

### LA CROSSE CENTER BRANDING

JULY 7, 2020



### **AGENDA**

- Process
- Brand recommendations
- Next steps





## **PROCESS**



#### **PROCESS**

- Review of prior research
  - Listening sessions with community
  - Online survey of community
- Brand strategy session with marketing subcommittee
- Listening session with architect and interior design firm
- Interviews with stakeholders
  - La Crosse Center clients
  - Government officials
  - Partner organizations
- Review and input by marketing subcommittee
- Review and input from stakeholders





### **BRAND RECOMMENDATIONS**



#### **BRAND RECOMMENDATIONS**

- Brand position
- Brand messaging/story
- Logo
- Tagline
- Design system/usage



#### **BRAND POSITION**

#### WORLD-CLASS RIVER LOCATION

- Directly-on-the-river location
- Beautiful river views
- River-inspired architecture
- Natural world connections
- Access to Riverside Park
- Historic downtown river town
- Bluff and river recreation
- River industry history



#### **BRAND STORY**

La Crosse, Wisconsin, now offers a new place to **gather**, meet and celebrate on the river in the newly renovated La Crosse Center.

A dramatic **evolution**, this beautiful, modern convention center overlooks the mighty Mississippi River in historic downtown La Crosse. The building reflects and **enriches** La Crosse's rich history and culture as a center for river trade and industry, while offering the most modern amenities and welcoming customer service.

From conferences to concerts, meetings to celebrations, the breathtaking river views and well-appointed interiors serve as perfect settings for a variety of **memorable**, **magical** events.

Hosts and their guests **enjoy** the walkable downtown location featuring award-winning hotels, shopping, craft taverns and an array of impressive restaurants that are transforming La Crosse into a food destination.

While in town for an event at the La Crosse Center, people enjoy **exploring** the **majestic** bluffs and **magnificent** waters by hiking, biking, boating, paddling, fishing, golfing and skiing—all within a 15-minute drive.



#### CRITERIA FOR A SUCCESSFUL LOGO

- Is it strategic? Based on your brand ideals?
- Does it appeal to your target as well as internal audiences?
- Can the viewer interpret it on a personal level?
- Is it unique?
- Is it clever without being gimmicky?
- Is it a mature idea; not a cliché?



# LA-CROSSE CENTER



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#### SUCCESSFUL TAGLINE CRITERIA

- Strategic (related to positioning)
- Overarching for all audiences
- Benefit-oriented
- Has longevity
- Authentic to brand
- Aspirational
- Complements function statement
  - -Events & Conference Center



# LA-CROSSE CENTER

MAJESTIC. MEMORABLE. MAGICAL.



#### WHY A DESIGN SYSTEM?

- Consistency builds trust and shows unity
- Ensures longevity
- Provides appropriate flexibility
- Considers all possible applications of brand
- Head start in developing communications
- Each communication reinforces the previous
  - Build awareness
  - Influence perception
  - Create momentum

