



**Exhibit 4**

**KONE Inc. Proposal to Supply Elevator, Escalator, Moving Walkway Maintenance, Repair, Modernization and Related, Products, Services and Solutions under the Omnia Partners - U.S. Communities Program utilizing the Terms and Conditions of the City of Kansas City Master Contract  
(Reference GENRL-EV2516 dated December 1<sup>st</sup>, 2018)**

The parties hereby agree to be bound to the Terms and Conditions of the City of Kansas City Master Contract (Reference GENRL-EV2516 dated December 1<sup>st</sup>, 2018) (“Contract”), together with those terms and conditions contained in this Exhibit 4 (collectively, “Service Agreement”). In the event of conflict between terms and conditions contained in the Contract and this Exhibit 4, the terms in this Exhibit 4 shall supersede and prevail.

**PROPOSED UNITS & EQUIPMENT PRICING:**

Site Assets							
Equipment Name	Address	Equipment Type	Controller Manufacture	Equipment Sub-Type	Level of Service	Amount	Start Date
Main Street Ramp	115 3rd Street N	Elevator	Dover	Hydraulic	Omnia	\$144.40	6/1/2021
Site Monthly Total:						\$144.40	6/1/2021
Market Square Ramp 1	410 Jay Street	Elevator	Otis	Hydraulic	Omnia	\$144.40	6/1/2021
Market Square Ramp 2	411 Jay Street	Elevator	Otis	Hydraulic	Omnia	\$138.66	6/1/2021
Site Monthly Total:						\$283.06	6/1/2021
La Crosse Center Ramp 1	201 Jay Street	Elevator	Otis	Hydraulic	Omnia	\$148.50	6/1/2021
La Crosse Center Ramp 2	201 Jay Street	Elevator	Otis	Hydraulic	Omnia	\$148.50	6/1/2021
Site Monthly Total:						\$297.00	6/1/2021
Riverside Ramp 1	424 2nd Street S	Elevator	KONE	MRL	Omnia	\$405.89	6/1/2021
Riverside Ramp 2	425 2nd Street S	Elevator	KONE	MRL	Omnia	\$405.89	6/1/2021
Site Monthly Total:						\$811.78	6/1/2021
Pine Street Ramp 1	222 Pine Street	Elevator	Otis	MRL	Omnia	\$405.89	6/1/2021
Pine Street Ramp 2	222 Pine Street	Elevator	Otis	MRL	Omnia	\$405.89	6/1/2021
Site Monthly Total:						\$811.78	6/1/2021
Library Main (North)	800 Main Street	Elevator	Schumacher	Hydraulic	Omnia	\$140.30	6/1/2021
Library Main (South)	800 Main Street	Elevator	Schumacher	Hydraulic	Omnia	\$140.30	6/1/2021
Site Monthly Total:						\$280.60	6/1/2021
City Hall 1	400 La Crosse Street	Elevator	Schindler	Traction - Geared	Omnia	\$375.00	1/1/2022
City Hall 2	400 La Crosse Street	Elevator	Schindler	Traction - Geared	Omnia	\$375.00	1/1/2022
City Hall 3	400 La Crosse Street	Elevator	Motion Control	Hydraulic	Omnia	\$140.30	1/1/2022

City Hall 4	400 La Crosse Street	Unknown		Hydraulic	Omnia	\$140.30	1/1/2022
Site Monthly Total:						\$1,030.60	1/1/2022
La Crosse Center Elevator 1	300 Harborview Plaza	Elevator	KONE	MRL	Omnia	\$400.77	2/1/2022
La Crosse Center Elevator 5	300 Harborview Plaza	Elevator	Otis	Hydraulic	Omnia	\$136.21	5/1/2023
La Crosse Center Elevator 3	300 Harborview Plaza	Elevator	VMI	Hydraulic	Omnia	\$140.30	5/1/2023
La Crosse Center Elevator 4 (Freight)	300 Harborview Plaza	Elevator	VMI	Hydraulic	Omnia	\$147.66	5/1/2023
La Crosse Center Elevator (New Freight)	300 Harborview Plaza	Elevator	VMI/KONE	Hydraulic	Omnia	\$175.00	8/1/2022
La Crosse Center Escalator 1	300 Harborview Plaza	Escalator	KONE		Omnia	\$720.93	8/1/2022
La Crosse Center Escalator 2	300 Harborview Plaza	Escalator	KONE		Omnia	\$720.93	8/1/2022
La Crosse Center Escalator 1	300 Harborview Plaza	Escalator	Schindler		Omnia	\$720.93	5/1/2023
La Crosse Center Escalator 2	300 Harborview Plaza	Escalator	Schindler		Omnia	\$720.93	5/1/2023
La Crosse Center Escalator 3	300 Harborview Plaza	Escalator	Schindler		Omnia	\$720.93	5/1/2023
Site Monthly Total:						\$4,604.59	5/1/2023
La Crosse Airport Elevator 1	2850 Airport Road	Elevator	Westinghouse	Hydraulic	Omnia	\$136.21	6/1/2021
La Crosse Airport Elevator 2	2850 Airport Road	Elevator	Otis	MRL	Omnia	\$395.65	6/1/2021
La Crosse Airport Escalator 1	2850 Airport Road	Escalator	Schindler		Omnia	\$720.93	6/1/2021
La Crosse Airport Escalator 2	2850 Airport Road	Escalator	Schindler		Omnia	\$720.93	6/1/2021
Site Monthly Total:						\$1,973.72	6/1/2021
La Crosse Airport ARFF/Ops Station	2837 Fanta Reed Road	Elevator	Dover	Hydraulic	Omnia	\$136.21	6/1/2021
Site Monthly Total:						\$136.21	6/1/2021
					<b>Monthly Total: (All Sites)</b>	<b>\$10,373.74</b>	

