### **Objection to Real Property Assessment**

To file an appeal on your property assessment, you must provide the Board of Review (BOR) clerk written or oral notice of your intent, under state law (sec. 70.47(7)(a), Wis. Stats.). You must also complete this entire form and submit it to your municipal clerk. To review the best evidence of property value, see the Wisconsin Department Revenue's Guide for Property Owners.

#### nlete all sections.

complete all sections:			
Section 1: Property Owner / Agent Information	n	* If agent, submit written authorization (For	m PA-105) with this form
Property owner name (on changed assessment notice)	ne L. Lepsch	Agent name (if applicable)	
Janes D. Lepsch Irrevocable, Trus Owner mailing address	<u>r</u>	Agent mailing address	
2236 West AU. So.		22350 16th	
City State Zip	54601	City Crosse	ie Zip
Owner phone Email	1401	Owner phone Email	
(608) 792-0121		1608 1317 - 4449	
Section 2: Assessment Information and Opin	ion of Value		
Property address		Legal description or parcel no. (on changed assessment	nt notice)
2236 West Arr. So.			
City A Crosse WI. 5	4601	17-050284-020	
Assessment shown on notice - Total		Your opinion of assessed value - Total	1 (b - A)
442,800		under 300000 total for	both properties
f this property contains non-market value class acre	age, provide your	r opinion of the taxable value breakdown:	
Statutory Class	Acres	\$ Per Acre	Full Taxable Value
Residential total market value			1111/10
Commercial total market value		101	THEY
Agricultural classification: # of tillable acres		@ \$ acre use value	A A KA
# of pasture acres		@ Sacre use value S	NECEN
		acre use value	U THED ET
# of specialty acres		<ul> <li>acre @ 50% of market value</li> </ul>	× 16 . 10
Undeveloped classification # of acres		<ul> <li>acre @ 50% of market value</li> <li>\$ acre @ 50% of market value</li> </ul>	02 2025
Agricultural forest classification # of acres		@ \$ acre @ market value	Verking Lu
Forest classification # of acres	1000 00 00 00 00 00 00 00 00 00 00 00 00	let t	Mice A
Class 7 "Other" total market value		market value	Th
Managed forest land acres		@ \$ acre @ 50% of market value	TIGIL
Managed forest land acres		@ \$ acre @ market value	-
Section 3: Reason for Objection and Basis of	Estimate		- dditional chaota if poodad)
Reason(s) for your objection: (Attach additional sheets if n	eeded)	Basis for your opinion of assessed value: (Attach	
see attatched papruok		See attacked paperu	Jork
Section 4: Other Property Information			
A. Within the last 10 years, did you acquire the pro	perty?Inher	ited thragh trust	Yes No
If Yes, provide acquisition price \$ through to		Purchase Trade	Gift Inheritance
B. Within the last 10 years, did you change this pro	perty (ex: remode	nm-dd-yyyy) al, addition)? K. replaced an existing. fe	nce Yes No
If Yes, describe that was rolled.		3	
Date of Cost of			
changes changes \$	Does this c	ost include the value of all labor (including your	own)? Yes No
(mm-dd-yyyy) C. Within the last five years, was this property liste	d/offered for sale	?	🗌 Yes 🏾 🔀 No
If Yes, how long was the property listed (provide		yy) to ( <i>mm-dd-yyyy</i> )	
Asking price \$ List	all offers received	d	
D. Within the last five years, was this property app	raised? Mart	et Analyss )	Yes No
If Yes, provide: Date 7 - 7 - 25 Valu	e	Purpose of appraisal HAA was lea	t ano luois dore
(mm-dd-yyyyy)			- di andressa
If this property had more than one appraisal, pro	vide the requeste	d information for each appraisal.	
Section 5: BOR Hearing Information			
A. If you are requesting that a BOR member(s) be r Note: This does not apply in first or second class citi	emoved from you es.	Ir hearing, provide the name(s):	
B. Provide a reasonable estimate of the amount of	time you need at	t the hearing $\underline{45}$ minutes.	
Property owner or Agent signature			Date (mm-dd-yyyy) 7 -14 - 285
PA-115A (8, 10-22)		Canal Constant	Wisconsin Department of Reven

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### **Agent Authorization**

### for Property Assessment Appeals

If an agent is representing the property owner or municipality, the property owner or municipality must provide prior written authorization for the agent to represent the company or municipality when contacting the reviewing authority.

Section 1: Property Owner and	Property Information		e e a	
Company/property owner name	sch Irrev. Trust	Taxation district ☐ Town ☐ Village (Check one) Enter municipality →	City	County
1 Matting address		Street address of property		
2236 West Arr.50	,			
ETA Crosse	State Zip WI 54601	City	State	Zip
Parcel number 17-050284-020 and 17-050284-020 and	Phone -	Email		Fax ( ) -
Section 2: Authorized Agent Ir		1		
Name/title Btll HArnden		Company name		
Mailing address		Phone (608)317-4449	Fax ( )	
Crosse	State Zip WI 5H601	Email	-	
Section 3: Agent Authorization	1			
Municipal Board of Review Other Authorization expires: (mm - d Send notices and other written comn Section 4: Agreement/Accepta	d - yyyy) nunications to: (check one or both)	d in writing prior to expiration)	Owner	
<ul> <li>I understand, agree and accept:</li> <li>The assessor's office may divulge</li> <li>My agent has the authority and n</li> <li>I will provide all information I have</li> </ul>	any information it may have on ny permission to accept a subpo re that will assist in the discussio	eena concerning this property on my l on and resolution of any assessment a	ppeal of th	• • •
penalties for failure to do so, as p	rovided under Wisconsin tax lav		ny propert	y and paying taxes, or
		ame authority as a signed original		a avaauta thia Assat
If signed by a corporate officer, Authorization form	partner, or nouclary on behalf	of the owner, I certify that I have the	ie power (	o execute this Agent
Section 5: Owner Grants Author	prization		······································	
Owner Sign Here	Monne L. Lepsch	Irrev. Trust - Lin	da J	ohnson
Company or title	$\bigcirc$	Date (mi	m-dd-yyyy) - 1-4-	.2025

