

**Harter's Quick Clean-Up**  
**2850 Larson St**  
**La Crosse, WI 54603**



**Phone: (608) 782-2082**  
**Fax: (608) 782-5322**  
**www.harters.net**

August 16, 2019

La Crosse Center  
Attn: Kris Salzwedel  
300 Harborview Plaza  
La Crosse , WI 54602

Kris:

Below is the compactor pricing that you asked for:

**(2)** NSC200-30, 2yd compactor

With 30 yard self-contained container

-enclosed doghouse with side feed door

-side mounted Bayne Cart dumper

**Outright Purchase Price \$66,309.00**

**5 Year Lease \$547.17/ month**

The lease would be a 5year agreement with (2) two one year options on that 5 years. There would be CPI increases based on National Garbage CPI each year for each year after the first year.

All compactor pricing includes freight. Lease pricing includes preventative and regular maintenance on the compactor for the term of the lease. Maintenance also available with purchase of compactors. Regular and preventative maintenance is available during regular business hours. The cost of installation and training for either option is to be determined.

This pricing is good for 90 days. Lead time on compactors is 10-12 weeks approximately.

We look forward to doing business with you. Please feel free to contact me with any questions or for any further information.

Regards,

A handwritten signature in black ink that reads "Jeff Holmquist".

Jeff Holmquist  
Sales and Service Manager  
Harters Quick Clean-Up

Harter's Quick Clean-Up  
 2850 Larson St  
 La Crosse, WI 54603



Phone: (608) 782-2082  
 Fax: (608) 782-5322  
 www.harters.net

La Crosse Center  
 Attn: Kris Salzwedel  
 300 Harborview Plaza  
 La Crosse, WI 54602  
 Phone (608) 792-5250

Thank you for the opportunity to submit this quotation for your waste and recycling disposal needs. We would really appreciate the opportunity to service the La Crosse Center. We are a local family company, we take pride in quality businesses located in our community such as yours, and we would love the opportunity to partner with you. We guarantee that you will not find a better value and a better partner. Containers are guaranteed to be kept cleaner with Harter's than any other provider. Our drivers exit the truck and complete a walk around inspection and clean-up of your container area each time your container is serviced. Families, businesses, and organizations turn to Harter's more than any other service provider in the industry because of the great value of service that we provide! This quote is inclusive of all charges and fees. The Total Monthly Invoice price is the bottom line of what you will actually pay.

Pricing for service will be as follows:

Quantity	Equipment	Waste Type	Frequency	Rate
1	30yd compactor box	MSW (Trash)	On call-as needed	\$130.00/pull with \$62/ton weight fee

- Rates based on a 5 year agreement, subject to CPI increase based on National Garbage CPI after year one. Weight fee reflects current Excel rates, subject to change.
- FSC starts at 3% when fuel is \$3.35 per gallon, then 1% increases as fuel rises .20

Subtotal (Monthly Service)	
Fuel Surcharge Varies By Month	
Total Monthly Invoice	

Thank you again for this opportunity, and I look forward to speaking with you soon!

*Jeff Holmquist*  
 Jeff Holmquist (608) 782-8082

Harter's Quick Clean-Up  
 2850 Larson St  
 La Crosse, WI 54603



Phone: (608) 782-2082  
 Fax: (608) 782-5322  
 www.harters.net

La Crosse Center  
 Attn: Kris Salzwedel  
 300 Harborview Plaza  
 La Crosse, WI 54602  
 Phone (608) 792-5250

Thank you for the opportunity to submit this quotation for your recycling disposal needs. We would really appreciate the opportunity to service the La Crosse Center. We are a local family company, we take pride in quality businesses located in our community such as yours, and we would love the opportunity to partner with you. We guarantee that you will not find a better value and a better partner. Containers are guaranteed to be kept cleaner with Harter's than any other provider. Our drivers exit the truck and complete a walk around inspection and clean-up of your container area each time your container is serviced. Families, businesses, and organizations turn to Harter's more than any other service provider in the industry because of the great value of service that we provide! This quote is inclusive of all charges and fees. The Total Monthly Invoice price is the bottom line of what you will actually pay. Pricing for service will be as follows:

Quantity	Equipment	Waste Type	Frequency	Rate
1	8yd Front Load	Cardboard/mixed paper	Every Week	\$43.00/month
1	8yd Front Load	Single Stream Recycling	Every Week	\$161.00/month

- No fines for under tonnage
- No fines for not being emptied for a couple of months
- Locks available-\$4.00 per month per container
- No charge for cross contamination
- Rates based on a 5 year agreement, subject to CPI increase based on National Garbage CPI after year 1
- FSC Starts at 3% when fuel is \$3.35 per gallon, then 1% increases as fuel rises .20

Harter's Quick Clean-Up  
2850 Larson St  
La Crosse, WI 54603



Phone: (608) 782-2082  
Fax: (608) 782-5322  
[www.harters.net](http://www.harters.net)

Subtotal (Monthly Service)	
Fuel Surcharge Varies By Month	
Total Monthly Invoice	

Thank you again for this opportunity, and I look forward to speaking with you soon!

*Jeff Holmquist*  
Jeff Holmquist (608) 782-8082