

CITY OF
LA CROSSE
WISCONSIN



2021 PROPOSED OPERATING BUDGET

DEPARTMENT SUBMITTED 9/14/2020

BOARD OF ESTIMATES RECOMMENDED 10/12/2020

Table of Contents

Proposed Revenue Budget Summary.....	i
Proposed Operating Budget Summary.....	ii
Mill Rate.....	iii
Proprietary & Special Revenue Funds Operating Budgets.....	iv
 General Fund Budgets	
Revenue Budget Detail.....	1
Division Budget Detail.....	12
General Administration	
Mayor Budget Detail.....	13
Legal Budget Detail.....	15
City Clerk Budget Detail.....	18
Council Budget Detail.....	20
Municipal Court Budget Detail.....	22
Management & Support Services	
Finance Budget Detail.....	25
Human Resources Budget Detail.....	29
Police & Fire Commission Budget Detail.....	32
Employee Benefits Budget Detail.....	33
Information Services Budget Detail.....	34
Public Safety	
Fire Budget Detail.....	37
Community Risk Management Budget Detail.....	42
Police Budget Detail.....	44
Community Services	
Park, Recreation, & Forestry Budget Detail.....	47
Library Budget Detail.....	58
Planning & Development Budget Detail.....	62
Assessors Budget Detail.....	65
La Crosse Center Budget Detail.....	68
Public Works	
Engineering Budget Detail.....	71
Highway Budget Detail.....	75
Refuse & Recycling Budget Detail.....	78
Non-Departmental	
Contingency Budget Detail.....	80
Special Appropriations Budget Detail.....	80
General Expense Budget Detail.....	81
Insurance Budget Detail.....	82
Room Tax Budget Detail.....	82
Debt Service Budget Detail.....	83

Table of Contents, cont.

Enterprise Funds Budget Detail.....	84
Airport Budget Detail.....	85
Parking Utility Budget Detail.....	89
Sanitary Sewer District #1 Budget Detail.....	93
Waste Water Utility Budget Detail.....	95
Water Utility Budget Detail.....	99
Storm Water Utility Budget Detail.....	103
Utility Supplemental Schedules.....	107
 Special Revenue Fund Budget Detail.....	 110
Transit Budget Detail.....	111
 Salary & FTE Tables	
Authorized Positions and FTE Counts.....	115
Pay Grades and Steps.....	124
Fire Association Wage Table.....	129
Police Supervisors Association Wage Table.....	130
Police Non-Supervisors Association Wage Tables.....	131
Transit Association Wage Table.....	132
Library Wage Table.....	133
Department Heads & Managers Salaries.....	134

**PROPOSED REVENUE SOURCES & TRANSFERS
CITY OF LA CROSSE, WISCONSIN
FOR THE YEAR 2021**

REVENUE CENTER	2017 Actual	2018 Actual	2019 Actual	2020 Orig. Budget	2021 Proposed	2021 vs. 2020 Inc/(Dec)
FIRE	\$ 81,814	\$ 130,295	\$ 148,223	\$ 30,600	\$ 20,785	\$ (9,815)
GENERAL	4,372,636	4,575,391	5,354,171	5,346,119	5,795,870	449,751
TAXES & SA	667,520	961,808	765,895	759,625	801,865	42,240
INTGOV CHG	14,979,517	15,062,361	15,425,717	15,774,508	15,558,275	(216,233)
INTDEP CHG	3,232	3,075	14,357	3,000	13,000	10,000
LICENSE	806,849	769,247	729,506	765,400	716,598	(48,802)
SPEC APPROPRIATIONS	0	1,212,722	1,481,680	275,119	1,014,067	738,948
INSURANCE	9,752	-	8,904	8,100	7,000	(1,100)
LIBRARY	350,713	455,976	427,169	338,049	216,556	(121,493)
PARKS, REC, & FORESTRY	325,071	291,707	314,383	312,500	312,500	-
PLNG & DEVELOPMENT	39,153	55,092	40,916	41,850	40,750	(1,100)
HARBOR	30,000	30,000	30,000	30,000	30,000	-
POLICE	44,036	38,805	51,897	336,000	431,000	95,000
ENGINEER	246,976	239,348	278,635	232,790	262,497	29,707
GROUND & BUILDING	1,702	53,857	68,093	68,000	68,000	-
HIGHWAY	970,498	1,121,663	1,070,430	1,089,150	1,040,500	(48,650)
REFUSE & RECYCLING	375	-	-	-	-	-
COMMUNITY RISK MGMT	1,101,677	1,026,604	1,120,079	1,141,300	974,820	(166,480)
LA CROSSE CENTER	2,340,172	2,504,144	2,547,222	2,475,793	1,848,387	(627,406)
Non-Levy Revenues	\$ 26,371,694	\$ 28,532,093	\$ 29,877,277	\$ 29,027,903	\$ 29,152,470	\$ 124,567
Transfers In for Debt Service	\$ 8,504,706	\$ 7,609,467	\$ 6,432,320	\$ 5,834,174	\$ 6,168,789	\$ 334,615
Operating Budget Tax Levy	\$ 34,816,661	\$ 35,413,486	\$ 34,330,637	\$ 33,893,233	\$ 34,313,700	\$ 420,467
Total Sources of Revenue	\$ 69,693,061	\$ 71,555,046	\$ 70,640,234	\$ 68,755,310	\$ 69,634,959	\$ 879,649

**PROPOSED OPERATING BUDGET FOR
CITY OF LA CROSSE, WISCONSIN
FOR THE YEAR 2021**

Fiscal Year	2017	2018	2019	2020	2021	2021 vs. 2020
DEPARTMENTS	Actual	Actual	Actual	Original Budget	Proposed	Inc/(Dec)
ASSESSOR	\$ 706,881	\$ 523,036	\$ 502,504	\$ 445,982	\$ 422,822	\$ (23,160)
ATTORNEY	606,756	616,351	608,916	625,038	613,818	(11,220)
CLERK	447,061	567,949	469,423	592,940	523,592	(69,348)
CONTINGENCY	225,588	14,290	265,283	300,000	300,000	-
COUNCIL	104,232	117,819	116,678	146,964	174,910	27,946
FINANCE	1,208,626	1,226,237	1,353,213	1,486,933	1,404,422	(82,511)
FIRE	10,434,117	10,490,025	10,874,511	10,517,436	10,806,712	289,276
GEN EXP	3,995,813	4,162,916	4,393,168	4,676,991	5,259,088	582,097
EMPL BENEFIT	53,015	35,557	54,685	90,607	113,007	22,400
POLICE/FIRE	21,302	22,200	24,191	22,200	22,700	500
SPEC APPRO	8,432,718	3,780,724	438,514	-	-	-
INSURANCE	549,176	578,825	637,975	707,500	740,400	32,900
LIBRARY***	4,879,743	5,067,429	5,164,040	5,144,346	4,408,192	(736,154)
MAYOR	242,272	236,541	228,428	240,364	198,681	(41,683)
INFORMATION TECH	1,433,000	1,455,546	1,701,965	1,874,961	1,911,340	36,379
MUNICIPAL COURT	245,925	261,579	275,494	282,053	274,750	(7,303)
PARKS, REC, & FORESTRY	3,001,273	3,112,625	3,343,417	3,483,473	3,490,381	6,908
HUMAN RESOURCES	424,539	412,594	449,317	479,910	439,733	(40,177)
ROOM TAX	305	155	214	155	155	-
PLNG & DEVELOPMENT	540,682	549,510	716,470	649,464	521,070	(128,394)
POLICE	10,917,790	11,299,544	11,539,260	11,788,087	11,645,100	(142,987)
ENGINEER	1,521,241	1,526,891	1,616,766	1,700,845	1,684,841	(16,004)
GRND/BLDGS	578,022	625,245	673,417	657,974	594,528	(63,446)
HIGHWAY	5,556,937	5,476,365	5,691,622	5,782,805	5,577,863	(204,942)
REFUSE & RECYCLING	2,314,338	2,336,064	2,345,870	2,461,904	2,444,723	(17,181)
COMMUNITY RISK MGMNT	789,811	1,053,319	1,232,450	1,333,935	1,284,498	(49,437)
LA CROSSE CENTER	2,340,172	2,503,177	2,228,240	2,475,793	1,848,387	(627,406)
Total Operating Expenses	\$ 61,571,335	\$ 58,052,512	\$ 56,946,031	\$ 57,968,660	\$ 56,705,713	\$ (1,262,947)
Debt Service Expenses	\$ 15,591,967	\$ 15,960,573	\$ 15,900,000	\$ 10,786,650	\$ 12,769,762	\$ 1,983,112
Total Expenses	\$ 77,163,302	\$ 74,013,085	\$ 72,846,031	\$ 68,755,310	\$ 69,475,475	\$ 720,165
Total Revenue Sources	\$ (69,693,061)	\$ (71,555,046)	\$ (70,640,234)	\$ (68,755,310)	\$ (69,634,959)	\$ 879,649
Excess Revenue is Levy to Fund Balance					\$ 159,484	

***The Library's 2021 budget reflects the long-term impacts of reductions in library staffing that resulted from the 2020 Economic Recession Plan. Non-personnel lines of the 2021 budget were restored to 2020 Original Budget levels. All remaining Library positions are included in the 2021 proposed budget without the need for additional furloughing in 2021.

Mill Rate

City of La Crosse								
Year	2021		2020		2019		2018	
		% Chg.		% Chg.		% Chg.		
City Operating Levy	\$ 34,313,700	1.24%	\$ 33,893,233	(4.29%)	\$ 35,413,486	2.80%	\$ 34,447,486	
City Tax Increment District Levy	5,505,905	20.18%	4,581,264	24.78%	3,671,422	(21.81%)	4,695,475	
Total City Mill Rate	0.01062	2.20%	0.01039	(13.70%)	0.01204	(0.33%)	0.01208	
Other Tax Jurisdiction Levies for City TIDs								
Provided by Other Taxing Jurisdictions	-	(100.00%)	7,586,422	(0.04%)	7,589,475	1.94%	7,444,823	
Total Tax Increment District Levy	5,505,905	(54.75%)	12,167,686	8.05%	11,260,897	(7.24%)	12,140,298	

OTHER TAXING JURISDICTIONS								
Year	2021	2020		2019		2018		
	Not yet available	% Chg.		% Chg.		% Chg.		
La Crosse School Levy		(100.00%)	\$ 44,072,732	1.83%	\$ 43,280,088	13.59%	\$ 38,101,772	
Mill Rate	-	(100.00%)	0.01197	(10.80%)	0.01342	0.30%	0.01338	
Onalaska School Levy	-	(100.00%)	211,840	(1.03%)	214,051	722.74%	26,017	
Mill Rate	-	(100.00%)	0.00964	(11.61%)	0.01091	(2.33%)	0.01117	
West Salem School Levy	-	0.00%	0	(100.00%)	5	0.00%	5	
Mill Rate	-	0.00%	0.00000	(100.00%)	0.00890	(13.93%)	0.01034	
Western Technical College Levy	-	(100.00%)	5,817,885	0.21%	5,805,709	14.56%	5,067,621	
Mill Rate	-	(100.00%)	0.00157	(12.29%)	0.00179	0.56%	0.00178	
La Crosse County Levy	-	(100.00%)	13,558,957	1.27%	13,388,973	14.58%	11,685,336	
Mill Rate	-	(100.00%)	0.00366	(11.38%)	0.00413	0.73%	0.00410	
State of Wisconsin Levy	-	-	-	-	-	-	-	
Mill Rate	-	-	-	-	-	-	-	
Total Gross	39,819,605		\$ 102,135,911		\$ 101,773,734		\$ 94,023,712	
Less: State School Credit	0		(7,177,038)		(7,194,968)		0	
Reduction in School Mill Rate	0.0000000		(0.0019376)		(0.0022169)			
Total Net Levy	\$ 39,819,605	\$ -	\$ 94,958,873	\$ -	\$ 94,578,766	\$ -	\$ 94,023,712	
Total Mill Rate	0.01062	(58.61%)	0.02565	(12.04%)	0.02916	0.23%	0.02910	

OTHER SUPPLEMENTARY INFORMATION							
Tax Year	**Not yet available**	% Chg.	2019	% Chg.	2018	% Chg.	2017
EQUALIZED VALUE	4,331,406,700	7.67%	4,022,713,300	3.75%	3,877,255,400	3.15%	3,758,699,500
ASSESSED VALUE	3,750,090,900	1.24%	3,704,138,900	14.13%	3,245,444,600	0.19%	3,239,250,708
COMPUTER EXEMPT							
EQUALIZED VALUE	3,732,497,700	5.33%	3,543,717,600	4.05%	3,405,627,800	2.96%	3,307,816,800
RATIO	86.57905294%	(5.97%)	92.0806089%	10.01%	83.70468966%	(2.87%)	86.18009256%
POPULATION			52,197		51,834		52,326
LA CROSSE LOTTERY CREDIT			\$217.12		\$190.92		\$137.18
ONALASKA LOTTERY CREDIT			\$174.94		\$155.03		\$114.79
W. SALEM LOTTERY CREDIT			\$188.10		\$151.19		\$106.31
LA CROSSE FIRST DOLLAR CREDIT			\$78.25		\$78.61		\$78.39
ONALASKA FIRST DOLLAR CREDIT			\$63.05		\$63.84		\$65.60
W. SALEM FIRST DOLLAR CREDIT			\$67.79		\$62.25		\$60.75
LA CROSSE SCHOOL NET MILL			0.023712111		0.029157165		0.029372645
ONALASKA SCHOOL NET MILL			0.021385384		0.026649557		0.026866830
WEST SALEM SCHOOL NET MILL			0.013680454		0.024636729		0.026360000

CITY OF LA CROSSE
2021 Proposed Proprietary & Special Revenue Funds Operating Budgets

		2019		2020		2020		2021
Parking Enterprise		Actual		Budget		Projection		Proposed
Operating Revenues	\$	2,363,253	\$	2,110,229	\$	2,110,229	\$	2,165,175
Operating Expenses	\$	3,062,989	\$	2,951,758	\$	2,951,758	\$	3,261,822
Nonoperating Revenue & (Expenses)								
& Operating Transfers	\$	6,079,698	\$	(120,000)	\$	(120,000)	\$	(120,000)
Net Position Change								
January 1,	\$	30,539,228	\$	35,919,190	\$	35,919,190	\$	34,957,661
Net Position Change								
December 31,	\$	35,919,190	\$	34,957,661	\$	34,957,661	\$	33,741,014

		2019		2020		2020		2021
Storm Water Utility		Actual		Budget		Projection		Proposed
Operating Revenues	\$	2,300,066	\$	2,286,650	\$	2,286,650	\$	2,309,650
Operating Expenses	\$	1,187,256	\$	1,399,065	\$	1,399,065	\$	1,482,651
Nonoperating Revenue & (Expenses)								
& Operating Transfers	\$	443,875	\$	-	\$	-	\$	-
Net Position Change								
January 1,	\$	13,210,216	\$	14,766,901	\$	14,766,901	\$	15,654,486
Net Position Change								
December 31,	\$	14,766,901	\$	15,654,486	\$	15,654,486	\$	16,481,485

		2019		2020		2020		2021
Sanitary Sewer District #1		Actual		Budget		Projection		Proposed
Operating Revenues	\$	68,979	\$	79,500	\$	79,500	\$	71,800
Operating Expenses	\$	73,864	\$	66,035	\$	66,035	\$	65,589
Nonoperating Revenue & (Expenses)								
& Operating Transfers	\$	6,263	\$	-	\$	-	\$	-
Net Position Change								
January 1,	\$	618,123	\$	619,501	\$	619,501	\$	632,966
Net Position Change								
December 31,	\$	619,501	\$	632,966	\$	632,966	\$	639,177

		2019		2020		2020		2021
Water Utility		Actual		Budget		Projection		Proposed
Operating Revenues	\$	5,927,330	\$	5,858,025	\$	5,858,025	\$	6,319,350
Operating Expenses	\$	4,424,772	\$	5,636,425	\$	5,636,425	\$	5,662,436
Nonoperating Revenue & (Expenses)								
& Operating Transfers	\$	(670,438)	\$	-	\$	-	\$	-
Net Position Change								
January 1,	\$	30,796,927	\$	31,629,047	\$	31,629,047	\$	31,850,647
Net Position Change								
December 31,	\$	31,629,047	\$	31,850,647	\$	31,850,647	\$	32,507,561

CITY OF LA CROSSE
2021 Proposed Proprietary & Special Revenue Funds Operating Budgets

Airport Utility		2019 Actual		2020 Budget		2020 Projection		2021 Proposed
Operating Revenues	\$	3,737,188	\$	2,803,845	\$	2,803,845	\$	2,044,875
Operating Expenses	\$	4,313,053	\$	2,782,854	\$	2,782,854	\$	2,565,612
Nonoperating Revenue & (Expenses) & Operating Transfers	\$	3,157,035	\$	(2,200)	\$	(2,200)	\$	(2,200)
Net Position Change January 1,	\$	63,412,812	\$	65,993,982	\$	65,993,982	\$	66,012,773
Net Position Change December 31,	\$	65,993,982	\$	66,012,773	\$	66,012,773	\$	65,489,836

Waste Water Utility		2019 Actual		2020 Budget		2020 Projection		2021 Proposed
Operating Revenues	\$	7,235,174	\$	7,539,500	\$	7,539,500	\$	7,584,700
Operating Expenses	\$	6,873,355	\$	7,442,346	\$	7,442,346	\$	8,141,000
Nonoperating Revenue & (Expenses) & Operating Transfers	\$	1,554,202	\$	-	\$	-	\$	-
Net Position Change January 1,	\$	35,717,688	\$	37,633,709	\$	37,633,709	\$	37,730,863
Net Position Change December 31,	\$	37,633,709	\$	37,730,863	\$	37,730,863	\$	37,174,563

Transit Special Revenue		2019 Actual		2020 Budget		2020 Projection		2021 Proposed
Operating Revenues	\$	5,187,524	\$	6,666,709	\$	6,666,709	\$	6,732,648
Operating Expenses	\$	5,674,027	\$	6,542,996	\$	6,542,996	\$	6,496,831
Nonoperating Revenue & (Expenses) & Operating Transfers	\$	503,573	\$	52,000	\$	52,000	\$	52,000
Net Position Change January 1,	\$	76,579	\$	93,649	\$	93,649	\$	269,362
Net Position Change December 31,	\$	93,649	\$	269,362	\$	269,362	\$	557,179

Combined Proprietary & Special Revenue Funds		2019 Actual		2020 Budget		2020 Projection		2021 Proposed
Operating Revenues	\$	26,819,514	\$	27,344,458	\$	27,344,458	\$	27,228,198
Operating Expenses	\$	25,609,316	\$	26,821,479	\$	26,821,479	\$	27,675,941
Nonoperating Revenue & (Expenses) & Operating Transfers	\$	11,074,208	\$	(70,200)	\$	(70,200)	\$	(70,200)
Net Position Change January 1,	\$	174,371,573	\$	186,655,979	\$	186,655,979	\$	187,108,758
Net Position Change December 31,	\$	186,655,979	\$	187,108,758	\$	187,108,758	\$	186,590,815

Revenue Budget Detail



General Government Revenue Summary

Debt Service Revenue- Transfers in from the City's Enterprise Funds and TIF Funds to cover their respective portion of the General Obligation Debt payments.

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1003104	DEBT SERVICE-REVENUE						
1003104	400000	REVENUE BUDGET ONLY	-	(5,784,174)	(5,784,174)	(5,618,789)	-2.86%
1003104	491645	DEBT SERVICE WATER UTILITY	(165,988)	-	-	-	0.00%
1003104	492200	TSFR FROM-SR FUND	(222,600)	-	-	-	0.00%
1003104	492460	TSFR FROM TIF #1	(1,072,467)	-	-	-	0.00%
1003104	492465	TSFR FROM TIF #6	(2,000,000)	-	-	-	0.00%
1003104	492471	TRANSFER FR TIF #10	(6,000)	-	-	-	0.00%
1003104	492472	TRANSFER FROM TIF #11	(2,051,041)	-	-	-	0.00%
1003104	492474	TRANSFER FROM TIF #12	(600,000)	-	-	-	0.00%
1003104	492476	TRANSFER FROM TIF #13	(221,904)	-	-	-	0.00%
1003104	492557	TSFR FROM ROOM TAX	(39,427)	(50,000)	(50,000)	(550,000)	1000.00%
1003104	492610	TRANSFER FROM PARKING UTILIT	(8,815)	-	-	-	0.00%
1003104	492640	TSFR FROM-TRANSIT UTILITY	(44,077)	-	-	-	0.00%
TOTAL	DEBT SERVICE-REVENUE		(6,432,319)	(5,834,174)	(5,834,174)	(6,168,789)	5.74%

Fire Revenue- Fire Revenue's main source of inflows are fire pit fees, alarm fees, and vehicle fire fees.

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1003704	FIRE-REVENUE						
1003704	443060	INSPECTION FEE	(34,585)	-	-	-	0.00%
1003704	443061	FIRE PITS (ANNUAL FEE)	(12,580)	(16,000)	(16,000)	(13,000)	-18.75%
1003704	443063	VEHICLE FIRES	(1,000)	(600)	(600)	(2,000)	233.33%
1003704	462101	ALARM FEE	(5,700)	(10,000)	(10,000)	(5,500)	-45.00%
1003704	462200	FIRE EXTRICATION FEES	(285)	(500)	(500)	(285)	-43.00%
1003704	462320	OUTSIDE FIRE SERVICES FEE	(29,874)	-	-	-	0.00%
1003704	489000	MISCELLANEOUS	(145)	(2,500)	(2,500)	-	-100.00%
1003704	489002	MISC REV REP OF EQUIP	(966)	(1,000)	(1,000)	-	-100.00%
1003704	489003	MISC REV RETURN WC WAGES	(63,087)	-	-	-	0.00%
TOTAL	FIRE-REVENUE		(148,223)	(30,600)	(30,600)	(20,785)	-32.08%

Interdepartmental Charges Revenue- Transfers into the General Fund from Special Revenue Funds (HUD, CDBG)

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1004044	INTDEP CHG-REVENUE						
1004044	462209	SALARY REIM-FPBS	(12,859)	-	-	(10,000)	0.00%
1004044	474001	LOCAL DEPT HUD ADMIN	(1,498)	(3,000)	(3,000)	(3,000)	0.00%
TOTAL	INTDEP CHG-REVENUE		(14,357)	(3,000)	(3,000)	(13,000)	333.33%

General Government Revenue

Taxes & Special Assessments- Property Tax revenue and PILOT payments, payments in lieu of taxes.

				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
1004014	TAXES & SA-REVENUE							
1004014	411100		REAL ESTATE PROPERTY TAX	(34,330,637)	(33,893,233)	(33,893,233)	-	-100.00%
1004014	411400		MOBILE HOME FEES	(103,522)	(125,000)	(125,000)	(103,000)	-17.60%
1004014	411401		MOBILE HOME INTEREST/PENAL	-	(25)	(25)	-	-100.00%
1004014	413200		CAMPBELL FIRE PYMTS	(69,164)	(60,000)	(60,000)	(65,000)	8.33%
1004014	413203		PILOT HOUSING AUTHORITY	(210,308)	(193,000)	(193,000)	(220,000)	13.99%
1004014	413204		PILOT FISH & WILDLIFE SERVICE	(708)	(400)	(400)	(620)	55.00%
1004014	413206		PILOT FRANCISCAN SKEMP	(96,035)	(95,900)	(95,900)	(85,000)	-11.37%
1004014	413207		PILOT GORMAN INC	(26,093)	(19,000)	(19,000)	(23,000)	21.05%
1004014	413208		PILOT COULEE COUNCIL ON ADD	(1,846)	-	-	(6,800)	0.00%
1004014	413210		PILOT DNR	(499)	(500)	(500)	(500)	0.00%
1004014	413211		PILOT RIVERFRONT INC	(12,575)	(12,500)	(12,500)	(12,000)	-4.00%
1004014	413212		PILOT BETHANY LUTHERAN	(13,695)	(12,500)	(12,500)	(12,800)	2.40%
1004014	413213		PILOT BETHANY ST JOSEPH CORP	(6,957)	(7,500)	(7,500)	(6,600)	-12.00%
1004014	413214		PILOT CONDITIONAL USE	(36,582)	(28,000)	(28,000)	(40,000)	42.86%
1004014	413215		PILOT RIVER OAKS	(8,845)	(8,800)	(8,800)	(8,845)	0.51%
1004014	413217		PILOT CHILED A	(26,947)	(29,500)	(29,500)	(25,000)	-15.25%
1004014	413219		PILOT GOODWILL	(9,432)	(10,000)	(10,000)	(8,800)	-12.00%
1004014	413220		PILOT PERFORMING ARTS CENTE	(29,079)	(32,000)	(32,000)	(27,300)	-14.69%
1004014	413222		PILOT - EAGLE CREST SOUTH	(81,947)	(100,000)	(100,000)	(93,000)	-7.00%
1004014	413223		PILOT HABITAT FOR HUMANITY	(29,320)	(25,000)	(25,000)	(25,500)	2.00%
1004014	413226		PILOT WESTERN TECHNICAL COL	-	-	-	(24,500)	0.00%
1004014	413227		PILOT G2G LLC	-	-	-	(11,900)	0.00%
1004014	413228		PILOT ROOSEVELT SCHOOL APT L	-	-	-	(1,700)	0.00%
1004014	498999		PRIOR YEAR REVENUE	(2,339)	-	-	-	0.00%
TOTAL	TAXES & SA-REVENUE			(35,096,532)	(34,652,858)	(34,652,858)	(801,865)	-97.69%

Intergovernmental Charge Revenue- State revenue shares and local government service payments

				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
1004024	INTGOV CHG-REVENUE							
1004024	434100		SHARED REVENUES	(9,127,564)	(9,033,007)	(9,033,007)	(9,125,072)	1.02%
1004024	434100	01596	SHARED REV UTILITY PYMT	(575,490)	(660,791)	(660,791)	(664,221)	0.52%
1004024	434101		EXPENDITURE RESTRAINT	(1,321,578)	(1,288,235)	(1,288,235)	(1,175,694)	-8.74%
1004024	434200		SHARED REVENUE FIRE INSURAN	(165,912)	(150,000)	(150,000)	(165,000)	10.00%
1004024	435201		STATE AID PERSONAL PROPERTY	(545,682)	(654,933)	(654,933)	(575,000)	-12.20%
1004024	435300		TRANSPORTATION AIDS	(1,967,626)	(2,262,770)	(2,262,770)	(2,206,508)	-2.49%
1004024	435303		CONNECTING STREETS	(463,593)	(462,439)	(462,439)	(464,447)	0.43%
1004024	435401		STATE PAYMENT RECYCLING	(179,007)	(175,000)	(175,000)	(175,000)	0.00%
1004024	436002	FIRE	MUNICIPAL SERVICES FIRE	(495,892)	(490,000)	(490,000)	(450,000)	-8.16%
1004024	436002	POLIC	MUNICIPAL SERVICES POLICE	(374,094)	(370,000)	(370,000)	(330,000)	-10.81%
1004024	436005		COMPUTER EXEMPTION	(209,278)	(227,333)	(227,333)	(227,333)	0.00%
TOTAL	INTGOV CHG-REVENUE			(15,425,717)	(15,774,508)	(15,774,508)	(15,558,275)	-1.37%

General Government Revenue

License Revenue- City generated revenue from licenses and permits for various events, businesses, festivals and services provide to the public in which a permit or license is required.

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1004054	LICENSE-REVENUE						
1004054	441101	CLASS A BEER	(2,150)	(2,322)	(2,322)	(2,200)	-5.25%
1004054	441102	CLASS B BEER	(1,373)	(1,500)	(1,500)	(700)	-53.33%
1004054	441103	CLASS A LIQUOR	(11,664)	(12,150)	(12,150)	(11,800)	-2.88%
1004054	441104	COMB CLASS B BEER & LIQUOR	(84,279)	(86,000)	(86,000)	(75,000)	-12.79%
1004054	441107	SPECIAL CLASS B BEER	(560)	(600)	(600)	(100)	-83.33%
1004054	441109	EXPANSION OF ALCOHOL LICENS	(450)	(800)	(800)	(700)	-12.50%
1004054	441110	BEER GARDEN	(5,302)	(5,300)	(5,300)	(5,400)	1.89%
1004054	441112	BEVERAGE OPERATOR	(42,181)	(44,000)	(44,000)	(30,000)	-31.82%
1004054	441113	CLASS C WINE	(638)	(600)	(600)	(800)	33.33%
1004054	441115	DUPLICATE LICENSE	(430)	(200)	(200)	(200)	0.00%
1004054	441140	LATE APPLICATION PROCESSNG F	(260)	(300)	(300)	(300)	0.00%
1004054	441150	BOARD OF APPEAL	(4,250)	(4,000)	(4,000)	(3,500)	-12.50%
1004054	441151	CABARET	(16,277)	(16,200)	(16,200)	(12,000)	-25.93%
1004054	441152	CARNIVAL	(768)	(440)	(440)	(400)	-9.09%
1004054	441153	CIGARETTE	(4,575)	(5,000)	(5,000)	(5,000)	0.00%
1004054	441155	CLOSE OUT SALE	(150)	-	-	-	0.00%
1004054	441156	CONDITIONAL USE PERMIT	(8,100)	(5,500)	(5,500)	(5,000)	-9.09%
1004054	441157	DANCE HALL	(96)	(96)	(96)	(100)	4.17%
1004054	441158	DIGGING PERMIT	(6,720)	(8,000)	(8,000)	(5,000)	-37.50%
1004054	441160	CHICKEN LICENSE	(1,150)	(500)	(500)	(600)	20.00%
1004054	441161	BEEKEEPING LICENSE	(10)	(10)	(10)	-	-100.00%
1004054	441162	GAS CLASS A	(6,760)	(4,500)	(4,500)	(5,000)	11.11%
1004054	441163	GAS CLASS B	(1,880)	(1,000)	(1,000)	(1,000)	0.00%
1004054	441164	GAS CLASS C	(4,777)	(3,000)	(3,000)	(3,000)	0.00%
1004054	441166	JUNK DEALER	(680)	(584)	(584)	(800)	36.99%
1004054	441168	OUTDOOR-MOBILE FOOD	(1,358)	(1,500)	(1,500)	(1,000)	-33.33%
1004054	441169	MOVING PERMIT	(1,475)	(2,500)	(2,500)	(1,500)	-40.00%
1004054	441172	SPECIAL EVENTS	(4,400)	(3,600)	(3,600)	(2,000)	-44.44%
1004054	441175	RECYCLING LICENSE	(672)	(672)	(672)	(672)	0.00%
1004054	441177	WASTE HAULER	(1,350)	(1,800)	(1,800)	(1,800)	0.00%
1004054	441178	SECONDHAND DEALER MALL/FLE	(472)	(472)	(472)	(500)	5.93%
1004054	441179	SECOND HAND ARTCL/JWLRY DE	(3,336)	(2,254)	(2,254)	(3,400)	50.84%
1004054	441180	DIRECT SELLER	(648)	(500)	(500)	-	-100.00%
1004054	441181	STREET PRIVILEGE PERMIT	(18,417)	(25,000)	(25,000)	(20,000)	-20.00%
1004054	441183	TAXI CAB COMPANY	(2,482)	(2,400)	(2,400)	(2,400)	0.00%
1004054	441184	TAXI CAB OPERATOR PERMIT	(2,150)	(2,100)	(2,100)	(2,000)	-4.76%
1004054	441185	TELEVISION	(472,189)	(505,000)	(505,000)	(500,000)	-0.99%
1004054	441186	THEATRE	(1,120)	(1,120)	(1,120)	(426)	-61.96%
1004054	441199	LICENSES MISCELLANEOUS	(2,563)	(2,150)	(2,150)	(2,200)	2.33%
1004054	441302	GROOMING SHOP PERMIT	(25)	(25)	(25)	-	-100.00%
1004054	443008	ALARM PERMIT	(153)	(1,200)	(1,200)	(100)	-91.67%
1004054	443009	ALARM PERMIT RENEWAL	(4,355)	(5,500)	(5,500)	(4,000)	-27.27%
1004054	443011	ROOM TAX PERMIT FEE	(10)	(5)	(5)	-	-100.00%
1004054	444001	PETITION FOR REZONING	(6,850)	(5,000)	(5,000)	(6,000)	20.00%
TOTAL	LICENSE-REVENUE		(729,505)	(765,400)	(765,400)	(716,598)	-6.38%

General Government Revenue

Special Appropriations- Transfers into the General Fund from the Carryover Fund or Capital Funds.

				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1004234	SPEC APPROPRIATIONS-REVENUE							
1004234	492299	TSFR FROM CARRY OVER FUND		(658,181)	(275,119)	(275,119)	(1,014,067)	268.59%
1004234	492400	TSFR FROM-CAPITAL PROJ FUND		(323,499)	-	-	-	0.00%
1004234	492491	TSFR FROM ROADWAY IMP CAP F		-	-	-	-	0.00%
1004234	492725	TRANSFER FROM FUEL MGMT FU		(500,000)	-	-	-	0.00%
TOTAL	SPEC APPROPRIATIONS-RE			(1,481,680)	(275,119)	(275,119)	(1,014,067)	268.59%

Insurance Revenue- Insurance Dividends from the City's insurance policies

				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1004604	INSURANCE-REVENUE							
1004604	484003	DIVIDENDS		(8,904)	(7,500)	(7,500)	(7,000)	-6.67%
1004604	484008	PREM CHRGD LAVCB		-	(600)	(600)	-	-100.00%
TOTAL	INSURANCE-REVENUE			(8,904)	(8,100)	(8,100)	(7,000)	-13.58%

Library Revenue- La Crosse County contributions and library service fees

				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1005204	LIBRARY-REVENUE							
1005204	435707	WRLSWEB		(112,478)	(70,514)	(70,514)	(41,852)	-40.65%
1005204	463449	COUNTY CONTRIBUTIONS		(199,481)	(191,590)	(191,590)	(138,400)	-27.76%
1005204	467102	SERVICE CHARGES		(7,375)	-	-	-	0.00%
1005204	467103	OUT OF STATE REGISTRATIONS		(3,272)	(5,000)	(5,000)	(2,500)	-50.00%
1005204	467105	FAX FEES		(805)	(1,000)	(1,000)	(500)	-50.00%
1005204	467106	RESEARCH FEES		(133)	(400)	(400)	(200)	-50.00%
1005204	467107	MISCELLANEOUS FEES		(1,610)	(650)	(650)	(300)	-53.85%
1005204	467108	COST OF LIBRARY MATERIAL LOS		(6,469)	(8,000)	(8,000)	(4,000)	-50.00%
1005204	467109	MICRO PRINTING FEES		(123)	(750)	(750)	(300)	-60.00%
1005204	467218	MEETING ROOM		(1,507)	(1,700)	(1,700)	(850)	-50.00%
1005204	473600	LOCAL WRLS SERVICES		(24,945)	(24,945)	(24,945)	(22,654)	-9.18%
1005204	474019	REBATES/REFUNDS PCARD		(8,972)	(8,500)	(8,500)	(5,000)	-41.18%
1005204	492299	TSFR FROM CARRY OVER FUND		(60,000)	(25,000)	(25,000)	-	-100.00%
TOTAL	LIBRARY-REVENUE			(427,169)	(338,049)	(338,049)	(216,556)	-35.94%

General Government Revenue

Harbor Revenue- Transfer into General Fund from Harbor Sinking Fund

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008224	HARBOR-REVENUE						
1008224	400000	REVENUE BUDGET ONLY	-	(30,000)	(30,000)	-	-100.00%
1008224	492200	TSFR FROM-SR FUND	(30,000)	-	-	(30,000)	0.00%
TOTAL	HARBOR-REVENUE		(30,000)	(30,000)	(30,000)	(30,000)	0.00%

Parks, Rec, & Forestry- Park shelter reservation fees, pool admissions, and recreation program fees.

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1007614	PARK, REC, & FORESTRY REVENUE						
1007614	467204	PARK SHELTER RESERVATIONS	(62,681)	(60,000)	(60,000)	(60,000)	0.00%
1007614	467217	RENTAL SOSIDE NEIGHBORHOOD	(13,128)	(20,000)	(20,000)	(20,000)	0.00%
1007614	467340	ERICKSON POOL	(44,499)	(45,000)	(45,000)	(45,000)	0.00%
1007614	467343	MEMORIAL POOL	(4,887)	(15,000)	(15,000)	(15,000)	0.00%
1007614	467345	BLACK RIVER BEACH	(52,224)	(35,000)	(35,000)	(35,000)	0.00%
1007614	467346	NORTHSIDE COMM POOL	(13,611)	(12,000)	(12,000)	(12,000)	0.00%
1007614	467347	POOLS DISCOUNT TICKETS	(21,125)	(25,500)	(25,500)	(25,500)	0.00%
1007614	467350	ICE ARENA REVENUES	(1,636)	(3,000)	(3,000)	-	-100.00%
1007614	467501	ADULT RECREATION	(48,273)	(60,000)	(60,000)	(60,000)	0.00%
1007614	467502	YOUTH RECREATION	(37,907)	(37,000)	(37,000)	(40,000)	8.11%
1007614	467508	VENDING MACHINES	(317)	-	-	-	0.00%
1007614	484000	INSURANCE RECOVERIES	(13,958)	-	-	-	0.00%
1007614	489000	MISCELLANEOUS	(136)	-	-	-	0.00%
TOTAL	PARK, REC, & FORESTRY		(314,383)	(312,500)	(312,500)	(312,500)	0.00%

Planning Revenue- Housing Urban Development and design review fees

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008204	PLANNING-REVENUE						
1008204	443014	COMMERCIAL DESIGN REVIEW FE	(2,750)	(3,000)	(3,000)	(3,000)	0.00%
1008204	443015	MULTI-FMLY DESIGN REVIEW FEI	(1,500)	(2,000)	(2,000)	(2,000)	0.00%
1008204	444003	ZONING COMPLIANCE LETTERS	(200)	(400)	(400)	(400)	0.00%
1008204	467231	CARRIAGE HOUSE REVIEW	(25)	(100)	(100)	(50)	-50.00%
1008204	467232	CERTIFCATE OF APPROP	(25)	(100)	(100)	(100)	0.00%
1008204	467233	HISTORIC DESIGNATION	(25)	(100)	(100)	(100)	0.00%
1008204	467234	RESCUE PLATFORM REVIEW	-	(50)	(50)	-	-100.00%
1008204	469150	LOAN ORIGATION FEE	-	(1,000)	(1,000)	-	-100.00%
1008204	474015	LOCAL DEPT HOUSING/URBAN DI	(36,391)	(35,000)	(35,000)	(35,000)	0.00%
1008204	489000	MISCELLANEOUS	-	(100)	(100)	(100)	0.00%
TOTAL	PLANNING-REVENUE		(40,916)	(41,850)	(41,850)	(40,750)	-2.63%

General Government Revenue

Police Revenue- Payments for the School Resource Officers and Neighborhood Resource Officers service

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008504	POLICE-REVENUE						
1008504	437600	PAYMENT FOR SERVICES	-	(250,000)	(250,000)	(250,000)	0.00%
1008504	462101	FALSE ALARM FEE	(5,550)	(3,000)	(3,000)	(5,000)	66.67%
1008504	462107	POLICE REPORT COPIES	(3,007)	(5,000)	(5,000)	(3,000)	-40.00%
1008504	462110	SALE OF ABANDONED VEHICLES	(16,524)	(11,500)	(11,500)	(11,500)	0.00%
1008504	474016	WORKER COMPENSATION WAGE	(7,382)	-	-	-	0.00%
1008504	484000	INSURANCE RECOVERIES	-	-	-	-	0.00%
1008504	486120	CONTRIBUTIONS FROM OTHER	-	(50,000)	(50,000)	(50,000)	0.00%
1008504	489000	MISCELLANEOUS	(19,434)	(16,500)	(16,500)	(16,500)	0.00%
1008504	492200	TSFR FROM-SR FUND	-	-	-	(40,000)	0.00%
1008504	492514	TSFR FROM BOAT LANDING IMP	-	-	-	-	0.00%
1008504	492515	TSFR FROM PETTIBONE PK IMP	-	-	-	-	0.00%
1008504	492610	TRANSFER FROM PARKING UTILIT	-	-	-	(55,000)	0.00%
							0
TOTAL	POLICE-REVENUE		(51,897)	(336,000)	(336,000)	(431,000)	28.27%

Engineer Revenue- Revenue generated from permits related to city infrastructure; such as sidewalks, sign permits, snow shoving, etc., with the majority of revenue generated from the enterprise funds for capital project work.

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008814	ENGINEER-REVENUE						
1008814	441191	DUMPSTER PERMIT FEE	(17,220)	(15,000)	(15,000)	(15,000)	0.00%
1008814	441192	WEIGHTS & MEASURES FEE	(22,576)	(24,000)	(24,000)	(24,000)	0.00%
1008814	443005	PERMITS-SIDEWALK	-	(800)	(800)	(800)	0.00%
1008814	443012	SDWLK/BLVD SIGN PERMIT	(490)	(500)	(500)	(500)	0.00%
1008814	463102	CITY MAPS	(20)	(100)	(100)	(100)	0.00%
1008814	463113	WATER QLTY MGMT PLAN REVW	(175)	(150)	(150)	(150)	0.00%
1008814	474002	LOCAL DEPT WATER UTILITY	(73,741)	(56,680)	(56,680)	(57,769)	1.92%
1008814	474003	LOCAL DEPT-PARKING UTILITY	(30,359)	(23,496)	(23,496)	(27,399)	16.61%
1008814	474005	LOCAL DEPT-AIRPORT	(3,914)	(3,980)	(3,980)	(4,384)	10.15%
1008814	474006	LOCAL DEPT TRANSIT UTILITY	(9,108)	(9,793)	(9,793)	(10,229)	4.45%
1008814	474009	LOCAL DEPT-SAN SEWER #1	(1,116)	(916)	(916)	(961)	4.91%
1008814	474012	LOCAL DEPT-SEWER	(90,096)	(67,487)	(67,487)	(86,986)	28.89%
1008814	474025	STORM WATER REVENUE	(14,025)	(10,888)	(10,888)	(15,219)	39.78%
1008814	489000	MISCELLANEOUS	(12,845)	(12,000)	(12,000)	(12,000)	0.00%
1008814	489000 SNOW	MISC ADMN SNOW SHOVELING	(2,950)	(7,000)	(7,000)	(7,000)	0.00%
TOTAL	ENGINEER-REVENUE		(278,635)	(232,790)	(232,790)	(262,497)	12.76%

Grounds & Building Revenue- Revenue generated from building rentals

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008824	GROUND & BLDG						
1008824	489000	MISCELLANEOUS REVENUE	(68,093)	(68,000)	(68,000)	(68,000)	0.00%
TOTAL	GROUND & BLDG		(68,093)	(68,000)	(68,000)	(68,000)	0.00%

General Government Revenue

Highway Revenue- Interdepartmental charges of fuel and labor and revenue from damage to city property

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008834	HIGHWAY-REVENUE						
1008834	451900	OTHER LAW AND ORD VIOLATION	(277)	-	-	-	0.00%
1008834	463104	DAMAGE TO CITY PROPERTY	(138,895)	(100,000)	(100,000)	(100,000)	0.00%
1008834	463106	SIGN REPAIR	-	(500)	(500)	(500)	0.00%
1008834	463108	SIGNAL REPAIR	-	(500)	(500)	-	-100.00%
1008834	463110	STREET OPENINGS	-	(150)	(150)	-	-100.00%
1008834	463441	GAS TAX REFUND	(13,043)	(33,000)	(33,000)	(35,000)	6.06%
1008834	474000	LOCAL DEPARTMENTS	(752,044)	(800,000)	(800,000)	(750,000)	-6.25%
1008834	474002	LOCAL DEPT WATER UTILITY	(114,645)	(100,000)	(100,000)	(100,000)	0.00%
1008834	474010	LOCAL DEPT-LA CROSSE CENTER	-	-	-	-	0.00%
1008834	483000	PROPERTY SALES	(17,024)	(20,000)	(20,000)	(20,000)	0.00%
1008834	489000	MISCELLANEOUS	(34,504)	(35,000)	(35,000)	(35,000)	0.00%
TOTAL	HIGHWAY-REVENUE		(1,070,430)	(1,089,150)	(1,089,150)	(1,040,500)	-4.47%

Refuse & Recycling- Revenue from the sale of recycling containers, and metal scrapping.