17-0.50283-091



Quincy H. Hale (1919-1987) Thomas H. Skemp (1936-1977) Ernest O. Hanson Robert C. Skemp Roger L. Imes Thomas S. Sleik James G. Curtis Charles E. Hanson Richard W. Schroeder\* David B. Russell Michael W. Gill\* Thomas L. Horvath Margaret Ahne Herlitzka Paralegals Kevin J. Roop\* Marlane R. Frank M. Doherty\* Andrea L. I Thomas J. Kieffer Tammy S. Bronwyn M. Woyach Mellssa J.

\*Also Licensed in Minnesota

<u>Paralegals</u> Marlane R. Myhre Andrea L. Parr Tammy S. Bollman Melissa J. Nelson Melissa L. Pepin

June 4, 2003

Jim and LaVonne Lepsch 2236 West Avenue South La Crosse, WI 54601

Re: Gundersen Lutheran

Dear Jim and LaVonne:

This letter is just to confirm that we are going to close at our office on Friday, the 13<sup>th</sup> of June, at 11:00. You will need a certified check made payable to Gundersen Lutheran Medical Center, Inc., for \$11,760. In addition, the transfer tax is \$35.28, recording the deed is \$11.00, H.E.L.P.R. report fee from The Title Company is \$75, and my fee is \$2,754, for a total check to be made payable to Hale, Skemp. Hanson, Skemp & Sleik in the amount of \$2.875.28.

I look forward to seeing you on June 13<sup>th</sup>. If you have any questions in the meantime, please feel free to contact me.

Very truly yours,

HALE SKEMP, HANSON, SKEMP & SLEIK

Roger L. Imes RLI/tjp email <u>uddite@haleskemp.com</u>

Enclosure

, Managering and a second of the second s	IEMBER'S RECEIPT - RET		ORDS	
REMITTER	COMMUNITY C PH: (608) 2025 SOUTH P.O. B(	784-5846 1 AVENUE		6060 /
PAYABLE TO Gundersen			June 67,22003	79-8116/2918 0000015333120
Eleven thousand se	even hundred sixty	? and 00/100	E CAN BE NO STOP PAYMENT ON THIS MEMORANDUM	
CASHIER'S	CHECK	FOR JUL	Dur Kurse	
•	<i>.</i>			

### 1291881164:0000015333120# 6060

the state and the second s

### **CLOSING STATEMENT**

ч. v

Property Located At:	Contiguous with 2236	West Avenue South, La Crosse	, WI
Seller:	Gundersen Lutheran Medical Center, Inc. 1826 South Avenue, La Crosse, WI 54601		
Buyer:	James D. and Lavonne L. Lepsch 2236 West Avenue South, La Crosse, WI 54601		
Date of Closing:	June 13, 2003		
PURCHASE PRICE		\$11,	760.00
DEDUCT:			
Tax Adjustment, 2 January 1, 200 (Last Year's Ta Transfer Tax Abstracting Recording Docume Outstanding Mortg Other Adjustments	003, pro rated from 3 to, 2003 x \$)	3 0.00 	0.00
		\$11,	
TOTAL		\$11,	760.00
SELLER:		BUYER:	
GUNDERSEN LUTHER	AN MC, INC.		
BY:* NAME: TITLE:		JAMES D. LEPSCH LAVONNE L. LEPSCH	

This map is not field survey. Any use of this information is the responsibility of the user and La Crosse County disclaims all liability for any other user other than La Crosse County business.

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### State of Wisconsin \ DEPARTMENT OF NATURAL RESOURCES

Jim Doyle, Governor Scott Hassett, Secretary Scott Humrickhouse, Regional Director La Crosse Service Center 3550 Mormon Coulee Rd. La Crosse, Wisconsin 54601 Telephone 608-785-9000 FAX 608-785-9990 TTY 608-785-9000

3-WC-2003-32024ML

May 2, 2003

Lutheran Hospital c/o Maury Mertz 1910 South Ave. La Crosse, WI 54601

Dear Maury Mertz:

We have reviewed your application for a permit to install a storm sewer discharge pipe and riprap on the shoreline of the Mississippi River -pool No.8, located south of Maple Street and west of West Avenue in the City of La Crosse, La Crosse County. You will be pleased to know your application is approved with a few limitations.

I am attaching a copy of your permit, which lists the conditions that must be followed. A copy of the permit must be posted for reference at the project site. Please read your permit conditions carefully so that you are fully aware of what is expected of you.

Please note you are required to submit photographs of the completed project within 7 days after you've finished construction. This helps both of us to document the completion of the project and compliance with the permit conditions.

Your next step will be to notify me of the date on which you plan to start construction and again after your project is complete.

If you have any questions about your permit, please call me at608-785-9010.

