

**LA CROSSE WATER UTILITY
SUMMARY OF CHEMICAL QUOTATIONS RECEIVED - NOVEMBER 8, 2017**

QUOTATION ITEM: 150# CHLORINE CYLINDERS - BASED ON COMBINED SUPPLY OF 210 CYLINDERS

VENDOR- NAME & ADDRESS	UNIT PRICE 150 # CYLINDER	ESTIMATED TOTAL	REMARKS DEPOSIT, DEMURRAGE, ETC.
HAWKINS CHEMICAL, INC. 1882 MORRIS ST. FOND DU LAC, WI	\$59.44	\$12,482.40	No additional deposit, demurrage freight or fuel charges Unit price if combined with supply of fluoride
DPC INDUSTRIES, INC. 12800 PINE BEND TRAIL ROSEMOUNT, MN	\$63.00	\$13,230.00	Exempt from demurrage and fuel surcharges Unit price if combined with supply of fluoride
HYDRITE CHEMICAL CO. 701 SUMNER ST. LA CROSSE, WI	\$144.00	\$30,240.00	Minimum order of \$250.00 required.

BID ITEM: BULK 24% FLUOSILICIC ACID - BASED ON COMBINED SUPPLY OF 93,600# = 936 CWT

VENDOR- NAME & ADDRESS	UNIT PRICE \$/CWT	ESTIMATED TOTAL	REMARKS
HYDRITE CHEMICAL CO.	Did Not Quote		
HAWKINS CHEMICAL, INC. 1882 MORRIS ST FOND DU LAC, WI	\$29.00	\$27,144.00	Fluosilicic Acid 24% No additional freight or fuel charges
DPC INDUSTRIES, INC. 12800 PINE BEND TRAIL ROSEMOUNT, MN	\$22.33	\$20,900.88	Hydrofluosilicic Acid 23-25% Exempt from fuel surcharges Unit price if combined with supply of chlorine

VENDOR	TOTAL QUOTATION CHLORINE + FLUORIDE
DPC INDUSTRIES, INC.	\$34,130.88
HAWKINS CHEMICAL, INC.	\$39,626.40

MEJ - 11/07/2017