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008864	REFUSE & RECYCLING-REVENUE						
1008864	489000	MISCELLANEOUS	-	-	-	-	0.00%
TOTAL	REFUSE & RECYCLING-REV		-	-	-	-	0.00%

General Government Revenue

Fire Prevention & Building Safety- Building permits, inspection fees, and other miscellaneous permits

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1008894	FIRE PREV & BLDG SAFETY						
1008894	441189	SIGN PERMITS	(4,409)	(5,000)	(5,000)	(5,850)	17.00%
1008894	441193	BILLBOARD ANNUAL PERMIT	(2,540)	(2,500)	(2,500)	(2,400)	-4.00%
1008894	442999	EXPEDITED REVEIW FEE	(5,953)	(2,800)	(2,800)	(3,420)	22.14%
1008894	443000	PERMITS AND FEES BUILDING	(484,913)	(525,000)	(525,000)	(423,000)	-19.43%
1008894	443001	SINGLE FAMILY DWELLING REGIS	(210)	(500)	(500)	-	-100.00%
1008894	443002	PERMITS ELECTRICAL	(123,575)	(100,000)	(100,000)	(90,000)	-10.00%
1008894	443003	PERMITS HEATING	(77,652)	(65,000)	(65,000)	(49,500)	-23.85%
1008894	443004	PERMITS PLUMBING	(89,007)	(85,000)	(85,000)	(76,500)	-10.00%
1008894	443006	PERMITS MISCELLANEOUS	(26,189)	(20,000)	(20,000)	(8,550)	-57.25%
1008894	443007	PERMITS LAND DISTURBANCE	(4,968)	(4,000)	(4,000)	(3,600)	-10.00%
1008894	443013	PROPERTY RECORD MTCE FEE	(100,929)	(100,000)	(100,000)	(90,000)	-10.00%
1008894	443017	ROOFING PERMITS	(9,995)	(10,000)	(10,000)	(9,000)	-10.00%
1008894	443050	VACANT BLDG INSPECTION FEES	(3,950)	(8,500)	(8,500)	-	-100.00%
1008894	443060	INSPECTION FEE	(125,793)	(175,000)	(175,000)	(175,000)	0.00%
1008894	443062	FIREWORKS LICENSE	(3,025)	(3,000)	(3,000)	(3,000)	0.00%
1008894	443100	VBRP REGISTRATION FEES	(2,250)	-	-	-	0.00%
1008894	449000	PERMITS AND FEES-OTHER REGU	(34,713)	(25,000)	(25,000)	(25,000)	0.00%
1008894	462209	SALARY REIM-FPBS	(554)	-	-	-	0.00%
1008894	462212	STATE-UNDERGR TANK INSPECT	(8,804)	(5,000)	(5,000)	(5,000)	0.00%
1008894	474022	ADMINISTRATION	(10,650)	(5,000)	(5,000)	(5,000)	0.00%
TOTAL	FIRE PREV & BLDG SAFET		(1,120,079)	(1,141,300)	(1,141,300)	(974,820)	-14.59%

General Revenue- PILOT regulated utilities, Interest and penalty on taxes, Investment income, City services, room tax, and other miscellaneous general government revenue

			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1004004	GENERAL-REVENUE						
1004004	411112	ERRONEOUS TAX STATE	-	-	-	-	0.00%
1004004	411113	ERRONEOUS TAX COUNTY	(81)	-	-	-	0.00%
1004004	411114	ERRONEOUS TAX SCHOOL DISTRI	(126,201)	-	-	-	0.00%
1004004	411115	ERRONEOUS TAX WTC	(35)	-	-	-	0.00%
1004004	411116	PRIOR YEAR PP TAX CHARGE BACI	(1,956)	(5,000)	(5,000)	(5,000)	0.00%
1004004	411201	OMITTED PRIOR YEAR TAX	-	(2,000)	(2,000)	-	-100.00%
1004004	412201	SALES TAX DISCOUNT	(1,680)	(800)	(800)	(1,600)	100.00%
1004004	413100	PILOT REGULATED UTILITIES	(1,040,257)	(1,040,000)	(1,040,000)	(1,000,000)	-3.85%
1004004	418001	INTEREST/PENALTY DELINQ TAXE	(121,927)	(145,000)	(145,000)	(125,000)	-13.79%
1004004	418002	INTEREST DELINQUENT ROOM T	(1,965)	(4,000)	(4,000)	(4,000)	0.00%
1004004	435700	STATE GRANTS CULTURE/REC/EC	-	(50,000)	(50,000)	-	-100.00%

General Government Revenue

				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
1004004	443070		SPECIAL MEETING FEE	(1,500)	(2,500)	(2,500)	(1,000)	-60.00%
1004004	444002		PLAT FEES	-	(750)	(750)	(200)	-73.33%
1004004	444005		CERTIFIED SURVEY MAPS	(1,500)	(4,000)	(4,000)	(2,000)	-50.00%
1004004	451901		CHRONIC NUISANCE SERVICES	(454)	(200)	(200)	(750)	275.00%
1004004	461102		NSF CHECK CHARGE	(320)	(400)	(400)	(400)	0.00%
1004004	461104		SECTION 125 FORFEITURES	(168)	(3,500)	(3,500)	(2,500)	-28.57%
1004004	461109		PUBLICATION FEES	(4,500)	(4,500)	(4,500)	(4,500)	0.00%
1004004	461110		TAX EXEMPT FEES	-	(2,450)	(2,450)	-	-100.00%
1004004	461112		LAX PLAYERS LICEN AGREE	(25)	(25)	(25)	(25)	0.00%
1004004	461124		XEROX COPY SALES	(235)	(150)	(150)	(150)	0.00%
1004004	461126		SALE VOTER REGISTRATION DATA	(71)	(500)	(500)	(200)	-60.00%
1004004	461128		PERSONAL PROPRTY JUDGEMENT	-	(100)	(100)	-	-100.00%
1004004	461129		SEMINAR REGISTRATION	(20,142)	(13,000)	(13,000)	(15,000)	15.38%
1004004	462320		OUTSIDE FIRE DISTRICT FEE	-	(110,000)	(110,000)	-	-100.00%
1004004	463906		PUMP HOUSE MAINT REIMBURSE	-	(2,000)	(2,000)	(2,000)	0.00%
1004004	463909		PUMP HOUSE INS REIMBURSEME	-	(900)	(900)	(900)	0.00%
1004004	467111		OVER/SHORT TREASURER	212	-	-	-	0.00%
1004004	467112		MISCELLANEOUS OVER/SHORT	(10)	-	-	-	0.00%
1004004	467215		MUNI HARBOR CHARGES	(4,074)	-	-	-	0.00%
1004004	469101		LOAN REPAY INTEREST	(65)	(1,300)	(1,300)	-	-100.00%
1004004	469102	717	PUMP HOUSE LOAN REPAYMENT	-	(4,500)	(4,500)	-	-100.00%
1004004	473401		REFUSE COLLECT FROM UTIL	(4,378)	(8,500)	(8,500)	(4,315)	-49.24%
1004004	474000		LOCAL DEPARTMENTS	(9,029)	(9,286)	(9,286)	(8,629)	-7.08%
1004004	474002		LOCAL DEPT WATER UTILITY	(135,906)	(118,147)	(118,147)	(131,279)	11.11%
1004004	474003		LOCAL DEPT PARKING UTILITY	(68,849)	(55,124)	(55,124)	(63,462)	15.13%
1004004	474004		LOCAL DEPT-STORM	(33,173)	(23,202)	(23,202)	(28,973)	24.87%
1004004	474005		LOCAL DEPT AIRPORT	(92,499)	(84,273)	(84,273)	(97,178)	15.31%
1004004	474006		LOCAL DEPT TRANSIT UTILITY	(145,939)	(124,740)	(124,740)	(137,271)	10.05%
1004004	474009		LOCAL DEPT SAN SEWER #1	(19,892)	(8,948)	(8,948)	(8,556)	-4.38%
1004004	474012		LOCAL DEPT SEWER	(176,619)	(122,647)	(122,647)	(161,117)	31.37%
1004004	474019		REBATES/REFUNDS PCARD	(78,569)	(130,000)	(130,000)	(50,000)	-61.54%
1004004	481000		INVESTMENT INCOME	(768,934)	(475,000)	(475,000)	(500,000)	5.26%
1004004	481001		INTEREST INCOME BANKING	(12,743)	-	-	(12,000)	0.00%
1004004	482312		LEASE GUNDERSSEN SKYWAY	-	(1)	(1)	-	-100.00%
1004004	482313		LEASE 434 HOLDINGS INC	-	(900)	(900)	-	-100.00%
1004004	482314		LEASE ISLE LA PLUME	-	(7,500)	(7,500)	-	-100.00%
1004004	482321		LEASE OF LAND	(18,349)	(18,500)	(18,500)	(10,000)	-45.95%
1004004	482322		LEASE NEXTEL PARTNERS	-	(45,000)	(45,000)	-	-100.00%
1004004	482502		RENT ADVERTISING SIGN	(158)	(2,000)	(2,000)	(150)	-92.50%
1004004	482503		RENT HARRY J OLSON	-	(300)	(300)	-	-100.00%
1004004	483006		SALE OF LAND	(74,223)	(403,000)	(403,000)	-	-100.00%
1004004	483016		AUCTION SALES	(12,352)	(15,000)	(15,000)	(15,000)	0.00%
1004004	485000		DONATIONS/CONTR	(2,000)	-	-	-	0.00%
1004004	489000		MISCELLANEOUS	(18,608)	(8,500)	(8,500)	(8,500)	0.00%
1004004	489008		ROOM TAX	(750,155)	(516,000)	(516,000)	(250,000)	-51.55%
1004004	489013		GARNISHMENT	(30)	-	-	-	0.00%
1004004	489014		JURY DUTY	(18)	-	-	-	0.00%
1004004	489017		CHILD SUPPORT FEES	(2,209)	(2,500)	(2,500)	(2,000)	-20.00%
1004004	489025		CREDIT CARD FEE	(11,530)	(10,000)	(10,000)	(11,500)	15.00%
1004004	492200		TSFR FROM SPECIAL FUND	(650,238)	(942,323)	(942,323)	(2,323,562)	146.58%
1004004	492235		TRANSFER FROM DOG LICENSE	(200)	-	-	-	0.00%
1004004	492290		TSFR FROM INDUST PARK	(22,153)	(22,153)	(22,153)	(22,153)	0.00%
1004004	492299		TSFR FROM CARRY OVER FUND	(171,467)	-	-	-	0.00%
1004004	492558		TSFR FROM MUNICIPAL COURT	(678,392)	(730,000)	(730,000)	(730,000)	0.00%
1004004	492610		TRANSFER FROM PARKING UTILIT	(65,000)	(65,000)	(65,000)	(55,000)	-15.38%
1004004	492720		TRANSFER FROM HCCC	(3,603)	-	-	-	0.00%
1004004	498999		PRIOR YEAR REVENUE	-	-	-	-	0.00%
TOTAL	GENERAL-REVENUE			(5,354,171)	(5,346,119)	(5,346,119)	(5,795,870)	8.41%

General Government Revenue

La Crosse Center Revenue- Revenue generated from various events and event services such as concessions and catering.

				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
1014904	LACROSSE CENTER-REVENUE							
1014904	463501	ADVERTISING		(20,000)	(20,000)	(20,000)	(20,000)	0.00%
1014904	467802	ATM FEES REV		(1,604)	-	-	-	0.00%
1014904	467803	LIQUOR FUND		(682,222)	(375,000)	(375,000)	(300,000)	-20.00%
1014904	467806	MISCELLANEOUS		(5,546)	(10,000)	(10,000)	(10,000)	0.00%
1014904	467808	BANQUET COMMISSIONS		(120,182)	(110,000)	(110,000)	(80,000)	-27.27%
1014904	467815	RENTAL		(389,058)	(350,000)	(350,000)	(275,000)	-21.43%
1014904	467822	HOUSE GRATUITIES		(16,663)	(16,000)	(16,000)	(10,000)	-37.50%
1014904	474019	REBATES/REFUNDS PCARD		(12,481)	-	-	-	0.00%
1014904	481000	INVESTMENT INCOME		(6,457)	-	-	-	0.00%
1014904	489007	ROOM TAX LA CROSSE CTR SHARI		(535,500)	(423,088)	(423,088)	(250,000)	-40.91%
1014904	492102	TSFR FROM LA CROSSE CENTER		(739,908)	(1,061,705)	(1,061,705)	(903,387)	-14.91%
1014904	492201	TRANSFER FROM LA CROSSE CEN		(17,600)	-	-	-	0.00%
1014904	492294	TSFR FROM ROOM TAX - TOURISI		-	(110,000)	(110,000)	-	-100.00%
TOTAL	LACROSSE CENTER-REVENUE			(2,547,222)	(2,475,793)	(2,475,793)	(1,848,387)	-25.34%

Division Budget Detail



Mayor's Office

Description

Per Wisconsin Statutes Section 62.09(8)(a), the mayor is the chief executive officer of the city and is responsible for supervising and directing the day-to-day operation of city government. As chief executive officer of the city, the mayor has a statutory duty to "take care that city ordinances and state laws are observed and enforced and that all city officers and employees discharge their duties."

2020 Accomplishments/Highlights

1. Worked together with the community, departments and Common Council to adopt an operating budget that maintained services and programs while reducing overall spending, the total property tax levy and mill rate to their lowest levels in decades.
2. Worked together to adopt a capital budget that fixes, maintains and updates various City infrastructure including buildings, parks, utilities and streets – including more than five (5) miles of street repaving and repairs.
3. Hosted a "Coffee with Kabat" listening session with residents in January.
4. Established the unified incident command structure to support the City's efforts in battling COVID-19, keeping our community safe and helping to address the severe economic downturn.
5. Listened, held meetings, conducted conversations and participated in marches to address systemic racism in our community. Worked together with community leaders and departments to host a virtual town hall on policing.

2021 Goals

1. Work together to maintain and enhance services and programs, especially those focused on neighborhood revitalization. Identify opportunities to restore program and service reductions due to the loss of revenue from COVID-19 and economic downturn.
2. Host additional town halls addressing housing and lending issues to realize greater home ownership by people of color.
3. Continue push to fix, maintain and update City infrastructure including six (6) plus miles of street repaving and repairs.
4. Keep our community safe and recover from COVID-19 and economic impacts.
5. Enhance customer service by improvements to City Hall lobby and more on-line services.

Performance Measures

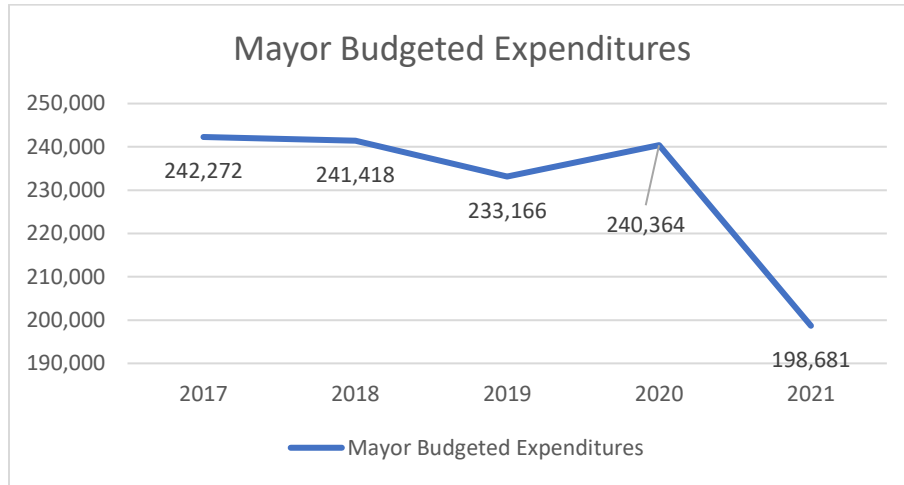
	Projected 2020	2021 Goal/Benchmark
Timely Response to Constituents	90% response within 48 hrs.	90% response within 48 hrs.

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	4	4	3

Mayor's Office



Expenditures

1005505 MAYOR EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1005505	511100		REGULAR SALARIES	157,381	170,900	168,795	139,378	-18.44%
1005505	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1005505	511101		LIMITED TERM EE SALARIES	2,415	-	-	-	0.00%
1005505	513000		BENEFITS BUDGET ONLY	-	57,889	57,889	0	-100.00%
1005505	513100		HEALTH INSURANCE	30,128	-	-5,476	26,820	0.00%
1005505	513200		LIFE INSURANCE	482	-	-	837	0.00%
1005505	513300		RETIREMENT BENEFITS	9,865	-	-	9,408	0.00%
1005505	513400		SOCIAL SECURITY TAXES	12,341	-	-	10,663	0.00%
			Sub-Total	212,613	228,789	221,208	187,106	-18.22%
Contractual Services								
1005505	521500		RECRUITMENT	44	-	-	-	0.00%
1005505	521600		PROMOTION & ADVERTISING SERVI	853	800	356	800	0.00%
1005505	521710		NGHBRHD MAYORAL CONFERENCE	199	1,000	1,000	1,000	0.00%
1005505	522100		TELEPHONE COMMUNICATIONS	586	600	600	600	0.00%
1005505	533710		TRAINING	-	1,000	-	1,000	0.00%
1005505	536000		TRAVEL	1,296	1,500	1,477	1,500	0.00%
1005505	537100		CAR ALLOWANCE/MILEAGE	3,250	3,000	3,000	3,000	0.00%
1005505	537200		EXPENSE ACCOUNT	2,183	2,075	2,075	2,075	0.00%
			Sub-Total	8,412	9,975	8,508	9,975	0.00%
Commodities								
1005505	531100		OFFICE SUPPLIES	891	1,000	1,000	1,000	0.00%
1005505	531200		POSTAGE	73	150	100	150	0.00%
1005505	532100		PUBLICATIONS	-	100	100	100	0.00%
1005505	586035		OPERATING SUPPLIES	-	250	-	250	0.00%
1005505	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
1005505	539000		MISCELLANEOUS	59	100	100	100	0.00%
1005505	592299		TRANSFER TO BUDGET CARRYOVER	6,379	-	-	-	0.00%
			Sub-Total	7,402	1,600	1,300	1,600	0.00%
Capital								
				-	-	-	-	0.00%
			Sub-Total	-	-	-	-	0.00%
TOTAL	MAYOR EXPENDITURES			228,427	240,364	231,016	198,681	-17.34%

Legal Department

Description / Mission

In general terms, the Legal Department's role is to serve as legal counsel for the City of La Crosse. The Legal Department advises and represents the City of La Crosse, its Mayor, Common Council, boards, commissions and departments in legal matters pertaining to their office duties and operations. As counsel for the City, the Legal Department cannot provide legal advice to members of the general public.

The Legal Department is responsible for matters that arise under civil law. The Legal Department prepares ordinances, resolutions, contracts, legal opinions and other documents as requested by City officers; assists officers and staff in compliance with the Wisconsin Public Records Law and Open Meetings Law; advises on the legal aspects of programs and policies established by the City; implements annual compliance reviews of development agreements and insurance programs; achieves compliance with municipal requirements through municipal court prosecutions and proactive public nuisance abatement in the community by guiding the Neighborhood Services Team; serves as general counsel for the Redevelopment Authority; initiates and defends civil litigation; and monitors matters assigned to contracted legal counsel.

The mission of the Legal Department is to serve the City of La Crosse by providing reliable legal services to City leaders and employees so they can lawfully perform their work and govern with the highest level of integrity.

Past year's Accomplishments / Highlights

- Prevailed in various civil litigation matters, obtaining favorable decisions for the City, including settlement, when appropriate.
- Prosecuted municipal citations while exercising prosecutorial discretion to focus on OWI offenses.
- Implemented annual compliance reviews of development agreements and reported to appropriate governing bodies.
- Achieved annual review of the City's insurance products and programs.
- Researched and advised on a variety of novel legal issues of first impression related to the COVID-19 pandemic.
- Negotiated and finalized long-term campus-defining municipal services agreement with local educational institution.
- Completed review and update of various standard terms and conditions for contracts.
- Prevailed in defending City's municipal sewer utility during attempt to create metropolitan sewer district.

Goals 2021

- Hire, build and retain a quality team of legal professionals and support personnel.
- Focus on specific client needs and provide legal advice to the client.
- Protect and defend the legal interests of the City in an efficient and effective manner.

Legal Department

- Organize training opportunities for the Board of Zoning Appeals.
- Review the City's loan documentation manual, identifying areas needing improvement and developing an action plan to update the manual.
- Conduct annual compliance review of development agreements and report to appropriate governing bodies.
- Prosecute citations in court while exercising prosecutorial discretion to focus on OWI citations.
- Leverage and update technology to improve efficiency and conserve resources.

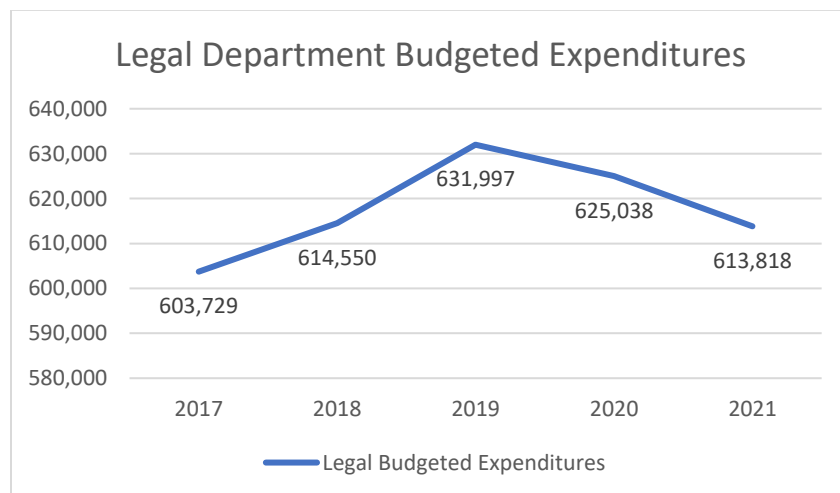
Performance Measures

	Projected 2020	2021 Goal/Benchmark
Number of OWIs prosecuted per year	8.8%	8.5%
% of OWIs prosecuted resulting in conviction	71 days	60 days
% of continuing education credits taken sustainably	315	350
% of liability insurance claims submitted to insurance provider within 3 business days of receipt by Legal Department	130 (41%)	147 (42%)

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	5	5	5



Legal Department

Expenditures

				2019	2020	2020	2021	VARIANCE +/-
1001405 LEGAL EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1001405	511100		REGULAR SALARIES	405,503	427,241	421,395	430,630	0.79%
1001405	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1001405	513000		BENEFITS BUDGET ONLY	-	146,254	144,793	-	-100.00%
1001405	513100		HEALTH INSURANCE	75,320	-	(13,389)	67,049	0.00%
1001405	513200		LIFE INSURANCE	661	-	-	2,584	0.00%
1001405	513300		RETIREMENT BENEFITS	26,624	-	-	29,068	0.00%
1001405	513400		SOCIAL SECURITY TAXES	30,015	-	-	32,944	0.00%
		Sub-Total		538,122	573,495	552,799	562,275	-1.96%
Contractual Services								
1001405	521100		OUTSIDE LEGAL SERVICES	442	16,811	16,811	16,811	0.00%
1001405	522100		TELEPHONE COMMUNICATIONS	1,340	999	499	999	0.00%
1001405	523100		PRINTING SERVICES	-	145	-	145	0.00%
1001405	532200		DUES	2,837	-	-	3,000	0.00%
1001405	533710		TRAINING	2,760	-	-	1,196	0.00%
1001405	536000		TRAVEL	3,528	7,999	2,999	7,000	-12.49%
		Sub-Total		10,907	25,954	20,309	29,151	12.32%
Commodities								
1001405	531100		OFFICE SUPPLIES	2,756	3,099	1,099	3,099	0.00%
1001405	531200		POSTAGE	762	1,396	696	1,396	0.00%
1001405	532100		PUBLICATIONS	11,654	14,897	10,549	14,897	0.00%
1001405	539000		MISCELLANEOUS	838	6,197	6,197	3,000	-51.59%
1001405	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
1001405	592299		TRANSFER TO BUDGET CARRYOV	43,876	-	-	-	0.00%
		Sub-Total		59,887	25,589	18,541	22,392	-12.49%
Capital								
TOTAL	LEGAL EXPENDITURES			608,916	625,038	591,649	613,818	-1.80%

City Clerk

Description/Services

The City Clerk conducts and oversees local election processes, gives notice of all Common Council meetings, maintains the records of Council proceedings, and provides administrative support for the Common Council and other governmental meetings. The Clerk's office prepares and distributes Council and other meeting agendas, produces minutes, preserves the permanent records of the Common Council, ensures that legal requirements for the publication of ordinances, resolutions and associated public notices are met, performs all functions necessary to issue liquor and other licenses and permits. The City Clerk strives to provide efficient, friendly and accurate information to the citizens, Council, and the employees of the City of La Crosse, consistent with and often directed by State and local law.

2020 Accomplishments/Highlights

1. Finalized special event licensing process, procedures and ordinance amendments.
2. Issued liquor/beer licenses utilizing new licensing software, streamlining the process for applicants.
3. Successfully managed elections during a pandemic.
4. Met all statutory requirements for posting and providing meeting notices and minutes.

2021 Goals

1. Update Municipal Record Retention Ordinance.
Action Item – Present Ordinance to Council and then create City manual and train staff.
2. Move all licenses to EnerGov. Approximately 2,000 licenses in over 40 classifications.
Action Item – Work with IT to get all licenses in EnerGov and create user manual.

Performance Measures

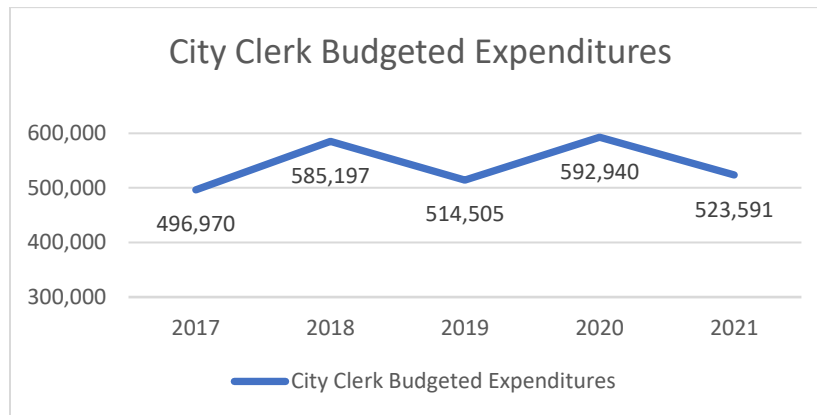
	Projected 2020	2021 Goal/Benchmark
Minutes prepared	107	115
Resolutions & Ordinances recorded	238	245
Licenses issued through streamlined "no contact" process.	375	450
Records scanned for archiving	0	500

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	5	5	5

City Clerk



Expenditures

				2019	2020	2020	2021	VARIANCE +/-
1002205 CLERK EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1002205	511100		REGULAR SALARIES	266,405	260,825	228,263	270,729	3.80%
1002205	511101		LIMITED TERM EE SALARIES	-	125,600	125,600	68,930	-45.12%
1002205	511200		OVERTIME WAGES	8	800	800	-	-100.00%
1002205	511200	COVID	OVERTIME WAGES	-	-	-	-	0.00%
1002205	511208		OVERTIME LTE	-	2,000	2,000	1,000	-50.00%
1002205	513000		BENEFITS BUDGET ONLY	-	132,665	124,524	-	-100.00%
1002205	513100		HEALTH INSURANCE	75,320	-	(13,389)	67,049	0.00%
1002205	513200		LIFE INSURANCE	763	-	-	1,624	0.00%
1002205	513300		RETIREMENT BENEFITS	20,165	-	-	18,262	0.00%
1002205	513400		SOCIAL SECURITY TAXES	18,556	-	-	26,047	0.00%
		Sub-Total		381,217	521,890	467,798	453,641	-13.08%
Contractual Services								
1002205	524600		REP & MTC SVC-EQUIPMENT	-	300	300	300	0.00%
1002205	524602		REP/MTC ELECTION EQUIP	7,997	8,000	8,000	8,000	0.00%
1002205	523101		PRINTING-ELECTIONS	801	4,000	4,000	4,000	0.00%
1002205	522100		TELEPHONE COMMUNICATIONS	35	100	100	100	0.00%
1002205	522100	ELCTN	TELEPHONE COMMUNICATIONS ELCN	66	150	150	150	0.00%
		Sub-Total		8,899	12,550	12,550	12,550	0.00%
Commodities								
1002205	531100		OFFICE SUPPLIES	2,386	3,000	2,000	3,000	0.00%
1002205	531109		OFFICE SUPPLIES ELECTION	1,857	3,500	3,500	3,500	0.00%
1002205	531200		POSTAGE	6,120	6,000	6,000	6,000	0.00%
1002205	531201		POSTAGE ELECTIONS	1,803	9,000	9,000	10,000	11.11%
1002205	532100		PUBLICATIONS	27,444	32,000	30,000	30,000	-6.25%
1002205	532102		PUBLICATIONS ELECTIONS	78	800	800	800	0.00%
1002205	533710		TRAINING	-	1,000	-	1,000	0.00%
1002205	536000		TRAVEL	1,629	1,000	-	1,000	0.00%
1002205	539000		MISCELLANEOUS	3,711	1,600	1,600	1,500	-6.25%
1002205	539001		MISC ELECTIONS	170	600	600	600	0.00%
1002205	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
1002205	592299		TRANSFER TO BUDGET CARRYOVER	34,107	-	-	-	0.00%
		Sub-Total		79,307	58,500	53,500	57,400	-1.88%
Capital								
		Sub-Total		-	-	-	-	
TOTAL	CLERK EXPENDITURES			469,423	592,940	533,848	523,591	-11.70%

Common Council

Description/Services

The Common Council is the legislative policy-making body of the City. Council members approve contracts, adopt regulatory ordinances and resolutions, approve the annual budget, determine the tax rate, provide direction to the Mayor, City Department Heads and other Council appointees, and provide a forum for active community participation in setting and achieving City policies, goals and objectives.

Mission Statement

The La Crosse Common Council values the importance creating a common understanding and support of the characteristics and values we wish to see in the future of our city.

Vision

La Crosse is a city of choice – a community for a lifetime – that offers the highest possible quality of life.

Mission

As elected officials, we establish policies to provide services and infrastructure, and to promote sustainable economic development, diverse cultural, recreational and educational opportunities, and public health and safety.

Core Values

Leadership: Visionary focus on the long-term, comprehensive needs of the community.

Diversity: Active welcoming of all residents, visitors and employers.

Communication: Clear, open, respectful dialog with each other, employees, citizens and other stakeholders.

Integrity: Honest, responsible, transparent actions in the best interest of the community.

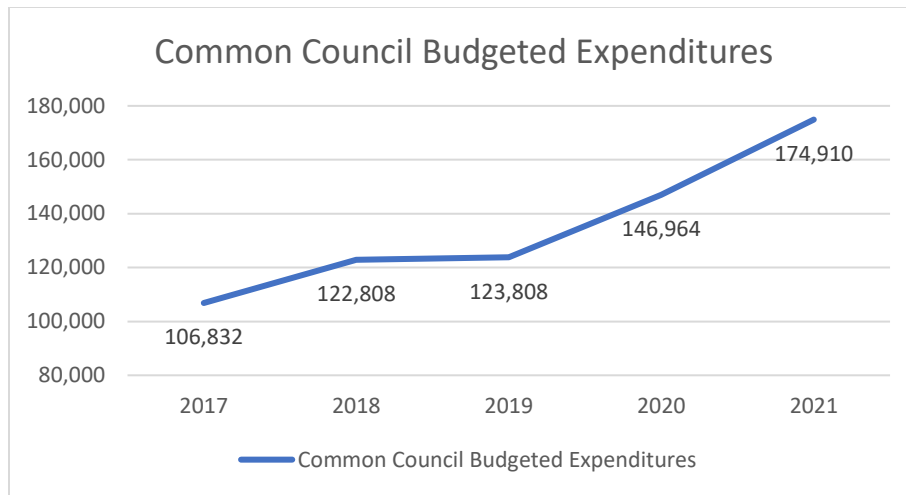
Stewardship: Judicious investment of public resources and protection of natural and cultural resources.

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	13.2	13.2	13.2

Common Council



Expenditures

				2019	2020	2020	2021	VARIANCE +/-
1002805 COUNCIL EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1002805	511100	REGULAR SALARIES		73,674	79,200	79,200	103,500	30.68%
1002805	513000	BENEFITS BUDGET ONLY		-	11,880	8,580	7,608	-35.96%
1002805	513400	SOCIAL SECURITY TAXES		7,945	-	-	7,918	0.00%
		Sub-Total		81,619	91,080	87,780	119,026	30.68%
Contractual Services								
1002805	521900	PROFESSIONAL SERVICES		-	500	500	500	0.00%
1002805	525000	TRAINING SERVICES		120	500	500	500	0.00%
1002805	533710	TRAINING		1,080	-	-	-	0.00%
1002805	536000	TRAVEL		842	3,800	3,800	3,800	0.00%
		Sub-Total		2,042	4,800	4,800	4,800	0.00%
Commodities								
1002805	537200	EXPENSE ACCOUNTS		32,978	50,784	37,134	50,784	0.00%
1002805	531100	OFFICE SUPPLIES		39	200	200	200	0.00%
1002805	531400	COPIES		-	100	100	100	0.00%
		Sub-Total		33,017	51,084	37,434	51,084	0.00%
Capital								
				-	-	-	-	
		Sub-Total		-	-	-	-	
TOTAL	COUNCIL EXPENDITURES			116,678	146,964	130,014	174,910	19.02%

Municipal Court

Description/Services

The Municipal Court is headed by the Municipal Judge and staffed by the Municipal Court Clerk and Judicial Assistants who ensure that traffic and ordinance citations issued by the City of La Crosse Police and Inspection Departments are processed for adult and juvenile court. Court personnel monitor payments on citations, process community service, respond to inquiries from defendants (phone, email, mail,) prepare cases for trial, issue summonses and warrants, suspend driving privileges of delinquent payers and refer hard-to-collect debt to the DOR State Debt Collection Initiative (SDC).

2020 Accomplishments/Highlights

1. Despite City hall being closed to the public for most of the summer, Municipal Court has conducted in person hearings and trials throughout. Although most circuit courts and municipal courts in Wisconsin have operated almost exclusively through virtual proceedings, we have decided that, with an abundance of safety and following all recommended precautions, we could provide those who would rather come to court or have no means of appearing virtually, the opportunity to meet with the judge to discuss their case. In addition, although the lockdown of City Hall has prohibited us from opening the court offices to the public, we have operated the offices doing everything we always do, except meeting people face-to-face in the office since City Hall was first locked down on March 17.
2. Overcame and adapted to staffing and procedural changes due to the pandemic. The public saw very few changes in the services we provide, except for face-to-face meetings in the office.
3. Continued collection efforts consistent with the financial turmoil caused by the pandemic lock down. Hardship payers were given extensions to pay, or very modest payment plans that they felt they could handle, or allowed to do community service. Without advertising, we stopped doing warrants altogether, and drastically reduced the number of driver's license suspensions. Instead, the "hard-to-collects," which consist almost entirely of out of county residents, or individuals ignoring our attempts to work with them, were generally referred to the SDC.

2021 Goals

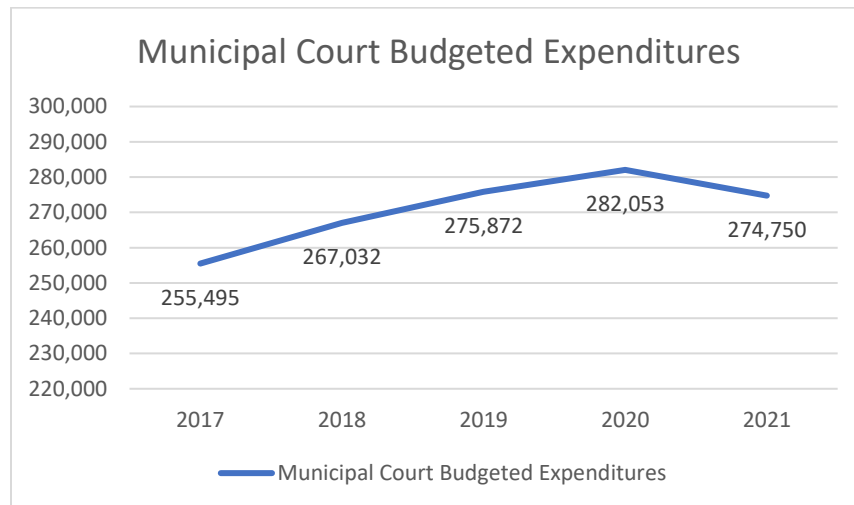
1. Assuming the situation improves and City hall reopens, goal number one is getting back to normal.
2. Realizing that the number of unpaid fines will have increased due to the Pandemic, we intend to be as diligent and as creative as possible to collect fines that have gone unpaid over 2020.
3. To continue our efforts to collect as many fines as possible, including the "hard-to-collects" before turning them over to the SDC.
4. To utilize the new docket judgment law to create liens on real estate owned by individuals with unpaid fines.
5. To work with property owners to encourage them to make necessary repairs and improvements after receiving inspection tickets.
6. Collaborate efforts with the City, Police Department and an assortment of charities and associations to provide assistance and support to our community's homeless population.
7. Remain in partnership with the community's juvenile services (SRO program, System of Care, School District staff, and County social workers) to support our youth.
8. Remain empathetic to any financial hardships suffered by our defendants due to the pandemic.

Municipal Court

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	4.5	4.5	4.5



Municipal Court

Expenditures

1006705 MCPL COURT EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1006705	511100		REGULAR SALARIES	192,329	193,555	193,555	195,106	0.80%
1006705	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1006705	511200		OVERTIME WAGES	-	-	-	-	0.00%
1006705	511902		SUBSTITUTE JUDGES	350	750	750	450	-40.00%
1006705	513000		BENEFITS BUDGET ONLY	-	76,793	76,793	-	-100.00%
1006705	513100		HEALTH INSURANCE	45,192	-	(8,214)	40,229	0.00%
1006705	513200		LIFE INSURANCE	492	-	-	1,044	0.00%
1006705	513300		RETIREMENT BENEFITS	11,305	-	-	11,740	0.00%
1006705	513400		SOCIAL SECURITY TAXES	14,211	-	-	14,926	0.00%
			Sub-Total	263,879	271,098	262,884	263,495	-2.80%
Contractual Services								
1006705	522100		TELEPHONE COMMUNICATIONS	65	150	150	150	0.00%
1006705	525008		JUDICIAL EDUCATION	1,005	1,005	1,005	800	-20.40%
1006705	529000		OTHER CONTRACTUAL SERVICES	1,200	1,200	1,200	1,500	25.00%
1006705	533710		TRAINING	-	-	-	205	0.00%
1006705	536000		TRAVEL	1,454	1,000	1,000	1,300	30.00%
1006705	539202		INTERPRETER FEE	430	100	100	100	0.00%
			Sub-Total	4,154	3,455	3,455	4,055	17.37%
Commodities								
1006705	531100		OFFICE SUPPLIES	2,879	2,400	2,400	2,400	0.00%
1006705	531200		POSTAGE	4,582	5,100	5,100	4,800	-5.88%
1006705	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
			Sub-Total	7,461	7,500	7,500	7,200	-4.00%
TOTAL	MCPL COURT EXPENDITURES			275,494	282,053	273,839	274,750	-2.59%

Finance and Human Resources Department

Finance Division

Description/Services

The purpose of the Finance and Human Resources Department is to provide accounting, budget, capital improvement financing, investments, debt management, purchasing, payroll, recruitment, employee benefits, mail and graphic services to City staff and to the citizens of La Crosse. Property tax bills comprise a large portion of the City's operating and TIF capital revenues. The Treasury division of the city prepares, mails and collects those bills to ensure adequate cash flow to fund city operations. The department manages the city's annual audit which influences its debt rating and ability to borrow to fund capital improvements.

The department is comprised of the following sections/divisions:

- Accounting/Finance/Purchasing/Payroll
- Treasury/Mail & Copy Room
- Human Resources
 - Recruitment
 - Benefits
 - Employee Performance Management

2020 Accomplishments/Highlights

- Implemented Vendor Electronic Funds Transfer (EFT) payments to streamline the Accounts Payable process resulting in time savings for bank reconciliation and fewer lower unclaimed property record tracking associated with checks.
- Wrote, implemented and managed an Economic Recession Plan in response to COVID-19 lost revenues and budget reductions.
- Implemented a new budget book format to include goals and department narratives beginning with the 2021 budget.
- Implemented electronic work flow approvals for P-Cards to improve internal controls and approvals by departments.
- Continued the Chart of Accounts conversion to further organization-wide usage of the ERP system.
- Provided citywide purchasing assistance in response to COVID-19 related purchases.
- Implemented a lease program for city vehicles to provide the ability to renew city vehicles and provide better resale values for city rolling stock.

2021 Goals

- Provide continuous training to ERP system users regarding process flow for new modules implemented to refine usage of Accounts Payable and P-Cards and third-party portal to centralize online payments.
- Expand city budget document format changes to provide meaningful information to the citizens of La Crosse for subsequent years.
- Consolidation of the City of La Crosse service contract for all elevators/escalators across all facilities rather than the practice of allowing stand-alone contracts at various locations.
- Finalize Self-Service timesheet utilization organizational wide by using the City's employee portal on the web site and/or computer kiosks within various City buildings.

Finance and Human Resources - Finance Division

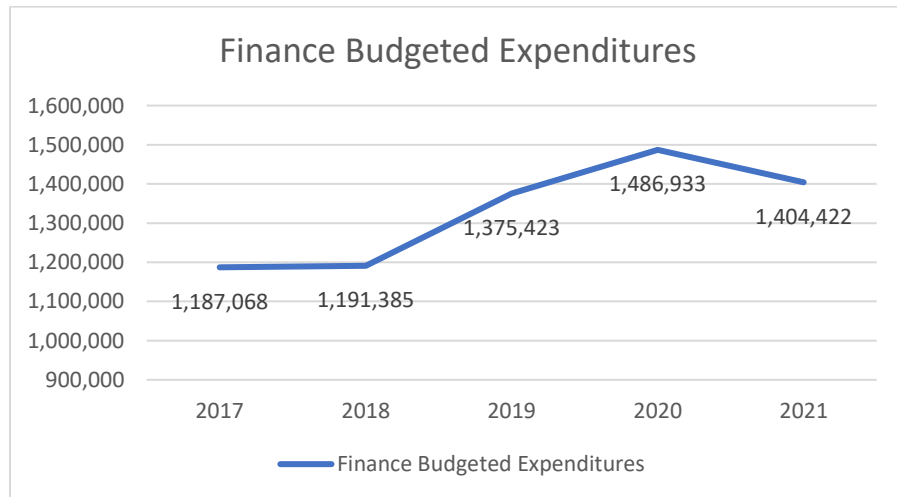
Performance Measures

	Projected 2020	2021 Goal/Benchmark
Receive unmodified audit opinion	Yes	Yes
Earn better than the 10 yr Treasury avg. on invested cash	Yes	Yes
Vendors set up as EFT pay method vs payment by check	20%	45%

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	17	17	17



Finance and Human Resources - Finance Division

Expenditures

				2019	2020	2020	2021	VARIANCE +/-
1003405 FINANCE EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1003405	511100		REGULAR SALARIES	827,995	957,272	920,072	953,542	-0.39%
1003405	511101		LIMITED TERM EE SALARIES	8,945	-	-	-	0.00%
1003405	511200		OVERTIME WAGES	7,721	3,000	3,000	3,000	0.00%
1003405	511200	COVID	OVERTIME WAGES	-	-	-	-	0.00%
1003405	513000		BENEFITS BUDGET ONLY	-	422,961	413,661	-	0.00%
1003405	513100		HEALTH INSURANCE	222,837	-	-38,804	227,964	0.00%
1003405	513200		LIFE INSURANCE	2,207	-	-	5,722	0.00%
1003405	513300		RETIREMENT BENEFITS	54,196	-	-	64,568	0.00%
1003405	513400		SOCIAL SECURITY TAXES	61,832	-	-	73,176	0.00%
			Sub-Total	1,185,734	1,383,233	1,297,929	1,327,972	-4.00%
Contractual Services								
1003405	521500		RECRUITMENT	1,459	2,000	2,000	1,000	-50.00%
1003405	521900		OTHER PROF SERVICES	185	200	200	200	0.00%
1003405	522100		TELEPHONE COMMUNICATIONS	147	1,150	1,150	900	-21.74%
1003405	529000		OTHER CONTRACTUAL SERVICES	123,072	35,000	35,000	30,000	-14.29%
1003405	533710		TRAINING	1,770	7,150	7,150	7,000	-2.10%
1003405	536000		TRAVEL	564	5,500	2,500	5,000	-9.09%
1003405	537100		CAR ALLOWANCE/MILEAGE	814	500	500	500	0.00%
1003405	539100		BANK CHARGES	1,100	1,500	1,500	1,500	0.00%
1003405	539101		INTEREST REIMBURSEMENT	-	1,500	500	500	-66.67%
1003405	571430		FEES	72	-	-	-	0.00%
1003405	532202		MEMBERSHIPS & PUBLICATIONS	2,686	3,500	3,500	3,000	-14.29%
1003405	586026		COMPUTER SOFTWARE/LICENSES	725	-	-	750	0.00%
1003405	599999		PURCHASING CARD DEFAULT	-	-	-	-	0.00%
			Sub-Total	132,592	58,000	54,000	50,350	-13.19%
Commodities								
1003405	515725		MISC & OFFICE EQUIPMENT	13,043	-	-	-	0.00%
1003405	531100		OFFICE SUPPLIES	6,898	19,500	8,000	7,500	-61.54%
1003405	531101		SUPPLIES STOCK ROOM	254	200	200	100	-50.00%
1003405	531102		SUPPLIES MACHINE ROOM	-	-	-	-	0.00%
1003405	531105		SUPPLIES PET LICENSES	458	500	500	-	0.00%
1003405	531200		POSTAGE	1,132	1,500	1,500	4,500	200.00%
1003405	531202		POSTAGE TREASURER	1,008	5,000	3,000	-	0.00%
1003405	531300		COMPUTER SUPPLIES	60	-	-	-	0.00%
1003405	531400		COPIES	-2,715	1,500	1,500	2,500	66.67%
1003405	531402		COPIES RISOGRAH	452	1,000	1,000	-	0.00%
1003405	539000		MISCELLANEOUS	3,021	10,000	5,000	5,000	-50.00%
1003405	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
			Sub-Total	23,610	39,200	20,700	19,600	-50.00%
Capital								
1003405	586020		OFFICE EQUIPMENT	11,277	5,000	5,000	5,000	0.00%
1003405	586025		COMPUTER EQUIPMENT/SOFTWARE	-	1,500	1,500	1,500	0.00%
			Sub-Total	11,277	6,500	6,500	6,500	0.00%
TOTAL	FINANCE EXPENDITURES			1,353,213	1,486,933	1,379,129	1,404,422	-5.55%

Finance and Human Resources Department

Treasury Division

Description/Services

The Treasurer's Office is the intake point for the majority of the city's cash. Property taxes and water utility make up the bulk of the City's payments; in addition to many other payment types. This office has four sources of payments; which include a walk-up window, external mail, interoffice mail, and a drop box. In addition, this division oversees the mail/machine room functions.