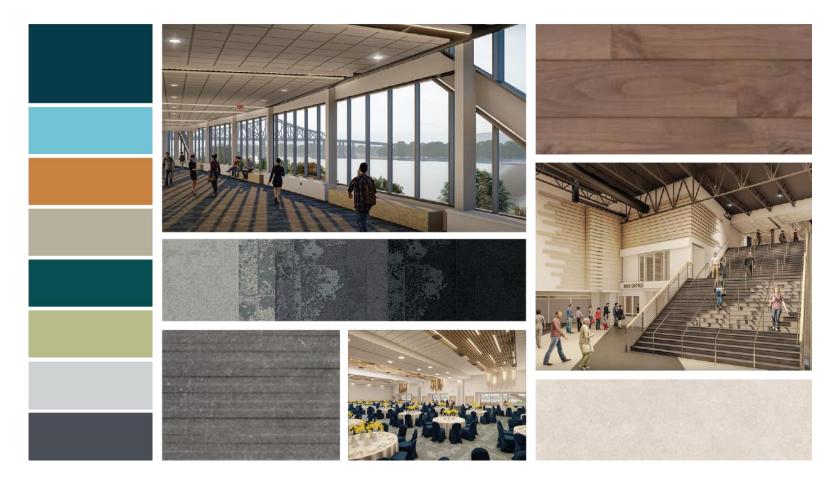


#### Color palette



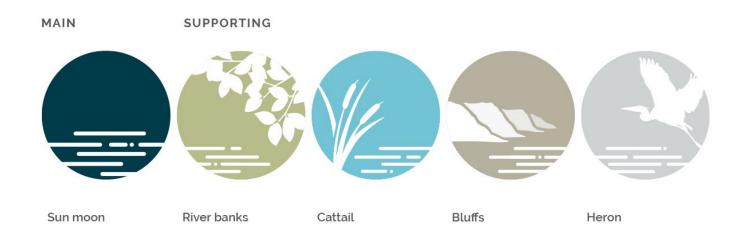


#### Color and space

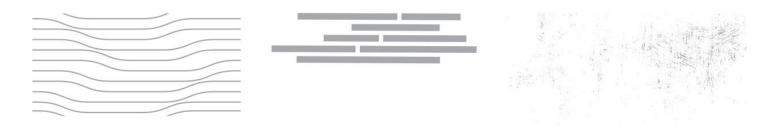




#### Icons

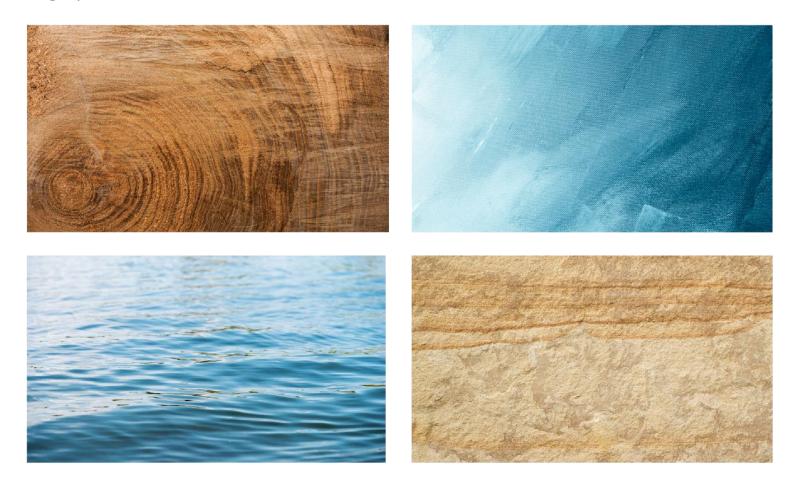


#### Textures





#### Imagery



















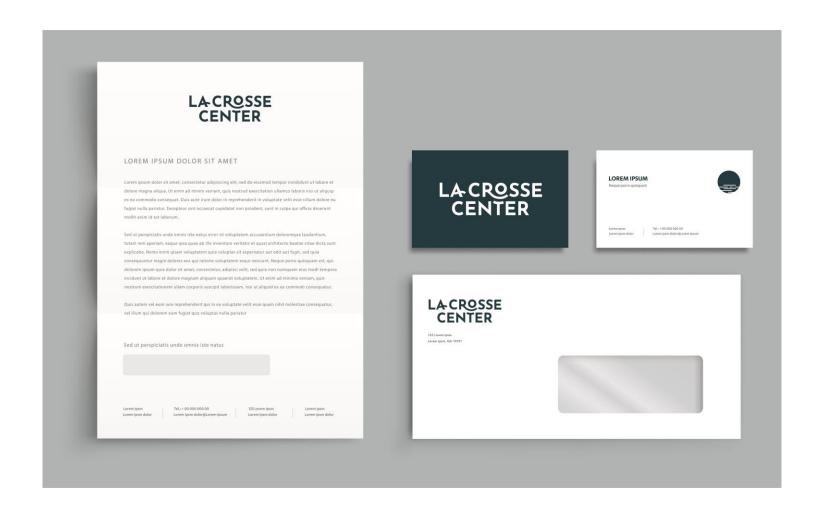
















### **NEXT STEPS**



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- Feedback/approval of brand recommendations
- Finalize and standardize (brand standards guide)





### **THANK YOU**

