





PLANNING AND DEVELOPMENT

400 La Crosse Street | La Crosse, WI 54601 | P: (608) 789-7512 | F: (608) 789-7318

Memorandum

To: Housing Rehabilitation Review BoardFrom: Replacement Housing Staff- Dawn Reinhart

Date: 10/6/2016

Re: 16- 0990 Action on 2nd offer to purchase 1609 Prospect St

Buyer rejected Housing Rehabilitation's counter offer to purchase of \$176,000. Buyer has submitted a new offer of \$170,000 contigent upon:

- Seller providing a one year new construction warranty on materials and workmanship.
- Seller will have the 4 corners of the property marked prior to closing (survey).
- Buyer is aware that sump pump has been running for several weeks and water is currently being diverted
 across public sidewalk. Buyer will be responsible for having this issue resolved after the closing at buyer's
 expense.
- Buyer would like to be present when the committee reviews the offer and have the opportunity to speak.

Summary of previous offer to purchase (Item 16-0873):

- \$170,000 and no contigencies, list price is \$178,900
- Assessed value \$168,700,
- 1609 Prospect is 1,512 sq ft, sale price per sq ft is \$118.32
- Buyer submitted a statistical market analysis for two bedrooms in North La Crosse.
 - o Last 5 comparable homes sold for an average of \$125,083 with a high of \$141,000
 - Average sale price per sq ft is \$120.20 with a high of \$153.57
 - Average square foot 972 with a high of 1,238