

**La Crosse Center 1 Income Statement**  
**For the Seven Months Ending July 31, 2018**

	Current Month		Year to Date	
<b>Revenues</b>				
ADVERTISING	\$ 0.00	0.00	\$ 16,900.00	0.61
LIQUOR FUND	15,000.00	14.59	270,000.00	9.70
CONVENTION SERVICES	2,041.79	1.99	296,517.98	10.66
MISCELLANEOUS	998.46	0.97	4,182.03	0.15
BANQUET COMMISSIONS	4,053.19	3.94	69,928.53	2.51
RENTAL	15,025.00	14.61	315,553.89	11.34
AUDITORIUM PRODUCTIONS	17,854.82	17.37	1,028,397.98	36.96
CONCESSION STANDS	0.00	0.00	260,896.69	9.38
CATERING REVENUES	1,162.50	1.13	142,408.99	5.12
CATERING-GRATUITIES	766.84	0.75	28,214.42	1.01
NOVELTIES	0.00	0.00	16,997.64	0.61
SERVICE FEE - HOUSE PORTION	1,280.96	1.25	15,173.93	0.55
PCARD REBATE	0.00	0.00	2,472.94	0.09
INVESTMENT INCOME	0.00	0.00	2,583.79	0.09
TRANSFER FROM ROOM TAX	44,625.00	43.41	312,375.00	11.23
<b>Total Revenues</b>	<b>102,808.56</b>	<b>100.00</b>	<b>2,782,603.81</b>	<b>100.00</b>
<b>Expenses</b>				
SALARIES - CENTER	67,414.95	65.57	501,757.17	18.03
SALARIES - CONCESS	16,216.23	15.77	193,981.23	6.97
SALARIES - PROD	8,129.48	7.91	101,966.05	3.66
HEALTH INSURANCE-CENTER	23,526.69	22.88	164,686.83	5.92
LIFE INSURANCE-CENTER	270.90	0.26	2,203.75	0.08
RETIREMENT-CENTER	5,001.33	4.86	36,458.15	1.31
SOCIAL SECURITY-CENTER	3,962.16	3.85	53,857.16	1.94
UNEMPLOYMENT COMP-CENTER	12.61	0.01	323.70	0.01
ROOM TAX AUDIT	0.00	0.00	1,168.72	0.04
RECRUITMENT	75.00	0.07	197.00	0.01
PROMOTION & ADVERTISING	3,388.00	3.30	17,508.53	0.63
TELEPHONE EXPENSE	335.72	0.33	2,188.12	0.08
ELECTRICITY	28,198.27	27.43	174,808.99	6.28
WATER	1,350.62	1.31	3,558.08	0.13
NATURAL GAS	6,466.71	6.29	68,923.80	2.48
SEWER	1,483.14	1.44	3,654.36	0.13
STORM WATER	1,064.92	1.04	3,194.76	0.11
GARBAGE SERVICES	1,158.06	1.13	17,958.32	0.65
OTHER CONTRACTUAL SERVICES	4,062.05	3.95	48,713.38	1.75
LAUNDRY SERVICES-CONCESS	1,573.88	1.53	13,657.45	0.49
OFFICE SUPPLIES-CENTER	75.20	0.07	1,117.08	0.04
OFFICE SUPPLIES-CONCESS	2,579.92	2.51	41,041.55	1.47
POSTAGE-CENTER	20.62	0.02	609.90	0.02
DEPT SUPPLIES	4,353.01	4.23	58,440.43	2.10
FOOD	388.42	0.38	105,458.32	3.79
EVENT ADVERTISING	3,877.06	3.77	34,081.08	1.22
ENTERTAINMENT TAX	0.00	0.00	5,917.69	0.21
NURSE/EMT	0.00	0.00	1,981.00	0.07
PROMOTER EXPENSE	669.09	0.65	705,638.13	25.36
OUTSIDE CATERING EXPENSE	0.00	0.00	4,954.00	0.18
SECURITY	0.00	0.00	8,108.38	0.29
REP & MTC SUPP-VEHICLE	497.92	0.48	1,796.15	0.06
REP & MTC SUPP-OTHER-CENTER	12,994.80	12.64	41,943.49	1.51
TRAVEL EXPENSES	0.00	0.00	3,017.69	0.11
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	1,901.95	0.07
W/C INSURANCE	2,977.67	2.90	23,056.32	0.83
FIRE INSURANCE	0.00	0.00	30,719.87	1.10
LIABILITY INSURANCE	717.00	0.70	10,707.06	0.38