2020 Accomplishments/Highlights

- Implemented RemitPlus for tax and water utility payments
- Implemented PetData.com for pet licensing
- Created delinquent real estate tax letters
- Created new tax bills with additional remittances
- Removed interest for real estate taxes to eligible accounts due to COVID-19
- Created a functioning lobby payment window
- Hired and trained a new employee

2021 Goals

- Refine RemitPlus processing by adding personal property taxes
- Update the tax bill remittances to show amounts – totals and per installment amounts
- Research and possibly implement a virtual vault system
- Increase the number of payments processed through RemitPlus
- Decrease the number of delinquent parcels

Performance Measures

High Speed Processing: (Payments processed through RemitPlus yearly)

	Projected 2020	2021 Goal/Benchmark
RemitPlus Payment Totals	30,885	37,000

Delinquent Taxes: (Total at the time of handoff to La Crosse County)

	Projected 2020	2021 Goal/Benchmark
Delinquent Tax Parcels	607	550

Finance and Human Resources Department

Human Resources Division

Description/Services

The City of La Crosse Human Resources Department's mission is to recruit, develop, reward, and retain a diverse and professional workforce with equal opportunity for learning and personal growth. We fulfill our mission by providing the following employment services:

- o Recruitment and workforce readiness planning
- o Performance management and counseling
- o Organizational training and development
- o Legislative compliance in employment law matters
- o Personnel policy development, guidance, and administration
- o Benefits and leave administration
- o Workers compensation case management
- o Job classification and administration of the City's compensation program

The department also maintains all personnel records; completes related administrative and compliance reporting requirements; and updates and maintains records to include benefits, compensation, performance, and recruitment services.

2020 Accomplishments/Highlights

1. Launched NEOGOV on-line recruitment system
2. Developed numerous policies, processes and procedures to address Coronavirus challenges
3. Implemented a City-wide reduction in force of 20 employees and furloughed 12 employees to address expense challenges caused by reduced revenue.
4. Negotiated three collective bargaining agreements (La Crosse Professional Police Non-Supervisors Association, La Crosse Professional Police Supervisors Association and Amalgamated Transit Union).
5. Reimplemented New Employee Breakfast.

2021 Goals

1. Deploy and implement On-Board, the on-boarding module for NEOGOV.
2. Update and roll out a new evaluation form and process that is more meaningful for the organization.
3. Evaluate the feasibility of changing non-represented staff members to a Paid Time Off leave bank rather than separate vacation and sick banks.
4. Negotiate the International Association of Firefighters Local #127 collective bargaining agreement.
5. Increase the number of applications for diversity candidates.
6. Research and implement technology solutions to help efficiencies in recruiting, including on-line testing, on-line scheduling, etc.
7. Development performance measurement goals, to include turnover, time to fill, etc.

Finance and Human Resources- Human Resources Division

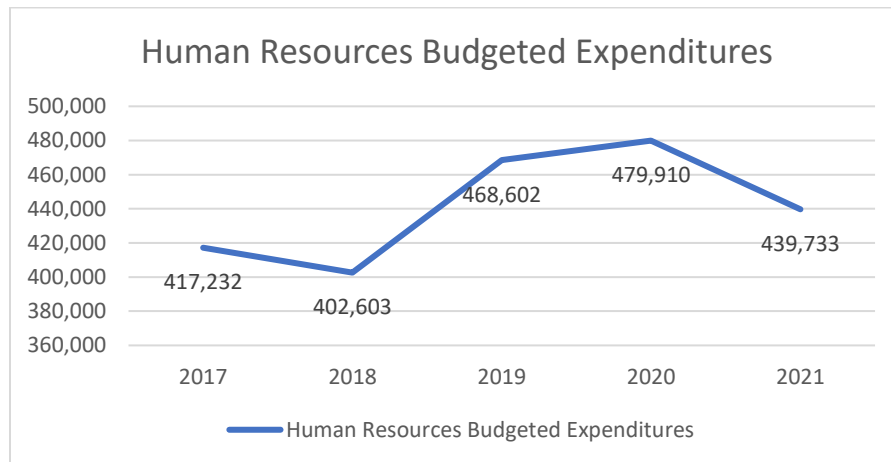
Performance Measures

	Projected 2020	2021 Goal/Benchmark
Employee Turnover	8.8%	8.5%
Avg. Days to fill vacant position	71 days	60 days
Total Applications (with info reported)	315	350
Female Applicants	130 (41%)	147 (42%)
Black/Hispanic/Asian/Native Applicants	20 (6.3%)	30 (8.5%)

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	5	5	5



Finance and Human Resources- Human Resources Division

Expenditures

1007905 HUMAN RESOURCE EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1007905	511100		REGULAR SALARIES	226,956	308,515	285,315	293,993	-4.71%
1007905	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1007905	511200		OVERTIME WAGES	1,716	1,300	1,300	-	-100.00%
1007905	513000		BENEFITS BUDGET ONLY	-	126,987	121,187	-	-100.00%
1007905	513100		HEALTH INSURANCE	52,877	-	(13,689)	67,049	0.00%
1007905	513200		LIFE INSURANCE	752	-	-	1,702	0.00%
1007905	513300		RETIREMENT BENEFITS	14,565	-	-	19,140	0.00%
1007905	513400		SOCIAL SECURITY TAXES	12,512	-	-	22,491	0.00%
			Sub-Total	309,377	436,802	394,113	404,375	-7.42%
Contractual Services								
1007905	514905		EXEC DEVELOP/EMPL AWARD SYS	727	1,000	1,000	1,000	0.00%
1007905	515725		MISC & OFFICE EQUIPMENT	988	-	-	-	0.00%
1007905	519008		LBR/MGMT COMM LOCAL #180	40	50	50	50	0.00%
1007905	521100		OUTSIDE LEGAL SERVICES	21,778	31,500	31,500	25,000	-20.63%
1007905	521500		RECRUITMENT	566	1,000	1,000	1,000	0.00%
1007905	522100		TELEPHONE COMMUNICATIONS	107	500	500	500	0.00%
1007905	523100		PRINTING SERVICES	25	200	200	200	0.00%
1007905	523300		TEMPORARY HELP	12,090	-	-	-	0.00%
1007905	526118		CITY SHARE SAFETY COORDINATOR	-	1,000	-	-	-100.00%
1007905	529000		OTHER CONTRACTUAL SERVICES	17,300	-	-	-	0.00%
1007905	531400		COPIES	1,021	1,200	1,200	800	-33.33%
1007905	533710		TRAINING	657	-	-	750	0.00%
1007905	536000		TRAVEL	1,717	1,784	784	1,784	0.00%
1007905	537100		CAR ALLOWANCE/MILEAGE	36	200	200	150	-25.00%
			Sub-Total	57,054	38,434	36,434	31,234	-18.73%
Commodities								
1007905	531100		OFFICE SUPPLIES	3,744	2,624	2,624	2,624	0.00%
1007905	531200		POSTAGE	363	700	700	400	-42.86%
1007905	532100		PUBLICATIONS	135	1,250	1,250	1,000	-20.00%
1007905	539000		MISCELLANEOUS	144	100	100	100	0.00%
1007905	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
1007905	599999		PURCHASING CARD DEFAULT	-	-	-	-	0.00%
			Sub-Total	4,386	4,674	4,674	4,124	-11.77%
Capital								
1007905	586025		COMPUTER EQUIPMENT/SOFTWARE	3,500	-	-	-	0.00%
1007905	592299		TRANSFER TO BUDGET CARRYOVER	75,000	-	-	-	0.00%
			Sub-Total	78,500	-	-	-	0.00%
TOTAL	HUMAN RESOURCE EXPENDITURES			449,317	479,910	435,221	439,733	-8.37%

Finance and Human Resources Department

Police/Fire Commission Division

Description/Services

The City of La Crosse Police and Fire Commission shall have the duties prescribed in Wis. Stats. §62.13: The Police and Fire Commission functions as the Police and Fire Department oversight board through policy review, rule-making and inspection. Appoints the chiefs of the both the Police and Fire Departments. Oversees entry-level recruitment, entry and promotional examinations, and approves all appointments; administers the citizen complaint process, and is final arbiter on all appealed discipline.

1004225 POLICE/FIRE COMMISSION EXPENDITURES				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Contractual Services								
1004225	514903	MEDICAL EVALUATIONS		15,423	13,500	13,500	13,500	0.00%
1004225	521500	RECRUITMENT		4,314	4,000	4,000	5,000	25.00%
1004225	521905	INVESTIGATION		-	3,000	3,000	3,000	0.00%
1004225	531400	COPIES		12	300	300	200	-33.33%
		Sub-Total		19,748	20,800	20,800	21,700	4.33%
Commodities								
1004225	531100	OFFICE SUPPLIES		17	400	400	200	-50.00%
1004225	531200	POSTAGE		68	500	500	300	-40.00%
1004225	539000	MISCELLANEOUS		4,357	500	500	500	0.00%
		Sub-Total		4,442	1,400	1,400	1,000	-28.57%
TOTAL	POLICE/FIRE COMMISSION EXPENDITURES			24,191	22,200	22,200	22,700	2.25%

Finance and Human Resources Department

Employee Benefits Division

Description/Services

Employee Benefits houses costs for City employee benefit expenses. These costs include unemployment compensation, drug testing, various employee health & safety costs, and cost containment expenditures.

1004215 EMPLOYEE BENEFIT EXPENDITURES				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1004215	513600		UNEMPLOYMENT COMPENSATION	12,792	12,000	12,600	35,000	191.67%
1004215	515001		COST CONT FIREFIGHTERS LOCAL 12	-	5,350	5,300	5,300	-0.93%
1004215	515003		COST CONT TRANSIT LOCAL 519	-	2,950	3,000	3,000	1.69%
1004215	515004		COST CONT POLICE SUPERVISORS	-	1,900	425	1,850	-2.63%
1004215	515005		COST CONT POLICE NON-SUPERVISO	-	4,500	4,750	4,750	5.56%
1004215	515007		COST CONT NON-REP EMPL (M&C) D	-	13,650	3,302	12,850	-5.86%
1004215	519001		ADA CLASS/JOB DESCR UPDTE	1,350	1,661	1,661	1,661	0.00%
1004215	519002	AIRPT	AL/DRUG TSTNG-AIRPORT	57	190	190	190	0.00%
1004215	519002	FIRE	ALCOHOL/DRUG-FIRE	-	190	190	190	0.00%
1004215	519002	GENL	ALCOHOL/DRUG GENERAL	171	500	500	500	0.00%
1004215	519002	POLIC	ALCOHOL/DRUG-POLICE	1,803	914	914	914	0.00%
1004215	519002	SSU	ALCOHOL/DRUG-SSU	516	871	871	871	0.00%
1004215	519002	STREE	ALCOHOL/DRUG-STREET	672	1,598	1,598	1,598	0.00%
1004215	519002	TRNST	ALCOHOL/DRUG-TRANSIT	2,105	1,742	1,742	1,742	0.00%
1004215	519002	WATER	AL/DRUG TSTNG-WATER	171	341	341	341	0.00%
1004215	519003	AIRPT	EE HEALTH & SFTY-AIRPOT	57	294	294	294	0.00%
1004215	519003	FIRE	EMPLOYEE HEALTH & SAFETY	598	589	589	589	0.00%
1004215	519003	GENL	EMPLOYEE HEALTH & SAFETY	233	1,647	1,647	1,647	0.00%
1004215	519003	POLIC	EMPLOYEE HEALTH & SAFETY	277	505	505	505	0.00%
1004215	519003	SSU	EMPLOYEE HEALTH & SAFETY	381	842	842	842	0.00%
1004215	519003	STREE	EMPLOYEE HEALTH & SAFETY	28	842	842	842	0.00%
1004215	519003	TRNST	EMPLOYEE HEALTH & SAFETY	218	421	421	421	0.00%
1004215	519003	WATER	EE HEALTH & SFTY-WATER	28	398	398	398	0.00%
1004215	519004		PAY AND CLASSIFICATION ISSUES	-	378	378	378	0.00%
1004215	519005		SUPERVISORS/EMPLOYEE TRAINING	7,707	9,634	9,634	9,634	0.00%
1004215	519110		TUITION REIMBURSEMENT	-	7,500	7,500	7,500	0.00%
		Sub-Total		29,164	71,407	60,434	93,807	31.37%
Contractual Services								
1004215	519130		ERGONOMIC EXP	9,992	10,000	6,583	10,000	0.00%
1004215	521100		OUTSIDE LEGAL SERVICES	1,810	-	-	-	0.00%
1004215	529000		OTHER CONTRACTUAL SERVICES	9,219	9,200	9,200	9,200	0.00%
1004215	592299		TRANSFER TO BUDGET CARRYOVER	4,500	-	-	-	0.00%
		Sub-Total		25,521	19,200	15,783	19,200	0.00%
TOTAL	EMPLOYEE BENEFIT EXPENDITURES			54,685	90,607	76,217	113,007	24.72%

Information Technology Department

Description/Services

The City of La Crosse Department of Information Technology is responsible for driving global operations and delivering information technology services to the City of La Crosse. This entails directing all activities related to running and maintaining the City's Information Technology Systems, including: technology infrastructure, public information systems including financial, payroll, police, fire and other key internal systems, communications systems, including emergency communications, server and desktop applications.

2020 Accomplishments/Highlights

1. Launched new City Website
2. Launched EnerGov Citizen Self Service to allow contractors to electronically submit and pay for building permits
3. Rolled out the following services to support the City's response to Coronavirus:
 - a. Deployed over 30 computers in 3 days to enable staff to work from home at the beginning of the crisis
 - b. Lifesize video conferencing for all staff and public meetings
 - c. Citrix remote desktop access to allow staff to work from home (deployed in 5 days)
 - d. Duo Two Factor authentication
 - e. Laserfiche online forms
4. Implemented a Security Operations Center to monitor activity on the City's network

2021 Goals

1. Complete deployment of EnerGov for integrated city-wide permitting, licensing and code enforcement.
2. Implement and validate all technical requirements to becoming PCI compliant.
3. Develop an Information Technology Emergency Operations Plan.
4. Expand usage of online forms and workflow processes.
5. Asset Management, Fleet Maintenance and GIS Mapping of all City assets and infrastructure.
6. Upgrade technology in Council Chambers.
7. VoIP system upgrade.
8. Continue to work with departments to better utilize technology as identified in the 2014 re-invention study in order to achieve greater efficiency, deliver higher quality services and to accomplish Council Priorities

Performance Measures

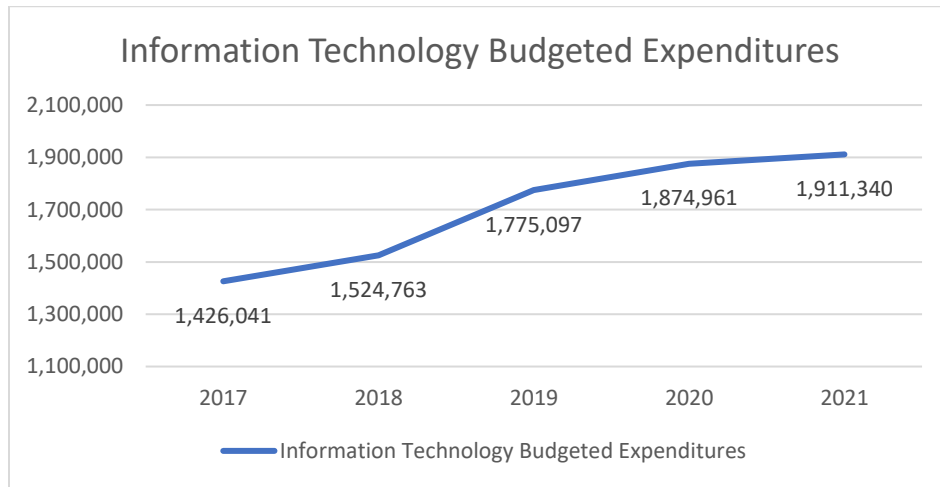
	Projected 2020	2021 Goal/Benchmark
Average Help Desk Ticket Survey Score	4.89	4.8
Percentage of users passing cybersecurity/phishing tests	98%	98%
Scheduled Network Uptime	99.999%	99.999%
Scheduled Tier 1 Software Uptime	99.99%	99.99%

Information Technology

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	9	9	10



Information Technology

Expenditures

				2019	2020	2020	2021	VARIANCE +/-
1005805 INFORMATION TECH EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1005805	511100		REGULAR SALARIES	515,240	582,341	582,341	623,279	7.03%
1005805	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1005805	511101		LIMITED TERM EE SALARIES	34,595	-	-	-	0.00%
1005805	513000		BENEFITS BUDGET ONLY	-	218,820	218,820	-	-100.00%
1005805	513100		HEALTH INSURANCE	120,512	-	(21,903)	120,688	0.00%
1005805	513200		LIFE INSURANCE	507	-	-	3,740	0.00%
1005805	513300		RETIREMENT BENEFITS	35,533	-	-	42,072	0.00%
1005805	513400		SOCIAL SECURITY TAXES	40,678	-	-	47,681	0.00%
			Sub-Total	747,065	801,161	779,258	837,460	4.53%
Contractual Services								
1005805	521500		RECRUITMENT	173	-	-	200	0.00%
1005805	522100		TELEPHONE COMMUNICATIONS	59,796	55,000	53,300	55,380	0.69%
1005805	523901		DATA PROCESSING	-	957,000	957,000	1,006,500	5.17%
1005805	523901	ASSR	DATA PROCESSING ASSESSOR	11,279	-	-	-	0.00%
1005805	523901	ATTY	DATA PROCESSING ATTORNEY	2,938	-	-	-	0.00%
1005805	523901	B&I	DATA PROCESSING BLDG & INSPECT	37	-	-	-	0.00%
1005805	523901	CLERK	DATA PROCESSING CLERK	540	-	-	-	0.00%
1005805	523901	CNCL	DATA PROCESSING COUNCIL	3,921	-	-	-	0.00%
1005805	523901	COVID	DATA PROCESSING	-	-	-	-	0.00%
1005805	523901	CWIDE	DATA PROCESSING CITY WIDE	514,721	-	-	-	0.00%
1005805	523901	ENG	DATA PROCESSING ENGINEER	6,897	-	-	-	0.00%
1005805	523901	FIN	DATA PROCESSING FINANCE	221,175	-	-	-	0.00%
1005805	523901	FIRE	DATA PROCESSING FIRE	33,470	-	-	-	0.00%
1005805	523901	GIS	DATA PROCESSING GIS	-	-	-	-	0.00%
1005805	523901	HR	DATA PROCESSING HUMAN RESCE	45	-	-	-	0.00%
1005805	523901	HWY	DATA PROCESSING HIGHWAY	737	-	-	-	0.00%
1005805	523901	IS	DATA PROCESSING INFO SVCES	33,854	-	-	-	0.00%
1005805	523901	MAYOR	DATA PROCESSING MAYOR	259	-	-	-	0.00%
1005805	523901	MCRT	DATA PROCESSING MCPL COURT	15,990	-	-	-	0.00%
1005805	523901	PARK	DATA PROCESSING PARK	10,149	-	-	-	0.00%
1005805	523901	PLNG	DATA PROCESSING PLANNING	63	-	-	-	0.00%
1005805	523901	POL	DATA PROCESSING POLICE	33,464	-	-	-	0.00%
1005805	524900		REP & MTC OTHER	1,628	5,000	5,000	5,000	0.00%
1005805	525000		TRAINING SERVICES	1,240	5,000	5,000	5,000	0.00%
1005805	532200		DUES	-	-	-	50	0.00%
1005805	536000		TRAVEL	292	-	-	-	0.00%
1005805	537100		CAR ALLOWANCE/MILEAGE	547	500	500	500	0.00%
1005805	571430		FEES	9	-	-	-	0.00%
			Sub-Total	953,225	1,022,500	1,020,800	1,072,630	4.90%
Commodities								
1005805	531100		OFFICE SUPPLIES	1,382	1,000	1,000	1,000	0.00%
1005805	531200		POSTAGE	39	100	100	100	0.00%
1005805	531400		COPIES	153	200	200	150	-25.00%
1005805	533600		SMALL TOOLS	101	-	-	-	0.00%
1005805	599999		PURCHASING CARD DEFAULT	-	-	-	-	0.00%
			Sub-Total	1,674	1,300	1,300	1,250	-3.85%
Capital								
1005805	586025		COMPUTER EQUIPMENT/HARDWARE	-	50,000	50,000	-	-100.00%
			Sub-Total	-	50,000	50,000	-	-100.00%
TOTAL	INFORMATION TECH EXPENDITURES			1,701,965	1,874,961	1,851,358	1,911,340	1.94%

Fire Department

Description/Services

The La Crosse Fire Department's mission is to promote safety, reduce risks, and respond to calls for fire suppression, emergency medical services, and all-hazards rescue. We earn the community's trust through preparedness, professionalism, and dedication to service.

Our organizational values are:

- **Respect**- reflects our belief that all persons have equal value and deserve our due attention.
- **Integrity**- leads us to honor our commitments and to do what is right.
- **Service**- drives us to put the needs of the community first.
- **Excellence**- encompasses our professionalism and dedication to continuous improvement of knowledge, skills, and abilities.

2019-2020 Accomplishments/Highlights

1. In the fall of 2019, we were re-accredited by the Commission on Fire Accreditation International through 2024. Currently, only 11% of the United States' population is protected by an accredited fire service agency and we are proud to maintain this validation of our services.
2. In partnership with the La Crosse hospital systems, we achieved cardiac arrest survival rates that far exceed national averages. We continue to partner on regional health care initiatives to include, but not limited to, addressing the opioid addiction crisis, education and emphasis on bystander CPR and accessible AEDs, and our burgeoning first responder Paramedic program.
3. Transitioning to a new comprehensive records management system to afford us better data management and data-supported decision making, and transition of all department policies and procedures into a knowledge management system. These systems better support operations and reduce risk to the community.
4. Developed a city-wide Emergency Operations Plan and a Continuity of Operations Plan. Strengthened and supported city-wide emergency management capabilities through activation of Incident Management structure to address the Covid-19 pandemic challenges.
5. Transitioned to providing Airport Firefighting and Rescue coverage at the La Crosse Regional Airport.
6. Acquired a second set of turnout gear for all firefighting staff to support goals of reducing occupational exposure to carcinogens.
7. Addition of Community Risk Educator position to expand community risk reduction efforts. Strengthened our management structure by promoting a Captain position to a Division Chief of Administration Support and also filled a critical Captain/EMS Coordinator position. These three positions fill critical roles on the department.
8. Awarded a federal grant to support development of a Professional Development program that meets goals set in the department's strategic plan.
9. Strengthened mutual-aid relationships with neighboring communities and commitment to the statewide Mutual-Aid Box Alarm System.

Fire Department

2021 Goals

1. The Fire Department has a five-year **Strategic Plan** (2019-2023). This plan has six broad initiatives with numerous integrated goals that support continued growth of the department. Each of these strategic initiatives is described in terms of (1) overall objective, (2) high-level tasks, and (3) timeline.
 - a. The initiatives are:
 - i. Community Risk Management and Outreach
 - ii. EMS/ALS Response
 - iii. Infrastructure and Technology
 - iv. Leadership and Organizational Development
 - v. Employee Fitness and Wellness
 - vi. All-Hazards Response Capability
 - b. Our **Strategic Plan** can be found on our website at: <https://www.cityoflacrosse.org/your-government/departments/fire-department/departments-performance>
2. Significant goals for completion in 2021 include:
 - a. Complete construction of a new Fire Station #4 on the north side of La Crosse. This facility will replace an antiquated 80-year old structure and will better serve and protect the community.
 - b. Achieve an Insurance Services Office (ISO) rating of 1. The ISO ratings range from 1 (best protected) to 10 (least protected) and affect business and property owners' insurance costs. La Crosse currently holds a rating of ISO 2.
 - c. Complete a city-wide Community Risk Assessment and implement the Community Risk Management Plan. This plan will provide a data-supported focus on our continued efforts to reduce risks on our most frequent types of incidents and our most significant public safety risks.
 - d. Educate and certify an increased number of Paramedics. All of our firefighters are currently Emergency Medical Technicians and 12 of our personnel have already completed additional training and certification to work at the Paramedic level. This additional training and certification significantly expands our ability to deliver life-saving medical services in the field. A target goal of 27-30 paramedics would allow us to ensure that we have a paramedic on every fire department vehicle 24/7/365. We are nearly half-way to our goal and working to secure funding to get more of our personnel this important education.
 - e. Work with La Crosse County as they upgrade their Computer Aided Dispatch (CAD) system which integrates with our dispatching and effective response force goals. At the same time, we will be upgrading antiquated fire station alerting systems in all fire stations. These systems will provide better information and heart-healthy alerting functions in effort to better protect our responders.
 - f. Secure funding and complete acquisition of a new "fire safety house" to expand our public education capabilities. Our old trailer served us well for 20-years, but it has failed structurally and is permanently out of service. This opportunity will replace this critical education tool with a state-of-the-art training system to serve our school aged children and the larger community at numerous events each year.
 - g. Complete the development of our professional development program that provides guidance and task books for education and experience needs for every position from entry-level Firefighter to Chief Officer.
 - h. Strengthen Health and Fitness program to include expansion of firefighter physicals and fitness for duty standards, mental health wellness and support, occupational exposure risk reduction efforts, and incident rehabilitation procedures and capabilities.

Fire Department

Performance Measures

The department continues to assess numerous performance measures ranging from hours of completed training and inspections, to response time data. While many departments assess their “average” response times, our department assesses the 90th percent of all incident times as our target goal against national standards. Our average response times far exceed national standards, and our 90% target goal hold us accountable for continuous improvement goals.

These performance measures are identified in our **Standards of Cover** document which can be found on our website at: <https://www.cityoflacrosse.org/your-government/departments/fire-department/department-performance>

	2019	Projected 2020	Benchmark 2021
Training Hours	310 Hours/person	240 Hours/person	240 Hours/person
90 th % for Fire Total ERF Response Times	9:10 min.	6:20 min	6:20 min
90 th % for EMS Total Response Times	8:31 min.	6:00 min	6:00 min

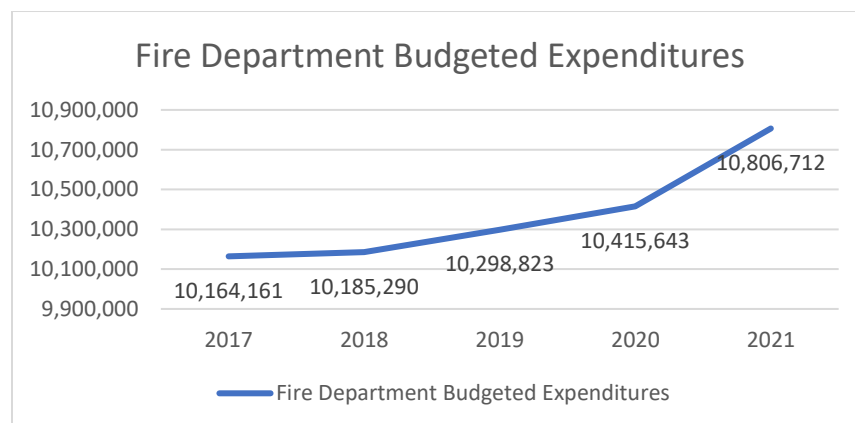
While many factors affect response times (distance, weather, multiple concurrent incidents), these measures provide us critical data as we assess the proper locations for future fire stations, apparatus location, technology support, and other opportunities for partnership to save time in our response to emergency incidents.

Our performance measures and ongoing progress are reported monthly to our Police and Fire Commission and annually to the City’s Common Council in our Annual Community Report. Members of the public can find these reports on our department website and on the City’s legislative records management system.

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	97	98	97



Fire Department

Expenditures:

1003705 FIRE EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1003705	511100		REGULAR SALARIES	6,663,175	6,384,111	6,343,375	6,683,014	4.68%
1003705	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1003705	511107		OUT OF RANK PAY	48,580	47,000	47,000	47,000	0.00%
1003705	511200		OVERTIME WAGES	404,915	275,500	270,500	275,500	0.00%
1003705	511200	COVID	OVERTIME WAGES	-	-	-	-	0.00%
1003705	511201		OVERTIME WAGES FLSA	75,773	68,000	68,000	68,000	0.00%
1003705	511205		OVERTIME HIGH LEVEL/CONFIN	13,660	16,500	16,500	16,500	0.00%
1003705	511206		OVERTIME WATER RESCUE	19,078	18,500	18,500	18,500	0.00%
1003705	511209		OT TACTICAL EMER MED SVCE	5,144	10,000	10,000	10,000	0.00%
1003705	513000		BENEFITS BUDGET ONLY	-	3,110,461	3,066,772	-	-100.00%
1003705	513100		HEALTH INSURANCE	1,461,214	-	(300,261)	1,287,326	0.00%
1003705	513200		LIFE INSURANCE	10,575	-	-	41,215	0.00%
1003705	513300		RETIREMENT BENEFITS	1,449,212	-	-	1,221,864	0.00%
1003705	513350		ER CONTRIBUTION ICMA	36,708	-	-	35,000	0.00%
1003705	513400		SOCIAL SECURITY TAXES	112,871	-	-	540,656	0.00%
1003705	514100		CLOTHING/UNIFORM ALLOWANCE	46,925	45,000	45,000	45,000	0.00%
			Sub-Total	10,347,831	9,975,072	9,585,386	10,289,575	3.15%
Contractual Services								
1003705	522100		TELEPHONE COMMUNICATIONS	17,755	10,000	10,000	10,000	0.00%
1003705	522200		ELECTRICITY	45,426	38,044	38,044	38,044	0.00%
1003705	522300		WATER	6,523	7,630	7,630	7,630	0.00%
1003705	522400		NATURAL GAS	19,722	20,000	20,000	20,000	0.00%
1003705	522500		SEWER	1,676	1,813	1,813	1,813	0.00%
1003705	522550		STORM WATER	1,657	1,600	1,600	1,600	0.00%
1003705	525000		TRAINING REGULAR	29,683	27,500	27,500	27,500	0.00%
1003705	525000	CNTRC	TRAINING UNION CONTRACT	32,281	27,500	27,500	27,500	0.00%
1003705	525005		TRAINING MGMT TEAM	8,886	11,550	11,550	11,550	0.00%
1003705	525009		ACCREDITATION	14,349	10,000	10,000	10,000	0.00%
1003705	532202		MEMBERSHIP DUES	4,553	3,500	3,500	3,500	0.00%
1003705	534200		REP & MTC BUILDING	30,635	33,000	33,000	33,000	0.00%
1003705	534600		REP & MTC EQUIPMENT	37,360	-	-	35,000	0.00%
1003705	534600	TCHRS	R & M EQUIP - TECH RESCUE	319	-	-	-	0.00%
1003705	534600	WTRTM	R & M EQUIP - WATER TEAM	957	-	-	-	0.00%
1003705	534601		REP & MTC APPARATUS	103,151	70,000	70,000	70,000	0.00%
1003705	534701		REP/MTC RADIO	12,572	11,600	11,600	11,600	0.00%
1003705	536000		TRAVEL	13,554	10,000	10,000	10,000	0.00%
1003705	536000	CNTRC	TRAVEL	1,241	-	-	-	0.00%
1003705	537100		CAR ALLOWANCE/MILEAGE	556	500	500	500	0.00%
			Sub-Total	382,854	284,237	284,237	319,237	12.31%
Commodities								
1003705	531100		OFFICE SUPPLIES	5,668	7,000	7,000	7,000	0.00%
1003705	531110		SUPPLIES SAFETY COORDINATOR	-	-	-	19,000	0.00%
1003705	531200		POSTAGE	1,101	2,900	2,900	2,900	0.00%
1003705	533100		GASOLINE	17,690	4,500	4,500	10,500	133.33%
1003705	533200		OIL	88	1,000	1,000	1,500	50.00%
1003705	533201		DIESEL OIL	28,018	26,000	26,000	20,000	-23.08%
1003705	533400		TURNOUT GEAR	28,890	30,000	30,000	30,000	0.00%
1003705	533500		DEPT SUPPLIES	15,459	15,000	15,000	13,000	-13.33%
1003705	533504		HOSE	2,862	5,000	5,000	5,000	0.00%
1003705	533505		MEDICAL SUPPLIES	26,946	25,000	25,000	25,000	0.00%
1003705	539000		MISCELLANEOUS	9,289	16,000	16,000	16,000	0.00%
			Sub-Total	136,012	132,400	132,400	149,900	13.22%

Fire Department

1003705 FIRE EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Capital								
1003705	586000	COVID	EQUIPMENT	-	-	-	-	0.00%
1003705	586026		COMPUTER SOFTWARE/LICENSES	7,814	23,934	23,934	48,000	100.55%
		Sub-Total		7,814	23,934	23,934	48,000	100.55%
TOTAL	FIRE EXPENDITURES			10,874,511	10,415,643	10,025,957	10,806,712	3.75%

Fire Department

Community Risk Management Division

Description/Services

The La Crosse Fire Department's Division of Community Risk Management's number one priority is the health and safety of La Crosse residents. The division provides a full range of services including:

- Plan review
- Construction and property maintenance inspection operations
- Residential rental inspection operations
- Full electrical, erosion control, HVAC, and plumbing inspection operations
- Tavern and rooming house inspection operations
- Abandoned and junk vehicles on private property enforcement
- Electrical and gas licensing
- Assignment of property addresses
- Fire inspection and investigation
- Public fire and life safety education, outreach, and engagement

The Community Risk Management division collaboratively works with other agencies and organizations to analyze and assess risks within the La Crosse community with the goal of preventing or mitigating the risks deemed to have the highest association to loss of life, and negative health, safety, and economic impacts.

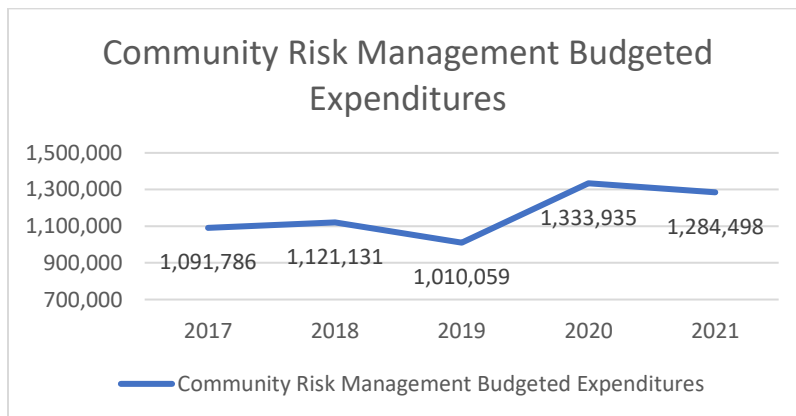
Performance Measures

	2019	Projected 2020	Benchmark 2021
Inspection Completion Rate	99.50%	90%	90%

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	14	16	15



Fire Department – Community Risk Management Division

Expenditures

1008895 COMMUNITY RISK MANAGEMENT EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1008895	511100		REGULAR SALARIES	870,283	908,621	852,495	857,168	-5.66%
1008895	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1008895	511101		LIMITED TERM EE SALARIES	12,031	-	-	-	0.00%
1008895	511101	COVID	LIMITED TERM EE SALARIES	-	-	-	-	0.00%
1008895	511200		OVERTIME WAGES	8,976	7,000	7,000	14,000	100.00%
1008895	511200	COVID	OVERTIME WAGES	-	-	-	-	0.00%
1008895	511201		OVERTIME WAGES FLSA	23	-	-	-	0.00%
1008895	511204		OVERTIME FIRE SAFETY HOUSE	1,555	14,000	6,500	7,000	-50.00%
1008895	511210		OT PUB EDU SP EVNTS	-	3,500	3,500	-	-100.00%
1008895	511300		SEVERANCE PAY	1,413	-	-	-	0.00%
1008895	513000		BENEFITS BUDGET ONLY	-	342,714	328,683	-	-100.00%
1008895	513100		HEALTH INSURANCE	210,906	-	(38,603)	162,257	0.00%
1008895	513200		LIFE INSURANCE	1,101	-	-	5,017	0.00%
1008895	513300		RETIREMENT BENEFITS	41,235	-	-	70,382	0.00%
1008895	513400		SOCIAL SECURITY TAXES	46,909	-	-	65,574	0.00%
1008895	514100		CLOTHING/UNIFORM ALLOWANCE	1,226	2,500	2,500	2,500	0.00%
		Sub-Total		1,195,658	1,278,335	1,162,075	1,183,898	-7.39%
Contractual Services								
1008895	521500		RECRUITMENT	166	100	100	100	0.00%
1008895	522100		TELEPHONE COMMUNICATIONS	6,511	8,000	8,000	8,000	0.00%
1008895	524600		REP & MTC SVC-EQUIPMENT	32	1,800	1,800	1,800	0.00%
1008895	529000		OTHER CONTRACTUAL SERVICES	-	-	-	45,000	0.00%
1008895	529607		FIRE PREVENTION	5,193	6,500	6,500	6,500	0.00%
1008895	531400		COPIES	102	200	200	200	0.00%
1008895	533710		TRAINING	6,098	6,000	6,000	7,000	16.67%
1008895	534500		REP & MTC VEHICLES	3,894	3,500	3,500	3,500	0.00%
1008895	536000		TRAVEL	2,091	4,000	3,200	4,800	20.00%
1008895	536001		TRAVEL SAFETY COORDINATOR	-	800	800	-	-100.00%
1008895	537100		CAR ALLOWANCE/MILEAGE	184	2,000	2,000	1,000	-50.00%
1008895	571430		FEES	-	-	-	-	0.00%
		Sub-Total		24,271	32,900	32,100	77,900	136.78%
Commodities								
1008895	531100		OFFICE SUPPLIES	5,681	7,500	7,500	8,700	16.00%
1008895	531110		SUPPLIES SAFETY COORDINATOR	126	1,200	-	-	-100.00%
1008895	531200		POSTAGE	2,850	3,500	3,500	3,500	0.00%
1008895	533100		GASOLINE	3,864	10,500	10,500	10,500	0.00%
1008895	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
		Sub-Total		12,521	22,700	21,500	22,700	0.00%
Capital								
				-	-	-	-	0.00%
		Sub-Total		-	-	-	-	0.00%
TOTAL	COMMUNITY RISK MANAGEMENT			1,232,450	1,333,935	1,215,675	1,284,498	-3.71%

Police Department

Description/Services

The Police Department's mission is to be leaders in providing a safe and vibrant community. The Department is comprised of 99 sworn officers and 22 civilian staff. Organizationally, the Department has four main bureaus: Administrative Services, Field Services, Investigative Services, and Professional/Community Services. Captains command each bureau. The Professional/Community Services bureau commands the School Resource Officers, the D.A.R.E. and G.R.E.A.T. programs, Community Oriented Policing Officer, media relations, social media relations, and professional integrity/accountability and accreditation. The Investigative Services Bureau includes adult and juvenile crime investigators as well as the Neighborhood Resource Officers and the Domestic Abuse Reduction Team (DART) and the drug investigation/violent crime unit. Finally, the Field Services Bureau consists of two patrol shift teams working 12-hour shifts and delivering a full spectrum of field police services to the community. Currently, the La Crosse Police Department operates on six patrol beat system. When fully staffed, the average staffing levels of 10 patrol officers and two supervisors on each shift that are complemented by investigative and administrative personnel able to immediately respond to any incident.

2020 Accomplishments/Highlights

1. Responded on average to **157** calls for service **per day**.
2. Deployed Neighborhood Resource Officers in the Parks/Transit/Parking Utility.
3. Provided refresher training for all officers in Fair and Impartial Policing.
4. Transitioned phase one of the patrol fleet to gas/electric hybrid Squads.
5. Updated squad video and interview room video equipment to enhance reliability and transparency.
6. Designed and Deployed "Transparency in the Policing" website for community interaction.
7. Became a voluntary contributor to the national use of force data collection site.
8. Partnered with federal prosecutors to hold armed felons accountable at the federal level to ensure community safety.
9. Recruitment of representative workforce.
10. Ongoing community engagement and outreach.
11. Maintained accredited status with the Wisconsin Law Enforcement Accreditation Group.

2021 Goals

1. Deploy a fully staffed sworn and civilian workforce to meet the needs/calls of the community.
2. Invest heavily in ongoing training regarding fair and impartial policing, anti-bias based policing.
3. Deploy second-generation bodyworn cameras to ensure accountability and liability protection.
4. Deploy additional gas/electric patrol feet to save fuel costs and the environment.
5. Aggressively recruit a representative workforce.
6. Constant engagement of the minority community in an effort enhance police-community relations.
7. Disrupt and reduce gun violence and other persons related to violent crime in the City.
8. Address quality of life issues in the City.
9. Disrupt and reduce property crimes in the City.
10. Focus on assisting victims of crimes and ensuring accountability for their offenders.

Police Department

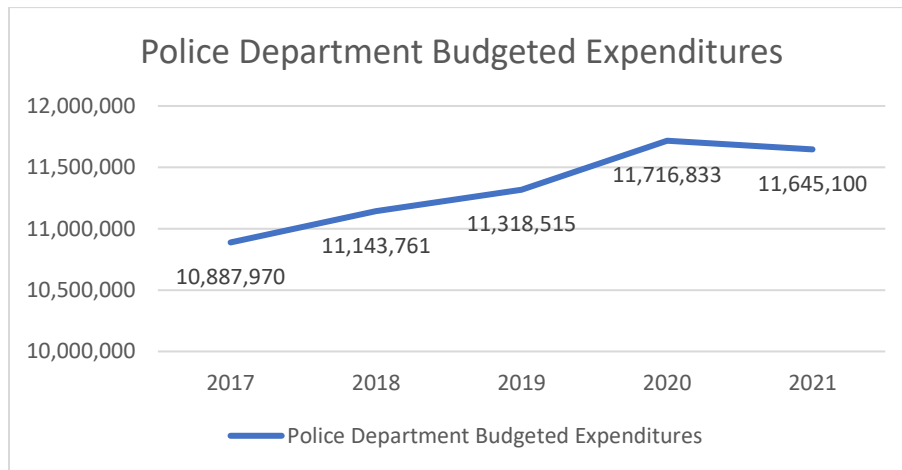
Performance Measures

	Projected 2020	2021 Goal/Benchmark
Annual Calls for Service	57,562	57,000
Ave Calls for Service Per Hour	6.5	6.5
Reported Crimes/Offenses	10,212	9,212
Arrests/Ordinance Violations	5,541	5,000
Traffic Enforcement	14,163	14,000
Reported Traffic Crashes	1,554	1,300
Sworn Officer per 1,000	1.9	1.9

Staffing

Full Time Equivalents (FTE)

	2019	2020	2021
Sworn FTE	98	99	99
Civilian FTE	22.15	22.75	16.75



Police Department

Expenditures

			2019	2020	2020	2021	VARIANCE +/-
1008505 POLICE EXPENDITURES			ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel							
1008505	511100	REGULAR SALARIES	7,241,557	7,495,551	7,496,805	7,652,982	2.10%
1008505	511101	LIMITED TERM EE SALARIES	24,093	-	-	-	0.00%
1008505	511200	OVERTIME WAGES	462,172	260,000	260,000	260,000	0.00%
1008505	511201	OVERTIME WAGES FLSA	8	-	-	-	0.00%
1008505	513000	BENEFITS BUDGET ONLY	882	3,110,461	3,090,461	-	-100.00%
1008505	513100	HEALTH INSURANCE	1,520,316	-	(286,559)	1,403,990	0.00%
1008505	513200	LIFE INSURANCE	9,420	-	-	44,045	0.00%
1008505	513300	RETIREMENT BENEFITS	850,832	-	-	827,918	0.00%
1008505	513350	ER CONTRIBUTION ICMA	-	-	-	-	0.00%
1008505	513400	SOCIAL SECURITY TAXES	617,200	-	-	605,344	0.00%
1008505	514100	CLOTHING/UNIFORM ALLOWANCE	63,282	62,000	62,000	62,000	0.00%
1008505	514903	WELLNESS	2,031	2,000	2,000	2,000	0.00%
		Sub-Total	10,791,793	10,930,012	10,624,707	10,858,279	-0.66%
Contractual Services							
1008505	521400	CONSULTING SERVICES	1,750	1,000	1,000	1,000	0.00%
1008505	521905	INVESTIGATION OTHER	38,657	37,500	37,500	37,500	0.00%
1008505	522100	TELEPHONE COMMUNICATIONS	40,132	37,000	37,000	37,000	0.00%
1008505	522200	ELECTRICITY	7,608	4,744	4,744	4,744	0.00%
1008505	522300	WATER	298	752	752	752	0.00%
1008505	522400	NATURAL GAS	728	-	-	-	0.00%
1008505	522550	STORM WATER	97	125	125	125	0.00%
1008505	524803	TIME SYSTEM SUPPORT	5,064	4,500	4,500	4,500	0.00%
1008505	525000	TRAINING SERVICES	37,674	25,000	25,000	10,000	-60.00%
1008505	525009	ACCREDITATION	-	1,000	1,000	1,000	0.00%
1008505	529000	OTHER CONTRACTUAL SERVICES	131,523	117,700	117,700	117,700	0.00%
1008505	529603	BOAT PATROL	5,231	4,500	4,500	4,500	0.00%
1008505	529604	COMM CONTRACT SRVCE	4,020	4,000	4,000	4,000	0.00%
1008505	529605	CRIME PREVENTION PROGRAM	4,506	5,000	5,000	5,000	0.00%
1008505	529614	OKTOBERFEST	1,295	1,000	1,000	1,000	0.00%
1008505	534500	REP & MTC VEHICLES	130,312	125,000	125,000	125,000	0.00%
1008505	534602	REP & MTC SUPP PISTOL RANGE/AM	20,391	20,000	20,000	20,000	0.00%
1008505	534701	REP & MTC RADIO	24,319	26,000	26,000	26,000	0.00%
1008505	534702	REP & MTC SUPP EQUIPMENT	1,000	1,000	1,000	1,000	0.00%
1008505	534900	REP & MTC OTHER	6,314	6,000	6,000	6,000	0.00%
1008505	536000	TRAVEL	5,420	4,000	4,000	19,000	375.00%
1008505	539400	SEC/PRISONER HANDLING/BOARD	91,950	80,000	80,000	80,000	0.00%
		Sub-Total	558,288	505,821	505,821	505,821	0.00%
Commodities							
1008505	531100	OFFICE SUPPLIES	43,961	40,000	40,000	40,000	0.00%
1008505	531200	POSTAGE	4,371	6,000	6,000	6,000	0.00%
1008505	533100	GASOLINE	119,822	140,000	140,000	140,000	0.00%
1008505	533200	OIL	-	1,000	1,000	1,000	0.00%
1008505	533539	SAFETY EQUIPMENT	10,719	10,000	10,000	10,000	0.00%
1008505	539000	MISCELLANEOUS	10,650	9,000	9,000	9,000	0.00%
1008505	586035	COVID OPERATING SUPPLIES	-	-	-	-	0.00%
		Sub-Total	189,523	206,000	206,000	206,000	0.00%
Capital							
1008505	586000	COVID EQUIPMENT	-	-	-	-	0.00%
1008505	586026	COMPUTER SOFTWARE/LICENSES	-	75,000	75,000	75,000	0.00%
		Sub-Total	-	75,000	75,000	75,000	0.00%
TOTAL	POLICE EXPENDITURES		11,539,260	11,716,833	11,411,528	11,645,100	-0.61%

Parks, Recreation, & Forestry

Administration Division

Description/Services

The Administration Division oversees the Parks, Recreation, Forestry & Facilities Department. This division is responsible for determining department priorities, operational activities, and providing leadership to the other department divisions and their staff. The Administration Division strives to establish a strong public relationship with the City of La Crosse residents. This division also works closely with the Board of Park Commissioners and the La Crosse City Council. Many administrative services provided by this division include the following: lease agreements, grant procurement, capital project planning, special project management, budgeting, record keeping, payroll, daily deposits, and invoice processing. In addition, staff are responsible for program registrations, facility and slip reservations, pool pass management, special permits, insurance documentation and marketing.

