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AGREEMENT CONCERNING PAYMENT FOR MUNICIPAL SERVICES

(810 Fourth Street South)

This Agreement is entered into as of the 16th day of January, 2013 (the "Agreement"), by and between the City of La Crosse, a Wisconsin municipal corporation (the "City"), and Automotive Enterprises, LLC. (the "Owner"), a Wisconsin limited liability company.

RECITALS

A. Owner currently owns commercial real property (the "Property") in the City and pays property taxes to the City on the Property, more particularly described as:

See attached Exhibit B

B. Owner intends to demolish the structures and improvements on the Property and temporarily use the Property as a parking lot and ultimately future commercial business expansion.

C. Owner is seeking a Conditional Use Permit in order to facilitate the Property's new temporary use as a parking lot and ultimately future commercial business expansion.

D. Owner obtained a Conditional Use Permit while representing to the Common Council and agreeing that, *inter alia*, (1) the Owner shall enter into an agreement concerning the payment for municipal services to the City; and (2) the Owner shall perform in accordance with the terms of said agreement.

NOW, THEREFORE, in consideration of the recitals and the mutual promises, obligations and benefits provided under this Agreement, the receipt and adequacy of which are hereby acknowledged, Owner and the City agree as follows:

1. Representations and Warranties of Owner. The recitals stated above are incorporated into this Agreement by reference as representations and warranties of Owner to the City. In addition, Owner represents and warrants to the City that Owner: (1) is a limited liability company organized and existing under the laws of the State of Wisconsin; (2) is in good standing with the Wisconsin Department of Financial Institutions; (3) has taken all action necessary to enter into this Agreement; (4) has duly authorized the individual signers of this Agreement to do so; and (5) will be the sole owner of the Property, in fee simple.

1615195 LACROSSE COUNTY

LACROSSE COUNTY REGISTER OF DEEDS CHERYL A. NCORIDE

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RETURNTO: Stephen F. Matty City Attorney, City of La Crosse 400 La Crosse Street La Crosse, Wisconsin 54601 PJN 17-30112-040 2. Municipal Services. Based on Owner's use of the Property provided herein, the City shall provide public health, safety, fire and police protection, streets and street maintenance, snow removal, and other governmental services ("Municipal Services") with respect to the Property that are funded by property taxes.

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3. Tax Status of Property. Except as provided by law, the Property shall be subject to property taxation and shall not be exempt from property taxation, in full or in part. Owner shall timely provide, at no cost to the City, all information and access to books, records, documents, and other evidence reasonably requested by the City's assessor to determine whether the Property is exempt from property taxes and shall permit the City's assessor to have reasonable access to the Property for that purpose.

4. Payment for Municipal Services.

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If, after obtaining the Conditional Use Permit, the Owner of the Property fails to cause the improvement of the Property through any new or additional structure or improvements equal to or greater than the base year improvement or structure valuation, adjusted for inflation or increases in the annual property tax assessment, for any Valuation Year, the City shall send Owner, by United States mail, postage prepaid, an invoice for the amount due as a payment for municipal services provided by the City with respect to the Property ("Payment for Municipal Services"), calculated according to this section of the Agreement. The amount due shall be calculated by the City for each Valuation Year by the following method.

- a. The City shall determine the assessed value of improvements on the Property (the Base Year Valuation") by referencing the Property's tax bill corresponding to the calendar year during which the Conditional Use Permit was granted (the "Base Year"). If the Property, or portion thereof, is already tax exempt for the Base Year, then the City's assessor, or an appraiser chosen in the sole discretion of the City, shall determine the assessed value of improvements as if the Property, or portion thereof, was not tax exempt, which value shall be used to calculate the Base Year Valuation, or portion thereof.
- b. The City shall calculate the Adjusted Base Year Valuation of the Property by multiplying the Base Year Valuation by any factor of inflation or increase in the annual property tax assessment during and subsequent to the Base Year as determined by the City's assessor.
- c. For each year subsequent to the Base Year (the "Valuation Year"), the City shall determine the Property's current assessed value of improvements (the "Assessed Value Improvements"), but excluding land, by referencing the Property's tax bill corresponding to the Valuation Year. If the Property, or portion thereof, is determined to be tax exempt, then the Assessed Value Improvements related to the Property, or portion thereof, shall be deemed to be zero (0).

7. Indemnification. Owner shall indemnify the City for all amounts of attorneys' fees and expenses and expenses incurred in enforcing this Agreement.

8. **Remedies.** The City shall have all remedies provided by this Agreement, and provided at law or in equity, necessary to cure any default or remedy any damages under this Agreement. Remedies shall include, but are not limited to, special assessments under section 6 of this Agreement, indemnification under section 7 of this Agreement, and all remedies available at law or in equity.

9. Successors and Assigns. This Agreement is binding on the successors and assigns of the parties, including, but not limited to, any subsequent owner of the Property, any part of the Property, or any real property interest in the Property or any part of the Property. Owner shall provide not less than forty-five (45) days advance written notice of any intended transfer of ownership, assignment, lease, or sublease. If at any time the Property has more than one (1) owner, the owners shall be jointly and severally liable for any Payment for Municipal Services due under this Agreement for any Valuation Year. For purposes of invoicing only, the City may, in its sole discretion, allocate the amount of the Payment for Municipal Services due among the owners in proportion to the Assessed Value Improvements of their respective property interests as of January 1 of the Valuation Year, as determined by the City's assessor using the method of calculation described in section 4 of this Agreement. If the City makes such an allocation for purposes of invoicing only, then if any part of the Payment for Municipal Services is not timely paid, the City may, in its sole discretion, at any time or from time to time, send additional invoices to all the owners for all or part of the amount due until the amount due is fully paid.

10. Notices. Any notice required to be given under this Agreement shall be deemed given when deposited in the United States mail, postage prepaid, to the party at the address stated below or when actually received by the party, whichever is first. The addresses are:

To City:City Clerk
City of La Crosse
400 La Crosse Street
La Crosse, WI 54601With a copy to:City Attorney
City of La Crosse
400 La Crosse Street
La Crosse, WI 54601

To Owner:

Automotive Enterprises, LLC. Attention: Jansen C. Dahl 561 Theater Road Onalaska WI 54650

Either party may change its address for notices by giving a notice as provided in this section.

11. Term of Agreement. The term of this Agreement shall begin on the date the Conditional Use Permit became effective (January 16, 2013) and shall continue for not less than twenty (20) Valuation Years unless otherwise terminated by mutual written agreement. The term of this Agreement shall be tolled for one (1) Valuation Year in the event a party is unable to perform due to an impossibility to perform, including, without limitation, fire, flood, storms, or other "act of God."

12. Entire Agreement; Amendments. This Agreement encompasses the entire agreement of the parties. Any amendment to this Agreement shall be made in writing, signed by both parties.

13. Severability. If any part of this Agreement is determined to be invalid or unenforceable, the rest of the Agreement shall remain in effect.

14. Waiver. No waiver of any breach of this Agreement shall be deemed a continuing waiver of that breach or a waiver of any other breach of this Agreement.

