

Enplanements (excluding charters)													
	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
2016	6,701	6,323	7,403	7,118	7,829	8,037	7,920	8,441	7,125	7,858	6,838	6,297	87,890
2017	6,070	6,375	7,536	7,410	7,518	7,977	7,627	8,717	7,000	7,522	7,159	6,786	87,697
2018	6,781	6,655	8,029	7,972	8,402	8,708	8,143	9,424	8,133				72,247
	12%	4%	7%	8%	12%	9%	7%	8%	16%				

Load Factors (excluding charters) *													
	January	February	March	April	May	June	July	August	September	October	November	December	Avg
2016	77.72%	76.38%	77.36%	77.37%	80.91%	82.31%	84.94%	88.70%	88.82%	83.05%	82.95%	82.62%	81.93%
2017	85.78%	85.69%	89.40%	87.49%	85.24%	80.98%	77.43%	86.56%	80.68%	81.18%	84.46%	72.45%	83.11%
2018	76.71%	79.80%	78.95%	84.45%	85.82%	82.07%	74.50%	82.59%	80.21%				80.57%
	-11%	-7%	-12%	-3%	1%	1%	-4%	-5%	-1%				

Available Seats (excluding charters)													
	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
2016	8,622	8,278	9,570	9,200	9,676	9,764	9,324	9,516	8,022	9,462	8,244	7,622	107,300
2017	7,076	7,440	8,430	8,470	8,820	9,850	9,850	10,070	8,676	9,266	8,476	9,366	105,790
2018	8,840	8,340	10,170	9,440	9,790	10,610	10,930	11,410	10,140				89,670
	25%	12%	21%	11%	11%	8%	11%	13%	17%				

Tower Counts													
	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
2016	1,382	1,651	1,831	1,418	1,817	1,813	2,145	1,737	1,542	1,777	1,336	836	19,285
2017	707	1,122	1,163	1,322	1,755	1,954	2,023	1,995	1,846	1,811	1,563	1,129	18,390
2018	1,244	1,201	1,695	1,368	1,496	1,628	2,027	2,012	1,956				14,627
	76%	7%	46%	3%	-15%	-17%	0%	1%	6%				

Monthly Gross Receipts			
August			
	August 2017	August 2018	Same Month YOY Change
Car Rentals	\$689,842.24	\$730,206.73	6%
Colgan Sales	\$262,745.45	\$236,796.76	-10%
Fuel Sales (Gallons)	121,061	97,551	-19%
Restaurant/Shop Sales	\$47,762.22	\$57,664.36	21%
Parking Revenue	\$47,732.70	\$62,325.17	31%

\* - Note: Load factors are estimated due to diversions/maintenance flight