

La Crosse Center 1 Income Statement
For the Twelve Months Ending December 31, 2018

	Current Month		Year to Date	
Revenues				
ADVERTISING	\$ 0.00	0.00	\$ 16,900.00	0.39
LIQUOR FUND	59,565.05	20.42	458,565.05	10.57
CONVENTION SERVICES	10,190.00	3.49	476,020.65	10.97
MISCELLANEOUS	41.22	0.01	13,494.00	0.31
BANQUET COMMISSIONS	3,499.07	1.20	135,572.72	3.13
RENTAL	10,300.00	3.53	427,728.89	9.86
AUDITORIUM PRODUCTIONS	109,225.13	37.44	1,538,388.27	35.47
CONCESSION STANDS	36,848.80	12.63	346,238.22	7.98
CATERING REVENUES	4,919.00	1.69	266,996.47	6.16
CATERING-GRATUITIES	(2,316.24)	(0.79)	55,586.15	1.28
NOVELTIES	1,399.10	0.48	18,621.74	0.43
SERVICE FEE - HOUSE PORTION	5,056.89	1.73	29,292.77	0.68
PCARD REBATE	7,274.41	2.49	11,650.18	0.27
INVESTMENT INCOME	1,141.47	0.39	6,924.92	0.16
TRANSFER FROM ROOM TAX	44,625.00	15.29	535,500.00	12.35
Total Revenues	291,768.90	100.00	4,337,480.03	100.00
Expenses				
SALARIES - CENTER	69,414.58	23.79	854,963.17	19.71
SALARIES - CONCESS	21,732.23	7.45	309,150.40	7.13
SALARIES - PROD	13,739.07	4.71	164,206.09	3.79
HEALTH INSURANCE-CENTER	21,566.13	7.39	258,793.58	5.97
LIFE INSURANCE-CENTER	0.00	0.00	3,274.57	0.08
RETIREMENT-CENTER	7,052.87	2.42	65,627.70	1.51
SOCIAL SECURITY-CENTER	7,254.74	2.49	91,973.21	2.12
UNEMPLOYMENT COMP-CENTER	0.00	0.00	335.96	0.01
ROOM TAX AUDIT	0.00	0.00	1,900.00	0.04
RECRUITMENT	2,535.59	0.87	2,899.59	0.07
PROMOTION & ADVERTISING	10,991.50	3.77	30,515.03	0.70
TELEPHONE EXPENSE	847.29	0.29	4,723.31	0.11
ELECTRICITY	17,441.00	5.98	299,935.41	6.91
WATER	0.00	0.00	4,620.65	0.11
NATURAL GAS	8,228.88	2.82	108,663.66	2.51
SEWER	0.00	0.00	4,675.08	0.11
STORM WATER	0.00	0.00	4,259.68	0.10
GARBAGE SERVICES	998.31	0.34	28,766.63	0.66
OTHER CONTRACTUAL SERVICES	2,410.82	0.83	75,627.60	1.74
LAUNDRY SERVICES-CONCESS	3,581.55	1.23	25,365.80	0.58
OFFICE SUPPLIES-CENTER	263.24	0.09	3,080.08	0.07
OFFICE SUPPLIES-CONCESS	2,636.14	0.90	72,750.52	1.68
POSTAGE-CENTER	0.00	0.00	821.57	0.02
DEPT SUPPLIES	8,480.29	2.91	96,313.63	2.22
FOOD	15,653.00	5.36	164,714.40	3.80
EVENT ADVERTISING	11,070.40	3.79	69,321.41	1.60
ENTERTAINMENT TAX	0.00	0.00	8,617.69	0.20
NURSE/EMT	118.86	0.04	2,812.58	0.06
PROMOTER EXPENSE	55,987.10	19.19	998,785.78	23.03
OUTSIDE CATERING EXPENSE	1,838.00	0.63	8,087.00	0.19
SECURITY	800.78	0.27	10,491.85	0.24
REP & MTC SUPP-VEHICLE	102.53	0.04	5,171.92	0.12
REP & MTC SUPP-OTHER-CENTER	19,859.75	6.81	112,369.22	2.59
TRAVEL EXPENSES	0.00	0.00	4,232.32	0.10
MISCELLANEOUS EXPENSE-CENTER	256.95	0.09	2,400.80	0.06
W/C INSURANCE	2,977.67	1.02	37,944.67	0.87
FIRE INSURANCE	0.00	0.00	30,719.87	0.71
LIABILITY INSURANCE	717.00	0.25	14,292.06	0.33