2020 Accomplishments/Highlights

1. Department staff adapted to the changes taking place within our community due to the COVID-19 pandemic. Numerous staff assumed leadership roles within the Emergency Operations Center (EOC).
2. The department's Strategic Plan was updated to reflect current and future projects. In addition, staff developed a monthly department update that is shared with the Board of Park Commissioners and City Council Members.
3. A comprehensive lease agreement database was created with all lease agreements, contact information, and important agreement dates compiled.

2021 Goals

1. The department will develop and implement public input sessions with surveys in spring and fall to ensure department projects and programs align with user and stakeholder expectations.
2. The Parks, Recreation, Forestry and Facilities Department will expand the relationships with community groups, non-profit organizations, and neighborhood associations, as well as cultivate private and public partnerships in order to plan, develop, fund, and improve programs, facilities, playgrounds, trails, parks, and park amenities for La Crosse residents.
3. Staff will successfully launch the opening and operations of the new senior center with expanded program opportunities and recruitment of new senior participants within the City of La Crosse.
4. Parks, Recreation, Forestry and Facilities staff will continue collaborating with other departments for city-wide initiatives and operations (i.e. leaf pick-up, elections).

Parks, Recreation, & Forestry - Parks Division

Description/Services

The Parks Division maintains one of the largest municipal park systems in Wisconsin. This division oversees a 1,500-acre park system, with many park improvement projects taking place. In addition, the Parks Division manages 2,400 acres of marsh and bluffslands, with a strong focus to improve the recreation and habitat values of both of these areas.

Assets

- Public Parks – 47
- Park Shelters – 18
- Athletic Fields – 12
- Paved & Natural Trails – 70 miles
- Beaches – 2
- Boat Landings – 5
- Marinas/Harbors – 3

2020 Accomplishments/Highlights

1. Badger Hickey Park Renovation – Phase 1 Complete, Phase 2 Underway
2. Highland Park Renovation – First Natural Playground in La Crosse
3. Riverside Park – Completed Bandstand & Bandshell; North Bathroom Renovation Underway
4. Burns Park Renovation – Underway
5. New Trail on Grandad Bluff – Nearly Complete

2021 Goals

1. Levy Expansion
2. Weigent Park Shelter
3. South Riverside Bathrooms

Parks, Recreation, & Forestry - Forestry Division

Description/Services

The Forestry Division is dedicated to the care of La Crosse's urban forest and has been designated a Tree City USA since 1989. The trees that line La Crosse's streets help to control storm water, improve air quality, reduce utilities expenses, increase property value, provide habitat for birds and other wildlife, and improve neighborhood aesthetics.

2020 Accomplishments/Highlights

1. Planted 250 trees in the spring between the EAB replacements and Downtown Neighborhood
2. 126 trees planted via Paul E Stry grant; awarded \$25,000
3. 120 trees will be planted this fall

2021 Goals

1. Finish replacing all remaining EAB replacement trees; around 400 yet to be replaced.
2. Acquire grant funding to complete a city-wide boulevard inventory and assessment.

Parks, Recreation, & Forestry - Recreation Division

Description/Services

The Recreation Division strives to provide diverse opportunities, quality programs, and engaging special events for youth, adults, families, seniors, and individuals with special needs. The main objective is to enrich lives of City of La Crosse community members by offering social, active, leisure, enriching, and educational choices in safe environments. Staff is responsible for planning and implementing activities, promoting positive customer service, effectively promoting and publicizing programs, and utilizing financial resources efficiently. Not only does the Recreation Division hire numerous seasonal employees, this division is also responsible for recruiting and managing hundreds of volunteers to assist with programs and special events.

Recreation Programs

- Youth Sports: Volleyball, Football, Basketball, Soccer, Track, Baseball, Tennis, Ultimate, Skating
- Youth Programs: Mini Chefs, Kids Club, Young Athletes Program (YAP), Playground Program, Adventure Camp, Tiny Tot Adventures, Day Camps, Camp Shriver
- Adult Programs: Creative, Cooking, Enrichment, Health and Wellness, Dementia Support and Education, Concerts and Dances, Technology, 50+, Senior Excursions
- Adult Fitness: Stand Up Paddleboard Yoga, Shin Jin Do, Child & Parent Bonding Yoga, Senior Fitness, Yoga for Beginners, Tai Chi, Boot Camp, Adaptive Yoga, Hatha Yoga
- Adult Leagues: Basketball, Spring & Fall Volleyball, Softball, Football
- Special Olympics: Skiing, Snowboarding, Team Basketball, Skills Basketball, Gymnastics, Soccer, Track, Swimming, Powerlifting, Softball, Tennis, Golf, Bocce, Flag Football, Bowling, Champions Lions Club, Annual Awards Banquet
- Special Recreation: Open Events and Parties, Fantastic Voyages, Fishing Club, Outdoor Connection, Creative Corner
- Special Events: Cops Gone Wild, Polar Plunge, Law Enforcement Torch Run Final Leg, Youth Outdoor Fest, Movies in the Park, Celebrate Summer Family Fun Fair, Field of Screams, Dunkin' Donuts Cop on a Rooftop
- Other: Outdoor Skating Rink, Outdoor Equipment Rentals

2020 Accomplishments/Highlights

1. Due to COVID, numerous neighborhood center programs transitioned to virtual programs. Staff learned the importance of potential hybrid programs, not only will this be helpful during the pandemic, but moving forward more participants will be able to “attend” programs when they may not otherwise be able to due to weather, time of programs, or may not be able to leave their residence.
2. Although delayed, staff (and participants) are excited about the opening of the new senior center at the new site at 1407 Saint Andrews Street.
3. Staff applied for and received nearly \$5,000 in grant funds to use for technology at the new senior center.
4. Staff applied for and received a \$5,000 grant for youth tennis program supplies.
5. Awarded a bid to host the Baseball Players Association (BPA) Youth Baseball Series in Wisconsin (one of three sites selected in Wisconsin).

Parks, Recreation, & Forestry – Recreation Division

2021 Goals

1. Expand programs for seniors at the center at 1407 Saint Andrews Street and determine a name for this new location.
2. Work closely with the Neighborhood Associations to determine programs or special events at parks within each neighborhood.
3. Complete bids to host United States Tennis Association (USTA) tournaments in 2021 and 2022 at the Green Island Tennis Court Complex.

Parks, Recreation, & Forestry - Aquatics Division

Description/Services

The Aquatics Division strives to provide a safe and fun atmosphere at the three outdoor public aquatic facilities. While balancing numerous activities at the pools, the schedule is designed to accommodate individual and family schedules. Activities at the pools, in addition to open swim, include swim lessons, lap swimming, aqua fitness, log rolling, and family swim. The department recruits qualified staff by offering competitive pay, regular training, and certification.

Aquatic Facilities

- Erickson Pool, 2324 Thompson Street
- Veterans Memorial Pool, 1901 Campbell Road
- North Side Community Pool, 816 Sill Street

2020 Accomplishments/Highlights

1. N/A – Pools closed due to COVID-19

2021 Goals

1. Hire 70 Lifeguards and 20 Pool Attendants
2. Extend pool season up to two weeks for one facility

Parks, Recreation, & Forestry (Admin, Parks, Forestry, Recreation, Aquatics Divisions)

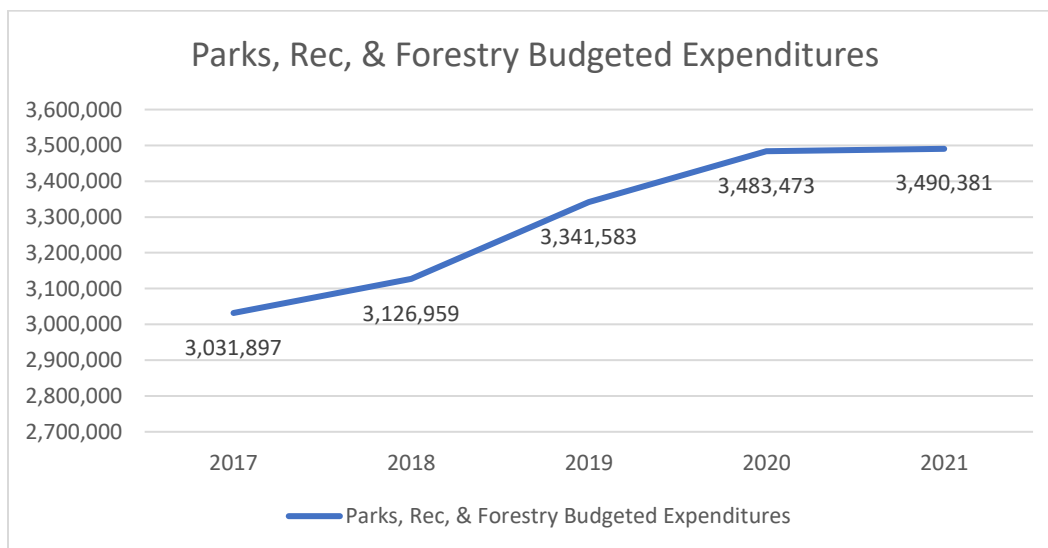
Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	19.5	18.5	19.5

Performance Measures

	Projected 2020	2021 Goal/Benchmark
Gather input from the community members through surveys, public input/hearing	300 Responses	750 Responses
Close Department QAlerts	30 Day Average	28 Day Average
Increase Senior Memberships	150 Members	200 Members
Program Participation Satisfaction	n/a	4.0 out of 5
Facility Use Satisfaction	n/a	4.0 out of 5



Parks, Recreation, & Forestry
(Admin, Parks, Forestry, Recreation, Aquatics Divisions)

Expenditures

			2019	2020	2020	2021	VARIANCE +/-
1007615 PARK, REC, & FORESTRY EXPENDITURES			ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel							
1007615	511100	REGULAR SALARIES	1,509,323	1,027,425	1,027,425	1,070,226	4.17%
1007615	511100	COVID REGULAR SALARIES	-	-	-	-	0.00%
1007615	511100	EMERG REG SAL EMERGENCY CLEANUP	834	-	-	-	0.00%
1007615	511101	LIMITED TERM EE SALARIES	196,907	846,000	457,206	846,000	0.00%
1007615	511101	COVID LIMITED TERM EE SALARIES	-	-	-	-	0.00%
1007615	511200	OVERTIME WAGES	23,697	25,000	25,000	25,000	0.00%
1007615	511200	EMERG OT WAGES EMERGENCY CLEANUP	81	-	-	-	0.00%
1007615	513000	BENEFITS BUDGET ONLY	-	530,148	497,942	-	-100.00%
1007615	513100	HEALTH INSURANCE	241,025	-	(52,019)	268,193	0.00%
1007615	513200	LIFE INSURANCE	2,790	-	-	6,353	0.00%
1007615	513300	RETIREMENT BENEFITS	77,189	-	-	73,153	0.00%
1007615	513400	SOCIAL SECURITY TAXES	134,463	-	-	148,505	0.00%
1007615	514100	CLOTHING/UNIFORM ALLOWANCE	7,818	6,000	2,000	6,000	0.00%
		Sub-Total	2,194,128	2,434,573	1,957,554	2,443,430	0.36%
Contractual Services							
1007615	521500	RECRUITMENT	3,039	3,000	3,000	5,000	66.67%
1007615	521600	MARKETING	3,240	2,000	2,000	26,800	1240.00%
1007615	521900	PROFESSIONAL SERVICES	4,596	5,000	5,000	6,000	20.00%
1007615	522100	TELEPHONE COMMUNICATIONS	7,791	6,500	6,500	7,300	12.31%
1007615	522200	ELECTRICITY	137,358	126,200	106,200	130,000	3.01%
1007615	522300	WATER	49,241	60,000	54,000	51,000	-15.00%
1007615	522400	NATURAL GAS	31,216	15,000	10,000	15,000	0.00%
1007615	522500	SEWER	19,239	20,000	14,000	25,000	25.00%
1007615	522550	STORM WATER	20,369	20,000	20,000	20,000	0.00%
1007615	522850	LANDSCAPING	26,328	30,000	30,000	25,000	-16.67%
1007615	523100	PRINTING SERVICES	27,460	15,000	15,000	-	-100.00%
1007615	524900	MAINTENANCE	58,545	70,000	67,000	58,500	-16.43%
1007615	525000	TRAINING SERVICES	7,321	4,000	4,000	11,000	175.00%
1007615	529000	CONTRACTUAL SERVICES	394,743	410,000	385,000	385,796	-5.90%
1007615	529000	COVID OTHER CONTRACTUAL SERVICES	-	-	-	-	0.00%
1007615	529400	CONCERT BAND	3,500	3,500	-	-	-100.00%
1007615	533710	TRAINING	791	-	-	-	0.00%
1007615	534900	REPAIRS	119,363	72,000	72,000	108,696	50.97%
1007615	536000	TRAVEL	886	2,000	2,000	1,350	-32.50%
1007615	537100	CAR ALLOWANCE/MILEAGE	-	1,000	500	-	-100.00%
1007615	571430	MERCHANT AGREEMENT FEE	11,011	8,000	8,000	10,000	25.00%
		Sub-Total	926,038	873,200	804,200	886,442	1.52%
Commodities							
1007615	531100	OFFICE SUPPLIES	16,639	16,000	16,000	13,332	-16.68%
1007615	531200	POSTAGE	9,342	4,500	4,500	4,500	0.00%
1007615	532100	PUBLICATIONS	314	500	500	500	0.00%
1007615	533100	GASOLINE	44,031	50,000	50,000	40,000	-20.00%
1007615	533500	DEPT SUPPLIES	132,839	104,700	98,700	102,177	-2.41%
1007615	533500	COVID DEPT SUPPLIES - COVID	-	-	-	-	0.00%
1007615	539000	MISCELLANEOUS	(4)	-	-	-	0.00%
1007615	586035	COVID OPERATING SUPPLIES	-	-	-	-	0.00%
1007615	599999	PURCHASING CARD DEFAULT	-	-	-	-	0.00%
		Sub-Total	203,162	175,700	169,700	160,509	-8.65%
Capital							
1007615	592490	TSFR TO PARKS & REC CAP PROJ	20,090	-	-	-	0.00%
		Sub-Total	20,090	-	-	-	0.00%
TOTAL	PARK, REC, & FORESTRY EXPENDITURES		3,343,417	3,483,473	2,931,454	3,490,381	0.20%

Parks, Recreation, & Forestry - Facilities Division

Description/Services

The Facilities Division operates numerous city-owned and operated locations, in addition to a number of city-owned and leased buildings/operations. City Hall serves as the hub for all City operations and business. The two Neighborhood Centers are used for department programs, city meetings, and community events, as well as being open to the public to reserve rooms for private events, parties, gatherings or meetings. Operations vary for the facilities that are leased including conservation and nature education to a cultural center.

City Facilities

- City Hall, 400 La Crosse Street
- South Side Neighborhood Center, 1300 South 6th Street
- Black River Beach Neighborhood Center, 1433 Rose Street
- Green Island Ice Arena, 2312 South 7th Street
- Community Policing Station, 713 Saint James Street
- Myrick Park Center, 789 Myrick Park Drive
- Pump House Regional Arts Center, 119 King Street
- Fish Hatchery Building, 410 East Veterans Memorial Drive

2020 Accomplishments/Highlights

1. Remodel the Pump House Theater
2. Completion of the upgrades to the HVAC system in City Hall

2021 Goals

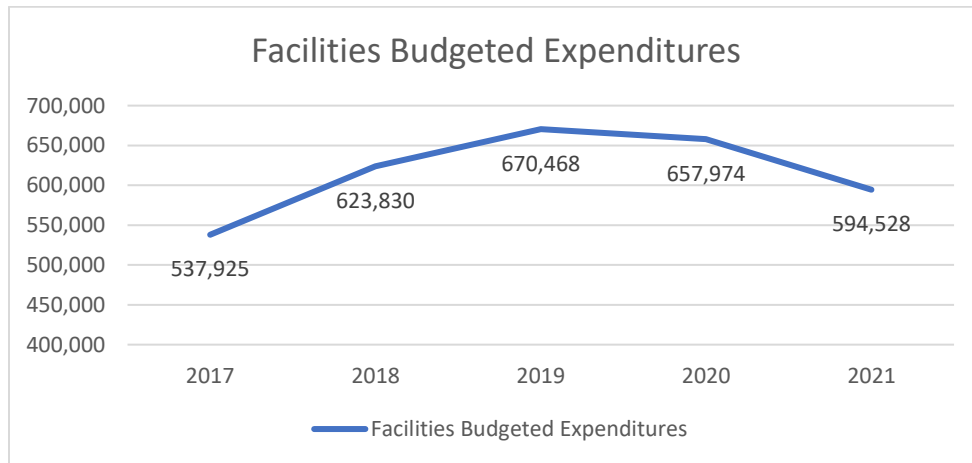
1. Upgrade the elevators in City Hall
2. Remodel Council Chambers

Parks, Recreation, & Forestry - Facilities Division

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	4	4	4



Parks, Recreation, & Forestry - Facilities Division

Expenditures

				2019	2020	2020	2021	VARIANCE +/-
1008825 FACILITIES EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1008825	511100		REGULAR SALARIES	198,190	186,730	160,396	158,166	-15.30%
1008825	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1008825	511100	W0020	REGULAR SALARIES-EMERGENCIES	7	-	-	-	0.00%
1008825	511200		OVERTIME WAGES	7,038	5,000	5,000	5,000	0.00%
1008825	513000		BENEFITS BUDGET ONLY	-	93,744	87,160	-	-100.00%
1008825	513100		HEALTH INSURANCE	60,256	-	(10,951)	53,639	0.00%
1008825	513200		LIFE INSURANCE	-	-	-	949	0.00%
1008825	513300		RETIREMENT BENEFITS	13,541	-	-	10,676	0.00%
1008825	513400		SOCIAL SECURITY TAXES	17,447	-	-	12,099	0.00%
		Sub-Total		296,480	285,474	241,605	240,529	-15.74%
Contractual Services								
1008825	521500		RECRUITMENT	537	500	500	-	-100.00%
1008825	522100		TELEPHONE COMMUNICATIONS	923	1,000	1,000	2,220	122.00%
1008825	522200		ELECTRICITY	59,140	125,000	125,000	130,000	4.00%
1008825	522300		WATER	1,935	3,500	3,500	2,500	-28.57%
1008825	522400		NATURAL GAS	117,668	39,000	39,000	45,000	15.38%
1008825	522500		SEWER	1,642	2,000	2,000	2,000	0.00%
1008825	522550		STORM WATER	3,618	4,000	4,000	4,000	0.00%
1008825	524100		REP & MTC GROUNDS	15,371	11,000	11,000	10,000	-9.09%
1008825	524363		REP & MTC CONTRACTED	111,197	123,000	123,000	116,579	-5.22%
1008825	524363	COVID	REPAIR/MAINT CONTRACTED-COVID	-	-	-	-	0.00%
1008825	524500		REP & MTC VEHICLES	2,142	2,000	2,000	3,000	50.00%
1008825	524900		REP & MTC OTHER	5,263	-	-	-	0.00%
1008825	534200	717	R&M PUMP HOUSE REG ARTS BLDG	5,321	7,000	7,000	-	-100.00%
1008825	534200	1837	SENIOR CTR MTCE	13,016	15,000	15,000	-	-100.00%
1008825	534600		REP & MTC EQUIPMENT	2,135	2,700	2,700	2,000	-25.93%
1008825	534606		REP & MTC FURNITURE	142	1,000	1,000	-	-100.00%
1008825	571430		FEES	62	-	-	-	0.00%
		Sub-Total		340,109	336,700	336,700	317,299	-5.76%
Commodities								
1008825	531100		OFFICE SUPPLIES	156	300	300	200	-33.33%
1008825	531200		POSTAGE	-	-	-	-	0.00%
1008825	533100		GASOLINE	1,426	1,500	1,500	1,500	0.00%
1008825	533500		DEPT SUPPLIES	34,840	34,000	34,000	35,000	2.94%
1008825	533500	538	DEPT SUPPLIES NSD COMM POL CTR	405	-	-	-	0.00%
1008825	533500	COVID	DEPT SUPPLIES - COVID	-	-	-	-	0.00%
1008825	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
		Sub-Total		36,828	35,800	35,800	36,700	2.51%
Capital								
TOTAL	FACILITIES EXPENDITURES			673,417	657,974	614,105	594,528	-9.64%

La Crosse Public Library

Description/Services

The La Crosse Public Library operates one main and two branch facilities located within the city, containing almost 250,000 items with a circulation of over 700,000 each year. Alone and in partnership with the school district, universities, local businesses and other organizations, the library provides a wide-variety of programs and services for all ages, while also offering public computer access and wireless internet at all three facilities. Public meeting rooms, copying and printing services are also well utilized. Unique to our community, the library supports an Archives department that offers a connection to our region's past, assisting in both personal research and genealogy, as well as an extensive collection that tells our city's story. Annually, the library has over 500,000 visits and provides a public space that welcomes all, embracing the objective that libraries are for everyone. Dedicated to promoting literacy and lifelong learning, we are passionate about connecting people to resources that enrich lives in our community.

2020 Accomplishments/Highlights

1. Responsive adaptation of library services in COVID-19 environment including: virtual programming, access to materials via curbside pick-up, expansion of reference services via telephone and email, virtual library cards for digital materials, and enhanced readers' advisory services.
 - a. Continuation of virtual services through facility closure due to pandemic March 17-May 26th.
 - b. Offer scheduled curbside service beginning May 1st.
 - c. Provide socially distanced in-person public computer use starting May 26th.
 - d. Implement option for in-person hold pickup beginning June 24th.
2. Launched range of online programming, delivering more than 216 virtual events or activities for children, teen, and adult audiences.

Including: online storytimes, scheduled performances, Books Brought to Life, Zoom music classes, yoga, social advisory meetings, book clubs, regional read, craft activities, instruction and DIY, opportunities for connection and social interaction through Coffee and Garden Chats, events focused on mental health and coping in a pandemic, panel discussions and lectures.
3. Collaborated to provide programs in partnership with: UW-Extension, Waking Up White Collaborative, Root Down Yoga, Parenting Place, Weber Center for Performing Arts, Pump House Regional Arts Center, Turtle Stack Brewery, La Crosse County Historical Society, Parks and Recreation, YMCA, La Crosse Schools, UWL, Viterbo, and Western Technical College.
4. Gathered almost 500 Community Impact Statements and surveys regarding library services and the effect of the pandemic.
 - a. "I was homeless 13 months ago. Access to the Internet allowed me to reconnect with individuals not seen in thirty years, apply for, obtain & maintain employment during a period of great difficulty!"
 - b. "The library has impacted every single one of my 32 years. From childhood storytime to adult lectures, the library has never stopped teaching me, motivating me, and encouraging me to be better...the library reaches so many as a place of solace. The library gives community members the tools to be successful on a level playing field."

La Crosse Public Library

- c. “The La Crosse Public Library is one of just a few civic organizations that truly help glue our community together. Though a number of organizations try, none succeed at making every patron feel welcomed and valued to the level of our library.”
5. The Library’s Archives and Local History Department published the La Crosse History Unbound website digitizing La Crosse historical materials for access by the public. Additionally, more than 100 Community Voices responses in three languages were collected, capturing stories of how this pandemic has specifically affected the community of La Crosse.

2021 Goals

1. Work toward restoring service hours to pre-pandemic levels in response to both budget impacts and improving metrics from public health.
2. Refocus use of library vehicles to deliver services to underserved neighborhoods, prioritizing outreach to those who have limited ability to receive library services in person, offering: computer assistance, research and reference, job skills development, as well as programming focused on early literacy and school aged needs.
 - a. Create schedule of services and outreach throughout the community
 - b. Prioritize neighborhoods on the far south end of the city as well as north La Crosse
 - c. Expand ability to serve by improving outreach technology to include more hotspots, laptops, and printing services
3. Reliant upon improved and sustained measures from County Health and the Department of Public Instruction, begin to restore attendance numbers at programming delivered on site, virtually, or via the Pop-Up van to pre-pandemic levels.
4. Continue being responsive to the changing needs of our citizens while working to ensure that the quality and efficiency of library programs, collections and services is the best that can be achieved.

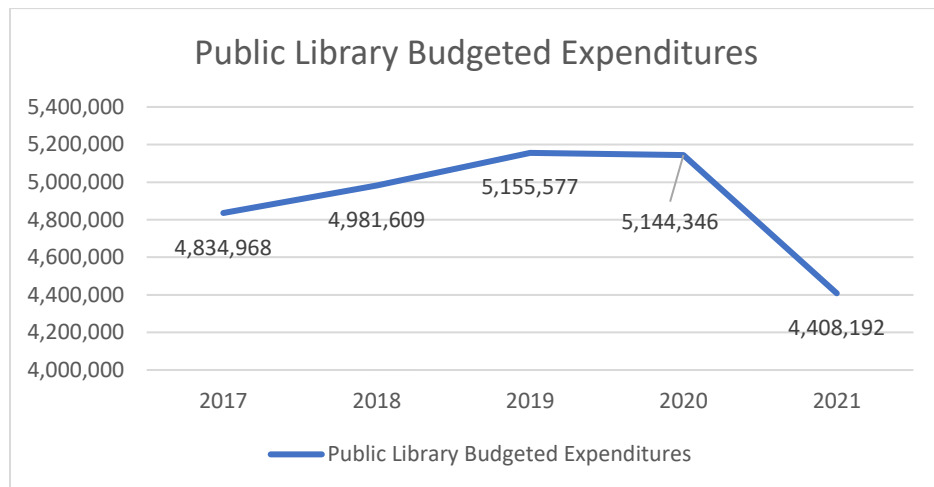
Performance Measures

	2019 Actual	Projected 2020	2021 Goal/Benchmark
Public Computer Use	81,703	30,636	40,851
Circulation	721,443	345,888	603,665
Programs Offered	1,548	729	1095
Program Attendance	48,545	8,833	24,273
New Materials Added	18,467	15,647	17,057

La Crosse Public Library

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	58	57.08	46.08



La Crosse Public Library

				2019	2020	2020	2021	VARIANCE +/-
1005205 LIBRARY EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1005205	511100		REGULAR SALARIES	2,996,974	3,058,840	2,726,924	2,600,269	-14.99%
1005205	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1005205	511200		OVERTIME WAGES	792	850	850	-	0.00%
1005205	511300		SEVERANCE PAY	70,399	-	-	-	0.00%
1005205	513000		BENEFITS BUDGET ONLY	-	1,104,410	1,021,431	-	0.00%
1005205	513100		HEALTH INSURANCE	602,562	-	-114,989	496,157	0.00%
1005205	513200		LIFE INSURANCE	9,097	-	-	13,197	0.00%
1005205	513300		RETIREMENT BENEFITS	186,373	-	-	169,866	0.00%
1005205	513400		SOCIAL SECURITY TAXES	220,497	-	-	198,921	0.00%
1005205	513600		UNEMPLOYMENT COMPENSATION	-	-	-	-	0.00%
1005205	519007		BENEFITS MISCELLANEOUS	3,380	-	-	-	0.00%
			Sub-Total	4,090,074	4,164,100	3,634,216	3,478,410	-16.47%
Contractual Services								
1005205	522100		TELEPHONE COMMUNICATIONS	16,340	21,000	21,000	23,000	9.52%
1005205	522200		ELECTRICITY	111,238	115,000	115,000	115,000	0.00%
1005205	522300		WATER	3,550	4,635	4,635	4,635	0.00%
1005205	522400		NATURAL GAS	34,731	35,500	35,500	35,500	0.00%
1005205	522500		SEWER	3,840	2,500	2,500	2,500	0.00%
1005205	522550		STORM WATER	1,974	2,500	2,500	2,500	0.00%
1005205	523100		PRINTING SERVICES	1,310	1,200	1,200	1,200	0.00%
1005205	523700		DELIVERY	7,525	11,500	-	-	0.00%
1005205	524100		REP & MTC GROUNDS	49,602	50,550	50,550	50,550	0.00%
1005205	524600		REP & MTC SVC EQUIPMENT	3,442	3,500	3,500	6,500	85.71%
1005205	524801		MTC AUTOMATION	166,978	166,560	161,060	166,560	0.00%
1005205	525000		PROFESSIONAL DEVELOPMENT	13,537	12,000	3,304	12,000	0.00%
1005205	529000		OTHER CONTRACTUAL SERVICES	68,155	66,000	21,526	10,000	-84.85%
1005205	529200		ELECTRONIC RESOURCES	15,000	15,000	15,000	22,000	46.67%
1005205	529612		SPRINKLER SYS INDOOR	130	120	120	130	8.33%
1005205	532200		DUES	3,127	3,000	873	3,000	0.00%
1005205	533518		WRLSWEB	72,440	57,781	57,781	52,607	-8.95%
1005205	534200		REP & MTC BUILDING	20,955	20,000	20,000	25,000	25.00%
1005205	536000		TRAVEL	6,505	6,500	3,292	6,500	0.00%
1005205	537100		CAR ALLOWANCE/MILEAGE	2,136	600	600	1,600	166.67%
1005205	537101		WRLS CAR ALLOWANCE/MILEAGE	-13	-	-	-	0.00%
			Sub-Total	602,504	595,446	519,941	540,782	-9.18%
Commodities								
1005205	531100		OFFICE SUPPLIES	34,142	38,500	31,000	38,500	0.00%
1005205	531200		POSTAGE	2,026	5,000	5,000	5,000	0.00%
1005205	533100		GASOLINE	1,002	750	750	1,000	33.33%
1005205	533200		OIL	-	50	50	-	0.00%
1005205	533501		LIBRARY MATERIALS CIRCULATION	326,167	326,500	299,400	326,500	0.00%
1005205	533515		PROGRAM MATERIALS	983	1,000	1,000	5,000	400.00%
1005205	539000		MISCELLANEOUS	3,146	3,000	3,000	3,000	0.00%
1005205	592299		TRANSFER TO BUDGET CARRYOVER	93,996	-	-	-	0.00%
1005205	599999		PURCHASING CARD DEFAULT	-	-	-	-	0.00%
1005205	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
			Sub-Total	461,462	374,800	340,200	379,000	1.12%
Capital								
1005205	582000		C/O BLDG & BLDG IMPROVEMENTS	10,000	10,000	10,000	10,000	0.00%
			Sub-Total	10,000	10,000	10,000	10,000	0.00%
TOTAL	LIBRARY EXPENDITURES			5,164,040	5,144,346	4,504,357	4,408,192	-14.31%

Planning & Development Department

Description/Services

The Planning and Development Department improves the conditions of life in La Crosse through expert advisement of economic, environmental, and social data and the delivery of high-quality programs. The Department also fosters a civic spirit that desires a condition of sustained improvement to the City for future generations.

2020 Accomplishments/Highlights

1. Launched Imagine Downtown 2040 Master Plan
2. Provided over \$500K in COVID-19 recovery grants to 112 businesses and 11 grants to child care and after school programs to stabilize the economy.
3. Completed 10 new affordable and market-rate homes, which added \$1.1 million to the tax base.
4. Incentivized \$559,000 in significant repairs to older homes through 12 housing rehabilitation and renovation loans.
5. 69 energy-efficiency improvements have been made since the launch of the Energy Efficiency challenge.
6. Launched new homeless programs with partnerships with local agencies to begin housing over 100 homeless individuals through COVID-19.
7. Closed Tax Increment Finance District #7
8. Completed sale of 13 acre parcel in International Business Park for \$1.5M to Scannell Properties for development of \$13M FedEx distribution center.
9. Completed sales of surplus land totaling \$80K for general fund and Fire Department.

2021 Goals

1. Complete data collection Comprehensive Plan, progress toward completion of plan.
2. Incentivize \$1 million in added assessed value through investments in owner-occupied housing (acquisition, demolition, new construction).
3. Provide \$1 million in loans and grants to improve the quality of housing in neighborhoods and to build new multi-family housing.
Action Item – Surplus and Business Park land sales, TIF closures, Section 108 Loan
4. Complete 20 projects that address lead-based paint issues, invest in housing through housing rehab loans and housing renovation loans
5. Acquire and demolish 10 blighted properties and prepare for new single-family development or future project.
6. Facilitate through incentives and possibly RFP new LIHTC project.
7. Review and propose changes to Conditional Use Permits

Planning & Development

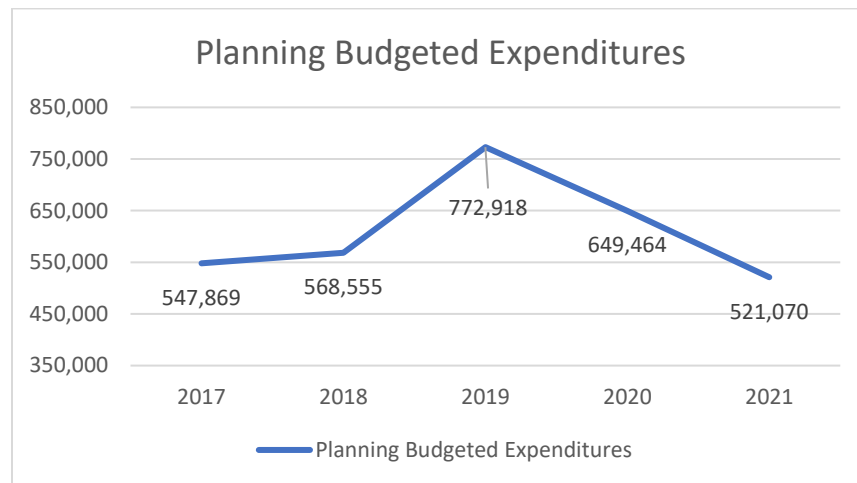
Performance Measures

	Projected 2020	2021 Goal/Benchmark
New assessed value in owner-occupied housing	\$1.1 million assess value for the construction of new owner-occupied housing	\$1.1 million
Residential housing investments (owner-occupied and rental)	\$559,000 in significant repairs made to 12 homes through City loans/grants.	\$600,000 / 15 loans or grants
Capture value increment of TIDs	\$479M	\$500M

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	12.5	12.5	11.5



Planning & Development

Expenditures

1008205 PLANNING EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1008205	511100		REGULAR SALARIES	432,661	430,354	381,443	346,209	-19.55%
1008205	511101		LIMITED TERM EE SALARIES	3,838	-	-	-	0.00%
1008205	511200		OVERTIME WAGES	(263)	-	-	-	0.00%
1008205	513000		BENEFITS BUDGET ONLY	(8,511)	154,600	142,372	-	-100.00%
1008205	513100		HEALTH INSURANCE	63,941	-	(15,058)	60,344	0.00%
1008205	513200		LIFE INSURANCE	373	-	-	2,031	0.00%
1008205	513300		RETIREMENT BENEFITS	32,673	-	-	22,841	0.00%
1008205	513400		SOCIAL SECURITY TAXES	45,340	-	-	26,485	0.00%
			Sub-Total	570,052	584,954	508,757	457,910	-21.72%
Contractual Services								
1008205	521500		RECRUITMENT	-	-	-	50	0.00%
1008205	521710		NEIGHBORHOOD REVITALIZATION	6	800	800	800	0.00%
1008205	522100		TELEPHONE COMMUNICATIONS	315	550	550	550	0.00%
1008205	522100	CD351	TELEPHONE	70	-	-	-	0.00%
1008205	529000		OTHER CONTRACTUAL SERVICES	32,727	41,040	19,040	41,040	0.00%
1008205	531400		COPIES	814	1,500	1,500	1,500	0.00%
1008205	532202		MEMBERSHIPS/DUES	2,500	2,500	2,500	2,500	0.00%
1008205	533710		TRAINING	-	2,550	2,550	2,550	0.00%
1008205	536000		TRAVEL	5,465	2,550	50	2,550	0.00%
1008205	571430		FEES	78	-	-	100	0.00%
			Sub-Total	41,975	51,490	26,990	51,640	0.29%
Commodities								
1008205	531100		OFFICE SUPPLIES	3,338	3,320	3,320	3,320	0.00%
1008205	531200		POSTAGE	3,708	3,500	500	2,000	-42.86%
1008205	533500		DEPT SUPPLIES	2,396	4,000	4,000	4,000	0.00%
1008205	533502		PLAQUES	-	2,200	1,200	2,200	0.00%
1008205	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
			Sub-Total	9,442	13,020	9,020	11,520	-11.52%
Capital								
1008205	592483		TSFR TO BLDGS & LND/PROP CAP	95,000	-	-	-	0.00%
1008205	592504		TRANSFER TO PLNG GRTS	-	-	5,000	-	0.00%
			Sub-Total	95,000	-	5,000	-	0.00%
TOTAL	PLANNING EXPENDITURES			716,469	649,464	549,767	521,070	-19.77%

Assessors Office

Description/Services

The Assessment Department strives to provide timely and accurate information to the citizens, Council, and the employees of the City of La Crosse. The main objective is to measure, list and value all new construction, identify property types outside the city average ratios for all properties and revalue. Each year the City of La Crosse Assessor Office is required to follow the Department of Revenue's state mandated workload that must be completed in a timely manner throughout the year, including all required reports. The role of the assessor's office is to discover, list and value all taxable property within the City of La Crosse as of the statutory date of January 1 of each year. The assessor's office goal is to provide accurate and uniform value to ensure that the burden of taxes is distributed in a fair and equitable manner. Our goal is to strive to be 100% of the market each and every year.

2020 Accomplishments/Highlights

1. Tracking of current sales activity within that market to make sure the values initially set for 2020 will still be relevant for a 2021 revaluation.
2. Completed the valuation of all new construction, legal description work, and sales analysis.

2021 Goals

1. Complete apartment and condominium revaluation for 2021 assessment year.
2. Begin downtown revaluation for completion for 2022 assessment year.
3. Conduct citywide revaluation of all apartment style properties, the bulk of condo units and other property types that may be identified from now until the board of review.
4. continue to complete sales analysis for all property types
5. Complete all legal description work and complete requested reviews.
6. Provide information and support for other city offices as requested/required.
7. Follow-up on property sales, reflecting the condition of property any personal property and/or concessions that may have been included in the sale price.
8. Update parcels to produce quality data for our sales analysis at the time of sale as well as reflecting parcels characteristics as January 1 to establish fair and equitable assessments.
9. Update City of La Crosse assessor portion of the website on continuous basis to education the community including sales data.
10. Training of new positions for commercial assessment and maintain certification of current staff.
11. Formulate plan for upcoming staffing changes and retirements.

Performance Measures (% of Market)

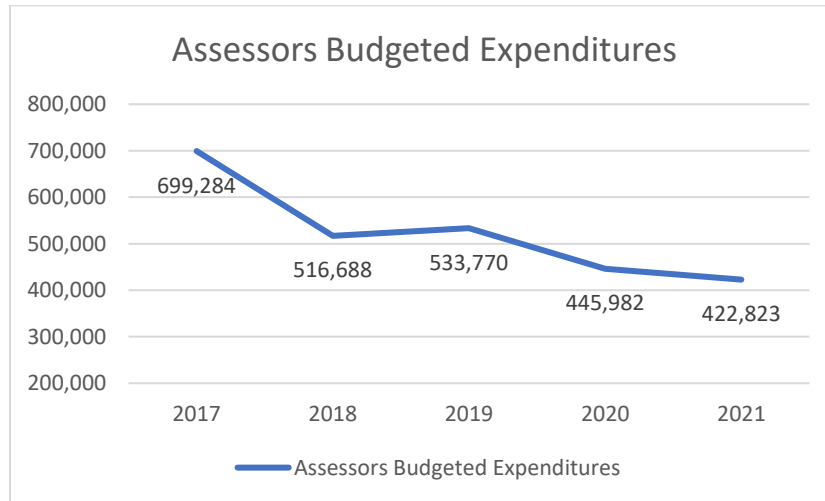
	Projected 2020	2021 Goal/Benchmark
Residential Valuations	95%	90-100%
Multi-Family Valuation	N/A	90-100%
Commercial Valuation	85%	90-100%

Assessors Office

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	6	5	5



Assessors Office

Expenditures

1001305 ASSESSOR EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1001305	511100		REGULAR SALARIES	351,248	307,229	272,232	300,124	-2.31%
1001305	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1001305	511200		OVERTIME WAGES	-	-	-	-	0.00%
1001305	513000		BENEFITS BUDGET ONLY	-	128,253	121,929	-	-100.00%
1001305	513100		HEALTH INSURANCE	90,385	-	(13,689)	67,049	0.00%
1001305	513200		LIFE INSURANCE	1,364	-	-	1,801	0.00%
1001305	513300		RETIREMENT BENEFITS	22,952	-	-	20,259	0.00%
1001305	513400		SOCIAL SECURITY TAXES	25,948	-	-	22,960	0.00%
1001305	514100		CLOTHING/UNIFORM ALLOWANCE	-	150	150	150	0.00%
		Sub-Total		491,898	435,632	380,622	412,343	-5.35%
Contractual Services								
1001305	521500		RECRUITMENT	-	-	-	30	0.00%
1001305	522100		TELEPHONE COMMUNICATIONS	184	200	200	200	0.00%
1001305	525000		TRAINING SERVICES	1,540	1,100	-	1,100	0.00%
1001305	532200		DUES	240	350	350	400	14.29%
1001305	533710		TRAINING	50	-	-	-	0.00%
1001305	536000		TRAVEL EXPENSES	3,052	1,200	-	1,200	0.00%
1001305	537100		CAR ALLOWANCE/MILEAGE	1,504	2,550	2,550	2,550	0.00%
		Sub-Total		6,571	5,400	3,100	5,480	1.48%
Commodities								
1001305	531100		OFFICE SUPPLIES	999	1,000	1,000	1,200	20.00%
1001305	531200		POSTAGE	2,128	3,000	3,000	3,000	0.00%
1001305	532100		PUBLICATIONS	881	800	800	800	0.00%
1001305	539000		MISCELLANEOUS	28	150	150	-	-100.00%
1001305	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
		Sub-Total		4,036	4,950	4,950	5,000	1.01%
TOTAL	ASSESSOR EXPENDITURES			502,504	445,982	388,672	422,823	-5.19%

La Crosse Center

Description/Services:

The mission of the La Crosse Center is to generate an economic impact by hosting conventions, trade-shows, corporate business and association meetings, and entertainment opportunities that provide a wealth of people into the community for overnight stays, restaurant visits, and retail sales. The venue is to be fiscally responsible by providing a break-even to profitable annual report, while also supporting charitable and socially conscious events. The venue is to: create jobs, provide outstanding service, promote a safe and affordable high-quality experience, and be accountable to the City of La Crosse Elected Officials and to the La Crosse Center Board of Directors.

2020 Accomplishments/Highlights

Reopening and Recovering from the COVID19 Pandemic

The La Crosse Center has achieved the Global Bio-Risk Advisory Council (GBAC) STAR accreditation. The venue will implement the most stringent protocols for cleaning, disinfection, and infectious disease prevention throughout the facility, under the guidance of GBAC and the worldwide cleaning industry association.

GBAC STAR helps organizations establish protocols and procedures, offers expert-led training, and assesses a facility's readiness for bio-risk situations. The program will verify that the La Crosse Center implements best practices to prepare for, respond to, and recover from outbreaks and pandemics.

Four (4) team members at the La Crosse Center completed the GBAC Fundamental Training Course with an emphasis on SARS-CoV-2/COVID19. The course builds skills and knowledge by teaching preventative response, infection control, and contamination control measures to known or potential infectious disease outbreak situations. Importance of proper cleaning and disinfection for health is paramount. GBAC protocol is for response and remediation, and use of personal protective equipment, tools and equipment.

The La Crosse Center will also prepare its venue for proper food service for all guests at the concession stands and for catering. Steps include, but are not limited to, patrician/shield separation, individually package food items, individually package condiments, touchless and cashless transactions.

2021 Goals

Grand Opening Events

The La Crosse Center intends to plan a series of Grand Opening Events to include a variety of community events – open house – tours – etc., to showcase conventions, tradeshow, in house promotions, national touring artists, and family shows. These events will be staggered throughout the 2021 year and possibly into 2022.

Rebranding and Marketing and Sales Materials

A rebranding of the venue will include a new logo, taglines, brand position, key messaging, color palate, textures, and icons. All of the brand elements will be incorporated into the new venue from wayfinding signage to envelopes.

The La Crosse Center will further prepare new sales materials to go along with the new brand. The new materials will be incorporated into all collateral from print to electronic.

La Crosse Center

A new website will be developed that is user friendly for all guests such as convention planners, wedding events, and touring production managers.

Rebuilding the La Crosse Center Team

Rebuilding the La Crosse Center team as we come out of the COVID19 Pandemic will be a top priority. This will include adding members for marketing, sales, and maintenance, along with any middle management positions that need to be added.