Sincerely,

M. Pericahow

David M. Pericak Water Management Specialist

cc: Bruce Norton, U.S. Army Corps of Engineers Russ Wilson, Conservation Warden Dennis Myers, City of La Crosse



#### STATE OF WISCONSIN DEPARTMENT OF NATURAL RESOURCES

• • • •

#### Riprap PERMIT 3-WC-2003-32024ML

Lutheran Hospital, c/o Maury Mertz, 1910 South Ave., La Crosse, WI 54601is hereby granted under Section 30.12(3), Wisconsin Statutes, a permit place a 24-inch thick layer of rock riprap at a 4.5 horizontal: 1 vertical slope extending approximately 7 feet up the bank along 20 feet of the Mississippi River -pool No.8, located south of Maple Street and west of West Avenue, City of La Crosse, La Crosse County, also described as the NE¼-SW¼ S8, T15N, R7W. Purpose of the project is to protect a 12-inch diameter storm sewer from erosion.

The project is subject to the following conditions:

#### PERMIT

- 1. You must notify David M. Pericak at phone 608-785-9010 before starting construction and again not more than 5 days after the project is complete.
- 2. You must complete the project as described on or before November 1, 2004. If you will not complete the project by this date, you must submit a written request for an extension prior to the expiration date of the permit. Your request must identify the requested extension date and the reason for the extension. A permit extension may be granted, for good cause, by the Department. You may not begin or continue construction after the original permit expiration date unless the Department grants a new permit or permit extension in writing.
- 3. This permit does not authorize any work other than what you specifically describe in your application and plans, and as modified by the conditions of this permit. If you wish to alter the project or permit conditions, you must first obtain written approval of the Department.
- 4. You are responsible for obtaining any permit or approval that may be required for your project by local zoning ordinances or by the U.S. Army Corps of Engineers before starting your project.
- 5. Upon reasonable notice, you shall allow access to your project site during reasonable hours to any Department employee who is investigating the project's construction, operation, maintenance or permit compliance.
- The Department may modify or revoke this permit if the project is not completed according to the terms of the permit, or if the Department determines the activity is detrimental to the public interest.
- 7. You must post a copy of this permit at a conspicuous location on the project site, visible from the waterway, for at least five days prior to construction, and remaining at least five days after construction. You must also have a copy of the permit and approved plan available at the project site at all times until the project is complete.
- 8. Your acceptance of this permit and efforts to begin work on this project signify that you have read, understood and agreed to follow all conditions of this permit.
- 9. You must submit a series of photographs to the Department, within one week of completion of work on the site. The photographs must be taken from different vantage points and depict all work authorized by this permit.

#### NOTICE OF APPEAL RIGHTS

If you believe that you have a right to challenge this decision, you should know that the Wisconsin statutes and administrative rules establish time periods within which requests to review Department decisions shall be filed.

To request a contested case hearing pursuant to section 227.42, Wis. Stats., you have 30 days after the decision is mailed, or otherwise served by the Department, to serve a petition for hearing on the Secretary of the Department of Natural Resources, P.O. Box 7921, Madison, WI, 53707-7921.

A request for contested case hearing must follow the form prescribed in section NR 2.05(5), Wis. Adm. Code, and must include the following information:

- 1. A description of the Department's action or inaction which is the basis for the request;
- 2. The substantial interest of the petitioner which is injured in fact or threatened with injury by the Department's action or inaction;
- 3. Evidence of legislative intent that this interest is not to be protected;
- 4. An explanation of how the injury to the petitioner is different in kind or degree from the injury to the general public caused by the Department's action or inaction;
- 5. That there is a dispute of material fact, and what the disputed facts are;
- 6. The statute or administrative rule other than s. 227.42, Wis. Stats., which accords a right to a hearing.

This notice is provided pursuant to section 227.48(2), Wis. Stats.

Dated at La Crosse Service Center, Wisconsin on May 2, 2003.

STATE OF WISCONSIN DEPARTMENT OF NATURAL RESOURCES For the Secretary

David M. Pericak Water Management Specialist

CC. Randy Turtenwald, P.E. City Engineen City of La Crosse State of Wisconsin , Department of Natural Resources

Use of this application form is required by the Department for any proposed project regulated under ss. 30.12(3)(a) 1., 30.12(3)(a) 2., 30.12(3)a) 3., and 30.12(3)(a)4., Wis. Stats. The Department will not consider your request for a permit unless you complete and submit this application form. The riparian fee title owner must be the applicant or co-applicant for a structure permit. A purchaser under a land contract is <u>not</u> considered a riparian owner until property transfer has occurred.

APPLICATION FOR: (Check √ one)

- A. Sand Blanket Permit, s. 30.12(3)(a) 1, Wis. Stats.
- B. Fish Crib Permit, s. 30.12(3)(a) 2, Wis. Stats.
- C. Shore Protection Permit, s. 30.12(3)(a) 3, Wis. Stats.
- D. Ford Permit, s. 30.12(3)(a) 4, Wis. Stats. Form 3500-80

Rev. 9-89

<b>INSTRUCTIONS:</b>	Complete items 1 through 10, sign, date, and return to the appropriate DNR Headquarters (see attached map). In	ncomplete
	applications will not be processed and will be returned.	