La Crosse Center 1 Income Statement
For the Twelve Months Ending December 31, 2018

	Current Month		Year to Date	
LIQUOR LIABILITY	<u>0.00</u>	0.00	<u>9,415.23</u>	0.22
Total Expenses	<u>308,556.27</u>	105.75	<u>3,992,619.72</u>	92.05
Net Income	<u>\$ (16,787.37)</u>	(5.75)	<u>\$ 344,860.31</u>	7.95

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
DECEMBER 2017 VS DECEMBER 2018

	DECEMBER 2017	DECEMBER 2018	DECEMBER YEAR TO DATE 2017	DECEMBER YEAR TO DATE 2018	DIFFERENCE
REVENUES					
ADVERTISING	0.00	0.00	16,900.00	16,900.00	0.00
LIQUOR FUND	41,501.51	59,565.05	461,501.51	458,565.05	<2,936.46>
CONVENTION SERVICES	11,125.75	10,190.00	454,970.74	476,020.65	21,049.91
MISCELLANEOUS	698.24	41.22	17,700.65	13,494.00	<4,206.65>
BANQUET COMMISSIONS	7,251.55	3,499.07	133,137.41	135,572.72	2,435.31
RENTAL	10,407.55	10,300.00	424,167.87	427,728.89	3,561.02
AUDITORIUM PRODUCTIONS	137,037.15	109,225.13	1,453,621.85	1,538,388.27	84,766.42
CONCESSION STANDS	36,305.35	36,848.80	342,694.03	346,238.22	3,544.19
CATERING REVENUES	6,379.43	4,919.00	227,028.98	266,996.47	39,967.49
CATERING-GRATUITIES	1,710.70	<2,316.24>	44,037.88	55,586.15	11,548.27
NOVELTIES	326.64	1,399.10	9,362.14	18,621.74	9,259.60
SERVICE FEE - HOUSE PORTION	0.00	5,056.89	16,031.90	29,292.77	13,260.87
PCARD REBATE	4,764.07	7,274.41	9,450.62	11,650.18	2,199.56
INVESTMENT INCOME	529.75	1,141.47	2,690.65	6,924.92	4,234.27
TRANSFER FROM ROOM TAX	42,500.00	44,625.00	510,000.00	535,500.00	25,500.00
TOTAL REVENUES	300,537.69	291,768.90	4,123,296.23	4,337,480.03	214,183.80

