RIVER POINT DISTRICT | Progress Report: December 2022

SUMMARY

The team has completed the Master Plan for River Point District and is actively engaged with developers regarding an exclusive right to negotiate purchase and use of specific parcels. Infrastructure design is underway, with construction started in 2022, with delivery to developers anticipated in January 2023. First deliveries of completed developments are anticipated in 2024.

PROJECT MILESTONES

- Master Plan completed 10/2019
- MUPDD adopted
- Right to Negotiate document completed
- Phase 1 Civil design completed 2021
- Phase 1 Infrastructure start 2021
- First delivery to developers 2022
- Phase 2 Civil Design completed Q1/2022
- Phase 2 Infrastructure start Q1/2022
- First development deliveries Q2/2024
- RCLCO prepared a market research report

CONSTRAINTS/OPPORTUNITIES

- Geotechnical Requirements extraordinary construction costs of \$15 \$25 psf
- SEH is handling the creation of the stormwater district
- Infrastructure delivery timing
- COVID-19's impact remains significant on hospitality, retail, and office developments

TARGETED ACTIVITY

- Patel presentation for Lot 8
- EDC review of developer's TIF requests
- Email of Excel spreadsheet of all inquiries to the developers we have on board

| PARCEL INFORMATION | | | | | | | |
|---------------------------|--------------------|----------------|-------------------|------------|----------------|----------------|----------------|
| Zones | Assigned | Proposed Use | Approx Units (SF) | Levels | Pessimistic | Realistic | Optimistic |
| A1 | Third Party Owned | Retail | | 1 | | | |
| A2 | Third Party Owned | Retail | | 1 | | | |
| A3 | Third Party Owned | Hotel | 100 | 6 | 9,000,000 | 10,000,000 | 11,000,000 |
| A4 | Patel? | Retail | | 1 | | | |
| A5 | Patel? | Retail | 12,000 | 1 | 1,920,000 | 2,220,000 | 2,400,000 |
| A6 | Third Party Owned | Retail | • | 1 | | , , | , , |
| A7 | Third Party Owned | Retail | | 1 | | | |
| B1 | Merge | Multifamily | 100 | 5 | 14,000,000 | 15,000,000 | 16,000,000 |
| B2 | Merge | Multifamily | 100 | 5 | 14,000,000 | 15,000,000 | 16,000,000 |
| B3 | 3rd Party Owned | Multifamily | 60 | 3 | 8,400,000 | 9.000.000 | 9,600,000 |
| C1 | Premier Hotels | Multifamily | 50 | 5 | 7,000,000 | 7,500,000 | 8,000,000 |
| C2 | Premier Hotels | Townhomes | 16 | 2 | 2,240,000 | 2,400,000 | 2,560,000 |
| D1 | MSP | Senior Housing | 120 | 5 | 8,400,000 | 9,600,000 | 10,800,000 |
| E1 | Red Earth | Townhomes | 9 | 2 | 2,700,000 | 3,150,000 | 3,600,000 |
| E2 | Red Earth | Townhomes | 9 | 2 | 2,700,000 | 3,150,000 | 3,600,000 |
| F1 | | Mid-Rise | 225 | 6 | , , | | |
| | F Street | | 225 | | 31,500,000 | 33,750,000 | 36,000,000 |
| F2 | F Street | Mid-Rise | | 6 | - | - | - |
| F3 | F Street | Mid-Rise | | 6 | - | - | - |
| F4 G1 | F Street Potential | Multifamily | 60 | 3 | 8.400.000 | 9.000.000 | 9,600,000 |
| G2 | Potential | Office | 60 | 3 3 | 6,000,000 | 6,400,000 | 6,800,000 |
| G3 | Potential | Office | | 3 | 6,000,000 | 6,400,000 | 6,800,000 |
| H1 | Third Party Owned | Mixed-Use | 65 | 3 | 9,100,000 | 9,750,000 | 10,400,000 |
| H2 | Third Party Owned | Multifamily | 65 | 3 | 9,100,000 | 9,750,000 | 10,400,000 |
| K1 | Red Earth | Commercial | 45 | 1 | 7,580,000 | 8,230,000 | 8,800,000 |
| K2 | No | Commercial | 7,000 | 1 | 872,668 | 1,294,084 | 1,552,901 |
| K3 | No | Commercial | 7,000 | 1 | 872,668 | 1,294,084 | 1,552,901 |
| K4 | No | Commercial | 12,000 | 1 | 1,496,003 | 2,218,430 | 2,662,116 |
| TOTAL | | | 924 | APT. UNITS | \$ 151,281,340 | \$ 165,106,598 | \$ 178,127,918 |
| TOTAL UNDER CONSIDERATION | | | 674 | | \$ 90,120,000 | \$ 97,780,000 | \$ 105,360,000 |
| TOTAL DIADLIC CONS | IDENATION . | | 017 | | Ψ 30,120,000 | Ψ 31,100,000 | Ψ 100,000,000 |

