

**La Crosse Center 1 Income Statement
For the Six Months Ending June 30, 2018**

	Current Month		Year to Date	
venues				
ADVERTISING	\$ 0.00	0.00	\$ 16,900.00	0.63
LIQUOR FUND	30,000.00	9.97	255,000.00	9.52
CONVENTION SERVICES	25,237.71	8.39	294,476.19	10.99
MISCELLANEOUS	675.00	0.22	3,183.57	0.12
BANQUET COMMISSIONS	8,558.70	2.84	65,875.34	2.46
RENTAL	24,450.00	8.12	300,528.89	11.21
AUDITORIUM PRODUCTIONS	132,587.60	44.05	1,010,543.16	37.71
CONCESSION STANDS	3,732.74	1.24	260,896.69	9.74
CATERING REVENUES	23,714.00	7.88	141,246.49	5.27
CATERING-GRATUITIES	4,524.37	1.50	27,447.58	1.02
NOVELTIES	555.97	0.18	16,997.64	0.63
SERVICE FEE - HOUSE PORTION	1,694.83	0.56	13,892.97	0.52
PCARD REBATE	0.00	0.00	2,472.94	0.09
INVESTMENT INCOME	628.40	0.21	2,583.79	0.10
TRANSFER FROM ROOM TAX	44,625.00	14.83	267,750.00	9.99
Total Revenues	300,984.32	100.00	2,679,795.25	100.00
Expenses				
SALARIES - CENTER	68,341.60	22.71	434,342.22	16.21
SALARIES - CONCESS	19,351.75	6.43	177,765.00	6.63
SALARIES - PROD	12,168.61	4.04	93,836.57	3.50
HEALTH INSURANCE-CENTER	23,526.69	7.82	141,160.14	5.27
LIFE INSURANCE-CENTER	250.15	0.08	1,932.85	0.07
RETIREMENT-CENTER	5,569.53	1.85	31,456.82	1.17
SOCIAL SECURITY-CENTER	7,142.15	2.37	49,895.00	1.86
UNEMPLOYMENT COMP-CENTER	58.68	0.02	311.09	0.01
ROOM TAX AUDIT	0.00	0.00	1,168.72	0.04
RECRUITMENT	14.00	0.00	122.00	0.00
PROMOTION & ADVERTISING	1,360.82	0.45	14,120.53	0.53
TELEPHONE EXPENSE	447.53	0.15	1,852.40	0.07
ELECTRICITY	25,775.23	8.56	146,610.72	5.47
WATER	0.00	0.00	2,207.46	0.08
NATURAL GAS	4,132.71	1.37	62,457.09	2.33
SEWER	0.00	0.00	2,171.22	0.08
STORM WATER	0.00	0.00	2,129.84	0.08
GARBAGE SERVICES	3,970.12	1.32	16,800.26	0.63
OTHER CONTRACTUAL SERVICES	6,656.55	2.21	44,651.33	1.67
LAUNDRY SERVICES-CONCESS	2,864.94	0.95	12,083.57	0.45
OFFICE SUPPLIES-CENTER	58.41	0.02	1,041.88	0.04
OFFICE SUPPLIES-CONCESS	1,714.27	0.57	38,461.63	1.44
POSTAGE-CENTER	44.03	0.01	589.28	0.02
DEPT SUPPLIES	7,515.35	2.50	54,087.42	2.02
FOOD	5,973.03	1.98	105,069.90	3.92
EVENT ADVERTISING	0.00	0.00	30,204.02	1.13
ENTERTAINMENT TAX	3,087.69	1.03	5,917.69	0.22
NURSE/EMT	138.67	0.05	1,981.00	0.07
PROMOTER EXPENSE	94,154.32	31.28	704,969.04	26.31
OUTSIDE CATERING EXPENSE	869.00	0.29	4,954.00	0.18
SECURITY	0.00	0.00	8,108.38	0.30
REP & MTC SUPP-VEHICLE	484.02	0.16	1,298.23	0.05
REP & MTC SUPP-OTHER-CENTER	5,588.19	1.86	28,948.69	1.08
TRAVEL EXPENSES	863.44	0.29	3,017.69	0.11
MISCELLANEOUS EXPENSE-CENTER	0.00	0.00	1,901.95	0.07
W/C INSURANCE	2,977.67	0.99	20,078.65	0.75
FIRE INSURANCE	0.00	0.00	30,719.87	1.15
LIABILITY INSURANCE	717.00	0.24	9,990.06	0.37

