



CITY OF LA CROSSE

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LEGISLATION STAFF REPORT FOR COUNCIL

File ID

23-0062

Caption

Resolution allocating funds for a car rental concession request for proposal

Staff/Department Responsible for Legislation

Airport

Requestor of Legislation

Ian Turner

Location, if applicable

La Crosse Regional Airport

Summary/Purpose

This resolution allocates funding for the upcoming car rental concession agreement request for proposal.

Background

The rental car agencies have agreements that expire in 2023. In advance of this, the La Crosse Regional Airport hired Leibowitz & Horton to assist in the competitive bidding for the next agreements by Resolution 22-1367. This fee includes preparing the RFP document, drafting the rental car agreement for legal review, administration of the RFP to include industry benchmarking, as well as analysis of the proposals received.

Fiscal Impact

The fee for this work is not to exceed \$52,300, which is available in airport operating funds.

Staff Recommendation

Airport staff recommends approving this item.