

Harter's Quick Clean-Up
2850 Larson St
La Crosse, WI 54603



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Dale

I am requesting a \$4 a month raise for the Bi-Weekly and monthly rate and a \$6 rise in the weekly Yard Waste rates. When this was bid participation rate was about 4-5,000 households, to date we have 387 households on our schedule, we were expecting 1,500-2,500. We were hoping in the 2nd year of our contract participation would increase but it hasn't. With such a low volume we can't do it as economically as we thought we could. Hilltopper was the next low bid and they were at \$15 for Monthly and Bi-Weekly Yard Waste with our increase we would be below that at \$12.25 for Monthly and \$12.75 for Bi-Weekly which is still reasonable compared to Hilltoppers original bid.

I am also requesting a \$4 increase in large item pick up for the same reasons. We were getting about a load a day under the old contract and now only get about a third of a load a week now. Once again having to drive so far in between pickups isn't as economical as we planned,

If you have any questions please let me know, you can call me at 608-782-2082 or email me at GHarter@Harters.net

Gary Harter

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