15. Governing Law. This Agreement has been negotiated and signed in the State of Wisconsin and shall be governed, interpreted, and enforced in accordance with the laws of the United States and the State of Wisconsin.

16. Interpretation of Agreement. The parties acknowledge that this Agreement is the product of joint negotiations. If any dispute arises concerning the interpretation of this Agreement, neither party shall be deemed the drafter of this Agreement for purposes of its interpretation. Venue for any action arising out of or in any way related to this Agreement shall be exclusively in the Circuit Court for La Crosse County, Wisconsin. Each party waives its right to challenge venue in La Crosse County.

17. **Dispute Resolution.** If there is any dispute between the parties arising out of, related to, or connected with this Agreement:

a. The parties shall attempt in good faith to resolve the dispute.

b. If the parties cannot resolve the dispute after reasonable efforts, the dispute shall be submitted to mediation, at the request of either party. The mediator shall be agreed on by the parties or, if they are unable to agree, selected by the Circuit Court of La Crosse County, on application of either party. If the dispute, in whole or part, concerns the

Assessed Value Improvements of the Property or the amount due of any payment for Municipal Services, the mediator shall be an assessor or appraiser licensed by the State of Wisconsin with at least ten (10) years experience in the valuation of commercial property, unless the parties agree otherwise in writing. If the dispute is wholly on some other issue or issues, the mediator shall be an attorney in La Crosse County, Wisconsin with at least ten (10) years experience.

C. If the parties cannot resolve the dispute by mediation, after reasonable efforts, either party may demand arbitration conducted in accordance with chapter 788. Wisconsin Statutes, or any successor statute, by a single arbitrator, chosen by mutual agreement of the parties or, if they do not agree, by the Circuit Court for La Crosse County, on application of either party. The party demanding arbitration shall bear all the costs of arbitration. If the dispute, in whole or part, concerns the Assessed Value Improvements of the Property or the amount of any payment for Municipal Services due under this Agreement, the arbitrator shall be an assessor or appraiser licensed by the State of Wisconsin with at least ten (10) years experience in the valuation of commercial property, unless the parties agree otherwise in writing, and any demand for arbitration shall be made within sixty (60) days after an invoice for payment for Municipal Services for the Valuation Year in dispute is sent by the City to Owner. If a demand for arbitration is not made within that time, the parties shall be deemed to have waived arbitration with respect to the Assessed Value Improvements of the Property and the amount of any payment for Municipal Services due under this Agreement. If the dispute is wholly on some other issue or issues, the arbitrator shall be an attorney in La Crosse County, Wisconsin with at least ten (10) years experience. Chapter 788, Wisconsin Statutes, or any successor statute, shall govern the arbitration proceeding, except that Owner and the City each waive any right to trial by jury if a dispute concerning the arbitration proceeding is resolved by a court. Each party is hereby authorized to file a copy of this section in any proceeding as conclusive evidence of this waiver of jury trial by the other party.

18. **Representations.** Each party acknowledges and agrees that no representation or promise not expressly contained in this Agreement has been made by the other party or any of its employees, attorneys, agents, or representatives. Each party acknowledges that it is not entering into this Agreement on the basis of any such representation or promise, express or implied.

19. Reading of Agreement. Each person signing this Agreement on behalf of any Party acknowledges that the person has read this Agreement, that the person understands the terms and conditions of the agreement, that the person (if other than an attorney for the party) has been advised by legal counsel concerning this Agreement, and that the person freely and voluntarily signs this Agreement.

20. Authorization to Sign Agreement. Each person signing this Agreement on behalf of any Party represents and warrants that the person holds the position indicated beneath the person's signature and that the person has the requisite corporate or other authority to sign this Agreement on behalf of the Party. Each Party represents that entry into this Agreement is not in contravention of any agreement or undertaking to which the Party is bound.

21. **Recording.** The City may record this Agreement with the Register of Deeds for La Crosse County and may record this document again, from time to time, in the City's sole discretion.

IN WITNESS WHEREOF, the partles have executed this Agreement by their duly authorized representatives as of the date first set forth above.

OWNER: CITY OF LA CROSSE, WISCONSIN Automotive Enterprises, LLC. A Municipal Corporation Name/Title Mathias Harter, Mayor Jance NIM PLANN Subscripting and swom before me withis to way of Jaw war 2013. Attest: Teri Lehr DI Ann March) Subscribed and succession this 25th day of Janua M.Elso SCONSIN Notary Public, State of Wisconsin My Commission: 805117

Exhibit A attached: Illustrative Calculations Exhibit B attached: Legal Description

This instrument drafted by: Attorney Stephen F. Matty, City Attorney City of La Crosse 400 La Crosse Street La Crosse, WI 54601 $\mathbf{U}_{i} = \left\{ \mathbf{u}_{i} \in \mathbf{W}_{i} : i \in [1, \infty], i \in$

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Exhibit A ILLUSTRATIVE CALCULATION

Illustration A-1

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$10,000 for land and \$44,600 for improvements on January 1, 2010 and the same is reflected in tax bills issued on December 4, 2010. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner demolished the original improvements in July 2010 and constructed new improvements in October 2010. These improvements were assessed at \$50,000 by the City Assessor on January 1, 2011 and are reflected as the same on the December 4. 2011 tax bills.

- The Assessed Value Improvements are greater than or equal to the Adjusted Base Year Valuation for Valuation Years 2011-2020; accordingly, no Payment for Municipal Services is due.
- Land is still taxed and not used to calculate any Payment for Municipal Services.
- See Exhibit A-1 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$29,000 for land and \$113,500 for improvements on January 1, 2010 and the same is reflected on the December 4, 2010 tax bill. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner demolished the original improvements in July 2010 and constructed new improvements in October These improvements were assessed at 2015. \$150,000 by the City Assessor on January 1, 2016 and are reflected as the same on the December 4, 2016 tax bill.

- The Assessed Value Improvements are less than the Adjusted Base Year Valuation for Valuation Years 2011-2015; accordingly a Payment for Municipal Services is invoiced at the end of each year and due on March 31 of the following year.
- The Assessed Value Improvements are greater than or equal to the Adjusted Base Year Valuation for Valuation Years 2016-2020; accordingly, no Payment for Municipal Services is due.
- Land is still taxed and not used to calculate any Payment for Municipal Services.
- See Exhibit A-2 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$26,800 for land and \$75,900 for improvements on January 1, 2010 and the same is reflected on the December 4, 2010 tax bill. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner demolished the original improvements in July 2010 and never constructed any new improvements. Moreover, the owner filed a tax exemption request with the City Assessor, which was approved commencing on January 1, 2018.

- The Assessed Value Improvements are less than the Adjusted Base Year Valuation for Valuation Years 2011-2020; accordingly a Payment for Municipal Services is invoiced at the end of each tax year and due on March 31 of the following year.
- Land is still taxed for Valuation Years 2010-2017 and not used to calculate any Payment for Municipal Services.
- Land obtains a tax exemption commencing in 2018; accordingly, a tax bill on the land no longer occurs, but the Payment for Municipal Services still occurs.
- See Exhibit A-3 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$15,000 for land and \$110,000 for improvements on January 1, 2010 and the same is reflected on the December 4, 2010 tax bill. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner of the property demolished the original improvements in July 2010 and constructed some partial improvements in August 2011. These improvements were assessed at \$70,000 by the City Assessor on January 1, 2012 and are reflected as the same on the December 4, 2012 tax bill. Later the owner completed the partial improvements in October 2013, which were subsequently assessed at an additional \$50,000 on January 1, 2014 beyond the previous partial assessment already provided by the City Assessor and are reflected as the same on the December 4, 2014 tax bill.

