

# River Point District

### **Development Opportunities**

**JBG Planning LLC** 

### Introduction

The City of La Crosse Redevelopment Authority (RDA) is pleased to make you aware of the development opportunity at La Crosse's premier redevelopment project on the Mississippi at the gateway to historic downtown La Crosse.

The Redevelopment Authority of La Crosse is seeking investors/developers to develop an urban mixed use projects in River Point District. The PDD permits residential and mixed use projects with flexible area standards and building heights of up to 10 stories. The project includes RDA funded infrastructure including an urban stormwater system as well as significant streetscaping and urban design features.

#### **Included in this summary:**

- 1. A Link to the full Planned Development District (PDD) document and the project website
- 2. A copy of the Preliminary Plat and insets for available parcels.
- 3. Excerpts from the City's master plan showing the land use configuration and aerial perspectives
- 4. Current developments being considered by the Redevelopment Authority
- 5. Contact information for the development

River Point District has been a project over 30 years in the making, from a heavy industrial land use to acquisitions, environmental remediation, public engagement, master planning and now construction and public-private partnerships.

The City and Redevelopment Authority have created a welcoming project for investors and developers with streamlined review and permitting, layers of potential economic support including tax incremental financing, and a responsive staff and project management team.

Construction on infrastructure is complete, with exceptional amenities and public facilities. Planning for parks and recreation spaces in the development is underway with expected improvements in the coming years.

We look forward to the opportunity to talk with your team on the project and are at your disposal for questions.

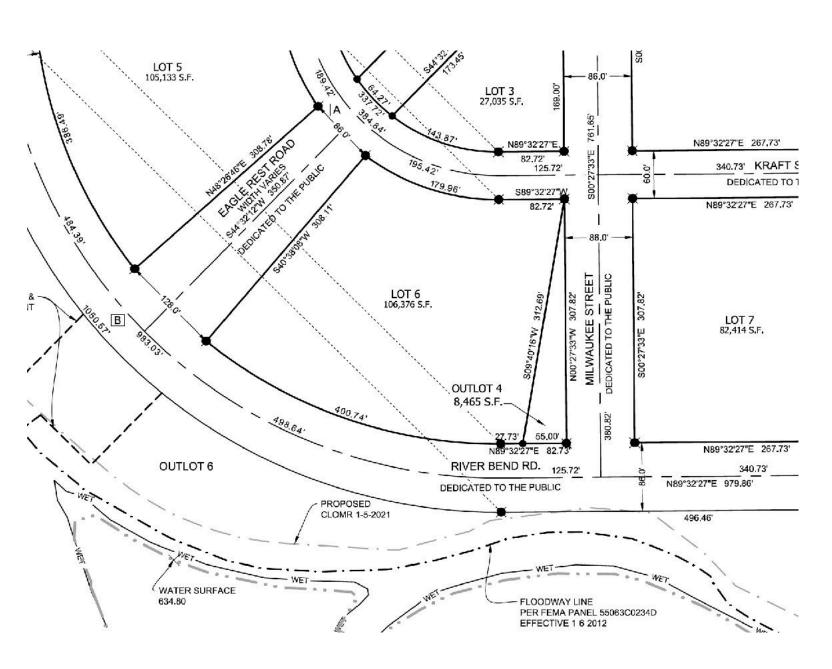
The Redevelopment Authority recently created the River Point District's Plat, articulating several parcels in River Point District. These opportunities include lot 6, a land assembly opportunity for outlot 1 and a new parcel opportunity on Marsh Lane on the northern edge of the district. The project offers incredible views to the confluence of The Mississippi River, The Black and La Crosse Rivers and direct access to the City's trails network and adjacency to the future parkway and planned transient boat marina. Riverside Park is steps away too, offering some of the City's great cultural events.



