



HILLTOPPER
REFUSE & RECYCLING
SERVICE INC.

REFUSE AND RECYCLING
COLLECTION – CITY OF
LA CROSSE – BUILDINGS
AND FACILITIES –
RFP 2021

20 SEPTEMBER 2021



HILLTOPPER
REFUSE & RECYCLING
SERVICE INC.

September 20, 2021

City of La Crosse Municipal Services
Refuse and Recycling Collection -
Buildings and Facilities RFP
2000 Marco Dr
La Crosse, WI 54601

Dear City of La Crosse Officials,

I would like to thank you for the opportunity to submit a proposal for the Refuse and Recycling Collection – City Buildings and Facilities RFP.

As a local, family-owned business, we know the importance of offering high quality services at competitive rates, but also the importance of having great relationships with our customers and community. For that reason, we, as owners, are very involved in the day-to-day operations of the business and work very hard at building a team who has the same goals and attitude of providing excellent service to our customers.

As you may know, we have been in business for over 35 years with an excellent reputation. We have become a trusted resource and leading experts in the refuse and recycling industry and would love to be your partner. We continue to keep up to date on the industry changes, especially recycling, and to improve our efficiencies as a company.

If you have any questions regarding our company or this proposal, please feel free to contact me.

Sincerely,

Gary Hougom - VP



HILLTOPPER

REFUSE & RECYCLING SERVICE INC.

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This proposal is submitted by:

Company Name: Hilltopper Refuse & Recycling Service

REFUSE COLLECTION PROPOSAL:

REFUSE COLLECTION – DUMPSTERS, ROLL-OFFS, TOTES & CANS

Enter the cost per month, per City Facility stop for weekly refuse collection. The cost for garbage can pick-up should include supplying and replacing the bags each time where bags previously exist.

Container Size	1 – wkly collection	2 – wkly collection	3 – wkly collection	4 wkly collection	5 – wkly collection	6 wkly collection	7 wkly collection
36-48 gal cans	\$7.03	\$14.25	\$38.26	\$43.99	\$48.40	\$55.66	↑
95-gal tote	\$14.61	\$26.89	\$40.34	\$54.46	\$62.63	\$68.89	↑
2 yd dumpster	\$51.80	\$64.75	\$80.94	\$105.22	\$131.52	\$177.55	↑
4 yd dumpster	\$97.44	\$126.67	\$248.31	\$265.21	\$278.47	\$292.39	↑
6 yd dumpster	\$105.57	\$246.04	\$226.08	\$472.87	\$570.31	\$580.32	↑
8 yd dumpster	\$121.87	\$136.49	\$171.61	\$214.52	\$268.15	\$335.19	↑
12 yd roll-off	\$135.00	→					↑
20 yd roll-off	\$135.00	→					↑
30 yd roll-off	\$135.00	→					↑
40 yd roll-off	\$135.00	→					↑

*Disposal fee based on off La Costa County

Negotiable

*Prices above reflect the CPI note on Addendum - A.1

This proposal is submitted by:

Company Name: Hilltopper Refuse and Recycling Service

RECYCLING COLLECTION PROPOSAL:

RECYCLING COLLECTION – WEEKLY COLLECTION OF RECYCLABLES

Enter the cost per month, per City facility stop for weekly recycling collection.

Container Size	1 – wkly collection	2 – wkly collection	3 – wkly collection	4 wkly collection	5 – wkly collection	6 wkly collection	7 wkly collection	
36-48 gal cans	\$4.95	\$7.91	\$11.87	\$17.80	\$24.03	\$27.63		
95-gal tote	\$12.67	\$15.49	\$19.23	\$24.04	\$28.85	\$32.31		
2 yd dumpster	\$38.81	\$40.99	\$75.61	\$112.42	\$139.13	\$152.72		
4 yd dumpster	\$75.61	\$83.17	\$103.96	\$124.75	\$143.46	\$179.33		
6 yd dumpster	\$112.42	\$132.87	\$152.80	\$165.02	\$178.22	\$201.95		
8 yd dumpster	\$121.52	\$150.72	\$168.81	\$189.07	\$217.43	\$239.17		
12 yd roll-off	\$135.00	→						
20 yd roll-off	\$135.00	→						
30 yd roll-off	\$135.00	→						
40 yd roll-off	\$135.00	→						

*Prices above reflect the CPI note on Addendum - A. ^{Negotiable}

This proposal is submitted by:

Company Name: Hilltopper Refuse and Recycling Service.