- The Assessed Value Improvements are less than the Adjusted Base Year Valuations for Valuation Years 2011-2013; a Payment for Municipal Services is owed.
- No Payment for Municipal Services would occur after final construction has been completed commencing in Valuation Year 2014 since the Assessed Value Improvements are greater than the Adjusted Base Year Valuations.
- Land is still taxed and not used to calculate any Payment for Municipal Services.
- See Exhibit A-4 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$20,000 for land and \$65,000 for improvements on January 1, 2010 and the same is reflected on the December 4, 2010 tax bill. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner of the property demolished the original improvements in October 2010 and constructed improvements in June 2011. These improvements were assessed at \$75,000 by the City Assessor on January 1, 2012 and are reflected as the same on the December 4, 2012 tax bill. Later, the owner files a tax exemption request for the property, which is granted by the City Assessor effective January 1, 2015.

- The Assessed Value Improvements are less than the Adjusted Base Year Valuations for Valuation Year 2011; a Payment for Municipal Services is owed.
- The Assessed Value Improvements are greater than the Adjusted Base Year Valuations for Valuation Years 2012-2014; no Payment for Municipal Services is owed.
- Since the tax exemption is granted commencing in 2015, the Assessed Value Improvements are deemed to be zero and therefore they are less than the Adjusted Base Year Valuations; a Payment for Municipal Services is due for Valuation Years 2014-2020.
- Land is still taxed and not used to calculate any Payment for Municipal Services. Here, however land is not taxed after obtaining a tax exemption in 2015.
- See Exhibit A-5 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property and improvements thereon have not been assessed because the City Assessor had previously determined the property to be used for a tax exempt purpose commencing January 1, 2005. After the Council approved the Conditional Use Permit, the City Assessor determined that the real property would have been assessed at \$15,000 and \$35,000 for improvements on January 1, 2010. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner of the property demolished the original improvements in August 2010 and never constructed any new improvements.

- The Base Year Valuation and Adjusted Base Year Valuations are determined by the City's assessor since the Property was previously tax exempt.
- Since a tax exemption was previously granted commencing in 2005, the Assessed Value Improvements are deemed to be zero; and therefore, they are less than the Adjusted Base Year Valuations. A Payment for Municipal Services is due for Valuation Years 2011-2020.
- Generally, land is still taxed and not used to calculate any Payment for Municipal Services. Here, however, the land is not taxed since it was previously determined to be tax exempt commencing in 2005.
- See Exhibit A-6 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed \$25,000 for land and \$45,000 for improvements on January 1, 2010 and the same is reflected on the December 4, 2010 tax bill. It is further assumed that the City Assessor has determined the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner of the property never demolished the improvements, yet allowed them to remain on the property and deteriorate such that the City Assessor had to revalue the improvements on January 1, 2013 and again on January 1, 2017 at \$35,000 and \$28,500 respectively.

- The Assessed Value Improvements are equal to the Adjusted Base Year Valuations for Valuation Years 2011-2012. No Payment for Municipal Services is due.
- Commencing on January 1, 2013, the Assessed Value Improvements are less than the Adjusted Base Year Valuations; a Payment for Municipal Services is due.
- Land is still taxed and not used to calculate any Payment for Municipal Services.
- The owner is still responsible for the Payment for Municipal Services even though the demolition of the improvements did not occur. The owner would need to reapply to the Common Council to remove or change the Conditional Use Permit.
- See Exhibit A-7 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$10,000 for land and \$44,600 for improvements on January 1, 2010 and the same is reflected in tax bills issued on December 4, 2010. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner demolished the original improvements in July 2010 and constructed new improvements in October 2010. These improvements were assessed at \$50,000 by the City Assessor on January 1, 2011 and are reflected as the same on the December 4. 2011 tax bills. In April 2014, a tornado passes through the City demolishing the improvements on the property. The owner is unable to replace the improvements until October 2015. On January 1, 2016, the improvements were assessed at \$65,000 by the City Assessor and are reflected as the same on the December 4, 2016 tax bill.

- The Assessed Value Improvements are greater than or equal to the Adjusted Base Year Valuation for Valuation Years 2011-2014; accordingly, no Payment for Municipal Services is due.
- Since the tornado demolished the improvements in 2014 and the improvements were not replaced until 2015, the Assessed Value Improvements are less than the Adjusted Base Year Valuation in Valuation Year 2015. Normally, a Payment for Municipal Services would be due. Given the demolition was a result of an "act of God", the requirement for the Payment for Municipal Services would be tolled for one (1) Valuation Year. Likewise, the Agreement Concerning the Payment for Municipal Services would be extended for an additional Valuation Year. If the owner seeks a further change or removal of the Conditional Use Permit, the owner must reapply to the Common Council.
- The Assessed Value Improvements are greater than the Adjusted Base Year Valuations for Valuation Years 2016-2020. No Payment for Municipal Services is due.
- Land is still taxed and not used to calculate any Payment for Municipal Services. The payment of taxes for land is not tolled under this Agreement.
- See Exhibit A-8 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$8,000 for land and \$45,000 for improvements on January 1, 2010 and the same is reflected in tax bills issued on December 4, 2010. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. The owner demolished the improvements in August 2010 and did not create any new improvements. Subsequently in July 2013, owner sells the land to a neiahbor who combines the lot with the neighbor's property. Prior to combining the lots, the neighbor's real estate was valued at \$10,000 for land and \$50,000 for improvements. The new owner (i.e. neighbor) builds an addition to his improvements on the newly combined lot in August 2016. On January 1, 2017, the improvements from the addition are assessed at an additional \$18,000 by the City Assessor and are reflected as the same on the December 4, 2016 tax bill.

- The Assessed Value Improvements are less than the Adjusted Base Year Valuations for Valuation Years 2011-2013; accordingly, a Payment for Municipal Services is due.
- Commencing in Valuation Year 2014, the lots are combined requiring the Adjusted Base Year Valuation to be updated to reflect the values from the adjoining lot.
- For Valuation Years 2014-2020, a Payment for Municipal Services is due because previously existing improvements from the adjoining lot cannot be used to comply with the requirements of this Agreement.
- Land is still taxed and not used to calculate any Payment for Municipal Services.
- See Exhibit A-9 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$12,000 for land and \$22,600 for improvements on January 1, 2010 and the same is reflected in tax bills issued on December 4, 2010. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner demolished the original improvements in July 2010 and never constructed any new improvements. The owner requested a rezoning of the property, which the Council did in April 2016. The rezoning caused the assessed value of the land to increase to \$32,000 as assessed by the City Assessor on January 1, 2017 and such change is reflected on the December 4, 2017 tax bills.