**La Crosse Center 1 Income Statement  
For the Seven Months Ending July 31, 2018**

	Current Month		Year to Date	
LIQUOR LIABILITY	<u>0.00</u>	0.00	<u>9,415.23</u>	0.34
Total Expenses	<u>202,841.43</u>	197.30	<u>2,500,670.87</u>	89.87
Net Income	<u>\$ (100,032.87)</u>	(97.30)	<u>\$ 281,932.94</u>	10.13

**LA CROSSE CENTER**  
**FINANCIAL STATEMENT COMPARISON**  
**JULY 2017 VS JULY 2018**

	JULY 2017	JULY 2018	YEAR TO DATE 2017	YEAR TO DATE 2018	DIFFERENCE
<b>REVENUES</b>					
ADVERTISING	0.00	0.00	16,900.00	16,900.00	0.00
LIQUOR FUND	20,000.00	15,000.00	320,000.00	270,000.00	<50,000.00>
CONVENTION SERVICES	1,755.78	2,041.79	308,151.87	296,517.98	<11,633.89>
MISCELLANEOUS	9,434.94	998.46	12,594.50	4,182.03	<8,412.47>
BANQUET COMMISSIONS	4,378.75	4,053.19	76,905.22	69,928.53	<6,976.69>
RENTAL	8,750.00	15,025.00	302,908.07	315,553.89	12,645.82
AUDITORIUM PRODUCTIONS	592.57	17,854.82	936,302.85	1,028,397.98	92,095.13
CONCESSION STANDS	0.10	0.00	252,030.55	260,896.69	8,866.14
CATERING REVENUES	3,144.60	1,162.50	130,964.48	142,408.99	11,444.51
CATERING-GRATUITIES	1,116.33	766.84	23,630.38	28,214.42	4,584.04
NOVELTIES	0.00	0.00	8,557.55	16,997.64	8,440.09
SERVICE FEE - HOUSE PORTION	861.96	1,280.96	10,515.03	15,173.93	4,658.90
PCARD REBATE	0.00	0.00	1,870.29	2,472.94	602.65
INVESTMENT INCOME	221.22	0.00	887.74	2,583.79	1,696.05
TRANSFER FROM ROOM TAX	42,500.00	44,625.00	297,500.00	312,375.00	14,875.00
<b>TOTAL REVENUES</b>	<b>92,756.25</b>	<b>102,808.56</b>	<b>2,699,718.53</b>	<b>2,782,603.81</b>	<b>82,885.28</b>