1. The applicant and riparian property owner herein is: Name	2. Name of Water Body
LUTHERAN HOSPITAL	MISSISSIFPI KIVER SLOUGH
Street or Route	
1910 SOUTH AVG	County _A CROSSE
City State Zin Code	B. Location of Project
LACROSSE WISC 54601	NE quarter of the SW quarter, section 8,
Telephone Number (Include area code) Fire No. or Identification	n No. Township 15 North, Range 7 DE W
17-50283-0	
Address of Project Location (Route No., Street Address and Fire (If same as above indicate N/A.) 2301 77H ST. S.	No.) 4. Is the applicant a business Yes X No
VACANT PARCEL - NO ANDRESS : SEE PLA	
Property Description: (Attach a copy of deed, lease, land contra other document. Use additional sheets, if necessary.) Note: You must be a riparian owner to qualify for issuance of a permit.	If yes, please explain why. (Attach additional sheets if necessary);
5. Check $\text{corresponding letter as indicated in upper right hand corresponding letter as indicated in upper right hand correspondence to the second seco$	mer. Complete the applicable section ONLY.
A. It is proposed to construct a sand blanket in	lake, by placing a inch layer of material to cover
an area feet in length (measured along the shore) b as shown on the attached sketch. The bottom material is	y feet lakeward, starting feet from the existing shoreline gravel, sand, clay, rock, silt, muck or peat.
The material deposited will be 🔲 sand, 📋 pea gravel,	other (describe) shown on the attached plans.
B. It is proposed to place fish crib(s), each measure	ring feet long, by feet wide, by feet deep,
constructed of materials, in fe	et of water depth as shown on the attached plans in lake.
	105 feet wide, 24 bet high, 18 feet long, (measured along the
	sting bank. The slope of the existing bank is $50^{\circ}$ H: $33^{\circ}$ V
	Get H: GS feet V. The shore protection material consists of
$\Box$ rock, $\Box$ wood, $\blacksquare$ other (describe) $STONE$	$P/P - PAP \neq EROSION MATTING$ as shown on the attached plans.
D. It is proposed to construct a stream ford by placing a	inch layer of 🔲 rock, 🔲 concrete slab, 🔲 concrete planking,
and other (describe) to cover an a	rea feet wide by feet long as shown on the attached
plans. The slope of the existing banks are feet H:	feet V (left bank looking downstream) and feet H:
feet V (right bank looking downstream). The slop	e of the new banks will be feet H: feet V (left bank)
feet H: feet V (right bank).	
6. Average water depth at project site is feet.	Maximum water depth at project site is feet.
7. Is rooted aquatic vegetation present at the project site (particula	rly during summer months)? 🔽 Yes 🕅 No
	sting and proposed conditions drawn to scale. Include width, depth and length
measurements, bank slopes, description of construction material	Is and a general location map describing the location of the project sit, all olor photographs of the area that are dated and initialed by the photographer.
9. Amount of permit fee included with application \$	O . (Please refer to attachment for computing Department permit
••	ies: (Please √) 🔲 City, Village, Town 🔲 County 🔲 Corps of Engineers
•	
	curate and that I am the owner or the duly authorized agent or representative
	perty. The property on which the project will be constructed is riparian and result in permit revocation, the imposition of forfeiture and the requirement

of restoration.







2236 W Ave S CMA Report



# 2236 West Ave S La Crosse, WI 54601





# **Julianne Delap**

SRES Wisconsin Real Estate License #40542104 Solution Mobile 608-386-6003 Solution Julie@lacrossejules.com

@properties



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### 2236 W Ave S CMA Report 2236 West Ave S, La Crosse, WI 54601





**CMA Value** 

**CMA** Range

\$245.7K

\$276,806

Last Edited 7/6/2025

\$305.6K

Price per Sq Ft \$176

### Off Market / Public Record · Public Record

**Closed Price** 

Closed Price not available

#### **RVM®**

# \$239,080

RVM® Updated 7/5/2025

<b>RVM®</b> Estimated Range		
\$215.2K	\$263K	

RVM<sup>®</sup> Confidence

RVM<sup>®</sup> Month Change ↓ \$2,290 RVM<sup>®</sup> Year Change 个 9.81%

This report contains data and information that is publicly available and/or licensed from third parties and is provided to you on an "as is" and "as available" basis. The information is not verified or guaranteed. Neither this report nor the estimated value of a property is an appraisal of the property. Any valuation shown in this report has been generated by use of proprietary computer software that assembles publicly available property records and certain proprietary data to arrive at an approximate estimate of a property's value. Some portions of this report may have been provided by an RPR user; RPR is not responsible for any content provided by its users. RPR and its information providers shall not be liable for any claim or loss resulting from the content of, or errors or omissions in, information contained in this report.



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2236 West Ave S, La Crosse, WI 54601



# **Property Information**

# **Property Facts**

Name	Public Facts	Agent Refinements
Property Type	Single Family	-
Property Subtype	Single Family Residential	-
Bedrooms	4	_
Total Baths	1	2
Full Baths	1	2
Partial Baths	_	-
Living Area (sq ft)	1,575	-
Building Area (sq ft)	1,575	-
Lot Size	8,189 sq ft	_`
Lot Dimensions	8189 SF	
Garage	Yes	_
Garage (spaces)	1	2
Year Built	1937	-
Total Rooms	7	-
Heating	Yes	-
Cooling	Yes	-
Basement	Basement	-
Exterior Walls	Shingle (Not Wood)	-
Number of Units	0	-
Number of Stories	2 story with Basement	_
waterfront	-	waterfront
dock	-	2



# 2236 West Ave S, La Crosse, WI 54601

## **Interior Features**

Base Area	900 sq ft	Basement	900 sq ft
Garage	360 sq ft	Number of Plumbing Fixtures	6
Porch/Stoop	112 sq ft		

