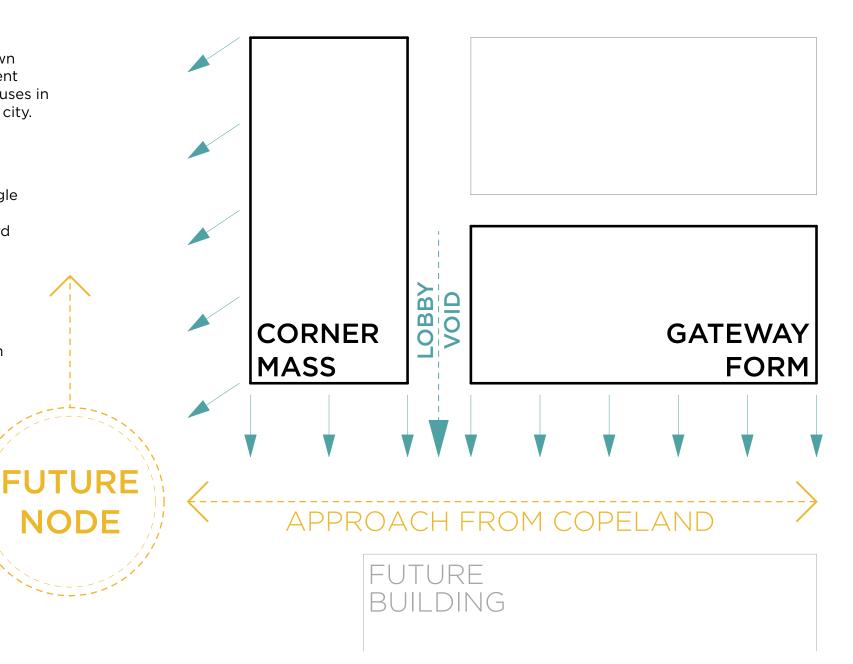
MERGE

LA CROSSE MIXED USE MERGE URBAN DEVELOPMENT

CONCEPT DIAGRAM NOT TO SCALE

DNIJSHOT

ARCHITECTURE



RIVER VIEWS

MARSH + CITY VIEWS

LA CROSSE MIXED-USE PRECEDENT













LEGEND

- 1. RISD North Hall, Provedence 2. Grandad Bluff, La Crosse 3. La Crosse Civic Center, La Crosse 4. Treehouse Apartments, Oregon 5. Flora Apartments, Stockholm 6. Riverside Park, La Crosse 7. Treehouse Apartments, Oregon
- 8. Pearl Street, La Crosse









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LA CROSSE MIXED-USE PHASE 1 - NODE



9NIJSHOT Architecture



LA CROSSE MIXED-USE PHASE 1 - STREETSCAPE



9NIJSHOT Architecture



LA CROSSE MIXED-USE PHASE 1 - GATEWAY







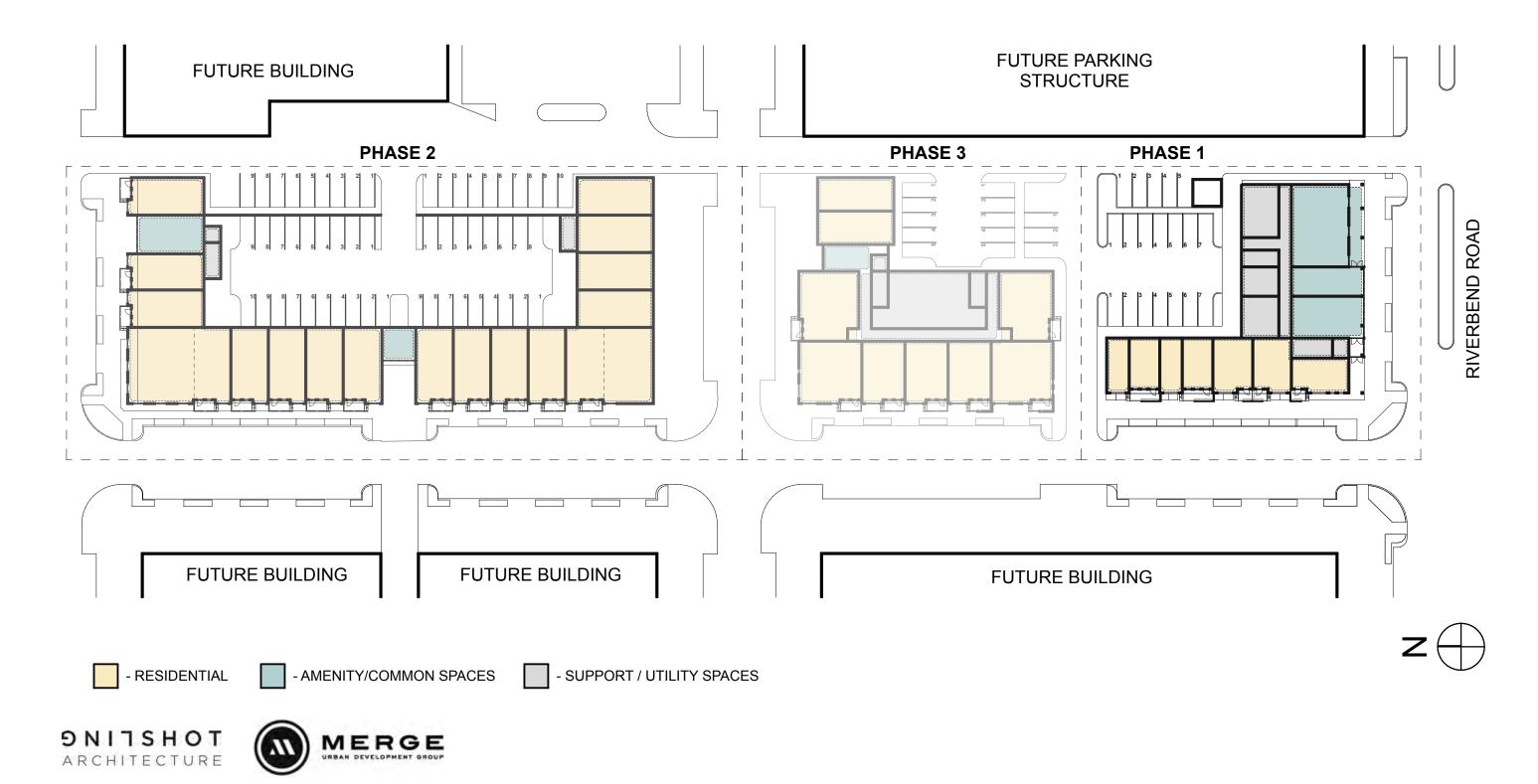
LA CROSSE MIXED-USE PHASE 2 - NODE



9NIJSHOT Architecture

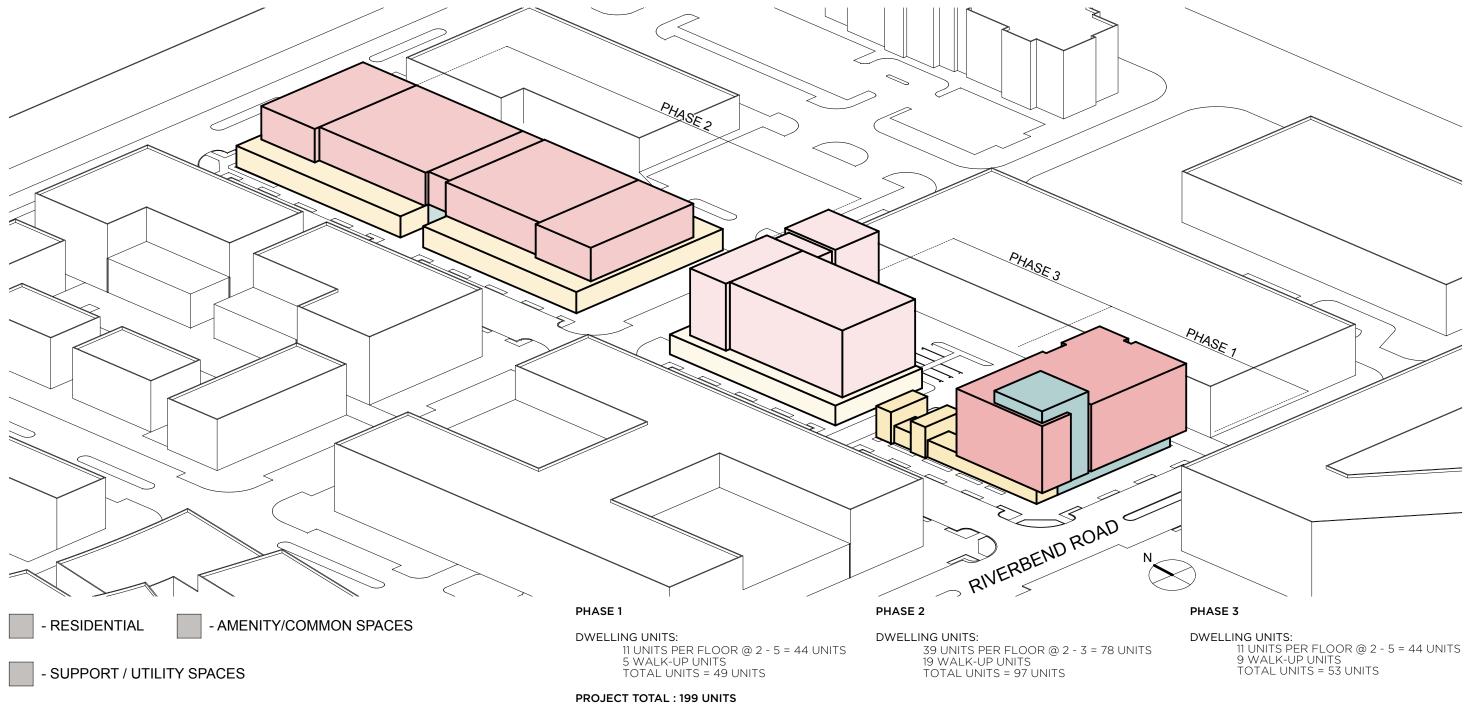


LA CROSSE MIXED-USE SITE PLAN



LA CROSSE MIXED-USE

MASSING DIAGRAM





LA CROSSE MIXED-USE PRO FORMA + PLAN DIAGRAMS : PHASE 1

PHASE 1

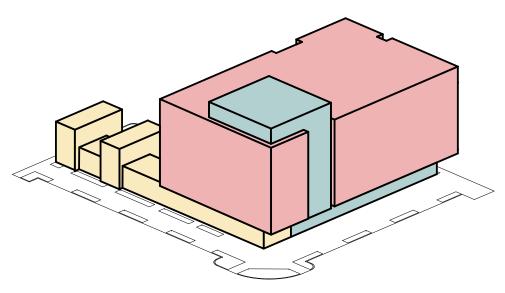
BUILDING INFORMATION: STORIES: 5 STORIES + ROOF DECK PARKING: 72 SPACES ON SITE

SQUARE FOOTAGE:

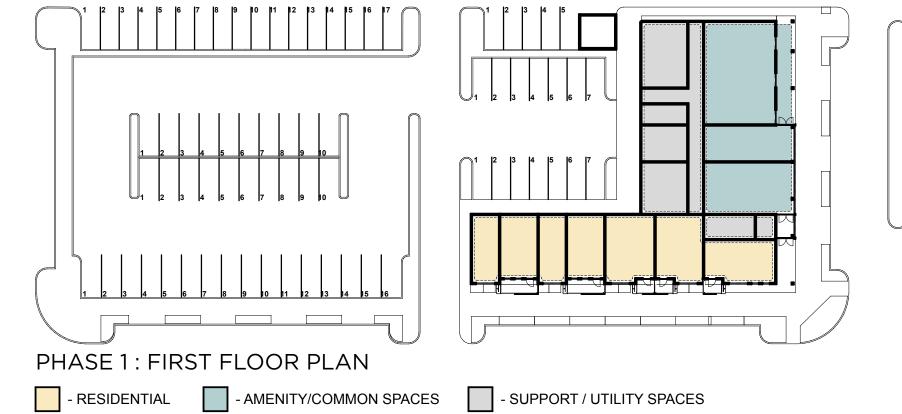
LEVELS 1 = 11,200 SF LEVELS 2 - 5 = 8,400 SF TOTAL GROSS = 44,800 SF

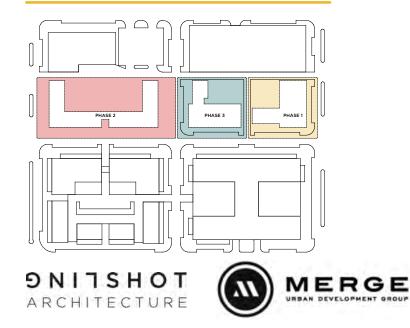
DWELLING UNITS:

11 UNITS PER FLOOR @ 2 - 5 = 44 UNITS 5 WALK-UP UNITS TOTAL UNITS = 49 UNITS



PHASE 1: AXONOMETRIC





LA CROSSE MIXED-USE PRO FORMA + PLAN DIAGRAMS : PHASE 2

PHASE 2

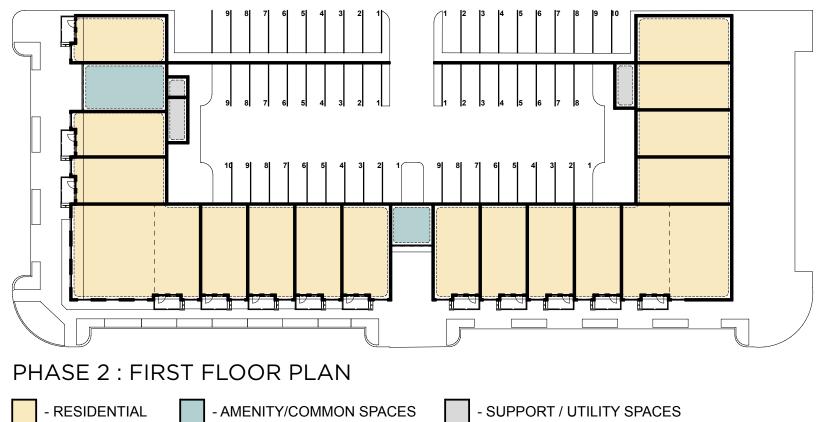
BUILDING INFORMATION: STORIES: 3 STORIES PARKING: 55 SPACES ON SITE

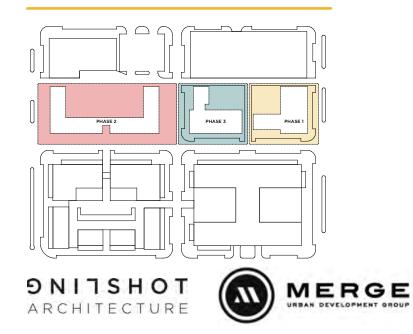
SQUARE FOOTAGE: LEVELS 1 - 5 = 29,225 SF TOTAL GROSS = 146,125 SF

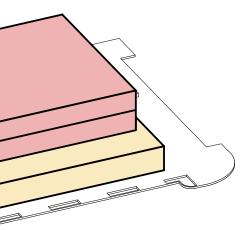
DWELLING UNITS:

39 UNITS PER FLOOR @ 2 - 3 = 78 UNITS 19 WALK-UP UNITS TOTAL UNITS = 97 UNITS









LA CROSSE MIXED-USE PRO FORMA + PLAN DIAGRAMS : PHASE 3

PHASE 3

BUILDING INFORMATION: STORIES: 5 STORIES

PARKING: 13 SPACES ON SITE

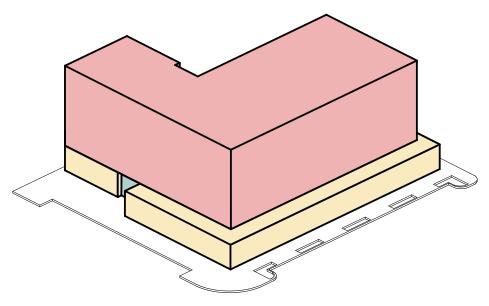
SQUARE FOOTAGE:

LEVELS 1 = 10,350 SF LEVELS 2 - 5 = 8,500 SF TOTAL GROSS = 44,350 SF

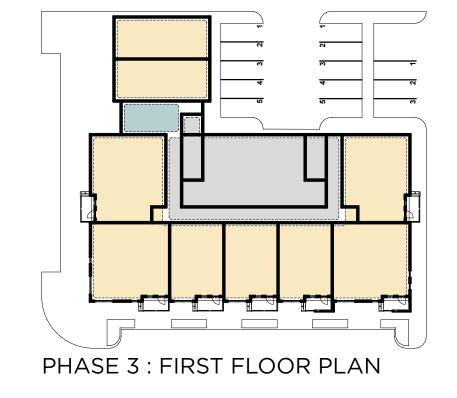
 \square

DWELLING UNITS:

11 UNITS PER FLOOR @ 2 - 5 = 44 UNITS 9 WALK-UP UNITS TOTAL UNITS = 53 UNITS



PHASE 3 : AXONOMETRIC





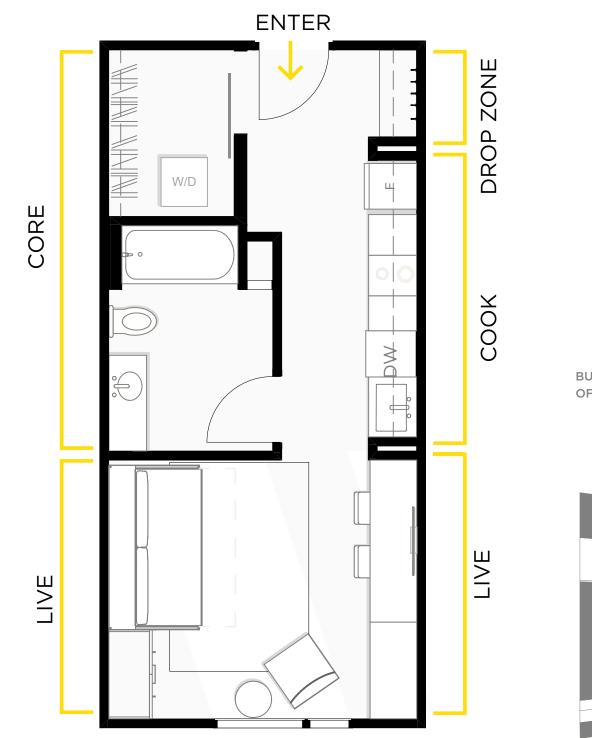
PHASE 2 PHASE 3 **ONIJSHOT** MERGE ARCHITECTURE URBAN DEVELOPMENT GROUP

 $\neg \land$

- RESIDENTIAL

TYPICAL STUDIO

LIVING WELL IN 400 SQ FT



FEATURES

- Efficient kitchen with ample work surface
- Living room and dining area
- Built-in Murphy bed & sofa with additional storage
- Built-in media center & desk work surface
- Condensing all-in-one washer/dryer •
- Closet/Linen Storage

400 SF

9NIJSHOT ARCHITECTURE



WORK SURFACES AND STORAGE.



BUILT-IN MURPHY BED TRANSITIONS SEAMLESSLY FROM DAY TO NIGHT, OFFERING ADDITIONAL FLEXIBILITY.



EFFICIENT, COMFORTABLE AND COMPACT KITCHEN SPACE WITH AMPLE

TYPICAL 1 BEDROOM

LIVING WELL IN 500 SQ FT



SPACIOUS, OPEN KITCHEN AND CLEVER STORAGE SOLUTIONS.

