

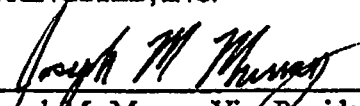
**CITY OF LA CROSSE, WISCONSIN  
AGREEMENT FOR FINANCIAL ADVISOR SERVICES**

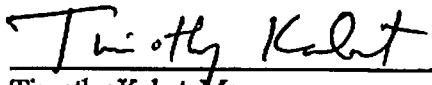
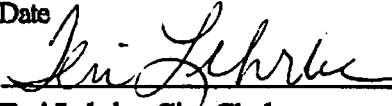
This Agreement for Financial Advisor Services ("the Agreement"), made and entered into this 19<sup>th</sup> day of August, 2013, by and between the City of La Crosse (the "City"), a municipal corporation organized and existing under the laws of the State of Wisconsin, whose address is 400 La Crosse St., La Crosse, Wisconsin 54601, hereinafter referred to as "City" and "Springsted, Inc.", (hereinafter referred to as "the Financial Advisor"), a corporation with its office and address being 380 Jackson Street Suite 300 St. Paul, MN 55101.

NOW THEREFORE, the parties hereto agree as follows:

The term of this Agreement is for a three (3) year period commencing on September 1, 2013 and terminating on August 31, 2016 unless sooner terminated or canceled as set forth in the City's Standard Terms and Conditions (Attachment A). Compensation for each debt obligation to "the Financial Advisor" shall be at the rates set forth in the Springsted, Inc. price proposal dated June 4, 2013 (Attachment B). The services shall be in compliance with the scope of services sought by the City in its Request for Proposal dated May 16, 2013 (Attachment C). At the completion of this three (3) year Agreement, the City may, at its sole discretion, seek up to two additional one year extensions.

The parties hereto further agree that this agreement and the conditions contained herein shall be binding upon the parties and that this agreement shall be enforceable by specific performance as well as other remedies provided by law.

SPRINGSTED, INC.  
  
\_\_\_\_\_  
Joseph M. Murray, Vice President  
August 19, 2013  
\_\_\_\_\_  
Date

THE CITY OF LA CROSSE, WISCONSIN  
  
\_\_\_\_\_  
Timothy Kabat, Mayor  
08/20/2013  
\_\_\_\_\_  
Date  
  
\_\_\_\_\_  
Teri Lehrke, City Clerk  
8-20-13  
\_\_\_\_\_  
Date

- Attachment A -- City of La Crosse Standard Terms & Conditions
- Attachment B -- Springsted Incorporated Fees
- Attachment C -- 2013 Request for Proposal Financial Advisor Services