## **Exterior Features**

#### PUBLIC

Topography	Level grade	Lot Size - Square Feet	8,189 sq ft
Lot Size - Frontage Feet	59 sq ft	Lot Size - Depth Feet	110 sq ft
Lot Size - Acres	0.19 acres	Effective Year Built	1980
<b>Building Condition</b>	Average	<b>Building Quality</b>	С

## **Legal Description**

Parcel Number	017-050284-020	County	La Crosse County
City/Municipality/Town ship	CITY OF LA CROSSE	Census Tract	550630010.004012
Carrier Route	C050	Abbreviated Description	DIST:17 CITY/MUNI/TWP:CITY OF LA CROSSE SUBD:SECTION 8 T15N R7W SEC/TWN/RNG/MER:SEC 08 TWN 15N RNG 07W PRT NE-SW BEG ON S LN SHOOTING PARK ADDN & W LN OF WEST AVE AT A PT 573FT S & 33FT W OF NE COR NE-SW W W ALG S LN SHOOTING PA

#### **Current Use**

**Single Family Residential** 





2236 W Ave S CMA Report

## 2236 West Ave S, La Crosse, WI 54601

### **Owner Facts**

Owner Name (Public)	LEPSCH IRREVOCABLE TRUST JAMES D	Owner Name 2 (Public)	LAVONNE L LEPSCH IRREVOCABLE TRUST
Mailing Address	2236 West Ave S La Crosse WI 54601-6209	Vesting	Irrevocable Trust
Owner Occupied	Yes		

## **Location Details**

Flood Zone

X (unshaded)

# **Market Trends**

# Market Trends for La Crosse, WI 54601

Single Family + Condo/Townhouse/Apt.









# June 2025 Median Estimated Property Value

Single Family + Condo/Townhouse/Apt.

This graphic displays property estimates for a market area and a subject property, where one has been selected. Estimated property values are generated by a valuation model and are not formal appraisals.

Source: Public records, and MLS sources where licensed

Update Frequency: Monthly



# **June 2025 Active Listings**

#### La Crosse, WI 54601

#### Single Family + Condo/Townhouse/Apt.

This graphic summarizes key statistics for properties that were in an active status on the last day of each month. RPR uses list date and a derived pending date to determine if the listing was active on the last day of the month. An end-of-month snapshot of active listings helps to understand inventory levels, price points and duration on the market.

Source: Listing sources

**Update Frequency: Monthly** 

### Median List Price - \$399,000

1 24.7% Month over Month



### 2236 West Ave S, La Crosse, WI 54601

## June 2025 Sold Listings

#### La Crosse, WI 54601

#### Single Family + Condo/Townhouse/Apt.

This graphic summarizes key statistics for properties that sold each month. RPR uses a derived sold date to determine when a property moved into a sold status within the given month. These statistics are important for understanding the price points on sold properties as well as the difference between the list price and sold price, which reveals whether buyers are paying over or under the asking price.

Source: Listing sources

**Update Frequency: Monthly** 

### Median Sold Price - \$285,000



## **Total Sales and Active Listings in La Crosse, WI 54601**

#### Single Family + Condo/Townhouse/Apt.









# Median Sold Price vs Sold Listings in La Crosse, WI 54601

Single Family + Condo/Townhouse/Apt.



## Median List Price vs Active Listings in La Crosse, WI 54601

Single Family + Condo/Townhouse/Apt.







2236 West Ave S, La Crosse, WI 54601

# **Market Activity**

#### **Market Activity Filters**

Sort Order: Recently updated Maximum Properties Per Change Type: 8 Change Types: New Listings, Pending, Closed, Distressed, Expired Property Types: Single Family, Condo/Townhouse/Apt Property Features: Sale Price: Any, Lease Price: Any, Beds: Any, Baths: Any, Living Area: Any, Lot Size (acre): Any, Year Built: Any

### Summary

#### For Sale Activity in the Last 3 Months



	Agent Selected Comps	New	Pending	Closed	Distressed	Expired
Number of Properties	3	8	8	8	2	8
Lowest Listing Price / Est.Value	\$219,900	\$168,000	\$160,000	\$75,000	\$218,400	\$184,900
Median Listing Price / Est.Value	\$230,000	\$214,950	\$267,400	\$211,250	\$262,740	\$459,500
Highest Listing Price / Est.Value	\$240,000	\$400,000	\$425,000	\$699,900	\$307,080	\$1,980,000
Median Living Area (sqft)	1,385	1,607	1,636	1,654	1,253	3,138
Median Price / sqft	\$173	\$173	\$148	\$190	\$210	\$150
Average Days in RPR	64	12	32	69		143
Median Days in RPR	48	12	34	69	-	113
Median Age	89	81	72	37	84	60
Source	Listings	Listings	Listings	Public Records & Listings	Public Records & Listings	Listings



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# 2236 West Ave S, La Crosse, WI 54601

# СМА



### CMA

CMA Range

\$245.7K

# \$305.6K

**RPR** 

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#### 2236 W Ave S CMA Report

