



Solar Energy Design and Installation

Solar Removal & Reinstall Estimate

January 9, 2026

Customer name and address:

La Crosse Fire station #3 608-789-7361

1710 Losey BLVD S.
La Crosse, WI 54601 jeff.vaness@jci.com

This contract is for the removal and re-installation of (66) solar panels located at 1710 Losey BLVD, La Crosse WI, 54601

Scope of work:

Solar Connection will carry out the following work:

- Remove (66) solar panels. Store panels in secure location on customer site.
- Crane rental to remove panels and racking.
- Telehandler and Scissor lift rental
- Remove all the racking and electrical to facilitate re-roofing.
- Crane rental to reinstall solar panels and racking.
- Re-install (66) solar panels using new UniRac RM10 attachments & existing racking.
- Turn the system on and perform system check.
- Any damage found during the removal will be added to the final price.

Project Cost Estimate

Removal (66) Solar Panels and UniRac RM10 racking and Block	\$ 11,550
Reinstall of UniRac RM10 attachments & (66) Solar Panels	\$ 14,850
Permits, Fee's, Admin, Etc.	\$ 1,050
Crane Fee	\$ 6,400
Telehandler	\$ 5,000
Scissor Lift	\$ 1,800
 Estimated Project Cost	 \$ 40,650

Payment Schedule:

Upon signing the contract - 50% of estimate	\$ 20,325
Balance due upon completion of project	\$ 20,325

General Conditions

1. Your signed proposal and down payment reserve your place in the installation schedule.
2. Definition of allowances: There may be portions of your proposal labeled as "allowance." The allowance may be for reasons such as 1) work awaiting a final decision which affects the final cost or 2) work requiring pricing from a subcontractor that has not been hired as yet. In these cases, an allowance has been set in your proposal towards funding the work. This allowance consists of Solar Connection labor, materials, subcontractor cost, and outside service costs. The allowance may or may not be enough to cover our actual costs. If the allowance is less than the actual costs, you'll be billed for the difference. If the allowance is greater than our actual costs, you will be issued credit. If the allowance is worded "not to exceed" then the cost is guaranteed to be less than or equal to the allowance.
3. Unforeseen work: There may be work required to complete the project that was not covered in the proposal's work description. This is extra work required by building inspectors, engineers, plumbers, electricians, subcontractors, etc. Any necessary deviation from the above work description involving extra costs will become an extra charge over and above the quoted price. This work will be done on a time and materials basis. Depending on the work, this may be a combination of administrative time, actual labor doing the work, expenses from materials purchased, or subcontractor cost. This extra work would be covered in a Change Order, requiring a customer signature before the work is authorized.
4. Solar Connection is responsible for ensuring that all system components are functional and that work is carried out in a timely manner. We are not responsible for delays due to weather, accidents, or factors outside our control. We are also not responsible for delays due to faulty system components that require replacement, or manufacturer's delays in shipping components.
5. Cancellation Process: If installation has not begun, the customer may cancel this agreement (beyond the 3-day Right of Rescission guaranteed to the client) by following these steps:
 1. The customer will notify Solar Connection in writing.
 2. Solar Connection will refund the down payment, and any other money received fewer actual costs incurred. These costs would consist of:
 - i. Design and coordination work that has already occurred.
 - ii. Equipment and materials purchased for the job, less items that cannot be returned or reused.
 - iii. Shipping fees for equipment and materials returned to suppliers.
 - iv. Services purchased such as outside design, engineering, building permits, equipment rentals, etc.
 3. Solar Connection will pick up all unused equipment and materials (that are to be returned) which are stored on the customer's property.
 4. Solar Connection will prepare a cancellation memorandum for the customer itemizing the above costs. Once signed by both parties, the customer will either pay any balance due to Solar Connection or we will pay any refund due to the customer.
 5. Disputes arising from the above procedures or the cancellation memorandum will be subject to arbitration.
6. All manufactured items are covered by the manufacturers' warranties only – they are not warranted by Solar Connection. Solar Connection guarantees our workmanship against defects for 24 months from the date of installation. We will remedy problems created by Solar Connection workmanship at no further charge to you. In the event that a manufacturer's system



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component should be discovered defective and require replacement, Solar Connection will arrange for the manufacturer to honor their warranty on the parts in question.

7. The customer agrees to allow Solar Connection to use photos of the system. No name or address will be included in the photos.
8. Solar Connection will need access to your property during your project, plus an area to be designated for tool and materials storage. We'll also need access to a bathroom and use of electrical power.
9. Trash and debris generated by our work will be hauled away by Solar Connection. At the end of your project, all areas will be left in "broom clean" condition. We suggest that you protect any furnishings that may be in the work area and store them if necessary.
10. This proposal may be withdrawn or modified at the discretion of Solar Connection if not accepted within 30 days of the date issued.

Respectfully submitted,

Jeff SchockaConger,
Service Repair Coordinator
Solar Connection Inc.

Acceptance of Proposal:

The above prices, descriptions, and conditions are satisfactory and are hereby accepted. You are authorized to do the work as described. Payments will be made as outlined above.

(Date)

(Customer's signature)

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MN General Contractors License # BC638967
MN Electrical Contractors License #EA690288