

**Exhibit A: QUOTATION FOR BIOSOLIDS MANAGEMENT PROGRAM
for City of La Crosse, Wi Sanitary Sewer Utility**

Submit Quotations by email to Jared Greeno, greenoja@cityoflacrosse.org by 2:00PM, March 4th, 2020

The undersigned, being familiar with the local conditions and all other factors affecting the cost of the work, and having completed all necessary field investigations and other research to be fully familiar with the Scope of Work, hereby proposes to perform *and* complete in a professional manner, all services as described and specified in the Request for Quotations - Biosolids Management Program, including any addenda issued thereto. Work shall be completed in accordance with the following quoted prices:

- Biosolids management program to include all costs and services to satisfy all requirements of the Request for Quotation Biosolids Management Program, dated February 24th 2020.

Unit Cost Quotations based on alternate disposal methods as specified:

A. Injection of Liquid Biosolids	\$ _____	per U.S. Gallons
B. Surface Application of Liquid Biosolids	\$ _____	per U.S. Gallons
C. Surface application of Cake biosolids	\$ _____	per dry ton
D. Incorporation of Cake/acre	\$ _____	per acre
D. Other Methods of Disposal	\$ <u>.086</u>	per U.S. Gallons

➤ Management options prior to optimal land application conditions (requires WWTP approval):

- **Harvest Early Agreement.**

Objective: To partner with Farmers to Harvest prior to optimal conditions by offsetting the additional cost of drying. This would allow to get into fields earlier. Securing this option early is optimal.

-Administrative fee to develop agreements prior to Oct 1st of each year \$ _____ per acre

-Corn-\$\$\$ /bushel to dry to 17% moisture	<u>Starting Moisture content</u>	
	_____% Moisture	\$ _____ per bushel
<i>contractor to enter moisture range →</i>	_____% Moisture	\$ _____ per bushel
	_____% Moisture	\$ _____ per bushel

-Beans-\$\$\$ /bushel to dry to 13% moisture	<u>Starting Moisture content</u>	
	_____% Moisture	\$ _____ per bushel
<i>contractor to enter moisture range →</i>	_____% Moisture	\$ _____ per bushel
	_____% Moisture	\$ _____ per bushel

- **Yield Supplement Agreement.** (Compensates farmer for delayed planting)

Objective: To partner with farmers to delay the spring planting to allow for extended application window. This will provide a longer application window in the spring.

-Administrative fee to develop agreements prior to April 15th of each year \$ _____ per acre

Yield supplement will be one bushel per day at the price/bushel of USDA pricing on March 31st


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Term of initial Agreement shall be 1 year to include a fall and spring application, unless terminated, extended or amended by mutual agreement of the parties.

Addenda numbers _____ are hereby acknowledged.

The City of La Crosse Sanitary Sewer Utility will select a contractor which it deems to be most qualified to successfully complete the work, based on established criteria. The Utility reserves the right to accept or reject any and all quotations and to select the quotation considered to be most advantageous, cost-effective, and in the best interest of the Utility. The Utility may also choose to meet to negotiate with qualified, responding contractors, and to require contractors to submit price, technical or other revisions to their quotations that result from negotiations.

Quotations submitted by:

 _____ Signature	<u>3-3-2020</u> Date
<u>James P. Shurson</u> Print Name	

Contractor Name: A1 Advanced Pumping

Business Address: N4314 County Rd. M
West Salem, WI 54669

Phone: 608.784.1888

Email: A1AdvancedPumping@aol.com