# 2236 West Ave S, La Crosse, WI 54601

### 11

# **Agent Selected Comps**

Address	2236 West Ave S La Crosse, WI 54601	Coogle Enterna 1206 Bennett St La Crosse, WI 54601	2321 13th PI S La Crosse, WI 54601	2303 13th St S La Crosse, WI 54601	1909 13th St S La Crosse, WI 54601
Status	Subject Property	1 Closed	2 Closed	3 Closed	4 Closed
Amount	\$276,806 CMA Value	\$277,500 Closed Price	\$240,000 Closed Price	\$219,900 Closed Price	\$230,000 Closed Price
Recording Date		10/18/2024	11/14/2024	3/6/2025	5/6/2025
Days in RPR		_	31	112	48
Price per Sq Ft	\$176	\$180	\$173	\$156	\$194
Bedrooms	4	3	3	3	3
Total Baths	2	2	2	1	1900 - 1901
Total Rooms	7	6	8	7	6
Living Area	1,575	1,544	1,385	1,406	1,186
Building Area	1,575	1,544	1,385	1,406	1,186
Lot Size	8,189 sq ft	4,574 sq ft	6,970 sq ft	6,665 sq ft	6,578 sq ft
Year Built	1937	2003	1969	1901	1936
Property Type	Single Family	Single Family	Single Family	Single Family	Single Family
	Single Family Residential		Single Family	Single Family	Single Family
Proximity	_	0.04 Mi.	0.16 Mi.	0.1 Mi.	0.23 Mi.
MLS ID		ek og døler <u>b</u> ennkøft	1895924	1899544	1910458
Listing Broker	ninanai spi <mark>r</mark> i etsenin yr	i fua to contra antenessa ato i cherkali matemi i s	Courtesy of CINDY GERKE & ASSOCIATES	<i>Courtesy of NEXTHOME PRIME REAL ESTATE</i>	Courtesy of GATES & GABLES REALTY
Description	- <u>4</u>	kar Surania Sheriq Mu	Adorable and affordable! this move	Welcome to this delightful 3-bedroom	Welcome to 1909 13th st s, a beautifully
982,852			in ready home has all the whistles and	home, perfectly situated on a corner	updated 3-bedroom, 1-bathroom home
Linklichted fielde			bells! a charming	lot! step inside & feel	with an open concept
Highlighted fields were changed by agent to reflect			enclosed front porch for relaxing with a	the welcoming vibe. From the sun	layout and modern upgrades. Features
knowledge of this property.			glass of wine, great sized living-dining room combination.	dreanched living room open to the dining room &	include new kitchen cabinets, appliances, lvp flooring, carpet,
			Main floor laundry room makes life eas	kitchen, beautiful wood floors. An	and fresh paint. Enjoy updated plumbing,





# **Pricing Strategy**

This chart compares the high, low and median price of homes in various listing statuses in the subject property's ZIP code to help determine the asking price for the subject property. The prices of the Selected Comps are closed prices where available.

		For Sale or For	· · ·		, d	
	Selected Comps	Lease Listings	Pending Sales	Distressed	Expired Listings	Closed
Lowest Price	\$219,900	\$14,000	\$254,900	\$218,400	\$184,900	\$211,000
Median Price	\$235,000	\$171,500	\$287,450	\$249,470	\$459,500	\$274,950
Highest Price	\$277,500	\$325,000	\$449,900	\$307,080	\$1,980,000	\$470,000
Median Price per sq.ft.	\$177	\$130	\$146	\$210	\$150	\$176
Median Days in RPR	48	8	21	-	98	56

#### **Sold Price Comparison**

This section compares prices for 1 properties in the subject property's ZIP code with a similar number of beds and baths, sold within the past 90 days.

	Sold Price	Price Per Sq. Ft.
Lowest Price	\$199,000	\$113
Median Price	\$199,000	\$113
Highest Price	\$199,000	\$113

### **CMA Summary**

This section compares the prices of 4 agent-selected properties near the subject property.

Average of Comps	\$276,806
Adjustments	-
Result of CMA Analysis	<b>\$276,806</b> (or \$176 per sq ft)

### **Refined Value Summary**

This section uses property characteristics, home improvements made, and market conditions.

Original Estimated Value	\$239,080
Changes Based on Home Facts	+\$38,529
Home Improvement Adjustments	-
Needed Improvement Adjustments	-
Market Condition Adjustments	-
Estimate + Adjustments	<b>\$277,609</b> (or \$176 per sq ft)





### 2236 W Ave S CMA Report

### 2236 West Ave S, La Crosse, WI 54601



# About RPR

N. N. A. 5

- RPR<sup>®</sup> is the nation's largest property database, exclusively for REALTORS<sup>®</sup>. It empowers REALTORS<sup>®</sup> to help buyers and sellers make informed decisions, backed by a real estate database covering more than 160 million residential and commercial properties in the United States.
- RPR is a wholly owned subsidiary of the National Association of REALTORS® and a member benefit to REALTORS®.
- RPR's data sources range from MLSs and county-level tax and assessment offices, to the U.S. Census and FEMA, to specialty data set providers such as Esri (consumer data), Niche (school information) and Precisely (geographic boundaries).

# Learn More

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### CMA 2236 W Ave S La Crosse

Monday, July 7, 2025



Julianne Delap, ABR, RENE, SFR @properties La Crosse, @properties La Crosse 1844 E Main St Onalaska, WI 54650 608-386-6003 julie@lacrossejules.com https://www.atproperties.com/site/JulieDelap License #: 81003-94

#### COMMENTS

Here is the market analysis for this property. I did take into account the second parcel as well. As you can see, there are not a lot of comparables we can use, as you are technically on Swift Creek, not the main channel, and the age/condition of the house. I looked for homes, in the area, w/water access. this would be around 7th St, 13th st, etc. Even though you do have water access, we also have to take into account the rest of the homes values in the immediate area, including commercial, roadways, etc. We also have to take into consideration the current condition of the home as well. After walking the property, inside and outside, there are some updates/repairs that would need to be made prior to listing. I am taking those into consideration in this valuation, however these price points are with those items being repaired/updated, such as the front staircase pulling away from the home, the basement water issue being repaired/sealed, the siding/facia areas, and some minor repairs to the porches. I do also think price point is not including docks, as those are considered personal property.

