

Robert W. Baird & Co., Inc. - Milwaukee, WI's Bid
City of La Crosse, Wisconsin
\$4,270,000 General Obligation Promissory Notes, Series 2020-B

For the aggregate principal amount of \$4,270,000.00, we will pay you \$4,397,232.30, plus accrued interest from the date of issue to the date of delivery. The Bonds are to bear interest at the following rate(s):

Maturity Date	Amount \$	Coupon %	Yield %	Dollar Price	Bond Insurance
03/01/2021	400M	2.0000	0.2200	100.711	
03/01/2022	395M	2.0000	0.2500	102.444	
03/01/2023	405M	2.0000	0.3000	104.062	
03/01/2024	415M	2.0000	0.4000	105.397	
03/01/2025	420M	2.0000	0.5000	106.519	
03/01/2026	430M	2.0000	0.6000	107.427	
03/01/2027	440M	2.0000	0.7500	107.796	
03/01/2028	445M	2.0000	0.8500	107.148	
03/01/2029	455M	1.1250	1.2000	99.402	
03/01/2030	465M	1.2500	1.3500	99.119	

Total Interest Cost: \$365,135.00
 Premium: \$127,232.30
 Net Interest Cost: \$237,902.70
 TIC: 1.083573
 Total Insurance Premium:
 Time Last Bid Received On:09/10/2020 9:56:57 CDST

This proposal is made subject to all of the terms and conditions of the Official Bid Form, the Official Notice of Sale, and the Preliminary Official Statement, all of which are made a part hereof.

Bidder: Robert W. Baird & Co., Inc., Milwaukee, WI
 Contact: Geoff Kuczmariski
 Title:
 Telephone:414-765-7331
 Fax:

Issuer Name: City of La Crosse, Wisconsin Company Name: Robert W. Baird & Co., Inc.

Accepted By: *Twity Kelt* Accepted By: *Geoff Kuczmariski*

Date: September 10, 2020 Date: September 10, 2020