View of Parcels 6, outlot 1 and new opportunnities at Marsh Lane

Contextual view of Lot 6 looking southwest to the river confluence





LOT 6 PLAT INSET-106,376 sf or 2.44 acres

Contextual view of outlot 1 parcel and land assembly opportunity

#### 5.0 CONCEPTUAL IMAGERY RIVERSIDE NORTH





Aerial facing South West capturing Riverside North's juxtaposition to the surrounding City of La Crosse.

OUTLOT 1 PLAT INSET-39,081 sf or with land assembly, 70,881 sf or 1.63 acres.

N89°32'27"E 233.46'

0.0' EXISTING

**MCDOWELL** 

S89°33'30"W



N89°32'27"E

N89°32'27"E 968.10



Contextual view of Marsh Lane Parcel looking southwest to the river confluence

5.0 CONCEPTUAL IMAGERY RIVERSIDE NORTH



5.2 Aerial image

Aerial facing South West capturing Riverside North's juxtaposition to the surrounding City of La Crosse.

200-206 Causeway Blvd Redevelopment Opportunity Details



.71+.35 acres=1.06 acres 46,173 sf

Price of \$375,000= \$8.12/sf

Dimensions: 308.24 x 100.40+49.96 or 308.24x 150.36

Property Subdivision Map Showing RPD Adjacency:



Parcels at Marsh Lane

### Project Information and Links

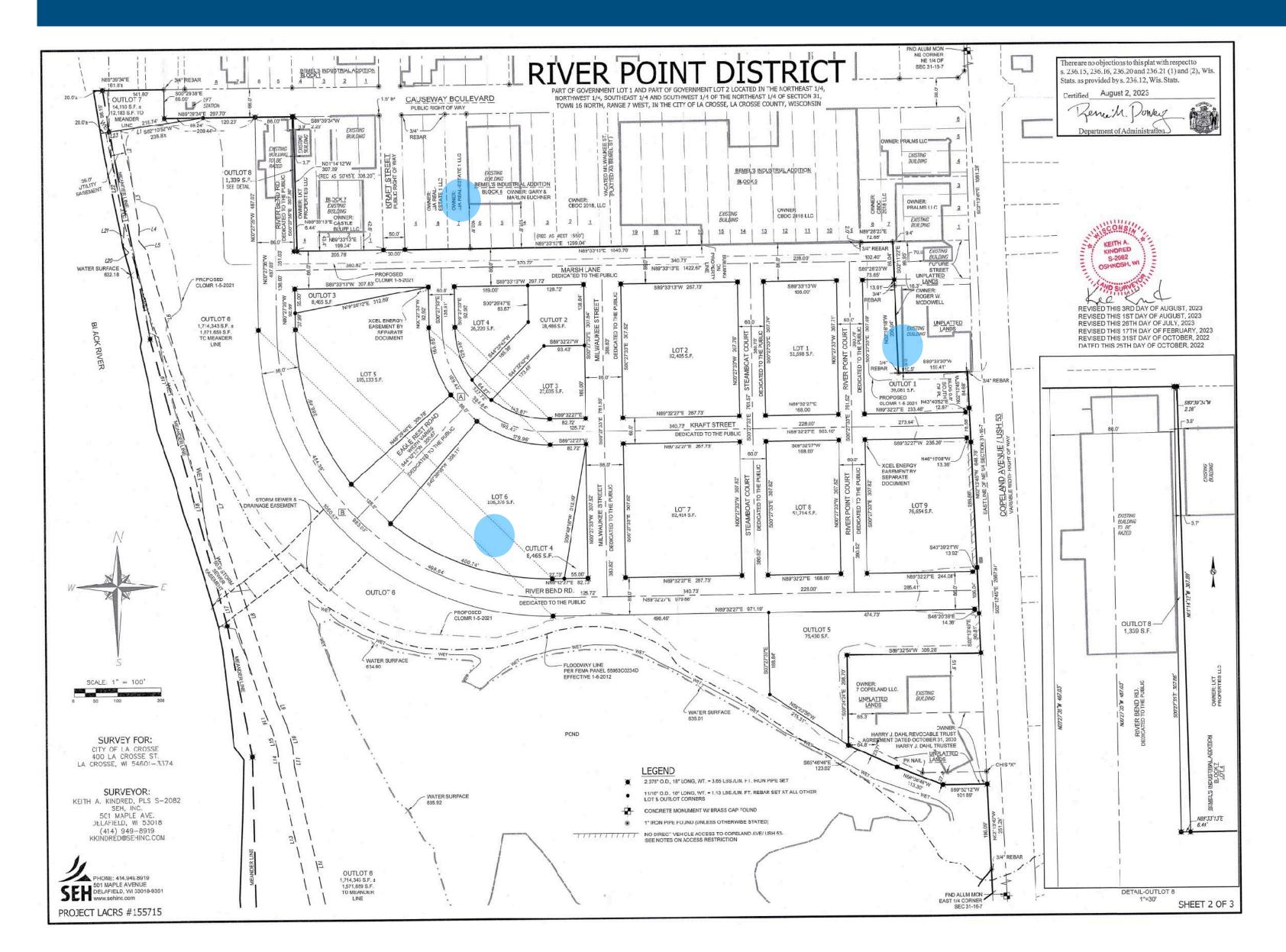
River Point District Website:

River Point District Website

River Point District Planned Development District (PDD) Document:

River Point District PDD

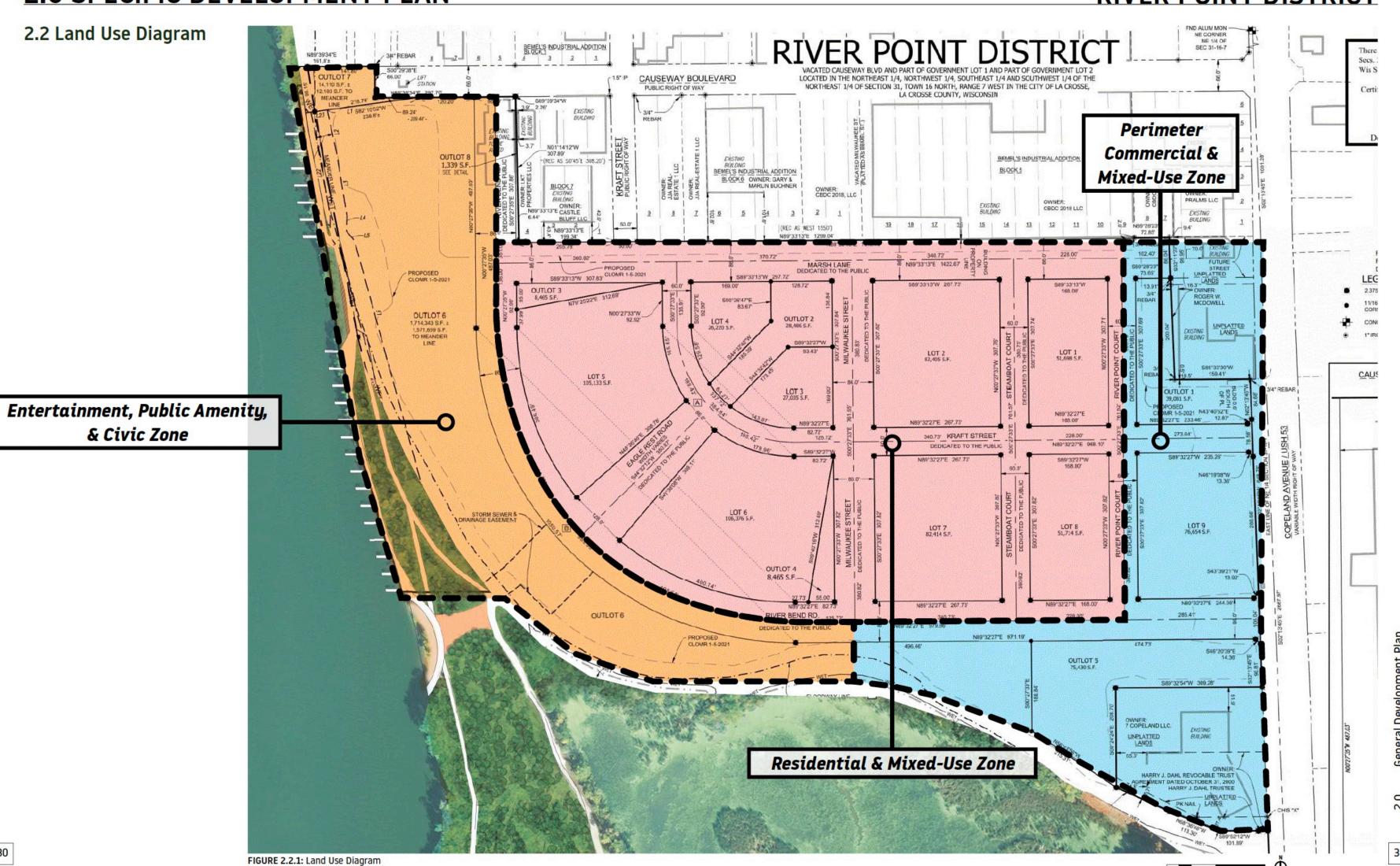
### River Point District Plat



### PDD Reference

#### 2.0 SPECIFIC DEVELOPMENT PLAN

#### RIVER POINT DISTRICT



### PDD Reference

#### 2.0 GENERAL DEVELOPMENT PLAN

#### **RIVERSIDE NORTH**

#### 2.2 Character Zones

These guidelines apply to all areas of the Riverside North master plan and connected elements within the boundaries of the city of La Crosse. Within the Riverside North site area, five character zones have been defined based on context, scale, and character of the area. In many cases, the guidelines vary based on the context of these five character zones per below and adjacent site plan. Additionally, transportation demand management will be encouraged throughout Riverside North.

- Perimeter Commercial & Large-Format Retail Zone
- Commercial/Mixed-use Zone
- Entertainment, Public Amenity & Civic Zone
- Multi-Family Zone
- Lower Mixed Density Zone