I know you had mentioned the neighbor's sale at 2300 West Ave S. From the outside, it does look dated but on the inside, it has been completely remodeled to include vaulted ceilings, a loft area, oak doors, open concept, drywall, lighting, new deck stairs to the dock, stamped patio. It has been completely gutted and remodeled, so I believe that price point reflects that.

In my expert opinion, without putting \$50,000 to \$75,000 into the home, We would not be able to get near what the neighbor did. So, I have listed my recommendations as a range between \$275,000 and \$315,000. I do have a high price point of \$380,000, but that is more of a 'if all the stars aligned' type price point. I feel you should end up at a value of between \$290,000 and \$325,000.

CMA Prepared by Julianne Delap

## **Price Analysis**



#### List, Sold and Adjusted Prices

#### Low, Average, Median, and High Sold Prices



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### Summary of Sold Listings

MLS #	Address	List Price	DOM	CDOM	Sold Date	Sold Price	Total Adjustments	Adjusted Price
1855041	204 Westview PI, La Crosse WI	\$329,900	151	151	05/01/2024	\$330,000		\$330,000
1694741	2546 7th St S, La Crosse WI	\$449,900	58	58	09/02/2020	\$425,000		\$425,000

### Summary of Active Listings

MLS #	Address	Orig. List Price	DOM	CDOM	List Price	Total Adjustments	Adjusted Price
1917911	206 WESTVIEW PL -, La Crosse WI	\$349,900	55	55	\$349,900		- \$349,900

### Low, Average, Median, and High Comparisons

	Closed	Active	Overall
Low	\$330,000	\$349,900	\$330,000
Average	\$377,500	\$349,900	\$368,300
Median	\$377,500	\$349,900	\$349,900
High	\$425,000	\$349,900	\$425,000

### Overall Market Analysis (Unadjusted)

Status #	List Vol.	Avg. List Price	Sold Vol.	Avg. Sold Price	Avg. Sale/List Price	Avg. Est. Total Sq. Ft.	Avg. List \$/Est. Total Sq. Ft.	Avg. Sold \$/Est. Total Sq. Ft.	Avg. DOM	Avg. CDOM
Sold 2	779,800	389,900	755,000	377,500	0.97	2,118	190.24	185.64	104	104
Active 1	349,900	349,900	0	0	0.00	1,586	220.62	0.00	55	55
Overall 3	1,129,700	376,567	755,000	377,500	0.97	1,941	200.37	185.64	88	88

#### **COMPARATIVE MARKET ANALYSIS**

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### 2236 WEST AVENUE SOUTH LA CROSSE, WI 54601

#### Prepared by:

JULIE DELAP REALTOR® Office: 608.781.2116 Mobile: 608.386.6003 Julied@atpropertieslacrosse.com www.atproperties.com/agents/29813/julie-delap



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# 2236 WEST AVENUE SOUTH

La Crosse, WI 54601



Prepared for Linda Lepsch July 7, 2025



#### ABOUT JULIE DELAP



#### JULIE DELAP

REALTOR® Office: 608.781.2116 Mobile: 608.386.6003 Julied@atpropertieslacrosse.com www.atproperties.com/agents/29813/julie-delap

Buying or selling a home can feel overwhelming, but you don't have to do it alone. With 10+ years of experience in real estate, banking, and legal services, I guide you through every step with expertise and care. I handle the details so you can focus on your next chapter!

#### MY RECENT SALES



306 20TH ST S La Crosse, WI 54601



637 23RD ST N La Crosse, WI 54601



N5717 LAKE PARK DR Onalaska, WI 54650

COMPARATIVE MARKET ANALYSIS 2236 WEST AVENUE SOUTH, La Crosse, WI 54601



#### THE VALUE OF THE CMA

In a neighborhood of similar homes, why does one sell for more than another? **It's simple. Every home is unique.** 

So, to determine the market value of a home, we create what is known as a Comparative Market Analysis, or CMA. Establishing a home's market value is important to everyone involved in a real estate transaction - from buyers and sellers to lenders and real estate professionals.

The CMA evaluates a home alongside other properties, including closed, active, and pending listings, taking into account variables like:

**Property features** 

Room Count

Square Footage

Features and Finishes

Unique Attributes

Location

• Lot Size

Views

#### **Market conditions**

- Supply and Demand
- Market Activity
- Market Time
- Price/Status Changes
- Interest Rates and Availability of Credit
- Economic Factors
- Seasonal Demand
- Competition

#### PRICING YOUR HOME

Setting the right listing price is one of the keys to a faster, more lucrative sale. The knowledge, experience and research we apply to pricing our clients' homes consistently produce shorter market times and higher selling price-tolisting-price ratios.

**Market Value** A CMA helps ascertain market conditions and trends in order to gauge the current value of a home. CMAs are used by agents when working with home sellers (to set an accurate list price) and when working with buyers (to formulate an offer price).

**Appraised Value** If a buyer is obtaining bank financing, the bank will order an appraisal, which is a professional opinion of value. Unlike a CMA, an appraisal is performed by a licensed appraiser who follows a different process than an agent. An appraisal evaluates a property based on a number of criteria including location, condition, recent sales of similar properties and more. While appraisers use a lot of the same data as agents, they have additional guidelines to follow in order to protect the lender.