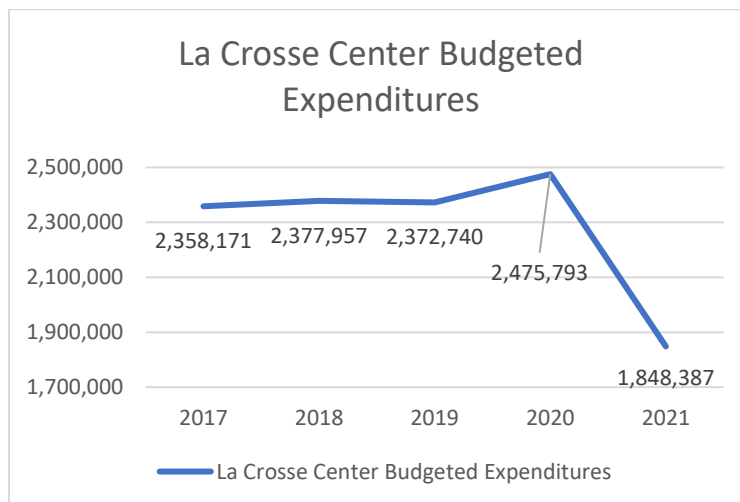
Performance Measures

	Projected 2020	2021 Goal/Benchmark
# of Conventions/Tradeshows/ Meetings	5	25
# of Concerts/Family Shows/ Ticketed Events	7	20
Break-Even Analysis	-\$1.2 M	0

Team Members

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	16.5	16.5	14



La Crosse Center

Expenditures

1014905 LACROSSE CENTER EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1014905	511100		REGULAR SALARIES	761,579	927,766	756,993	766,965	-17.33%
1014905	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1014905	511101		LIMITED TERM EE SALARIES	29,808	140,000	140,000	70,000	-50.00%
1014905	511108		TEMPORARY HELP	14,132	-	-	-	0.00%
1014905	511200		OVERTIME	2,275	-	-	-	0.00%
1014905	513000		BENEFITS BUDGET ONLY	-	409,627	359,934	-	-100.00%
1014905	513100		HEALTH INSURANCE	225,961	-	(42,893)	167,621	0.00%
1014905	513200		LIFE INSURANCE	2,912	-	-	4,602	0.00%
1014905	513300		RETIREMENT BENEFITS	63,775	-	-	51,771	0.00%
1014905	513400		SOCIAL SECURITY TAXES	91,333	-	-	64,028	0.00%
1014905	513600		UNEMPLOYMENT COMPENSATION	4,899	-	-	-	0.00%
		Sub-Total		1,196,673	1,477,393	1,214,034	1,124,987	-23.85%
Contractual Services								
1014905	521201		ROOM TAX AUDIT	1,900	2,000	2,000	2,000	0.00%
1014905	521500		RECRUITMENT	5,039	6,000	500	3,000	-50.00%
1014905	521600		PROMOTION & ADVERTISING	57,289	54,000	29,000	25,000	-53.70%
1014905	522100		TELEPHONE COMMUNICATIONS	4,304	5,000	5,000	5,000	0.00%
1014905	522200		ELECTRICITY	275,340	246,000	206,000	200,000	-18.70%
1014905	522300		WATER	5,181	7,500	7,500	7,500	0.00%
1014905	522400		NATURAL GAS	79,700	103,000	103,000	80,000	-22.33%
1014905	522500		SEWER	5,579	8,500	8,500	8,500	0.00%
1014905	522550		STORM WATER	4,260	5,000	5,000	5,000	0.00%
1014905	522700		GARBAGE SERVICES	35,140	31,000	21,000	25,000	-19.35%
1014905	529000		OTHER CONTRACTUAL SERVICES	118,033	130,000	115,000	120,000	-7.69%
1014905	534500		REP & MTC VEHICLES	2,525	4,000	2,000	3,000	-25.00%
1014905	534900		REP & MTC OTHER	122,174	110,000	60,000	50,000	-54.55%
1014905	536000		TRAVEL	3,145	7,000	2,500	-	-100.00%
1014905	551005		WORKER COMPENSATION INSURANCE	31,610	39,000	39,000	39,000	0.00%
1014905	551011		FIRE INSURANCE	30,611	31,400	31,400	31,400	0.00%
1014905	551013		LIQUOR LIABILITY INSURANCE	10,416	12,500	12,500	12,500	0.00%
1014905	551016		LIABILITY INSURANCE	14,778	15,000	15,000	15,000	0.00%
1014905	571430		ATM FEES EXP	10	-	-	-	0.00%
1014905	591100		BAD DEBT EXPENSE	1,127	-	-	-	0.00%
1014905	592100		TSFR TO-GENERAL FUND	-	80,000	-	-	-100.00%
1014905	592200		TSFR TO-SP REV FUND	110,545	-	-	-	0.00%
1014905	599900		PRIOR YEAR EXPENSE	(43)	-	-	-	0.00%
		Sub-Total		918,662	896,900	664,900	631,900	-29.55%
Commodities								
1014905	531100		OFFICE SUPPLIES	4,229	5,000	1,000	5,000	0.00%
1014905	531200		POSTAGE	843	1,500	500	1,500	0.00%
1014905	533500		DEPT SUPPLIES	106,276	90,000	60,000	60,000	-33.33%
1014905	539000		MISCELLANEOUS	1,557	5,000	2,000	5,000	0.00%
1014905	586035	COVID	OPERATING SUPPLIES	-	-	-	20,000	0.00%
		Sub-Total		112,905	101,500	63,500	91,500	-9.85%
Capital								
1014905	592300		TSFR TO DEBT SERVICE	-	-	34,000	-	0.00%
		Sub-Total		-	-	34,000	-	0.00%
TOTAL	LACROSSE CENTER EXPENDITURES			2,228,240	2,475,793	1,976,434	1,848,387	-25.34%

Engineering Department

Description/Services

The Engineering Department of the City of La Crosse is responsible for the preparation of plans, specifications, estimates and approval for water mains and wells, storm and sanitary sewer systems, wastewater treatment plant improvements, street improvements, park improvements, street lighting, and miscellaneous public works projects, and for supervision of construction to completion. The Department monitors compliance with Federal regulations for all federally funded projects in the City, and coordinates local highway projects with the Wisconsin Department of Transportation. The Department also provides surveying and drafting services for other City departments.

It is the Department's further responsibility to maintain proper records of all construction and surveys. These records include plats, maps buildings, profiles, benchmarks, and location, size and elevations of underground utilities, such as sewers and water mains. To serve the public regarding disbursement of all public records within the Engineering Department's jurisdiction is another of the department's important functions.

The Engineering Department is also responsible for all aspects of traffic control, throughout the City and represents the City's concerns for traffic functions in the surrounding area. Traffic Engineer is responsible for making traffic engineering studies, preparing geometric design for highway safety projects, plans and specifications for traffic control installations, supervise temporary traffic control on all public projects, provide public service and education through the media and handle the requests and/or complaints on traffic matters.

Mission

Continually improve the quality of life in the City of La Crosse by striving to improve level of engineering services to other City departments that help create good jobs, tax growth and an environment that includes all people. While striving to improve, the Engineering Department will be fiscally responsible. The Engineering Department will strive for excellence, collaborate with neighbors, reward employees and promote the Arts and cultural diversity.

2020 Accomplishments/Highlights

1. Secured Federal matching funds for \$2.5M of work under Surface Transportation Improvement Projects - Urban (STP-Urban) on: Gillette St, from Caledonia St to George St, and on Green Bay St, from East Ave to 22nd St. Projects will reconstruct nine blocks of City streets, including utilities upgrades and replacements on both, and new pedestrian lighting on Gillette.
2. Secured Federal matching funds for \$280K of work under Highway Safety Improvement Projects (HSIP) on: Rectangular Rapid Flashing Beacons (RRFBs) at West Avenue intersections with King Street and Badger Street.
3. Secured State matching funds for \$450K of work under Signals & ITS Standalone Program (SISP) on: Citywide Traffic Implementation & Synchronization project, for signal cabinet and controller replacement at eighteen (18) traffic control signals in the City of La Crosse.

Engineering Department

4. Installed neighborhood association-selected decorative streetscape pedestrian lighting on twelve (12) blocks of George Street, from Clinton Street to Campbell Street, including reconstruction of sidewalk and ADA pedestrian corners.
5. Completed second and third phases of Neighborhood Greenway on King Street, including pedestrian and traffic calming accommodations at nine (9) intersections, and street paving and utility construction on five (5) City blocks.

2021 Goals

1. Design, advertise, bid, and construct the streets, lighting, utility, and bridges projects that are approved by the Common Council of the City of La Crosse in the adopted 2021 Capital Improvement Projects budget.
2. Complete the following special 2021 Capital Improvement Plan Projects:
 - #158 Hydraulic/Levee Improvements – includes clearing of brush and evaluation of levee for standards integrity improvements
 - #168 Pammel Creek Repairs
 - #528 Bridge Maintenance and Inspections – includes re-deck and polymer overlay for Copeland Ave and Lang Dr bridges over the La Crosse River
 - #652 Cliffside Storm Sewer Yard Seepage Project
 - #268 Citywide Traffic Implementation: Interconnect & Synchronization
 - #648 Annual Sidewalk Replacement Program
 - #649 Bliss Road Slope Stabilization
 - #651 Emergency Warning System Siren Replacement
 - #626 LED Street Light Upgrades
3. Inventory and upgrade long-term plan for flood levees in the City of La Crosse. Create five-year plan for future Capital Improvement Program projects to maintain levees. Consider raising height of levees to decrease risk of overtopping with future flood events.
4. Apply for additional Signal & ITS Standalone (SISP) funding from the State and continue planning and design for future implementation of next phases of signal cabinet and controller replacement and buildout of fiber optic network for interconnect.
5. Process and issue applications and permits to facilitate needs and guidance for private development, businesses, and properties working in the public Right-of-Way. Observe process for determine ways of increasing efficiency and effectiveness.

Engineering Department

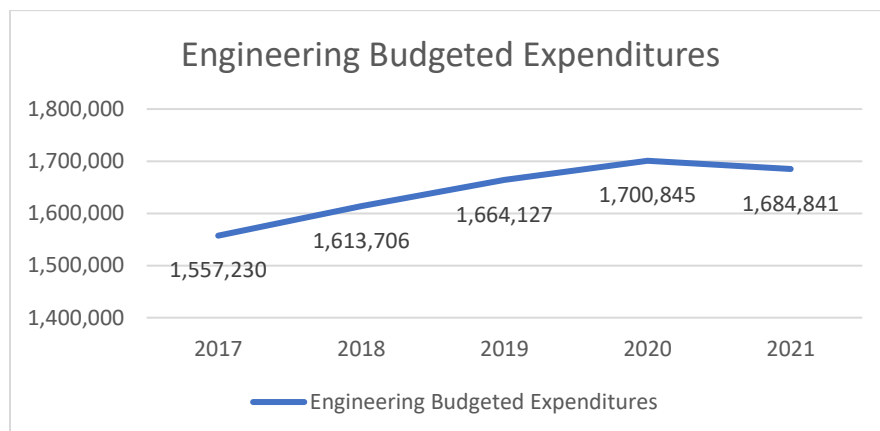
Performance Measures:

	Projected 2020	2021 Goal/Benchmark
Track construction contract costs for delivery of projects within CIP-budgeted amounts, with breakdown of costs relative to various funding sources. Comparison of construction costs after completion with original CIP estimates.	80%	85%
Document occurrences of change orders, per project. Track reasons for changes to determine needs for improved initial project scoping, and more accurate estimates for CIP requests.	Average of 2 per contract	Average of 2 per contract
Review output of permits issued, by category, to evaluate permitting process to better serve the public.	Average of 3 days to reply/permit	Average of 3 days to reply/permit
Performance of consultants for delivery of design and construction oversight agreements for timeliness of deliverables and costs of services	80%	80%
Measure performances of contractors on City of La Crosse construction sites, including instances of public infrastructure damages and complaints from the public, to report deficiencies to the Board of Public Works, including possible revocation of prequalification to bid.	5 deficiencies per project	4 deficiencies per project

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	18.5	17	17



Engineering Department

Expenditures

1008815 ENGINEERING EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1008815	511100		REGULAR SALARIES	1,128,023	1,173,210	1,133,210	1,201,061	2.37%
1008815	511101		LIMITED TERM EE SALARIES	465	-	-	-	0.00%
1008815	511200		OVERTIME WAGES	21,190	8,000	8,000	8,000	0.00%
1008815	513000		BENEFITS BUDGET ONLY	-	438,035	428,035	-	-100.00%
1008815	513100		HEALTH INSURANCE	225,961	-	(43,805)	214,555	0.00%
1008815	513200		LIFE INSURANCE	3,900	-	-	7,069	0.00%
1008815	513300		RETIREMENT BENEFITS	74,704	-	-	80,062	0.00%
1008815	513400		SOCIAL SECURITY TAXES	86,556	-	-	92,494	0.00%
		Sub-Total		1,540,799	1,619,245	1,525,440	1,603,241	-0.99%
Contractual Services								
1008815	522100		TELEPHONE COMMUNICATIONS	6,106	4,600	4,600	4,600	0.00%
1008815	529000		DIGGERS HOTLINE	34,194	34,000	34,000	34,000	0.00%
1008815	529002		WEIGHTS & MEASURES	17,200	17,200	17,200	17,200	0.00%
1008815	534500		REP & MTC VEHICLES	2,950	2,900	2,900	2,900	0.00%
1008815	534701		REP & MTC RADIO	87	200	200	200	0.00%
1008815	536000		TRAVEL/EDUCATION/CONFERENCE	5,193	6,200	6,200	6,200	0.00%
1008815	537100		CAR ALLOWANCE/MILEAGE	316	500	500	500	0.00%
1008815	571430		FEES	7	-	-	-	0.00%
		Sub-Total		66,053	65,600	65,600	65,600	0.00%
Commodities								
1008815	531100		OFFICE SUPPLIES	3,505	4,500	4,500	4,500	0.00%
1008815	531200		POSTAGE	963	2,200	2,200	2,200	0.00%
1008815	533100		GASOLINE	2,174	4,800	4,800	4,800	0.00%
1008815	533500		ENGINEERING SUPPLIES	3,272	4,500	4,500	4,500	0.00%
1008815	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
		Sub-Total		9,914	16,000	16,000	16,000	0.00%
Capital								
TOTAL	ENGINEERING EXPENDITURES			1,616,766	1,700,845	1,607,040	1,684,841	-0.94%

Street/Recycling Department

Streets Division

Description/Services

The City of La Crosse Street Department is responsible for keeping the 226 miles of roadways, within the city limits, free of snow and debris and in good working order. We manage these tasks by doing required maintenance such as plowing and sweeping. More in depth maintenance entails other activities such as complete road and curb reconstruction, assembly, installation and maintenance of traffic signals, street lights, and signage. We are also responsible for maintenance on most City vehicles and mechanical equipment and assisting in management of the City fuel system.

2020 Accomplishments/Highlights

1. Increased use of Zipper Milling equipment.
2. On task with scheduled road construction projects for Street Dept while also paving some of Engineering Dept jobs during the COVID 19 pandemic.
3. Increased Sign Shop efficiency. Division is up-to-date on the backlog of lighting and sign replacement projects.
4. Streamlined the steps to our emergency response for FEMA type scenarios.

2021 Goals

1. Continue scheduled road construction projects.
2. Reduce number of streets rated a 3 or less on the Pavement Surface Evaluation and Rating system (PASAR).
3. Mill (Zipper) more major highways for temporary repairs.
4. Chip Seal 65,000 square yards of streets.
5. Crack seal as many streets as possible.
6. Mastic seal major highways.

Performance Measures

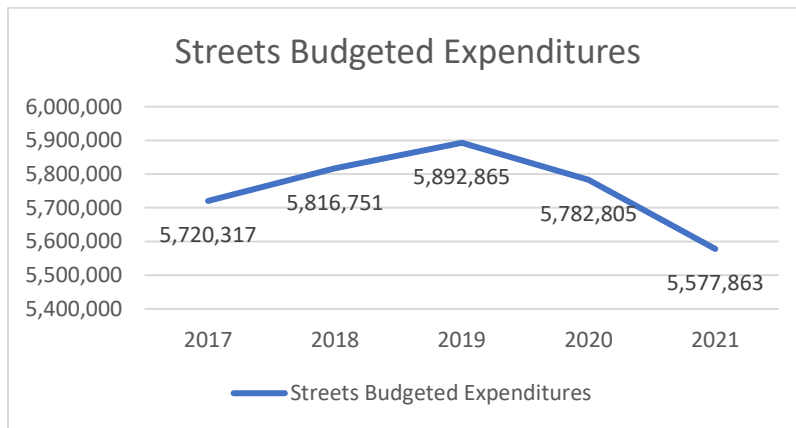
	Projected 2020	2021 Goal/Benchmark
Timely Rectification of Q-alerts and citizen complaints	N/A	TBD
Miles of streets resurfaced by the Street Dept.	3	3-4
Square yards of street maintenance	N/A	65,000
Two-year Pavement Surface Evaluation and Rating comparisons (PASAR)	N/A	TBD
Reduce miscellaneous curb & gutter complaint list	N/A	TBD

Streets/Recycling Department -Streets Division

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	39.5	42.5	42



Expenditures

				2019	2020	2020	2021	VARIANCE +/-
1008835 STREETS EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1008835	511100	REGULAR SALARIES		1,939,960	2,112,913	1,978,048	2,028,221	-4.01%
1008835	511100	COVID REGULAR SALARIES		-	-	-	-	0.00%
1008835	511100	EMERG REG SAL EMERGENCY CLEANUP		4,339	-	-	-	0.00%
1008835	511101	LIMITED TERM EE SALARIES		228	60,000	4,590	60,000	0.00%
1008835	511200	OVERTIME WAGES		79,812	66,000	66,000	66,000	0.00%
1008835	511208	OVERTIME LTE		28,959	-	-	-	0.00%
1008835	513000	BENEFITS BUDGET ONLY		-	974,278	922,424	-	-100.00%
1008835	513100	HEALTH INSURANCE		572,434	-	(109,557)	549,795	0.00%
1008835	513200	LIFE INSURANCE		7,822	-	-	12,169	0.00%
1008835	513300	RETIREMENT BENEFITS		132,038	-	-	136,905	0.00%
1008835	513400	SOCIAL SECURITY TAXES		152,973	-	-	155,159	0.00%
		Sub-Total		2,918,566	3,213,191	2,861,505	3,008,249	-6.38%

Streets/Recycling Department -Streets Division

1008835 STREETS EXPENDITURES			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	PCT (21 vs. 20 ORIG)
Contractual Services							
1008835	521500	RECRUITMENT	2,100	-	-	-	0.00%
1008835	522100	TELEPHONE COMMUNICATIONS	2,884	3,600	3,600	3,600	0.00%
1008835	522200	ELECTRICITY	51,096	72,100	72,100	72,100	0.00%
1008835	522300	WATER	3,751	5,000	5,000	5,000	0.00%
1008835	522400	NATURAL GAS	11,637	36,704	36,704	26,704	-27.24%
1008835	522500	SEWER	2,848	3,500	3,500	3,500	0.00%
1008835	529000	CONTRACTUAL SERVICES	40,679	40,000	40,000	40,000	0.00%
1008835	533710	TRAINING	330	-	-	-	0.00%
1008835	534200	REP & MTC BUILDING	2,520	48,500	48,500	48,500	0.00%
1008835	534200 BLDM	R/M BLDG	54,823	-	-	-	0.00%
1008835	534200 JAN	R/M BLDG JANITORIAL	2,409	-	-	-	0.00%
1008835	534500	REP & MTC VEHICLES/EQUIPMENT	1,400	-	-	-	0.00%
1008835	534600	EQUIPMENT REPAIR	279,292	250,000	250,000	250,000	0.00%
1008835	534701	REP & MTC RADIO	2,638	3,500	3,500	3,500	0.00%
1008835	535100	EQUIPMENT RENTAL	-	6,000	6,000	6,000	0.00%
1008835	536000	TRAVEL/TRAINING	1,548	5,000	5,000	5,000	0.00%
1008835	571430	FEES	113	-	-	-	0.00%
		Sub-Total	460,067	473,904	473,904	463,904	-2.11%
Commodities							
1008835	531100	OFFICE SUPPLIES	2,821	5,000	5,000	5,000	0.00%
1008835	531200	POSTAGE	296	500	500	500	0.00%
1008835	533100	GASOLINE	218,120	165,000	165,000	185,000	12.12%
1008835	533201	DIESEL OIL	561,293	603,000	603,000	583,000	-3.32%
1008835	533202	FUEL OIL	381	1,500	1,500	1,500	0.00%
1008835	533500	DEPT SUPPLIES	96,893	61,226	61,226	61,226	0.00%
1008835	533506	SALT	258,984	243,750	208,750	243,750	0.00%
1008835	533509	ASPHALT	596,048	505,334	135,334	535,334	5.94%
1008835	533510	CEMENT	171,593	310,000	275,000	280,000	-9.68%
1008835	533511	PAINT	49,123	52,000	52,000	62,000	19.23%
1008835	533512	SIGNS	40,576	27,000	27,000	27,000	0.00%
1008835	533513	SIGNALS	39,385	44,000	44,000	44,000	0.00%
1008835	533514	WHITEWAY	50,991	34,000	34,000	34,000	0.00%
1008835	533539	SAFETY SUPPLIES & EQUIPMENT	6,588	5,000	5,000	5,000	0.00%
1008835	533600	SMALL TOOLS/EQUIPMENT	9,066	6,900	6,900	6,900	0.00%
1008835	539000	MISCELLANEOUS	598	2,000	2,000	2,000	0.00%
1008835	586035	OPERATING SUPPLIES	-	20,000	20,000	20,000	0.00%
1008835	586035 COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
		Sub-Total	2,102,756	2,086,210	1,646,210	2,096,210	0.48%
Capital							
1008835	586010	EQUIPMENT	-	9,500	9,500	9,500	0.00%
1008835	592299	TRANSFER TO BUDGET CARRYOVER	100,236	-	-	-	0.00%
1008835	592491	TSFR TO ROADWAY IMP CAP PROJ	109,997	-	-	-	0.00%
		Sub-Total	210,233	9,500	9,500	9,500	0.00%
TOTAL	STREETS EXPENDITURES		5,691,622	5,782,805	4,991,119	5,577,863	-3.54%

Streets/Recycling Department

Refuse & Recycling Division

Description/Services

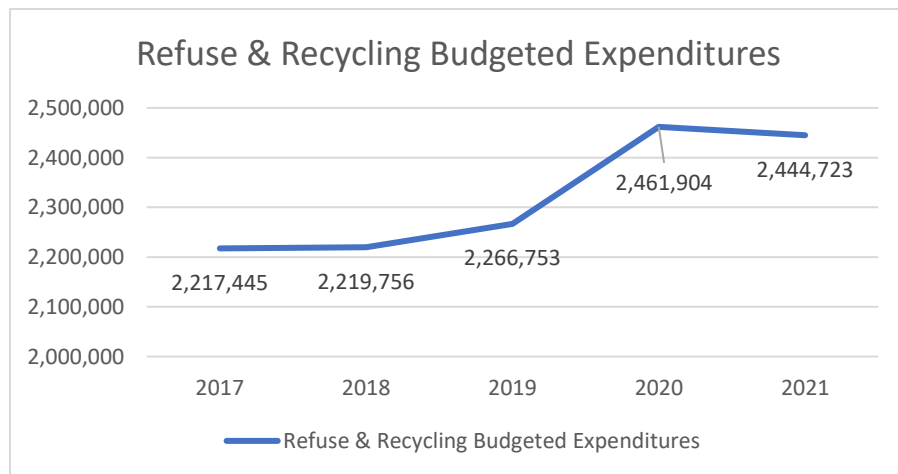
The City of La Crosse Refuse & Recycling Department is responsible for managing code enforcement and organization of various collections throughout the year related to brush, leaf, and large items. We handle contracts related to refuse and recycling collection and yard waste and brush site operations. Daily activities involve assisting residents with issues related to disposal of various items and maintenance of city-service carts.

2020 Accomplishments/Highlights

1. Increased refuse and recycling compliance inspections and education.
2. Collaborate with Hanson's Scrap Metal on electronics drop off event in January, collecting 14,000 lbs of material to be recycled.
3. Communicating with rental property owners, management companies and neighborhood groups about improving compliance on refuse & recycling guidelines.
4. Increase working relationship with other departments and property owners during large item collection/student move out.
5. Using resources such as social media to inform residents on the do's and don'ts and to promote the recycling program and waste reduction.

2021 Goals

1. Coordinate large item/college move out with neighborhood groups and colleges for residents throughout the city.
2. Continue enforcement and recycling compliance inspections.
3. Increase communication with Apartment Association on providing recycling and education for tenants.
4. Collaborate with surrounding communities on a media and social media joint campaign to reduce waste, reuse and donate where and when possible, and to reduce our landfill footprint.
5. Purchase Recycling Coach mobile app to engage educate, and inform residents on recycling guidelines, including other disposal options.



Streets/Recycling Department - Refuse & Recycling Division

Expenditures

1008865 REFUSE & RECYCLING EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
1008865	511100		REGULAR SALARIES	50,629	68,228	68,228	68,967	1.08%
1008865	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
1008865	511200		OVERTIME WAGES	89	-	-	-	0.00%
1008865	513000		BENEFITS BUDGET ONLY	-	26,676	26,676	-	-100.00%
1008865	513100		HEALTH INSURANCE	15,064	-	(2,739)	13,410	0.00%
1008865	513200		LIFE INSURANCE	-	-	-	414	0.00%
1008865	513300		RETIREMENT BENEFITS	3,483	-	-	4,656	0.00%
1008865	513400		SOCIAL SECURITY TAXES	3,764	-	-	5,276	0.00%
		Sub-Total		73,029	94,904	92,165	92,723	-2.30%
Contractual Services								
1008865	522100		TELEPHONE COMMUNICATIONS	210	-	-	-	0.00%
1008865	522600		RECYCLING SERVICES	499,612	520,000	520,000	531,000	2.12%
1008865	522601		RECYCLING YARD WASTE	44,517	63,000	63,000	45,500	-27.78%
1008865	522602		HOUSEHOLD HAZARDOUS WASTE	71,887	72,000	72,000	78,000	8.33%
1008865	522700		GARBAGE SERVICES	1,018,898	950,000	950,000	1,379,000	45.16%
1008865	522701		MAJOR APPLIANCE DISPOSAL	496	4,000	4,000	4,000	0.00%
1008865	524600		REP & MTC EQUIPMENT	1,446	8,000	8,000	8,000	0.00%
1008865	526403		COUNTY SVCS LANDFILL CHRGR	481,431	604,800	604,800	161,200	-73.35%
1008865	526403	MTLGI	MATTRESS & LRG ITEM COLLECTION	112,177	70,000	70,000	85,000	21.43%
1008865	529001		CONT SVC RIVERFRONT-YARD WASTE	24,978	36,000	36,000	36,000	0.00%
1008865	531401		COPIES RECYCLING	5	300	300	300	0.00%
1008865	571430		FEES	6	-	-	-	0.00%
		Sub-Total		2,255,661	2,328,100	2,328,100	2,328,000	0.00%
Commodities								
1008865	531100		OFFICE SUPPLIES	415	500	500	500	0.00%
1008865	531103		SUPPLIES RECYCLING	4,868	10,000	10,000	10,000	0.00%
1008865	531203		POSTAGE RECYCLING	3,942	4,400	4,400	4,500	2.27%
1008865	533100		GASOLINE	-	-	-	-	0.00%
		Sub-Total		9,225	14,900	14,900	15,000	0.67%
Capital								
1008865	539207		ABANDONMENT OF LANDFILL	7,955	9,000	9,000	9,000	0.00%
1008865	586010		EQUIPMENT	-	15,000	15,000	-	-100.00%
		Sub-Total		7,955	24,000	24,000	9,000	-62.50%
TOTAL	REFUSE & RECYCLING EXPENDITURES			2,345,870	2,461,904	2,459,165	2,444,723	-0.70%

General Government

Description/Services

The General Government cost center contains multiple divisions; contingency, general expense, special appropriations, insurance, and room tax. Contingency is budgeted funds to provide cover for emergency and unforeseen expenditures for the budgeted year. General expense is a division for general governmental expenditures/programs that are for government wide purposes and not directly related to any specific department. The major budgeted expenditures include retiree health insurance, animal control, outside legal and professional services, etc. Special Appropriations budget is for the use of general fund reserves, generally used for legal settlements and cash funding of capital projects. The insurance budget contains the insurance costs for city wide assets. Room tax budget is for the funding of the Room Tax Commission.

1002505 CONTINGENCY EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1002505	592299		TRANSFER TO BUDGET CARRYOVER	154,851	-	-	-	0.00%
1002505	592483		TSFR TO BLDGS & LND/PROP CAP P	-	-	68,886	-	0.00%
1002505	592490		TSFR TO PARKS & REC CAP PROJ	26,464	-	-	-	0.00%
1002505	592491		TSFR TO ROADWAY IMP CAP PROJ	30,000	-	-	-	0.00%
1002505	595000		CONTINGENCY FUND	52,677	300,000	231,114	300,000	0.00%
1002505	595000	433	CANCEL TAXES	1,291	-	-	-	0.00%
1002505	595000	COVID	CONTINGENCY FUND - COVID EXPS	-	-	-	-	0.00%
TOTAL	CONTINGENCY EXPENDITURES			265,283	300,000	300,000	300,000	0.00%

1004235 SPEC APPROPRIATIONS EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1004235	592299		TRANSFER TO BUDGET CARRYOVER	160,000	-	-	-	0.00%
1004235	592490		TSFR TO PARKS & REC CAP PROJ	278,514	-	-	-	0.00%
1004235	596005		PROPERTY TAX SETTLEMENT	-	-	-	-	0.00%
TOTAL	SPEC APPROPRIATIONS EXPENDITURES			438,514	-	-	-	0.00%

General Government

				2019	2020	2020	2021	VARIANCE +/-
1004205	GENERAL EXPENSE EXPENDITURES			ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
1004205	599002	SALARY INCREASES		5,495	636,281	253,234	634,273	-0.32%
		Sub-Total		5,495	636,281	253,234	634,273	-0.32%
Contractual Services								
1004205	513100	RETIREE HEALTH INSURANCE		1,852,821	2,447,115	2,073,224	2,172,362	-11.23%
1004205	519013	SAFETY SEMINAR		17,267	13,000	7,000	-	-100.00%
1004205	521100	OUTSIDE LEGAL SERVICES		7,988	10,000	10,000	10,000	0.00%
1004205	521200	598	AUDIT GENERAL	25,500	27,000	27,000	27,423	1.57%
1004205	521200	599	AUDIT SINGLE	6,800	9,102	9,102	9,543	4.85%
1004205	521200	600	AUDIT WDFR & TAX 16	5,300	5,545	5,545	5,814	4.85%
1004205	521200	601	AUDIT LEASES	2,900	3,034	3,034	3,181	4.85%
1004205	521602		PROMO INDUSTR DEVLOP	22,153	22,153	22,153	22,153	0.00%
1004205	521603		PROMO ECON DEVL P DWNTWN	27,000	27,000	27,000	27,000	0.00%
1004205	521606		LA CROSSE AREA PLNG COMMITTEE	26,491	27,000	27,000	27,000	0.00%
1004205	521607	2551	CITY ARTS BOARD	1,575	8,000	2,000	50,000	525.00%
1004205	521608		INT'L COMM FOR SISTER CITIES	2,473	5,000	2,000	5,000	0.00%
1004205	521615		NORTH LAX BUSINESS ASSN	-	17,500	-	-	-100.00%
1004205	521616		SCENIC MISS REG TRAVEL BUS	8,500	8,000	8,000	8,000	0.00%
1004205	521617		SAFE RIDE PROGRAM	5,000	5,000	5,000	5,000	0.00%
1004205	522550		STORM WATER	6,612	6,000	6,000	6,000	0.00%
1004205	524100	TRLS	REPAIR/MTCE TRAILS	125,000	125,000	115,000	100,000	-20.00%
1004205	529000		OTHER CONTRACTUAL SERVICES	8,504	173,000	173,000	195,000	12.72%
1004205	529601		ANIMAL CONTROL	157,542	149,000	149,000	149,000	0.00%
1004205	529608		MEMORIAL DAY	-	1,000	1,000	1,000	0.00%
1004205	529609		WATER FOUNTAINS	638	700	700	700	0.00%
1004205	532200		DUES	10,576	16,700	16,700	18,179	8.86%
1004205	533538		TREE PLANTING	34,000	40,000	40,000	40,000	0.00%
1004205	533910		BEAUTIFICATION PROGRAM	52,201	50,000	50,000	50,000	0.00%
1004205	533920		SUMMER YOUTH PRGM WISCORPS	90,000	95,000	95,000	95,000	0.00%
1004205	534900		REPAIR/MAINT P&R	-	100,000	100,000	75,000	-25.00%
1004205	539000		MISCELLANEOUS	170,013	43,500	43,500	63,500	45.98%
1004205	539008		BICYCLE/PED PLAN	-	50,000	-	50,000	0.00%
1004205	539018		MUNICIPAL CODE	6,952	7,500	7,500	7,500	0.00%
1004205	539209		DELINQUENT PP TAX CHARGEBACK	37,253	40,000	40,000	40,000	0.00%
1004205	539350		MANUFACTURING ASSESSMENT	15,661	15,661	15,661	15,661	0.00%
1004205	539519		TAX EXP - PY PROP PURCHASE	3	200	200	200	0.00%
1004205	539550		TAX PYMT DUE FROM ANNEXATIONS	52,505	50,000	50,000	50,000	0.00%
1004205	571430		CREDIT CARD FEES	8,396	6,000	6,000	6,000	0.00%
1004205	583002		INFRASTRUCTURE STREET LIGHTING	457,167	450,000	450,000	450,000	0.00%
1004205	591100		BAD DEBT EXPENSE	35,577	20,000	20,000	20,000	0.00%
1004205	592720		TRSF TO HCCC	25,400	-	-	-	0.00%
1004205	593000		TSFR TO TRANSIT	644,264	745,925	545,925	745,925	0.00%
1004205	599991		CONTRA EXPENSE	-	(769,878)	750,000	-	-100.00%
		Sub-Total		3,950,030	4,049,757	4,903,244	4,551,141	12.38%
Commodities								
1004205	531200	POSTAGE		9,967	14,000	14,000	14,000	0.00%
		Sub-Total		9,967	14,000	14,000	14,000	0.00%
Capital								
1004205	587010	STREETSCAPING REP/MTC		7,676	50,000	-	-	-100.00%
1004205	587040	SIDEWALKS		-	50,000	-	-	-100.00%
1004205	592300	TSFR TO-DEBT SERVICE		-	50,000	50,000	50,000	0.00%
1004205	592400	TRANSFER TO CAPITAL FUNDS		395,000	-	-	-	0.00%
1004205	592483	TSFR TO BLDGS & LND/PROP CAP P		25,000	-	-	-	0.00%
		Sub-Total		427,676	150,000	50,000	50,000	-66.67%
TOTAL	GENL EXPENSE EXPENDITURES			4,393,168	4,850,038	5,220,478	5,249,414	8.23%

General Government

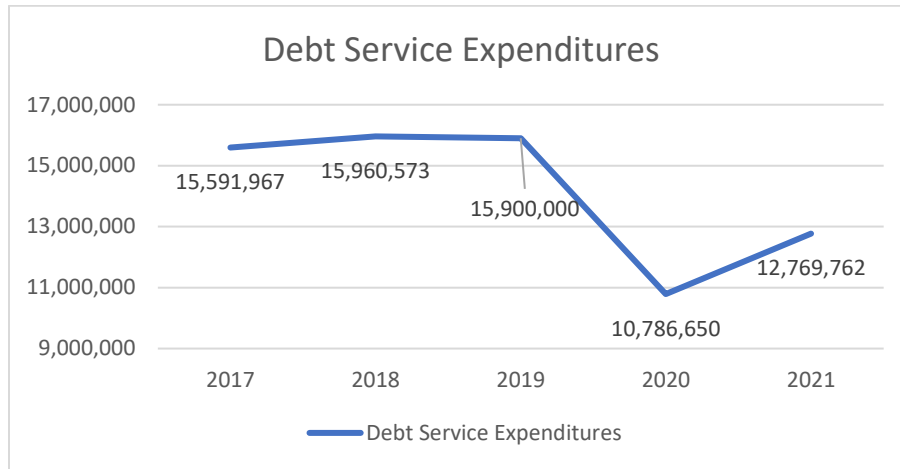
1004605 INSURANCE EXPENDITURES			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Contractual Services							
1004605	521100	LEGAL SERVICES	53,348	75,000	75,000	75,000	0.00%
1004605	521902	OTH PROF SVC MEDICAL CONSULT	8,205	8,500	8,500	8,500	0.00%
1004605	525000	TRAINING SERVICES	-	100	100	100	0.00%
1004605	531400	COPIES	-	50	50	50	0.00%
1004605	551000	STORAGE TANK INSURANCE	5,485	5,600	5,600	6,300	12.50%
1004605	551001	PROPERTY INS	158,543	191,000	191,000	191,000	0.00%
1004605	551002	BOILER INS	7,587	7,800	7,800	9,000	15.38%
1004605	551003	EMPLOYEE BONDS	3,203	4,000	4,000	4,000	0.00%
1004605	551004	EXCESS LIABILITY INS	129,925	140,000	140,000	155,000	10.71%
1004605	551005	WORKER COMPENSATION INSURANCE	145,000	145,000	145,000	145,000	0.00%
1004605	551006	EXCESS WORK COMP	52,590	55,000	55,000	63,000	14.55%
1004605	551007	LIABILITY CLAIMS FUND	72,000	72,000	72,000	80,000	11.11%
1004605	551008	STATE WORK COMP ASSESS	1,746	3,000	3,000	3,000	0.00%
1004605	551017	VOLUNTEER INS	343	375	375	375	0.00%
		Sub-Total	637,975	707,425	707,425	740,325	4.65%
Commodities							
1004605	531100	OFFICE SUPPLIES	-	50	50	50	0.00%
1004605	531200	POSTAGE	-	25	25	25	0.00%
		Sub-Total	-	75	75	75	0.00%
TOTAL	INSURANCE EXPENDITURES		637,975	707,500	707,500	740,400	4.65%

1007915 ROOM TAX EXPENDITURES			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel							
1007915	511100	REGULAR SALARIES	207	-	-	-	0.00%
		Sub-Total	207	-	-	-	0.00%
Contractual Services							
1007915	531400	COPIES	0	80	80	80	0.00%
		Sub-Total	0	80	80	80	0.00%
Commodities							
1007915	531200	POSTAGE	6	75	75	75	0.00%
		Sub-Total	6	75	75	75	0.00%
TOTAL	ROOM TAX EXPENDITURES		213	155	155	155	0.00%

Debt Service

Description/Services

Debt service is the cash that is required to satisfy the interest and principal payments on the City's general obligation debt for the budget year.



Expenditures

1003105 DEBT SERVICE-EXPENSE				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
1003105	592300	TSFR TO-DEBT SERVICE		15,900,000	10,786,650	10,786,650	12,769,762	18.38%
TOTAL	DEBT SERVICE-EXPENSE			15,900,000	10,786,650	10,786,650	12,769,762	18.38%

Enterprise Funds Budget Detail



La Crosse Regional Airport

Description/Services

The La Crosse Regional Airport is a certified commercial air carrier airport. It serves the greater Coulee Region with air service to Minneapolis/St. Paul, Chicago, and Detroit with service by American Airlines and Delta Airlines. On an annual basis, an average of 200,000 passengers pass through the airport. In addition to this air service, the airport has more than 70 private aircraft based on the airport that serve the business and recreational needs of the community. The department seeks to excel in providing a safe, secure, financially self-sufficient, and customer service focused airport for its users and the community at large.

2021 Goals

1. Complete the Airport Master Plan.
2. Reduce the planned deficit within the 2021 Budget created by the economic downturn related to the events of 2020.
3. Strategically leverage local dollars against outside funding sources to carry forward capital projects.

Performance Measures

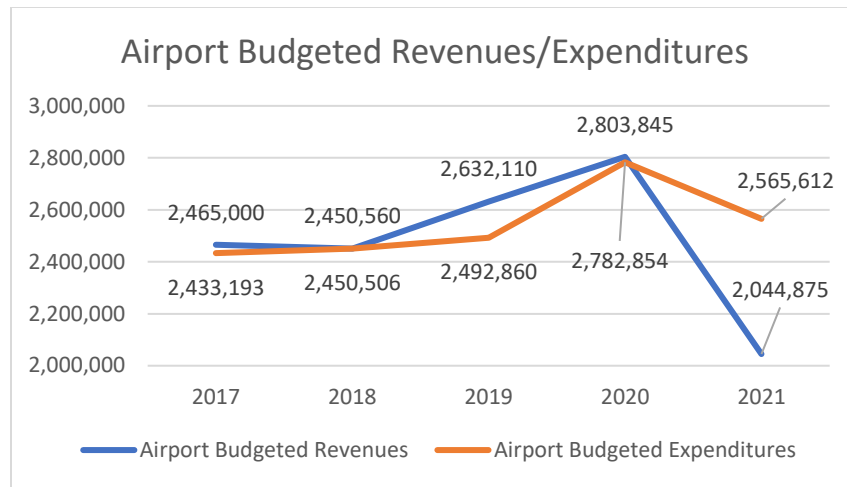
	Projected 2020	2021 Goal/Benchmark
Number of passenger enplanements	47,350	67,700
Remain a self-sufficient enterprise fund	Yes	Yes
Increase total non-aeronautical revenue	\$957,690	\$1,046,600

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	21	21	21

La Crosse Regional Airport



Revenues

6001004 AIRPORT REVENUES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
6001004	463405	LANDING FEES SIGNATORY		(228,124)	(198,221)	(198,221)	(142,160)	-28.28%
6001004	463410	LANDING FEES NON-SIGNATORY		(50,943)	(60,000)	(60,000)	(34,000)	-43.33%
6001004	463427	10% GROSS CAR RENTALS		(484,204)	(430,000)	(430,000)	(264,800)	-38.42%
6001004	463430	COLGN % GROSS FBO		(61,454)	(45,000)	(45,000)	(34,000)	-24.44%
6001004	463436	FUEL FLOW FEE		(48,221)	(40,000)	(40,000)	(28,100)	-29.75%
6001004	463441	GAS TAX REFUND		(3,889)	(1,000)	(1,000)	(2,500)	150.00%
6001004	463446	REIMBURSEMENT		(3,110)	(2,000)	(2,000)	-	-100.00%
6001004	463452	FUEL SALES		(22,085)	(2,000)	(2,000)	(15,000)	650.00%
6001004	463499	MISCELLANEOUS		(108,746)	(5,000)	(5,000)	(8,000)	60.00%
6001004	463513	BADGE FEES		(8,845)	(5,000)	(5,000)	(8,750)	75.00%
6001004	467802	ATM FEES REV		(368)	(1,500)	(1,500)	-	-100.00%
6001004	474019	REBATES/REFUNDS PCARD		(8,955)	(5,000)	(5,000)	(5,000)	0.00%
6001004	481000	INVESTMENT		(64,912)	(20,000)	(20,000)	(27,500)	37.50%
6001004	482402	RENT LAND/BLDG		(339,088)	(452,700)	(452,700)	(368,248)	-18.66%
6001004	482403	RENT TERMINAL SPACE		(651,157)	(695,124)	(695,124)	(609,542)	-12.31%
6001004	482430	RENT PARKING		(928,138)	(841,300)	(841,300)	(497,275)	-40.89%
6001004	484003	DIVIDENDS		(81)	-	-	-	0.00%
6001004	486120	CONTRIBUTIONS FROM OTHER		(870,435)	-	-	-	0.00%
6001004	489000	MISCELLANEOUS		-	-	-	-	0.00%
6001004	492200	TSFR FROM-SR FUND		62,792	-	-	-	0.00%
6001004	492603	TSFR FROM-PARKING UTILITY		(343,247)	-	-	-	0.00%
6001004	492604	TRSR FROM-AIRPT O&M CAPITALS		-	-	-	-	0.00%
TOTAL	AIRPORT REVENUES			(4,163,209)	(2,803,845)	(2,803,845)	(2,044,875)	-27.07%

La Crosse Regional Airport

Expenditures

6001004 AIRPORT EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
6001005	511100		REGULAR SALARIES	607,607	907,487	907,487	925,605	2.00%
6001005	511100	823	REG SAL OPERATIONS	137,209	-	-	-	0.00%
6001005	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
6001005	511100	MAINT	REGULAR SAL MAINTENANCE	-	-	-	-	0.00%
6001005	511101		LIMITED TERM EE SALARIES	13,325	60,000	60,000	60,600	1.00%
6001005	511101	COVID	LIMITED TERM EE SALARIES	-	-	-	-	0.00%
6001005	511200		OVERTIME WAGES	39,852	66,000	66,000	66,000	0.00%
6001005	511200	823	OVERTIME OPERATIONS	25,653	-	-	-	0.00%
6001005	511200	MAINT	OVERTIME WAGES MAINTENANCE	-	-	-	-	0.00%
6001005	513000		BENEFITS BUDGET ONLY	-	392,844	392,844	-	-100.00%
6001005	513100		HEALTH INSURANCE	285,987	-	-	214,555	0.00%
6001005	513200		LIFE INSURANCE	982	-	-	5,052	0.00%
6001005	513300		RETIREMENT BENEFITS	48,475	-	-	61,282	0.00%
6001005	513400		SOCIAL SECURITY TAXES	62,439	-	-	80,494	0.00%
6001005	513600		UNEMPLOYMENT COMPENSATION	(128)	-	-	-	0.00%
6001005	514100		CLOTHING/UNIFORM ALLOWANCE	5,508	5,000	5,000	4,500	-10.00%
6001005	519900		CHGS IN SICK & VAC LIABILITY	(8,584)	-	-	-	0.00%
		Sub-Total		1,218,325	1,431,331	1,431,331	1,418,088	-0.93%
Contractual Services								
6001005	521100		LEGAL SERVICES	1,664	5,000	5,000	4,000	-20.00%
6001005	521200		AUDIT & ACCOUNTING SERVICES	-	2,200	2,200	2,194	-0.27%
6001005	521400		CONSULTING SERVICES	52,569	-	-	-	0.00%
6001005	521500		RECRUITMENT	8,590	3,000	3,000	750	-75.00%
6001005	521600		PROFESSIONAL SERVICES	171,702	224,500	224,500	184,750	-17.71%
6001005	521601	ADVER	PROMOTION & ADVERTISING PLCCM	500	-	-	-	0.00%
6001005	521650		FIRE PROTECTION SVCS	-	110,000	110,000	-	-100.00%
6001005	522100		DATA AND TECHNOLOGY	77,359	65,120	65,120	81,280	24.82%
6001005	522200		ELECTRICITY	116,414	158,850	158,850	158,250	-0.38%
6001005	522300		WATER	7,756	15,125	15,125	16,425	8.60%
6001005	522400		NATURAL GAS	33,327	51,350	51,350	56,900	10.81%
6001005	522550		STORM WATER	4,822	10,000	10,000	7,500	-25.00%
6001005	522700		GARBAGE SERVICES	5,720	10,400	10,400	7,500	-27.88%
6001005	526100		CITY SERVICES	96,413	96,500	96,500	101,562	5.25%
6001005	532300		SUBSCRIPTIONS	12,090	11,000	11,000	11,500	4.55%
6001005	534100		MAINTENANCE INFRASTRUCTURE	143,671	126,000	126,000	128,900	2.30%
6001005	534104		MAINTENANCE TERMINAL PRK LOT	449	-	-	-	0.00%
6001005	534200		MAINTENANCE BUILDINGS	142,221	135,000	135,000	102,750	-23.89%
6001005	534500		R/MTC VEHICLES	124,761	72,500	72,500	62,000	-14.48%
6001005	534605		MAINTENANCE SNOW EQUIPMENT	1,137	-	-	-	0.00%
6001005	536000		TRAINING & TRAVEL	26,633	35,700	35,700	24,000	-32.77%
6001005	551005		WORKER COMPENSATION INSURANCE	25,982	27,578	27,578	27,500	-0.28%
6001005	551011		FIRE INSURANCE	23,989	26,000	26,000	25,000	-3.85%
6001005	551016		LIABILITY INSURANCE	14,579	15,500	15,500	16,000	3.23%
6001005	551016	CRSVC	CAR SVC FACILITY INSURANCE	-	10,000	10,000	10,000	0.00%
6001005	571430		ATM FEES EXP	28,349	25,000	25,000	25,000	0.00%
6001005	595500		PAYMENT TO ESCROW AGENT	1,000	-	-	-	0.00%
		Sub-Total		1,121,698	1,236,323	1,236,323	1,053,761	-14.77%

La Crosse Regional Airport

6001004 AIRPORT EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Commodities								
6001005	531100		SUPPLIES	102,270	14,000	14,000	12,000	-14.29%
6001005	531200		POSTAGE	1,079	2,000	2,000	2,000	0.00%
6001005	533100		FUEL OIL AND GREASE	76,145	82,000	82,000	65,600	-20.00%
6001005	533303		SHOP SUPPLIES	-	-	-	-	0.00%
6001005	539000		MISCELLANEOUS	1,704	15,000	15,000	10,000	-33.33%
6001005	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
		Sub-Total		181,197	113,000	113,000	89,600	-20.71%
Capital								
6001005	554001		DEPRECIATION	1,750,743	-	-	-	0.00%
6001005	575000		DEBT ADMINISTRATIVE COSTS	1,000	-	-	-	0.00%
6001005	586000	EQP18	2018 CAPITAL EQUIPMENT	-	-	-	45,000	0.00%
6001005	592299		TRANSFER TO BUDGET CARRYOVER	15,307	-	-	-	0.00%
6001005	592603		TSFR TO AIRPORT CUSTOMER FACIL	368,002	-	-	-	0.00%
6001005	592604		TRSF TO AIRPORT O&M CAPITALS	335,827	-	-	-	0.00%
6001005	592720		TRSF TO HCCC	-	2,200	2,200	2,200	0.00%
6001005	599600		AIRPORT CONTRA ASSET EXP	(89,369)	-	-	-	0.00%
6001005	599900		PRIOR YEAR EXPENSE	(10)	-	-	-	0.00%
		Sub-Total		2,381,500	2,200	2,200	47,200	2045.45%
TOTAL	AIRPORT EXPENDITURES			4,902,720	2,782,854	2,782,854	2,608,649	-6.26%
TOTAL	AIRPORT REVENUES			(4,163,209)	(2,803,845)	(2,803,845)	(2,044,875)	-27.07%
TOTAL	AIRPORT EXPENDITURES			4,902,720	2,782,854	2,782,854	2,608,649	-6.26%
NET TOTAL AIRPORT				739,511	(20,991)	(20,991)	563,774	

Parking Enterprise

Description/Services

The Parking Enterprise is managed by a Parking Coordinator who works directly with the Assistant Police Chief. The Parking Enterprise has two responsibilities, the enforcement of all parking regulations within the City and the operation of all City-owned parking facilities. The enforcement division is responsible for the enforcement of all parking rules and regulations on approximately 225 miles of city streets. This work is done through a staff of Civil Service Employees (CSE's) who are tasked with the enforcement of parking violations. Office support staff process data entry and revenue collections. The grounds division of the Parking Enterprise is responsible for the operation of all the municipally-owned ramps and surface lots. These include the Market Square Ramp with a total of 632 spaces, the La Crosse Center Ramp with a total of 893 spaces, the Main Street ramp with a total of 395 spaces, the Riverside Ramp with a total of 903 spaces, and the Pine Street ramp with a total of 606 spaces. When you add in the surface lots, the Parking Utility manages almost 4,000 parking spaces. In addition, the Parking Enterprise manages downtown on-street hourly parking to ensure customer turnover for downtown businesses.

