

LA CROSSE REGIONAL AIRPORT
LA CROSSE, WI
Calculation of Rates and Charges for Calendar Year 2019

Schedule 1 - Calculation of Terminal Building Rental Rates

Terminal Building Airline Leased Space

| | | |
|--------------------------------------|--|--------|
| Airline Exclusive Use Space (Sq. Ft) | | |
| Ticket Counters and Office Space | | 2,408 |
| Airline Joint Use Space (Sq. Ft) | | |
| Holdrooms | | 5,975 |
| Baggage Claim Area | | 1,434 |
| Inbound Baggage Area | | 1,600 |
| Outbound Baggage Area | | 2,400 |
| Commuter Arrival Walkways | | 2,700 |
| Total Joint Use Space | | 14,109 |
| Total Airline Leased Space (Sq. Ft) | | 16,517 |

Airline Terminal Building Requirement

| | | |
|--|--------|----------------|
| Terminal Building Operations Maintenance Expenses | | |
| Without New Terminal Building Depreciation and Interest Expenses | | |
| (Reference Schedule 3) | | \$1,004,109.61 |
| Total Rented Space (Sq. Ft) | 20,335 | |
| Terminal Administrative Space | 1,641 | |
| Airline Rented Space (Sq. Ft) | 16,517 | X |
| Percent of Airline Space | | 75.16% |
| | | = |
| Terminal Building Rental Requirements | | \$754,688.78 |
| | | / |
| Airline Rented Space (Sq. Ft) | | 16,517 |
| | | = |
| Compensatory Rental Rate Per Sq. Ft Per Year | | \$45.69 |

Airline Terminal Building Rent

| | |
|---|---------------------|
| Airline Exclusive Use Space Rent | \$110,025.46 |
| Airline Joint Use Space Rent | |
| 100% Equally Divided Among Airlines | \$644,663.32 |
| Total Airline Terminal Building Charge | \$754,688.78 |

**LA CROSSE REGIONAL AIRPORT
LA CROSSE, WI
Calculation of Rates and Charges for Calendar Year 2019**

Schedule 2 - Calculation of Landing Fees

Airline Landing Fee Requirement

| | | |
|---|--------|---------------------|
| Airfield Operations Maintenance Expenses (Reference Schedule 3) | | \$1,154,128.42 |
| Less Fuel Flowage Fees/Surcharges | | \$48,220.62 |
| Landing Fee Requirement | | \$1,105,907.80 |
| Air Carrier Landed Weight (1,000 lb. units): | | |
| Delta Airlines | 47,000 | |
| American Airlines | 52,000 | / |
| Total Air Carrier Landed Weight | | 99,000 |
| | | = |
| Full Cost Recovery Residual Landing Fee Per 1,000 Pounds of Landed Weight | | \$11.17 |
| | | - |
| Final 2019 Landing Fee Rate (Estimated 82.90% Subsidy) | | \$1.91 |
| Total Airline Landing Fee Charge | | \$189,110.23 |

Note: Starting subsidy of 82.90% based on estimated landing weight

**LA CROSSE REGIONAL AIRPORT
LA CROSSE, WI
Calculation of Rates and Charges for Calendar Year 2019**

Schedule 3 - Operations and Maintenance Expenses with Indirect Expenses Allocated to Direct Cost Centers