**La Crosse Center 1 Income Statement
For the Six Months Ending June 30, 2018**

	Current Month		Year to Date	
QUOR LIABILITY	<u>0.00</u>	0.00	<u>9,415.23</u>	0.35
Total Expenses	<u>305,816.15</u>	101.61	<u>2,297,829.44</u>	85.75
Net Income	<u>\$ (4,831.83)</u>	(1.61)	<u>\$ 381,965.81</u>	14.25

LA CROSSE CENTER
FINANCIAL STATEMENT COMPARISON
JUNE 2017 VS JUNE 2018

	JUNE 2017	JUNE 2018	YEAR TO DATE 2017	YEAR TO DATE 2018	DIFFERENCE	2018 Budget
REVENUES						
ADVERTISING	0.00	0.00	16,900.00	16,900.00	0.00	16,900.00
LIQUOR FUND	20,000.00	30,000.00	300,000.00	255,000.00	<45,000.00>	400,000.00
CONVENTION SERVICES	48,409.40	25,237.71	306,396.09	294,476.19	<11,919.90>	
MISCELLANEOUS	426.30	675.00	3,159.56	3,183.57	24.01	10,000.00
BANQUET COMMISSIONS	13,869.20	8,558.70	72,526.47	65,875.34	<6,651.13>	110,000.00
RENTAL	23,900.00	24,450.00	294,158.07	300,528.89	6,370.82	400,000.00
AUDITORIUM PRODUCTIONS	7,236.81	132,587.60	935,710.28	1,010,543.16	74,832.88	
CONCESSION STANDS	3,052.09	3,732.74	252,030.45	260,896.69	8,866.24	
CATERING REVENUES	12,557.08	23,714.00	127,819.88	141,246.49	13,426.61	
CATERING-GRATUITIES	621.61	4,524.37	22,514.05	27,447.58	4,933.53	
NOVELTIES	0.00	555.97	8,557.55	16,997.64	8,440.09	
SERVICE FEE - HOUSE PORTION	2,338.94	1,694.83	9,653.07	13,892.97	4,239.90	16,000.00
PCARD REBATE	1,870.29	0.00	1,870.29	2,472.94	602.65	
INVESTMENT INCOME	191.30	628.40	666.52	2,583.79	1,917.27	
TRANSFER FROM ROOM TAX	42,500.00	44,625.00	255,000.00	267,750.00	12,750.00	535,500.00
TOTAL REVENUES	176,973.02	300,984.32	2,606,962.28	2,679,795.25	72,832.97	1,488,400.00