- The Assessed Value Improvements are less than the Adjusted Base Year Valuations for Valuation Years 2011-2020; accordingly, a Payment for Municipal Services is due.
- Land is still taxed and not used to calculate any Payment for Municipal Services notwithstanding the fact that the value of land increased commencing in Valuation Year 2017.
- The owner may reapply to the Common Council to seek removal or modification of the Conditional Use Permit.
- See Exhibit A-10 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$12,000 for land and \$94,600 for improvements on January 1, 2010 and the same is reflected in tax bills issued on December 4, 2010. These assessments reflect the use of the property as a lawful nonconforming use. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner demolished the original improvements in July 2010 and constructed new improvements in October 2014. These improvements were assessed at \$50,000 by the City Assessor on January 1, 2015 and are reflected as the same on the December 4. 2015 tax bill. It is further assumed that the owner discontinued the lawful nonconforming use status, which limits the value of new improvements.

- The Assessed Value Improvements is less than the Adjusted Base Year Valuations for Valuation Years 2011-2020; accordingly a Payment for Municipal Services is due.
- Even though the owner is unable to timely restore the nonconforming use which may have contributed to an inability to construct improvements on the property equal to or greater than the Adjusted Base Year Valuation, a Payment for Municipal Services is still due. The owner may reapply to the Common Council to seek removal or modification of the Conditional Use Permit.
- Land is still taxed and not used to calculate any Payment for Municipal Services.
- See Exhibit A-11 for further illustration.

Assumptions:

This illustration assumes that the Common Council approved a Conditional Use Permit on May 13, 2010 and the parties have entered into an Agreement Concerning Payment for Municipal Services. It is assumed that the real property has been assessed at \$20,000 for land and \$86,800 for improvements on January 1, 2010 and the same is reflected in tax bills issued on December 4, 2010. It is further assumed that the City Assessor has determined that the tax evaluation and assessments have increased at a rate of two percent (2%) per year. Additionally, the owner removed the improvements from the real property in September 2010 and relocated them to a vacant lot elsewhere within the city limits. The owner did not place any new improvements on the real property.

- The Assessed Value Improvements is less than the Adjusted Base Year Valuations for Valuation Years 2011-2020; accordingly a Payment for Municipal Services is due.
- Even though the owner moved the improvements to a vacant lot elsewhere within the city limits, no improvements have been undertaken on the real property with the Conditional Use Permit. As such, a Payment for Municipal Services is due. The owner may reapply to the Common Council to seek removal or modification of the Conditional Use Permit.
- Land is still taxed and not used to calculate any Payment for Municipal Services.
- See Exhibit A-12 for further illustration.

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Date of CUP approval Dote CUP became effective Base Year Valuation Date Inflation Factor Base Year Valuation and Adjusted Base Land Inprovements Total New Improvements Total New Improvements Total New Improvements Total Services Payment for Municipal Services	5/13/2010 5/19/2010 2% 2% Base Year 1/1/2010 1/1/2010 1/1/2010 5% 600.000 5% 600.0000 5% 600.000 5% 600.0000 5% 600.0000 5% 600.0000 5% 600.0000 5% 600.0000 5% 600.0000000000000000000000000000000000	Valuation Year 1 Year 1 1/1/2011 10,200,00 45,492,00 55,692,00 55,692,00 55,692,00 50,200,00 50,500,000 50,500,00 50,500,000 50,500,000 50,500,0000 50,500,000 50,500,000 50,500,000 50,500,000 50,500,000 50,500,000 50,500,000,0	r Vear 2 1/1/2012 10,404.00 46,401.84 55,805.84 55,805.84 55,805.84 51,000.00 51,404.00 51,404.00 51,404.00 61,404.00 61,404.00 51,000.00 61,404.00 51,000.00 61,404.00 51,000.00 61,404.00 51,000.00 61,404.00 51,000.00 61,404.00 51,000.00 61,404.00 51,000.00 51,000.00 61,404.00 51,000.000000000000000000000000000000000	Year 3 1/1/2013 10,612.08 47,319.88 57,941.95 57,9455555555555555555555555555555555555	Year 4 1/1/2014 10,824.32 48,276.47 59,100.80 59,100.80 10,824.32 53,050.40 63,884.72 53,050.40 63,884.72 64,783.93 (4,783.93)	Year S 1/1/2015 11/201	Year 6 1/1/2016 11/261.62 50,226.84 61,488.47 61,488.47 11.261.62 55,2504.09 65,465.65 (4,377.20) (4,377.20)		Vear7 1/1/2017 1/1/2017 11.486.86 51,734.28 67,734.28 70,734.28 67,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.28 70,734.20 70,744.20 70	Year 7 Year 8 1/1/2017 1/1/2018 1/1/2017 1/1/2018 11.486.86 11.716.59 51.718.38 52.756.01 62,718.38 52.756.01 62,718.38 53.77.30.26 67,794.38 63.972.60 55,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 67,794.38 63.972.60 74,700 63.773,70 63,714 63.972.60 74,700 70 74,700 70 74,7000 7000 700000000000000000000000000	Year7 Year8 Year9 1//2017 1/1/2018 1/1/2019 1//2013 1/1/2018 1/1/2019 11.486.86 11.716.59 11.950.33 51.731.38 52.256.01 53.301.13 51.731.38 63.97.60 65.25.05 62.718.26 63.97.60 65.25.05 67.742.8 63.97.60 65.25.05 11.466.64 11.716.59 11.950.33 55.766.74 (5.776.27) (5.281.84) 67.762 60.02 11.766.74 (5.776.27) (5.281.84) 12.776.71 (5.281.84)
bill ice Oate Date	12/4/2010	12/4/2011 N/A N/A	12/4/2012 N/A N/A	12/4/2013 A/N A/N	\$102/\$/21 A/N A/N	12/4/2015 N/A N/A	107/9/21 //N	9 4 4	6 12/4/2017 A N/A N/A	6 12/4/2017 12/4/2018 A N/A N/A A N/A N/A	6 12/4/2017 12/4/2018 12/4/2018 6 N/A N/A N/A A/A A/A A/A A/A A/A A/A A/A

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for nat less than 20 valuation years.