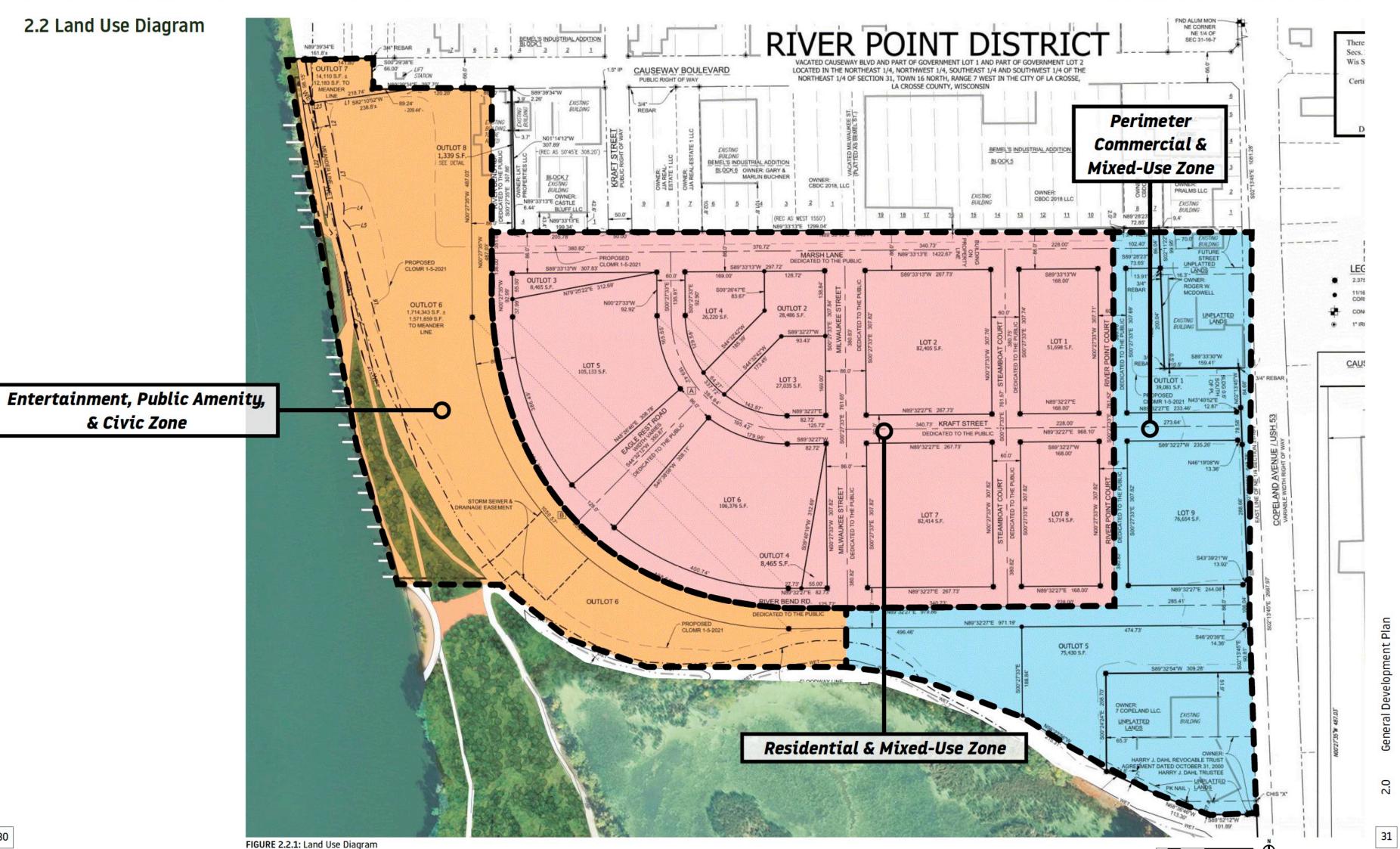


### River Point District PDD Excerpts, Land Use

#### 2.0 SPECIFIC DEVELOPMENT PLAN

FIGURE 2.2.1: Land Use Diagram

#### **RIVER POINT DISTRICT**



### River Point District PDD Excerpts, Land Use

#### 2.0 SPECIFIC DEVELOPMENT PLAN

#### **RIVER POINT DISTRICT**

#### 2.4 Land Use Regulation Table

	Key	REFER TO PAG	REFER TO PAGE 30 & 31 FOR LAND USE LOCATIONS		
Р	Permitted uses subject to City regulations	200100000	Perimeter	Entertainment,	
N	Prohibited	Residential & Mixed-Use Zone	Commercial & Mixed-	Public Amenity &	
С	Conditional uses subject to City regulations	Mixed-Use Zone	Use Zone	Civic Zone	
Large for	mat retail				
Large form	nat retail stores in excess of 50,000 GSF	N	N	N	
Governm	ent Facilities and Services				
Governme	nt offices, services, and facilities	Р	P	Р	
Residenti	ial				
Clubs, fraternities, and sororities		С	N	N	
Hotels		P	Р	С	
Housing for the elderly		С	N	N	
Licensed community and other living arrangements		C	N	N	
Licensed family day care homes		C	N	N	
		C	N	N	
Licensed foster family homes		P	C	P	
Multi-family dwellings with four (4) or more units					