<b>Bid Price for all escalators/elevators listed in spec for June 1, 2021 to May 31, 2022</b>	<b>\$ 62,015.60</b>
<b>Bid Price for all escalators/elevators listed in spec for June 1, 2022 to May 31, 2023</b>	<b>\$ 76,049.42</b>
<b>Bid Price for all escalators/elevators listed in spec for June 1, 2023 to May 31, 2024</b>	<b>\$ 132,066.01</b>
<b>Total bid for initial three years</b>	<b>\$ 270,131.03</b>
<b>Year 4 - Bid Price for all escalators/elevators listed in spec for June 1, 2024 to May 31, 2025</b>	<b>\$ 132,066.01</b>
<b>Year 5 - Bid Price for all escalators/elevators listed in spec for June 1, 2025 to May 31, 2026</b>	<b>\$ 132,066.01</b>
<b>Cost for travel per mile when off contract</b>	<b>See exhibit 3</b>
<b>Cost per hour for labor when off contract</b>	<b>See exhibit 3</b>

\*KRMS-Elevator Phone Monitoring Yes - Included

\*\*Requires execution and completion on the CIS (Customer Information Sheet) before phones can be programmed to KONE

### **APPLICABLE LAW**

This Agreement shall be construed and enforced in accordance with, and the validity and performance of shall be governed by, the laws of the State of Wisconsin.

### **PROPOSED SCOPE OF WORK:**

- 1) Attachment D shall be made part of this agreement – Scope of Services
- 2) Part II shall be made part of this agreement – Standard Terms and Conditions
- 3) Attachment F – Certificate of Insurance Sample

### **TERM AND TERMINATION:**

This Agreement will commence on the effective date and continue for an initial period of three (3) years and is non-cancelable. This Agreement will thereafter automatically renew for successive terms of ONE (1) years for two years. This Agreement will then continue on a month to month basis until the Agreement is either extended or terminated.

Either party may terminate this Agreement at the end of the initial three (3) year term or at the end of any subsequent ONE (1) year term by giving the other party no less than sixty (60) days nor more than one hundred twenty (150) days written notice, via certified mail, prior to the expiration date of the then current term of the Agreement.

This Agreement can be canceled, with cause, upon thirty (30) days written notice. Cause is to be defined as lack of performance pursuant to this Agreement, Change in Ownership, or Change in Management Company.

### **PRICE:**

Pricing above shown as annual in advance payments.

### **BILLING RATES:**

See Exhibit 3 – National Pricing

**ACCEPTANCE**

Service Agreement Effective Date: June 1<sup>st</sup>, 2021

Service Agreement Number(s): **TBD**

The parties to this service agreement agree to the conditions contained herein:

Sign for on behalf of Participating Public Agency

*Mitch Reynolds*

Mitch Reynolds (May 20, 2021 15:19 CDT)

(Signature)

Mitch Reynolds

(Print Name)

Mayor

(Print Title)

Date: 05/20/2021

Respectfully submitted,  
**KONE Inc.**

*Randy Strong*

Randy Strong (May 21, 2021 09:25 CDT)

(Submitted By)

Randy Strong

(Approved By) Authorized Representative

General Manager

(Title)

Date: 5/21/2021


# City of La Crosse - Exhibit 4 - Participating Public Agency Service Level Agreement - Omnia- US Communitas GPA FINAL


Final Audit Report


2021-05-21


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## "City of La Crosse - Exhibit 4 - Participating Public Agency Service Level Agreement - Omnia- US Communitas GPA FINAL" History


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