Exhibit A-2 – Kiustrative Calculations Payment for Municipal Services

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3/2010 9/2010 1/2010 2%	eor Valuation Years Year 1 Year 2 Year 3 2010 1/1/2011 1/1/2012 1/1/2013 1	stions 29,580.00 30,171.60 30,775.03 500.00 115,770.00 118,085.40 120,447.11 500.00 145,350.00 148,257.00 151,272.14	80,277,05 03,171,05 00.082,02 00000 800.00 0.00 0.00 0.00 800.00 29,580.00 30,171.60 30,775,03	0.00 115,770.00 118.085.40 120,447.11 1	0.028 0.028 0.028 0.028 N/A 3,241.56 3,306.39 3,372.52	E102/9/11 2102/9/11 1102/9/21 1102/ 1 2102/15/21 2102/15/21 1102/15/21 1202/15/2 3/31/2012 2102/15/E 2102/15/E
	Year 4 Year 5 1/1/2014 1/1/2015	3107E E3063 E1EE721 82.052.121 E1EE721 82.052.121	10 10 10 10 10 10 10 10 10 10 10 10 10 1	TELESZI 50958721	0.028 0.028 3,439.97 3,508.1	12/4/2014 12/4/20 12/12/2014 12/12/20 3/31/2015 3/31/202
	Year 6 1/1/2016	34 32,658.71 17 127,819,43 11 160,478.14	34 32,658,71 00 150,000,00 14 182,658,71	7 (22,180,57)	28 0.028 77 N/A	us 12/4/2016 us N/A 16 N/A
	Year 7 1/1/2017	11,753,631 18,275,6061 16,667,73	98.115,281 00.000,521 88.115,581	(22,624.18)	0.028 N/A	12/4/2017 N/A N/A
	Year 8 1/1/2018	33,978,12 132,983.34 166,961,46	33,978,12 156,060.00 190,038,12	(23,076.66)	0.028 N/A	12/4/2018 N/A N/A
	Year 9 1/1/2019	34,657.68 135,643.01 170,300.69	34,657,68 159,181,20 193,838,82) (61365°EZ)	0.028 N/A	12/4/2018 A/N A/A
	Year 10 1/1/2020	35.350.84 13.225.951 177,770	35,350.84 162,364,82 197,715,66	24,008.96)	0.028 N/A	2102/2/21 A/N A/N

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

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Exhibit A-3 — Illustrative Calculations Payment for Municipal Services

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	Year 10 1/1/2020	32,669.05 92,521.68 125,190.73	889	92,521,68	0.028 2,590.61	12/4/2020 12/31/2020 3/31/2021	
	Year 9 1/1/2019	32,028,48 90,707,53	800	90,707.53	0.028 2,539.81	12/4/2019 12/31/2019 3/31/2020	•
	Year 8 1/1/2018	1,000,15 19,000,15 19,000,05 10,000,000	800 800 800 800 800 800 800 800 800 800	26,922,95	0.028 2,490.01	8102/15/21 8102/15/21 8102/15/21	
	Year 7 1/1/2017	30,784,78 87,185,24 117,970,02	30,784.78 0.00 30,784.78	87,185.24	0.028 2,441.19	12/4/2017 12/31/2017 3/31/2018	
	Year 6 1/1/2016	30,181,15 85,475,73 115,656,88	51 181'0E 6070 51'181'0E	85,475.73	0.028 2.393-32	12/4/2016 12/31/2016 3/31/2017	
	Year 5 1/1/2015	01.085.81 51.097.88 51.097.88	75.092,01 00.0 75.992,01	83,799.73	0.028 2,346.39	12/4/2015 12/31/2015 3/31/2016	
	Year 4 1/1/2014	81.600,62 03,821,121 87.231,111	81.000,65 00.0 81.900,65	82,156,60	0.028 2,300.38	\$102/\$/21 \$102/1E/21 \$102/1E/E	
	Year 3 1/1/2013	28,440.37 80.545.69 108,986.06	28,440.37 0.00 28,440.37	80.545.69	0.028 2,255.28	12/4/2013 12/31/2013 3/31/2014	
	rs Year 2 1/1/2012	27,882,72 78,966,36 106,849.08	27,288,72 0,00 27,882,72	78,966,36	0.028 2,211.06	12/4/2012 12/31/2012 3/31/2013	
	Valuation Yea Year 1 1/1/2011	27,336.00 77,418.00 104,754.00	27,336.00 0.00 27,336.00	77,418.00	0.028 2,167.70	12/4/2011 12/31/2011 3/31/2012	
0102/E1/S 0102/61/S %2 %2	Base Year 1/1/2010	ke Year Valuations 26,800.00 75,900.00 102,700.00	26,800.00 75,900.00 102,700.00	0.00	0.028 N/A	12/4/2010	
Date of CUP approval Date CUP became effective Base Year Veituation Date Inflation Factor		Bose Year Valuations and Adjutted Ba Land Improvements Total	Assessed Value Improvements Land Rew Improvements Total	(mprovement Olfierential (If any)	Tax Rate Payment for Municipal Services	Tax bill throite Date Due Date	

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

Exhibit A-4 – Illustrative Calculations Payment for Municipal Services

0102/E1/S

Date of CUP approval

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Date CUP became effective Base Year Valuation Date	5/11/2010 1/2/2010										
Inflation Factor	\$2										
	Base Year	Valuation Years									
	0102/1/1	Year 1 1/1/2011	Year 2 1/1/2012	Year 3 1/1/2013	Year 4 1/1/2014	Year S 1/1/2015	Year 6 1/1/2016	Year 7 1/1/2017	Year B 1/1/2018	Year 9 1/1/2019	アコ
Base Year Valuations and Adjusted Bası Land	ie Year Valuations 15,000.00	15,300.00	15,606.00	15,918,12	16,236.48	16,561,21	16.892.44	PT 022.71	17 574 80	17 076 20	•
limprovements Total	110,000.00 125,000.00	112,200.00 127,500.00	114,444.00 130,050.00	116,732.88 132,651.00	119,067.54 135,304.02	121,448.89 138,010.10	78-778,651 140,77,051	126,355.42	128,882.53 146,457.42	131,460.18 149,386.57	។ ជ អ្ម
Assessed Value improvements Land New improvements Total	15,000.00 110,000.00 125,000.00	15,300.00 0.00 15,300.00	15,606.00 70,000.00 85,606.00	15,918.12 71,400.00 87,318.12	16,236.48 121,400.00 137,636.48	16,561,21 123,828,00 140,389,21	16,892,44 126,304,56 143,197,00	17,230,29 128,830,65 146,060,94	17,574.89 131,407,26 148,982.15	17,926.39 134,035.41 151,961.80	" " "
Improvement Differential (if any)	0,00	112,200.00	44,444.00	45,332.88	(2332.46)	(116252)	(2,426.69)	[5752872]	(2,524,73)	(52,572)	B
Tax Rale Payment for Municipal Services	0.028 N/A	0.028 3,141.60	0.028 1,244.43	0.028 1,269.32	0.028 N/A	0.028 N/A	0.028 N/A	0.028 N/A	0.028 N/A	0.028 N/A	
Tax bill Invoice Date Due Date	12/4/2010	12/4/2011 12/31/2011 3/31/2012	12/4/2012 12/31/2012 3/31/2013	12/4/2013 12/31/2013 3/31/2014	12/4/2014 A/N N/A	9/N 9/N 10/2/6/21	12/9/2016 A/N A/N	12/4/2017 N/A N/A	12/4/2018 N/N N/A	8102/9/21 8/N 8/N	8

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

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Exhibit A-5 - Illustrative Calculations Payment for Municipal Services