	JUNE 2017	JUNE 2018	YEAR TO DATE 2017	YEAR TO DATE 2018	DIFFERENCE	
EXPENSES						
SALARIES - CENTER	66,155.67	68,341.60	420,133.78	434,342.22	14,208.44	1,040,953.00
SALARIES - CONCESS	17,400.97	19,351.75	158,133.26	177,765.00	19,631.74	
SALARIES - PROD	9,220.31	12,168.61	101,198.46	93,836.57	<7,361.89>	
HEALTH INSURANCE-CENTER	23,526.69	23,526.69	141,160.14	141,160.14	0.00	431,809.00
LIFE INSURANCE-CENTER	368.85	250.15	2,008.62	1,932.85	<75.77>	
RETIREMENT-CENTER	5,158.11	5,569.53	32,491.91	31,456.82	<1,035.09>	
SOCIAL SECURITY-CENTER	6,703.66	7,142.15	48,442.99	49,895.00	1,452.01	
UNEMPLOYMENT COMP-CENTER	0.00	58.68	3,260.12	311.09	<2,949.03>	
ROOM TAX AUDIT	0.00	0.00	1,068.54	1,168.72	100.18	1,900.00
RECRUITMENT	0.00	14.00	0.00	122.00	122.00	
PROMOTION & ADVERTISING	2,481.51	1,360.82	13,396.32	14,120.53	724.21	60,000.00
TELEPHONE EXPENSE	322.61	447.53	1,802.37	1,852.40	50.03	4,000.00
ELECTRICITY	28,289.61	25,775.23	142,907.51	146,610.72	3,703.21	295,000.00
WATER	0.00	0.00	21,937.12	2,207.46	<19,729.66>	7,500.00
NATURAL GAS	1,911.74	4,132.71	45,313.10	62,457.09	17,143.99	95,000.00
SEWER	0.00	0.00	3,170.40	2,171.22	<999.18>	7,500.00
STORM SEWER	0.00	0.00	2,129.84	2,129.84	0.00	5,000.00
GARBAGE SERVICES	719.41	3,970.12	14,134.24	16,800.26	2,666.02	23,000.00
OTHER CONTRACTUAL SERVICES	4,631.26	6,656.55	22,464.51	44,651.33	22,186.82	90,000.00
LAUNDRY SERVICES-CONCESS	2,412.21	2,864.94	9,463.17	12,083.57	2,620.40	
OFFICE SUPPLIES-CENTER	306.77	58.41	751.10	1,041.88	290.78	5,000.00
OFFICE SUPPLIES-CONCESS	614.94	1,714.27	27,429.51	38,461.63	11,032.12	
POSTAGE-CENTER	89.53	44.03	715.40	589.28	<126.12>	1,500.00
DEPT SUPPLIES	9,492.96	7,515.35	44,207.73	54,087.42	9,879.69	90,000.00
FOOD	2,783.18	5,973.03	108,521.81	105,069.90	<3,451.91>	
EVENT ADVERTISING	0.00	0.00	31,106.68	30,204.02	<902.66>	
ENTERTAINMENT TAX	0.00	3,087.69	3,900.00	5,917.69	2,017.69	
NURSE/EMT	0.00	138.67	1,693.76	1,981.00	287.24	
PROMOTER EXPENSE	5.00	94,154.32	704,272.41	704,969.04	696.63	
OUTSIDE CATERING EXPENSE	0.00	869.00	5,559.38	4,954.00	<605.38>	
SECURITY	0.00	0.00	10,501.79	8,108.38	<2,393.41>	
REP & MTC SUPP-VEHICLE	636.89	484.02	1,327.14	1,298.23	<28.91>	4,000.00
REP & MTC SUPP-OTHER-CENTER	4,359.34	5,588.19	33,404.66	28,948.69	<4,455.97>	110,000.00
TRAVEL EXPENSES	652.74	863.44	4,770.89	3,017.69	<1,753.20>	7,000.00
MISCELLANEOUS EXPENSE-CENTER	203.00	0.00	508.90	1,901.95	1,393.05	5,000.00
W/C INSURANCE	2,940.67	2,977.67	19,702.29	20,078.65	376.36	37,740.00
FIRE INSURANCE	0.00	0.00	30,077.22	30,719.87	642.65	30,394.00
LIABILITY INSURANCE	719.75	717.00	8,911.59	9,990.06	1,078.47	13,161.00
LIQUOR LIABILITY	0.00	0.00	13,639.26	9,415.23	<4,224.03>	12,500.00
BAD DEBT EXPENSE - GENERAL	0.00	0.00	900.00	0.00	<900.00>	
BAD DEBT EXPENSE - CONCESSIONS	0.00	0.00	1,313.64	0.00	<1,313.64>	
BAD DEBT EXPENSE - PRODUCTION	0.00	0.00	130.00	0.00	<130.00>	
TOTAL EXPENSES	192,107.38	305,816.15	2,237,961.56	2,297,829.44	59,867.88	2,377,957.00
NET INCOME (LOSS)	<15,134.36>	<4,831.83>	369,000.72	381,965.81	12,965.09	