FEATURES

- Large eat-in kitchen
- Efficient living room
- Walk-in closet with condensing all-in-one washer/dryer
- Built-in coat storage and bench
- Large bathroom with ample linen storage

ENTER Π M/D

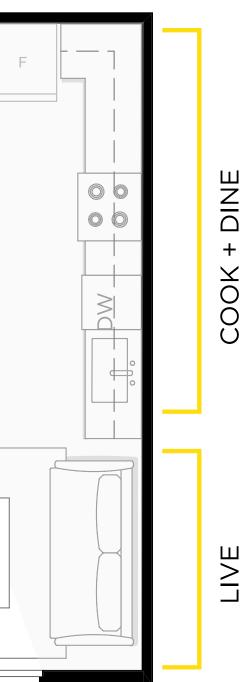


CORE

SLEEP



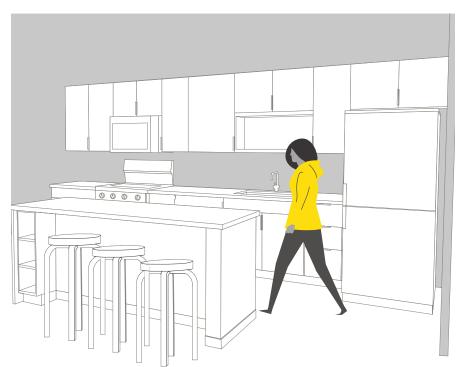




TYPICAL 2 BEDROOM

LIVING WELL IN 950 SQ FT

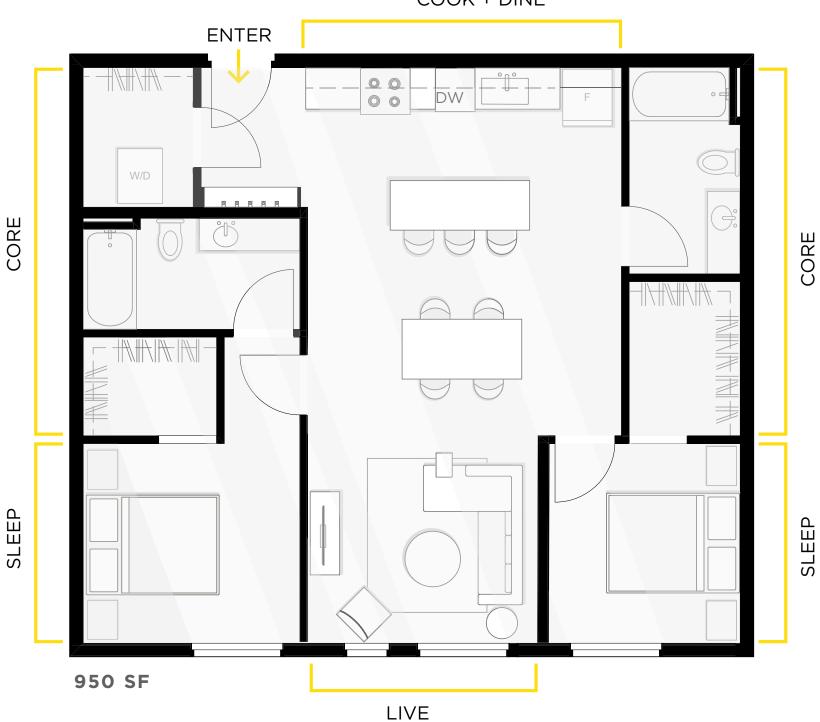
COOK + DINE



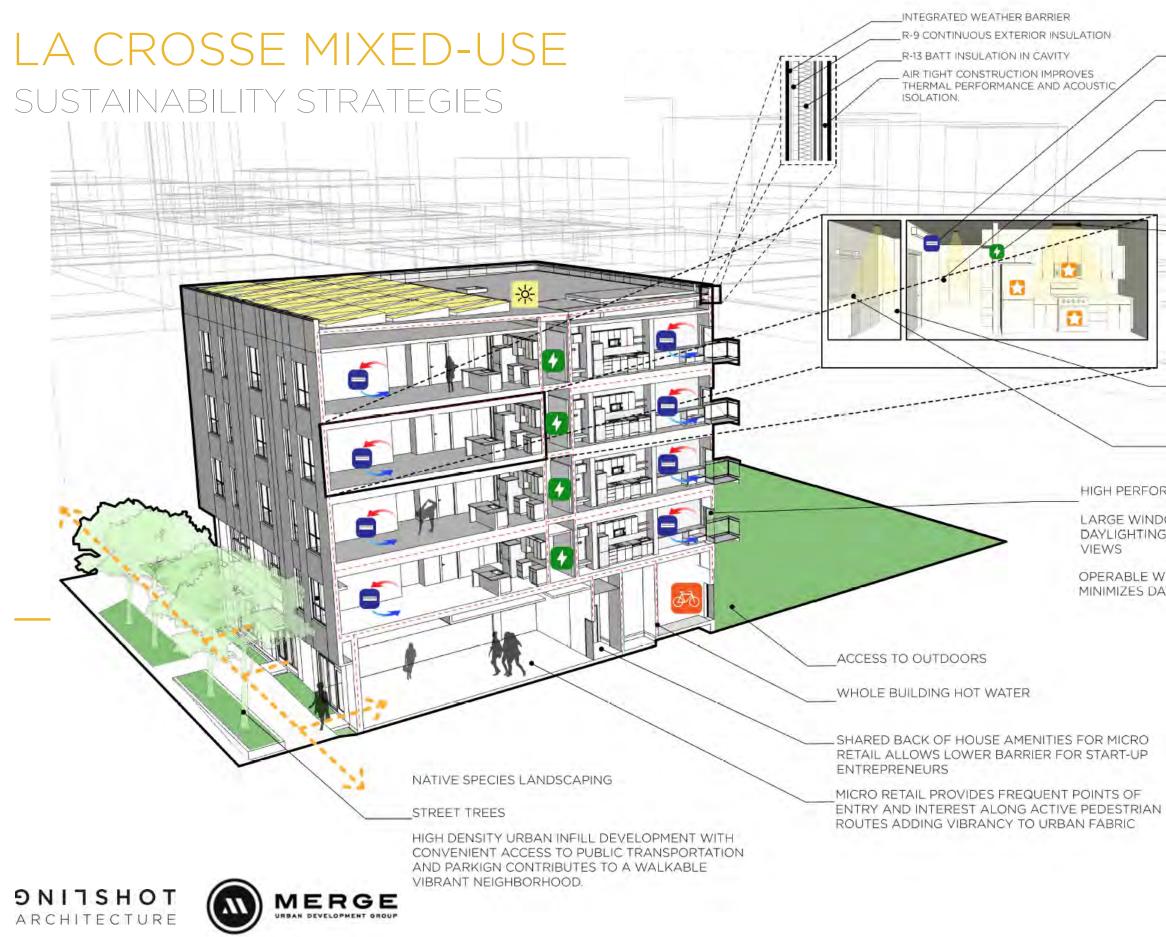
OPEN LAYOUT WITH AMPLE STORAGE AND PRIVACY BETWEEN PRIMARY AND GUEST SPACES.

FEATURES

- Eat-in, entertainer's kitchen
- Living room and dining area
- Guest bedroom includes a walk-in closet with ample storage
- Primary suite with en suite bathroom and walkin closet
- Stacked washer/dryer in mudroom







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4 ENERGY EFFICIENT APPLIANCES

MINI SPLIT HEAT PUMP

BIKE STORAGE

19

24

City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0838

Agenda Date: 6/23/2022

Version: 1

Status: Agenda Ready

In Control: Redevelopment Authority

Agenda Number: 2

File Type: General Item

River Point District La Crosse, La Crosse County, Wisconsin Long Term Stormwater Management Maintenance Provisions

SITE NAME

River Point District La Crosse, WI 54601

PROPERTY LOCATION

The NE ¼ of the NE ¼ of Section 31, Township 16, and Range 7W. City of La Crosse, La Crosse County, Wisconsin

RESPONSIBLE PARTY

The Redevelopment Authority of La Crosse and contracting agents are responsible for satisfying the provisions of this agreement during construction and shall continue to have responsibility for the long-term maintenance of the stormwater facilities on this site, until such time as it may be conveyed to a future property owner or management entity or association.

PERMANENT COMPONENTS OF THE STORMWATER SYSTEM

The stormwater system consists of the following components:

- Underground Stormwater Treatment Tank
- Backflow Prevention Device
- Underground Stormwater Treatment Tank discharge
- Stormwater Sewer Pipes and Structures

INSPECTION AND MAINTENANCE

All components of the stormwater system shall be inspected semiannually in the spring and in the fall and after rainfalls in excess of 4" in 24 hours. Repairs will be made whenever the performance of the stormwater system is compromised.

Sediment will be removed from the underground stormwater treatment tank when the sediment reaches an average depth of 1.5'. All sediment removed from the tank shall be disposed of in accordance with NR 500.

DUTY TO PROVIDE MAINTENANCE

It is the responsibility of the Redevelopment Authority of La Crosse to maintain inspection and maintenance records, until such time as a successor is established, as mentioned above.

SIGNATURES

The undersigned agree to the provision set forth in this agreement.

For the Redevelopment Authority of La Crosse:

Date

Printed Name

Title

City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0839

Agenda Date: 6/23/2022

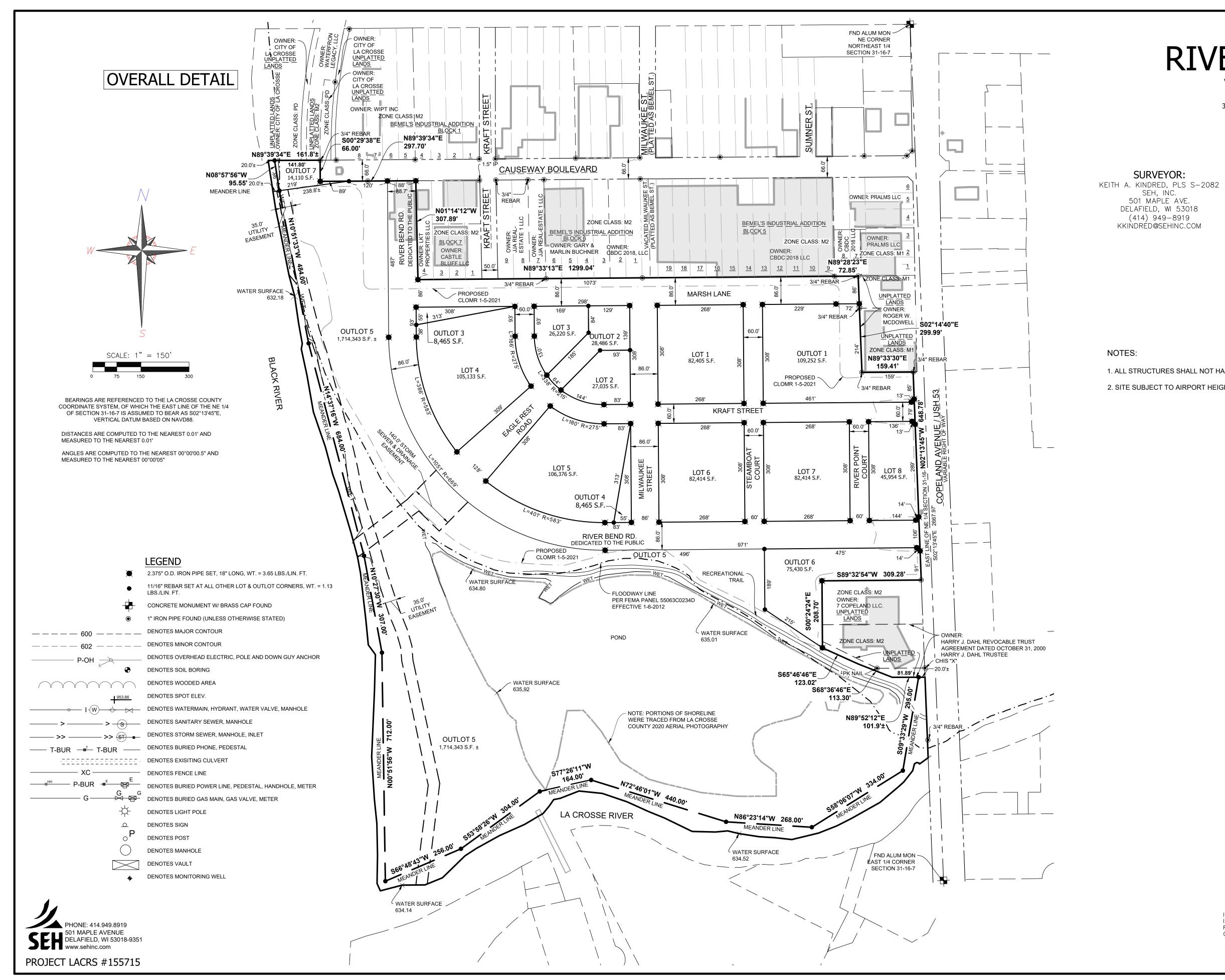
Version: 1

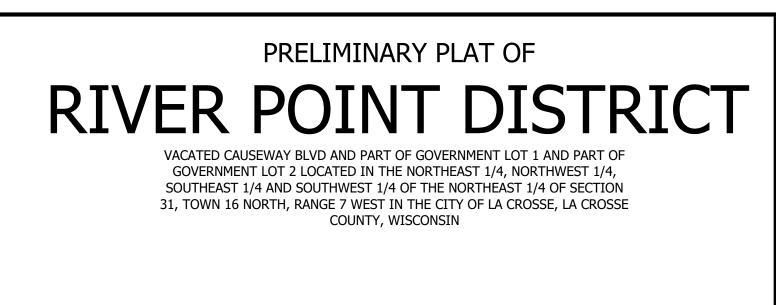
Status: Agenda Ready

In Control: Redevelopment Authority

Agenda Number: 3

File Type: General Item

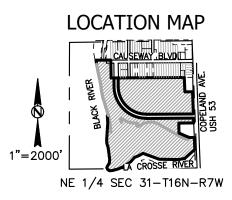




SURVEYOR:

SEH, INC. 501 MAPLE AVE. DELAFIELD, WI 53018 (414) 949-8919 KKINDRÉD@SEHINC.COM

SURVEY FOR: CITY OF LA CROSSE 400 LA CROSSE ST. LA CROSSE, WI 54601-3374

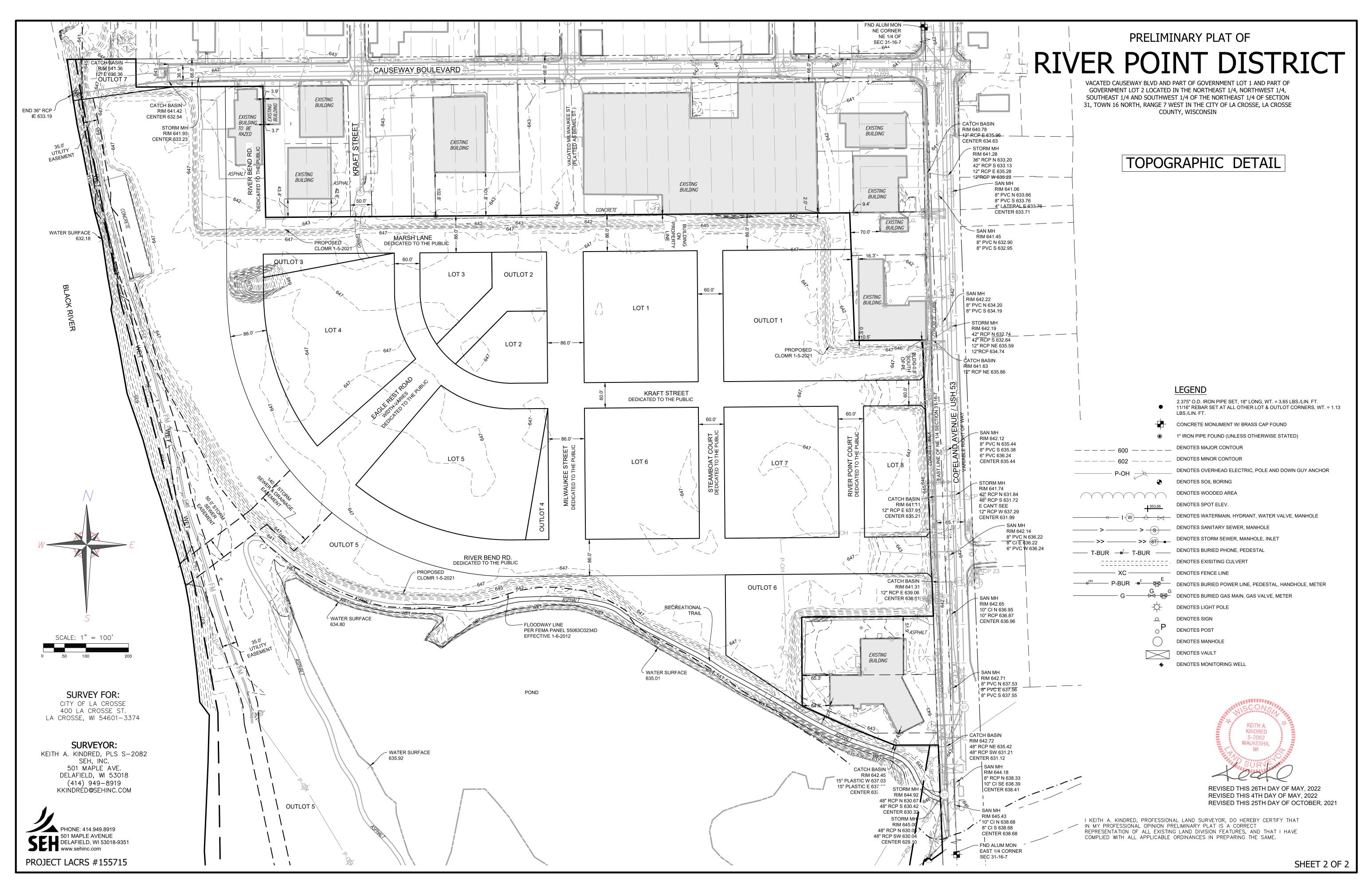


1. ALL STRUCTURES SHALL NOT HAVE A FLOOR ELEVATION BELOW 648.00' 2. SITE SUBJECT TO AIRPORT HEIGHT RESTRICTIONS.



REVISED THIS 26TH DAY OF MAY, 2022 REVISED THIS 4TH DAY OF MAY, 2022 REVISED THIS 25TH DAY OF OCTOBER, 2021

I KEITH A. KINDRED, PROFESSIONAL LAND SURVEYOR, DO HEREBY CERTIFY THAT IN MY PROFESSIONAL OPINION PRELIMINARY PLAT IS A CORRECT REPRESENTATION OF ALL EXISTING LAND DIVISION FEATURES, AND THAT I HAVE COMPLIED WITH ALL APPLICABLE ORDINANCES IN PREPARING THE SAME.



City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0840

Agenda Date: 6/23/2022

Version: 1

Status: Agenda Ready

File Type: General Item

In Control: Redevelopment Authority

Agenda Number: 4

City of La Crosse, Wisconsin

MOWING SERVICES AGREEMENT BETWEEN THE CITY OF LA CROSSE REDEVELOPEMENT AUTHORITY AND Nicholas J's Lawn Care LLC

This Agreement is entered into this 24th day of June, 2022, between the **City of La Crosse Redevelopment Authority**, Wisconsin, a Wisconsin corporation with offices located at 400 La Crosse Street, La Crosse, Wisconsin 54601 ("**RDA**"), and Nicholas J's Lawn Care LLC, with offices located at 2320 Sunshine Drive La Crosse, WI 54601 ("**Contracting Party**").

WITNESSETH:

Whereas, the RDA has certain property that requires grass mowing services at certain times during the year, and desires to enter into an agreement concerning such services, and

Whereas, the Contracting Party desires to provide grass mowing services to the RDA pursuant to the terms and conditions set forth in this Agreement, and the City's Standard Terms and Conditions, and any negotiated extensions or fee changes as allowed at the RDA's sole discretion, and

Whereas, the RDA and Contracting party wish to set forth in this agreement their respective commitments, understands, rights and obligations as more fully described herein.

NOW THEREFORE, in consideration of the mutual covenants and agreements herein exchanged, and other good and valuable consideration, the receipt and sufficiency of which the parties acknowledge, the parties hereto agree as follows:

1. Services. Contracting Party shall provide the RDA with grass mowing services at RDA property listed as seeded and silt fenced areas at River Pointe. Contracting Party will further provide all services specified and conditions set forth in this Agreement, the City's Standard Terms and Conditions, which are attached to and incorporated into this Agreement. Contracting Party may be asked to mow and/or control weeds in other areas, and trim silt fencing only after negotiations have been reached and agreed upon by both parties

2. Rate(s) for services. RDA will pay the Contractor as quoted for the 2022 Season as follows:

Mowing grass along blvd, Copeland Avenue, once a week \$60

Trimming silt fence along Copeland Avenue as needed \$60 per hour

3. Invoice. Invoice will be submitted to the RDA. Invoice shall be paid within forty-five (45) days of receipt at the address set forth on the invoice.

4. Term. The term of the Agreement shall be for the period of June 24, 2022 through October 31, 2022, unless terminated earlier by the RDA as allowed or extended by mutual agreement of the parties for five (5) one-year periods at the RDA's sole discretion.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day, month and year set forth above.

CITY OF LA CROSSE REDEVELOPEMENT AUTHORITY:

CONTRACTING PARTY:

City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0841

Agenda Date: 6/23/2022

Version: 1

Status: Agenda Ready

File Type: General Item

In Control: Redevelopment Authority

Agenda Number: 5

RIVER POINT DISTRICT | Progress Report: June 2022

SUMMARY

The team has completed the Master Plan for River Point District and is actively engaged with developers regarding an exclusive right to negotiate purchase and use of specific parcels. Infrastructure design is underway, with construction anticipated to start in 2021 with delivery to developers anticipated in 2022. First deliveries of completed developments are anticipated in 2023.