Once an appraisal is complete, the bank either makes the decision to fund the loan, or may require the seller to cure certain items before the loan proceeds. If the property doesn't meet lending guidelines, the loan will be declined by the bank. Despite stricter lending and appraisal standards that have evolved over the past two decades, the vast majority of loan applications are still underwritten and go through to closing.

#### **EXPOSURE IS EVERYTHING**

Once the price is set, we are ready to share your home with potential buyers.

We showcase your home to the largest pool of homebuyers through marketing programs that are built to generate maximum EXPOSURE - exposure through an internal network of agents and their client databases; an in-house marketing department with full print and digital capabilities; and an exhaustive catalog of online, mass media, and grassroots marketing initiatives - all tailored to address the specific challenges and opportunities of the marketplace.

More exposure means more page views, more clicks and showing requests, and ultimately a faster, more lucrative sale.

#### NEXT STEPS

The pl@tform™ CMA enables us to communicate directly. Using the link in your email, you can add comments and notes to individual listings as you review the report. You also can pin new properties to your CMA and receive email alerts with information on newly-listed properties as well as status changes to current listings.

Let's get started!



#### **COMPARATIVE MARKET ANALYSIS DISCLOSURES**

A comparative market analysis or "CMA" is an analysis or opinion regarding pricing, marketing, or financial aspects relating to a specified interest or interests in real estate that may be based upon an analysis of comparative market data (including, but not limited to, MLS data and off-market transactions), the expertise of the real estate agent, and such other factors as the agent may deem appropriate in developing or preparing such analysis or opinion. This CMA is being provided at no cost to the recipient at the request of the recipient. The recipient is potentially looking to sell, buy, lease or otherwise make a decision with respect to the real property that is subject to this CMA. The intended purpose of this CMA, is to provide the recipient the agent's opinion of the potential fair market value for the property. Fair Market Value is defined as an estimate of the amount which, in a competitive market, a well-informed, willing, and unpressured buyer (or tenant) would pay to purchase (or Lease) the property that would be acceptable to a well-informed, willing, and unpressured seller (or landlord) in the market. THIS IS A MARKET ANALYSIS, NOT AN APPRAISAL AND WAS PREPARED BY A LICENSED REAL ESTATE AGENT OR ASSOCIATE AGENT, NOT A LICENSED APPRAISER. This represents an estimated sale price for this property. It is not the same as the opinion of value in an appraisal developed by a licensed appraiser under the Uniform Standards of Professional Appraisal Practice. This CMA only uses the sales comparison approach or rent comparison approach and does not use the income approach or cost approach.

#### ASSUMPTIONS, LIMITING CONDITIONS, AND DISCLAIMERS

This CMA is made subject to the following assumptions, limiting conditions, and disclaimers:

No survey or title work has been reviewed and no opinion has been rendered on such matters. This CMA assumes acod and merchantable title under responsible ownership, full legal compliance, proper maintenance and is based, in part, on information provided by the recipient and third parties, which the agent has not verified and assumes is true and correct in all material respects. Inspections may reveal defects that could impact the conclusions set forth in this CMA, which assumes that the property is free of any material defects and hazardous substances. Any liens or encumbrances which may exist are not included in the CMA and the property has been valued as though no delinquency in payment of taxes, assessments or special assessments exist, and as though the property is free of indebtedness and free of unacceptable title or survey conditions. This CMA represents the agent's subjective judgment and opinion and is not a statement or representation of fact, or a promise, representation or warranty that the property will sell for the value set forth herein. By accepting this CMA, the recipient waives any claims against the preparer and the brokerage arising out of this CMA. It is intended only to be used by the person to whom it has been issued and no other person may use or rely on this CMA. This CMA has NOT been performed in accordance with the uniform standards of professional appraisal practice that require real property valuers to act as unbiased, disinterested third parties with impartiality, objectivity, and independence and without accommodation of personal interest. It is not to be construed as an appraisal and may not be used as such for any purpose and should not be used by any party as the primary basis to determine the value of a parcel of or interest in real property for a mortgage loan origination, including first and second mortgages, refinances, or equity lines of credit. By accepting this CMA, recipient waives all claims against and releases agent from any liability related to its use and agrees that the real estate licensee will not be required to give testimony or appear in court because of having made this CMA unless other arrangements have been made. The agent preparing this CMA does not have any existing or contemplated interest in the real estate that is the subject of this CMA. This CMA may not be used for the purposes of obtaining financing in a federal-related transaction.

This CMA was prepared by:

Julie Belap

License No. 81003-94 (WI), 40542104 (MN) @properties La Crosse July 7, 2025

# Thank you!



# Julie Delap

REALTOR® Office: 608.781.2116 Mobile: 608.386.6003 Julied@atpropertieslacrosse.com

COMPARATIVE MARKET ANALYSIS 2236 WEST AVENUE SOUTH, La Crosse, WI 54601

- Poor waterflow along shoreline. Bad odor and algae growth often PIC 3
- Major City Stormwater drain into water directly south of property line
- No access for recreational boats other than small flat bottoms that fit through the tube at 7th Street boat landing without traveling for miles through "no wake" zones, past Chut's Landing, past gravel pit and Dairyland Power, then through another channel to Main Channel of Mississippi
- Construction of Roundabout at West Avenue & South Avenue two years ago causing major changes: PICI&2
  - 1) When traveling north have to drive 1/2 mile south then back again
  - 2) Most concerning is the clear path created with the removal of Boyer's Furniture & office building with inviting view and shortcut route down the alley past property for pedestrian and bicycle traffic. Lots of transient traffic for anyone heading south
- Commercial businesses located in close proximity also