2020 Accomplishments/Highlights

1. Launched contactless parking system.
2. Completed citywide parking study and strategic parking plan.
3. Implemented a Downtown Employee Permit process.
4. Resurfaced Main Street Ramp stairwells.
5. Repainted parking zones in the downtown district to enhance compliance.

2021 Goals

1. Enhance Parking Utility webpages and social media connection with the parking customers.
2. Install counting system in parking ramps to enhance parking experience.
3. Improve directional exit signage and level signage in parking ramps.
4. Expand pay to park zones/parking benefit districts for neighborhood parking.

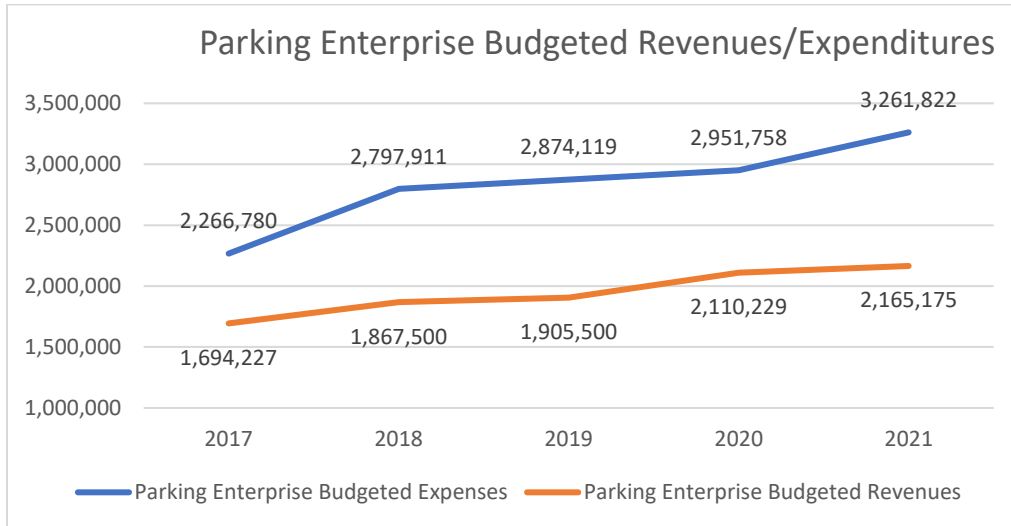
Performance Measures

	Projected 2020	2021 Goal/Benchmark
Parking Citations	50,093	50,000
Ramp Permits	1,710	2,000
Ramp Security Patrol Hours	2,600	2,920
Citation Collection rate	92%	95%
Contactless Transactions	55,543	65,000
Pay Station Transactions	86,943	80,000

Staffing

	2019	2020	2021
Full Time Equivalents	13.3	13.5	19.5

Parking Enterprise



Revenues

6107014 PARKING ENTERPRISE REVENUE				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
6107014	463301		PARKING VIOLATIONS	(1,359,374)	(900,000)	(900,000)	(1,100,000)	22.22%
6107014	463302	100B6	100 BLK 6TH ST LOT (DAVY ENG)	(5,769)	(4,700)	(4,700)	-	-100.00%
6107014	463302	3RDCM	3RD & CAMERON LOT (PISCHKE)	(701)	-	-	-	0.00%
6107014	463302	FRTJY	FRONT & JAY LOT (PUMPHOUSE)	-	(300)	(300)	-	-100.00%
6107014	463308		BICYCLE LOCKER RENT	(210)	(250)	(250)	-	-100.00%
6107014	463310		MUN PRKG DIST ASSESS	(116,323)	(128,979)	(128,979)	(140,175)	8.68%
6107014	463319		PARKING RAMP PAY STATIONS	(247,533)	(150,000)	(150,000)	(200,000)	33.33%
6107014	463320		RESIDENTIAL PERMITS	(1,800)	(3,000)	(3,000)	(2,000)	-33.33%
6107014	463321		PARKING RAMP PERMIT REVENUE	(675,765)	(900,000)	(900,000)	(700,000)	-22.22%
6107014	463441		GAS TAX REFUND	(2,747)	-	-	-	0.00%
6107014	467813		PRKG-SPECIAL EVENTS	(5,756)	-	-	-	0.00%
6107014	474019		REBATES/REFUNDS PCARD	(781)	-	-	-	0.00%
6107014	481000		INVESTMENT INCOME	(79,154)	(3,000)	(3,000)	(3,000)	0.00%
6107014	484000		INSURANCE RECOVERIES	(47,000)	-	-	-	0.00%
6107014	484003		DIVIDENDS	(218)	-	-	-	0.00%
6107014	485008		RESTITUTION	(303)	-	-	-	0.00%
6107014	489000		MISCELLANEOUS REVENUE	(42,426)	(20,000)	(20,000)	(20,000)	0.00%
TOTAL PARKING ENTERPRISE REVENUES				(2,585,859)	(2,110,229)	(2,110,229)	(2,165,175)	2.60%

Parking Enterprise

Expenditures

				2019	2020	2020	2021	VARIANCE +/-
6107015 PARKING ENTERPRISE EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
6107015	511100		REGULAR SALARIES	523,486	564,556	564,556	779,698	38.11%
6107015	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
6107015	511101		LIMITED TERM EE SALARIES	7,636	11,500	11,500	11,000	-4.35%
6107015	511101	COVID	LIMITED TERM EE SALARIES	-	-	-	-	0.00%
6107015	511108		TEMPORARY HELP	-	18,500	18,500	18,000	-2.70%
6107015	511200		OVERTIME WAGES	10,387	25,600	25,600	25,000	-2.34%
6107015	511200	COVID	OVERTIME WAGES	-	-	-	-	0.00%
6107015	513000		BENEFITS BUDGET ONLY	-	279,795	279,795	-	-100.00%
6107015	513100		HEALTH INSURANCE	201,385	-	-	205,168	0.00%
6107015	513200		LIFE INSURANCE	898	-	-	4,046	0.00%
6107015	513300		RETIREMENT BENEFITS	23,158	-	-	52,632	0.00%
6107015	513400		SOCIAL SECURITY TAXES	30,146	-	-	59,648	0.00%
6107015	513600		UNEMPLOYMENT COMPENSATION	277	-	-	-	0.00%
6107015	514100		CLOTHING/UNIFORM ALLOWANCE	4,695	6,000	6,000	6,000	0.00%
6107015	519900		CHGS IN SICK & VAC LIABILITY	(11,709)	-	-	-	0.00%
			Sub-Total	790,358	905,951	905,951	1,161,192	28.17%
Contractual Services								
6107015	521200		AUDIT & ACCOUNTING SERVICES	2,000	2,092	2,092	2,194	4.88%
6107015	521600		MARKETING	3,888	4,000	4,000	4,000	0.00%
6107015	522100		TELEPHONE COMMUNICATIONS	11,593	7,750	7,750	11,750	51.61%
6107015	522200		ELECTRICITY	104,291	139,000	139,000	135,000	-2.88%
6107015	522300		WATER	1,810	2,071	2,071	2,071	0.00%
6107015	522550		STORM WATER	3,194	5,063	5,063	5,063	0.00%
6107015	523400		RAMP SECURITY	27,900	41,000	41,000	41,000	0.00%
6107015	524361		REP & MTC SVC-LOTS	898	-	-	-	0.00%
6107015	524362		REP & MTC SVC-RAMPS	300,509	361,500	361,500	361,500	0.00%
6107015	526100		CITY SERVICES	99,208	78,620	78,620	90,861	15.57%
6107015	529000		OTHER CONTRACTUAL SERVICES	35	4,200	4,200	5,200	23.81%
6107015	533710		TRAINING	-	-	-	3,300	0.00%
6107015	534600		REPAIR/MAINTENANCE EQUIPMEN	34,104	39,000	39,000	39,000	0.00%
6107015	536000		TRAVEL	9,603	11,000	11,000	7,700	-30.00%
6107015	539003		MISC REFUNDS	7,187	3,700	3,700	7,000	89.19%
6107015	539021		LICENSE SUSPENSION FEES	24,259	30,000	30,000	30,000	0.00%
6107015	551001		PROPERTY INS	45,818	46,971	46,971	57,251	21.89%
6107015	551005		WORKER COMPENSATION INSURAN	13,974	15,000	15,000	15,500	3.33%
6107015	551016		LIABILITY INS	11,416	12,500	12,500	12,700	1.60%
6107015	571430		FEES	42,648	25,000	25,000	25,000	0.00%
6107015	588006		TICKET SERVICES	66,667	85,000	85,000	120,000	41.18%
6107015	591100		BAD DEBT EXPENSE	64,392	65,000	65,000	65,000	0.00%
6107015	599900		PRIOR YEAR EXPENSE	(8)	-	-	-	0.00%
			Sub-Total	875,386	978,467	978,467	1,041,090	6.40%
Commodities								
6107015	531100		OFFICE SUPPLIES	4,080	4,200	4,200	4,200	0.00%
6107015	531200		POSTAGE	12,494	24,300	24,300	16,500	-32.10%
6107015	533100		GASOLINE	30,939	31,000	31,000	31,000	0.00%
6107015	533200		OIL	-	100	100	100	0.00%
6107015	539000		MISCELLANEOUS	5,033	5,000	5,000	5,000	0.00%
6107015	586035	COVID	OPERATING SUPPLIES	-	-	-	-	0.00%
			Sub-Total	52,547	64,600	64,600	56,800	-12.07%

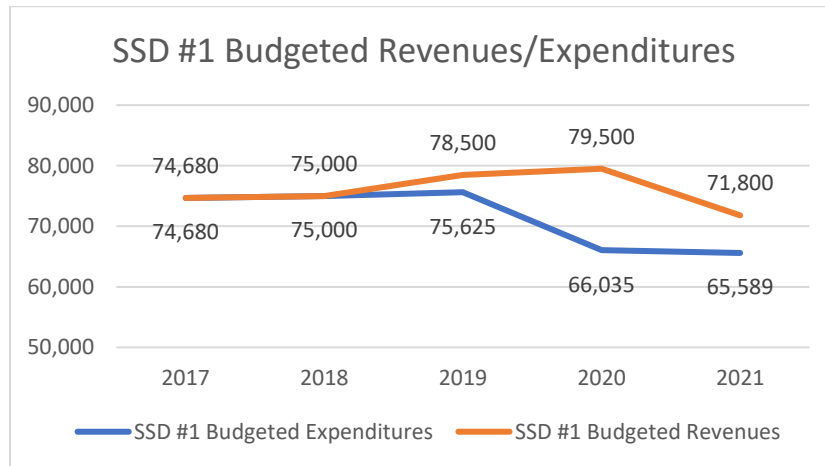
Parking Enterprise

6107015 PARKING ENTERPRISE EXPENDITURES				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Capital								
6107015	554001		DEPRECIATION	1,275,668	875,000	875,000	875,000	0.00%
6107015	562000		DEBT INTEREST PAYMENTS	251,191	-	-	-	0.00%
6107015	586000		C/O EQUIPMENT	12,903	72,740	72,740	72,740	0.00%
6107015	591004		LOSS ON SALE OF FA	0	-	-	-	0.00%
6107015	591005		LOSS ON DISPOSAL	71,007	-	-	-	0.00%
6107015	592100		TSFR TO-GENERAL FUND	73,815	-	-	55,000	0.00%
6107015	592299		TRANSFER TO BUDGET CARRYOVER	6,219	-	-	-	0.00%
6107015	592480		TRANSFER TO CAPITAL EQUIPMENT	-	-	-	-	0.00%
6107015	592495		TSFR TO PARKING CAP PROJECTS	179,500	-	-	-	0.00%
6107015	592640		TSFR TO-TRANSIT	55,000	55,000	55,000	-	-100.00%
			Sub-Total	1,925,304	1,002,740	1,002,740	1,002,740	0.00%
TOTAL	PARKING ENTERPRISE EXPENDITURES			3,643,594	2,951,758	2,951,758	3,261,822	10.50%
TOTAL	PARKING ENTERPRISE REVENUES			(2,585,859)	(2,110,229)	(2,110,229)	(2,165,175)	2.60%
TOTAL	PARKING ENTERPRISE EXPENDITURES			3,643,594	2,951,758	2,951,758	3,261,822	10.50%
TOTAL NET				1,057,735	841,529	841,529	1,096,647	30.32%

Sanitary Sewer District #1

Description/Services

Sanitary Sewer District #1 is a sanitary district in the Town of Shelby that the regional La Crosse treatment plants accept and treat waste from.



Revenues

				2019	2020	2020	2021	VARIANCE +/-
6209004 SSD#1-REVENUE				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
6209004	400000		REVENUE BUDGET ONLY	-	-	-	-	0.00%
6209004	464100		SEWER SERVICE	(40,711)	(44,000)	(44,000)	(40,000)	-9.09%
6209004	464101		MAINTENANCE	(8,282)	(8,500)	(8,500)	(8,300)	-2.35%
6209004	464102		OPERATION	(18,599)	(22,500)	(22,500)	(19,000)	-15.56%
6209004	464109		FORFEITED DISCOUNTS	(1,387)	(1,000)	(1,000)	(1,200)	20.00%
6209004	481000		INVESTMENT	(6,263)	(3,500)	(3,500)	(3,300)	-5.71%
TOTAL	SSD#1-REVENUE			(75,244)	(79,500)	(79,500)	(71,800)	-9.69%

Sanitary Sewer District #1

Expenditures

6209004 SSD#1 EXPENDITURES				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Contractual Services								
6209005	521200	AUDIT & ACCOUNTING SERVICES		1,000	1,046	1,046	1,097	4.88%
6209005	522503	SEWAGE TREATMENT SSD #1		41,312	44,000	44,000	44,000	0.00%
6209005	524400	REP & MTC UTILITY		8,404	8,800	8,800	8,800	0.00%
6209005	526100	CITY SERVICES		21,008	9,864	9,864	9,517	-3.52%
6209005	551019	INSURANCE		-	150	150	-	-100.00%
		Sub-Total		71,724	63,860	63,860	63,414	-0.70%
Commodities								
6209005	531200	POSTAGE		157	175	175	175	0.00%
		Sub-Total		157	175	175	175	0.00%
Capital								
6209005	554000	DEPRECIATION AND AMORTIZATION		1,984	2,000	2,000	2,000	0.00%
		Sub-Total		1,984	2,000	2,000	2,000	0.00%
TOTAL	SSD#1 EXPENDITURES			73,865	66,035	66,035	65,589	-0.68%
TOTAL	SSD#1-REVENUE			(75,244)	(79,500)	(79,500)	(71,800)	-9.69%
TOTAL	SSD#1 EXPENDITURES			73,865	66,035	66,035	65,589	-0.68%
NET TOTAL				(1,379)	(13,465)	(13,465)	(6,211)	-53.87%

Sanitary Sewer Utility

Description/Services

The Sanitary Sewer Utility operates and maintains the Isle la Plume wastewater treatment plant, 26 sanitary sewer lift (pumping) stations and about 205 miles of sanitary sewers that make-up the wastewater collection and conveyance system. Flows to the plant averaged about 10.2 million gallons per day (MGD). The Utility flushes and cleans about one-third of the entire sewer system every year. The same staff repairs, rebuilds and rehabilitates manholes, vaults, valves, and other sanitary sewer structures as needed. (Contracted contributing cities operate and maintain their own collection systems and are only billed a wholesale rate for sewage treatment.)

The Utility operates as a public enterprise and receives no direct tax money from the City. Revenue sources include sales of sewage treatment to residential, commercial, industrial and public authority customers billed quarterly and wholesale treatment of Sewage from Onalaska, Campbell, Shelby, and La Crescent. Rates were last raised on January 1, 2020.

Modern wastewater treatment is a complex process subject to a wide variety of state and federal regulations. Quality standards for effluent and biosolids leaving wastewater treatment plants continue to get more stringent. Although normal operation of the wastewater system is highly automated, it is essential to have skilled employees with specific knowledge related to wastewater processes. Challenges related to chemistry, hydraulics, microbiology, electronics, mechanics, control systems, computer programming, machining, pumps, protective coatings, agriculture, and specialized equipment repair all come into play at the wastewater plant and/or collection system. The Utility schedules on-call personnel who are available 24 hours per day, year-round, to respond to emergencies at the plant or lift stations or related to the sewer system.

2020 Accomplishments/Highlights

1. Provide safe reliable treatment of sewage to the City of La Crosse and surrounding region.
2. Protect the environment thru the production of high-quality effluent and proper management of bio-solids.
3. Negotiate Sewer Service Contracts with surrounding Communities and ultimately develop a new sewer rate ordinance.
4. Finish Preliminary Design and begin final design on a major WWTP upgrade

2021 Goals

1. Complete design and move into construction of major WWTP upgrades
2. Perform a Condition and Capacity Study of the City of La Crosse Sanitary Sewer pipe network.
3. Develop a market for dry biosolids disposal

Sanitary Sewer Utility

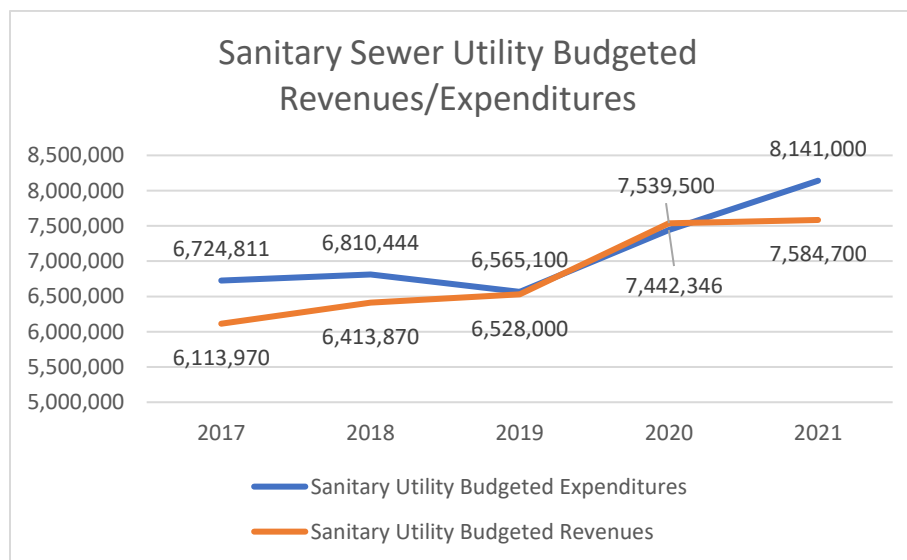
Performance Measures

	Projected 2020	2021 Goal/Benchmark
Gallons treated per day	10,500,000	10,300,000
Metric Tons of Bio-Solids produced	2,500	2,500
Miles of Pipe Cleaned	65	68
# Industries Permitted	11	13

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	16	16	16



Sanitary Sewer Utility

Revenues

6308874 WASTE WATER UTILITY REVENUES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
6308874	463441		GAS TAX REFUND	(4,926)	-	-	-	0.00%
6308874	464103		SEWER SVC COMMERCIAL	(908,734)	(1,107,000)	(1,107,000)	(950,000)	-14.18%
6308874	464104		SEWER SVC INDUSTRIAL	(1,384,796)	(1,268,000)	(1,268,000)	(1,440,000)	13.56%
6308874	464105		SEWER SVC MUNICIPAL	(334,435)	(303,000)	(303,000)	(320,000)	5.61%
6308874	464106		SEWER SVC RESIDENTIAL	(1,791,195)	(2,032,000)	(2,032,000)	(1,828,800)	-10.00%
6308874	464107		SEWER SVCE MULTIFAM	(497,158)	(534,000)	(534,000)	(526,500)	-1.40%
6308874	464109		FORFEITED DISCOUNTS	(46,291)	(46,000)	(46,000)	(40,900)	-11.09%
6308874	464120		CONTRACT SVCS CSF	(1,429,928)	(1,607,000)	(1,607,000)	(1,607,000)	0.00%
6308874	464121		DEDUCT METERS SSF	(11)	-	-	-	0.00%
6308874	464122		GREASE TRAP SSF	(47,596)	(34,000)	(34,000)	(55,000)	61.76%
6308874	464123		HIGH STRENGTH CHRG SSF	(466,437)	(370,000)	(370,000)	(500,000)	35.14%
6308874	464124		IND PRE TREAT IPT	(115,269)	(90,000)	(90,000)	(100,000)	11.11%
6308874	464125		HOLDING TANK/LIQUID WASTE SSF	(69,089)	(35,000)	(35,000)	(105,000)	200.00%
6308874	464129		SEPTIC TANK SSF	-	(18,000)	(18,000)	(20,000)	11.11%
6308874	469100		LOAN REPAY PRINCIPAL	(22,063)	-	-	-	0.00%
6308874	473402		SHELBY DISTRICT #1 & 1A CSF	(49,716)	(59,000)	(59,000)	(63,000)	6.78%
6308874	473403		LEACHATE SSF	-	(500)	(500)	-	-100.00%
6308874	474019		REBATES/REFUNDS PCARD	(14,438)	(8,000)	(8,000)	(10,000)	25.00%
6308874	481000		INVESTMENT	(87,122)	(20,000)	(20,000)	(10,000)	-50.00%
6308874	481007		UNUSED BOND FUND INTEREST NOR	-	-	-	-	0.00%
6308874	484003		DIVIDENDS	(656)	-	-	(500)	0.00%
6308874	489000		MISCELLANEOUS	(4,560)	(8,000)	(8,000)	(8,000)	0.00%
6308874	492498		TSFR FROM SEWER CAP PROJECTS	(1,271,414)	-	-	-	0.00%
6308874	492632		TSFR FROM EQUIP REPLACEMENT	(1,672,252)	-	-	-	0.00%
6308874	498999		PRIOR YEAR ACCT REC SET UP	(39,480)	-	-	-	0.00%
TOTAL	WASTE WATER UTILITY REVENUES			(10,257,567)	(7,539,500)	(7,539,500)	(7,584,700)	0.60%

Expenditures

6308875 WASTE WATER UTILITY EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
6308875	511100		REGULAR SALARIES	1,323,416	1,399,735	1,399,735	1,391,750	-0.57%
6308875	511101	W010M	LIMITED TERM EE SALARIES	-	-	-	5,000	0.00%
6308875	511101	W01SA	LIMITED TERM EE SALARIES	-	-	-	10,000	0.00%
6308875	511200		OVERTIME WAGES	57,727	25,600	25,600	30,000	17.19%
6308875	513000		BENEFITS BUDGET ONLY	-	594,339	594,339	-	-100.00%
6308875	513100		HEALTH INSURANCE	491,077	-	-	350,000	0.00%
6308875	513200		LIFE INSURANCE	9,606	-	-	9,150	0.00%
6308875	513300		RETIREMENT BENEFITS	87,180	-	-	91,300	0.00%
6308875	513400		SOCIAL SECURITY TAXES	93,589	-	-	97,500	0.00%
6308875	519900		CHGS IN SICK & VAC LIABILITY	12,354	10,000	10,000	10,000	0.00%
			Sub-Total	2,074,950	2,029,674	2,029,674	1,994,700	-1.72%
Contractual Services								
6308875	521200		AUDIT & ACCOUNTING SERVICES	2,500	2,615	2,615	2,742	4.86%
6308875	521400		CONSULTING SERVICES	210,408	550,000	550,000	190,000	-65.45%
6308875	521402		SAMPLE TESTS SLUDGE	9,252	10,000	10,000	10,000	0.00%
6308875	521403		SAMPLE TESTS PLANT WATER	22,887	20,000	20,000	25,000	25.00%
6308875	521404		SAMPLE TESTS PT WATER	8,831	10,000	10,000	10,000	0.00%
6308875	521500		RECRUITMENT	637	500	500	500	0.00%
6308875	521910		ENVIRONMENTAL FEES	41,201	45,000	45,000	45,000	0.00%
6308875	521911		OTH PROF SVC TV INSP OF MAIN	50,099	35,000	35,000	50,000	42.86%

Sanitary Sewer Utility

			2019	2020	2020	2021	VARIANCE +/-
6308875 WASTE WATER UTILITY EXPENDITURES			ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
6308875	522100	TELEPHONE COMMUNICATIONS	13,170	10,000	10,000	15,000	50.00%
6308875	522200	ELECTRICITY	571,726	525,000	525,000	535,000	1.90%
6308875	522300	WATER	38,449	35,000	35,000	40,000	14.29%
6308875	522400	NATURAL GAS	38,662	50,000	50,000	50,000	0.00%
6308875	522500	SEWER	63,971	55,000	55,000	60,000	9.09%
6308875	522501	SAN DIST #1 & #2 PYMT	7,398	8,000	8,000	8,000	0.00%
6308875	522502	SEWER PYMTS TO OTH MUNI	111,543	115,000	115,000	132,250	15.00%
6308875	522550	STORM WATER	4,235	10,000	10,000	10,000	0.00%
6308875	522600	RECYCLING SERVICES	1,020,155	825,000	825,000	1,200,000	45.45%
6308875	522702	GRIT & SCREENINGS DISPOSAL	11,119	10,000	10,000	20,000	100.00%
6308875	524100	R/MTC GROUNDS	13,064	10,000	10,000	10,000	0.00%
6308875	524200	R/MTC BUILDINGS	12,079	18,000	18,000	28,000	55.56%
6308875	524400	R/MTC SEWER	24,547	20,000	20,000	20,000	0.00%
6308875	524500	R/MTC VEHICLES	30,512	30,000	30,000	30,000	0.00%
6308875	524600	R/MTC EQUIPMENT	240,289	250,000	250,000	325,000	30.00%
6308875	524700	R/MTC COMMUNICATION EQUIP	867	1,500	1,500	1,500	0.00%
6308875	526100	CITY SERVICES	266,715	191,557	191,557	248,103	29.52%
6308875	526150	WATER DEPT SVCS INVENTORY	294,146	300,000	300,000	305,000	1.67%
6308875	529100	LAUNDRY SERVICES	1,745	1,500	1,500	1,800	20.00%
6308875	535100	EQUIPMENT RENTAL	1,762	1,000	1,000	1,000	0.00%
6308875	535210	CONTRACTED SEWER REPAIR	341,506	100,000	100,000	125,000	25.00%
6308875	535409	CONTRACTED FLATWORK	54,629	25,000	25,000	25,000	0.00%
6308875	536000	TRAVEL	4,426	7,500	7,500	5,000	-33.33%
6308875	539003	MISC REFUNDS	-	-	-	-	0.00%
6308875	551001	PROPERTY INS	56,118	65,000	65,000	69,000	6.15%
6308875	551005	WORKER COMPENSATION INSURANCE	59,982	58,000	58,000	66,000	13.79%
6308875	551016	LIABILITY INSURANCE	25,534	27,000	27,000	29,700	10.00%
6308875	562000	INTEREST PAYMENTS	-	-	-	120,205	0.00%
6308875	591100	BAD DEBT EXPENSE	504	2,000	2,000	2,000	0.00%
Sub-Total			3,654,669	3,424,172	3,424,172	3,815,800	11.44%
Commodities							
6308875	531100	OFFICE SUPPLIES	1,934	2,000	2,000	18,000	800.00%
6308875	531200	POSTAGE	1,286	1,000	1,000	1,500	50.00%
6308875	533100	GASOLINE	15,897	20,000	20,000	15,000	-25.00%
6308875	533201	DIESEL OIL	32,892	28,000	28,000	28,000	0.00%
6308875	533500	DEPT SUPPLIES	37,411	60,000	60,000	60,000	0.00%
6308875	533532	CHEMICAL SUPPLIES	181,237	180,000	180,000	185,000	2.78%
6308875	533539	SAFETY EQUIPMENT	9,290	10,000	10,000	10,000	0.00%
6308875	533541	PRETREATMENT SUPPLIES	255	500	500	1,000	100.00%
6308875	533600	SMALL TOOLS	4,379	-	-	-	0.00%
6308875	533610	LAB EQUIPMENT	28,272	25,000	25,000	30,000	20.00%
6308875	535211	FOUNDRY SUPPLIES SEWER CONSTR	51,074	50,000	50,000	50,000	0.00%
6308875	535212	CONCRETE SUPPLIES SEWER CONSTR	2,268	5,000	5,000	15,000	200.00%
6308875	539000	MISCELLANEOUS	3,738	7,000	7,000	7,000	0.00%
6308875	586035	COVID OPERATING SUPPLIES	-	-	-	10,000	0.00%
Sub-Total			369,933	388,500	388,500	430,500	10.81%
Capital							
6308875	554001	DEPRECIATION	885,602	1,300,000	1,300,000	1,050,000	-19.23%
6308875	582126	EQUIPMENT REPLACEMENT	400,000	450,000	450,000	850,000	88.89%
6308875	591004	LOSS ON SALE OF FIXED ASSETS	29,830	-	-	-	0.00%
6308875	593002	ADJ FOR OPEB	-	(150,000)	(150,000)	-	-100.00%
6308875	592299	TRANSFER TO BUDGET CARRYOVER	13,422	-	-	-	0.00%
6308875	592483	TSFR TO BLDGS & LND/PROP CAP P	40,113	-	-	-	0.00%
6308875	592498	TSFR TO SEWER CAP PROJECTS	5,252,836	-	-	-	0.00%
6308875	599630	SAN SEWER OUTLAY CONTRA	(218,660)	-	-	-	0.00%
Sub-Total			6,403,142	1,600,000	1,600,000	1,900,000	18.75%
TOTAL WASTE WATER UTILITY EXPENDITURES			12,502,694	7,442,346	7,442,346	8,141,000	9.39%
TOTAL STORM UTILITY REVENUES			(10,257,567)	(7,539,500)	(7,539,500)	(7,584,700)	0.60%
TOTAL STORM UTILITY EXPENDITURES			12,502,694	7,442,346	7,442,346	8,141,000	9.39%
NET TOTAL			2,245,127	(97,154)	(97,154)	556,300	-672.60%

Water Utility

Description/Services

The La Crosse Water Utility operates and maintains all the grounds, buildings, equipment and infrastructure that makes up the City's water system, including currently 12 active wells, two reservoirs (5-million gallon and 150,000-gallon capacities), one booster station, over 220 miles of watermain and the Myrick Pumping Station offices and shop. The Utility has a dual role of supplying water for both everyday use and emergency fire suppression.

The Utility operates as a public enterprise and receives no direct tax money from the City. Revenue sources include sales of water to residential, commercial, industrial and public authority customers and both private and public fire protection charges; billed quarterly.

Revenue from water sales is the major source of Utility income. The Public Service Commission (PSC) of Wisconsin establishes water rates for the Utility as deemed necessary to ensure the long-term sustainability of the Utility. Water rates were last increased in October 2019.

2020 Accomplishments/Highlights

1. Provide safe reliable water to the City of La Crosse with minimal interruptions.
2. Constructed new Garage at Myrick Shop
3. Began 3 planning studies: Capacity, Risk and Resiliency, and Corrosion Control.
4. Converted paper Tap records to electronic and added to GIS
5. Implemented a new Meter Reading Technology

2021 Goals

1. Complete 3 planning studies: Capacity, Risk and Resiliency, and Corrosion Control.
2. Determine Course of Action at Well 23 and 24
3. Develop and Implement an asset management system using GIS
4. Review water meter selection and expand AEM trial

Performance Measures

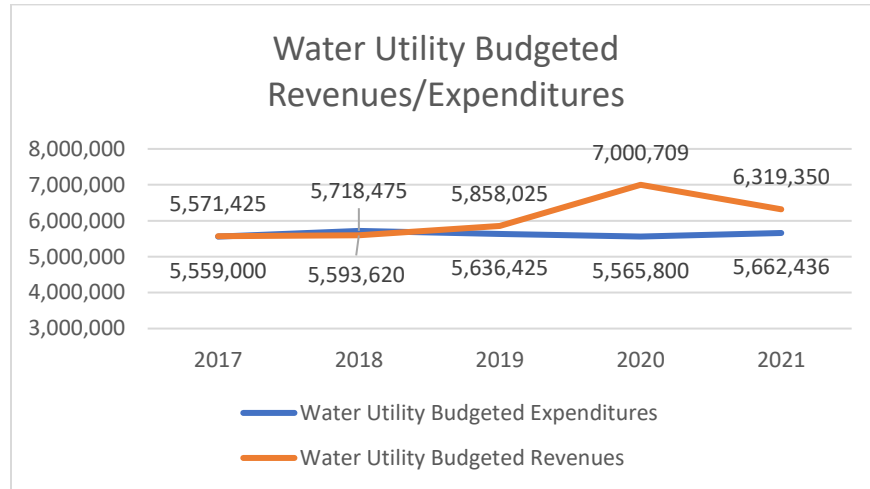
	Projected 2020	2021 Goal/Benchmark
Gallons Pumped	3,600,000,000	3,500,000,000
Yearly Power Cost (%off-peak)	\$295,000 (89%)	285,000 (90%)
Main Breaks	10	8
Services – Repaired or Replaced	500	400

Staffing:

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	26.5	26.73	26.73

Water Utility



Revenues

				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
6458854	WATER UTILITY REVENUES							
6458854	464501	P0461	COMM'L MTRD SALES TO GEN CUSTO	(849,259)	(1,051,650)	(1,051,650)	(850,000)	-19.17%
6458854	464502	P0462	PRIVATE FIRE PROTECTION SVCE	(70,741)	(68,882)	(68,882)	(74,000)	7.43%
6458854	464503	P0461	INDUST METERED SALES TO GEN CU	(970,637)	(1,110,574)	(1,110,574)	(1,110,000)	-0.05%
6458854	464504	P0461	RESID METERED SALES TO GEN CUS	(2,251,211)	(2,749,600)	(2,749,600)	(2,400,000)	-12.71%
6458854	464505	P0415	MERCHANDISE JOBBING	(7,583)	(5,000)	(5,000)	(5,000)	0.00%
6458854	464506	P0415	METER REPAIR MERCH JOBBING	(11,780)	(5,000)	(5,000)	(5,000)	0.00%
6458854	464508	P0416	COST OF MERCH SOLD JOBBING	17,503	(9,200)	(9,200)	(9,200)	0.00%
6458854	464509	P0421	MISC NON-OP INCOME	-	-	-	-	0.00%
6458854	464510	P0472	RENTS FROM WATER PROPERTY	(172)	(25)	(25)	(50)	100.00%
6458854	464511	P0470	FORFEITED DISCOUNTS	(64,208)	(65,920)	(65,920)	(59,100)	-10.35%
6458854	464512	P0461	OTHER COMMERCIAL	(10,745)	(5,000)	(5,000)	(5,000)	0.00%
6458854	464516	P0461	MULTIFAM RES WTR SVE	(441,107)	(469,904)	(469,904)	(469,000)	-0.19%
6458854	464517	P0461	IRRIGATION WATER SVCE	(114,313)	(206,039)	(206,039)	(120,000)	-41.76%
6458854	464599	P0474	OTH WATER REV	(61,790)	(45,000)	(45,000)	(45,000)	0.00%
6458854	469100		LOAN REPAY PRINCIPAL	(9,563)	-	-	-	0.00%
6458854	474019		REBATES/REFUNDS PCARD	(9,482)	(5,000)	(5,000)	(5,000)	0.00%
6458854	474901	P0463	PUBLIC FIRE PROTECTION SVCE	(786,470)	(788,172)	(788,172)	(778,000)	-1.29%
6458854	474910	P0464	OTHER SALES TO PUBLIC AUTHORIT	(280,489)	(330,743)	(330,743)	(300,000)	-9.30%
6458854	474911	P0464	OTHER PUBLIC AUTHORITY	(5,283)	(4,000)	(4,000)	(4,000)	0.00%
6458854	481000	P0419	INVESTMENT INTEREST & DIVIDEND	(112,608)	(30,000)	(30,000)	(30,000)	0.00%
6458854	481009	P0419	BOND INTEREST & DIVIDENDS	(5,587)	(5,000)	(5,000)	(5,000)	0.00%
6458854	481013		FEDERAL INTEREST SUBSIDY	-	-	-	-	0.00%
6458854	491601	P0425	MISC AMORTIZATION	-	(46,000)	(46,000)	-	-100.00%
6458854	491602	P0425	AMORTIZATION MISC	(45,893)	-	-	(46,000)	0.00%
6458854	492497		TSFR FROM WATER CAP PROJECTS	(112,616)	-	-	-	0.00%
TOTAL	WATER UTILITY REVENUES			(6,204,034)	(7,000,709)	(7,000,709)	(6,319,350)	-9.73%

Water Utility

Expenditures

6458855 WATER UTILITY EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
6458855	511100		REGULAR SALARIES	1,074,362	1,185,300	1,185,300	1,192,850	0.64%
6458855	511103	P0926	VACTION ADM	(11,348)	5,000	5,000	5,000	0.00%
6458855	511104	P0926	COMP TIME ADM	(853)	1,500	1,500	1,500	0.00%
6458855	511105	P0926	COMPENSATED SICK LEAVE ADM	751	20,000	20,000	5,000	-75.00%
6458855	511106	P0926	COMP RETIREE HEALTH INS	-	30,000	30,000	-	-100.00%
6458855	511200		OVERTIME	4,520	7,100	7,100	46,150	550.00%
6458855	513100	P0926	HEALTH INSURANCE ADM	371,682	500,000	500,000	325,000	-35.00%
6458855	513200	P0926	LIFE INSURANCE ADM	(2,252)	8,000	8,000	9,150	14.38%
6458855	513210		GASB 75 WRS ALLOCATED	32,510	-	-	-	0.00%
6458855	513300	P0926	RETIREMENT ADM	69,261	90,000	90,000	91,200	1.33%
6458855	513310		GASB 68 WRS ALLOCATED	107,064	-	-	-	0.00%
6458855	513400	P0408	SOCIAL SECURITY TAXES	89,183	102,000	102,000	91,350	-10.44%
6458855	513500	P0926	INCOME CONTINUATION INS ADM	(307)	-	-	-	0.00%
6458855	513600	P0926	UNEMPLOYMENT COMPENSATION ADM	-	5,000	5,000	1,000	-80.00%
6458855	519100	P0926	EDUCATION ADM	2,690	7,500	7,500	5,000	-33.33%
		Sub-Total		1,737,264	1,961,400	1,961,400	1,773,200	-9.60%
Contractual Services								
6458855	522100	P0624	TELEPHONE PUMPING LABOR	5,330	7,500	7,500	7,500	0.00%
6458855	522100	P0670	TELEPHONE	-	-	-	-	0.00%
6458855	522100	P0921	TELEPHONE ADM	1,414	1,200	1,200	1,200	0.00%
6458855	522200	P0623	ELECTRICITY POWER FOR PMPNG	318,165	335,000	335,000	355,000	5.97%
6458855	522200	P0631	ELECTRICITY PUMP MTC STRUCTURE	50	75	75	500	566.67%
6458855	522200	P0673	ELECTRICITY DIST-MTCE MAINS	238	325	325	300	-7.69%
6458855	522200	P0930	ELECTRICITY	-	-	-	1,500	0.00%
6458855	522400	P0623	NATURAL GAS PUMP PWR FOR PMPNG	6,325	13,000	13,000	12,000	-7.69%
6458855	522400	P0930	NATURAL GAS	-	-	-	3,000	0.00%
6458855	522550	P0611	STORM WATER SUPPLY MTCE	1,324	1,600	1,600	1,600	0.00%
6458855	523000	P0621	FUEL FOR POWER PRODUCTIONS	230	500	500	500	0.00%
6458855	526100	P0923	CITY SERVICES ADM	97,196	88,700	88,700	83,742	-5.59%
6458855	529000	P0903	OTHER CONTRACTUAL SVCES CUST	26,137	18,000	18,000	18,000	0.00%
6458855	529000	P0920	OTHER CONTRACTUAL SVCES ADM	101,431	95,000	95,000	88,826	-6.50%
6458855	529000	P0923	OTSD CONTRACTUAL SVCES ADM	12,378	140,000	140,000	134,500	-3.93%
6458855	532200	P0930	DUES ADM	3,597	3,500	3,500	3,600	2.86%
6458855	536000	P0930	TRAVEL ADM	2,757	3,000	3,000	2,000	-33.33%
6458855	539500	P0408	PROPERTY TAXES	1,004,482	1,020,000	1,020,000	1,055,000	3.43%
6458855	539501	P0408	PSC ASSESSMENT	5,637	7,000	7,000	7,000	0.00%
6458855	539506	P0642	TESTING TREAT OPER LBR & EXP	31,338	50,000	50,000	50,000	0.00%
6458855	539507		REFUNDED WATER BILLS	-	-	-	-	0.00%
6458855	539508	P0928	REGULATORY COMMISSION EXPENSE	5,005	5,000	5,000	5,000	0.00%
6458855	551001	P0924	PROPERTY INS ADM	8,981	10,000	10,000	11,500	15.00%
6458855	552000	P0925	INJURIES AND DAMAGES ADM	71,558	75,000	75,000	86,250	15.00%
6458855	553000	P0604	RENTS AND LEASES SUPPLY RENTS	7,137	7,300	7,300	7,300	0.00%
6458855	553000	P0931	RENTS AND LEASES ADM RENTS	6,480	6,500	6,500	6,500	0.00%
6458855	562000	P0427	INTEREST PAYMENTS ON LTD	27,712	26,550	26,550	22,918	-13.68%
6458855	591100	P0904	BAD DEBT EXPENSE	2,124	1,000	1,000	1,500	50.00%
		Sub-Total		1,747,028	1,915,750	1,915,750	1,966,736	2.66%
Commodities								
6458855	531200	P0902	POSTAGE CUST METER READER LBR	929	1,000	1,000	1,000	0.00%
6458855	531200	P0903	POSTAGE CUST CUSTOMER RECORDS	13,993	15,000	15,000	15,000	0.00%
6458855	531300	P0903	COMPUTER SUPPLIES CUST CUST RE	14,395	11,000	11,000	11,000	0.00%
6458855	533500		DEPT SUPPLIES	543,913	459,350	459,350	555,500	20.93%
6458855	539000		MISCELLANEOUS	26,858	37,800	37,800	32,300	-14.55%
6458855	539499	P0641	POLYPHOSPHATE CHEMICAL	4,756	6,000	6,000	8,000	33.33%
6458855	539504	P0641	CHLORINE TREAT CHEMICALS	12,411	14,000	14,000	16,000	14.29%

Water Utility

				2019	2020	2020	2021	VARIANCE +/-
6458855	WATER UTILITY EXPENDITURES			ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
6458855	539505	P0641	FLOURIDE TREAT CHEMICALS	19,927	21,000	21,000	21,000	0.00%
6458855	539600	P0630	CLEARING ACCOUNT PUMP MTC SUPE	15,127	15,000	15,000	15,000	0.00%
6458855	539600	P0631	CLEARING ACCOUNT PUMP MTC STRU	17,875	17,000	17,000	18,000	5.88%
6458855	539600	P0670	CLEARING ACCOUNT DIST MTC SUPE	20,426	18,000	18,000	20,000	11.11%
6458855	539600	P0673	CLEARING ACCOUNT DIST MTC MAIN	32,610	25,000	25,000	25,000	0.00%
6458855	539600	P0675	CLEARING ACCOUNT DIST MTC SVCE	62,119	50,000	50,000	50,000	0.00%
6458855	539600	P0676	CLEARING ACCOUNT DIST MTC MTRS	6,743	5,000	5,000	5,000	0.00%
6458855	539600	P0677	CLEARING ACCOUNT DIST MTC HYDR	30,547	17,000	17,000	20,000	17.65%
6458855	539600	P0678	CLEARING ACCOUNT DIST MTC MISC	2,146	1,500	1,500	1,700	13.33%
6458855	539602	P0971	CLEAR-TRA-MATERIAL	-	-	-	-	0.00%
6458855	539603	P0972	CLEAR-TRA-GAS/OIL	-	-	-	-	0.00%
6458855	539604	P0973	CLEAR-TRA-MTC-VEHICLES	-	-	-	-	0.00%
6458855	539605	P0974	CLEAR-TRA-MISC	-	-	-	-	0.00%
6458855	539607	P0980	CLEAR-SHOP-LABOR	-	-	-	-	0.00%
6458855	539608	P0981	CLEAR-SHOP-MATERIAL	-	-	-	-	0.00%
6458855	539609	P0982	CLEAR-SHOP-TELEPHONE	-	-	-	-	0.00%
6458855	539612	P0990	CLEAR-EQUIP-LABOR	-	-	-	-	0.00%
6458855	539613	P0991	CLEAR-EQUIP-MATERIAL	-	-	-	-	0.00%
6458855	539614	P0992	CLEAR-EQUIP-GAS/OIL	-	-	-	-	0.00%
6458855	539615	P0993	CLEAR-EQUIP-MTC-EQUIP	-	-	-	-	0.00%
6458855	586035	COVID	OPERATING SUPPLIES	-	-	-	8,000	0.00%
		Sub-Total		824,774	715,670	715,670	822,500	14.93%
Capital								
6458855	554001	P0403	DEPRECIATION	986,886	975,000	975,000	1,100,000	12.82%
6458855	587040	P0960	CLEAR - SIDEWALKS	-	-	-	-	0.00%
6458855	592299		TRANSFER TO BUDGET CARRYOVER	16,257	-	-	-	0.00%
6458855	592483		TSFR TO BLDGS & LND/PROP CAP P	42,788	-	-	-	0.00%
6458855	592497		TSFR TO WATER CAP PROJECTS	1,680,154	-	-	-	0.00%
6458855	599645		WATER CONTRA ASSET EXP	(968,681)	-	-	-	0.00%
6458855	599900		PRIOR YEAR EXPENSE	(35,179)	-	-	-	0.00%
		Sub-Total		1,722,224	975,000	975,000	1,100,000	12.82%
TOTAL	WATER UTILITY EXPENDITURES			6,031,290	5,565,800	5,565,800	5,662,436	1.74%
TOTAL	WATER UTILITY REVENUES			(6,204,034)	(7,000,709)	(7,000,709)	(6,319,350)	-9.73%
TOTAL	WATER UTILITY EXPENDITURES			6,031,290	5,565,800	5,565,800	5,662,436	1.74%
NET TOTAL				(172,744)	(1,434,909)	(1,434,909)	(656,914)	-54.22%

Storm Sewer Utility

Description/Services

The storm Water Utility operates and maintains approximately 142 miles of storm sewer collection system, six lift stations, approximately 6,100 catch basins, 16 ponds, numerous bio-cells and swales and over 360 storm water outfalls discharging to the Mississippi, La Crosse or Black Rivers, to the marsh, or into a field, ditch, creek, or similar feature.