PROJECT MILESTONES

- Master Plan completed 10/2019
- MUPDD adopted
- Right to Negotiate document completed
- Phase 1 Civil design completed 2021
- Phase 1 Infrastructure start 2021
- First delivery to developers 2022
- Phase 2 Civil Design completed Q1/2022
- Phase 2 Infrastructure start Q1/2022
- First development deliveries Q1-Q2/2023
- Listing of the assets with CBRE
- RCLCO prepared a market research report

CONSTRAINTS/OPPORTUNITIE

- Geotechnical Requirements
- · SEH is handling the creation of the stormwater district
- Infrastructure delivery timing
- COVID-19's impact remains significant on hospitality, retail, and office developments
- Market commercial lots as options

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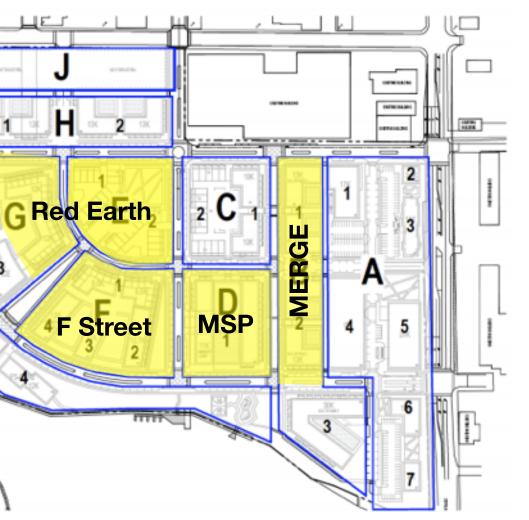
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PARCEL INFORMATION								
Zones	Assigned	Square Footage	Proposed Use	Approx Units	Levels	Pessimistic	Realistic	Optimistic
A1	No	17,000	Retail		1	\$ 1,932,640	\$ 3,142,776	
A2	No	3,600	Retail		1	409,265	665,529	798,635
A3	No	44,000	Hotel	100	4	4,024,242	9,959,057	11,950,868
A4			Parking Structure		3			
A5	No	50,000	Office		2	6,233,345	6,665,456	7,998,547
A6	Yes	10,000	Retail		1	1,136,847	1,848,692	2,218,430
A7	Yes	6,000	Retail		1	682,108	1,109,215	1,331,058
B1	Potential	55,100	Multifamily	55	3	6,856,580	8,019,562	9,623,474
B2	Potential	58,200	Multifamily	58	3	7,242,341	8,456,992	10,148,391
B3	3rd Party Owned	60,000	Multifamily	60	3	7,466,331	8,748,613	10,498,335
C1	Potential	50,000	Multifamily	50	3	6,221,942	7,290,511	8,748,613
C2	Potential	29,440	Townhomes	16	3	2,666,228	4,486,017	5,383,220
D1	Potential	92,500	Senior Housing	93	3	7,962,520	7,962,520	9,555,024
E1	No	23,920	Townhomes	13	2	2,166,311	3,644,889	4,373,867
E2	No	23,920	Townhomes	13	2	2,166,311	3,644,889	4,373,867
F1	Potential	42,500	Multifamily	43	3	5,288,651	6,269,839	7,523,807
F2	Potential	44,450	Multifamily	44	4	5,531,307	6,415,649	7,698,779
F3	Potential	55,000	Residential Tower	55	6	3,480,906	8,019,562	9,623,474
F4	Potential	132,000	Residential Tower	132	11	8,354,174	19,246,948	23,096,338
G1	Potential	60,000	Multifamily	60	3	7,466,331	8,748,613	10,498,335
G2	Potential	48,000	Office		3	5,984,012	6,398,837	7,678,605
G3	Potential	48,000	Office		3	5,984,012	6,398,837	7,678,605
H1	No	65,000	Mixed-Use	65	3	4,113,798	9,477,664	11,373,197
H2	No	65,000	Multifamily	65	3	8,088,525	9,477,664	11,373,197
K1	No	13,000	Commercial		1	1,477,901	2,403,299	2,883,959
К2	No	7,000	Commercial		1	795,793	1,294,084	1,552,901
К3	No	7,000	Commercial		1	795,793	1,294,084	1,552,901
К4	Yes	12,000	P3		1	1,364,216	2,218,430	2,662,116
TOTAL		1,122,630		922		\$ 115,892,428	\$ 163,308,229	\$ 195,969,875
TOTAL UNDER CONS		775,190		666		\$ 65,459,662	<mark>\$ 91,581,376</mark>	\$ 109,897,651

 SEH is doing a presentation today of their geotech reports on their infrastructure Merge presentation today I reached out to other affordable housing developers (Cinnaire and Impact Seven) to replace MWF on the C site - they're going to get back to me by the end of this month Does the RDA want me to go to other market rate developers for the C site? Red Earth had follow up questions for their design of K1. Does the RDA want to meet, or individuals (less than the quorum), with Red Earth for input on their design? 	S	TARGETED ACTIVITY
	r	 reports on their infrastructure Merge presentation today I reached out to other affordable housing developers (Cinnaire and Impact Seven) to replace MWF on the C site - they're going to get back to me by the end of this month Does the RDA want me to go to other market rate developers for the C site? Red Earth had follow up questions for their design of K1. Does the RDA want to meet, or individuals (less than the



City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0842

Agenda Date: 6/23/2022

Version: 1

Status: Agenda Ready

In Control: Redevelopment Authority

Agenda Number: 6

File Type: General Item

2022 RDA Projected Cash Flow

City of La Crosse RDA												
Projected 2022 River Point cash flow	Jan	Feb	March	April	Мау	June	July	Aug	Sept	Oct	Nov	Dec
Cash flows from operating activities												
Operating Cash												
Other Receipts	\$0	\$0	\$94,001	\$0	\$1,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Payments for Goods and Services	(\$13,200)	(\$13,367)	(\$21,204)	(\$7,625)	(\$2,678)	(\$16,075)	\$0	(\$67)	\$0	\$0	(\$67)	\$0
Net cash from operating activities	(\$13,200)	<mark>(\$13,367)</mark>	\$72,797	(\$7 ,625)	(\$1,678)	<mark>(\$16,075)</mark>	\$0	(\$67)	\$0	\$0	<mark>(</mark> \$67)	\$0
Cash flows from investing activities												
Purchase of property												
Loans granted, net												
Interest received - loans	\$39	\$39	\$39	\$39	\$39	\$39	\$39	\$1,560	\$39	\$39	\$39	\$339
Interest received - earned	\$271	\$271	\$271	\$271	\$271	\$271	\$271	\$271	\$271	\$271	\$271	\$271
Net cash used in investing activities	\$310	\$310	\$310	\$310	\$310	\$310	\$310	\$1,831	\$310	\$310	\$310	\$610
Net increase/decrease in cash	(\$12,890)	(\$13,057)	\$73,107	(\$7,315)	(\$1,368)	(\$15,765)	\$310	\$1,764	\$310	\$310	\$243	\$610
Cash at start of the period	\$82,138	\$69,248	\$56,191	\$129,298	\$121,983	\$120,615	\$104,850	\$105,160	\$106,924	\$107,234	\$107,544	\$107,787
Cash at end of the period	<u>\$69,248</u>	<u>\$56,191</u>	<u>\$129,298</u>	<u>\$121,983</u>	<u>\$120,615</u>	<u>\$104,850</u>	<u>\$105,160</u>	<u>\$106,924</u>	<u>\$107,234</u>	<u>\$107,544</u>	<u>\$107,787</u>	<u>\$108,397</u>

Current projected cash for end of year is approximately \$108,000 <u>Items to consider</u>:

- This does not include master developer or marketing services for July-Dec
- Consider maintenance expenses (moving, fence, etc.)
- Doerflinger loan = revenue in March for \$94,000

2022 RDA Assets

Date of Statement:	1/31/2022	%	2/28/2022	%	3/31/2022	%	4/30/2022	%	5/31/2022	%
ASSETS										
Cash - State Bank Checking	\$17,079	0.1%	\$14,080	0.1%	\$7,049	0.1%	\$1,000	0.0%	\$63,385	0.6%
Cash - State Bank MM	\$39,112	0.3%	\$26,023	0.2%	\$107,173	0.9%	\$104,766	0.9%	\$97,311	0.8%
Cash - SB MM Restricted (Industrial Park Sinking Fund - 16-1005 grant and loan										
programs/infrastructure and redevelopment)	\$150,000	1.3%	\$150,000	1.3%	\$150,000	1.3%	\$150,000	1.3%	\$150,000	1.3%
Cash - SB MM Restricted Planning Option Agreement Deposits	\$23,000	0.2%	\$23,000	0.2%	\$23,000	0.2%	\$23,000	0.2%	\$23,000	0.2%
Cash - SB MM Restricted Bond 2021 R-1	\$838,674	7.3%	\$838,674	7.3%	\$781,240	6.8%	\$781,240	6.8%	\$781,240	6.8%
Cash - Res 17-1484 LA Restriced (Riverside North) City Ledger	\$2,947	0.0%	\$2,947	0.0%	\$2,947	0.0%	\$2,947	0.0%	\$2,947	0.0%
Total Current Assets	\$1,070,812	9.3%	\$1,054,724 🖡	9.2%	\$1,071,409	9.4%	\$1,062,953 🍢	9.3%	\$1,117,883 🍢	9.7%
Land - Estimated Value	\$10,000,000	86.8%	\$10,000,000	87.0%	\$10,000,000	87.6%	\$10,000,000	87.6%	\$10,000,000	87.2%
Note Receivable - PSB (12/06/2023)	\$25,000	0.2%	\$25,000	0.2%	\$25,000	0.2%	\$25,000	0.2%	\$25,000	0.2%
Note Receivable - Fenigor (12/06/2023)	\$25,000	0.2%	\$25,000	0.2%	\$25,000	0.2%	\$25,000	0.2%	\$25,000	0.2%
Note Receivable - Doerflinger (05/27/2024)	\$94,000	0.8%	\$94,000	0.8%	\$0	0.0%	\$0	0.0%	\$0	0.0%
Note Receivable - Gorman (02/28/2034)	\$300,000	2.6%	\$300,000	2.6%	\$300,000	2.6%	\$300,000	2.6%	\$300,000	2.6%
Total Assets	\$11,514,812	100.0%	\$11,498,724 🍢	100.0%	\$11,421,409	100.0%	\$11,412,953 🖡	100.0%	\$11,467,883 🍢	100.0%

