

March 15, 2017

AGREEMENT FOR CITY OF LA CROSSE, WISCONSIN INVESTMENT SERVICES

This Investment Agreement is entered into this 1st day of April 2017, by and between the City of La Crosse, Wisconsin, a Municipal Corporation (the City), and Citizens State Bank of La Crosse (the financial institution), a financial institution licensed to conduct business in the State of Wisconsin and having an office located within the City of La Crosse's city limits.

RECITALS

WHEREAS, on January 11, 1996, the City of La Crosse, Wisconsin Common Council approved the specifications to provide certain investment services for the City of La Crosse, and

WHEREAS, on March 9, 2017 the City of La Crosse, Wisconsin Common Council approved the report of bids to implement a new one-year agreement for such investment services,

NOW, THEREFORE IN CONSIDERATION of the mutual promises and undertakings herein contained, the parties agree hereto as:

1. The City of La Crosse will invest up to an amount not to exceed \$10,000,000.00 with the financial institution.
2. This investment agreement will be for a period of up to 12 months from April 1, 2017 and ending on or before March 31, 2018.
3. All funds must be invested subject to restrictions as may be imposed by the law, Section 66.04(2) of the Wisconsin State Statutes.

4. Collateralization of funds over \$650,000.00 at any one financial institution is required. Funds must be collateralized by U.S. Treasury Obligations and/or Government Agency Securities and held in the name of the City of La Crosse. Proof of such collateralization must be provided to the City and be on hand within the current business day.
5. Per the quote received, the interest rate of .003 over the monthly Local Government Investment Pool interest rate for \$1,000,000.00 above the rate paid monthly by the State of Wisconsin Local Government Investment Pool will be used to determine the investment interest amount to be credited to the City's account each month.
6. The interest rate will be determined and the institution will be notified each month immediately upon release of the interest rate paid by the State of Wisconsin Local Government Investment Pool.
7. The interest on investment will be calculated using a 365-day year (366 days for leap year), as soon as the interest rate can be determined, and made available to the City in the form of a cashier's check or ach in order that such interest can be deposited within the current banking day at the City's current banking services provider.
8. The principal balance of invested funds, or any portion thereof, must be made available to the City in a 24-hour turn-around period with 12:00 noon the "cut-off" time each day for notification of withdrawal.

SUCCESSORS AND ASSIGNS

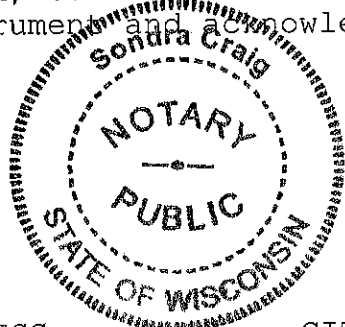
The parties hereto further agree that this agreement and the conditions contained herein shall be binding upon the parties and that this agreement shall be enforceable by specific performance as well as other remedies provided by law.

WITNESS: THE CITY OF LA CROSSE, WISCONSIN

By Timothy Kabat
Timothy Kabat, Mayor
By Teri Lehrke
Teri Lehrke, City Clerk

STATE OF WISCONSIN)
) ss.
LA CROSSE COUNTY)

Personally came before me this 3rd day of April, 2017, the above named Timothy Kabat, Mayor, and Teri Lehrke, City Clerk, to me known to be the persons who executed the foregoing instrument and acknowledged the same.



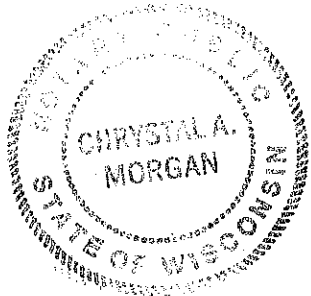
Sondra Craig
Notary Public, La Crosse County, WI
My commission expires 11/11/2017
City of La Crosse
(Name of Institution)
By Sondra Craig
(Name)

WITNESS: CITIZENS STATE BANK OF LA CROSSE, WISCONSIN

[Signature]
By [Signature]
Dennis Vogel, President & CEO

STATE OF WISCONSIN)
) ss.
LA CROSSE COUNTY)

Personally came before me this 17 day of March, 2017, the above named Dennis Vogel, CFO, to me known to be the person who executed the foregoing instrument and acknowledged the same.



Chrystal Morgan
Notary Public, La Crosse County, WI
My commission expires 6-13-17
Citizens State Bank
(Name of Institution)
By Chrystal Morgan
(Name)