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bate of CUP approval Date CUP became effective Lase Year Valuation Date Alation Factor		lase Year Valuations and Adjusted Base Year Land Improvements Total	uscessed Volve Improvements Land New Improvements Total	nprovement Differential (If any)	ar Rate syment for Municipal Services	ax bill voice Date ue Date
\$/13/2010 5/12/2010 1/1/2010 2%	ie Year V	Valuations 20,000.00 65,000.00 85,000.00	20,000.00 65,000.00 15,000.00	0.00	0.028 N/A	2/4/2010
	/aluation Years Year 1 1/1/2011	20,400.00 66,300.00 86,700.00	20,400.00 0.00 20,400.00	66,300.00	0.028 1.856.40	1102/12/11 1102/12/11 3/31/2012
	Year 2 1/1/2012	20,808.00 67,626.00 88,434.00	20,808.00 75,000.00 95,808.00	(7,374.00)	0.028 N/A	12/4/2012 N/A N/A
	Year 3 1/1/2013	21,224.16 68,978.52 90,202.68	21,224.16 76,500.00 97,724.16	(7,521.48)	0.028 N/A	e102/5/21 8/N N/A
	Year 4 1/1/2014	21,648.64 70,358.09 92,006.73	21.648.64 78.030.00 99,678.64	(167129'2)	0.028 N/A	12/4/2014 N/A N/A
	Year 5 1/1/2015	22,081.62 71,765.25 93,846.87	800 800 800	71,765.25	0.028 2,009.43	12/4/2015 12/31/2015 3/31/2016
	Year 6 1/1/2016	22,523.25 73,200.56 95,723.81	000 000	73,200.56	2915H012 82070	12/4/2016 12/31/2016 3/31/2017
	Year 7 1/1/2017	22,973.71 74,664.57 97,638.28	89 89 89 89 89 89 89 89 89	74,664.57	0.028 2,090.61	12/4/2017 12/31/2017 3/31/2018
	Year 8 1/1/2016	23,433.19 76,157,86 99,592,05	00 00 00 00 00 00 00 00 00 00 00 00 00	76,157.86	0.028 2,132.42	12/4/2018 12/31/2018 3/31/2019
	Year 9 1/1/2019	23,901.85 77,681.02 101,582.87	888	77,681.02	0.028 2,175.07	12/4/2019 12/12/12 3/31/2020
	Year 10 1/1/2020	24,379.89 79,234.64 103,614.53	8888	79,234.64	0.028 2,218.57	1202/12/2020 0202/12/21 1202/12/2020

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

Exhibit A-6 – Ilkustrative Calculations Payment for Municipal Services

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Date of CUP approval Date CUP became effective Base Year Valuation Date Inflation Factor	\$2 0102/61/5 0102/1/1										
	Base Year \ 1/1/2010	/aluation Years Year 1 1/1/2011	Year 2 1/1/2012	Year 3 1/1/2013	Year 4 1/1/2014	Year 5 1/1/2015	Year 6 1/1/2016	Year 7 1/1/2017	Year 8 1/1/2018	Year 9 1/1/2019	Year 10 1/1/2020
Base Year Valuations and Adjusted Base Land Improvements Total	r Year Valuations 15,000.00 35,000.00 50,000.00	00.00E,21 00.007,2E 51,000.02	15,606.00 36,414.00 52,020.00	15,918.12 37,142.28 53,060.40	16.236.48 37,885.13 54,121.61	16561.21 38,642.83 55,204.04	16,892,44 39,415,68 56,308,12	17,230.29 40,204.09 57,434.28	17,574.89 41,008.08 58,582.97	17,926.39 41,828.24 59,754.63	18.284.92 42.654.80 60,949.72
Assessed Volue improvemenus Land New improvements Total	0.00 0.00 0.00	0.0 0.00 0.00	000 000	0.00 0.00 0.00	000 000 000	800 800 810	000 000 000	80 80 80 80 80	888	888	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Improvement Differential (If any)	35,000.00	35,700.00	36,414.00	37,142.28	ET'S88'LE	38,642,83	33,415,68	40,204.00	41,008.08	41,828.24	42,664,80
Tar Aste Payment for Municipal Services	0.028 N/A	09.666	0.028 1,019.59	850-0 36-0E0-L	0.028 1,060.78	0.028 1,082.00	0.028 1,103.64	17.22L1	0.028 1,148.23	0.028 1.171.19	0.028 1.194 .61
Tax bill Invoice Date Due Date	12/4/2010	1102/12/1 1102/1E/21 2102/1E/£	12/4/2012 12/31/2012 3/31/2013	12/4/2015 E102/1E/21 5102/1E/E	12/4/2014 12/31/2014 3/31/2015	12/4/2015 12/31/2015 3/31/2016	12/4/2016 12/31/2016 3/31/2017	12/4/2017 12/31/2017 3/31/2018	12/4/2018 12/31/2018 3/31/2019	12/4/2019 12/31/2019 3/31/2020	12/4/2020 12/31/2020 3/31/2021

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

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Exhibit A-7 -- Illustrative Calculations Payment for Municipal Services

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bate of CUP approval Date CUP became effective Base Year Valuation Date Inflation Factor	5/13/2010 2/10/2010 2/1/1										
	Base Year 1/1/2010	Valuation Years Year 1 1/1/2011	Year 2 1/1/2012	Year 3 1/1/2013	Year 4 1/1/2014	Year 5 1/1/2015	Year 6 1/1/2016	Year 7 1/1/2017	Year 8 1/1/2018	Year 9 1/1/2019	Year 10 1/1/2020
Base Year Valuations and Adjusted Base Land Improvements Total	Year Valuations 25,000.00 45,000.00 70,000.00	25,500.00 45,900.00 71,400.00	26,010.00 46,818.00 72,828.00	26,530,20 47,754,36 74,284,56	27,060,80 48,709,45 75,770,25	27.602.02 49.683.64 77,285.65	28,154.06 50,677,31 78,831.37	28,717.14 51,690.86 80,408.00	29,291.48 52,724.67 82,016.16	19,656,48 11,911 11,656,48	30,474.86 54,854.75 85,329.61
Assessed Value Improvements Land New Improvements Total	25,000.00 45,000.00 70,000.00	25,500,00 45,900,00 71,400,00	26,010.00 46,818.00 72,828.00	02.052.13 00.000,2E 02.052.13	27,050.80 35,700.00 62,760.80	27,602.02 36,414.00 64,016.02	28,154,06 37,142,28 65,296,34	28,717.14 28,500.00 51.712,72	29,291,48 29,070,60 58,361,48	15.778,92 06.159,92 77.85,82	30,474.86 30,244.43 60,719.29
Improvement Differential (if any)	0.00	0.00	0.00	12,754.36	37'600'ET	13,269.64	to sester	23,190.66	23,654.67	24,127.77	24,610.32
Tax Rate Payment for Municipal Services	0.028 N/A	0.028 N/A	0.028 N/A	0.028 357.12	0.028 364.26	82070 8217E	0.028 378.98	0.028 649.34	0.028 820.0	0.028 675.58	0.028 689.09
Tax bill Invoice Date Due Date	12/4/2010	12/4/2011 N/A N/A	12/4/2012 N/A N/A	12/4/2013 12/31/2013 3/31/2014	12/4/2014 12/31/2014 3/31/2015	12/4/2015 12/31/2015 3/31/2016	12/4/2016 12/31/2016 3/31/2017	12/4/2017 12/31/2017 3/31/2018	12/4/2018 12/31/2018 3/31/2019	2102/9/21 2102/16/21 20202/16/6	12/4/2020 12/31/2020 3/31/2021