2022 RDA Liabilities & Net Position

Date of Statement	. 1/31/2022	%	2/28/2022	%	3/31/2022	%	4/30/2022	%	5/31/2022	%
LIABILITIES										
Accounts Payable - WiRED Retainer	\$40,000	0.3%	\$30,000	0.3%	\$20,000	0.2%	\$15,000	0.1%	\$15,000	0.1%
Accounts Payable - Vendi Contract	\$20,050	0.2%	\$17,000	0.1%	\$11,375	0.1%	\$8,750	0.1%	\$6,072	0.1%
Accounts Payable - SEH	\$4,190	0.0%	\$1,162	0.0%	\$1,162	0.0%	\$113	0.0%	\$113	0.0%
Accounts Payable - Gerke	\$712,087	6.2%	\$712,087	6.2%	\$712,087	6.2%	\$712,087	6.2%	\$712,087	6.2%
Accounts Payable - Stormwater Utility	\$268	0.0%	\$268	0.0%	\$268	0.0%	\$268	0.0%	\$268	0.0%
Total Current Liabilities	\$776,595	6.7%	\$760,517	6.6%	\$744,892	6.5%	\$736,218 🖡	6.5%	\$733,540 📕	6.4%
WirRED Contract Sales Success Fees	\$150,000	1.3%	\$150,000	1.3%	\$150,000	1.3%	\$150,000	1.3%	\$150,000	1.3%
WiRED Contract Value Success Fees	\$675,000	5.9%	\$675,000	5.9%	\$675,000	5.9%	\$675,000	5.9%	\$675,000	5.9%
Total Liabilities	\$1,601,595	13.9%	\$1,585,517	13.8%	\$1,569,892 🍢	13.7%	\$1,561,218	13.7%	\$1,558,540	13.6%
Net investment in capital assets	\$10,000,000	86.8%	\$10,000,000	87.0%	\$10,000,000	87.6%	\$10,000,000	87.6%	\$10,000,000	87.2%
Unrestricted Funds	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%	\$0	0.0%
Restricted Funds	\$163,960	1.4%	\$163,960	1.4%	\$163,960	1.4%	\$163,960	1.4%	\$163,960	1.4%
Unassigned Funds	(\$250,743)	-2.2%	(\$250,753)	-2.2%	(\$312,443)	-2.7%	(\$312,225)	-2.7%	(\$254,617)	-2.2%
Net Position	\$9,913,217	86.1%	\$9,913,207	86.2%	\$9,851,517	86.3%	\$9,851,735	86.3%	\$9,909,343	86.4%
Total Liabilities & Net Position	\$11,514,812	100.0%	\$11,498,724	100.0%	\$11,421,409	100.0%	\$11,412,953	100.0%	\$11,467,883	100.0%

City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0843

Agenda Date: 6/23/2022

Version: 1

Status: Agenda Ready

File Type: General Item

In Control: Redevelopment Authority

Agenda Number: 7

City of La Crosse, Wisconsin



January 7, 2022

City of La Crosse Redevelopment Authority

Public Relations and Communications Support Proposal for FY2022

AGENCY SERVICES

Vendi will provide PR and communication services to support the ongoing needs of the La Crosse Redevelopment Authority.

- Communication strategy and creative direction
- Content development/copywriting
- Art direction and design
- Digital and social media management
- Public and media relations support
- Website management
- Photography and videography services
- Two agency principals working directly on the account

Approach for 2022

Refresh key messaging proactively to reflect next phase of project. Build messages on differentiators including waterfront, sustainability and how River Point District intersects with key aspects of the new economy.

Increase sense of excitement by posting developer news and renderings and leveraging newsworthy events.

Proactively seek news through regular touch-base meetings with WiRED for content subject matter.

Shift community audience from secondary to primary audience; with stronger consideration given to community businesses as prospective occupants

Statement of work

- Manage public relations activities relative to RDA development projects
 - Develop and proactively issue press releases to accurately communicate project updates to the public
 - Reach out to media in advance of developer presentations and other presentations of interest scheduled for the monthly RDA meeting

- Provide media coverage report following press release
- Pursue 2022 goal of a write up in a top tier newspaper—using potential starter storyline such as:
 - Why entrepreneurs are looking at La Crosse to grow their startups
 - o The big appeal of a small city
 - A waterfront neighborhood reinvents itself
- Produce updated stat sheet with information supporting differentiators including waterfront, sustainability and how River Point District intersects with key aspects of the new economy
- Manage River Point District social media accounts
 - o Increase focus and splash to feature projects and events of interest
 - o Share updates from partners such as CBRE
- Capture or source original images for posts (leveraging Vendi's in-house photographers as needed)
 - o Share content from other relevant community pages
 - o Monitor engagement and comments and respond following established standards
 - Provide access to a real-time reporting dashboard
- Perform routine maintenance and content updates for riverpointdistrict.com website
 - o Update with new messaging and content related to next phase of project
 - Ensure website content stays up-to-date and accurate
 - Create timely and relevant updates and post to News section
 - o Update homepage calendar item on monthly basis
- Maintain regular communications with city staff and RDA committee members
 - o Attend RDA meeting on an as-needed basis
 - o Budget tracking, status reports and client communications

Term: January – June 30, 2022; This contract will be re-evaluated in 6 months (July 2022) to determine if an extension will be granted for the remainder of 2022 and if any changes to scope and fees are warranted.

Invoicing: Vendi will invoice on a monthly basis. Vendi does not take any media commissions or mark-up thirdparty vendor expenses.

Agency retainer: \$2,500 per month

Outside expenses estimate: \$2,000*

*Includes estimate for outside expenses such as website hosting, media expenses and annual reporting dashboard license. If additional outside expenses are required, an estimate will be provided, and if approved, billed at cost. Vendi does not mark up outside expenses. Authorization and signatures:

City of La Crosse Redevelopment Authority

Adam Hutfreld Name Date 26, 2022

Julie Haas

Vendi Advertising

Julie Haas Name

January 7, 2022 Date

ADDENDUM A: CITY OF LA CROSSE STANDARD TERMS AND CONDITIONS FOR PROFESSIONAL SERVICES

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STANDARD TERMS AND CONDITIONS

DEFINITIONS. In this section "Contracting Party" shall mean any party that is entering into this Agreement with the City of La Crosse, "La Crosse" shall mean the City of La Crosse. These definitions shall apply only to this section litled "Standard Terms and Conditions" and shall not replace, modify or supersede any definitions used in other sections of this Agreement.

 STANDARD OF PERFORMANCE. Contracting Party agrees that the performance of the services, pursuant to the terms and conditions of this Agreement, shall be performed in a manner consistent with the degree of care and skill ordinarily exercised by members of the same protessions currently practicing under similar circumstances providing like services. Contracting Party agrees to abide by all applicable federal, state and local laws, regulations and ordinances, and all provisions of this Accemen

3. FULLY QUALIFIED. Contracting Party represents that all personnel engaged in the performance of the services set forth in this Agreement shall be fully qualified and shall be authorized or permitted under state and local law to perform the services.

SCOPE OF SERVICES. Contracting Party is required to perform, do and carryout in a satisfactory, timely, and professional manner the services set forth in this Agreement. The Contracting Party is required to furnish all services and labor necessary as indicated in this Agreement, including without limitation materials, equipment, supplies, and incidentals. The scope of services to be performed shall include, without limitation, those services set forth in this Agreement. La Crosse may from time to time request the Contracting Party to perform additional services which are not set forth in this Agreement. In the event that such a request is made, the performance of such services shall be subject to the terms, conditions and contingencies set forth in this Agreement,

5. CHANGE OF SCOPE. The scope of service set forth in this Agreement is based on facts known at the time of the execution of this Agreement, including, if applicable, Information supplied by Contracting Party. Scope may not be fully definable during initial phases. As projects progress, facts discovered may indicate that the scope must be redefined. Parks shall provide a written amendment to this Agreement to recognize such change.

6. COMPENSATION. Contracting Party will be compensated by La Crosse for the services provided under this Agreement and subject to the terms, conditions and contingences set forth herein. Payments to Contracting Party for services rendered under this Agreement will be based on Itemized invoices submitted on a monthly basis by the Contracting Party to La Crosse. These invoices must be Itemized to include labor costs and the Contracting Parly's direct expenses, including subcontractor costs. In addition, such involces shall show the hours worked by the Contracting Parly's staff and the amount of work completed as a percentage of the work to be performed. The final payment of the balance due the Contracting Party for the completed service shall be made upon completion and acceptance of the services performed by the Contracting Party under this Agreement.

TAXES, SOCIAL SECURITY, INSURANCE AND GOVERNMENT REPORTING. Personal income tax payments, social security contributions, insurance and all other governmental reporting and contributions required as a consequence of the Contracting Party receiving payment under this Agreement shell be the sole responsibility of the Contracting Party.

TERMINATION FOR CAUSE. If, through any cause, the Contracting Party shall fail to fulfill in a c. TERMINATION FOR CROSE, in, introdyn any cause, the contracting Party shall rate during and limety and proper manner its obligations under this Agreement, or if the Confracting Party shall violate any of the covenants, agreements, or stipulations of this Agreement, La Croses shall thereupon hava any of the covenants, agreements, or subulations of uns Agreement, La Crosse shall unreaupon have the right to terminate this Agreement by giving written notice to the Contracting Party of such termination and specifying the effective date, at least ten (10) days before the effective date of such termination. In such event, all finished or unfinished documents, data, studies, surveys, drawings, maps, models, photographs, reports or other material related to the services performed by the Contracting Party under this Agreement for which compensation has been made or may be agreed to be made shall, at the option of La Crosse, become the property of La Crosse. Notwithstanding the foregoing, the Contracting Party shall not be relieved of liability to La Crosse for damages sustained by La Crosse by virtue of this Agreement by the Contracting Party, and La Crosse may withhold any payments to the Contracting Party for the purpose of setol until such time as the exact amount of damages due to La Crosse from the Contracting Party is determined.

 TERMINATION FOR CONVENIENCE. La Crosse may terminate this Agreement at any time and for any reason by giving written notice to the Contracting Party of such termination and specifying the effective date, at least ten (10) days before the effective date of such termination. If this Agreement is terminated by La Crosse pursuant to this provision, Contracting Party will be paid an amount which beers the same ratio to the total compensation as the services actually and satisfactority performed bear to the total services of the Contracting Party covered by this Agreement, less payments for such services as were previously made. The value of the services rendered and delivered by Contracting Party will be determined by La Crosse,

10. SAFETY. Unless specifically included as a service to be provided under this Agreement, La Crosse specifically disclaims any authority or responsibility for general job site safety, or the safety of persons or property.

11. DELAYS. If performance of La Crosse's obligations is delayed through no fault of La Crosse, La Crosse shall be entitled to an extension of time equal to the delay.

