## Pathways-Held Leases Strategy

**Overview:** The Pathways-Held Leases Strategy is an initiative that partners with landlords to provide stable, permanent housing for households experiencing homelessness with lower-level supportive services' needs. It connects them to leases through a subleasing model, supporting households with case managers who offer monthly or weekly check-ins and wraparound services tailored to the unique needs of each household.

Households	Landlords	Property Manager	Case Manager	City of La Crosse
Follow all lease requirements and expectations.	Sign standard leases with City of La Crosse.	Handles all unit showings and lease signings.	Refer Households for the strategy.	Oversee implementation of the strategy.
Engage in ongoing supportive services after move-in.	Provide Households with affordable housing that complies with all state and local codes.	Pay rent and utilities to landlords and collect rent from households.	Assess households for recommended level of supportive services needs.	Ensure Households are connected with recommended level of support prior to move in.
Proactively communicate concerns with case manager.	Communicate concerns regarding tenants with Property Manager.	Maintain documentation of lease paperwork.	Provide Households with recommended level of support, including referrals to wraparound supports.	Ensure referred households meet the eligibility and assessment criteria.
Pay 30% of income for rent.		Point of contact for any landlord concerns that may arise.	Communicate issues between Household and Property Manager.	Provide Property Manager with funds to pay rent and other fees.
		Communicate with Homeless Services Coordinator.	Regular in-unit meetings with households.	Ongoing evaluation of the strategy.

## **Roles and Responsibilities**