| Budgeted Operations and Maintenance Expenses | Direct Cost Centers | | | | Subtotal | Indirect Cost Centers | | Total |
|---|-----------------------|-----------------------|-------------------------|---------------------|-----------------------|-----------------------|---------------------|-----------------------|
| | Airfield | Terminal Building | Other Buildings - Areas | | | Adminis- tration | Public Safety | |
| | | | Aero | Non-Aero | | | | |
| Personnel Expenses | \$579,325.47 | \$251,880.64 | \$64,229.56 | \$0.00 | \$895,435.68 | \$0.00 | \$431,914.21 | \$1,327,349.89 |
| Supplies | \$38,046.47 | \$32,146.86 | \$2,864.91 | \$0.00 | \$73,058.24 | \$64.00 | \$104,268.00 | \$177,390.24 |
| Contracted Services | \$7,713.64 | \$26,997.73 | \$1,928.41 | \$0.00 | \$36,639.78 | \$0.00 | \$1,928.41 | \$38,568.19 |
| Utilities | \$52,710.13 | \$117,082.27 | \$12,573.84 | \$1,290.93 | \$183,657.17 | \$19,075.73 | \$27,432.92 | \$230,165.82 |
| Repairs and Maintenance | \$220,162.47 | \$84,863.87 | \$8,534.85 | \$21,620.50 | \$335,181.70 | \$13,375.34 | \$33,669.92 | \$382,226.96 |
| Other Operating Expenses | \$3,125.00 | \$0.00 | \$0.00 | \$34,741.96 | \$37,866.96 | \$242,117.53 | \$3,765.10 | \$283,749.59 |
| City Services | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$5,719.85 | \$96,413.00 | \$102,132.85 |
| Operations & Maintenance Expenses Before Minor Capital Expenditures, Depreciation, & Interest | \$901,083.18 | \$512,971.38 | \$90,131.58 | \$57,653.39 | \$1,561,839.52 | \$280,352.45 | \$699,391.57 | \$2,541,583.54 |
| Minor Capital Expenditures < \$50,000 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Depreciation of Airport Funded Assets | \$675.68 | \$802.70 | \$289.19 | \$8.11 | \$1,775.68 | \$824.33 | \$102.70 | \$2,702.71 |
| Interest Expense | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Operations & Maintenance Expenses | \$901,758.86 | \$513,774.08 | \$90,420.77 | \$57,661.50 | \$1,563,615.20 | \$281,176.78 | \$699,494.27 | \$2,544,286.25 |
| Allocation Percentages for Administration Indirect Cost Center Expenses | 40.00% | 50.00% | 8.00% | 2.00% | 100.00% | | | |
| Allocation of Administration Expenses | \$112,470.71 | \$140,588.39 | \$22,494.14 | \$5,623.54 | \$281,176.78 | -\$281,176.78 | \$0.00 | \$0.00 |
| Allocation Percentages for Public Safety Indirect Cost Center Expenses | 20.00% | 50.00% | 10.00% | 20.00% | 100.00% | | | |
| Allocation of Safety Expenses | \$139,898.85 | \$349,747.13 | \$69,949.43 | \$139,898.85 | \$699,494.27 | \$0.00 | -\$699,494.27 | \$0.00 |
| Total Budgeted Operations & Maintenance Expenses | \$1,154,128.42 | \$1,004,109.61 | \$182,864.34 | \$203,183.89 | \$2,544,286.25 | \$0.00 | \$0.00 | \$2,544,286.25 |

2019 END OF YEAR AIRLINE PAYMENT RECONCILIATION WORKSHEET

TERMINAL BUILDING RENTAL - 100% ENPLANEMENT BASED

| Location | Sq Ft. | Beginning Rate/Sq. Ft. | Projected Total | Share Sq Ft. | | Ending Rate/Sq. Ft. | EOY Requirement | | TOTAL |
|--|--------|------------------------|-----------------|--------------|------------|---------------------|----------------------------------|--------------|--------------|
| | | | | DELTA | AMERICAN | | DELTA | AMERICAN | |
| DELTA Exclusive Ticket Counter and Office | 1,502 | \$48.58 | \$72,967.16 | 1502 | | \$45.69 | \$68,626.38 | | |
| AMERICAN Exclusive Ticket Counter and Office | 906 | \$48.58 | \$44,013.48 | | 906 | \$45.69 | | \$41,395.14 | |
| Joint Use Space | 12,722 | \$48.58 | \$618,034.76 | 5652 | 7070 | \$45.69 | 258239.88 | \$323,028.30 | |
| TOTALS | 15,130 | | \$735,015.40 | \$7,154.00 | \$7,976.00 | | EOY Requirement \$326,866.26 | \$364,423.44 | \$691,289.70 |
| | | | | | | | EOY Actual Payments \$246,506.83 | \$275,210.15 | \$521,716.98 |
| | | | | | | | Owe/(Reimburse) \$80,359.43 | \$89,213.29 | \$169,572.72 |

| LANDING FEES | Projected Pounds (1,000's) | Beginning Rate/1,000 | Projected Total | Ending Rate/1,000 | Ending Pounds (1,000's) | EOY Requirement | 2019 Actual Payments | Owe/(Reimburse) Required |
|--------------|----------------------------|----------------------|-----------------|-------------------|-------------------------|-----------------|----------------------|--------------------------|
| | | | | | | | | |
| AMERICAN | 52,000 | \$2.00 | \$104,000.00 | \$1.91 | 61,066 | \$116,648.54 | \$122,132.57 | (\$5,484.03) |
| TOTALS | 99,000 | | \$198,000.00 | | 110,477 | \$211,033.65 | \$220,955.69 | -\$9,922.04 |

| | Enplanements | Market Share | Total EOY Requirement | EOY Actual Payments | Total Owe/(Reimburse) |
|----------|--------------|--------------|-----------------------|---------------------|-----------------------|
| American | 52,962 | 0.555710613 | \$481,071.98 | \$397,342.72 | \$83,729.26 |
| Delta | 42,343 | 0.444289387 | \$421,251.37 | \$345,329.95 | \$75,921.42 |
| TOTALS | 95,305 | 1.000000000 | \$902,323.35 | \$742,672.67 | \$159,650.68 |

Amount (More)/Less than \$1.323 Million Cap \$420,676.65