This Utility provides financial resources to build and maintain the City storm sewer network, to protect our natural resources by staying compliant with State MS4 Permit mandated water quality requirements and to fund storm water infrastructure upgrades by billing the properties that create stormwater thru user fees. Chapter 46 of the City's Municipal Code that authorizes and directs the Storm Water Utility will sunset in 2032.

2020 Accomplishments/Highlights

1. Provided conveyance and treatment of City Storm Water run-off to protect the City and environment.
2. Designed and bid 4 major Stormwater lift station upgrade projects using EDA Grant funding
3. Hired and trained a Stormwater Coordinator
4. Develop a BMP maintenance plan and schedule

2021 Goals

1. Construction of 4 major Stormwater lift station upgrade projects using EDA Grant funding
2. Perform a Citywide Water Quality modeling to evaluate and report MS4 compliance status
3. Perform a Condition and Capacity Study of the City of La Crosse Sanitary Sewer pipe network.
4. Develop a market for dry biosolids disposal

Performance Measures

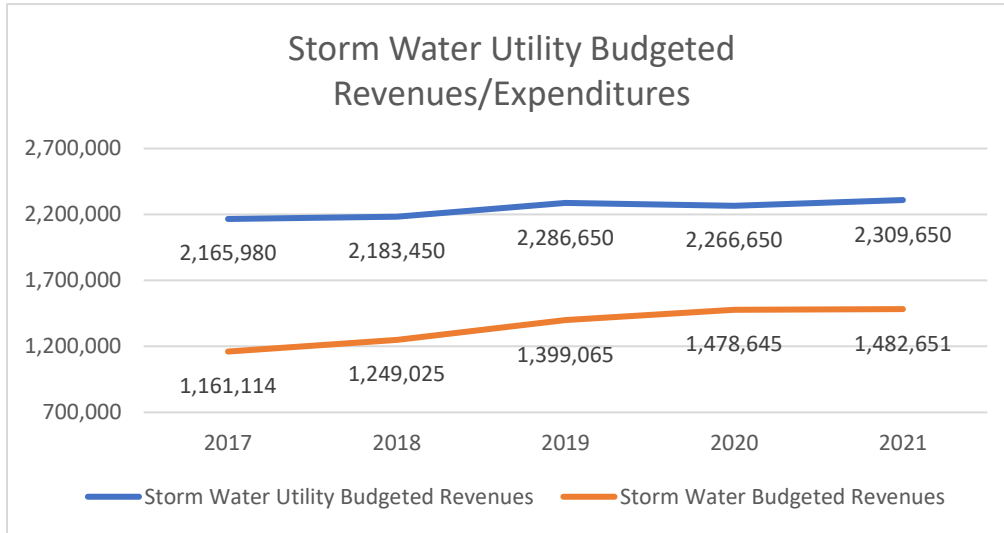
	Projected 2020	2021 Goal/Benchmark
# Catch Basins cleaned	800	1200
# Catch Basins patched or repaired	70	75
# Catch Basins replaced	25	25
Miles of pipes cleaned	14	18

Staffing:

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	9.5	10	10

Storm Water Utility



Revenues

6508904 STORM WATER UTILITY REVENUES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
6508904	464102	STMNO	STORM REVENUE-NON-RESIDENTIAL	(1,583,456)	(1,500,000)	(1,500,000)	(1,585,000)	5.67%
6508904	464102	STMRE	STORM REVENUE-RESIDENTIAL	(687,869)	(725,000)	(725,000)	(685,000)	-5.52%
6508904	464109		STORM WATER-FORFEITED DISCOUNT	(20,990)	(17,150)	(17,150)	(17,150)	0.00%
6508904	474019		REBATES/REFUNDS PCARD	(3,336)	(2,000)	(2,000)	(2,000)	0.00%
6508904	481000		INVESTMENT INCOME	(169,621)	(20,000)	(20,000)	(20,000)	0.00%
6508904	481007		UNUSED BOND FUND INTEREST-NOR	(1,421)	(2,000)	(2,000)	-	-100.00%
6508904	489000		MISCELLANEOUS REVENUE	(4,415)	(500)	(500)	(500)	0.00%
6508904	492499		TSFR FROM STORM WATER CAP PROJ	(194,508)	-	-	-	0.00%
TOTAL	STORM WATER UTILITY REVENUES			(2,665,616)	(2,266,650)	(2,266,650)	(2,309,650)	1.90%

Storm Water Utility

Expenditures:

6508905 STORM WATER UTILITY EXPENDITURES				2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Personnel								
6508905	511100		REGULAR SALARIES	389,740	445,607	445,607	443,105	-0.56%
6508905	511101	W01ST	LIMITED TERM EE SALARIES	-	-	-	5,000	0.00%
6508905	511200		OVERTIME WAGES	21,359	5,000	5,000	5,000	0.00%
6508905	513000		BENEFITS BUDGET ONLY	-	186,806	186,806	-	-100.00%
6508905	513100		HEALTH INSURANCE	139,616	-	-	126,500	0.00%
6508905	513200		LIFE INSURANCE	1,276	-	-	1,522	0.00%
6508905	513300		RETIREMENT BENEFITS	28,177	-	-	22,322	0.00%
6508905	513400		SOCIAL SECURITY TAXES	28,320	-	-	25,366	0.00%
		Sub-Total		608,487	637,413	637,413	628,815	-1.35%
Contractual Services								
6508905	521200		AUDIT & ACCOUNTING SERVICES	2,000	2,092	2,092	2,194	4.88%
6508905	521400		CONSULTING SERVICES	4,550	50,000	50,000	180,000	260.00%
6508905	521406		STORM WATER SAMPLE TESTS	-	1,000	1,000	2,000	100.00%
6508905	521500		RECRUITMENT	530	-	-	-	0.00%
6508905	521911		OTH PROF SVC-TV INSP OF MAIN	19,758	25,000	25,000	25,000	0.00%
6508905	521917		STORM PERMIT FEES	8,000	9,000	9,000	9,000	0.00%
6508905	522100		TELEPHONE	5,314	5,000	5,000	5,500	10.00%
6508905	522200		ELECTRICITY	33,038	25,000	25,000	25,000	0.00%
6508905	522300		WATER	507	600	600	600	0.00%
6508905	522400		NATURAL GAS	2,613	3,000	3,000	3,000	0.00%
6508905	522550		STORM WATER CHARGES-STORM UTIL	178	200	200	200	0.00%
6508905	524100		REPAIR/MAINTENANCE-GROUNDS	5,572	3,000	3,000	4,000	33.33%
6508905	524200		REP & MTC SVC-BUILDINGS	-	1,500	1,500	1,500	0.00%
6508905	524363		REPAIR/MAINT CONTRACTED	-	200,000	200,000	30,000	-85.00%
6508905	524400		REP & MTC SVC-UTILITY	33,925	25,000	25,000	25,000	0.00%
6508905	524500		REP & MTC SVC-VEHICLES	3,304	10,000	10,000	10,000	0.00%
6508905	524600		REP & MTC SVC-EQUIPMENT	35,587	54,500	54,500	40,000	-26.61%
6508905	524700		REP & MTC SVC-COMMUNICATION EQ	289	200	200	300	50.00%
6508905	526100		CITY SERVICES	48,833	34,140	34,140	44,192	29.44%
6508905	526150		WATER DEPT SVCS INVENTORY	19,630	20,000	20,000	21,000	5.00%
6508905	535409		CONTRACTED FLATWORK	54,122	25,000	25,000	35,000	40.00%
6508905	535410		CONTRACTED STORM REPAIR	64,330	100,000	100,000	125,000	25.00%
6508905	536000		TRAVEL	1,662	2,000	2,000	3,500	75.00%
6508905	538000		PUBLIC EDUCATION & OUTREACH	14,364	13,000	13,000	14,000	7.69%
6508905	539003		MISCELLANEOUS REFUNDS	-	-	-	-	0.00%
6508905	551005		WORKER COMPENSATION INSURANCE	10,020	11,000	11,000	12,100	10.00%
6508905	551016		LIABILITY INS	8,615	10,000	10,000	11,500	15.00%
6508905	553004		LEASE-STORM LIFT STN-AIRPT RD	13,949	14,500	14,500	14,500	0.00%
6508905	591100		BAD DEBT EXPENSE	2,002	1,000	1,000	1,500	50.00%
		Sub-Total		392,691	645,732	645,732	645,586	-0.02%

Storm Water Utility

6508905 STORM WATER UTILITY EXPENDITURES			2019 ACTUAL	2020 ORIG BUDGET	2020 REVISED BUDGET	2021 PROPOSED	VARIANCE +/- (21 vs. 20 ORIG)
Commodities							
6508905	531100	OFFICE SUPPLIES	222	3,500	3,500	250	-92.86%
6508905	531200	POSTAGE	495	500	500	1,000	100.00%
6508905	531300	COMPUTER SUPPLIES	-	-	-	3,000	0.00%
6508905	533100	GASOLINE	3,372	4,000	4,000	4,000	0.00%
6508905	533201	DIESEL OIL	6,977	10,000	10,000	10,000	0.00%
6508905	533500	DEPT SUPPLIES	4,348	2,500	2,500	3,000	20.00%
6508905	535411	FOUNDRY SUPPLIES STORM CONST	73,958	70,000	70,000	70,000	0.00%
6508905	535412	CONCRETE SUPPLIES STORM CONSTR	42,107	50,000	50,000	50,000	0.00%
6508905	539000	MISCELLANEOUS	3,502	5,000	5,000	5,000	0.00%
6508905	599900	PRIOR YEAR EXPENSE	(5)	-	-	-	0.00%
	Sub-Total		134,981	145,500	145,500	146,250	0.52%
Capital							
6508905	554001	DEPRECIATION	50,763	50,000	50,000	62,000	24.00%
6508905	582615	2625 FERRY & 6TH ST STRM SWR & UTIL	15,770	-	-	-	0.00%
6508905	582615	2687 17TH ST NEIGHBORHOOD GREENWAY	2,412	-	-	-	0.00%
6508905	582615	2736 STM PIPE RLCTN CLINC CT/DENTON	23,016	-	-	-	0.00%
6508905	592299	TRANSFER TO BUDGET CARRYOVER	3,312	-	-	-	0.00%
6508905	592498	TSFR TO SEWER CAP PROJECTS	16,780	-	-	-	0.00%
6508905	592499	TSFR TO STORM WATER CAP PROJ	3,096,582	-	-	-	0.00%
6508905	599650	STORM CONTRA ASSET EXP	(426,654)	-	-	-	0.00%
	Sub-Total		2,781,982	50,000	50,000	62,000	24.00%
TOTAL	STORM WATER UTILITY EXPENDITURES		3,918,135	1,478,645	1,478,645	1,482,651	0.27%
TOTAL	STORM UTILITY REVENUES		(2,665,616)	(2,266,650)	(2,266,650)	(2,309,650)	1.90%
TOTAL	STORM UTILITY EXPENDITURES		3,918,135	1,478,645	1,478,645	1,482,651	0.27%
NET TOTAL			1,252,519	(788,005)	(788,005)	(826,999)	4.95%

SANITARY SEWER UTILITY 2021 BUDGET AND CASH FLOW FORECAST 2020-2025 AS OF 10/13/2020
BOE RECOMMENDED BUDGET FOR COUNCIL 11/17/2020

RATE INCREASE/PROJECTED RATE INCREASE	0.00% 2017 ACTUAL	0.00% 2018 ACTUAL	0.00% 2019 ACTUAL	10.60% 2020 BUDGET	0.00% 2021 BUDGET	18.20% 2022 FORECAST	18.10% 2023 FORECAST	0.00% 2024 FORECAST	0.00% 2025 FORECAST
REVENUE									
REVENUE - OPERATING	\$ 4,993,104	\$ 4,845,838	\$ 4,916,319	\$ 5,539,109	\$ 5,065,300	\$ 6,561,077	\$ 7,837,528	\$ 7,842,702	\$ 7,842,702
REVENUE - CONTRACTED SERVICE FEES	1,365,290	1,278,052	1,479,645	1,670,000	1,670,000	1,987,300	2,348,989	2,348,989	2,348,989
REVENUE - INDUSTRIAL PRE-TREATMENT	63,927	73,410	115,269	153,000	153,000	182,070	215,025	215,025	215,025
REVENUE - OTHER OPERATING	491,679	699,173	629,424	500,000	720,900	756,945	764,514	764,514	760,354.45
REVENUE/ NON-OPERATING	72,890	135,319	121,265	47,250	28,500	29,925	30,224	30,224	30,224
TOTAL REVENUE	\$ 6,986,890	\$ 7,031,791	\$ 7,261,922	\$ 7,909,359	\$ 7,637,700	\$ 9,517,317	\$ 11,196,280	\$ 11,201,454	\$ 11,197,294
EXPENSES - OPERATING									
SANITARY SEWER COLLECTION EXPENSES	\$ -	\$ 358,672	\$ 651,531	\$ 378,750	\$ 489,550	\$ 489,550	\$ 489,550	\$ 491,998	\$ 494,458
SANITARY LIFT STATION EXPENSES	-	71,145	115,081	73,730	96,000	96,000	96,000	96,480	97,445
WASTE WATER TREATMENT PLANT EXPENSES	-	814,022	831,231	838,300	860,400	946,440	955,904	1,194,683	1,212,819
SOLIDS DISPOSAL EXPENSES	-	739,428	1,097,743	754,470	1,230,000	1,230,000	1,242,300	1,254,723	1,267,270
LABORATORY EXPENSES	-	-	-	-	-	-	-	-	-
ADMINISTRATIVE AND GENERAL EXPENSES	-	3,175,021	3,289,194	3,727,813	3,363,345	3,126,402	2,895,178	2,924,130	2,953,372
PRETREATMENT PROGRAM	-	65,936	66,619	67,670	73,050	73,781	74,518	75,263	76,016
TOTAL OPERATING EXPENSES	\$ 5,149,744	\$ 5,224,225	\$ 6,051,399	\$ 5,840,733	\$ 6,112,345	\$ 5,962,173	\$ 5,753,451	\$ 6,037,277	\$ 6,101,380
OTHER REVENUE DEDUCTIONS									
TRANSFER TO EQUIPMENT REPLACEMENT FUND	\$ -	\$ 399,380	\$ 400,000	\$ 450,000	\$ 850,000	\$ 850,000	\$ 380,000	\$ -	\$ -
INTEREST EXPENSE	840,103	-	-	-	212,158	495,004	904,031	1,165,399	1,112,870
DEPRECIATION	-	1,317,306	885,602	1,343,783	1,050,000	1,060,500	1,208,970	1,450,764	1,494,287
PRIOR YEAR EXPENSE	21,740	-	(17)	-	-	-	-	-	-
OTHER INCOME DEDUCTIONS	568,752	(171,729)	13,926	-	-	-	-	-	-
TOTAL REVENUE DEDUCTIONS	\$ 1,430,595	\$ 1,145,577	\$ 1,299,511	\$ 1,793,783	\$ 2,112,158	\$ 2,405,504	\$ 2,493,001	\$ 2,616,163	\$ 2,607,157
TOTAL OPERATING EXPENSES & REVENUE DEDUCTIONS	\$ 6,580,339	\$ 6,369,802	\$ 7,350,910	\$ 7,634,516	\$ 8,224,503	\$ 8,367,677	\$ 8,246,452	\$ 8,653,440	\$ 8,708,537
NET INCOME	\$ 406,550	\$ 661,989	\$ (88,988)	\$ 274,843	\$ (586,803)	\$ 1,149,640	\$ 2,949,828	\$ 2,548,014	\$ 2,488,757
CASH ON HAND YEAR END	\$ 1,899,448	\$ 1,760,648	\$ 49,294	\$ 3,881,059	\$ 47,957,421	\$ 19,547,992	\$ 3,286,056	\$ 3,607,600	\$ 6,864,881
DAYS CASH ON HAND	104	100	2	183	2,099	841	143	150	284
CAPITAL OUTLAY EXPENSES									
DEBT RETIREMENT	\$ -	\$ -	\$ -	\$ -	\$ 1,529,588	\$ 1,544,686	\$ 296,864	\$ 3,073,234	\$ 3,125,763
LOAN TO DEVELOPER	-	-	-	-	-	-	-	-	-
OTHER MISC UTILITY PLANT ADDITIONS	-	-	-	-	666,667	1,333,333	1,000,000	-	-
CAPITAL IMPROVEMENT ADDITIONS	1,554,854	1,088,010	3,179,317	7,179,282	19,240,580	30,464,550	19,108,870	550,000	100,000
CAPITAL EQUIPMENT	70,000	462,244	224,599	-	32,000	-	75,000	54,000	-
TOTAL FUNDS NEEDED FOR CAPITAL OUTLAY EXPENSES	\$ 1,624,854	\$ 1,550,254	\$ 3,403,916	\$ 7,179,282	\$ 20,802,168	\$ 32,009,236	\$ 19,480,734	\$ 3,677,234	\$ 3,225,763
CAPITAL OUTLAY FUNDING PLAN:									
CASH FROM YEARLY NET OPERATING INCOME	\$ -	\$ 661,989	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,548,014	\$ -
CASH FROM RESERVES (RETAINED EARNINGS)	1,554,854	888,265	3,403,916	-	3,881,059	29,286,236	19,420,734	1,129,220	725,763
EQUIPMENT REPLACEMENT FUNDS	70,000	-	-	-	-	-	-	-	-
CIP FUND	-	-	-	1,892,421	-	-	-	-	-
SPECIAL ASSESSMENTS	-	-	-	-	-	-	-	-	-
CONTRIBUTED - TIF FUNDING OR OTHER	-	-	-	-	82,000	1,610,000	-	-	-
NEW BORROWING	-	-	-	7,500,000	65,000,000	1,113,000	60,000	-	2,500,000
TOTAL FUNDS FOR CAPITAL OUTLAY EXPENSES	\$ 1,624,854	\$ 1,550,254	\$ 3,403,916	\$ 9,392,421	\$ 68,963,059	\$ 32,009,236	\$ 19,480,734	\$ 3,677,234	\$ 3,225,763
WWU EQUIPMENT REPLACEMENT FUND									
CASH INFLOWS	\$ 445,135	\$ 532,956	\$ 432,184	\$ 450,000	\$ 850,000	\$ 850,000	\$ 380,000	\$ -	\$ -
CASH OUTFLOWS	70,000	1,000,000	1,783,808	900,500	-	-	-	-	-
NET CHANGE IN FUND	\$ 375,135	\$ (467,044)	\$ (1,351,624)	\$ (450,500)	\$ 850,000	\$ 850,000	\$ 380,000	\$ -	\$ -
CASH ON HAND YEAR END	\$ 3,205,014	\$ 2,737,970	\$ 1,401,127	\$ 950,627	\$ 1,800,627	\$ 2,650,627	\$ 3,030,627	\$ 3,030,627	\$ 3,030,627

WATER UTILITY 2021 BUDGET AND CASH FLOW FORECAST 2020-2025 AS OF 10/13/20
BOE RECOMMENDED BUDGET FOR COUNCIL 11/17/2020

	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 BUDGET	2021 BUDGET	2022 FORECAST	2023 FORECAST	2024 FORECAST	2025 FORECAST
REVENUE									
REVENUE - OPERATING	\$ 5,918,861	\$ 5,795,747	\$ 5,780,255	\$ 6,777,645	\$ 6,110,000	\$ 6,232,200	\$ 6,294,522	\$ 6,357,467	\$ 6,421,042
REVENUE - OTHER OPERATING	70,816	71,212	126,170	55,100	104,150	106,233	108,358	110,525	112,735
REVENUE/ NON-OPERATING	263,037	125,550	266,359	40,000	59,200	60,384	60,686	60,989	61,294
TOTAL REVENUE	\$ 6,252,714	\$ 5,992,509	\$ 6,172,785	\$ 6,872,745	\$ 6,273,350	\$ 6,398,817	\$ 6,463,566	\$ 6,528,981	\$ 6,595,071
EXPENSES - OPERATING									
SOURCE OF SUPPLY	\$ 18,768	\$ 114,621	\$ 160,749	\$ 36,900	\$ 93,400	\$ 94,334	\$ 95,277	\$ 96,230	\$ 97,192
PUMPING	727,037	881,031	728,373	760,575	861,900	870,519	879,224	888,016	896,897
WATER TREATMENT	101,835	106,862	97,931	127,150	136,550	137,916	139,295	140,688	142,094
DISTRIBUTION	1,100,017	1,040,976	1,056,172	1,121,625	1,135,200	1,146,552	1,158,018	1,169,598	1,181,294
CUSTOMER ACCOUNTS	167,525	171,640	185,587	192,400	186,250	188,113	189,994	191,894	193,812
ADMINISTRATIVE AND GENERAL	1,082,316	878,493	829,922	1,196,600	977,068	986,839	996,707	1,006,674	1,016,741
TOTAL OPERATING EXPENSES	\$ 3,197,498	\$ 3,193,622	\$ 3,058,735	\$ 3,435,250	\$ 3,390,368	\$ 3,424,272	\$ 3,458,514	\$ 3,493,100	\$ 3,528,031
OTHER REVENUE DEDUCTIONS									
DEPRECIATION	\$ 774,197	\$ 940,420	\$ 986,886	\$ 975,000	\$ 1,100,000	\$ 1,111,000	\$ 1,122,110	\$ 1,133,331	\$ 1,144,664
TAXES	1,087,538	1,102,953	1,099,301	1,129,000	1,153,350	1,164,884	1,176,532	1,188,298	1,200,181
INTEREST ON BOND DEBT	36,029	37,256	27,712	26,550	22,918	20,000	20,000	20,000	25,000
PRIOR YEAR EXPENSE	-	-	-	-	-	-	-	-	-
OTHER INCOME DEDUCTIONS	140,745	228,584	150,304	135,000	135,000	135,000	135,000	135,000	135,000
TOTAL REVENUE DEDUCTIONS	\$ 2,038,509	\$ 2,309,213	\$ 2,264,204	\$ 2,265,550	\$ 2,411,268	\$ 2,430,884	\$ 2,453,642	\$ 2,476,629	\$ 2,504,845
TOTAL OPERATING EXPENSES & REVENUE DEDUCTIONS	\$ 5,236,007	\$ 5,502,835	\$ 5,322,938	\$ 5,700,800	\$ 5,801,636	\$ 5,855,156	\$ 5,912,156	\$ 5,969,729	\$ 6,032,876
NET INCOME									
AVAILABLE CASH ON HAND YEAR END	\$ 3,196,701	\$ 3,698,542	\$ 4,073,243	\$ 3,574,284.11	\$ 3,736,963	\$ 3,145,278	\$ 3,686,483	\$ 3,833,861	\$ 4,533,342
DAYS CASH ON HAND (RECOMMEND MIN 150)	220	242	275	226	232	193	224	231	271
CAPITAL OUTLAY EXPENSES									
DEBT RETIREMENT	\$ 237,234	\$ 156,558	\$ 135,683	\$ 117,764	\$ 111,035	\$ 111,347	\$ 150,000	\$ 150,000	\$ 150,000
LOAN TO DEVELOPER	-	42,788	-	-	-	-	-	-	-
CAPITAL IMPROVEMENT PROJECTS (NEW CWIP)	2,353,225	995,225	510,492	1,544,140	503,000	3,090,000	977,000	100,000	-
CASH FUNDED MISC PLANT ADDITIONS (NON-CIP)	-	999,917	492,302	990,000	700,000	700,000	700,000	700,000	700,000
CAPITAL EQUIPMENT PURCHASES	193,876	39,491	458,189	129,000	240,000	161,000	32,000	189,000	145,000
TOTAL FUNDS NEEDED FOR CAPITAL OUTLAY EXPENSES	\$ 2,784,335	\$ 2,233,979	\$ 1,596,666	\$ 2,780,904	\$ 1,554,035	\$ 4,062,347	\$ 1,859,000	\$ 1,139,000	\$ 995,000
CAPITAL OUTLAY FUNDING PLAN:									
CASH FROM YEARLY NET OPERATING INCOME	\$ 1,016,707	\$ 489,674	\$ 849,846	\$ 1,171,945	\$ 471,714	\$ 543,662	\$ 551,410	\$ 559,252	\$ 562,195
CASH FROM RESERVES (RETAINED EARNINGS)	1,561,474	1,622,174	746,820	1,608,959	1,072,321	2,127,686	1,307,590	579,748	432,805
NEW BORROWING	206,155	-	-	-	-	1,391,000	-	-	-
EXISTING BORROWED FUNDS	-	122,130	-	-	10,000	-	-	-	-
ASSESSMENT INCOME	-	-	-	-	-	-	-	-	-
CONTRIBUTIONS	-	-	-	-	-	290,000	-	-	-
TOTAL FUNDS FOR CAPITAL OUTLAY EXPENSES	\$ 2,784,335	\$ 2,233,979	\$ 1,596,666	\$ 2,780,904	\$ 1,554,035	\$ 4,062,347	\$ 1,859,000	\$ 1,139,000	\$ 995,000

STORM WATER UTILITY 2021 BUDGET AND CASH FLOW FORECAST 2020-2025 AS OF 10/13/20
BOE RECOMMENDED BUDGET FOR COUNCIL 11/17/2020

	2017 ACTUAL	2018 ACTUAL	2019 ACTUAL	2020 BUDGET	2021 BUDGET	2022 FORECAST	2023 FORECAST	2024 FORECAST	2025 FORECAST
REVENUE									
REVENUE - RESIDENTIAL	\$ 684,910	\$ 685,604	\$ 687,869	\$ 725,000	\$ 685,000	\$ 685,000	\$ 685,000	\$ 685,000	\$ 685,000
REVENUE - NON-RESIDENTIAL	1,570,246	1,585,098	1,583,456	1,500,000	1,585,000	1,585,000	1,585,000	1,585,000	1,585,000
REVENUE - OTHER OPERATING	23,934	22,362	20,990	19,150	17,150	17,150	17,150	17,150	17,150
REVENUE/ NON-OPERATING	67,814	283,903	178,793	20,500	22,500	22,500	22,500	22,500	22,500
TOTAL REVENUE	\$ 2,346,903	\$ 2,576,967	\$ 2,471,108	\$ 2,264,650	\$ 2,309,650	\$ 2,309,650	\$ 2,309,650	\$ 2,309,650	\$ 2,309,650

EXPENSES - OPERATING									
STORM SEWER COLLECTION EXPENSES	\$ -	\$ 123,396	\$ 487,222	\$ 265,897	\$ 551,740	\$ 557,257	\$ 562,830	\$ 568,458	\$ 574,143
STORM LIFT STATIONS EXPENSES	-	31,268	94,370	33,198	98,390	99,374	100,368	101,371	102,385
STORMWATER QUALITY MANAGEMENT EXPENSES	-	200,000	-	201,000	32,000	32,320	32,643	32,970	33,299
ADMINISTRATIVE AND GENERAL EXPENSES	914,888	531,151	513,487	540,260	738,871	746,260	753,722	761,260	768,872
TOTAL OPERATING EXPENSES	\$ 914,888	\$ 885,816	\$ 1,095,079	\$ 1,040,354	\$ 1,421,001	\$ 1,435,211	\$ 1,449,563	\$ 1,464,059	\$ 1,478,699
OTHER REVENUE DEDUCTIONS									
INTEREST EXPENSE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10,000	\$ 10,000	\$ 10,000
DEPRECIATION	39,231	41,078	50,763	50,000	62,000	65,000	67,000	69,000	70,000
PRIOR YEAR EXPENSE	4,116	(188,505)	(5)	-	-	-	-	-	-
OTHER INCOME DEDUCTIONS	509	14,804	5,314	-	1,500	-	-	-	-
TOTAL REVENUE DEDUCTIONS	\$ 43,856	\$ (132,623)	\$ 56,071	\$ 50,000	\$ 63,500	\$ 65,000	\$ 67,000	\$ 69,000	\$ 70,000
TOTAL OPERATING EXPENSES & REVENUE DEDUCTIONS	\$ 958,744	\$ 753,192	\$ 1,151,151	\$ 1,090,354	\$ 1,484,501	\$ 1,500,211	\$ 1,516,563	\$ 1,533,059	\$ 1,548,699

NET OPERATING INCOME	\$ 1,388,159	\$ 1,823,775	\$ 1,319,958	\$ 1,174,296	\$ 825,149	\$ 809,439	\$ 793,087	\$ 776,591	\$ 760,951
CASH ON HAND YEAR END	\$ 5,362,160	\$ 6,895,603	\$ 7,175,752	\$ 2,988,390	\$ 1,240,039	\$ 1,161,278	\$ 1,315,365	\$ 644,956	\$ 565,907
DAYS CASH ON HAND (RECOMMEND MIN 150)	2,110	2,802	2,359	1,034	314	291	327	159	138

CAPITAL OUTLAY EXPENSES									
DEBT RETIREMENT	\$ 25,228	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100,000	\$ 150,000	\$ 200,000
LOAN TO DEVELOPER	-	-	-	-	-	-	-	-	-
CAPITAL IMPROVEMENT PROJECTS	1,986,443	580,251	-	7,571,657	2,877,000	3,719,200	3,136,000	1,866,000	5,710,000
CAPITAL EQUIPMENT	48,269	14,078	-	-	16,000	258,800	100,000	-	-
TOTAL FUNDS NEEDED FOR CAPITAL OUTLAY EXPENSES	\$ 2,059,940	\$ 594,329	\$ -	\$ 7,571,657	\$ 2,893,000	\$ 3,978,000	\$ 3,336,000	\$ 2,016,000	\$ 5,910,000

CAPITAL OUTLAY FUNDING PLAN:									
CASH FROM YEARLY NET OPERATING INCOME	\$ 1,388,159	\$ 59,998	\$ -	1,174,296	\$ 825,149	\$ 809,439	\$ 706,000	\$ 776,591	\$ 760,951
CASH FROM RESERVES (RETAINED EARNINGS)	671,781	-	-	4,237,361	1,810,351	143,761	-	739,409	644,956
NEW BORROWED FUNDS	-	-	-	-	-	2,434,800	2,530,000	-	-
CONTRIBUTED (CITY OR TIF)	-	-	-	-	257,500	590,000	100,000	500,000	5,000,000
FEDERAL GRANTS	-	534,332	-	2,160,000	-	-	-	-	-
TOTAL FUNDS FOR CAPITAL OUTLAY EXPENSES	\$ 2,059,940	\$ 594,329	\$ -	\$ 7,571,657	\$ 2,893,000	\$ 3,978,000	\$ 3,336,000	\$ 2,016,000	\$ 6,405,907

Special Revenue Fund Budget Detail



Municipal Transit Fund

Description/Services

The Transit Department operates the Municipal Transit Utility (MTU), which provides safe and reliable public transportation to the City of La Crosse and the surrounding municipalities. The Transit Department is responsible for the applications and disbursement of Federal, State, and local funds for general operating and capital expenses. The MTU oversees three main buildings; The transit portion of the Municipal Service Center, the Bus Holding Facility, and both the commercial and transit portions of Grand River Station.

2020 Accomplishments/Highlights

1. Secured the funding for six new buses to arrive in 2021
2. Increased our online platforms – Over 3,000 downloads for our AVL (Automated Vehicle Locator) and grew our Facebook following by over %50 since 2019.
3. Maintained service for critical needs throughout the Covid – 19 Pandemic with Zero shutdowns.
4. Negotiated successful Agreements with the three major schools – University of La Crosse, Western Technical College, Viterbo, and with Jefferson Lines at Grand River Station.
5. Implemented new data collection processes through our AVL provider DoubleMap

2021 Goals

1. Update Inventory Process and Data Entry through RTA programing
2. Secure funding, plans, and construct new Hoist(s) for Maintenance Shop
3. Deploying the City of La Crosse's first two Electric Buses - Oversee construction of the electric grid and installation of two charging stations.
4. Fill Vacancies and renew long term leases at Grand River Station
5. Implementation of new Training Program for our Bus Operators
6. Continue outreach to our local business and gain new membership through our Works Pass Program.

Performance Measures

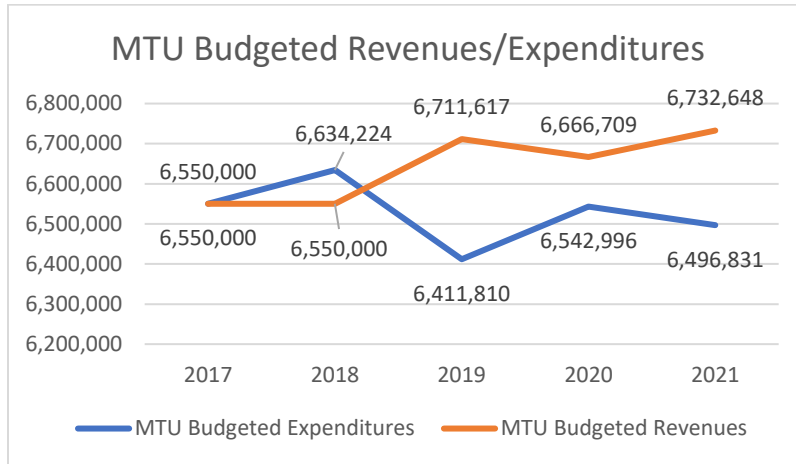
	Projected 2020	2021 Goal/Benchmark
On Time Performance	89%	94%
Miles Per Breakdown	5,664	6,200
Miles Per Accident	68,218	72,000

Staffing

Positions (FTE)

	2019	2020	2021
Full Time Equivalents	46.6	48	49

Municipal Transit Fund



Revenues

				2019	2020	2020	2021	VARIANCE +/-
6406404 TRANSIT UTILITY REVENUE				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
6406404	433000	WISCONSIN FEDERAL SHARE		(2,027,974)	(2,027,974)	(2,027,974)	(2,119,588)	4.52%
6406404	433001	MINNESOTA FEDERAL SHARE		(103,418)	(108,421)	(108,421)	(111,133)	2.50%
6406404	436000	WI DOT SHARE		(1,332,134)	(1,583,747)	(1,583,747)	(1,586,115)	0.15%
6406404	436006	MN DOT SHARE		(235,200)	(103,418)	(103,418)	(103,000)	-0.40%
6406404	463441	GAS TAX REFUND		(34,646)	(25,000)	(25,000)	(25,000)	0.00%
6406404	463501	ADVERTISING		(64,453)	(40,996)	(40,996)	(40,996)	0.00%
6406404	463509	FAREBOX		(197,174)	(276,000)	(276,000)	(276,000)	0.00%
6406404	463510	TOKEN SALES		(26,102)	(19,500)	(19,500)	(19,500)	0.00%
6406404	463511	PASS		(313,918)	(344,500)	(344,500)	(344,500)	0.00%
6406404	463599	MISCELLANEOUS		(5)	(2,000)	(2,000)	(2,000)	0.00%
6406404	467221	LEASE/RENT		(100,629)	(120,000)	(120,000)	(120,000)	0.00%
6406404	473911	COUNTY PARA TRANSIT		(158,031)	(779,244)	(779,244)	(799,244)	2.57%
6406404	473912	LA CRESCENT SUBSIDY		(51,310)	(64,000)	(64,000)	(64,393)	0.61%
6406404	473913	ONALASKA SUBSIDY		(55,067)	(55,000)	(55,000)	(52,564)	-4.43%
6406404	473914	TOWN OF CAMPBELL SUBSIDY		(39,800)	(40,000)	(40,000)	(38,756)	-3.11%
6406404	473916	UWL SHARE		(170,528)	(181,638)	(181,638)	(187,509)	3.23%
6406404	473918	WTC TRANSIT SUBSIDY		(47,583)	(48,286)	(48,286)	(49,734)	3.00%
6406404	473919	VITERBO SHARE OF TRANSIT		(24,909)	(25,060)	(25,060)	(25,691)	2.52%
6406404	474019	REBATES/REFUNDS PCARD		(9,013)	(2,000)	(2,000)	(2,000)	0.00%
6406404	484000	INSURANCE RECOVERIES		(11,955)	-	-	-	0.00%
6406404	484003	DIVIDENDS		(61,675)	(19,000)	(19,000)	(19,000)	0.00%
6406404	489023	CITY BUS SUBIDY		(644,264)	(745,925)	(745,925)	(745,925)	0.00%
6406404	492610	TRANSFER FROM PARKING UTILITY		(55,000)	(55,000)	(55,000)	-	-100.00%
6406404	492720	TRANSFER FROM HCCC		(1,738)	-	-	-	0.00%
TOTAL TRANSIT UTILITY REVENUES				(5,766,525)	(6,666,709)	(6,666,709)	(6,732,648)	0.99%

Municipal Transit Fund

Expenditures

6406404 TRANSIT UTILITY EXPENDITURES				2019	2020	2020	2021	VARIANCE +/-
				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Personnel								
6406405	511100		REGULAR SALARIES	2,417,928	2,519,736	2,519,736	2,729,725	8.33%
6406405	511100	COVID	REGULAR SALARIES	-	-	-	-	0.00%
6406405	511101		LIMITED TERM EE SALARIES	49,637	-	-	-	0.00%
6406405	511200		OVERTIME WAGES	130,061	85,000	85,000	85,000	0.00%
6406405	511200	COVID	OVERTIME WAGES	-	-	-	-	0.00%
6406405	511201		OVERTIME WAGES FLSA	99	-	-	-	0.00%
6406405	513000		BENEFITS BUDGET ONLY	-	1,309,730	1,309,730	-	-100.00%
6406405	513100		HEALTH INSURANCE	1,025,604	-	-	769,617	0.00%
6406405	513200		LIFE INSURANCE	8,665	-	-	15,603	0.00%
6406405	513300		RETIREMENT BENEFITS	160,725	-	-	181,270	0.00%
6406405	513400		SOCIAL SECURITY TAXES	187,940	-	-	215,327	0.00%
6406405	513600		UNEMPLOYMENT COMPENSATION	2	-	-	-	0.00%
6406405	514100		CLOTHING/UNIFORM ALLOWANCE	4,366	5,000	5,000	5,000	0.00%
6406405	514101		TOOL ALLOWANCE	2,100	2,100	2,100	2,100	0.00%
6406405	519000		OTHER EMPLOYMENT	59	-	-	-	0.00%
6406405	519002		ALCOHOL/DRUG TEST PRGM	186	2,500	2,500	1,000	-60.00%
6406405	519003		EMPLOYEE HEALTH & SAFETY	163	-	-	-	0.00%
		Sub-Total		3,987,536	3,924,066	3,924,066	4,004,642	2.05%
Contractual Services								
6406405	521200		AUDIT & ACCOUNTING SERVICE	3,500	3,662	3,662	3,839	4.83%
6406405	521500		RECRUITMENT	2,915	-	-	1,500	0.00%
6406405	521600		SCHEDULES & MARKETING	4,069	20,000	20,000	20,000	0.00%
6406405	522100		TELEPHONE COMMUNICATIONS	1,232	2,000	2,000	2,000	0.00%
6406405	522200		ELECTRICITY	37,065	31,500	31,500	31,500	0.00%
6406405	522300		WATER	2,712	4,500	4,500	4,500	0.00%
6406405	522400		NATURAL GAS	16,096	15,000	15,000	15,000	0.00%
6406405	522550		STORM WATER	485	2,200	2,200	2,200	0.00%
6406405	523400		SECURITY SERVICES	41,066	48,000	48,000	48,000	0.00%
6406405	523800		PURCHASED TRANSPORTATION	412,197	1,177,369	1,177,369	1,177,369	0.00%
6406405	524200		REPAIR/MAINT BUILDINGS	55,494	47,250	47,250	47,250	0.00%
6406405	524500		REPAIR/MAINT VEHICLES	6,188	6,500	6,500	6,500	0.00%
6406405	524501		REPAIR/MAINT BUSES	291,346	270,000	270,000	270,000	0.00%
6406405	524600		REPAIR/MAINT EQUIPMENT	13,189	20,000	20,000	20,000	0.00%
6406405	524700		REPAIR/MAINT COMMUNICATION	2,056	3,000	3,000	3,000	0.00%
6406405	525000		TRAINING SERVICES	654	1,500	1,500	1,500	0.00%
6406405	526100		CITY SERVICES	155,047	134,533	134,533	148,115	10.10%
6406405	533710		TRAINING	55	-	-	-	0.00%
6406405	536000		TRAVEL	2,524	1,500	1,500	1,500	0.00%
6406405	551005		WORKER COMPENSATION INSURANCE	107,288	142,000	142,000	-	-100.00%
6406405	551015		PHYSICAL DAMAGE INSURANCE	12,410	15,000	15,000	15,000	0.00%
6406405	551016		LIABILITY INSURANCE	141,768	145,107	145,107	145,107	0.00%
6406405	571430		FEES	-	29,000	29,000	29,000	0.00%
6406405	592720		TRSF TO HCCC	2,950	3,000	3,000	3,000	0.00%
		Sub-Total		1,312,305	2,122,621	2,122,621	1,995,880	-5.97%

