



**CITY OF LA CROSSE UTILITIES**  
**WATER - SEWER - STORM**

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**Cindy Zink**  
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To Board of Public Works  
of the City of La Crosse, Wisconsin

Dear Chair and Board Members:

The following quotes for equipment purchase and professional services for programming were received for the Water **SCADA System Conversion** project. *(Item #312 in the 2015 CIP at \$220,000)*

Hardware Quotes:

<b>Werner Electric</b> <b>La Crescent, MN</b>	<b>\$69,225.61</b>
<b>Industrial Automation and Engineering, Inc</b> <b>La Crosse, WI</b>	<b>\$71,356.71</b>
<b>Altronex Control Systems (L.W.Allen)</b> <b>La Crescent, MN</b>	<b>\$75,800.00</b>

System Integration Quotes:

<b>Altronex Control Systems (L.W.Allen)</b> <b>La Crescent, MN</b>	<b>\$126,707.00</b>
<b>Industrial Automation and Engineering, Inc</b> <b>La Crosse, WI</b>	<b>\$130,750.00</b>

The Utility Manager recommends awarding the quote for hardware to Werner Electric and the quote for system integration to Altronex Control Systems (L.W. Allen) for a combined total of \$195,932.61.

Sincerely,

Bernard N Lenz, P.E.  
Utilities Manager