EMPOWER FACILITIES

TURNKEY BEHIND-THE-METER SYSTEM UPGRADES DRIVEN BY CUSTOMER CHOICE



Empower Facilities from Xcel Energy is a customized solution that delivers turnkey behind-the-meter facility system upgrades driven by your choice of financing, technology, and installation providers.

Starting with your goals and objectives, Empower Facilities projects are designed and led by energy experts. Your systems can also be backed by optional performance guarantees, monitoring, and long-term maintenance engagements.

The innovative "as-a-service" financing option eliminates up front capital needs and provides predictable, fixed monthly expenses.

Empower Facilities enables meaningful investments to improve your system reliability, reduce energy usage, and save money—delivering results focused on your cost and sustainability goals while allowing you to focus on your core business.



Flexible financing options, including "as-a-service"



Streamlined turnkey project design, development and implementation



Choice in technology with expert consultation



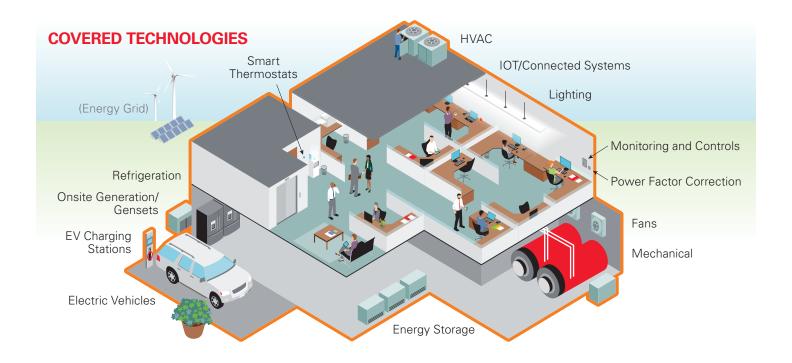
Performance guarantees from a trusted partner



Delivering on your sustainability goals



- Commercial
- Industrial
- Municipal
- Universities
- Schools
- Hospitals



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HOW XCEL ENERGY WORKS WITH YOU

By working to understand your organization's goals and needs, Xcel Energy partners with you to implement robust strategies that help you save money from day one.

1. Assess

We collect and analyze data from your building and energy systems to better understand how your systems operate

5. Maintain & Optimize

All maintenance and repairs are performed, proactively evaluating opportunities to reduce energy cost and business interruption

Driven by Customer Choice • Goals

- Scope
- TechnologyFinancing

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• Installers

2. Recommend

We'll identify opportunities and projects to improve system reliability and achieve cost savings based on your goals and unique challenges

4. Implement

Experienced engineers and construction managers deliver turnkey projects that provide energy savings from day one

3. Financing

- Cash
- Loan
- Lease
- As-a-service, with no upfront capital

BENEFITS OF THE "AS-A-SERVICE" MODEL

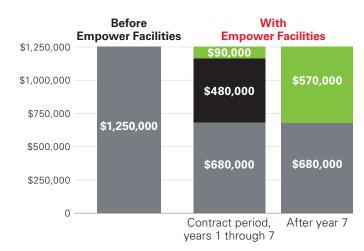
Xcel Energy provides turnkey projects, complete with financing that allows customers to pay for the improvements on their bill over an agreed-upon period, typically 7-10 years. We will own and maintain the equipment, operating according to your requirements. Actively monitoring asset performance reduces or eliminates unanticipated breakdowns. When the contract period ends, ownership transfers to your business.

To learn more about how Xcel Energy works as your trusted energy partner—whether you want to increase your energy efficiency, tackle energy system upgrades or implement a backup energy plan—call us today at 855-839-8862 or visit xcelenergy.com.

FINANCIAL BENEFIT MODEL

Example illustrates representative project: One company, four manufacturing sites implementing lighting, heating and cooling system improvements resulting in \$2.7M avoided CapEx spend, 45% reduction in lighting consumption, eliminating maintenance efforts and providing \$90,000 of net annual cash flow benefit.







EMPOWER Facilities