PAPER AND CARDBOARD RECYCLING COLLECTION PROPOSAL:

PAPER AND CARDBOARD RECYCLING COLLECTION

Enter the cost per month, per City facility stop for weekly paper/cardboard recycling collection.

Container Size	1 - wkly collection	2 - wkly collection	3 - wkly collection	4 wkly collection	5 - wkly collection	6 wkly collection	7 wkly collection
36-48 gal cans							
95-gal tote	\$7.17	\$10.76	\$16.14	\$22.60	\$30.51	\$42.72	
2 yd dumpster	\$34.48	\$60.27	\$70.52	\$81.10	\$97.32	\$116.78	
4 yd dumpster	\$49.63	\$71.45	\$83.59	\$96.13	\$105.75	\$124.73	
6 yd dumpster	\$99.43	\$114.35	\$125.79	\$132.37	\$141.32	\$150.71	
8 yd dumpster	\$119.23	\$123.24	\$135.56	\$147.76	\$159.58	\$175.54	
12 yd roll-off	\$135.00	→					
20 yd roll-off	\$135.00	→					
30 yd roll-off	\$135.00	→					
40 yd roll-off	\$135.00	→					

No Disposal Fee

↑

Negotiable

*Prices above reflect the CPI note on Addendum - A.1

This proposal is submitted by:

Company Name: Hilltopper Refuse & Recycling Service

YARD WASTE BOX COLLECTION PROPOSAL

Enter the cost per tip, including haul and labor (city owned containers)

40-yard enclosed roll-off box \$ 135.⁰⁰ - Haul + \$20/ton - Disposal - * Addendum A.4

RECYCLING BOX COLLECTION PROPOSAL

Enter the cost per tip, including haul and labor (city owned containers)

20-yard enclosed roll-off box \$ 135.⁰⁰ - Haul - NO Disposal Fee

METAL DUMPSTER COLLECTION PROPOSAL

Enter the cost per tip, including haul and labor (contractor supplied)

20-yd roll-off box \$ 135.⁰⁰ - Haul - 100% Rebate of material

40-yd roll-off box \$ 135.⁰⁰ - Haul - 100% Rebate of material > * Addendum A.3

ROLL-OFF CONTAINERS FOR STUDENT MOVE-OUT

Enter the cost per tip, including haul and labor (contractor supplied)

20-yd roll-off box \$ 135.⁰⁰ - Haul + La Crosse County Tip Fee

40-yd roll-off box \$ 135.⁰⁰ - Haul + La Crosse County Tip Fee > * Addendum A.2

* All Prices above reflect the CPI note on Addendum - A.1

This proposal is submitted by:

Company Name: Hilltopper Refuse and Recycling Service

REFUSE & RECYCLING COLLECTION BID PROPOSAL
CITY OF LA CROSSE

EXHIBIT A BID PROPOSAL - CITY BLDG & FACILITIES	\$ <u>3,410.99</u>	} Monthly
EXHIBIT B BID PROPOSAL - PARKS & BOAT HARBORS	\$ <u>1,090.36</u>	
EXHIBIT C BID PROPOSAL - BUS STOPS	\$ <u>318.82</u>	
EXHIBIT D BID PROPOSAL - STREET CORNERS	\$ <u>888.41</u>	

Handwritten notes: 793.25 (circled), 253.57 (circled), 24.14 (circled), 206.60 (circled)

The City of La Crosse reserves the right to reject any or all bid proposals and select the bid proposal believed to be in the best interest of the City in the City's sole determination. The contract will be awarded to a single contractor based on consideration of bid prices, the alternate bids, if any, selected by the City, and the contractor qualifications. The City reserves the right to adjust frequency of collection or the size of container used in all areas based on City facility needs. Compensation to the contractor shall be based on the bid unit prices.