One, two, and three family units Rest homes and nursing homes		P	N N	N N	
	es and nursing nomes cial retail and office uses occupying 20,000 gs	100	N	IN	
		C	С	N	
Animal hospitals		P	P	N	
Antique and collectors stores					
Appliance and electronic stores		P	Р	N	
Art and craft collector studios		P	Р	N	
Art supply stores		Р	P	N	
Automotive parts and accessories without installation		P N	Р	N	
	Vehicle sales and service		N	N	
	Retail bakeries		Р	N	
Financial institutions with drive-through		С	С	N	
Financial institutions with no drive-through facilities		P	Р	N	
Barber sho	Barber shops and beauty shops		Р	N	
Books and stationery stores		P	P	N	
Breweries and Taprooms		С	Р	Р	
Building supply stores		C	P	N	
Professional or business offices		P	P	N	
Camera and photographic supply stores		Р	Р	N	
Car Washe	S	С	С	N	
Catering services		P	Р	N	
Clothing se	ervices	P	Р	N	
Clothing st		P	Р	N	
	hilatelic stores	P	Р	N	
	al recreation facilities	Р	Р	N	
Computer	Computer & electronic equipment sales & service		Р	N	
	Contractors offices and shops		С	N	
Cosmetic s		C	P	N	
Currency e	400 · CONTROL	P	P	N	
Delicatesse		P	P	P	
	Departments stores		P	N	
Dog obedience training within an enclosed structure		N C	C	N	

