## Project Pro Forma:

## Income/Revenue:

Gross Rents:
-Housing (2 bed 2 bath) 2 units @ \$1,400/mo.: \$16,800
-Housing (2 bed 1 bath) front @ \$1,100/mo.: $\quad \$ 26,400$
-Retail/Office Main Floor (1,200 sf leasable) 1
tenant @ \$9/sf/year NNN:
\$10,800
-Woodshop Basement (1,920 sf leasable) 1
tenant @ \$5/sf/year NNN:
Total Annual Income: $\quad \$ 63,600$
Vacancy @ 20\%: \$12,720
Effective Gross Income (Net Rent): $\quad \$ 50,880$

## Operating Expenses:

Retail/Office @ \$1/sf/year (assume NNN lease): \$3,120
Residential @ \$1.5/sf/year: $\quad \$ 5,440$
Property Taxes (minus commercial): \$8,500
$\begin{array}{ll}\text { Net Operating Income (NOI): } & \$ 33,820\end{array}$

## Hard Costs:

Building/Land Acquisition: \$300
Construction Costs: \$430,000
Total $\operatorname{Hard} \operatorname{Cost}(\mathrm{HC}): \quad \$ 430,300$
Prelim. Total Development Costs:
TDC $=\mathrm{HC}+\mathrm{SC}$ (For SC assume 12\% of HC): $\quad \$ 481,940$
Loan to Value (LTV @ 90\%): \$435,000

## Soft Costs:

Design Fees (A/E) \& NPS Tax Credit Fees: $\quad \$ 38,500$
Mortgage Points (1\% for Permanent Loan, : \$4,490
$1 \%$ for Construction Loan) \$4,490
Construction Loan Interest @ 8 mos.: $\$ 8,700$
(7 draws @ x/7 each @ 0.005\%/mo.)
$\mathrm{x} / 7^{*} 0.005=\mathrm{Y}($ Total Interest $=28 \mathrm{Y})$
Int. Real Estate Tax ((TDC/2)*29/1000 mill rate): $\quad \$ 6,990$
Legal Fees ( $0.5 \%$ TDC): $\quad \$ 2,410$
Developer Fee (Waived): \$0
Total Soft Cost (SC): \$65,580

## Annual Debt Service:

| HC: | $\$ 430,300$ |
| :--- | ---: |
| SC: | $\$ 65,580$ |
| TDC: | $\$ 495,880$ |
| LTV: | 0.90 |
| Permanent Loan Total: | $\$ 446,300$ |
| Façade Grant $(\$ 10,000)$ | $\$ 10,000$ |

Owner Equity: ..... \$49,590Assume 15 year self-amortizing fixed rate loan@ 4.5\% interest ~\$446,300:\$3,414/mo.
Annual Debt Service (ADS): ..... $\$ 40,970$
Cash Flow:
NOI: ..... \$33,820
ADS: (Base Cost Only, No Contingency) ..... -\$40,970
Cash Flow (CF): ..... -\$7,150
Debt Coverage Ratio (DCR): ..... 0.83
Tax Credits:
$\$ 430,000 \times 40 \%=\$ 172,000$ ..... \$33,820
Taken over 15 years = $\$ 11,470 /$ year ..... +\$45,290
Adjusted Cash Flow (CF2): ..... +\$4,320
Adjusted Debt Coverage Ratio (DCR2): ..... 1.11