PRINT COMPANY NAME Hilltopper Refuse and Recycling Service

PRINT COMPANY ADDRESS W6833 Industrial Blvd.
Onalaska, WI 54650

PHONE 608-783-6727 EMAIL branknuddtson@hilltopperrefuse.com

SIGNATURE Brandon Knudtson DATE 9/16/21

PRINT NAME AND TITLE Brandon Knudtson - General Manager

*Prices Above Reflect the CPI Note on Addendum - A.1

CITY OF LA CROSSE
 CITY BUILDINGS AND FACILITY
 REFUSE COLLECTION AT CITY BUILDINGS AND FACILITIES
 2022-2026

EXHIBIT A

Monthly Costs

Department	Trash	Size	Weekly	Trash	Recycling/ Cardboard
Location	Containers	CYDS	Collection	Costs	Costs
<i>CITY BUILDINGS ACCOUNT</i>					
City Hall - 400 La Crosse St					
Trash	1	6	2	\$245.01	
Recycling	1	6	2		\$137.10
Fire Department *La Crosse St on hold for service					
Losey - Trash	1	2	1	\$51.80	
Losey - Recycling	1	95	1		\$8.73
Losey - Cardboard	1	95	1		\$8.73
5th Ave - Trash	1	4	1	\$101.59	
5th Ave - Recycling	2	95	1		\$16.46
5th Ave - Cardboard	1	2	1		\$37.49
Monitor - Trash	1	2	1	\$51.90	
Monitor - Recycling	1	95	1		\$8.73
Monitor - Cardboard	1	95	1		\$7.17
Gillette - Trash	1	2	1	\$51.80	
Gillette - Recycling	1	95	1		\$8.73
Gillette - Cardboard	1	95	1		\$7.17
La Crosse St Station - Trash *	1	2	1	\$51.80	
La Crosse St Station - Recycling*	1	95	1		\$8.73
La Crosse St Station - Cardboard*	1	95	1		\$7.17
Library					
Main Branch - Trash	1	4	3	\$248.81	
Main Branch - Recycling	1	95	1		\$8.73
Main Branch - Cardboard	1	2	1		\$7.17
Kane St - Trash	1	2	ON CALL	\$22.50	
16th St - Trash	1	2	ON CALL	\$22.50	
Kane St - Lock	1			N/A	
Municipal Service Center					
Trash	1	6	5	\$729.44	
Recycling	1	6	1		\$112.42
Cardboard	1	8	2		\$123.24

*All Prices above reflect CPI Note on Addendum - A.1

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CITY OF LA CROSSE
 CITY BUILDINGS AND FACILITY
 REFUSE COLLECTION AT CITY BUILDINGS AND FACILITIES
 2022-2026

EXHIBIT A
 Page #2

* Monthly Costs *

Department	Trash	Size	Weekly	Trash	Recycling/ Cardboard
Location	Containers	CYDS	Collection	Costs	Costs
CITY BUILDINGS ACCOUNT - PAGE #2					
Yard Waste Site - SEASONAL					
Trash	1	4	1	\$76.96	
Recycling	1	6	2		\$128.65
Police - 713 St James					
Trash	1	95	1	\$10.96	
Recycling	1	95	1		\$8.73
Police Annual Costs					
Forest Hills - SEASONAL					
600 Losey - Trash	1	6	1	\$114.04	
600 Losey - Recycling	2	95	1		\$13.59
Bliss Rd - Trash	1	6	1	\$114.04	
Bliss Rd - Recycling	2	95	1		\$13.59
Forest Hills Annual Costs					
Myrick Eco Park - 2000 La Crosse St - R collection 2x in summer/1x off season					
Trash	1	4	1	\$101.59	
Recycling	2	2	2		\$81.97
Lock for container	2			N/A	
2828 Huber Ct					
Trash	1	95	1	\$10.96	
Recycling	1	95	1		\$8.73
BRBH - 500 Logan St					
Trash	1	4	1	\$101.59	
Recycling	1	2	1		\$38.81
Locks for containers	2			N/A	

* All Prices Reflect PI Note on Addendum - A.1

CITY OF LA CROSSE
 CITY BUILDINGS AND FACILITY
 REFUSE COLLECTION AT CITY BUILDINGS AND FACILITIES
 2022-2026

EXHIBIT A
 Page #3

Monthly Costs

Department	Trash	Size	Weekly	Trash	Recycling/ Cardboard
Location	Containers	CYDS	Collection	Costs	Costs
CITY BUILDINGS ACCOUNT - PAGE #3					
SSNC - 1300 6th St S					
Trash	2	95	1	\$21.91	
Recycling	1	95	1		\$8.73
Green Island Ice Arena - SEASONAL - September through March - remainder of year ON CALL					
Trash	1	6	1	\$88.64	
Recycling	2	95	1		\$9.97
Municipal Transit Utility					
Trash	1	2	1	\$51.80	
Recycling	2	95	1		\$16.46
Water Utility					
Trash	1	4	1	\$101.59	
Recycling	1	2	1		\$38.81
Wastewater Utility					
Trash	1	4	1	\$101.59	
Recycling	1	95	1		\$8.73
Cardboard	1	4	1		\$49.63
TOTAL TRASH WEEKLY COSTS - CITY BLDGS & FACILITIES				\$573.08	
TOTAL RECYCLING WEEKLY COSTS - CITY BLDGS & FACILITIES					\$158.52