	DECEMBER 2017	DECEMBER 2018	DECEMBER YEAR TO DATE 2017	DECEMBER YEAR TO DATE 2018	DIFFERENCE
EXPENSES					
SALARIES - CENTER	72,375.47	69,414.58	801,733.25	854,963.17	53,229.92
SALARIES - CONCESS	19,627.83	21,732.23	275,486.87	309,150.40	33,663.53
SALARIES - PROD	16,583.76	13,739.07	181,981.39	164,206.09	<17,775.30>
HEALTH INSURANCE-CENTER	23,526.69	21,566.13	282,320.28	258,793.58	<23,526.70>
LIFE INSURANCE-CENTER	0.00	0.00	3,569.61	3,274.57	<295.04>
RETIREMENT-CENTER	6,795.46	7,052.87	66,096.92	65,627.70	<469.22>
SOCIAL SECURITY-CENTER	7,317.65	7,254.74	89,882.63	91,973.21	2,090.58
UNEMPLOYMENT COMP-CENTER	0.00	0.00	3,338.51	335.96	<3,002.55>
ROOM TAX AUDIT	0.00	0.00	1,900.00	1,900.00	0.00
RECRUITMENT	0.00	2,535.59	0.00	2,899.59	2,899.59
PROMOTION & ADVERTISING	26,825.05	10,991.50	51,796.83	30,515.03	<21,281.80>
TELEPHONE EXPENSE	658.98	847.29	4,011.05	4,723.31	712.26
ELECTRICITY	18,707.72	17,441.00	277,213.73	299,935.41	22,721.68
WATER	0.00	0.00	23,960.13	4,620.65	<19,339.48>
NATURAL GAS	7,195.72	8,228.88	78,621.12	108,663.66	30,042.54
SEWER	0.00	0.00	5,065.68	4,675.08	<390.60>
STORM SEWER	0.00	0.00	4,259.68	4,259.68	0.00
GARBAGE SERVICES	3,378.49	998.31	28,453.86	28,766.63	312.77
OTHER CONTRACTUAL SERVICES	7,152.49	2,410.82	70,306.26	75,627.60	5,321.34
LAUNDRY SERVICES-CONCESS	3,664.01	3,581.55	22,020.44	25,365.80	3,345.36
OFFICE SUPPLIES-CENTER	164.01	263.24	3,168.75	3,080.08	<88.67>
OFFICE SUPPLIES-CONCESS	10,892.76	2,636.14	53,951.92	72,750.52	18,798.60
POSTAGE-CENTER	43.72	0.00	930.44	821.57	<108.87>
DEPT SUPPLIES	7,972.05	8,480.29	82,879.04	96,313.63	13,434.59
FOOD	14,663.09	15,653.00	160,331.47	164,714.40	4,382.93
EVENT ADVERTISING	20,171.47	11,070.40	70,426.90	69,321.41	<1,105.49>
ENTERTAINMENT TAX	900.00	0.00	5,735.33	8,617.69	2,882.36
NURSE/EMT	0.00	118.86	2,466.35	2,812.58	346.23
PROMOTER EXPENSE	56,488.02	55,987.10	989,017.90	998,785.78	9,767.88
OUTSIDE CATERING EXPENSE	0.00	1,838.00	8,455.38	8,087.00	<368.38>
SECURITY	0.00	800.78	11,806.60	10,491.85	<1,314.75>
REP & MTC SUPP-VEHICLE	267.01	102.53	3,959.51	5,171.92	1,212.41
REP & MTC SUPP-OTHER-CENTER	71,027.65	19,859.75	151,751.63	112,369.22	<39,382.41>
TRAVEL EXPENSES	0.00	0.00	4,875.15	4,232.32	<642.83>
MISCELLANEOUS EXPENSE-CENTER	43.75	256.95	1,369.78	2,400.80	1,031.02
W/C INSURANCE	2,940.67	2,977.67	37,346.31	37,944.67	598.36
FIRE INSURANCE	0.00	0.00	30,077.22	30,719.87	642.65
LIABILITY INSURANCE	719.75	717.00	13,230.09	14,292.06	1,061.97
LIQUOR LIABILITY	0.00	0.00	13,639.26	9,415.23	<4,224.03>
BAD DEBT - GENERAL	0.00	0.00	900.00	0.00	<900.00>
BAD DEBT - CONCESSION	0.00	0.00	1,313.64	0.00	<1,313.64>
BAD DEBT - PRODUCTION	0.00	0.00	130.00	0.00	<130.00>
TOTAL EXPENSES	400,103.27	308,556.27	3,919,780.91	3,992,619.72	72,838.81
NET INCOME (LOSS)	<99,565.58>	<16,787.37>	203,515.32	344,860.31	141,344.99