

QUOTE/ORDER-Model S30

CITY OF LA CROSSE  
400 LA CROSSE STREET  
LA CROSSE, Wisconsin, 54601

Chad Frieburg  
Tennant Sales and Service Company  
701 North Lilac Drive  
Minneapolis, MN 55440-1452  
800-553-8033



Quote Date : 12/8/2017

**BUILT-IN "TENNANT VALUE" INCLUDES:**

- 50 hp (37 kW) 2.0 L @ 2300 RPMs Gas/LP Engine EPA Tier 3
- 24.8 hp (19 kW) 1.5 L Kubota Diesel EPA Tier 4i Engine @2300 RPMs
- Catalytic muffler (G/LPG only)
- Rugged construction:
  - Steel T-beam frame and channel wrap around bumper
  - Triple accessory pumps
  - Oversized, industrial hydraulics and oil cooler
  - 21 in (535 mm) Soft ride solid front tires
  - 18 in (460 mm) Solid rear tires on 3 wheel models
  - 15.5 in (395 mm) foam-filled rear tires on 4 wheel model
  - Head and Tail Lights
- High-Capacity, Duramer™ Multi-Level Dump Hopper
  - 14 ft³ (396 L) or 1080 lbs (490 kg) Usable Capacity
  - 60-inch (152 cm) Variable Dump Height
  - Thermo-Sentry™ Hopper Fire Sensor
  - Locking Hopper Safety Arm
- ErgoSpace™ Operator Compartment:
  - Tilt Steering Wheel w/ Horn
  - Adjustable Propel Pedal
- XP and X4 Models include:
  - 1-STEP™ Button Memory Controls (Sweeping)
  - Built-In Maintenance Diagnostics w/ Service Reminder
  - Deluxe Suspension Seat w/ retractable belt
- Operator and Parts Manual
- Underwriters Laboratory (UL®) Certification, G, LP, D

- SweepMax® Plus 3 stage air filtration and dust control
  - Stage 1: Perma-filter™
  - Stage 2: SweepMax Plus Cyclonic pre-filter
  - Stage 3: Nanofiber, surface loading canister filter (no tool change)
  - 80 ft² (7.4 m²) Pleated Media
  - Nanofiber filtration of (up to) .5 micron particles @ 99% efficiency
- II-Speed™ sweeping system
  - 62.5 in (1590 mm) Sweeping path w/ single side broom
  - No tool brush change
  - Wet sweeping by-pass
  - Damage-resistant, spring loaded recirculation flap
- S30 Touch-N-Go™ Operation Panel:
  - LCD Screen Display
  - Hour meter
  - Fuel Level Indicator
  - Water & Hydraulic Temperature Indicators
  - Clogged Filter Indicator
  - Battery Indicator
  - Low Oil Pressure/High Coolant Temp Shutdown (G/LPG only)
  - Glow plug indicator (Diesel)
  - Check engine indicator (G/LPG)
  - Hopper door open & closed indicator
- Standard main brush (Select One)
- Retractable standard side brush (Select One)

**TENNANT COMPANY WARRANTY**  
4 YEARS OR 2800 HOURS - PARTS  
6 MONTHS - LABOR  
6 MONTHS - TRAVEL

10 YEARS OR 5000 HOURS ON DURAMER™ TANKS  
CUSTOM Solution options will add at least one-week to standard lead times.

"Machine shown with opt



	Fax (quote only)
	Mail (quote,lit, specs)
	Fax + Mail

**Primary Use**

	Inside
	Outside

Description	Reference #	Price Each	Qty	Extended Price
<b>Base Configuration</b>				
<b>Cleaning Type</b>				
S30 LP (Includes LP Tank) (Note 1)	S30-LP	\$39,320.00	1	\$ 39,320.00
<b>Trim Level</b> (Note 2)				
XP (includes Plastic Hopper, Electronic Controls, Deluxe Seat, Solid Rubber Front and Rear Tires)	XP-S30	\$4,040.00	1	\$ 4,040.00
<b>UL Rating</b>				
UL® Type G,LP or D		N/C	1	N/C
<b>Brushes</b>				
	<b>Reference Number</b>			
<b>Main Brush</b>				
Polypropylene & Wire Brush	54925	N/C	1	N/C
<b>Side Sweep Brushes (Standard with Side Brush Assembly - Pick One)</b>				
Polypropylene	1027380	N/C	1	N/C
<b>Support</b> (Note 9)				
	<b>Reference Number</b>	<b>Price</b>		
Standard Warranty		N/C	1	N/C
Ultimate Performance Guarantee	50619	N/C	1	N/C
Operator Manual G/LP (English)	9004080	N/C	1	N/C
Parts Manual G/LP	9004085	N/C	1	N/C
<b>Packaging</b> (Note 11)				
Pad Wrap		N/C	1	N/C
<b>IRIS Telemetry</b>				
<b>IRIS Information Service</b> (Note 6)				
Monthly**	IRIS Monthly	\$10.00	No	
** 12 month minimum commitment required. By default, customer will be billed monthly for 36 months but customer can cancel billing anytime after first 12 months by notifying Tennant.				