Monthly Refuse - \$2,481.42
 Monthly Recycling - \$686.37

*All Prices above Reflect CPI Note on Addendum - A.1

CITY OF LA CROSSE
 CITY BUILDINGS AND FACILITY
 REFUSE COLLECTION AT CITY BUILDINGS AND FACILITIES
 2022-2026

EXHIBIT B

Monthly costs

Department	Trash	Size	Weekly	Trash	Recycling
Location	Containers	CYDS	Collection	Costs	Costs
PARKS AND BOAT HARBORS ACCOUNT					
Riverside Park - Moon Tunes - SEASONAL					
Recycling	15	95	1		\$53.26
Houska Park - TRASH IS SEASONAL					
Trash	1	6	5	\$411.19	
Recycling	1	95	3		\$19.23
Copeland Park					
Recycling	1	95	2		\$16.46
Myrick Park					
Recycling	1	95	2		\$16.46
Cameron Park					
Recycling	2	95	1		\$16.46
16th & Cass					
Recycling	1	95	1		\$8.76
Municipal Boat Harbor - SEASONAL					
Trash	1	6	2	\$226.08	
Municipal Boat Launch - SEASONAL					
Trash	2	95	2	\$32.37	
Recycling	1	95	2		\$12.59
800 Milson Ct					
Recycling	1	95	1		\$8.76

Clear streams?

**All Prices above Reflect CPI Note on Addendum - A.1*

CITY OF LA CROSSE
 CITY BUILDINGS AND FACILITY
 REFUSE COLLECTION AT CITY BUILDINGS AND FACILITIES
 2022-2026

EXHIBIT B
 Page #2

Monthly Costs

Department	Trash	Size	Weekly	Trash	Recycling
Location	Containers	CYDS	Collection	Costs	Costs
PARKS AND BOAT HARBORS ACCOUNT - PAGE #2					
Pettibone Park - SEASONAL					
Trash	1	6	3	\$226.08	
Recycling	1	95	1		\$4.86
Locks for containers	1	0	0	N/A	
Rose & George - Eagle Watch					
Trash	1	95	2	\$21.41	
Recycling	1	95	2		\$16.46
TOTAL TRASH WEEKLY COSTS - PARKS & BOAT HARBORS				\$211.81	
TOTAL RECYCLING WEEKLY COSTS - PARKS & BOAT HARBORS					\$40.01

Monthly Refuse - \$917.12
 Monthly Recycling - \$173.24

*All prices above reflect CPI Note on Addendum - A.1

CITY OF LA CROSSE
 CITY BUILDINGS AND FACILITY
 REFUSE COLLECTION AT BUS STOPS
 2022-2026

EXHIBIT C

→ Monthly costs

Containers provided by city

Location	Containers	Weekly Collection	Trash Costs	Notes
Windsor & Liberty	1	1	\$6.46	
Monitor & Copeland	1	1	\$6.46	
Clinton & Caledonia	1	1	\$6.46	
Charles & Palace	1	1	\$6.46	
Caledonia & Sill	1	1	\$6.46	
St Andrew & George	2	1	\$11.91	
Taylor & Hamilton	1	1	\$6.46	
Gillette & Onalaska	1	1	\$6.46	
5th & State	2	1	\$11.91	
11th & Cass	2	1	\$11.91	
1740 State St	2	1	\$11.91	
7th & Jackson	1	1	\$6.46	
6th & Division	1	2	\$11.91	
East Ave & Shelby Rd	1	1	\$6.46	
Ward Ave & Losey Blvd	1	1	\$6.46	
33rd St & Mormon Coulee	1	1	\$6.46	
Losey Blvd (by Village)	1	1	\$6.46	
Losey Blvd (by Central HS)	1	1	\$6.46	
Losey Blvd (by Kmart)	1	1	\$6.46	
Mormon Coulee Rd (by Wal-Mart)	2	1	\$11.91	
Mormon Coulee Rd (by All Star)	1	1	\$6.46	
Losey Blvd (Coulee State Bank)	1	1	\$6.46	
West Ave & Green Bay	1	1	\$6.46	
Ward Ave & South Ave	1	1	\$6.46	
7th St (by GLMC)	1	1	\$6.46	
Losey & Fiesta Ct	1	1	\$6.46	
Copeland & Hagar	1	1	\$6.46	
30 Copeland - (East & West)	2	2	\$22.82	
Planet Fitness	1	1	\$6.46	