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

Exhibit A-8 - Iliusustive Coloridation Payment for Municipal Services

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	Year 10 1/1/2020	12,189.94 54,367.15 66,557.10	12,1894 20,358,09 82,548,09	(\$\$066'51)	0.026 N/A	0105/9/21 A/N A/N
	Year 9 1/1/1019	11.95033 E1.10E,E2 E0.252,23	11,950.91 68,978.52 80,929.45	(95.773,21)	0.028 N/A	12/4/2018 N/A N/A
	Year 8 1/1/2018	11.716.59 52.256.01 63.972.60	11,71659 67,62600 79,34259	(66-63E'51)	0.028 N/A	8102/%/21 V/N V/N
	Year 7 1/1/2017	11,486.86 51,231.38 62,718.24	11,486. 8 6 66,300.00 77,786. 8 6	(15,068.62)	0.028 N/A	7102/b/21 8/N N/A
	Year 6 1/1/2016	11,261,62 50,226.84 61,488.47	11.261.62 65,000.00 76,261.62	(14,773.16)	V/N 87070	12/4/2016 N/A N/A
	Year S 1/1/2015	11,040.81 49,242.00 60,282.81	1809071 000 1809011	49,242.00	87.87E,L	12/4/2015 N/N N/N
	Year 4 1/1/2014	10,824.32 48,276.47 59,100.80	10,824.32 53,060.40 63,684.72	(6 . 783 9 3)	0.028 N/A	12/4/2014 N/A N/A
	Year 3 1/1/2013	10,612.08 47,329.88 57,941.95	10,612.08 52,020.00 62,632.08	(4,630.12)	0.028 N/A	210/4/2013 A/N A/N
	Year 2 1/1/2012	10,404.00 46,401.84 56,805.84	10,404.00 51,000.00 61,404.00	(4,598.16)	0.028 N/A	12/4/2012 N/A N/A
	aluation Years Year 1 1/1/2011	10,200.00 45,492.00 55,692.00	10,200.00 50,200.00 60,200.00	(4,508.00)	0.028 N/A	1102/9/21 A/N N/A
0102/E1/S 0102/61/S XX	Base Year V 1/1/2010	se Yeor Valvations 10,030.00 44,600.00 54,600.00	10,000.00 44,600.00 54,600.00	0.00	0.028 N/A	0102/9/21
Date of CUP approval Date CUP became effective Base Year Valuation Date Inflation Factor		Base Year Valuations and Adjusted Ba Land Improvements Total	Assessed Volue improvements Land New improvements Total	tmprovement Differential (if any)	Tax Aste Payment for Municipal Services	Tax bill Invoice Date Due Date

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NOTES:

Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations.
Payment for Municipal Services catends for not less than 20 valuation years.
Since the Payment for Municipal Services is tolled for one Valuation Year, the agreement would likewise extend 21 rather than 20 Valuation Years.

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Exhibit A-9 - Illustrative Calculations Payment for Municipal Services

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Date of CUP approval Date CUP became effective Base Year Valuation Date Inflation Factor	0102/E1/S 0102/61/S 8/2										
	Base Year	Valuation Year	~								
	1/1/2010	Year 1 1/1/2011	Year 2 1/1/2012	Year 3 1/1/2013	Year 4 1/1/2014	Year S 1/1/2015	Year 6 1/1/2016	Year 7 1/1/2017	Year 8 1/1/2018	Year 9 1/1/2019	Year 10 1/1/2020
Base Year Valuations and Adjusted Bas Land	ie Year Valuations 8,000.00	8,160.00	8,323.20	8,489.66	18,659.46	19,032.65	19,413.30	72.108,01	03.701,02	20,601.55	21,013.58
Improvements Total	45,000.00 53,000.00	45,900.00 54,060.00	46,818.00 55,141.20	47,754.36 56,244.02	9 8,7 09.45 117,368.90	100,683.64 119,716.28	100,697,31 122,110,61	104,751.26 124,552.82	106,846.28 127,043.88	12,680,921 129,584,75	111,162,87 132,176,45
Assessed Valve improvements Land New Improvements Total	8,000.00 45,000.00 53,000.00	8,160.00 0.00 8,160.00	02.625.8 00.0 02.525.8	8,489,66 0.00 8,489.66	18,659.46 50,010.00 68,659.46	19,032,65 51,000,00 70,032,65	19,413-30 52,020,00 71,433-30	72.108,61 72.108,61 72.108,61	20,197.60 71,420,40 91,618.00	20,601.55 72,848.81 93,450.36	21,013.58 74,305.78 95,319.36
Improvement Differential (If any)	0.00	45,900.00	46,818.00	47,754.36	48,709.45	49,683.64	50,677.31	34,731.26	35,425.88	36,134,40	36,857.09
Tar Rale Payment for Municipal Services	0.028 N/A	0.028 1,285_20	0.028 1,310.90	820.0 SL.YEE.L	0.026 1,363.86	0.028 91.191.14	0.028 1,418.55	0.028 572.48	26765 8201)	92 7101 97078	0.028 1,032.00
Tax bill Inveice Date Due Oate	12/4/2010	1102/15/21 1102/15/21 2102/16/E	12/4/2012 12/12/12/2013 3/31/2013	5102/15/21 5102/15/21 5/2014	12/4/2014 12/31/2014 3/31/2015	12/4/2015 12/1/2015 3/31/2016	7102/1E/E 9102/1E/C1 9102/1E/E	12/4/2017 12/31/2017 3/31/2018	8102/2/1 8102/12/21 8102/1E/E	12/4/2019 12/31/2019 3/31/2020	12/4/2020 12/31/2020 3/31/2021
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works: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

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Exhibit A-10 – Illustrative Calculations Payment for Municipal Services

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5/13/2010 5/19/2010 1/1/2010 2%	Base Year Valuation Years Year 1 Year 2 1/1/2010 1/1/2011 1/1/201:	idjusted Base Year Veluations 12,000.00 12,484 12,600.00 23,052.00 23,513 14, 34,600.00 35,292.00 35,997.	nB 12,000.00 12,240.00 12,484 ements 22,600.00 12,240.00 0,00 34,600.00 12,240.00 12,484.	lf any) 0.00 23,052.00 23,513.(0.028 0.028 0.028 0.0 Nices N/A 645.46 658	12/4/2010 12/4/2011 12/4/Z 12/31/2011 12/31/20 3/31/2012 3/31/20
	Year 3 2 1/1/2013	.80 12,734.50 04 23,983,30 84 36,717,80	80 12,734.50 80 0.00 80 12,734.50	0 <u>5.582,55</u> bd	28 0.028 37 671.53	112 12/4/2013 112 12/31/2013 113 3/31/2014
	Year 4 1/1/2014	12,989.19 24,462.97 37,452.15	12,989.19 0.00 12,989.19	24,462.97	0.028 68A.96	\$102/\$/21 \$102/16/21 \$102/16/E
	Year 5 1/1/2015	13,248.97 24,952 23 38,201.20	72.885.EI 00.0 72.885.EI	24,952,23	0.028 638.66	12/4/2015 12/31/2015 3/31/2016
	Year 6 1/1/2016	13,513.95 25,451.27 38,965.22	20212E1 2020 20212E1	25,451.27	0.028 712.64	12/4/2016 12/31/2016 3/31/2017
	Year 7 1/1/2017	13,744.22 25,960.25 39,744.52	0000,5E 00.0 00.000,5E	25,960.30	82070 8797	12/4/2017 7102/16/21 3/31/2018
	Year 8 1/1/2018	14,059.91 26,479.50 40,539.41	32,640.00 0.00 32,640.00	26,479.50	0.028 741.43	12/4/2018 1102/12/21 3/31/2019
	Year 9 1/1/2019	14,341.11 27,009.0 9 41,350.20	04.792.EE 00.0 08.292.EE	27,003.09	0.028 756.25	0202/1E/21 6102/1E/21 0202/1E/6
	Year 10 1/1/2020	14,627.93 27,549.27 42,177.22	33,958.66 0.0 33,958.66	27,549.27	0.028 771.38	12/4/2020 12/2020 3/32/12020

