



WE MAKE BUILDINGS WORK BETTER FOR LIFE.™



Trane U.S. Inc.
2525 Larson Street
LA CROSSE, WI 54603
Phone: (608) 787-7888
Fax: (608) 787-0454

January 16, 2013

Art Fayhey
La Crosse Center
300 Harborview Plaza
LA CROSSE, WI 54601 U.S.A.

Site Address:
La Crosse Center
300 Harborview Plaza
LA CROSSE, WI 54601
United States

Attention: Art Fayhey

Project Name: La Crosse Center MCC Coil Repair

We are pleased to offer you this proposal for performance of the following services for the Equipment listed. Services will be performed using Trane's Exclusive Service Procedure to ensure you get full benefit of our extensive service experience, coupled with the distinct technical expertise of an HVAC Equipment manufacturing leader. Our innovative procedure is environmentally and safety conscious, and aligns expectation of work scope while providing efficient and productive delivery of services.

Equipment List

Equipment	Qty	Manufacturer	Model Number	Serial Number	Asset Tag
Indoor Modular Climate Changer air handler	1	Trane	MCCA066BDJ	K99C70409M	

Scope of Service

- Remove and replacement of center/mid coil section of MCC coil serving South Hall
- Remove and replace insulation for coil and piping
- Set and rig old unit out and new unit into place after subassembly
- Remove piping and reinstall piping once coil is in place
- Leak test upon re-assembly of complete coil

Pricing and Acceptance

- Total Parts \$8,162.00
- Total Local Labor, Hdw & Material..... \$12,938.00
- Total Sub-Contracting Costs \$1,500.00

Total Price:..... \$22,600.00 USD

Clarifications

1. Applicable taxes are not included and will be added to the invoice.
2. Any service not listed is not included.
3. Work will be performed during normal Trane business hours.
4. This proposal is valid for 30 days from January 15, 2013.

I appreciate the opportunity to earn your business, and look forward to helping you with all of your service needs. Please contact me if you have any questions or concerns.

Sincerely,

Robert Flottmeyer
Account Manager
Cell: (608) 397-4642

This agreement is subject to Customer's acceptance of the attached Trane Terms and Conditions – Quoted Service.

<p>CUSTOMER ACCEPTANCE</p> <p>_____</p> <p>Authorized Representative</p> <p>_____</p> <p>Printed Name</p> <p>Title _____</p> <p>Purchase Order _____</p> <p>Acceptance Date _____</p> <p>Trane License Number:</p>