*All prices above reflect CPI Note on Addendum - A.1

CITY OF LA CROSSE
 CITY BUILDINGS AND FACILITY
 REFUSE AND RECYCLING AT STREET CORNERS
 2022-2026

EXHIBIT D

Monthly Costs *

Containers provided by city

Location	Trash Containers	Recycling Container	Weekly Collection	Trash Cost	Recycling Cost
Caledonia St (by Sweet Shop)	1		2	\$9.35	
Caledonia St & Windsor	2	1	2	\$18.71	\$8.18
Caledonia St & St Paul St	2	1	2	\$18.71	\$8.18
Caledonia St & Clinton St	2	1	2	\$18.71	\$8.18
6th St & State St	1		1	\$4.68	
6th St & Main St	2		1	\$9.35	
5th St & King St	1		2	\$9.35	
5th St & Jay St	2	1	2	\$18.71	\$8.18
5th St & Main St	4	1	2	\$37.41	\$8.18
Front St & Vine St	2		2	\$18.71	
2nd & King St	1		1	\$4.68	
2nd & Jay St	2		2	\$18.71	
2nd St & Pearl	2		3	\$28.06	
2nd St & Pearl		1	2		\$8.18
2nd & Main	1		3	\$14.03	
2nd & Main		1	2		\$8.18
2nd & State	1		2	\$9.35	
3rd & Badger	1		1	\$4.68	
3rd & Vine	1		3	\$14.03	
3rd & State	3		3	\$42.09	
3rd & State		1	2		\$8.18
3rd & Main	4		3	\$56.12	
3rd & Main		1	2		\$8.18
3rd & Pearl	4		3	\$56.12	
3rd & Pearl		1	2		\$8.18
4th & King	1		2	\$9.35	
4th & Jay	4		3	\$56.12	
4th & Jay		1	2		\$8.18
4th & Pearl	4		3	\$56.12	
4th & Pearl		1	2		\$8.18
4th St & Main	4		3	\$56.12	
4th St & Main		1	2		\$8.18
4th & State	2		2	\$18.71	

*All prices above reflect CPE Note on Addendum - A.1

Containers provided by city

Location	Trash Containers	Recycling Container	Weekly Collection	Trash Cost	Recycling Cost
Pearl (between 2nd & 3rd)	2		3	\$28.06	
Jay (between Front & 2nd)	1		1	\$4.68	
King (between Front & 2nd)	1		1	\$4.68	
3rd St - between State-Main	1		3	\$14.03	
3rd St - between State-Main		1	2		\$8.18
429 2nd St N	1	1	1	\$4.68	\$4.09

All Prices Above Reflect CPI Note on Addendum - A.1



HILLTOPPER

REFUSE & RECYCLING SERVICE INC.

ADDENDUM TO THE RFP

- **A.1** - The rates indicated on the enclosed proposal would be locked for the first 2 years. For the remaining 3 years, the rates would be increased based on the consumer price index (CPI-U table using the inflation measure for the month of September for each year), subject to a minimum increase of 2% and a maximum of 5%.
- **A.2** - All disposal fees for roll-off boxes going to La Crosse County will be passed onto the City of La Crosse. For all loads that are eligible, Hilltopper Refuse & Recycling Service, Inc. will provide the City of La Crosse the refuse rebate of 9% as long as the La Crosse County Facilities offers the rebate program. Disposal fees for refuse are set by La Crosse County and are subject to change with 30-day notice.
- **A.3** - For all metal loads, the City of La Crosse will receive 100% of the metal value.
- **A.4** - Organics/yard waste disposal fees are set by Green Earth and are subject to change with 30-day notice.



HILLTOPPER REFUSE & RECYCLING SERVICE INC.