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

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Exhibit A-11 -- Illustrative Calculations Payment for Munitipal Services

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	Year 10 1/1/2020	14,627.93 115,316.87 129,944.81	14,627,93 55,204.04 69,831.97	60,112,83	0.028 1,683.16	0202/P/21 0202/LE/21 0202/LE/E	
	Year 9 1/1/2019	14,341.11 113,055.76 127,396.87	14,341.11 54,121.61 68,462.72	58.934.15	0.028 1,650.16	12/4/2019 12/31/2019 3/31/2020	
	Year 8 1/1/2018	14,059.91 110,838.98 124,898.89	14,059,91 53,050,40 67,120,31	\$7,778.58	0.028 1,617.80	3/31/2018 3/31/2018 3/31/2019	
	Year 7 1/1/2017	13,784.23 108,665.66 122,449.89	13,784.23 52,020.00 65,804.23	56,645.66	0.028 1,586.08	12/4/2017 12/31/2017 3/31/2018	
	Year 6 1/1/2016	19,201,25 106,534 108,000	50£12,61 20,000,12 20,612,93	55,534.96	0.028 1,554.98	12/4/2016 12/31/2016 3/31/2017	
	Year 5 1/1/2015	13,248.97 104,446.04 117,685.01	13,248.97 50,000.00 63,248.97	54,446.04	820.0 84.92.2.1	12/4/2015 12/31/2015 3/31/2016	
	Year 4 1/1/2014	12,989,19 80,398,08 72,785,211	61.086,21 00.0 91.086,21	102,398.06	0.028 2,867.15	12/4/2014 12/31/2014 3/31/2015	
	Year 3 1/1/2013	12,734,50 100,390,28 113,124,77	12,734.50 0.00 12,734.50	82.025,001	0.028 2,810.93	12/4/2013 12/15/12 3/31/2014	
	s Year 2 1/1/2012	12,484.80 98,421.84 110,906,64	12,484.80 0.00 12,484.80	98,421.84	0.028 2.755.81	12/4/2012 12/31/2012 3/31/2013	
	Valuation Year Year 1 1/1/2011	12,240.00 96,492.00 108,732.00	12.240.00 0.00 12.240.00	96,492.00	0.028 2,701.78	12/4/2011 12/31/2011 3/31/2012	
5/13/2010 5/12/2010 2020/1/1 2%	Base Year 1/1/2010	r Year Valuations 12,000.00 94,600.00 105,600.00	12,000.00 94,600.00 106,600.00	0010	0.028 N/A	12/4/2010	
Date of CUP approval Date CUP became effective Bose Year Valuation Date Infistion factor		Base Year Voluations and Adjusted Bas. Land Improvements Total	Assessed Velue Improvements Land New Improvements Total	Improvement Differential (If any)	Tar Rate Payment for Municipal Services	Tax bill Invoice Date Due Date	

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NDTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

Exhibit A-12 – Illustrative Calculations Payment for Municipal Services

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	Year 9 Year 10 11/2019 11/2020	19 23,901.85 24,379 70 103,495,02 105,564 19 127,396,87 129,944,	19 23,901,85 24,379. 19 23,901,85 24,379. 19 23,901,65 24,379.1	0 103,495.02 105,564.9	28 0.028 0.05 14 2.297.86 2.955	12/4/2019 12/4/20 18 12/31/2019 12/31/20 19 3/31/2020 3/31/202
	Year 8 1/1/2015	ri 23,433. Le 101,465. 19 124,898.1	1 23,433. 0 00 1 23,433.1	101,465.7	8 0.02 13 2,841.4	7 12/4/20 7 12/31/20 8 3/31/20
	Year 7 1/1/2017	5 22,973.7 99,476.1 122,449.8	7.£72,22 00 00 7.£72,22	99,476.18	202 1,7853	5 12/4/201 5 12/31/201 731/201
	Year 6 1/1/2016	2 22222 97,525.6 120,048.9	00 00 0	97,525,67	2,730.7	12/4/201
	Year S 1/1/2015	1 22.081.6 55,613.4 117,695.02	22,081,67	95,613.40	2,677.11	12/4/2015 2/31/2016 3/31/2016
	Year 4 1/1/2014	21,648,64 93,738,63 115,387,27	21,648.64 0.00 21,648.64	93,738,63	0.028	12/4/2014 12/12/12 3/31/2015
	Year 3 1/1/2013	21.224.16 91,900.61 113,124.77	21.224.16 0.00 21.224.15	19'006'16	0.028 2,573.22	12/4/2013 12/31/2013 3/31/2014
	rs Year 2 1/1/2012	20,808.00 90,098.64 110,906.64	20,808.00 0.00 20,808.00	90,098.64	0.028 2,522.76	12/4/2012 12/31/2012 3/31/2013
	Valuation Yea Year 1 1/1/2011	20,400.00 88,332.00 1 <i>08,732.00</i>	20,400.00 0.00 20,400.00	00'ZEE'88	0.028 2,473.30	12/4/2011 12/31/2011 3/31/2012
0102/E1/2 0102/01/2 0102/1/1 %2	Base Year 1/1/2010	Base Year Valuations 20,000,00 86,600,00 106,600,00	20,000.00 86,600.00 1 <i>06</i> ,600.00	000	0.028 N/A	12/4/2010
Date of CUP approval Date CUP became offective Base Year Valuation Date Inflation Factor		Base Year Valuations and Adjusted Land Improvements Total	Assessed Volur Improvements Land New improvements Total	Improvement Olfferential (if any)	Tax Rate Payment for Municipal Services	Tax bill Invaice Date Due Date

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NOTES: 1. Inflation factors in 2010 and subsequent years are used to determine the Adjusted Base Year Valuations. 2. Payment for Municipal Services extends for not less than 20 valuation years.

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Exhibit B

LEGAL DESCRIPTION (Automotive Enterprises, LLC)

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STODDARD & LEVYS ADDITION, LOT 7 EXCEPT NORTH 18 FEET AND ALL OF LOTS 8 AND 9, BLOCK 12, CITY OF LA CROSSE, LA CROSSE COUNTY, WISCONSIN.

TAX PARCEL NO.:17-30112-040STREET ADDRESS:810 FOURTH STREET SOUTH