

**Robert W. Baird & Co., Inc. - Milwaukee, WI's Bid
 City of La Crosse, Wisconsin
 \$2,280,000 General Obligation Promissory Notes, Series 2018-B**

For the aggregate principal amount of \$2,280,000.00, we will pay you \$2,325,101.20, plus accrued interest from the date of issue to the date of delivery. The Bonds are to bear interest at the following rate(s):

Maturity Date	Amount \$	Coupon %	Yield %	Dollar Price	Bond Insurance
03/01/2019	195M	3.0000	1.7500	100.997	
03/01/2020	215M	3.0000	1.8500	102.034	
03/01/2021	215M	3.0000	1.9500	102.854	
03/01/2022	220M	3.0000	2.0800	103.349	
03/01/2023	225M	3.0000	2.2000	103.629	
03/01/2024	230M	3.0000	2.2800	103.894	
03/01/2025	235M	3.0000	2.4000	103.745	
03/01/2026	240M	3.0000	2.5500	102.794	
03/01/2027	250M	3.0000	2.6500	102.164	
03/01/2028	255M	3.0000	2.7500	101.540	

Total Interest Cost: \$377,490.00
 Premium: \$45,101.20
 Net Interest Cost: \$332,388.80
 TIC: 2.603913
 Total Insurance Premium: \$0.00
 Time Last Bid Received On: 04/12/2018 9:58:15 CDST

This proposal is made subject to all of the terms and conditions of the Official Bid Form, the Official Notice of Sale, and the Preliminary Official Statement, all of which are made a part hereof.

Bidder: Robert W. Baird & Co., Inc., Milwaukee, WI
 Contact: Geoff Kuczarski
 Title:
 Telephone: 414-765-7331
 Fax:

Issuer Name: ~~City of La Crosse, Wisconsin~~ Company Name: Robert W. Baird & Co., Inc.

Accepted By: Trinity W. Kubit Accepted By: [Signature]

Date: April 12, 2018

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