

AVIATION BOARD BACKGROUND LETTER

Aviation Board Meeting Date: February 17, 2025

To: Chair Dickinson and Aviation Board Members
Cc: Mitch Reynolds, Mayor
From: Jeff Tripp, Airport Director
Subject: Request for Proposals – Food, Beverage, and Vending Concessionaire

Summary:

The airport has prepared a Request for Proposals for a Food, Beverage, and Vending Concessionaire to operate in the airport terminal.

Background:

The existing airport concession agreement for the operating of food, beverage, and vending services at the terminal expires July 31, 2025, with no option for an additional extension.

The Airport entered into the previous concession agreement with Oakwells Commuter Rail LLC in 2015 for a 5-year concession agreement and one 5-year option period which was executed. Oakwells was purchased last year by Tailwinds Hospitality, Inc.

Staff has prepared the Request for Proposals documents with Crawford, Murphy and Tilly providing review and comment under the consultant service contract. The RFP is scheduled to be published on Sunday, March 2, 2025.

Respectfully Submitted,

Jeffrey S. Tripp

Jeffrey S. Tripp, A.A.E.
Airport Director

Attachment: RFP AIR-25-001 Food, Beverage, and Vending Concessionaire