Municipal Transit Fund

				2019	2020	2020	2021	VARIANCE +/-
6406404 TRANSIT UTILITY EXPENDITURES				ACTUAL	ORIG BUDGET	REVISED BUDGET	PROPOSED	(21 vs. 20 ORIG)
Commodities								
6406405	531100	OFFICE SUPPLIES		8,202	10,000	10,000	10,000	0.00%
6406405	531200	POSTAGE		652	1,000	1,000	1,000	0.00%
6406405	532202	MEMBERSHIPS & PUBLICATIONS		3,530	3,500	3,500	3,500	0.00%
6406405	533100	GASOLINE		4,658	7,150	7,150	7,150	0.00%
6406405	533150	DIESEL FUEL		385,599	419,659	419,659	419,659	0.00%
6406405	533200	OIL		10,025	20,000	20,000	20,000	0.00%
6406405	533301	ANTI FREEZE/LUBRICANTS		5,483	5,000	5,000	5,000	0.00%
6406405	534501	TIRES		25,064	30,000	30,000	30,000	0.00%
6406405	586035	COVID OPERATING SUPPLIES		-	-	-	-	0.00%
6406405	599900	PRIOR YEAR EXPENSE		(26)	-	-	-	0.00%
		Sub-Total		443,187	496,309	496,309	496,309	0.00%
Capital								
6406405	591004	LOSS ON SALE OF FIXED ASSETS		-	-	-	-	0.00%
		Sub-Total		-	-	-	-	0.00%
TOTAL	TRANSIT UTILITY EXPENDITURES			5,743,028	6,542,996	6,542,996	6,496,831	-0.71%
TOTAL	TRANSIT UTILITY REVENUES			(5,766,525)	(6,666,709)	(6,666,709)	(6,732,648)	0.99%
TOTAL	TRANSIT UTILITY EXPENDITURES			5,743,028	6,542,996	6,542,996	6,496,831	-0.71%
NET	TRANSIT UTILITY			(23,497)	(123,713)	(123,713)	(235,817)	90.62%

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Airport	2019 FTE's	2020 FTE's	2021 FTE's
Director of La Crosse Regional Airport	1	1	1
Deputy Airport Director of Operations & Admin	1	1	1
Administrative Coordinator	1	1	1
Airport Marketing & Communications Manager	1	1	1
Airport Operations Coordinator	3	3	3
Janitor	2	2	2
Lead Airside Worker/Maintenance Electrician	1	1	1
Lead Landside Worker/Building Maint. Engineer	1	1	1
Maintenance / Mechanic - Airport	1	1	1
Maintenance Person Airport	3	3	3
Manager of Airport Operations & Maintenance	1	1	1
Parking Attendant - Airport	2	2	2
Part Time Janitor	1	1	1
Part Time Laborer	1.5	1.5	1.5
Intern	0.5	0.5	0.5
Airport Total	21	21	21

City Clerk	2019 FTE's	2020 FTE's	2021 FTE's
City Clerk	1	1	1
Deputy City Clerk	1	1	1
Assistant Clerk	3	3	3
City Clerk Total	5	5	5

City Council	2019 FTE's	2020 FTE's	2021 FTE's
Council President	1	1	1
Council Member	12	12	12
Council Attendant	0.2	0.2	0.2
City Council Total	13.2	13.2	13.2

Engineering	2019 FTE's	2020 FTE's	2021 FTE's
Director of Engineering & Public Works	1	1	1
Deputy Director of Engineering & Public Works	1	1	1
Civil Engineer (I or II)	3	3	3
Senior Civil Engineer (III or IV)	3	3	3
CAD/GIS Specialist	1	1	1
Engineering Intern	2	1	1
Engineering Administrative Assistant	1	1	1
Engineering Technician II	2	-	-
Engineering Technician I	1	2	2
Engineering Technician III	1	2	2
Seasonal Engineering Technician	1	1	1
Sidewalk/ADA Technician	1	1	1
Lead Surveyor	1	1	1
	18.5	17	17

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Finance	2019 FTE's	2020 FTE's	2021 FTE's
Director of Finance	1	1	1
Deputy Director of Finance	1	1	1
Financial Services Coordinator	1	1	1
Finance Process Analyst	1	1	1
Budget Analyst	1	1	1
Cashier Supervisor	1	1	1
Account Analyst	1	-	-
Accountant/Admin Assistant	-	1	1
Accountant/Bookkeeper - Finance	2	2	2
Accounting Technician	1	1	1
Cashier	2	2	2
Payroll Analyst	1	1	1
Payroll Technician	1	1	1
Printing/Storeroom Clerk	1	1	1
Purchasing & Cashiering Assistant	-	1	1
Purchasing Assistant	1	-	-
Purchasing Buyer	1	1	1
Finance Total	17	17	17

Human Resources	2019 FTE's	2020 FTE's	2021 FTE's
Deputy Director of Human Resources	1	1	1
Employee Benefits Coordinator	1	1	1
Human Resources Assistant I	1	1	1
Human Resources Assistant II	1	1	1
Human Resources Clerk	0.5	0.5	0.5
Graduate Intern	0.5	0.5	0.5
Human Resources Total	5	5	5

Community Risk Management	2019 FTE's	2020 FTE's	2021 FTE's
Assistant Chief - Fire Prevention Building Safety	1	1	1
Captain of Inspection	2	2	2
Chief Inspector	1	1	1
Administrative Assistant	1	1	1
Chronic Nuisance Technician	-	1	1
Code Enforcement Technician	2	2	2
Community Risk Reduction Specialist	-	1	1
Electrical Inspector	1	1	1
Housing/Building Inspector	4	4	4
Plumbing Inspector	1	1	1
Safety Coordinator/Risk Manager	1	1	-
Fire Prevention & Building Safety Total	14	16	15

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Fire	2019 FTE's	2020 FTE's	2021 FTE's
Fire Chief	1	1	1
Assistant Chief	1	1	1
Division Chief of Training	1	1	1
Division Chief of Suppression	-	-	-
Captain Fire Department	17	18	17
Lt of Fire Department	10	9	9
Battalion Chief (Add one Battalion Chief starting April 2020)	3	4	4
Fire Engineer	24	24	24
Firefighter	25	25	25
Fire Assistant Mechanic	3	3	3
Logistics, Fleet, Facility Officer	1	1	1
House Security-Fire	1	1	1
Computer Trainer-Fire	3	3	3
Squad Driver	3	3	3
Administrative Assistant	1	1	1
EMS Trainer	3	3	3
Fire Total	97	98	97

Information Technology	2019 FTE's	2020 FTE's	2021 FTE's
Director of Information Technology	1	1	1
Deputy Director of Information Technology	1	1	1
IST Assistant	1	1	1
IT Programmer	1	1	1
IT Support Technician	2	-	-
Network Specialist	-	-	1
Senior IT Programmer	1	1	1
Senior Support Technician	1	3	3
Systems Analyst	1	1	1
Information Technology Total	9	9	10

La Crosse Center	2019 FTE's	2020 FTE's	2021 FTE's
La Crosse Center Director	1	1	1
Business Manager	1	1	1
Bookkeeper - La Crosse Center	1	1	-
Operations/Sales Manager La Crosse Center	1	1	1
Sales & Event Coordinator (1 new position 2020)	1	2	1
Part Time Clerical	1	1	-
Sales & Marketing Representative	1	-	-
Marketing Coordinator	-	-	1
Box Office Supervisor	1	1	1
Assistant Food & Beverage Supervisor	1	1	1
Food and Beverage Manager La Crosse Center	1	1	1
Assistant Building Supervisor La Crosse Center	1	1	-
Building Maintenance Engineer La Crosse Center	1	1	1
Lead Janitor	5	5	5
La Crosse Center Total	16.5	16.5	14

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Library	2019 FTE's	2020 FTE's	2021 FTE's
Library Director	1	1	1
Business Manager- Library	1	1	1
Executive Assistant	1	1	1
Facilities Manager	1	1	1
Library Building Maintenance Supervisor	1	1	1
Building Maintenance Worker	2	2	2
Library Janitor	3	1.5	-
Adult Services Manager	1	1	-
Circulation Manager	1	1	1
Assistant Circulation Manager	-	-	-
Collection Development Manager	1	1	1
IT Manager Library	1	1	1
Library Senior IT Specialist	1	1	1
Senior Programming Specialist	0.5	0.4	-
Youth Service Manager	1	1	1
Library Archives Manager	1	1	1
Library Archivist	1	1	1
Communications & Marketing Coordinator	1	1	-
Library Volunteer Coordinator	0.5	1	-
Programming & Community Engagement Coordinator	1	1	1
Librarian	11.5	10.65	8
Associate Librarian	9	9	7
Librarian Assistant	11	12.78	13.08
Library Assistant II	0.5	-	-
Library Clerk	5	4.75	3
Library Total	58	57.08	46.08

City Attorney	2019 FTE's	2020 FTE's	2021 FTE's
Administrative Assistant - Legal	1	1	1
Assistant City Attorney	1	1	1
Attorney	1	1	1
Deputy City Attorney	1	1	1
Paralegal	1	1	1
Intern	-	-	-
City Attorney Total	5	5	5

Mayor	2019 FTE's	2020 FTE's	2021 FTE's
Mayor	1	1	1
Executive Secretary	1	1	1
Wellness Coordinator	1	1	1
Courtesy and Information Representative-Part Time	0.5	0.5	-
Intern	0.5	0.5	-
Mayor Total	4	4	3

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Municipal Court	2019 FTE's	2020 FTE's	2021 FTE's
Municipal Judge	1	1	1
Administrative Assistant	2.5	2.5	2.5
Municipal Court Clerk	1	1	1
Municipal Court Total	4.5	4.5	4.5

Parks, Recreation and Forestry	2019 FTE's	2020 FTE's	2021 FTE's
Dir. of Parks, Rec, Forestry, Facil & Grnds	1	1	1
Assistant Director Parks, Recreation & Community Facilities	1	1	1
Recreation and Facilities Supervisor	-	1	1
Parks, Forestry, Bldg & Grounds Mgr	-	1	1
Environmental Specialist	0.5	0.5	0.5
Heavy Equipment Operator - Parks	1	1	1
Maintenance Worker	2	2	2
Maintenance Worker I	2	2	2
Park & Rec Maintenance Crew Leader	1	1	1
Part Time Clerical	2.5	0.5	0.5
Recreation Specialist	3.0	-	-
Community Program Specialist	-	1	1
Project Specialist	-	-	1
Park & Recreation Administrative Assistant	1	1	1
Administrative Coordinator	1	1	1
Arborist	1	1	1
Certified Arborist	1	1	1
Recreation Coordinator	1	2	2
Recreation Specialist	-	-	-
Recreation Specialist I	-	-	-
Recreation Specialist III	-	-	-
Recreation Aide VII-Part time	-	-	-
Intern	0.5	0.5	0.5
Parks, Recreation and Forestry Total	19.5	18.5	19.5

Grounds & Buildings	2019 FTE's	2020 FTE's	2021 FTE's
Maintenance Painter	1	1	1
Janitor	1	1	1
Custodian	1	1	1
Grounds & Building Technician	1	1	1
Grounds & Buildings Total	4	4	4

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Planning, Economic and Community Development	2019 FTE's	2020 FTE's	2021 FTE's
Director of Planning, Development & Assessment	1	1	1
Community Development Administrator	1	1	1
Economic Development Planner	1	1	1
Environmental & Sustainability Planner	1	1	1
Neighborhood Housing Development Associate	1	1	1
Senior Planner	1	1	1
Associate Planner - Community Development	-	-	-
Program Coordinator	1	1	1
Housing Specialist	2	2	2
Clerk Steno	1	1	1
Clerical Part Time	-	-	-
Intern	1.5	1.5	1.5
Limited Term Professional Associate	1	1	-
Planning, Economic and Community Development Total	12.5	12.5	11.5

Assessor	2019 FTE's	2020 FTE's	2021 FTE's
Assessment Technician	1	1	1
Lead Technician	1	1	1
Property Appraisal Specialist	2	1	1
Property Appraiser	2	2	2
Assessor Total	6	5	5

Police	2019 FTE's	2020 FTE's	2021 FTE's
Chief of Police	1	1	1
Assistant Chief of Police	0.95	1	1
Administrative Assistant - Police	1	1	1
Civilian Service Employee (All CSE's funded in Parking Utility)	4.5	6	-
Clerk Typist I - Police	0.5	0.5	0.5
Crime Analyst	1	1	1
Police Captain	4	4	4
Police Lieutenant	6	6	6
Police Sergeant	12	12	12
Investigator	7	7	7
Police Officer	66	67	67
Police Records Specialist	4	4	4
Police Records Supervisor	0.8	1	1
Property Room Technican	1	1	1
Crossing Guard	6	6	6
Civilian Aid	4	2.75	2.75
Clerical-Part time	0.5	0.5	0.5
Police Total	120.15	121.75	115.75

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Parking Utility	2019 FTE's	2020 FTE's	2021 FTE's
Assistant Chief of Police	0.05	-	-
Customer Service Specialist - Police	1	-	-
Police Records Specialist-Pkg Util	1	3	3
Clerk Typist	-	-	-
Police Records Supervisor	0.25	-	-
Parking Utility Building Maintenance Engineer	-	1	1
Parking Utility Coordinator	1	1	1
Parking Ticket Processor	1	-	-
Janitor	1.50	1.50	1.50
Civilian Service Employee	6.50	6	12
Parking Maintenance	1	1	1
Parking Utility Total	13.3	13.5	19.5

Highways & Streets	2019 FTE's	2020 FTE's	2021 FTE's
Superintendent of Streets	1	1	1
Account Clerk Highway	1	1	1
Clerk Typist I	-	-	1
Clerical Part time	-	-	-
Automotive Mechanic	2	2	2
Building Maintenance Engineer - MSB	1	1	-
Equipment Crew Leader	1	2	1
Equipment Operator 4	1	1	1
Equipment Operator I	4	4	4
Equipment Operator II	6	6	7
Equipment Operator III	1	1	1
Heavy Equipment Mechanic	3	3	3
Maintenance Electrician - Highway	1	1	1
Maintenance Worker	1	3	10
Maintenance Worker I	7	7	2
Sign Shop Foreman	1	1	1
Supply/Fleet Parts Person	1	1	1
Sweeper Operator Mechanic-Underfilled w/ MTCE 1	1	1	-
Utility Opening Worker	2	2	2
Assistant Superintendent of Streets	1	1	1
Maintenance Service Garage Supervisor	1	1	1
Recycling Coordinator/Street Supervisor	1	1	1
Part Time Laborer	1.5	1.5	-
Highways & Streets Total	39.5	42.5	42

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Transit	2019 FTE's	2020 FTE's	2021 FTE's
Operations Manager Transit	1	1	1
Transit Manager	1	1	1
Transit Service Representative	1	1	1
Transit Supervisor / Training	1	1	1
Transit Supervisor/ADA Coordinator	1	1	1
Bus Operator	33	33	34
Bus Technician	3	3	3
Bus Driver - Part Time	2.5	4	3
Service Worker Transit	3	3	4
Safety Coordinator/Risk Manager	0.1	-	-
Transit Total	46.6	48	49

Water Utility	2019 FTE's	2020 FTE's	2021 FTE's
Utilities Manager	1	1	1
Utilities Accounting & Customer Support Supervisor	1	1	1
Office Supervisor	-	-	-
Superintendent Water Utility	1	1	1
Water Distribution Supervisor	1	1	1
Water Distribution Maintenance Mechanic II	-	-	-
Part Time Clerical	0.50	0.73	0.73
Part Time Laborer	1	-	-
Intern	-	-	-
Utilities Clerk	2	2	2
Utility Locator	1	1	1
Utility Opening Worker	2	-	-
Water Service Technician	1	-	-
Water Operations Clerk	1	1	1
Water Distr Specialist	-	7	7
Water Distribution Lead	-	2	2
Water Supply Lead	-	1	1
Water Supply Specialist	-	4	4
Meter & Svc Technician	-	3	3
Vac Truck Operator	-	1	1
Janitor Part Time	-	-	-
Safety Coordinator/Risk Management	-	-	-
Equipment Operator I	5	-	-
Equipment Operator III	1	-	-
Maintenance Chief - Water	1	-	-
Maintenance Mechanic II	4	-	-
Maintenance Worker	2	-	-
Maintenance Worker I	1	-	-
Water Utility Total	26.5	26.73	26.73

City of La Crosse - Personnel Schedule
Authorized Positions - FTE's
Annual Budget 2021

Waste Water Utility	2019 FTE's	2020 FTE's	2021 FTE's
Assistant Superintendent of Waste Water Treatment	1	1	1
General Superintendent of Waste Water Treatment	1	1	1
Building and Grounds Maintenance - WWTP	-	-	-
Grounds Facilities Maintenance	1	1	1
Maintenance Chief - WWTP	1	1	1
Maintenance Electrician	1	1	1
Operations & Lab Specialist	2	2	2
Maintenance Painter	-	-	-
Special Projects Coordinator	1	1	1
Industrial & Operations Specialist	-	1	1
Waste Water Mechanic II	4	4	4
Waste Water Treatment Operator	4	3	3
Utility Opening Worker	-	-	-
Waste Water Utility Total	16	16	16
 Storm Utility	 2019 FTE's	 2020 FTE's	 2021 FTE's
Assistant Superintendent of Sewer	1	1	1
Crew Leader Sewer	1	1	1
Equipment Operator I	2	3	3
Equipment Operator II	2	2	2
Lead Vac Jet Operator	1	1	1
Maintenance Worker I	1	-	-
Part Time Laborer	0.5	-	-
Utility Locator	1	1	1
Storm Water Coordinator	-	1	1
Sewer Utility Total	9.5	10	10
 Total FTE's	 601.3	 606.8	 591.8

Pay Grades and Steps for Positions Under the Non-Represented Handbook
(excludes Library, Police Represented, Fire Represented and Transit Represented)

Grade 1												
Buildings & Ground Maintenance - WWTP	Step	1	2	3	4	5	6	7	8	9	10	11
	Annual-2080 Hrs Calc	\$ 30,482.82	\$ 31,321.10	\$ 32,182.43	\$ 33,067.45	\$ 33,976.81	\$ 34,911.17	\$ 35,871.23	\$ 36,857.69	\$ 37,871.28	\$ 38,912.74	\$ 39,982.84
	Hourly	\$ 14.66	\$ 15.06	\$ 15.47	\$ 15.90	\$ 16.34	\$ 16.78	\$ 17.25	\$ 17.72	\$ 18.21	\$ 18.71	\$ 19.22
Grade 2												
Clerk Typist I Janitor Parking Ticket Processor	Step	1	2	3	4	5	6	7	8	9	10	11
	Annual-2080 Hrs Calc	\$ 32,618.37	\$ 33,515.38	\$ 34,437.05	\$ 35,384.07	\$ 36,357.13	\$ 37,356.95	\$ 38,384.27	\$ 39,439.84	\$ 40,524.43	\$ 41,638.85	\$ 42,783.92
	Hourly	\$ 15.68	\$ 16.11	\$ 16.56	\$ 17.01	\$ 17.48	\$ 17.96	\$ 18.45	\$ 18.96	\$ 19.48	\$ 20.02	\$ 20.57
Grade 3												
Assistant Clerk (City Clerk) Cashier Civilian Service Employee Clerk/Stenographer II Code Enforcement Technician Customer Service Specialist - Police Human Resources Clerk Maintenance Painter Maintenance Worker Parking Utility Maintenance Person Purchasing & Cashiering Assistant Water Operations Clerk	Step	1	2	3	4	5	6	7	8	9	10	11
	Annual-2080 Hrs Calc	\$ 34,903.41	\$ 35,863.25	\$ 36,849.49	\$ 37,862.85	\$ 38,904.08	\$ 39,973.94	\$ 41,073.22	\$ 42,202.73	\$ 43,363.31	\$ 44,555.80	\$ 45,781.08
	Hourly	\$ 16.78	\$ 17.24	\$ 17.72	\$ 18.20	\$ 18.70	\$ 19.22	\$ 19.75	\$ 20.29	\$ 20.85	\$ 21.42	\$ 22.01
Grade 4												
Account Clerk Accountant/Bookkeeper Administrative Coordinator (Parks) Assessment Clerk Cashier II Custodian I Lead Janitor Planning & Development Assistant Supply Fleets Parts Person	Step	1	2	3	4	5	6	7	8	9	10	11
	Annual-2080 Hrs Calc	\$ 37,348.38	\$ 38,375.46	\$ 39,430.79	\$ 40,515.14	\$ 41,629.31	\$ 42,774.11	\$ 43,950.40	\$ 45,159.04	\$ 46,400.91	\$ 47,676.93	\$ 48,988.05
	Hourly	\$ 17.96	\$ 18.45	\$ 18.96	\$ 19.48	\$ 20.01	\$ 20.56	\$ 21.13	\$ 21.71	\$ 22.31	\$ 22.92	\$ 23.55
Grade 5												
Accountant Assistant Administrative Assistant - Engineering Administrative Assistant - CRM Administrative Assistant - Municipal Court Administrative Assistant - Parks, Recreation and Forestry Administrative Coordinator - Airport Administrative Services Specialist Arborist Assessment Technician Courtesy & Information Rep Equipment Operator I - Streets Heavy Equipment Operator Meter and Service Technician Police Records Specialist Printing / Storeroom Clerk Wastewater Treatment Plant Operator Water Distribution Specialist Water Services Technician (formerly Meter Reader II)	Step	1	2	3	4	5	6	7	8	9	10	11
	Annual-2080 Hrs Calc	\$ 39,964.53	\$ 41,063.55	\$ 42,192.80	\$ 43,353.10	\$ 44,545.31	\$ 45,770.30	\$ 47,028.99	\$ 48,322.29	\$ 49,651.15	\$ 51,016.56	\$ 52,419.51
	Hourly	\$ 19.21	\$ 19.74	\$ 20.29	\$ 20.84	\$ 21.42	\$ 22.01	\$ 22.61	\$ 23.23	\$ 23.87	\$ 24.53	\$ 25.20

Pay Grades and Steps for Positions Under the Non-Represented Handbook
(excludes Library, Police Represented, Fire Represented and Transit Represented)

Grade 6												
	Step	1	2	3	4	5	6	7	8	9	10	11
Accounting & Administrative Assistant	Annual-2080 Hrs Calc	\$ 42,763.79	\$ 43,939.79	\$ 45,148.13	\$ 46,389.70	\$ 47,665.42	\$ 48,976.22	\$ 50,323.07	\$ 51,706.95	\$ 53,128.90	\$ 54,589.94	\$ 56,091.16
Accounting Specialist	Hourly	\$ 20.56	\$ 21.12	\$ 21.71	\$ 22.30	\$ 22.92	\$ 23.55	\$ 24.19	\$ 24.86	\$ 25.54	\$ 26.25	\$ 26.97
Administrative Assistant - Fire												
Administrative Assistant - Legal												
Administrative Assistant - Police												
Airport Maintenance Worker												
Airport Operations Coordinator												
Auto Mechanic												
Building Maintenance Engineer												
Engineering Tech I												
Equipment Operator II												
Equipment Operator III												
Grounds & Buildings Technician												
Human Resources Generalist												
Lead Jet Vac Operator												
Operations and Lab Specialist (WWTP)												
Payroll Technician												
Recreation Coordinator												
Utilities Clerk (formerly Water Clerk)												
Utility Operations and Laboratory Specialist												
Vac Truck Operator												
Water Distribution Maintenance Mechanic II												
Water Supply Specialist												

Grade 7												
	Step	1	2	3	4	5	6	7	8	9	10	11
Engineering Tech II	Annual-2080 Hrs Calc	\$ 45,759.00	\$ 47,017.37	\$ 48,310.35	\$ 49,638.88	\$ 51,003.95	\$ 52,406.56	\$ 53,847.74	\$ 55,328.55	\$ 56,850.09	\$ 58,413.47	\$ 60,019.84
Heavy Equipment Mechanic	Hourly	\$ 22.00	\$ 22.60	\$ 23.23	\$ 23.86	\$ 24.52	\$ 25.20	\$ 25.89	\$ 26.60	\$ 27.33	\$ 28.08	\$ 28.86
Industrial & Operations Specialist												
Lead Landside Worker/Building Maintenance Engineer												
Maintenance Mechanic - Airport												
Mechanic II - Wastewater Treatment												
Municipal Court Clerk												
Property Room Technician												
Purchasing Buyer												
Sewer Utility Locator												
Special Projects Coordinator												
Water Utility Locator												

Pay Grades and Steps for Positions Under the Non-Represented Handbook
(excludes Library, Police Represented, Fire Represented and Transit Represented)

Grade 8												
	Step	1	2	3	4	5	6	7	8	9	10	11
Assistant Food and Beverage Supervisor	Annual-2080 Hrs Calc	\$ 48,963.86	\$ 50,310.37	\$ 51,693.91	\$ 53,115.49	\$ 54,576.17	\$ 56,077.02	\$ 57,619.14	\$ 59,203.67	\$ 60,831.77	\$ 62,504.64	\$ 64,223.52
Certified Arborist	Hourly	\$ 23.54	\$ 24.19	\$ 24.85	\$ 25.54	\$ 26.24	\$ 26.96	\$ 27.70	\$ 28.46	\$ 29.25	\$ 30.05	\$ 30.88
Crew Leader												
Engineering Tech III												
Equipment Operator IV												
Executive Secretary												
Human Resources Specialist												
IT Support Technician												
Maintenance Crew Leader												
Parking Utility Coordinator												
Payroll Analyst												
Recreation Specialist												
Sales and Marketing Representative												
Senior Human Resources Generalist												
Sign Shop Foreman												
Utility Opening Foreman												
Water Distribution Lead												
Water Supply Lead												
Wellness Program Coordinator												
Grade 9												
	Step	1	2	3	4	5	6	7	8	9	10	11
Assistant Building Supervisor	Annual-2080 Hrs Calc	\$ 52,393.09	\$ 53,833.90	\$ 55,314.33	\$ 56,835.47	\$ 58,398.45	\$ 60,004.41	\$ 61,654.53	\$ 63,350.03	\$ 65,092.16	\$ 66,882.19	\$ 68,721.45
Associate Planner - Community Development	Hourly	\$ 25.19	\$ 25.88	\$ 26.59	\$ 27.32	\$ 28.08	\$ 28.85	\$ 29.64	\$ 30.46	\$ 31.29	\$ 32.15	\$ 33.04
Associate Planner - Economic Development												
Box Office Supervisor												
Deputy City Clerk												
Environmental Sustainability Planner												
Flood Plain/Sidewalk Program Coordinator												
Lead AirsideWorker/Maintenance Electrician												
Neighborhood Housing Development Associate												
Paralegal												
Program Coordinator												
Property Appraiser												
Sales and Events Coordinator												
Senior IT Support Technician												
Stormwater Coordinator												
Transit Supervisor / Training												
Grade 10												
	Step	1	2	3	4	5	6	7	8	9	10	11
Budget Analyst	Annual-2080 Hrs Calc	\$ 56,062.36	\$ 57,604.07	\$ 59,188.18	\$ 60,815.85	\$ 62,488.29	\$ 64,206.72	\$ 65,972.40	\$ 67,786.64	\$ 69,650.77	\$ 71,566.17	\$ 73,534.24
Building/Housing Inspector	Hourly	\$ 26.95	\$ 27.69	\$ 28.46	\$ 29.24	\$ 30.04	\$ 30.87	\$ 31.72	\$ 32.59	\$ 33.49	\$ 34.41	\$ 35.35
CAD/GIS Specialist												
Cashier Supervisor												
Civil Engineer I												
Community Program Specialist												
Community Risk Reduction Specialist												
Electrical Inspector												
Employee Benefits Coordinator												
Financial Services Coordinator												
Fire Protection Engineer												
Housing Specialist												
IT Programmer/Analyst												
Plumbing Inspector												
Property Appraisal Specialist												
Safety/Risk Manager												

Pay Grades and Steps for Positions Under the Non-Represented Handbook
(excludes Library, Police Represented, Fire Represented and Transit Represented)

Grade 11	Grade 11											
Financial Services Process Analyst	Step	1	2	3	4	5	6	7	8	9	10	11
Lead Technician - Assessors	Annual-2080 Hrs Calc	\$ 59,988.47	\$ 61,638.15	\$ 63,333.20	\$ 65,074.86	\$ 66,864.42	\$ 68,703.19	\$ 70,592.53	\$ 72,533.82	\$ 74,528.50	\$ 76,578.04	\$ 78,683.93
Maintenance Service Garage Supervisor	Hourly	\$ 28.84	\$ 29.63	\$ 30.45	\$ 31.29	\$ 32.15	\$ 33.03	\$ 33.94	\$ 34.87	\$ 35.83	\$ 36.82	\$ 37.83
Manager of Airport Operations and Maintenance												
Network Specialist												
Project Specialist												
Recreation and Facilities Supervisor												
Recycling Coordinator/Streets Supervisor												
Systems Analyst												
Transit Supervisor / ADA Coordinator (Formerly Transit Sup II)												

Grade 12	Grade 12											
Assistant Superintendent - Sewer	Step	1	2	3	4	5	6	7	8	9	10	11
Assistant Superintendent - Streets	Annual-2080 Hrs Calc	\$ 64,189.40	\$ 65,954.61	\$ 67,768.36	\$ 69,631.99	\$ 71,546.87	\$ 73,514.41	\$ 75,536.06	\$ 77,613.30	\$ 79,747.67	\$ 81,940.73	\$ 84,194.10
Assistant Superintendent - WWTP	Hourly	\$ 30.86	\$ 31.71	\$ 32.58	\$ 33.48	\$ 34.40	\$ 35.34	\$ 36.32	\$ 37.31	\$ 38.34	\$ 39.39	\$ 40.48
Civil Engineer III												
Food and Beverage Manager												
Lead Surveyor												
Police Records Supervisor												
Senior IT Programmer/Analyst												
Senior Planner												
Water Distribution Supervisor												

Grade 13	Grade 13											
Airport Marketing and Communications Manager	Step	1	2	3	4	5	6	7	8	9	10	11
Economic Development Planner	Annual-2080 Hrs Calc	\$ 68,684.42	\$ 70,573.24	\$ 72,514.00	\$ 74,508.13	\$ 76,557.10	\$ 78,662.42	\$ 80,825.64	\$ 83,048.35	\$ 85,332.17	\$ 87,678.81	\$ 90,089.98
Operations Sales Manager	Hourly	\$ 33.02	\$ 33.93	\$ 34.86	\$ 35.82	\$ 36.81	\$ 37.82	\$ 38.86	\$ 39.93	\$ 41.03	\$ 42.15	\$ 43.31
Parks, Forestry, Building and Grounds Manager												
Utilities Accounting and Customer Support Supervisor (formerly Water Office Superv.)												

Grade 14	Grade 14											
Assistant City Attorney	Step	1	2	3	4	5	6	7	8	9	10	11
Chief Inspector	Annual-2080 Hrs Calc	\$ 73,494.06	\$ 75,515.15	\$ 77,591.82	\$ 79,725.59	\$ 81,918.04	\$ 84,170.79	\$ 86,485.49	\$ 88,863.84	\$ 91,307.60	\$ 93,818.56	\$ 96,398.57
Civil Engineer IV	Hourly	\$ 35.33	\$ 36.31	\$ 37.30	\$ 38.33	\$ 39.38	\$ 40.47	\$ 41.58	\$ 42.72	\$ 43.90	\$ 45.11	\$ 46.35
Community Development Administrator												
Operations Manager - Transit												
Superintendent of Streets												
Superintendent of Water												
Superintendent of WWTP												

Grade 15	Grade 15											
Assistant Director Parks, Recreation & Community Facilities	Step	1	2	3	4	5	6	7	8	9	10	11
Battalion Chief (AKA Division Chief of Suppression)	Annual-2080 Hrs Calc	\$ 78,640.39	\$ 80,803.00	\$ 83,025.08	\$ 85,308.27	\$ 87,654.25	\$ 90,064.75	\$ 92,541.53	\$ 95,086.42	\$ 97,701.30	\$ 100,388.08	\$ 103,148.76
Business Manager - La Crosse Center	Hourly	\$ 37.81	\$ 38.85	\$ 39.92	\$ 41.01	\$ 42.14	\$ 43.30	\$ 44.49	\$ 45.71	\$ 46.97	\$ 48.26	\$ 49.59
Deputy Director of Airport Operations and Administration												
Deputy Director of Engineering and Public Works												
Deputy Director of Information Technology												
Division Chief - Training & Professional Standards												

Pay Grades and Steps for Positions Under the Non-Represented Handbook
(excludes Library, Police Represented, Fire Represented and Transit Represented)

Grade 16		Grade 16										
Deputy City Attorney	Step	1	2	3	4	5	6	7	8	9	10	11
Deputy Director of Finance	Annual-2080 Hrs Calc	\$ 84,146.97	\$ 86,461.01	\$ 88,838.69	\$ 91,281.75	\$ 93,792.00	\$ 96,371.28	\$ 99,021.49	\$ 101,744.58	\$ 104,542.56	\$ 107,417.48	\$ 110,371.46
Deputy Director of Human Resources	Hourly	\$ 40.46	\$ 41.57	\$ 42.71	\$ 43.89	\$ 45.09	\$ 46.33	\$ 47.61	\$ 48.92	\$ 50.26	\$ 51.64	\$ 53.06
Police Captain												
Utilities Manager												

Grade 17		Grade 17										
Assistant Chief of Police	Step	1	2	3	4	5	6	7	8	9	10	11
Assistant Fire Chief - Community Risk Management	Annual-2080 Hrs Calc	\$ 90,039.00	\$ 92,515.07	\$ 95,059.23	\$ 97,673.36	\$ 100,359.38	\$ 103,119.27	\$ 105,955.05	\$ 108,868.81	\$ 111,862.71	\$ 114,938.93	\$ 118,099.75
Assistant Fire Chief - Fire Rescue Operations	Hourly	\$ 43.29	\$ 44.48	\$ 45.70	\$ 46.96	\$ 48.25	\$ 49.58	\$ 50.94	\$ 52.34	\$ 53.78	\$ 55.26	\$ 56.78
Transit Manager												

Grade 18		Grade 18										
Director of Information Services	Step	1	2	3	4	5	6	7	8	9	10	11
Director of La Crosse Center	Annual-2080 Hrs Calc	\$ 96,343.47	\$ 98,992.92	\$ 101,715.23	\$ 104,512.40	\$ 107,386.49	\$ 110,339.62	\$ 113,373.95	\$ 116,491.73	\$ 119,695.26	\$ 122,986.88	\$ 126,369.01
	Hourly	\$ 46.32	\$ 47.59	\$ 48.90	\$ 50.25	\$ 51.63	\$ 53.05	\$ 54.51	\$ 56.01	\$ 57.55	\$ 59.13	\$ 60.75

Grade 19		Grade 19										
Chief of Police	Step	1	2	3	4	5	6	7	8	9	10	11
City Attorney	Annual-2080 Hrs Calc	\$ 103,089.27	\$ 105,924.22	\$ 108,837.14	\$ 111,830.16	\$ 114,905.49	\$ 118,065.39	\$ 121,312.19	\$ 124,648.28	\$ 128,076.10	\$ 131,598.20	\$ 135,217.15
Director of Engineering & Public Works	Hourly	\$ 49.56	\$ 50.93	\$ 52.33	\$ 53.76	\$ 55.24	\$ 56.76	\$ 58.32	\$ 59.93	\$ 61.58	\$ 63.27	\$ 65.01
Director of La Crosse Regional Airport												
Director of Parks, Recreation, Forestry, Buildings and Grounds												
Director of Planning, Development and Assessment												
Fire Chief												

Grade 20		Grade 20										
Director of Finance & Human Resources	Step	1	2	3	4	5	6	7	8	9	10	11
	Annual-2080 Hrs Calc	\$ 110,307.27	\$ 113,340.72	\$ 116,457.59	\$ 119,660.17	\$ 122,950.82	\$ 126,331.97	\$ 129,806.09	\$ 133,375.76	\$ 137,043.59	\$ 140,812.29	\$ 144,684.63
	Hourly	\$ 53.03	\$ 54.49	\$ 55.99	\$ 57.53	\$ 59.11	\$ 60.74	\$ 62.41	\$ 64.12	\$ 65.89	\$ 67.70	\$ 69.56

**BASE WAGE RATES - FIREFIGHTER / EMT
EFFECTIVE JANUARY 8, 2021**

**112 HOUR BIWEEKLY
WAGE SCHEDULE**

LONGEVITY										
YEARS	START	ONE	TWO	THREE	NINE	TEN	FIFTEEN	TWENTY	TWENTY- EIGHT	
STEP	A	B	C	D	E	F	G	H	I	
CAPTAIN	26.58	26.58	26.58	26.58	26.58	27.38	28.17	28.97	29.77	
FACILITIES MAINT MECH	26.58	26.58	26.58	26.58	26.58	27.38	28.17	28.97	29.77	
LIEUTENANT	25.51	25.51	25.51	25.51	25.51	26.28	27.04	27.81	28.57	
ASSISTANT MECHANIC	24.66	24.66	24.66	24.66	24.66	25.40	26.14	26.88	27.62	
COMPUTER TRAINER	24.17	24.17	24.17	24.17	24.66	25.40	26.14	26.88	27.62	
EMS TRAINER	24.17	24.17	24.17	24.17	24.66	25.40	26.14	26.88	27.62	
SQUAD DRIVER	21.95	22.33	22.78	23.73	23.73	24.44	25.15	25.87	26.58	
ENGINEER	21.61	22.04	22.50	23.36	23.36	24.06	24.76	25.46	26.16	
FIREFIGHTER	18.79	19.20	20.78	22.00	22.00	22.66	23.32	23.98	24.64	

**80 HOUR BIWEEKLY
WAGE SCHEDULE**

LONGEVITY										
YEARS	START	ONE	TWO	THREE	NINE	TEN	FIFTEEN	TWENTY	TWENTY- EIGHT	
STEP	A	B	C	D	E	F	G	H	I	
CAPTAIN	37.30	37.30	37.30	37.30	37.30	38.42	39.54	40.66	41.78	
FAC. MAINT. MECHANIC	37.30	37.30	37.30	37.30	37.30	38.42	39.54	40.66	41.78	
LIEUTENANT OF	37.24	37.24	37.24	37.24	37.24	38.36	39.47	40.59	41.71	
LIEUTENANT	35.65	35.65	35.65	35.65	35.65	36.72	37.79	38.86	39.93	
ASSISTANT MECHANIC	34.49	34.49	34.49	34.49	34.49	35.52	36.56	37.59	38.63	
COMPUTER TRAINER	33.86	33.86	33.86	33.86	34.49	35.52	36.56	37.59	38.63	
EMS TRAINER	33.86	33.86	33.86	33.86	34.49	35.52	36.56	37.59	38.63	
SQUAD DRIVER	30.74	31.35	31.94	33.22	33.22	34.22	35.21	36.21	37.21	
ENGINEER	30.17	30.87	31.44	32.75	32.75	33.73	34.72	35.70	36.68	
FIREFIGHTER	26.24	26.86	29.05	30.82	30.82	31.74	32.67	33.59	34.52	

**POLICE SUPERVISORS
EFFECTIVE JULY 10, 2020**

BASE RATES AND LONGEVITY

STEP	POSITION	< 1 YEAR IN GRADE	1 YEAR IN GRADE	3 YEARS IN GRADE	5 YEARS IN GRADE	8 YEARS IN GRADE
	SERGEANT					
A	BASE RATE	36.30	36.70	37.06	37.74	38.49
B	10 YEARS	37.39	37.80	38.17	38.87	39.65
C	15 YEARS	38.48	38.90	39.28	40.00	40.80
D	20 YEARS	39.57	40.00	40.40	41.14	41.96
E	27 YEARS	40.66	41.10	41.51	42.27	43.12
	LIEUTENANT					
A	BASE RATE	39.68	40.08	40.47	41.30	42.12
B	10 YEARS	40.87	41.28	41.68	42.54	43.39
C	15 YEARS	42.06	42.48	42.90	43.78	44.66
D	20 YEARS	43.25	43.69	44.11	45.02	45.92
E	27 YEARS	44.44	44.89	45.33	46.26	47.19

JULY 10, 2020 BASE RATES
 LA CROSSE PROFESSIONAL POLICE NON-SUPERVISORS ASSOCIATION
 PATROL OFFICER - 80 HOURS BI-WEEKLY

STEP	A	B	C	D	E	F	G	H
CLASS	4TH	3RD	2ND	1ST	1ST	1ST	1ST	1ST
YEARS	0	1	1.5	3	10	15	20	27

HOURLY RATE	27.03	27.61	28.20	32.49	33.46	34.44	35.41	36.39
-------------	-------	-------	-------	-------	-------	-------	-------	-------

JULY 10, 2020 BASE RATES
 LA CROSSE PROFESSIONAL POLICE NON-SUPERVISORS ASSOCIATION
 POLICE INVESTIGATOR - 80 HOURS BI-WEEKLY

STEP	A	B	C	D	E
YEARS	0	10	15	20	27

HOURLY RATE	35.48	36.54	37.61	38.67	39.74
-------------	-------	-------	-------	-------	-------

**CITY OF LA CROSSE
2020 TRANSIT WAGE SCHEDULE FOR EMPLOYEES**

**Effective
January 6, 2020**

OPERATOR

0-12 MONTHS	\$20.60
12+ - 24 MONTHS	\$21.35
24+ - 36 MONTHS	\$22.13
36+ - 48 MONTHS	\$25.03
48+ MONTHS	\$26.66

BUS TECHNICIAN

Base Rate	\$25.92
-----------	---------

SERVICE WORKER

0 - 12 MONTHS	\$19.77
12+ - 24 MONTHS	\$20.53
24+ - 36 MONTHS	\$21.32
36+ - 48 MONTHS	\$24.31
48+ MONTHS	\$26.01

TRANSIT SERVICE REPRESENTATIVE

0 – 12 MONTHS	\$18.43
12+ - 24 MONTHS	\$18.94
24+ - 36 MONTHS	\$19.48
36+ - 48 MONTHS	\$20.60
48_ - 60 MONTHS	\$21.75
60+ - 72 MONTHS	\$22.99
72+ MONTHS	\$24.25

CITY OF LA CROSSE
LIBRARY WAGE SCALE

	1	2	3	4	5	6	7	8	9	10	11
1	\$9.69	\$9.95	\$10.23	\$10.51	\$10.80	\$11.09	\$11.40	\$11.71	\$12.03	\$12.36	\$12.70
2	\$10.36	\$10.65	\$10.94	\$11.24	\$11.55	\$11.87	\$12.20	\$12.53	\$12.88	\$13.23	\$13.59
3	\$11.09	\$11.39	\$11.71	\$12.03	\$12.36	\$12.70	\$13.05	\$13.41	\$13.78	\$14.16	\$14.55
4	\$11.87	\$12.19	\$12.53	\$12.87	\$13.23	\$13.59	\$13.96	\$14.35	\$14.74	\$15.15	\$15.56
5	\$12.70	\$13.05	\$13.40	\$13.77	\$14.15	\$14.54	\$14.94	\$15.35	\$15.77	\$16.21	\$16.65
6	\$13.59	\$13.96	\$14.34	\$14.74	\$15.14	\$15.56	\$15.99	\$16.43	\$16.88	\$17.34	\$17.82
7	\$14.54	\$14.94	\$15.35	\$15.77	\$16.20	\$16.65	\$17.11	\$17.58	\$18.06	\$18.56	\$19.07
8	\$15.55	\$15.98	\$16.42	\$16.87	\$17.34	\$17.81	\$18.30	\$18.81	\$19.32	\$19.86	\$20.40
9	\$16.64	\$17.10	\$17.57	\$18.05	\$18.55	\$19.06	\$19.58	\$20.12	\$20.68	\$21.25	\$21.83
10	\$17.81	\$18.30	\$18.80	\$19.32	\$19.85	\$20.39	\$20.96	\$21.53	\$22.12	\$22.73	\$23.36
11	\$19.05	\$19.58	\$20.12	\$20.67	\$21.24	\$21.82	\$22.42	\$23.04	\$23.67	\$24.32	\$24.99
12	\$20.39	\$20.95	\$21.52	\$22.12	\$22.72	\$23.35	\$23.99	\$24.65	\$25.33	\$26.03	\$26.74
13	\$21.82	\$22.42	\$23.03	\$23.66	\$24.32	\$24.98	\$25.67	\$26.38	\$27.10	\$27.85	\$28.61
14	\$23.34	\$23.98	\$24.64	\$25.32	\$26.02	\$26.73	\$27.47	\$28.22	\$29.00	\$29.80	\$30.62
15	\$24.98	\$25.66	\$26.37	\$27.09	\$27.84	\$28.60	\$29.39	\$30.20	\$31.03	\$31.88	\$32.76
16	\$26.72	\$27.46	\$28.21	\$28.99	\$29.79	\$30.61	\$31.45	\$32.31	\$33.20	\$34.12	\$35.05
17	\$28.60	\$29.38	\$30.19	\$31.02	\$31.87	\$32.75	\$33.65	\$34.58	\$35.53	\$36.50	\$37.51
18	\$30.60	\$31.44	\$32.30	\$33.19	\$34.10	\$35.04	\$36.01	\$37.00	\$38.01	\$39.06	\$40.13
19	\$32.74	\$33.64	\$34.56	\$35.51	\$36.49	\$37.49	\$38.53	\$39.59	\$40.67	\$41.79	\$42.94
20	\$35.03	\$35.99	\$36.98	\$38.00	\$39.05	\$40.12	\$41.22	\$42.36	\$43.52	\$44.72	\$45.95
21	\$37.48	\$38.51	\$39.57	\$40.66	\$41.78	\$42.93	\$44.11	\$45.32	\$46.57	\$47.85	\$49.16
22	\$40.11	\$41.21	\$42.34	\$43.51	\$44.70	\$45.93	\$47.20	\$48.49	\$49.83	\$51.20	\$52.61
23	\$42.91	\$44.09	\$45.31	\$46.55	\$47.83	\$49.15	\$50.50	\$51.89	\$53.32	\$54.78	\$56.29
24	\$45.92	\$47.18	\$48.48	\$49.81	\$51.18	\$52.59	\$54.03	\$55.52	\$57.05	\$58.62	\$60.23

City of La Crosse

2021 Operating Budget

Department Directors and Managers Salaries as of January 1, 2021

Airport Director	\$ 115,341.12
Attorney	\$ 135,740.88
City Clerk	\$ 75,285.45
Engineering & Public Works Director	\$ 135,740.88
Finance & Human Resources Director	\$ 126,825.12
Fire Chief	\$ 125,133.84
Information Technology Director	\$ 116,948.88
Director of La Crosse Center	\$ 126,846.00
Library Director	\$ 97,196.40
Mayor	\$ 82,350.72
Municipal Court Judge	\$ 37,406.52
Parks, Recreation, Forestry, Facilities & Grounds Director	\$ 106,341.84
Planning, Development & Assessment Director	\$ 106,341.84
Police Chief	\$ 125,133.84
Transit Manager	\$ 103,523.04
Utilities Manager	\$ 110,789.28

** Salary amounts are prior to any Across the Board increases and any Performance Evaluation pay increases scheduled for 2021.*