TABLE 2.4.1: Land-use Regulation Table

All uses are subject to an established minimum of restrictions of the River Point District PDD including but not limited to baseline design guidelines. Table 2.7.1: Land-use Regulation indicates the Permitted, Prohibited, and Conditional building uses within the River Point District character zones (Refer to figure 2.1.5). Any use not listed in this table is assumed to be prohibited. Definitions of terms are the same as the definitions already established in the City of La Crosse zoning ordinances. Additional limitations may be established through agreements between the city, property owners, and businesses proposed within the River Point District. Underlying zoning limitations (per city zoning ordinance) may also be applicable if zoning is changed under the River Point District PDD.

	Кеу	REFER TO PAG	E 30 & 31 FOR LAND US	SE LOCATIONS
Р	Permitted uses subject to City regulations		Perimeter	Entertainment
N	Prohibited	Residential &	Commercial & Mixed-	
С	Conditional uses subject to City regulations	Mixed-Use Zone	Use Zone	Civic Zone
	ercial retail and office uses occupying 20,000 gsf			
Drug stores and pharmacies		Р	P	N
Drug stores and pharmacies with drive-through facilities		С	Р	N
Educational facilities and exhibitions		Р	Р	N
Equipment rental with only inside storage facilities		N	N	N
Florists		Р	P	N
Food store		Р	Р	N
Funeral homes		N	N	N
Garden d		С	С	N
Gift stores		Р	Р	N
Group day care centers		С	Р	N
Hardware stores		P	P	N
Health clubs and physical fitness centers		Р	P	N
	nd craft shops	P	P	N
Home furnishings		Р	Р	N
	drive-throughs on parcels	С	С	N
Janitorial supplies and services		P	P	N
Jewelry stores		P	P	N
Laundries and dry cleaners		P	P	N
Licensed massage therapy, body work, certified by State		Р	Р	N
Licensed tattoo and/or body piercing establishments		Р	Р	N
Liquor stores		С	С	N
Mail order service stores		P	Р	N
Medical, dental, & health services, certified by State		Р	Р	N
Messenger services		Р	Р	N
Mini warehouse / storage facilities		N	N	N
Music stores		Р	Р	N
Newspaper and magazine stores		P	P	N
Not for profits		Р	P	N
Office supplies and business machine stores		P	P	N
Optical stores		Р	Р	N
Outdoor display of retail merchandise		С	С	N
	ass, and wallpaper stores	Р	Р	N
	es and pet grooming	Р	Р	N
	services	Р	Р	N
	st or recording studios, excluding towers	С	С	N
	tting and receiving stations	С	С	N
	ants with no drive-in or drive-through facilities	P	Р	Р
	ants with drive-in or drive-through facilities	С	С	N
Self-service laundry and dry-cleaning establishments		Р	Р	N
Shoe stores and leather goods stores		P	P	N
Confectionaries and ice cream stores		Р	Р	N
Solar energy collectors as accessory structure		С	С	N
Sporting good stores		P	Р	N
Tailor or dressmaking shops		Р	Р	N
Taverns and cocktail lounges		P	Р	P
Testing laboratories		Р	Р	N
Theaters and other amusement places		P	Р	N
Upholstering		Р	Р	N
Used merchandise and resale shops		Р	Р	N
Variety s		С	С	N
	oductions, music rehearsal studios, sales, and rentals	Р	Р	N
	telecommunications sales and service	Р	Р	N
Yoga studios		P	P	N

TABLE 2.4.2: Land-use Regulation Table contd.