OPINIONS OF COST. Any opinion of costs prepared by La Crosse is supplied for general guidance of Contracting Party only. La Crosse cannot guarantee the accuracy of such opinions as compared to actual costs to Contracting Party.

USE OF LA CROSSE PROPERTY. Any property belonging to La Crosse being provided for use by Contracting Party shall be used in a responsible manner and only for the purposes provided in this Agreement. No changes, alterations or additions shall be made to the property unless otherwise authorized by this Agreement.

14. INSURANCE. Contracting Party shall, at its sole expense, obtain and maintain in effect at all times during this Agreement the following Insurance coverage:

1) Commercial General Liability insurance of not less than \$2,000,000,00 per occurrence for bodily Automobile Liebility insurance of not less than \$1,000,000.00 per occurrence for bodily injury and 44

property damage covering all vehicles to be used in relationship to this Agreement;

3) Umbrella Llability Insurance of not less than \$1,000,000,00 per occurrence for bodily injury, personal Injury and property damage in excess of coverage carried for commercial general liability and automobile liability: 4) Professional Liability insurance of not less than \$1,000,000.00 per claim and annuel aggregate; and

5) To the extent that Contracting Party employs any employees or as otherwise required by law, Workers' Compensation and Employees' Liability insurance with Wisconsin statutory limits.

On the certificate of insurance, La Crosse shall be named as an additional insured on any General Liability Insurance, Automobile Insurance, and Umbrella Liability Insurance. The certificate must state the following: The City of La Crosse, its officers, agents, employees, and authorized volunteers shall be Additional Insureds. Prior to execution of the Agreement, Contracting Party shall file with La Crosse, a certificate of insurance signed by the insurer's representative evidencing the coverage required by this Agreement. Such evidence shall include an additional insured endorsement signed by the insurer's representative. Contracting Party shall provide La Crosse with a thirty (30) day notice prior to termination or cancellation of the policy. La Crosse reserves the right to require review and approval of the actual policy of Insurance before it executes this Agreement,

15. INDEMNIFICATION. To the fullest extent allowable by law, Contracting Party hereby indemnifies and shall defend and hold harmless, at Contracting Party's expense, La Crosse, its elected and appointed officials, committee members, officers, employees or authorized representatives or volunteers, from and against any and all stats, actions, legal or administrative proceedings, claims, demands, damages, liabilities, losses, interest, attorney's fees (including in-house counsel legal fees), costs and excenses of whatsoever kind, character or nature whether arising before, during, or after completion of the Agreement hereunder and in any manner directly or indirectly caused or contributed to in whole or in part, by reason of any act, omission, fault, or negligence, whether active or passive of Contracting Party, or of anyone acting under its direction or control or on its behalf in connection with or incident to the performance of this Agreement, regardless if liability without fault is sought to be imposed on La Crosse. Contracting Party's aloresaid indemnity and hold harmless agreement shall not be applicable to any liability caused by the wiliful misconduct of La Crosse, its elected and appointed officials, officers, employees or authorized representatives or volunteers. Nothing in this Agreement shall be construed as La Crosse weiving its statutory limitation and/or immunities as set forth in the applicable Wisconsin Statutes or other applicable law. This indemnity provision shall survive the termination or expiration of this Agreement.

Contracting Party shall reimburse La Crosse, its elected and appointed officials, officers, employees or authorized representatives or volunteers for any and all legal expenses and costs incurred by each of them in connection therewith or in enforcing the indemnity herein provided. Contracting Party's obligation to indemnify shall not be restricted to insurance proceeds, if any, received by La Crosse, its elected and appointed officials, officers, employees or authorized representatives or volunteers.

16. NO PERSONAL UABILITY. Under no circumstances shall any trustee, officer, official, commissioner, director, member, partner or employee of La Crosse have any personal liability arising out of this Agreement, and Contracting Party shall not seek or claim any such personal liability.

INDEPENDENT CONTRACTORS. The parties, their employees, agents, volunteers, and 17. representative shall be deemed independent contractors of each other and shall in no way be deamed as a result of this Agreement to be employees of the other. The parties, their employees, agents, volunteers, and representatives are not entitled to any of the benefits that the other provides for its employees. The parties shall not be considered joint agents, joint venturers, or partners,

18. GOVERNING LAW. This Agreement and all questions and issues arising in connection herewith shall be governed by and construed in accordance wilh the laws of the State of Wisconsin. Venue for any action arising out of or in any way related to this Agreement shall be exclusively in La Crosse County, Wisconsin. Each party waives its right to challenge venue.

JURY TRIAL WAIVER. The parties hereby waive their respective rights to a jury trial on any claim or cause of action based upon or arising from or otherwise related to this Agreement. This weiver of right to trial by jury is given knowingly and voluntarily by the parties and is intended to encompass individually each instance and each issue as to which the right to a trial by jury would otherwise accrue. Each party is hereby authorized to file a copy of this section in any proceeding as conclusive evidence of this waiver by the other party.

NOTIFICATION. Contracting Party shall:

(1) As soon as possible and in any event within a reasonable period of time after the occurrence of any default, notify La Crosse in writing of such default and set forth the details thereof and the action which Is being taken or proposed to be taken by Contracting Party with respect thereto.

(2) Prompty nolly La Crosse of the commencement of any litigation or administrative proceeding that would cause any representation and warranty of Contracting Party contained in this Agreement to be untrue.

(3) Notily La Crosse, and provide copies, immediately, upon receipt, of any notice, pleading, citation, Indictment, complaint, order or decree from any federal, state or local government agency or regulatory body, asserting or alleging a circumstance or condition that requires or may require a financial contribution by Contracting Party or any guarantor or an investigation, clean-up, removal, remedial action or other response by or on the part of Contracting Party or any guarantor under any environmental laws, rules, regulations, ordinances or which seeks damages or civil, criminal or punifive penalties from or against Contracting Party or any guarantor for an alleged violation of any environmental laws, rules, regulations or ordinances,

SEVERABILITY. The provisions of this Agreement are severable. If any provision or part of this 21. Agreement or the application thereof to any person or circumstence shall be held by a court of competent jurisdiction to be invalid or unconstitutional for any reason, the remainder of this Agreement and the application of such provision or part thereof to other persons or circumstances shall not be affected thereby.

22. ASSIGNMENT, SUBLET, AND TRANSFER. Contracting Party shall not assign, sublet, or transfer its interests or obligations under the provisions of this Agreement without the prior written consent of La Crosse, This Agreement shall be binding on the heirs, successors, and assigns of each party hereto. Contracting Party shall provide not less than forty-five (45) days advance written notice of any intended assignment, sublet or transfer.

23. NO WAIVER. The failure of any party to insist, in any one or more instance, upon performance of any of the terms, covenants, or conditions of this Agreement shall not be construed as a waiver, or relinquishment of the future performance of any such term, covenant, or condition by any other party hereto but the obligation of such other party with respect to such future performance shall continue in full force and effect.

24. SUECONTRACTING. None of the services to be performed under this Agreement shall be subcontracted without the prior written approval of La Crosse. If any of the services are subcontracted, the performance of such services shall be specified by written contract and shall be subject to each provision of this Agreement. Contracting Party shall be as fully responsible to La Crosse for the acts and omissions of ls subcontractors and of person either directly or Indirectly employed by them, as it is for acts and omissions of persons directly employed by it.

25. CONFLICTS OF INTEREST. Contracting Party covenants that it presently has no interest and shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance of fits services hereunder. Confracting Party further covenants that in the performance of this Agreement no person having any conflicting interest shall be employed. Any Interest on the part of Contracting Party or its employee must be disclosed to La Crosse

26. NON-DISCRIMINATION. Pursuant to law, it is unhawful and Contracting Party agrees not to willibly refuse to employ, to discharge, or to discriminate against any person otherwise qualified because of race, color, religion, sex, sexual orientation, age, disability, national origin or ancestry, lawful source of income, markla status, creed, or familial status; not to discriminate for the same reason in regard to tenure, terms, or conditions of employment, not to deny promotion or increase in compensation solely for these reasons; not to adopt or enforce any employment policy which discriminates between employees on account of race, color, religion, sex, creed, ege, disability, national origin or ancestry, lawful source of income, markat status or familial status; not to seek such information as to any employee as a condition of employment, not to penalize any employee or discriminate in the selection of personnel for training, solely on the basis of race, color, religion, sex, sexual orientation, age, disability, national origin or ancestry, lawful source of income, markat status, creed or face, color, religion, sex, sexual orientation, age, disability, national origin or ancestry, lawful source of income, markat status, creed or face, color, religion, sex, sexual orientation, age, disability, national origin or ancestry, lawful source of income, markat status, creed or familial status;

Contracting Party shall include or cause to be included in each subcontract covering any of the services to be performed under this Agreement a provision similar to the above paragraph, together with a clause requiring such insertion in further subcontracts that may in turn be made.

27. POLITICAL ACTIVITIES. Contracting Party shall not engage in any political activities while in performance of any and all services and work under this Agreement.

28. GOVERNMENTAL APPROVALS. Contracting Pariy acknowledges that various of the specific undertakings of La Grosse described in this Agreement may require approvals from the City of La Grosse bodies, and/or oftner public bodies, some of which may require public hearings and other tegal proceedings as conditions precedent thereto. Contracting Pariy further acknowledges that this Agreement is subject to appropriation by the La Grosse Common Council. La Grosse's obligation to perform under this Agreement is conditioned upon obtaining al such approvals in the menner required by law. La Grosse cannot assure that all such approvals will be obtained, incovery, it agrees to use good faith efforts to obtain such approvals on a timety basis.

29. ENTIRE AND SUPERSEDING AGREEMENT. This writing, all Exhibits hereto, and the other documents and agreements referenced herein, constitute the entire Agreement between the parties with respect to the subject matter hereof, and all prior agreements, correspondences, discussions and understandings of the parties (whether written or oral) are merged herein and made a part hereof. This Agreement, however, shall be deemed and read to include and incorporate such minutes, approvals, plans, and specifications, as referenced in this Agreement, and in the event of a conflict between this Agreement and any action of La Crosse shall be deemed controlling. To the extent that any terms and conditions contained in this Agreement, all Exhibits hereto, and the other documents and agreement referenced herein conflict with these Standard Terms and Conditions, the Standard Terms and Conditions, the Istandard Terms and Conditions, the Istandard Terms and Conditions.

30. AMENDMENT. This Agreement shall be amended only by formal written supplementary amendment. No oral amendment of this Agreement shall be given any effect. All amendments to this Agreement shall be in writing executed by both parties.