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Machine Subtotal \$ 43,360.00

Discounts

Demonstrator S30-8238 discount	Discount \$	\$ 7,689.00	1	\$ (7,689.00)
	Discount Total	\$ (7,689.00)		
Select Tennant Program	Pricing Not Approved. Click to Approve.			
Prepaid and Add	Freight	\$ 777.00	1	\$ 777.00 <a href="#">FRT</a>

MACHINE TOTAL\* \$ 36,448.00

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**Financing**

Is customer interested in financing?

If not, why?

Leasing Calculation Option:		Option 1	Option 2
Purchase Option:		\$1.00	FMV Sweeper
24 Months			
36 Months			
48 Months			
60 Months			

Rates 2017 -  
 "Blank Paym  
 Applicable O  
 "Quoted mon  
 Actual month  
 "Financing ra

**TennantTrue**

Is customer interested in service program?

Term:	36
Monthly machine usage (hrs):	25

AB Brushes

TennantTrue:	Rate Per Unit	Hourly Labor Rate	Site Visit Charge
Hassle Free - Monthly			
Hassle Free - 36 Mo			
Gold - Monthly	\$160.00		
Gold - Pre Pay Full Term	\$5,530.00		
Silver - Monthly	\$106.00		
Silver - Annually	\$1,247.00		
Silver - Pre Pay Full Term	\$3,663.00		
Silver - Per Visit	\$505.00		
Pay As You Go			
Block of Time - Weekly	\$2,366.00		
Block of Time - Bi-Weekly	\$1,222.00		
Road Runner - verify coverage area*			
On Demand			

\* Verify customer current pricing prior to quote. Road Runner available in select markets in the US & Canada. See map for details.

\*\*All rates and fees above reflect service for one (1) unit with the exception of Block of Time service.

**Quote Special Instructions:**

**Terms and Conditions**

Ask your local sales rep for estimated lead times. Verify when placing order  
 All orders subject to acceptance by Tennant Sales and Service Company, Minneapolis, Minnesota  
 Prices subject to change without notice.  
 Terms: Net 30 days. Subject to any applicable taxes.  
 Freight: Machines and accessory orders delivered FOB shipping point Frt PPD & Add  
 Parts, supplies, detergents and floor treating material orders delivered FOB  
 shipping point Frt PPD  
 Tennant handles all loss and damage claims on behalf of customers.  
 All orders are subject to Tennant's General Terms and Conditions available at <http://www.tennantco.com/terms>.  
 Printed General Terms and Conditions are also available upon request.

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Quote Date :

12/8/2017

Order Placement Information: To place your order, fill in PO# and customer signatures, call or fax to the numbers listed below. Customer Purchase Order is required. If information is missing, orders will be entered and held until all information is received.

Customer Number

0004024515

Cust Grp 3

Who Owns the Machine? (Sold-To Info) (Please Verify)

CITY OF LA CROSSE  
400 LA CROSSE STREET  
LA CROSSE, Wisconsin, 54601

Company  
Address  
Name  
Phone

Where is the Machine Being Shipped? (Ship-To Info) (Please Verify)

CITY OF LA CROSSE  
400 LA CROSSE STREET  
LA CROSSE, Wisconsin, 54601

Company  
Address  
Name  
Phone

Shipping / Carrier Instructions:

Order Special Instructions:

Customer Purchase Order No.

(please attach copy)

Tax Exempt

Yes  
No

If Yes, attach a copy of your exemption certificate.

Requested Delivery Date

Authorized Buyer (please print)

Phone Number

Authorized Buyer Signature

Chad Frieburg

Tenant Representative

Specialized Maintenance Equipment

TENNANT · 701 NORTH LILAC DRIVE · P.O. BOX 1452 · MINNEAPOLIS, MN 55440-1452 ·  
PHONE:800-553-8033 · FAX:763-513-2116