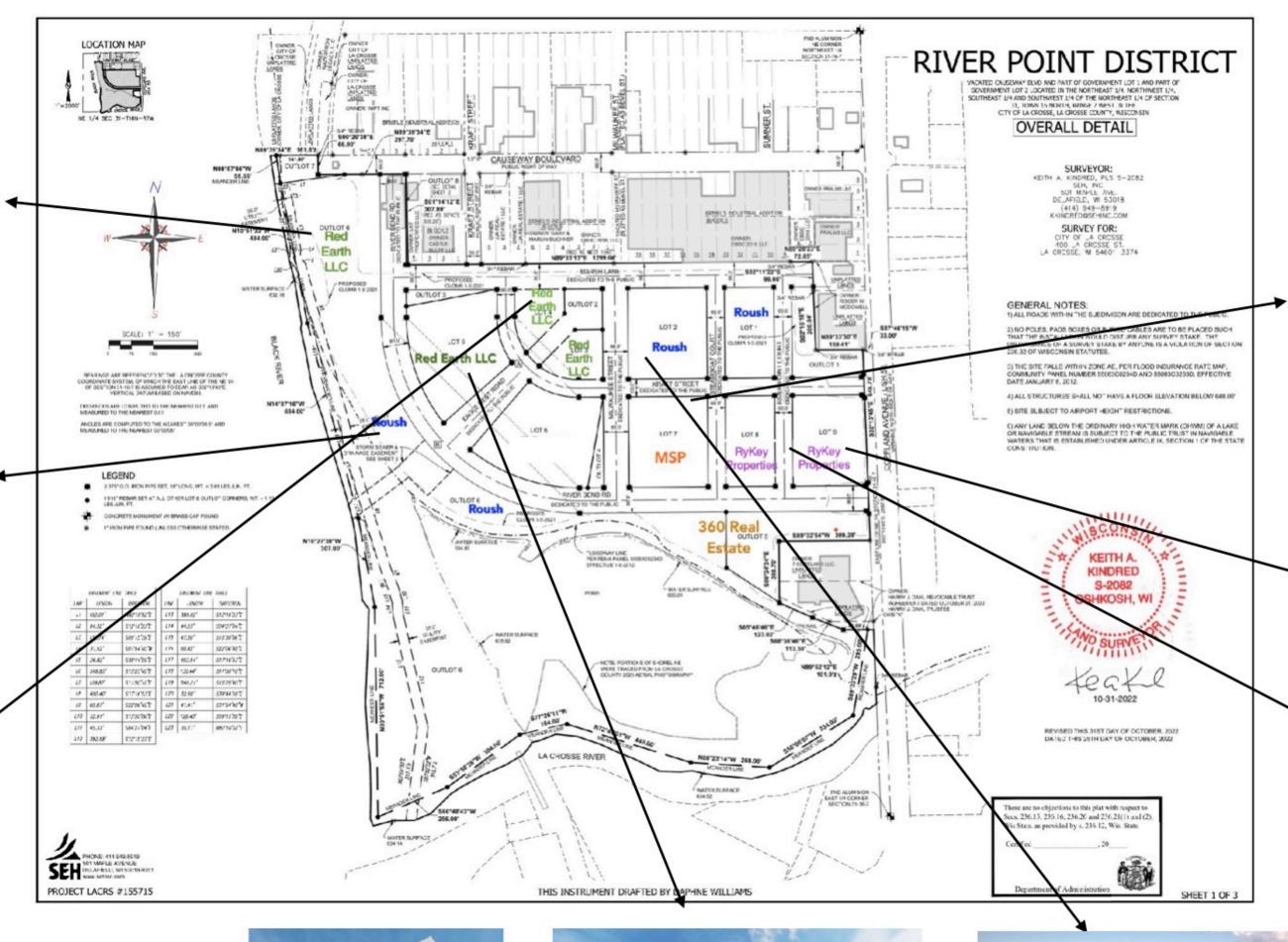
2.0 General Development P

### Investment Character Reference-Current Options

















### Parcel Opportunity Summaries

The Redevelopment Authority of the City of La Crosse is pleased to offer numerous opportunities for public-private partnerships in River Point District. Negotiations on available parcels typically start with a proposal or letter of interest, followed by a meeting with staff to discuss details and action by the RDA to enter into an option agreement. Option agreements are typically exclusive, offer 6, 9 and 12 month terms with possible extensions and a cost of \$10K for the first option and \$5K for extensions. Land negotiations include the opportunity for write-downs and are determined based on precedence, development costs, TIF assistance, and the developers proposal for density, investment and conformance with the River Point District Master Plan.

#### Summary of Available Opportunities:

**Parcel 6-**A premier site in the development with 2.44 acres overlooking the beautiful river confluence and having direct access to recreation amenities and new infrastructure. Parcel 6 is also adjacent to the MSP's Driftless Apartment development which was the first parcel to develop in River Point District, offering 120 units in both multi-story and townhome structures.

**Outlot 1-**A site offering an adjacent private parcel land assembly right on Copeland Avenue, flanked by new infrastructure on the north, south and west sides. With the land assembly, the parcel offers a full city block of 1.63 acres and flexible zoning for either residential, commercial or mixed use projects. Copeland/US 53 is a major gateway to the City's downtown and offers bus service and traffic counts of over 30,000 AAWDT. Land Aseembly would likely occur as part of the structured public-private partnership and needs of the proposing developer.