31. IMPLEMENTATION SCHEDULE AND TIME OF THE ESSENCE. Any and all phases and schedules which are the subject of approvals, or as set forth herein, shall be governed by the principle that time is of the essence, and modification or deviation from such schedules shall occur only upon approval of La Crosse. The Mayor, or in the Mayor's absence, the Council President, shall have the ability to postpone any deallne listed herein, up to a maximum of ninety (30) days.

32. TIME COMPUTATION. Any period of time described in this Agreement by reference to a number of days includes Saturdays, Sundays, and any state or national holidays. Any period of time described in this Agreement by reference to a number of business days does not include Saturday's, Sundays or any state or national holidays. If the date or last date to perform any act or to give any notices is a Saturday, Saturday or state or national holiday, that ado or notice may be timely performed or given on the next succeeding day which is not a Saturday, Sunday or state or national holiday.

33. NOTICES. Any notice, demand, certificate or other communication under this Agreement shall be given in writing and deemed effective: a) when personally delivered; b) three (3) days after deposit within the United States Postal Service, postage prepaid, certified, return receipt requested; or c) one

 business day after depot with a nationally recognized overnight courier service, addressed by name and to the party or person intended as follows;

To the City:	Altn, City Clerk City of La Crosse	Copy lo:	Attn. City Attorney City of La Crosse
	400 La Crosse Street La Crosse, Wi 54601		400 La Crosse Street La Crosse, WI 54601

Contracting party shall identify in writing and provide to La Crosse the contact person and address for notices under this Agreement.

34. INCORPORTION OF PROCEEDINGS AND EXHIBITS. All motions adopted, approvals granted, minutes documenting such motions and approvals, and plans and specifications submitted in conjunction with any and all approvals as granted by La Crosse, including but not limited to adopted or approved plans or specifications on file with La Crosse, and further including but not limited to all exhibits as referenced herein, are incorporated by reference herein and are deemed to be the contractual obligation of Contracting Party whether or not herein enumerated.

35. ACCESS TO RECORDS. Contracting Party, at its sole expense, shall maintain books, records, documents and other evidence pertinent to this Agreement in accordance with accepted applicable professional practices. La Crosse, or any of its duly authorized representatives, shall have access, at no cost to La Crosse, to such books, records, documents, papers or any records, including effectionic, of Contracting Party which are pertinent to this Agreement, for the purpose of making audits, examinations, excerpts and transcriptions.

36. PUBLIC RECORDS LAW. Contracting Party understands and acknowledges that La Crosse is subject to the Public Records Law of the State of Wisconsin. As such, Contracting Party agrees to retain all records as defined by Wisconsin Statute § 19.32(2) applicable to this Agreement for a period of not less than seven (7) years after the termination or expiration of this Agreement. Contracting Party agrees to assist La Crosse in complying with any public records request that La Crosse receives pertaining to this Agreement. Additionally, Contracting Party agrees to Indemnify and hold harniess La Crosse, its elected and appointed officials, officers, employees, and authorized representatives for any party sections or omissions which contribute to La Crosse's inability to compdy with the Public Records Law, in the event that Contracting Party decides not to retain its records for a period of seven (7) years, then it shall provide written notice to La Crosse whereupon La Crosse shall take custody of sald records assuming such records are not already maintained by La Crosse. This provision shall survive the strainaiton of this Agreement.

37. CONSTRUCTION. This Agreement shall be construed without regard to any presumption or rule requiring construction against the party causing such instrument to be draited. This agreement shall be deemed to have been draited by the parties of equal bargaining strength. The captions appearing at the first of each numbered section of this Agreement are inserted and included solely for convenience but shall never be considered or given any effect in construing hits Agreement with the duties, obligations, or ilabilities of the respective hereto or in ascertaining intent, if any questions of intent should arise. All terms and words used in this Agreement, whether singular or plural and regardless of the gender thereof, shall be deemed to include any other number and any other gender as the context may require.

 NO THIRD-PARTY BENEFICIARY. Nothing contained in this Agreement, nor the performance of the parales hereunder, is intended to benefit, nor shall inure to the benefit of, any third party.

39. COMPLIANCE WITH LAW. The parties shall comply in all material respects with any and all applicable federal, state and local laws, regulations and ordinances,

40. FORCE MAJEURE. La Crosse shall not be responsible to Contracting Party for any resulting losses and it shall not be a default hereunder if the fulfilment of any of the terms of this Agreement is delayed or prevented by revolutions or other civil disorders, wars, acts of enemies, strikes, fires, floods, acts of God, adverse weather conditions, legally required environmental remedial actions, industry-wide shortage of materials, or by any other cause not within the control of the party whose performance was interfered with, and which exercise of reasonable diligence, such party is unable to prevent, whether of the class of causes hereinabove enumerated or not, and the time for performance shall be extended by the pendo of delay occasioned by any such cause.

41. GOOD STANDING. Contracting Party affirms that it is a company duly formed and validity existing and in good standing under the laws of the State of Wisconsin and has the power and all necessary licensee, permits and franchises to own its assets and properties and to carry on its business. Contracting Party is duly licensed or qualified to do business and is in good standing in the State of Wisconsin and in all other jurisdictions in which failure to do so would have a material adverse effect on its business or financial condition.

42. AUTHORITY. The persons signing this Agreement warrant that they have the authority to sign as, or on behalf of, the party for whom they are signing.

43. EXECUTION OF AGREEMENT. Contracting Party shall sign and execute this Agreement on or before skty (60) days of its approval by the La Crosse Common Council, and Contracting Party's failure to do so will render the approval of the Agreement by the La Crosse Common Council null and void unless otherwise authorized.

44. COUNTERPARTS. This Agreement may be executed in one or more counterparts, all of which shall be considered but one and the same agreements and shall become effective when one or more counterparts have been signed by each of the parties and delivered to the other party.

45. SURVIVAL. All express representations, indemnifications and limitations of liability included in this Agreement will survive its completion or termination for any reason.

Revised: April 2019

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City of La Crosse, Wisconsin



City Hall 400 La Crosse Street La Crosse, WI 54601

Text File File Number: 22-0844

Agenda Date: 6/23/2022

Version: 1

Status: Agenda Ready

File Type: General Item

In Control: Redevelopment Authority

Agenda Number: 8

MASTER DEVELOPER AGREEMENT SECOND EXTENSION

This Master Development Agreement Second Extension("2nd Extension") is made and entered into this 16th day of December, 2021 (the "Effective Date") by and among the Redevelopment Authority of La Crosse, a corporation created under Wis. Stat. § 66.1333 (the "RDA") and WiRED Riverside North LLC, a Wisconsin limited liability company, (the "Master Developer").

WITNESSETH:

WHEREAS, the RDA and Master Developer entered into a Master Developer Agreement dated May 3, 2018 (the "Agreement") and retained Master Developer to perform certain management services in connection with the development of the land known as River Point District, formerly Riverside North, (the "Development"), into a mixed-use community, (the "Project"); and

WHEREAS, the RDA and Master Developer entered into a Master Developer Agreement Extension dated December 17, 2020 to retain services for 2021; and

WHEREAS, the Master Developer and the RDA desire to extend the term of the Agreement through and including December 2022 according to the terms of Section 2.b. of the Agreement; and

WHEREAS, the Master Developer and the RDA desire to specify additional deliverables from the Master Developer to the RDA; and

WHEREAS, the Master Developer and the RDA desire to amend the terms of compensation during the 2^{nd} Extension.

NOW THEREFORE, for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree as follows:

 Term. The term, (the "Term"), of this 2nd Extension shall commence on January 1, 2022 and shall end on December 31, 2022, (the "Expiration Date"), unless sooner terminated as provided herein or by written agreement of the parties.

2) <u>Deliverables.</u> During the Term of this Extension, in addition to the deliverables set forth in the original Agreement, Master Developer shall be required to provide the following specific services and deliverables. At the June 2022 meeting of the RDA, the contract will be reviewed and new expectations through December 2022 set forth.

a. Master Developer shall amend monthly report based on feedback from the RDA.

- b. Master Developer shall respond to all inquiries submitted on the riverpoint district.com website, staff contact (emails and phone calls) and contact/developer referrals in a timely manner.
- C. Master Developer shall attend monthly meetings with Engineering team.
- **d**. Master Developer will be main point of contact for all residential and commercial developers.
- C. Master Developer shall continually update timeline of deliverables for Planning Option Agreements and shall be the project manager of those items, providing monthly updates to the RDA.
- Master Developer shall maintain relationship with brokerage firm (CBRE) and report milestones to RDA.
- g. Master Developer shall prioritize contact with potential corporate interest and office space users and report interactions to the RDA.
- Master Developer will make contact with at least 3 corporate interests per month and add updates to monthly report.
- Master Developer will maintain contact with marketing and Public Relations firm to update marketing materials.
- Master Developer will participate in Economic Developer Commission meetings with the City of La Crosse when relating to activity at River Point District. Master

Developer will provide a written recommendation based on the RDA's input for Tax Increment Financing applications.

- K. Master Developer will work with RDA and City staff and consultants to implement Business Improvement District, Neighborhood Improvement District and/or Sanitary/Drainage District for development area. Updates on this process will be regularly given to the RDA during meeting and in monthly report.
- 3) <u>Compensation</u>. Land Sale Success Fees and Valuation Success Fees from previous Agreement shall remain. In consideration of Master Developer's provision of services. Payment will be processed following the monthly RDA meeting and payment amount will be at the discretion of the Executive Director or City staff member appointed by the Executive Director in the Executive Director's absence, based on Master Developer performance and completion of deliverables in the previous month. The RDA shall pay Master Developer a monthly retainer as follows:

January 2022 - December 2022: Five Thousand Dollars (\$5,000.00) per month.

- 4) <u>Conflicts or Inconsistency</u>. In the event of any conflict or inconsistency between the terms and provisions of this Amendment and the terms and provisions of the Lease, the terms and provisions of this Amendment shall govern and control.
- 5) Facsimile Signature: Counterparts. This Amendment may be executed in two or more counterparts, each of which shall be deemed to be an original, and all of which, when taken together, shall constitute one and the same instrument. Any copy of this Amendment bearing a signature of a party to this Amendment and sent by facsimile or email to any other party shall be deemed a manually executed original of this Amendment and sufficient to bind such signing party.

IN WITNESS WHEREOF, the undersigned have executed this Agreement as of the Effective Date.

RDA: Redevelopment Authority of La Crosse By

Name: Adam Hatfield

Title: Chair

Master Developer: WiRED Riverside North, LLC

By: Blair Williams, Manager

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