			YEAR TO	YEAR TO	
	JULY 2017	JULY 2018	DATE 2017	DATE 2018	DIFFERENCE
<b>EXPENSES</b>					
SALARIES - CENTER	59,106.54	67,414.95	479,240.32	501,757.17	22,516.85
SALARIES - CONCESS	14,662.70	16,216.23	172,795.96	193,981.23	21,185.27
SALARIES - PROD	6,771.46	8,129.48	107,969.92	101,966.05	<6,003.87>
HEALTH INSURANCE-CENTER	23,526.69	23,526.69	164,686.83	164,686.83	0.00
LIFE INSURANCE-CENTER	329.05	270.90	2,337.67	2,203.75	<133.92>
RETIREMENT-CENTER	4,811.06	5,001.33	37,302.97	36,458.15	<844.82>
SOCIAL SECURITY-CENTER	5,785.73	3,962.16	54,228.72	53,857.16	<371.56>
UNEMPLOYMENT COMP-CENTER	78.39	12.61	3,338.51	323.70	<3,014.81>
ROOM TAX AUDIT	0.00	0.00	1,068.54	1,168.72	100.18
RECRUITMENT	0.00	75.00	0.00	197.00	197.00
PROMOTION & ADVERTISING	587.48	3,388.00	13,983.80	17,508.53	3,524.73
TELEPHONE EXPENSE	176.20	335.72	1,978.57	2,188.12	209.55
ELECTRICITY	23,776.64	28,198.27	166,684.15	174,808.99	8,124.84
WATER	1,179.68	1,350.62	23,116.80	3,558.08	<19,558.72>
NATURAL GAS	1,760.44	6,466.71	47,073.54	68,923.80	21,850.26
SEWER	1,203.42	1,483.14	4,373.82	3,654.36	<719.46>
STORM SEWER	1,064.92	1,064.92	3,194.76	3,194.76	0.00
GARBAGE SERVICES	718.12	1,158.06	14,852.36	17,958.32	3,105.96
OTHER CONTRACTUAL SERVICES	4,220.06	4,062.05	26,684.57	48,713.38	22,028.81
LAUNDRY SERVICES-CONCESS	732.90	1,573.88	10,196.07	13,657.45	3,461.38
OFFICE SUPPLIES-CENTER	101.13	75.20	852.23	1,117.08	264.85
OFFICE SUPPLIES-CONCESS	77.94	2,579.92	27,507.45	41,041.55	13,534.10
POSTAGE-CENTER	26.56	20.62	741.96	609.90	<132.06>
DEPT SUPPLIES	4,024.42	4,353.01	48,232.15	58,440.43	10,208.28
FOOD	905.40	388.42	109,427.21	105,458.32	<3,968.89>
EVENT ADVERTISING	0.00	3,877.06	31,106.68	34,081.08	2,974.40
ENTERTAINMENT TAX	0.00	0.00	3,900.00	5,917.69	2,017.69
NURSE/EMT	0.00	0.00	1,693.76	1,981.00	287.24
PROMOTER EXPENSE	0.00	669.09	704,272.41	705,638.13	1,365.72
OUTSIDE CATERING EXPENSE	0.00	0.00	5,559.38	4,954.00	<605.38>
SECURITY	0.00	0.00	10,501.79	8,108.38	<2,393.41>
REP & MTC SUPP-VEHICLE	258.49	497.92	1,585.63	1,796.15	210.52
REP & MTC SUPP-OTHER-CENTER	4,315.79	12,994.80	37,720.45	41,943.49	4,223.04
TRAVEL EXPENSES	47.52	0.00	4,818.41	3,017.69	<1,800.72>
MISCELLANEOUS EXPENSE-CENTER	33.25	0.00	542.15	1,901.95	1,359.80
W/C INSURANCE	2,940.67	2,977.67	22,642.96	23,056.32	413.36
FIRE INSURANCE	0.00	0.00	30,077.22	30,719.87	642.65
LIABILITY INSURANCE	719.75	717.00	9,631.34	10,707.06	1,075.72
LIQUOR LIABILITY	0.00	0.00	13,639.26	9,415.23	<4,224.03>
BAD DEBT EXPENSE - GENERAL	0.00	0.00	900.00	0.00	<900.00>
BAD DEBT EXPENSE - CONCESSIONS	0.00	0.00	1,313.64	0.00	<1,313.64>
BAD DEBT EXPENSE - PRODUCTIONS	0.00	0.00	130.00	0.00	<130.00>
<b>TOTAL EXPENSES</b>	<b>163,942.40</b>	<b>202,841.43</b>	<b>2,401,903.96</b>	<b>2,500,670.87</b>	<b>98,766.91</b>
<b>NET INCOME (LOSS)</b>	<b>&lt;71,186.15&gt;</b>	<b>&lt;100,032.87&gt;</b>	<b>297,814.57</b>	<b>281,932.94</b>	<b>&lt;15,881.63&gt;</b>