**Marsh Lane Parcel:** A recently acquired expansion of the development on the project's northern edge, the parcel offers frontage on both Marsh Lane and Causeway boulevard. This parcel contains approximately 1 acre with lot dimensions of 308'x150'. This parcel is expected to be adjacent to Red Earth's condominium townhomes on parcels 3 and 4.

### Option Consideration Requirements

If you are interested in one, two, or all three development opportunities, please submit the following information via e-mail by no later than September 1, 2025 to the attention of:

#### **JBG Planning**

c/o Jason Gilman, AICP
Project Manager
River Point District
jbgplanning@outlook.com

#### **Required Submittals:**

- 1. Letter of Interest with lot number/s, firm's name including partners and contact information
- 2. Firm Qualifications and project examples illustrating similar project experience
- 3. Team/personnel information and bios
- 4. Proposed concept and narrative for site/s including any innovations or unique project approach details
- 5. Proposed timeline for development and construction commencement

Upon reciept of this information, the City of La Crosse Redevelopment Authority will consider your request for a possible option on the site. Options are typically granted for an initial term of 6 months for \$10,000.00 with the possibility of up to a 12 month extension for \$5,000.00. Note that the option is a committeent to the public private partnership, allowing the debveloper time to plan the site in accordance with the River Point District PDD with confidence towards an eventual real estate closing and construction.

## Current Development Photography















From upper left: War Eagle, Lot 10, The
Driftless on River Point Drive,
RyKey's Lot 8 Lofts.
Lower Left: MSP's The Driftless, Streetscape
Improvements, Driftless Townhomes, Aerial of
the Driftless from 2024.

## Project Contacts

#### Jason Gilman

Project Manager 608-304-5336

jbgplanning@outlook.com

#### Tim Acklin, AICP

Planning Administrator 608-789-7391 acklint@cityoflacrosse.org

#### **Andrea Trane**

Director of Planning, Development and Assessment 608-789-8321 tranea@cityoflacrosse.org