ADDITIONAL SERVICES – CITY OF LA CROSSE

- Organics Diversion
 - Community Drop-Off Locations
 - Hilltopper is willing to work alongside the City of La Crosse's Recycling Coordinator to set up collection points throughout the city for organic waste. With a route already created for strictly organic waste (current customers include: Festival Foods, WAFER, UWL, others), Hilltopper has the equipment, staff and willingness to meet the communities demand for such service. Cost is negotiable depending on location(s), container(s), etc.
- Grant Writing & Support
 - Hilltopper is engaged with State & Federal grants by receiving updates to new grant opportunities put out by the EPA and other organizations. However, being a for-profit business, Hilltopper cannot apply for most grants on our own. With many amazing grant opportunities available and/or to be available in the waste/recycling industry, Hilltopper is willing to assist/partner with the City of La Crosse with reviewing grants and creating proposals based off the cities future visions.
- College Clean-Up Assistance & Planning
 - In the past, Hilltopper has meet with landlords to organize a detailed campus/move-out recycling program for Western and UWL. However, the program never got off the ground. Hilltopper would still like to see this be done and is willing to assist as needed.
- Education Programs
 - Education events about waste and recycling seem to always go over well. Hilltopper can assist and/or lead education sessions about recycling (i.e. at the area Community Center). Hilltopper has done multiple educational sessions at schools, (Hamilton-SOTA I), community buildings, (La Crosse County Housing) and others.

PETE MEZERA
Director of Public Works
(608) 526-6308

CHRIS DAHL, P.E.
Village Engineer
(608) 526-6322

MICHAEL BROGAN
Park & Recreation Director
(608) 526-6318

ANGELA HORNBERG
Clerk / Treasurer
(608) 526-6302

Village of Holmen

**421 S. Main Street
P.O. Box 158
Holmen, Wisconsin 54636-0158**



PATRICK J BARLOW
Village President
(608) 526-6307

SCOTT HEINIG
Administrator
(608) 526-6305

September 20, 2021

To Whom It May Concern:

The Village of Holmen proudly recommends the services of Hilltopper Refuse & Recycling Service, Inc.

Hilltopper Refuse has provided the refuse and recycling services for our community with profound diligence and professionalism for over 15 years. Their team of professionals are reliable and friendly, and have proven themselves trustworthy, ensuring the quality of service that we demand and expect in Holmen. Their scheduled routing is timely and efficient, and we've always been pleased with the promptness of their route drivers, who do an outstanding job of respecting our residents.

We highly recommend Hilltopper Refuse & Recycling Services, Inc. for contracting needs, and expect that you will be just as pleased with their service as we have been.

Sincerely,

A handwritten signature in black ink that reads "Scott Heinig". The signature is written in a cursive style with a large, sweeping flourish at the end.

Scott Heinig
Village Administrator



School District of Onalaska

237 2nd Avenue South, Onalaska WI 54650

608.781.9700 www.onalaskaschools.com

September 17, 2021

Subject: Letter of Recommendation

To Whom It May Concern:

I am writing this letter to recommend the services of Hilltopper Refuse & Recycling Service, Inc. to you. The school district has worked with Hilltopper Refuse for almost 20 years and have been very happy with the high-quality refuse and recycling services they provide our schools.

As a school district, we have the need for seasonal changes of service, which they are very accommodating to. In addition to the regular services, we often have the need for short term services for special events. We are very satisfied with their prompt service and the friendly assistance we receive from their staff.

If there are any questions we can help with, please feel free to give me a call or send me an email.

Sincerely,

Dan Dahlquist
Director of Buildings, Grounds and Transportation
School District of Onalaska

Board of Education

Ann Garrity, President	Shawn McAlister, Treasurer
Mark Cassellius, Vice President	Tony Benson, Director
Brian Haefs, Clerk	Aaron McDonald, Director
Tesia Marshik, Director	

Superintendent

Todd Antony

September 16, 2021

City of La Crosse – Municipal Services:

It is with great pleasure that I am writing this letter to recommend the services of Hilltopper Refuse & Recycling Service, Inc.

We have been a customer of Hilltopper Refuse & Recycling, Inc. for over 15 years for both their trash and recycling services. Their team, which includes their administrative staff as well as their route drivers, does an excellent job of providing high quality service by being friendly, courteous and responsive to our requests.

In addition, they offer competitive rates for their services here in the Coulee Region and will work with you to make sure you are getting the trash and recycling services that are right for your company. They have become a trusted resource and partner for our refuse and recycling needs. In addition, they've provided invaluable consultation on nearly every project we require help on, including assisting in a campus wide recycling program, waste pallet re-use program and inventorying our waste streams for other opportunities.

We, at Trane Company, are happy to be their customer and look forward to a continued long-lasting relationship. If you have any questions, please feel free to contact me.

Sincerely,

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